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# JOHN A. SALZER SEED CO.

629

LA CROSSE  
WIS.

2



## SALZER'S ROYAL CARNATIONS.

No flower so completely wins your love and is so delightfully charming for home or personal decoration as the carnation that "God is Love" of the floral Kingdom. No flower is so unsurpassingly and unapproachably and wonderfully perfect, so rich and refreshing and grateful in its exquisite aroma as the carnation.

FREE AS THE AIR YOU BREATHE.

We give free a package of Salzer's Royal Carnation seed worth 20c with each order out of this catalogue amounting to 25c or over. See page 1.

Price—Pkg, 20c; 3 pkgs, 50c.

SPRING  
1900.



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## FREE WITH EACH 25 CENT ORDER.

With each order for 25 cents or more taken out of this catalog, we give free,

1 Package Salzer's Royal Carnation Seed, worth 20 Cents.

We have grown largely of these glorious flowers, and take this method of widely introducing same. (See front cover.) Each 25 cent or larger order gets one package of seed free. Price, 1 pkg., 20c; 3 for 50c, net.

## CARNATION PLANTS.

1. Rainbow, beautifully variegated, each plant, 25c; seed, 25 kernels, 15c.
2. William Scott, the prince of all pink varieties, each, 15c; seed, 25 kernels, 15c.
3. Golden Glow, the grandest yellow; each plant, 25c; seed, 25 kernels, 15c.
4. Meteor, the darkest red imaginable; each, 20c; seed, pkg., 15c.
5. Flora Hill, the giant blossom among the whites; each, 20c; seed, pkg., 15c.

## FOR 75 CENTS, POSTPAID.

We will send, postpaid, for but 75 cents, one each of above 5 glorious Carnation Plants, or any 3 for 50 cents.

☞ We will send one package of seed, each of above 5 varieties, for 60 cents, postpaid. ☞

See front cover for illustration of these 5 sorts. Our Royal Carnation package of seed contains 25 kernels in many different colors.



## To Our Patrons and Friends, Greetings!

There is no firm on earth who has more cause to feel thankful to its hundreds of thousands of patrons than we. The reason is this: Each and every one of our patrons are our friends, not only in name, but in truth; warm-hearted, whole-souled friends. This we have again the past summer experienced in the fullest measure. Our duties called us within the past twelve months into twenty states, from Oregon, Idaho and Montana in the west, to New York in the east, and everywhere, without exception, we were greeted so cordially, so heartily by our kind patrons that words often failed us to express our keen appreciations. No matter where we stopped, we found patrons of the John A. Salzer Seed Co., and where we found a patron we found a whole-souled friend. How often we heard expressions like this: "How are you Mr. Salzer? How delighted and glad I am to see you. You must come to my home and see my beautiful flowers and garden." Or a farmer would grasp our hands and say, "Brother Salzer, you must see my crops. Such hay, such oats and corn, such cabbage and wheat, and above all, such potatoes!"

We wish here to publicly express our sincere thanks to you, kind patron and friend, for the lively interest you have taken in speaking a good word to your neighbors for our seeds and plants, as also for your liberal patronage, and for your efforts to increase the sale of our plants and seeds in your neighborhood. To you it is due largely that our business, from a small beginning, has grown to be the **LARGEST MAIL BUSINESS OF ITS KIND IN AMERICA**, and we shall take every pains that our business friendship may be lasting, and we assure you that all orders intrusted to our care by you will receive prompt attention and many extras.

Our trade, more especially for the past season, was next to enormous, so much so that we have been obliged (we like this) to double the capacity of this already mammoth (largest in the world) seed house establishment. With this new addition and enlarged office rooms, we are in position to fill each and every order for 1900 at once after receipt. We hope to be favored with many of your kind orders during the future.

Market Gardeners—Send 2c stamp for Wholesale List.



MAY THE YEAR 1900

Bring to one and all of our patrons and friends, rich blessings, abundant crops and ever-increasing joys, is the earnest wish of the

**JOHN A. SALZER SEED CO. LA CROSSE WIS.**

HAMMOND PRESS  
W. B. CONKEY COMPANY, CHICAGO





Any dealer, market gardener, market farmer, farmers' club, or any individual wishing seeds in large quantities is requested to mail us a list of what he wants, and we will promptly return it to him with the very lowest prices marked. **A letter of inquiry may save you dollars, if you want to buy in quantity, as we are the largest growers of choice vegetable and farm seeds.** Please send in your large list for estimates.

Many of our farmer customers live on Prepaid Railroad Stations, where there are no agents. In such cases we ship the goods to the nearest station to this Prepaid Station, as we never pay freight charges on heavy seeds. This insures quick delivery and no danger of loss.





ABUTILON SOUVENIR DE BONN, 20c.

**Abutilon.**

Plants of continuous bloom for house culture.

1. **Golden Sunset**—Imagine a plant with fully 100 massive, clear, golden yellow bells pendant to every branch; that's a one-year-old Golden Sunset. 20c.
2. **"Pearl of the Sea"**—Grows rapidly and compact, and has large white flowers in prodigious profusion. In fact, it is almost an "everbloomer." Each, 25c.
3. **A. Belsam**—Cut upward of 5,000 massive dark crimson blossoms from one 3-year-old plant. Each, 20c.

Above 3 Rare Abutilons, 40c.

**Thompsoni Plena**—Double yellow. Each, 25c.

**Souvenir de Bonn**—Bright green leaves, distinctly margined with white. Long yellow flowers. A magnificent foliage plant. Each, 20c.

**Alyssum White Lily.**

The trusses are enormous, measuring at times 1 inch in diameter and 5 inches long. Flowers perfectly double, of delightful fragrance; splendid for baskets, 10c; 6 for 50c.

**Alternanthera.**

Dwarf class of plants, with exquisitely colored foliage; fine for edging. Each, 8c; 12 for 75c.

**Ageratum.**

Bloom almost continuously. Mrs. Garfield, big white, 15c; Azure, best, largest blue, 15c.

**Achania.**

One of the handsomest house plants grown, bearing innumerable scarlet blossoms. Frequently termed "Upright Fuchsia." Each, 20c.

**Azalea Indica.**

1. **Cameo**—A variegated variety of great beauty, blossoms large and of sweet fragrance. Each, 25c.
  2. **Pearl**—This is the finest of all single white Azaleas. The blossoms are large, of pearly whiteness, and of a delicious fragrance. Each, 25c.
  3. **Ruby**—A beautiful Azalea of a rich deep pink, almost red color, very fragrant; strong grower and sure to please. Each, 30c.
- One each of above 3 beautiful Azaleas, for 60c.  
(5 Different Azaleas, our selection, including above 3, for \$1.00.)

**Ananassa.****Pineapple.**

We have a fine stock of this gorgeous decorative plant, which, when in fruit, is unsurpassed by any; very easy of culture. Each, 40c.

**Philodendron.**

The rarest of rare plants. A tropical grandeur! Found in no other plant. Great massive, fringed, deep green leaves, transcendent, beautiful. Easiest culture. Rarest of all.

Each, \$1.00; large plants, \$5.00 to \$10.00.

**Banana.**

A tropical plant, producing a grand effect when planted on a lawn. A bed of 12 banana plants on a lawn was admired more by our thousands of visitors than anything else in our garden. It's one of those plants everyone will ask, "Oh! what is it?" Each, 35c; 3 for \$1.00.

**Bridal Rose.**

The Bridal Rose is charming, resembling white roses. Blooms in the early spring in great profusion. One of the best house plants known. Absolutely sure of bloom in the winter months. Each, 25c.

**Balsami Sultani,**

Or single balsam. Each, 25c.

**New Giant Achillea.**

NEW GIANT ACHILLEA—WHITE MOUNTAIN. Each, 15c; 5 for 50c.

Queen of all hardy, free-flowering, constantly blooming, pure white flowers. We cannot too strongly urge you to plant a few of our Achillea, as there is no flower that we offer in this book that will give more general satisfaction than this. It is hardy as oak, a profuse bloomer, and will do well everywhere. Indeed, there is no flower more worthy of a place in every garden in the land than this. It is a hardy perennial, the top dying down to the ground every winter. Its many branches grow to the length of 1 or 2 feet, resting on the ground and holding their great mass of pure white flowers about a foot above the soil.

A plant will produce hundreds and even thousands of flowers the first summer; but when established the second year we have had them with more than 5,000 perfect flowers on a plant at the same time.

For cemetery planting it is the most valuable of all flowers, as it is sure to thrive and bear its great profusion of show-white flowers the whole summer for years and years.

If there was to be but one the Achillea Alba would be snow-white, perfect blossom place. It is hardy as oak till snow flies. Price, Giant 25c; 5 for 50c.

white flower in our garden, the one. Its 5,000 pure, some would accord it the and blooms from May until Achillea, each, 15c; 2 for 25c; 5 for 50c.

Common Achillea, each, 10c; 3 for 25c.

**Asparagus (Climbing).**

The finest of all plants for floral decorations. The foliage is so fine, so fairy-like, so graceful, so much like a soft, vapory fern, that as a decorative vine it cannot be compared with anything we know of. Each, 20c.

**Alocasia.**

Another one of those rare plants, seldom found, and we doubt whether there is one in your town. It is a plant of such magnificent tropical foliage, bearing great blossoms of a peculiar blue, with powerful pineapple fragrance, that it is worthy a place in the rarest collection. We cannot too strongly recommend same. It makes a magnificent pot plant, as also a stately lawn ornament. There is not another plant in the world emitting so sweet a fragrance, of so easy a culture and still so rare. Price, 25c each. Large plants from \$1.00 to \$5.00.



ALOCASIA—THE GRAND, 25c.

**Antherium.**

A magnificent pot plant. Beautifully variegated white and green. Sure to please. Each, 15c.

**Acalyphia.**

Has large leaves which are colored like the finest autumn foliage.

The colors are dark brownish red, light olive-green and intense scarlet. Mixed, blotched and variegated in an irregular manner, exactly like the finest specimens of autumn leaves. Each, 25c.



ANTHERIUM.



ACALYPHIA, 25c.

**Amorphophallus Simlense.**

This plant has been immensely popular on account of its very remarkable flower, 15 inches long, the inside of which is of peculiar golden color, spotted purple, while the back is of metallic brown. Fine palm-like tropical foliage; 4 feet across. Flowers usually a yard in length. Each, 40c; 3 for \$1.00.

**Amorphophallus Rivieri.**

Another species, having a flower the shape of a Calla Lily, but of enormous proportions. Stems and stalks green, spotted rose; leaves decomposed and often 4 feet across. Flowers usually a yard in length. Each, 50c.

**Brugmansia Arborea.**

This is one of those plants of which words fail to convey a true idea of its magnificence, and people who see it for the first time are bewildered. It blooms freely at all times of the year, both winter and summer, in a window or conservatory, or it can be cultivated in the garden during the summer, and wintered in a cellar or pit. The flowers are over a foot long, and 3 or 9 inches wide, of a creamy-white color, and very sweet. The striking beauty of these gigantic, enormous, glorious flowers cannot be described. They make magnificent lawn plants when plunged in the ground during the summer. Each, 25c.



Each, only 25c. Large Plants, \$1.00

BRUGMANSIA—ANGEL'S TRUMPET. Each, 25c.



## Salzer's Charming Rex Begonias, Always Beautiful.



BEGONIAS.

10 for \$1.00.

### Rare Blooming Begonias.

This collection is immensely popular, and thousands of our customers have taken this opportunity of getting 10 GRAND BEGONIAS FOR ONLY \$1.00. This collection of blooming Begonias is strictly our selection, all different in style, growth and colors. They are free bloomers and splendid throughout, and are sure to please the eye. At the low price we cannot allow selection of sorts, hence all are strictly our selection. Please! We should say they would. Thousands of pleased ladies write us of the genuine pleasure derived from growing this collection. They are so pretty and so sure to give satisfaction that we send them out with great confidence.

10 SPLENDID SORTS, POSTPAID, \$1.00.

5 SPLENDID SORTS, POSTPAID, 50c.

### A Few Rare Named Blooming Begonias.

Bertha—Resembles 12; flowers bright red. Each, 20c.  
 Incarnate—1. Dark leaves and silver dots; pink flowers. Each, 20c.  
 Ingrami—Resembles 8; great winter bloomer; flowers carmine. Each, 20c.  
 Dregii—Resembles 6; never out of bloom. Each, 20c.  
 Weltoniensis—A great bloomer; pink flower; resembles 10. Each, 20c.  
 Sanguinea—12. Top of leaf deep green and bottom rich crimson. Each, 20c.  
 Metallica—3. A great novelty; fine foliage; rose blossoms. Each, 25c.  
 Schmidtii—5. Flowers white, tinged with pink; extremely floriferous. Each, 15c.  
 Palm Leaf—9. Named from its tropical-shaped leaves; always rare. Each, 30c.  
 Alba Picta—2. A splendid Begonia; leaves spotted, flowers white. Each, 20c.  
 G. Scandens—The running Begonia; a great rarity; fine for vases. Each, 30c.  
 Rubra—8. Grandest of all Begonias; erect growers; flowers pink. Each, 25c.

### Tuberous Begonias.

The tubers rest in the winter, like the Gloxinia, but start early in the spring. They thrive best treated as a pot plant, when the massive brilliantly colored blossoms will both please and astonish you. For garden culture, plant June 1st.

Victoria—Mammoth, double } The 3  
 white; very rare. Each, 30c. } double  
 Prince Albert—Very large, double } sorts  
 yellow. Each, 30c. } 75c.  
 Gladstone—Immense blossoms of } post-  
 brightest red. Each, 30c. } paid.

#### SINGLE SORTS.

Alba—Very large blossom. Each, 25c.  
 Rosea—Pink; immense blossoms. Each, 25c.  
 Red—Finest quality; brilliant. Each, 30c.  
 Yellow—Very fine indeed. Each, 35c.

Mixed Bulbs—  
 Per 3, 50c;  
 each, 20c.



### Fancy Caladium.

No plant excites more admiration than the Fancy Caladium. A few of these plants in a conspicuous place, with their wonderful and gorgeous leaf-markings, will attract constant attention. They are marvelous, grandly, gloriously beautiful—nothing like them in the floral world!

Bicolor—Gorgeous red center. Very choice, 20c.  
 Beethoven—Green, spotted white. Each, 20c.  
 Prince—Green, crimson mid-ribbed. Each, 20c.  
 Mozart—Green, spotted and dotted red; fine; 20c.

Our selection, 5 rare Fancy Caladiums for only 60c, postpaid; 8 for 90c.

### Caladium Esculentum.

The foliage of this tropical plant is of immense size, frequently measuring from 8 to 10 feet in circumference. It is particularly striking when grown either single or in a group on the lawn, with Cannas as the center. Each, 15c; 3 for 40c.

### Camellia.

Poets rave over the purity and simple grandeur of the Camellia, "Whose pure and spotless bloom boasts no fragrance and conceals no thorn."  
 Queen Esther—Pure double white. Each, 50c.  
 Mt Vesuvius—Elegant Scarlet. Each, 50c.  
 Intricata—Variegated. Each, 50c.

### Cactus Seed.

Page 5 tells how to have lots of pleasure growing cactus from seed. Package, 10c.

Among the rarest, choicest Plants that grow are found the Rex and Blooming Begonias. Indeed, to-day no collection is complete without these exquisite beauties. The leaves of the Rex varieties are massive and grand, while the foliage and blossoms of the Blooming sorts are unrivaled.

Countess Louise Erdody. See cut No. 1.—The striking peculiarity which distinguishes it from all other Begonias consists in the fact that the two lobes at the base of the leaf do not grow side by side, but one of them winds in a spiral-like way until in a full-grown leaf there are four of these twists lying on the top of the leaf. Each, 40c.

Drops of Blood—This is a superb new variety recently imported. The leaf is dark, with center blotched with red of a blood hue. Is without question the finest Begonia grown. Each, 35c.

Queen of Hanover—Leaves silvery white, sometimes greenish white, border veined; very fine. Each, 30c.

Scepter—One of the finest dark-leaved varieties. Each, 25c.

Silverstate—A bright, silvery leaf; rapid growth. Each, 30c.

American Beauty—The grandest of all new Begonia Rex. It is simply perfect, both in growth and appearance. Each, 30c; 3 for \$1.00.

Common Rex Begonia sorts, 20c each; 3 for 50c.

### Our Jewel Collection.

Composed of our selection of rare Rex sorts, we offer, postpaid:

3 Charming Sorts, postpaid, 60c.

6 Charming Sorts, postpaid, \$1.00.



Our Brilliant Begonia collection of 10 Plants postpaid, FOR ONLY \$1.00.

### CANNAS.

1. Wisconsin—A very dwarf Canna, which will show bloom every day in the year, its flowers being borne in great compact panicles, often as large as a man's hat, and of the most intense deep scarlet color. Each, 15c.

2. Mad. Crozy—The flowers are produced in large branching stems, closely set with bloom; individual flowers very large; dazzling crimson scarlet, distinctly bordered with yellow. Finest of all blooming cannas. Each, 15c.

3. The Tiger Canna—Deep foliage; dwarf habit; begins blooming when very small. Flowers extra large, yellow color, thickly spotted with crimson. The most striking novelty of recent years. Each, 15c.

4. Flamingo—An intense light blood-red. Each, 20c.

5. Burbank—Orchid flowers, enormous trusses; clear yellow, crimson center. It's immense. Each, 20c.

6. Chicago—Grand sort; great blossoms; finest red. Each, 20c.

7. Italia—Colossal blossoms; center brilliant red, surrounded by wide band of clear yellow. Each, 20c.

Above 7 grand Cannas, one each, 80c.

### SEVEN GIANT CHRYSANTHEMUMS.



The following Seven Giant colossal bloomers contain absolutely the cream of "Mums." None finer, none grander, none more glorious, none larger, none stronger, none surer to please—seven sorts—the golden number—'tis enough.

1. Mrs. McKinley—Pure white; honors the spotless name it bears. Great, pure white blossoms. Each, 20c.

2. Gold Standard—Giant trusses, enormous blossoms; golden color. Bewilderingly beautiful. Each, 20c.

3. The World—Wonderful size; noble bearing. Color, pink. A giant blossom. Each, 25c.

4. Mrs. John A. Logan—A superb beauty; great blossoms of intense orange red. Enormous size. Each, 25c.

5. Free Silver—Colossal blossoms, pure snowy white, a veritable snow-white silver giant. Each, 20c.

6. Pink Giant—A grand flower; colossal size; beautiful pink trusses, wonderfully grand. Each, 25c.

7. Setting Sun—None larger, prouder, bolder, grander, among the giant yellow. Each, 20c.

Above 7 postpaid, 75c. Any 4 for 50c.

15 for \$1.00.—Common varieties of Chrysanthemums, we sell all colors at 10c each; 7 for 50c; 15 for \$1.00.



## A PAGE OF ODDITIES.

No class of plants gives more satisfaction than the Cacti.

**Rainbow Cactus**—The plant is covered with a network of spines which range in color from creamy white to deep crimson, hence its name "Rainbow." When in bloom its grandeur is unsurpassed, having flowers 4 inches across, bright crimson with a white center. Each, 75c.

**Phyllocactus**—The most brilliantly beautiful blossom among Cacti is found on this plant, often bearing 250 blossoms annually. Each, 20c; large, \$1.00.

**O. Frutescens**—Blossoms profusely and covers itself with a great number of small red fruit. Must be kept moist. Each, 20c.

**OLD MAN CACTUS**—This is grandly beautiful; the long, white hair, so thickly grown, resembles the hoary head of an aged man. (See collection.) Each, 50c; second size, \$1.00.

**Rhipsalis Mes** (I must bloom) Cacti—Each, 15c.

**Alcea Variegata**—Too well represented in cut to need further description. Leaves spirally arranged, face concave, striped. The rarest, choicest, finest, oddest of all succulent plants; of very easy growth. A noble plant. Each, 75c; large, \$3.00.

**Night-Blooming Cereus**—This gorgeous Cactus usually opens at 7 o'clock evenings, attaining its greatest beauty at 12; blossoms measuring 12 inches in diameter. The sort we offer is very free-blooming, and of easy culture, requiring little care. Is in Old Man collection. Each, 25c.



FLAGELLI FORMIS.

**Gasteria**—One of the rarest of rare plants. Grows rapidly and bears odd blossoms on long stems. Each, 40c; large, \$1.00.



GASTERIA. EACH, 40c.

**Lobster**—A wonderfully free bloomer; frequently blooming three to four times a season. Of drooping, weeping habit; also called "Bleeding Cactus." Each, 20c.

**Candle Cactus** (Opuntia)—This is the Candle Cactus of New Mexico. Wonderfully beautiful flowers; yellow and purple. Each, 35c.

**Texas Fence Cacti**—Massive broad leaves; rapid grower. Very beautiful. In great demand. Each, 20c.



ALCEA VARIEGATA, 75c.



### CACTI COLLECTION.

12 Plants for \$1.00.

Now, then, do you want a lot of pleasure for but little money? Then you will want our "Old Man Cactus and His Family" collection. They are fine for summer, fine for winter; indeed they seem to come into best use in winter, when their curious growth and magnificent blossoms come into full play, always showing new forms and blossoms.

12 Beauties for only \$1.00.

These will all be different, curious shapes and beautiful blossoms, and will be strictly our selection of 12 fine varieties.

Our selections of 12 sorts, \$1.00; including Old Man, \$1.35.

Our selection of 6 sorts, 60c; including Old Man, 95c.

Our selection of 3 sorts, 35c; including Old Man, 75c.

### Cactus Seed.

There is much pleasure derived from growing Cacti from seed. Our mixture of seed is very fine. You will be surprised at the odd looks of Cacti just sprouting from the earth. Sow in flat boxes filled with coarse sand. Keep moderately moist. Choice mixed, pkg., 10c; Wonder Mixture of Cacti Seed, pkg., 25c.



PHYLLOCACTUS, IT'S GRAND. EACH, 20c.



STAPELIA, A RARE BEAUTY. EACH, 20c.

**Stapelia**—Very odd indeed, bearing beautiful bluff yellow colored blossoms, with deep maroon markings, and of wonderful construction. Each, 20c.

### Old Man Cactus and His Family, for \$1.35.



OLD MAN CACTUS AND HIS FAMILY.

12 SORTS, INCLUDING OLD MAN, POSTPAID, \$1.35.

### 4 Bible Plants, 75c, Postpaid.

#### 1. Crown of Thorns, or Euphorbia.

On the wild, rocky hills of Judea and in the immediate neighborhood of Jerusalem, this emblematic plant is found. It is a peculiar plant, thorny, with a few bright green leaves and an abundance of light rose blossoms, of the easiest possible culture, and can be trained to assume any shape; as a crown, anchor, harp, wreath, cross, etc. "The Crown of Thorns," worn by our Saviour, was made out of this plant, and the thorny branches were frequently used for the chastisement of offenders. Indeed, some sacred historians assert that the drink given to our Saviour before his death was made from the juice of this plant. Get one for your child and see with what love and pleasure it will be watched and trained. Each, 25c; large size, 50c.

#### 2. The Fig.

Nothing will please the children more than the Fig Tree and Crown of Thorns. The fig is of the easiest culture; can be placed in cellar during winter, and started early in spring. We clip the following from our fall catalogue: "At the time of writing, August 20th, we have a tree with 48 well developed figs." Each, 25c; second size, 50c.

#### 3. The Resurrection Plant.

Among the pines and cedars of Palestine, in the thickets of the Indies, this singular plant is found. Imagine a bunch of withered-looking shoots, brown, stiff and apparently dead; place it in water, and within an hour it is transformed from a withered-looking bunch into a lovely patch of green moss. Each, 15c; 2 for 25c.

#### 4. Star of Bethlehem.

In the valleys of Jezreel and Hebron, at the foot of Mount Tabor and the Lebanon Mountains, so, also, throughout the plains and valleys watered by the Jordan, this pale blue, almost white, star-like, bulbous plant grows wild, and it is a favorite among the travelers who annually visit these sacred scenes. Each, 15c; 3 for 40c. 1 plant each above 4 Bible Plants, postpaid, 75c.



**JAVA COFFEE PLANT**—This is imported from Java, and is a great rarity. It will grow in the house to perfection and will bear coffee when quite young. Each, 80c.

**MOCHA COFFEE**—These two plants resemble each other very much, only that one is from Java and the other from Mocha. Each, 80c.

**TEA PLANT**—From this plant the celebrated tea of China is gathered. 40c.

**THE VANILLA PLANT**—This is a thick, succulent plant with fine blossoms, from which the vanilla of commerce is obtained. Each, 25c.

**WAX PLANT**—A rare climber, bearing large clusters of star-shaped, deliciously scented flowers. Each, 25c.

### Orchids.

Elegant sorts, choicest bloomers. 50c to \$2.00 each.



CENTURY PLANT.

### Agave or Century Plant.

Variegated—Each 50c; large plants, \$1.50, \$3.00, up to \$15.00 each.

Green—Each, 25c to \$1.50.

**UMBRELLA PLANT**—A great beauty. Splendid for vases and pots, where a magnificent effect is desired. Does well in water. The plain green variety. Each, 15c; 2 for 25c.



UMBRELLA PLANT.

Grows more beautiful and blooms more freely each succeeding year. It grows and lives forever, bearing great quantities of white blossoms, very desirable for a lawn ornament. Each, 20c. Yucca seed, pkg., 10c.



YUCCA, 20c.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 2 cents.



**CALLAS.****Salzer's Ever Blooming Calla.**

With a little care this grand Calla blooms continuous. It is from Egypt; very healthy; large blossoms; fine. It is universally popular on account of its great freedom of bloom, its magnificent blossoms and noble foliage. Each, 20c; large, 35c; very large, 75c. **Common Ethiopian Calla.** Each, 15c. **Little Gem-Dwarf;** fine. Each, 25c.

**Purple Fringed Calla.**

The most remarkable of all Callas. Flowers frequently 8 inches long; color deep purple, striped and fringed. The foliage is very ornamental; leaves often 1½ feet wide; has been awarded a great many first-class certificates. Each, 60c; large bulbs, \$3.00 to \$5.00.

**Spotted Calla.**

Flowers small, but exquisite, leaves covered with transparent white spots. Effective window plant. Distinct. Each, 20c.

THE SPOTTED CALLA. 20c.

**Black Calla.**

The immense popularity of this is attested by the fact that one year we sold over 6,000 bulbs. Flowers immense; often 15 inches long and of a velvety purple black. Always rare. Each, 35c; large bulbs, \$1.00.

**Cardamom Plant.**

The berries form the Cardamom of commerce and possess cordial stimulating properties much used in medicine. Leaves have high aromatic fragrance. Each, 35c.

**Royal Coleus.**

Our Coleus are the rarest, choicest to be found anywhere, as we grow but the very finest. This set was sold in England last year at \$2.00 apiece. Six rare varieties, each, 15c; the six for 75c. Older sorts, Each, 10c; 75c per 12.

**Croton.**

Extremely beautiful; leaves of all forms, shapes, sizes; upright, twisted and variegated in hundreds of colors, yellow, green, red, etc. This is a plant that always pleases. Each, 25c; large plants, \$1.00.

**Bilbergia.**

A great oddity; always beautiful. Each, 25c.

**Camphor.****Camphor.**

This is the Camphor of commerce. Is splendidly adapted for pot culture. A plant two years old will furnish a great abundance of leaves. These have the strong, pungent Camphor fragrance. Branches placed in closets are excellent for warding off moths. Each, 40c; 3 for \$1.

**Peperomia.**

One of the handsomest house plants that we know of. Leaves thick, waxy-like, silvery gray, with metallic-green stripes. Splendid for parlor window. Each, 25c.



PEPEROMIA. 20c.



GENISTA. 20c.

**Genista, or Shower of Gold.**

We know of no golden-yellow blooming flower—indeed, we know of no flower—that makes a more magnificent display about Easter than the Genista. A small plant, but one year old will bear thousands of large, golden yellow flowers. 20c.

**Physalis Francheti.**

It produces an immense number of large fruit, 2½ inches in diameter, encased in balloon-shaped calyxes, like miniature Chinese lanterns, and of brilliant red color. The fruit keeps for months, and stems loaded with them make fine Christmas decorations, and is also good for preserves, pies, confections, etc. Each, 20c; seed, 10c.

**Sanseveria.**

We cannot say too much in favor of this magnificent house plant. There is not another one more suitable, nor one that deserves a better place. With age it becomes imposing in effect, bearing immense spikes of fragrant white flowers. Each, 20c; large plants, \$1.00.

**Swainsonia.**

All prominent florists pronounce this the freest-blooming plant in cultivation. We have had one for six months and never out of bloom a second. Flowers are borne in clusters, of pure white, sweet-pealike. Are very fine for cutting, and exquisitely beautiful. Each, 20c.



SWAINSONIA. 20c.

**Genista, or Shower of Gold.**

We know of no golden-yellow blooming flower—indeed, we know of no flower—that makes a more magnificent display about Easter than the Genista. A small plant, but one year old will bear thousands of large, golden yellow flowers. 20c.

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GLOXINIA. EACH, 25c; 3, 50c.



CYCLAMEN.

**Farfugium Grande.**

The leaves become immense; clear, light green, heavily blotched with yellow. A grand plant. Each, 20c.

**Strobilanthes.**

Sold in England last year at \$2.00 each. This is a magnificent plant. Leaves 9 inches long, of a most intense metallic purple, shading into a light rose and white. 30c.

**Thysacanthus (Carmine Fountain).**

Very graceful and beautiful, and best adapted for indoor decoration. Its carmine, tubular blooms, on long (20-inch) thread-like branches, show to great advantage. Each, 20c.

**Mexican Tradescant.**

A handsome plant. Leaves very large and broad, doing unusually well when grown in water or in a moist latitude. Each, 20c.

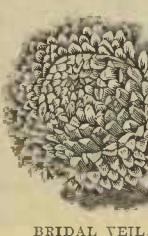
**Haemanthus.**

This is probably the most gorgeous flower in existence, a single blossom measuring 3 feet in circumference, and lasting many weeks. It was imported from Transvaal. Price, 75c.

THYSACANTHUS.



HAEMANTHUS.



BRIDAL VEIL.

**Gloxinia.**

These are among the handsomest of our summer-blooming house plants, the rich and varied coloring of the flowers being beautiful in the extreme; a single plant having as high as 40 great, glorious blossoms of exquisite coloring. Each, 25c; 3 for 50c.

**The Water Hyacinth.**

One of the most remarkably curious plants we have ever grown. Instead of growing in soil, it floats in the water. A large mass of feathery blue roots growing downward, their ends entering the soil. It forms a lovely rosette of its curious, shining green leaves, and throws up spikes of the most exquisite flowers imaginable, resembling in form a spike of Hyacinth bloom, but as beautiful as many of the choicest and most costly Orchids. For summer, set pot or tub outdoors in sun or shade. Each, 20c; 3 for 40c.



INDIVISA.

**Dracæna.**

One of the hardiest, most satisfactory decorative plants known; of easy culture; always looking well. **Indivisa**—Splendid for vases or center plants. Each, 30c.

**Terminalis**—Foliage green; very showy, indeed, for center plant. Each, 25c.



**Cooperii**—Leaves richly covered with scarlet, often edged with white. Each, 50c.

**Brazilensis**—Massive green leaves, gracefully recurved. Each, 40c.



CUPHEA PLANT.

**Cuphea Hyssopifolia.**

Entirely distinct. Bushy habit; myrtle-like foliage; lilac blossoms. Each, 15c.

**Cigar Plant**—Tube of flowers; scarlet; lip white and black; very free-blooming. Each, 10c.

**Red, White and Blue**—A new Cigar Plant; very large blossoms. Each, 10c.



FICUS ELASTICA.

**Ficus Elastica.**

This is the variety from which India rubber is obtained. It has large, handsome, glossy, green leaves, which make the plant a very desirable one to use where a tropical effect is wanted. No plant better stands the changes of temperature and atmosphere, which makes it most valuable for house growth. Each, 35c; large, \$1.00.

**Ficus Australis**—Smaller leaves. Each, 25c.

**Ficus Repens**—A rapid climber. Each, 25c.

**Feverfew.**

A plant with double, daisy-like flowers, always in bloom. 10c each; 6 for 50c.

**Bridal Veil Feverfew**—It has proven to us to be bushy, dwarf, and intensely double. 15c.

**Golden Feverfew**—Used largely for massing, or in ribbon planting; leaves of a golden yellow color. Each, 8c; 12 for 50c.

**CACTUS SEED.**—See page 5!



We sell for but \$1.00, 21 fine often rare plants, as palms, roses, oranges, cannas, coleus, etc., etc. Entirely our selection of sorts. 21 plants for \$1.00, postpaid. This great Rainbow Collection we sell so cheap, and the plants are so beautiful, that we can hardly see how you can possibly get along without one of these collections. We sell thousands of them each year.

Price: 11 plants for 60c; 21 plants for \$1.00, postpaid.

Cactus Seed gives fun in growing. See page 5. Pkg., 10c.



**THE QUEEN.** EACH, 15c. Enormous trusses of deep purple giant blossoms; very sweet; one of the very finest. Each, 15c.

**Snow Wreath**—Nearly white. Each, 15c.

**Negro**—Dark. Each, 15c.

Our selection, 3 Heliotropes for 25c.

## CHOICE PLANTS FOR THE GARDEN \$1.00



### HELIOTROPE.

This delicate and delicious perfume stands unrivaled; nothing can take its place in bouquets. You cannot miss it, even if you plant a dozen, for no perfume is considered quite as lovely.

### White Coral.

This is the finest light Heliotrope that we have ever seen. Its great clusters of light, deliciously scented blossoms, often 22 inches in circumference, are borne in great abundance. Each, 20c; 3 for 50c.

### The Queen Heliotrope.

Enormous trusses of deep purple giant blossoms; very sweet; one of the very finest. Each, 15c.

**Snow Wreath**—Nearly white. Each, 15c.

**Negro**—Dark. Each, 15c.

Our selection, 3 Heliotropes for 25c.

## Hibiscus Glory of the Indies



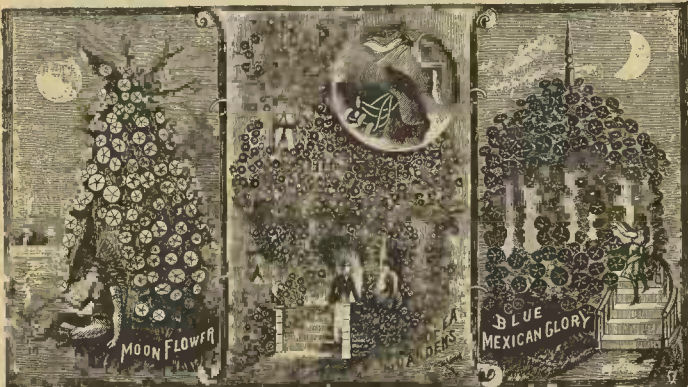
No doubt the greatest of all hibiscus, its so free of bloom, so sure to please, so healthy and strong in growth, that it should decorate every home. Each, 25c.

**Mt. Horeb** (New). A large very double, scarlet, free blooming variety. Each, 35c.

**Hibiscus.** Single Red, 15c; Double Red, 20c; Double Yellow, 30c.

### Hibiscus Cooperii.

The rich glossy foliage has the greatest variety of variegation—showing light and dark green, pink, carmine, creamy yellow and white, and no two leaves show the same markings, some being all green, some nearly all pink and carmine, and others with nearly all the colors blended. It's a beauty. Each, 30c.



1 each, Giant Moon Flower, Cobea, Blue Mexican Glory, 40c.

ONE EACH ABOVE THREE GREAT LIGHTNING CLIMBERS, 40c.

The choicest of these great favorites are becoming more and more known, and the inquiry for same assumes enormous proportions. Our stock is fine; yes, magnificent. We find our strong rooted cuttings give great satisfaction. General favorite, growing from 2 to 5 feet high, and producing a profusion of flowers in the most perfect form. Very double.

## DAHLIA.



DAHLIA PLANT.

**Ever-Bloomer**—Delicate white and colored. Pinkerton—A beautiful, large blooming pink.

**Herbert**—Magenta shaded; beautiful.

**Louis Philip**—Rich velvety crimson; large.

**Perfection**—Clear yellow—fine.

**Triumphant**—Dark velvety brown.

**Vivid**—Bright red; very double.

**White Bedder**—Best white; very double.

**H. W. Ward**—Old gold, tinged at times with scarlet or white; very double.

**Rooted Cuttings** (these bloom this summer). Price, 10c; 3 for 25c; 12 for 75c.

**Dahlia Bulbs**, 20c. each; \$1.50 per 12.

## FERNS.

We associate Ferns with wild and romantic scenery; where mountains and valleys, rocks and shaded rills combine their fascinating influences upon the imagination. They thrive best in a warm room, if kept moist and shady. Shower frequently.

### Sword Fern. Each, 20c.

In it we have the most satisfactory of all ferns—hear what we say, the most satisfactory of all ferns. It's the very best to grow for house use. It does exceedingly well everywhere. Its charming, graceful, magnificent, healthy fronds are inimitable. Just the thing for baskets and jardiniere.

No picture, no illustration, no description can do justice to this most magnificent of all graceful, hardy, easily kept ferns.

Mrs. Salzer would not part with her Sword Fern jardiniere for \$25. Its great fronds are often six feet long, and the very essence of beauty and grace—"spending constant gladness."

Price of Sword Fern, 20c each; 3 for 50c. Large, 50c. to \$1.00.

**India Fern**—From the East Indies. "The rarest, most graceful, loveliest darling you ever saw," is the way a pleased lady calls it. Each, 40c.

**Silver Fern**—An exquisitely beautiful silvery foliage. See bottom leaf. Each, 25c.

**Gold Fern**—Stems covered with gold dust. Each, 30c.

**Lycopodium**—Runs 20 feet; fine. Each, 25c.

**Maiden Hair Fern**—Very fine. Each, 25c.

**Tremula**—Trembles easily. Each, 25c.

**Petris Fern**—A handsome foliage. Each, 25c.

**Oak Fern**—A great beauty; thick, yes, very odd thick leaves. Each, 25c.

### COLLECTION OF FERNS.

Our selection of 5 sorts, 60c. Our selection of 3 sorts, 35c. 5 sorts, including India Fern, for 75c.

### MOSES.

Especially adapted for creeping over soil, ferneries and the like. Unexcelled for this purpose. Each, 10c; 3 fine sorts for 25c.

### Jasmine Grandiflora.

Foliage fine; flowers white, star-shaped. It is easy of culture, and should be in every collection. Blooms continually; will climb, if desired, 20 feet high. It is a great beauty. A profuse bloomer; very fragrant and sweet. It is the ideal of the poet and painter. Jasmine the sweet! It must be grown to fully appreciate its fragrance and beauty. You cannot help falling in love with it, if you once grow same. Each, 20c; 3 for 50c.

**Revolutum**—A yellow-flowering Jasmine of exquisite fragrance; grows rapidly to the height of 10 feet. Each, 15c.

**Night-Blooming**—This beautiful Jasmine is of no little merit; is a vigorous grower and free bloomer; the blossoms are small, creamy white, but borne in dense clusters. Each, 20c.

## THREE GREAT CLIMBERS.

### 1. New Giant Moon Flower.

It grows anywhere where there are old trees, walls or strings to cling to, growing 50 feet in one season; blooms continuously from June to November, its moon-like flowers being of the purest white, of giant size; blooming only at night or on dull days; gives out a delicious odor similar to the Jasmine. Extra strong plants—Each, 20c; 3 for 50c; 12 for \$1.75, by mail. Seed, 15c per pkg.

### 2. Cobea Scandens, or Mexican Glory.

Three or four plants placed on the side of a house will cover it fully twenty feet wide, and rival each other as to which will reach the top of the roof first, and will all the while display a purple blossom glory unknown to any other flower or vine, continually lavishing its mass of great purple, bell-shaped, perfect pendant blossoms, borne on long stems, during the whole season. Its leaves are fresh green, of unusual beauty of cut, while the gorgeous glory of its great purple blossoms stands unrivaled in the wide domain of Flora. Each, 20c; 3 for 50c; 12 for \$1.25; seed, 15c per pkg.; free by mail.

### 3. Blue Mexican Glory.

This magnificent blue blooming Glory blossoms in great profusion. It is similar to the Moon Flower in growth, with blossoms from 3 to 8 inches in diameter. Each, 20c; 3 for 50c; 12 for \$1.25, by mail. Seed, pkg., 10c.



**3 RARE FUCHSIAS, 50c.**

1. **Storm Cloud**—We have a bed of several hundred large plants, that is, at the time of writing, one solid mass of great, glorious, snow-white balls, and is a sight worth coming miles to see, and hundreds of city visitors have been here daily, admiring this grandeur. It is the largest, finest double white Fuchsia, and its great snow-white balls, borne in such prodigious profusion, almost completely hide the foliage of the plant. Each, 20c; 5 for \$1.00.

2. **Midnight**—This is an acquisition. Grows somewhat taller than its companion, Storm Cloud, but for genuine beauty its deep midnight blossoms are hard to beat, and is certainly the largest, finest, most floriferous, dark purple Fuchsia grown, having good habits, very healthy, bushy, and covering itself with great blossoms. Each, 20c; 5 for \$1.00.

3. **Red Dragon**—Pre-eminently beautiful. While Storm Cloud and Midnight are great balls of Fuchsia blooms, Red Dragon assumes an elongated shape, the blossom often measuring 3 to 4 inches in length, and of an original new crimson-red hue. It is exceedingly floriferous; the original seedling, when 9 months old, bore at one time 167 large, long, lovely buds and blossoms of a peculiar, indescribable vermilion, velvety crimson color, that must be seen to be appreciated, as no pen can describe this "blue-blood" novelty. Each, 20c. Above 3 Incomparable Fuchsias, 50c.

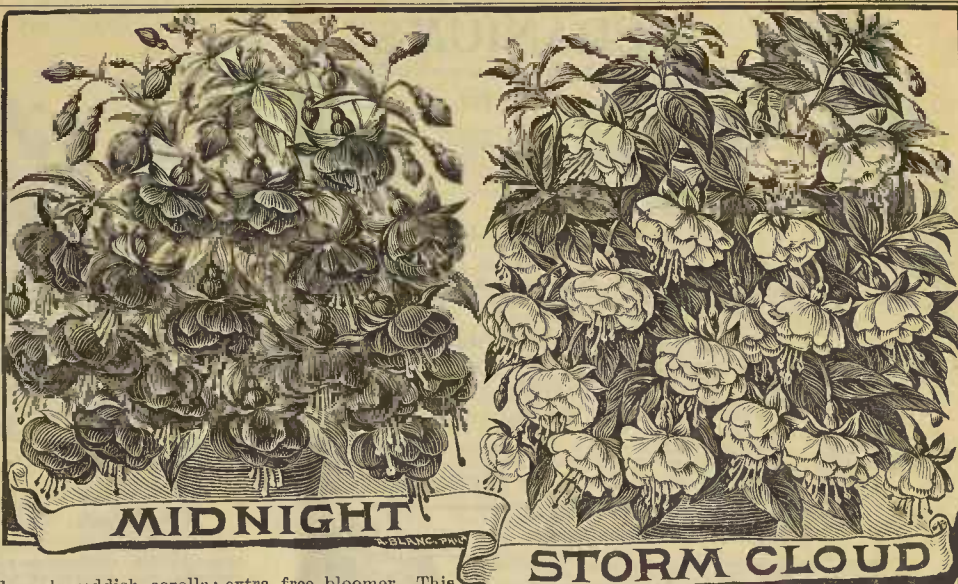
**Speciosa Fuchsia**—Fine blush-rose tube and sepals, reddish corolla; extra free bloomer. This is the best ever-blooming Fuchsia we know of. Nothing like it for freedom of bloom. It well deserves the name of ever-bloomer, as it is rarely seen without scores of blossoms. Each, 15c.

**Purple Glory Fuchsia**—Enormous trusses of double deep purple blossoms. Each, 20c.

**Earl of Beaconsfield**—Is very vigorous, fine in appearance, and bears great long, semi-double trusses of orange rosy sepals and rich carmine corollas. Each, 20c.

**Trailing Queen**—A lovely Fuchsia. Plants have a trailing or drooping habit. This is very novel and at the same time very striking. It trails to a depth of 5 feet. Each, 20c.

**Carl Holt Fuchsia**—Long crimson corolla, freely splashed and striped with white. Each, 15c.

**LILIES.**

1. **Auratum**—An exquisite beauty. The finest of all lilies, bearing 12 to 50 great white flowers, marked with a band of gold, spotted with maroon. Extra, each, 40c; 2d, 25c; 5 for \$1.00.

2. **Tenuifolium**—This dazzling vermilion flower is simply exquisite. Each, 30c.

3. **Candidum**—White, very sweet, hardy as oak; propagates fast and blossoms abundantly, 20c. Above 3—Hardy for outdoors, 60c.

**Harrisii**—A bulb planted in spring, bears from 6 to 30 grand, white, trumpet-shaped blossoms. Extra size, each, 50c; 2d, 25c.

**White Day Lily**—Large blossoms, 20c.

**Blue Day Lily**—Each, 15c.

**Variegated Day Lily**—Each, 25c.

**Amaryllis Johnsonii**—A grand scarlet lily. Each, 40c.

**New Myrtle Bridesmaid.**

This is the greatest Myrtle sensation of the age, and to show the value of the plant—the whole stock, consisting of only a few plants, brought \$800! It's a rare plant, a plant that will captivate everybody. The variegation of this plant is marvelous. A bright, light white surrounds the green of each leaf. It is extremely lovely and attractive. While the Bride's Myrtle is a deep, rich, glossy green, the Bridesmaid is a flashy, variegated leaf found nowhere else. Price, small plants, 25c; large, 75c.

BRIDESMAID, THE  
NEW VARIEGATED MYRTLE. EACH, 25c.

**Salzer's French Hybrid Gladiola.**

Go where you will the world over and you will find nothing more brilliantly beautiful than our French Hybrid Gladiola. They are simply unsurpassable. This mixture is taken from upward of 500 charming varieties, and is grand.

**Salzer's French Hybrid**—Each, 5c; per doz., postpaid, 50c; 50 for \$1.75.

Each, Per 12, Per 100.

Red shades.....4c.....35c.....\$2 25

Scarlet shades.....4c.....35c.....2 20

Yellow shades.....5c.....50c.....4 50

Variegated shades.....4c.....35c.....2 20

Light shades.....4c.....35c.....2 20

**Lemoine Hybrids.**

Each, 6c; 12 for 60c.

**The Lily of the Valley** is the sweetest, most delicate flower. Spreads rapidly, being perfectly hardy, and each succeeding year rewards the grower with a greater abundance of deliciously fragrant snow-white blossoms. Each, 5c; 10 for 40c; Imported, each, 10c; 10 for 60c; 100 for \$5.00.

**Hyacinth Candicus**—Produce pure white, bell-shaped flowers on long stalks. Bloom in fall. Each, 15c; 3 for 35c.

**Clerodendron Balfour.**

Flowers are borne in elegant profusion, and are rarely beautiful and distinct. The outside petals are pearly white, and in high contrast; the inserted stamens are reddish-purple, with numerous chocolate-colored stamens, 25c.

**Lobelia.**

Pretty plants for baskets, vases, etc. Nothing just like this; flowers blue. Each, 8c; 2 for 15c; 12 for 60c.

**Melon Pear, or Pepino.**

A rare plant from Mexico, bearing delicious fruit all fall and winter. Great novelty. Each, 20c.

**Lantana.** Continuous blooming plants, affording a great variety of color and bloom.

**Victor Hugo**—Grand beyond description; lemon yellow, changing almost to blood red. Each, 20c.

**Alba Perfecta**—Pure white; fine. Each, 10c.

**Luella**—Beautiful light purple. Each, 10c.

**Schlegelii**—Yellow, orange and purple. Each, 10c.

**Thos. Meehan**—No word painting can do the exquisite coloring of the superb blossom justice, and it must be seen to be fully appreciated. Its color is of deep orange, changing to intense deep vermilion; flowers often measuring 2 inches in diameter. Each, 20c.

**Bride's Myrtle.**

An evergreen greenhouse shrub, with pure white flowers, blooming in early spring; used in Jewish religious rites. Our stock is fine. Each, 20c to \$1.00.



BRIDE'S MYRTLE. EACH, 20c.



## GERANIUMS.

This list contains the cream of old and new sorts; no poor variety finds a place in this list.

### Helen Salzer.

It is pre-eminently beautiful, a seedling of an entirely new type, which we are sure will please every one. The upper petals are crystal white, margined with rosy carmine, which shades to a peach-blossom pink. The lower petals are a deep coral color, with a blotch of pure white in the center. This gradually merges into the coral, producing again the peach-blossom pink, as on the upper petals, the whole forming a charming combination, so unique as to compel admiration at first sight. Each, 20c; 3 for 50c.

### Irvin Salzer Geranium.

It is safe to say, right here, that it is by all odds the finest double Geranium in culture. The color of this remarkable Geranium is hard to describe, and we will not make an attempt at it, only state that it is a peculiar light violet pink. The flowers are enormous, while the clusters are very large. Price, 20c; 3 for 50c.

### 3 Giant Trusses.

Wonderful (Single)—Intense scarlet, bright, dazzling, brilliant! Blossoms often 9 inches in circumference. Wonderful in every respect. Retail customers seeing the plant in bloom gladly pay 50c each for small plants. Each, 25c.

Early Richmond (Double)—Intense deep red, a great bloomer, color of the ripe Richmond cherry, splendid for variety. Each, 25c.

"Queen Lil"—A giant among blooms! Blossoms often 8 inches in circumference, of a soft, light salmon, and deeply variegated with rose. Elegant. Each, 25c.

☞ Above 3 Giants, 65 cents.

### Double Sorts.

Belle of LaCrosse—Magnificent, blue pink; very double; free blooming. Each, 20c.

Asa Gray—Double, bright salmon dwarf. Each, 10c.

Morning Star—White center, rich pink, shading to white; very large; double. Each, 20c.

Bruanti—Semi-double, light scarlet; 150 blossoms were counted on a 6-months-old plant. Each, 15c.

White Swan—Immense florets, pure white, double. Each, 15c.

Mrs. Hoffman—Bears great trusses, of a clear, copery red. Each, 20c.

### Single Sorts.

Lady White—The finest single white. Each, 15c.

Dazzler—Rich scarlet; white eye. Each, 10c.

Master Christine—Enormous trusses, beautiful pink; very floriferous. Each, 15c.

General Grant—Bright scarlet; great bedder. Each, 10c.

☞ Our selection, 12 Fine Geraniums, \$1.00. ☞

### New Rose Geranium, Angelus.

#### Sweet Scented.

It has the nature of Mrs. Taylor, with the exception that it is a more vigorous grower, a freer bloomer, while the blossoms are large and of a brighter red, resembling a small Pelargonium in colorings; its scent is a delicious rose. Nothing exceeds this in beauty and fragrance. Each, 20c.



NEW SWEET-SCENTED ROSE GERANIUM, "ANGELUS." 20c.

### The Alamo Oleander.

Large Semi-Double Pink. 25c.



In one of our travels through Texas, we found growing near the Alamo, the birthplace of Texas liberty, a magnificent group of Oleanders. The glorious plants were in full bloom, and we obtained the finest of them all, and have named same "The Alamo." It is a large, semi-double pink bloomer, very free, and of unusual vigor. No matter how badly the Oleander is treated, whether it is put in the cellar during the winter or in a cold room, it rewards the grower in the summer and fall with a great abundance of blossoms, so that one almost feels guilty in storing the plant away in the cellar during the winter.

Price, The Alamo Oleander, each, 25c; Double Semi-White, 25c; Common Pink, 20c.



### Tri-Colors.

Mrs. Pollock—The ground color of leaf is deep green; next comes a zone of dark crimson, the margin of which is tinted with scarlet; then a belt of green, the margin of leaf being a clear yellow. As an ornament for the parlor, nothing yet excels Mrs. Pollock. Each, 20c.

Mountain of Snow—The foliage is green, handsomely bordered with white. Each, 15c.

### Salleroi.

Salleroi is the greatest acquisition in silver variegated Geraniums for bedding and pot purposes that has ever been introduced. Each, 10c; 6 for 50c.

Happy Thought—Universally admired; new style of leaf. Large yellow blotch in the center of leaf, with an outer band of green. Each, 15c.

Fanny—Bronze Zonale, tri-color. This is a fine strain. Each, 15c.

Distinction—The leaves are nearly circular, of a dark green, and have a narrow band of jet black near the margin. Each, 15c.

### Sweet Scented Geraniums.

Apple fragrance, each, 20c; Rose fragrance, 10c; Oak Leaf, fine foliage, 15c; Skeleton Leaf, rose, very pretty, 10c; Nutmeg, 15c; Mrs. Taylor (large rose), 15c.

### Ivy Geraniums.

This magnificent class of running Geraniums with shining ivy-like leaves, is one of the most glorious gems in the floral world.

Mrs. Palmer—Flowers enormous size, full double white. Each, 20c.

World's Fair—As the World's Fair was the greatest event of its kind in history, so is this ivy Geranium the greatest ever introduced. Blossoms of enormous size, pink red color, borne in prodigious profusion. Each, 25c.

Blue Blood—Something new in ivy Geraniums—blossoms early—grows rank and bears innumerable giant blossoms of blue blood color; great. Each, 25c.

Above 3 to one address, 55c, postpaid.

☞ 40c each—We have four new Geraniums never before offered by us. They are gems. We intend to offer them in 1901; they are beautiful. Do you want them? \$1.25 takes the four, postpaid.



WORLD'S FAIR

MRS. PALMER

### ORANGES.

Florida Oranges—We have distributed a great number, and everywhere they have given satisfaction. Keep in a cool, sunny place, watering frequently, sprinkling leaves with Scollway's Sprinkler. They will do well in the house. Bear easily. Each, 60c; large, \$3.00 to \$10.00.

### Dwarf Hardy Orange, Trifoliolate.

Its great abundance of beautiful white fragrant flowers and then a golden mass of oranges, make it desirable for all purposes. It is hardy as far north as Ohio, Indiana and New York, and will do well as a pot plant removed to cellar for the winter. Each, 20c.

### Otaheite Orange.

A grand pot plant and one of great beauty and novelty. It is magnificent in all its bearings. It is a dwarf orange, which grows, blooms and fruits freely in pots, even when only a foot or two high. The fruit is about one-half the size of ordinary oranges, and very sweet and delicious. The blossoms are produced in great abundance, delicate and beautiful in color, and rich in delicious perfume. As a pot plant this lovely dwarf Orange is one of the most novel and beautiful that can be grown. It blooms most freely during winter, though it is likely to bloom at any and all times of the year. With one or two pots of it, any one can raise an abundance of far-famed delicate and fragrant orange blossoms. The plants we supply are strong and ready to bloom and fruit at once. Price of Otaheite Orange: Each, 20c; 3 for 50c.



OTAHEITE ORANGE

### LEMONS.

Florida Sorts. Very fine. Each, \$1.00.

1. Laurestinus (15c). 2. Ledebergia. 3. Lemon Verbena. 4. Linum. 5. Mahernia. 6. Maurandia. 7. Mackaya Bella. 8. Mimosa. 9. Musk. 10. Nierembergia. 11. Madeira Vine. 12. Panicum. ☞ Above 12, 10 cents each, except when noted.

MADEIRA.



**Oxalis, Gen. Howard.**

POT WITH GEN. HOWARD OXALIS.

This is the finest pink Oxalis. Blossoms frequently 2 inches in diameter; continually in bloom. Each, 20c.

**Oxalis Ortgiesi.**

Grows several feet tall and literally covers itself with beautiful yellow blossoms; continually in bloom. Each, 20c; mixed sorts, each, 5c; 10 for 30c.

**Passiflora.**

PASSIFLORA COLVILLE.

A glorious vine of flowers, said to represent the Crown of Thorns. 25c.

**Salzer's Peerless Petunias.**

1. **Defender**—A pure white sort, having taken many first prizes as the handsomest double white Petunia. Each, 30c.  
2. **Red Rover**—A magnificent variety; blossoms giant in size and of a bright red color. Each, 25c.  
3. **Thankful**—This is a pure white seedling of enormous blossoms, most beautifully shaped and fringed florets. It is very fragrant and a continuous bloomer. It's thankful. Each, 25c.

4. **Favorite**—Intense double, very large; beautiful color; very fragrant, and a free bloomer. You will like it. Each, 20c.  
5. **Brightness**—Beautifully variegated; blossoms large; flowers sweetly fragrant. Each, 20c.

Any 2 for 35c; 3 for 50c; the 5 for 65c.

**Rosemary.**

This pretty German favorite is not without merit; leaves very fragrant, blossoms small, lilac color; stock fine. Can be grown to assume any shape. Very fine for buttonhole bouquets. Each, 20c; 2 plants, 30c.

**Cactus Seeds.**

Lots of fun growing Cactus from seed.



SALZERS ROYAL PALMS. ONE OF EACH THE ABOVE 5 60 CTS

stand in such varied and rough usage as the Palm. Ordinary moisture, partial shade and warmth are its requisites in the tropics, and as nearly as we can give the plant these three requirements in our homes, the better they will flourish. The sorts that we list in this collection are hardy, rugged, vigorous, thrifty, beautiful varieties, such as will flourish in any home in America.

**1. Phoenix Canariensis.**

A magnificent Palm. The leaves are pinnate, spreading and recurved, and form one of the handsomest species of Palms. It is extremely graceful, and peculiarly adapted for decorating the home. Each, 25c; 3 for 50c.

**2. Lantania Borbonica.**

Chinese Fan Palm—A glorious Palm; indeed, one of the best house varieties known. The leaves are large, fan-shaped, deeply divided, and of a beautiful green. It is extremely hardy. Each, 25c; 3 for 50c.

**3. Kentia Balmoriana.**

One of the very best Palms for every purpose. Splendid as a decorator, beautiful as a grower, hardy in the extreme. You will like this variety. Each, 25c; 3 for 50c. Seed, pkg., 10c; the 5 sorts, 25c.

**4. Corypha Australis.**

One of the grandest Palms cultivated. Its leaves are stately and massive, especially when the plant attains the age of 5 or 6 years, growing more beautiful with each succeeding year. Hardy and of easy growth. Each, 25c; 3 for 50c. Seed, pkg., 10c; the 5 pkgs., 25c.

**5. Filifera, the Weeping Palm.**

The leaves are dark green, fan-shaped, from which hang thread-like frosts, as seen in cut. It will grow where the Geranium flourishes. All Palms when young have long, narrow leaves, developing the round, fan-shaped ones as they grow older; therefore, when you get your plants and see long leaves instead of round ones, do not think that the wrong sort has been sent you. They will assume their shape as they grow. Each, 25c; 3 for 50c. Seed, 10c per pkg.; the 5 pkgs., 25c.

ONE EACH ABOVE 5 PALMS, ONLY 60c.

**PALM SEEDS.**

The 5 varieties of Palms are of easy growth from seed. Lots of pleasure raising them. Full directions "How to Grow" with each package. Each variety, per package, 10c; the 5 packages, 25c.

**The Guava.**

This magnificent pot plant, bearing blossoms and fruit continuously, is a native of the West Indies. In our house an eighteen months' old plant bore 500 fruits. A gorgeous plant for house, parlor or kitchen. Does well everywhere. Fruit splendid for jellies, pies, etc., etc. The Guava has thick, shining, evergreen Camellia-like foliage, with pure white flowers of an agreeable odor. The fruit is large, about the size of an English walnut, and of a beautiful claret color, while the flavor is most delicious—sweet and aromatic, resembling that of the strawberry. It is used for dessert fruit, also for preserving, and is considered a rare delicacy. Each, only 30c.

**Aracaria Excelsa.**

The grandest of all evergreen house plants; a regular beauty; very graceful, fine, and rare. Easily taken care of. The joy and delight of every one! Small plants, 75c each; large, \$1.50.

**Salvia-Scarlet Sage.**

No plant grown gives such brilliant display of flowers as the Salvia.

Salvia Gordonii—Dwarf; scarlet. Each, 10c.

Splendens—The old scarlet variety. Each, 10c.

**Apple Salvia.**

"Oh, what a delightful fragrance!" is the expression we continually hear when persons who visit our green houses pass the bed of Apple Salvia that we are growing. It is a strong grower, and will make a magnificent pot plant by

fall, when it will do splendid service all winter in the house. The price is ridiculously cheap for such a splendid acquisition. Each, 15c; 3 for 30c.



GUAVA, THE RARE BEAUTY. EACH, 30c.

Dauntless—Flowers of the richest blue. Each, 15c.

Variegata—A fine variegated variety. Each, 15c.

Maroon Queen—A deep maroon. Each, 15c.

Snow Drift—An exquisitely beautiful white Salvia; bushy. Each, 20c.



**Cycas Revoluta, the True Sago Palm**—Anyone having seen this most magnificent Cycas, will admit that no other plant can equal it in grandeur. Very scarce this year. 1st size, 70c each; 2d size, \$2.00.

**Zamia Integrifolia.**

Similar to above; finer foliage and smaller stems; a very beautiful plant. Price reduced to 40c.

**Pandanus Utilis**—Called Screw Pine from arrangement of leaves on stem. A stately plant, similar to P. Vetchii, well adapted for centers of vases or baskets. Easy to keep. 1st size, \$1.00 each; 2d size, 35c each.

**Pandanus Vetchii.**

The handsomest of all variegated plants. In every respect like P. Utilis, only handsomer. It's a stately plant. See cut. Each \$1.00; large plants, \$3.00 to \$5.00.

P. VETCHII. \$1.00.

**Primrose.**

English Primrose. Each, 20c.

Primula Obconica—The ever-blooming Primrose. Each, 20c.

Single Red or White Primrose—Each, 20c.

Double White—This is the most profitable of all plants we cultivate for winter flowers, well-grown specimens yielding often over 500 flowers from November 1st to April 1st. Each, 35c.

**Great Mexican Primrose.**

The plant grows 10 inches high; is inclined to trail, drooping over pots, and holds its large, silky flowers erect, so that their unsurpassed beauty is seen to best advantage. As a window plant it combines great hardiness and easy culture with innumerable blossoms. Each, 15c; 3 for 35c; 10 for \$1.00.



## Hardy Climbers.

### Ampelopsis Veitchii.

It clings firmly to any wall or tree; needs no support. The leaves at first are of an olive green color, then brown, changing to bright scarlet in the autumn. Indescribably grand. Would not part with a 2-year old plant (20 feet tall) covering the north side of our house, for \$25.00. Each, 20c; 3 for 10c; 7 for \$1.00.

### Ampelopsis Virginia.

A vine well known; climbing in one season to the height of 20 feet. It is as hardy as oak; does well anywhere. Each, 20c.

### Climbing Wisteria.

A glorious hardy vine, climbing 100 feet and blooming in great profusion. Can be trained shrub-shaped. 25c.

### Honeysuckles.

For real home vines, to be near you, climbing over your windows and doorways, there is nothing prettier than the sweet-scented Honeysuckles.

1. **Royal Scarlet**—The prince of all Honeysuckles; climbs rapidly, attaining the height of 20 feet, and bears innumerable bright SCARLET, fragrant blossoms. Each, 20c; 3 for 50c.

2. **Happy Childhood**—Pure WHITE. Grows very rapidly and bears great quantities of pure white, very fragrant flowers. Hardy. Each, 20c; 3 for 50c.

3. **Golden Beauty**—Bears very long, golden YELLOW blossoms in great profusion. Each, 20c; 3 for 50c.

4. **New Honeysuckle**—"Monthly." So named because it blossoms every month. SCARLET; no climber. Each, 25c.

One each Nos. 1, 2 and 3, 40c; the 4 for 55c.

## 3 Hardy Rapid Climbing Vines 35c.

1. **Mountain Rose**—Native of China. Blossoms two inches in diameter, light pink, extremely double. Plants hardy. Climb 25 feet in one summer, reappear the next spring with renewed vigor. Each, 20c; 3 for 50c.

2. **The Great Cinnamon Vine**—It is safe to say that there are a million more of this vine distributed than any other. It's "THE GRANDEST VINE," beautiful, shiny, heart shaped leaves. The vine cannot be described, so beautiful is its rapid growth, a single 15c plant having

One each above 3, 35c; 3 each, 9 plants, for 90c.

vines and laterals in one season fully 3,000 feet long. The blossoms are fine of a rich cinnamon fragrance. They die down in fall but spring up in early spring with greater energy than before and are sure to please. Should one of these 3 vines become exhausted, we fill with another hardy variety. Each, 15c; 3 for 25c.

3. **Apios Tuberous**—A matchless beauty, hardy as oak, having clusters of rich deep purple flowers, of delicious violet fragrance. Grows stronger each year. Each, 15c; 3 for 30c.

ROYAL SCARLET HONEYSUCKLE  
J. A. SALZER

## Clematis.

By all odds the most popular of all hardy garden climbers of easy growth; needs but slight protection, and rewards the grower with innumerable blossoms.

### 1. Clematis Jackmannii.

It begins blooming usually the same season, and then forever thereafter it is lavish with its floral glory. On a 3-year-old plant it is not unusual to see from 100 to 200 blossoms at one time. The Jackmannii begins to bloom early and continually. The blossoms are very large, thick in texture, and of rich, deep purple. The \$1.00 sizes are strong, and will, with ordinary care, bloom freely this summer.

Price, large size, \$1.00 each; second size, 50c.

2. **Claret**—Wine color. Each, 50c.

3. **Snowflake**—Very fine white variety, blooming freely, bearing hundreds of blossoms. Each, 50c. 1 each above 3, \$1.25.

**Coccinia Clematis**—Immensely popular, growing fully 12 feet high, covering the walls with bright coral scarlet flowers. Each, 25c.

**Crispa Clematis**—Free, robust growth, blooming from June until frost. Blossoms are large. Each, 25c.



JACKMANNII CLEMATIS.



One each of these 3 rapid climbing vines, 35c.

## 1. Hydrangea Grandiflora.

Its equal has yet to be found. Indeed it is the finest hardy shrub in cultivation; flowers are formed in large white trusses, 6 to 10 inches in length, remaining in bloom until killed by frost. The flowers turn to rosy pink in the fall. Is as hardy as oak and a profuse bloomer; grows 6 feet high. Too much cannot be said in favor of this plant. Had a bush on our grounds 3 years old, in bloom last fall, and there were on it over 300 great trusses of flowers. It is by all means the best hardy shrub we know of, and we cheerfully recommend it. Splendid for Cemetery. As shown in the engraving, the plant is of compact and sturdy habit, and when laden with its great masses of bloom is exceedingly striking and attractive. This noble shrub is seen gracing alike with its superb presence the cottage, farmyard, large lawns, extensive grounds, parks, etc., and is specially desirable when grown as single specimen plants, as shown in our illustration. A universal favorite. Stands 60 degrees below zero. Price according to size.

Each, 25c; 5 for \$1.00.  
2d size, 50c; 3 " 1.00.  
3d size, 75c; 3 " 1.50.  
4th size, \$1.00; 3 for \$2.00.

2. **Common Snowball.**  
Well known. Each, 25c.

### 3. Deutzia.

Flowers white; on long stalks. Each, 20c; 3 for 40c.

One each above, Hydrangea, Snowball and Deutzia, 50c.



RED BRANCHED, PRICE, 25c.



Noble Hardy Hydrangea Grandiflora. Each, 25c; 5 for \$1.00.

## Hydrangea for House Culture.

**Red Branched**—The queen of all House Hydrangeas, big, giant pink blossoms. Each, 25c.

**Thos. Hogg**—Pure white, fine. Each, 20c.



## New Japan Double Snowball.

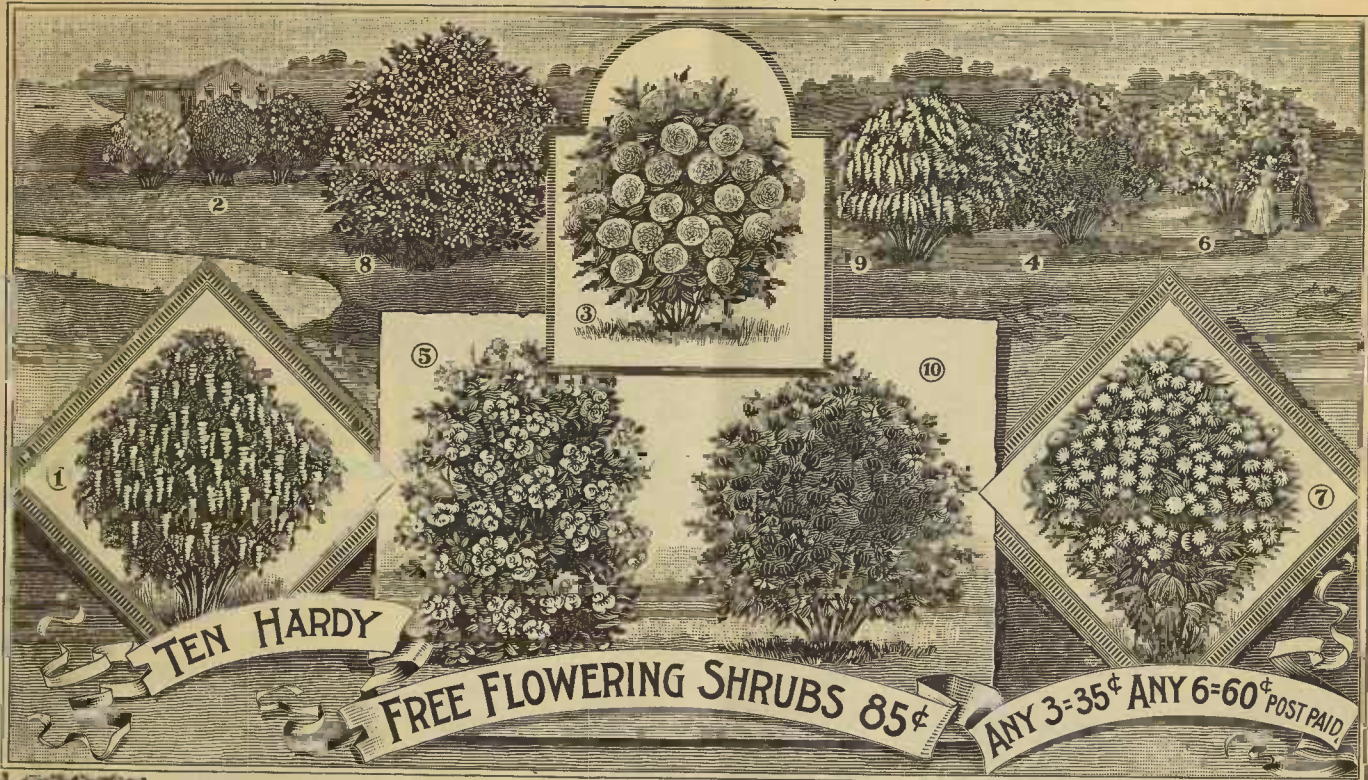
Grandest of all double white Shrubs—Noble in this climate. Don't confound it with the Common Snowball; it's immeasurably superior! Enormous balls of great snow-white blossoms, born in matchless prodigious profusion. Hardy as oak.

This and the Hydrangea Grandiflora are noble companions. Each 35c; 2 for 60c; Large, 75c each.

One each Japan Snowball and Hydrangea Grandifl., 50c.



## TEN HARDY SHRUBS, POSTPAID, FOR 85 CENTS.

**1. Chinese Wisteria.**

The Wisterias are magnificent free flowering climbers, blooming freely in early spring and late fall, hanging their gorgeous and immense bunches of deliciously sweet and lovely flowers from porches, balconies, and verandas; grows 100 feet high. Nothing can be finer. It is considered perfectly hardy everywhere. Can be grown as a shrub, as in illustration—or as a climber. White, each, 80c; 2 for 50c. Blue, each, 25c.

**2. California Privet.**

A noble shrub with beautiful blossoms and rare foliage. It is a shrub that is sure to please. Each, 20c.

**3. Persian Lilac.**

Bears its enormous trusses of pure white flowers in great profusion. Our engraver has made a poor cut of this; the blossoms are often 10 inches long, of magnificent beauty and fragrance. Each, 20c.

**4. Spirea Bumalda.**

This is a grand shrub, from the fact that it blossoms late in the season, blooming from August often until killed by frost. The blossoms are large and of a bright rose color; perfectly hardy and will give satisfaction. Each, 25c.

**5. Weigelia.**

Rosea—A grand shrub, which is a mass of fine bell-shaped pink blossoms during June. It is one of the most popular and beautiful of all shrubs. 25c.

**6. Philadelphus.**

One of the handsomest and at the same time hardiest shrubs in cultivation. The blossoms are large, pure white, waxy, of delicious orange fragrance, and borne in prodigious profusion. 20c; 3, 50c.

**7. Purple Fringe.**

Greatly admired on account of its long feathery flower stalks—giving the shrub the appearance of a cloud of smoke. Each, 20c; 3 for 40c.



Price the 10, mail size, 85c; any 3 for 35c; any 6 for 60c, postpaid.  
10, large plants, \$1.75; any 3 for 65c; any 6 for \$1.20, by express.

**8. Forsythia, or Golden Bell.**

Robes itself, during April and May, the length of its branches, in pendulous bells of a bright yellow color. It is such a mass of brilliant yellow that it can be seen for a long distance, and lights up a lawn as nothing else can at that early season. 20c.

**9. Spirea Van Houttei.**

The most showy of all the Spireas. The plant is an upright grower, with long slender branches that droop gracefully with their weight of foliage and flowers. Flowers, pure white, in great clusters and whorls, forming plumes 2 feet long. It blooms freely. Each, 20c.

**10. Calycanthus.**

This is the well-known "sweet-scented" shrub. It bears, in May, a great profusion of double purple blossoms, which have a strong, delicious pineapple fragrance. Each, 15c; 3 for 40c.

**PAEONIES.**

Now, there is no hardy plant more justly popular, more beautiful and serviceable than the Peony. They increase in beauty and size with each succeeding year. Three or four plants will give from 200 to 600 great gorgeous blossoms.

**1. LaCrosse**—A glorious, fragrant, very double pink of giant, colossal, magnificent size. Each, 30c; 3 for 85c.

**2. Goethe**—Magnificent dark red variety, of great freedom of bloom; blossoms intense in coloring and large in size. Each, 25c; 3 for 70c.

**3. Snowdrift**—A pure white, very large and finely formed blossom. Each, 25c; 3 for 70c.  
**4. Givalet**—A rich, deep pink; of great beauty. Each, 25c; 3 for 70c.

One each above four for 75c, postpaid. Any 2 of above for 45c.



SNOWDRIFT, EACH, 25c; 3 FOR 70c.

**Perennial Phlox.**

It is impossible to describe the following quartet; they are as hardy as oak, and of great freedom of bloom. Plant anywhere in the garden; they will flourish, increase rapidly and bloom forever.

**1. Phlox Diana**—Bright, deep pink, with crimson center; giant blossoms; indescritably grand. This is the finest Phlox we have ever seen bloom, so stately and grand. Each, 15c.

**2. Heroine**—Giant blossoms; magenta red; large florets; great trusses; very fragrant. You will love this heroine. Each, 15c.

**3. Silver Lace**—Peerlessly beautiful; blossoms large; pure snow-white; profuse bloomer; so delicate in its pure white. Each, 15c.

**4. Elmira**—Lilac, suffused with pale white, with splendid pink eyes, 15c.

The above 4 Phlox, postpaid, 30c.



(1) WISTERIA, 25c.

Bleeding Heart is an old-fashioned, hardy flower, but one that deserves a place everywhere. Of it it can truly be said, "A thing of beauty is a joy forever," for no plant is more satisfactory, more liberal and free in bloom than this. It will stand the coldest winters and flourish, and a single plant will bear from 100 to 500 long spikes of blood-red, heart-shaped drooping flowers, hence the name Bleeding Heart. Price, postpaid; Each, 20c; 2 for 30c; 10 for \$1.00.



BLEEDING HEART—Each, 20c.

**Rudbeckia—Golden Glow.**

The most distinct large flowering hardy plant. A magnificent grower, very branching, and each branch bears from six to twenty great shining golden yellow blossoms. A plant is literally covered with bloom. Hardy as oak. Increases rapidly. Each, 20c; 4 for 50c.



GOLDEN GLOW.



PERENNIAL PHLOX.



## American Beauty.

Proudest and noblest of all Roses, that's what the American Beauty can truly claim. It has the true hybrid fragrance, and this, with a large size (blossoms often 7 inches in diameter), rich deep crimson color and free-blooming properties, makes it the finest Rose in America to-day. Can be planted out of doors, and slightly protected, it will withstand coldest weather. It's the noblest of all Roses. Each, 30c; 2 for 50c.



## Marshal Niel.

Incomparably the finest Sulphur Yellow Rose in any section or country. In the South, where it luxuriates in a congenial soil and climate, or in a house where these conditions are supplied, it develops charms possessed by no other Rose. The flower is extremely large; rich golden yellow. Its great, glorious buds are simply incomparable! No pen can do them justice. Each, 25c; 2 for 40c.



## The Three Belle Roses, 50c, postpaid.

Here we have 3 hardy, ironclad, climbing Roses of different form and color that cannot be beat where abundance of blossoms, delightful fragrance, and hardy vigor are desired. The price is so low—only 50c, postpaid—that every farmhouse, every city home, every cottage, and every palace should be graced by them.

1. **Prairie Belle**, or **Prairie Queen**—Grows to 50 feet long. Clear, bright, pink, sometimes with a white stripe; large, compact and globular; very double and full; blooms in clusters; one of the finest. Each, 20c.

2. **Baltimore Belle**—A large pale blush Rose of good growth, bearing its beautiful, almost white, blossoms in such profusion as to resemble a snowstorm in blast. It is a splendid climber. Each, 20c.

3. **Tennessee Belle**—Deep rosy pink; shoots slender, and flowers in clusters prodigally. Each, 15c.

1 each of above 3 Belle Roses, 50c, postpaid.

With each order for above 3 we add free our "Snowcap" Rose. 30c.



THE THREE BELLE ROSES. ONE EACH, POSTPAID, ONLY 50c, AND "SNOWCAP" FREE!

Hundreds of new Roses are being offered to the people of America at present by florists, and of the long list, but few are really of lasting merit, or such that will reward the ordinary grower with anything like "paying buds." One or two buds a year from a new Rose with a high, commanding title is certainly not as good as 100 or more buds from a trusted, tried, standard Rose; hence our list this year contains only the cream of free bloomers.

## THE ROSE.

### Culture.

Give the Rose good, loamy soil, enriched with rotten cow manure or bonedust. Apply plenty of water and sunshine, and it is as sure to bloom and flourish as a Geranium or Fuchsia. A dozen of the following Roses, planted in open ground in full exposure, with sufficient moisture, will reward the grower with hundreds of blossoms during the summer. For fertilizer, use Salzer's Pulverized Sheep Manure.

## THE 4 PERPETUAL BLOOMERS, ONLY 50c.



### PERPETUAL BLOOMERS

Of these 4 extremely free-flowering Roses we sold the past four years upward of over 100,000 plants.

1. **Bella**—The sweetest, freest bloomer, of pure snowy white. Each, 15c.
2. **Louis Philip**—The grandest, freest blooming, crimson red Rose known. 15c.
3. **Isabella Sprunt**—No breed so fine, no yellow Rose so free of bloom. 15c.
4. **Soifano**—Grand saffron or coffee colored; exquisite buds; free bloomer. 15c.

Over 100,000 Perpetual Bloomers are blooming freely, yes lavishly, for our customers. They never fail you. Price of the 4, 50c.

## 5 Ever-blooming Roses, 60c.

1. **The Bride**—Flowers large and double, on long, stiff stems of fine texture and substance, lasting a long time when cut. Magnificent buds. Each, 15c.
2. **Woutton**—This is a remarkably striking and brilliant ever-blooming Rose; bright magenta red, passing at base to fine violet crimson, richly shaded; flowers are large, full and regular, with thick petals and delicious tea scent; makes beautiful buds. Each, 25c.
3. **Clothilde Soupert**—Flowers of large size, very freely produced, of the most perfect form; very double and sweet. The color is pearl-white, deepening to carmine at the center, and it certainly surpasses all other varieties as a pot Rose, and so far as its blooming qualities are concerned, it cannot be equaled for either in or out-door culture. Each, 20c.
4. **Perle des Jardins**—A magnificent Rose. The flower is full, of globular form, very double and highly perfumed; color, clear, golden yellow. Its proud buds are very large. Each, 15c.
5. **Catherine Mermet**—One of the grandest Tea Roses grown; bright flesh color; large, full, of beautiful form, easy of cultivation; buds very large. Each, 15c.

## The 4 Ramblers, 65c.

1. **Crimson Rambler**—The greatest Rose of the century. It is said to be hardy as oak, to withstand every manner of climate, to grow rapidly, to remain outdoors, even in Wisconsin's cold climate, and to bloom, and bloom all season long. A one-year-old plant, from which our stock was propagated, had a single branch upon which there were 300 crimson blossoms, and over 3,000 blossoms during the first year. This Rose is offered at a lower price by many, but one must be careful to get the genuine. A plant under favorable conditions grows 15 feet the first season. Everybody growing same pronounces it the rose wonder of the century. We cordially recommend same. It is hardy here with slight protection. Each, 20c; 3 for 50c; 7 for \$1.00.

2. **Yellow Rambler**—What is said of the Crimson Rambler applies equally to the Yellow, only that the color is rich yellow. Each, 25c; 3 for 60c.

3. **White Rambler**—A transcendent beauty, a great climber, otherwise like the Crimson, except in color. Each, 20c; 3 for 50c.

4. **Pink Rambler**—A rose of great merit, a rapid, free blooming Pink Rambler—rambles everywhere. Each, 20c; 3 for 50c.

1 each above 4 Ramblers, only 65c.  
2 each above 4 Ramblers, only \$1.00.

With each order for the 4 Ramblers we add our "Snowcap Rose" free.



THREE HARDY MOSS ROSES 60c POSTPAID

Crimson Rambler, the Prince of Rambling Roses. Each, 20c.

## Three Hardy Moss Roses.

The Mosses Rose are known in poetry and song. The graceful bud and mossy stem are sought everywhere. Our varieties are hardy and very floriferous.

The **Pink**—Beautiful shade of pink. Each, 25c.

The **White**—Pure white; large bud. Each, 25c.

The **Red**—Deep color; fine form. Each, 25c.

One each of these 3 glorious Moss Roses, 60c.



# PRINCELY HARDY GARDEN ROSES.

## The Hybrid Perpetual Roses

Are justly popular, as they combine perfect hardiness with the most perfect forms and the most brilliant colors; surpassing the Tea Rose in rich perfume; blooming two and three times a season.

### 1. General Jacqueminot.

Rich, velvety, scarlet crimson; magnificent bud, often 6 inches in diameter; the most popular hardy Red Rose grown; blossoms several times during the summer. Each, 20c.

### 2. Magna Charta.

A splendid rose; extra large, full flowers, very double and sweet; color clear, rosy red, beautifully flushed with violet crimson; a sure bloomer; one of the hardiest. Each, 20c.

### 3. Mad. Plantier.

It is perfectly hardy, and withstands the cold winters of Wisconsin without protection. It is a pure white, perfect flowers, fine buds, very fragrant; especially suitable for cemetery plantings. It grows very fast, and a two-year-old plant will bear from 300 to 500 beautiful blossoms. Each, 20c.

Above 3, only 45c.

### 4. Hardy Yellow Rose.

The old-fashioned Hardy Yellow Rose is one of the finest pure, deep yellow hardy Roses ever grown. It is perfectly hardy, blooms profusely, requires no protection; rich golden yellow flowers; very handsome and desirable. Each 30c.

Above 4 for 55c.

With each order for above 4 we add free our Snowcap Rose, 30c.

Full culture directions for Hardy Hybrid Perpetual Roses, also Climbing Outdoor Roses, with each collection order!



### 1. Paul Neyron.

We ask special attention to this grand Rose; the flowers are immense; probably the largest and finest Rose; bright shining pink, clear and beautiful; very double and full; finely scented; blooms the first season and all Summer; no collection is complete without this magnificent variety. 20 cts. each; 3 for 50 cts.

### 2. Fisher Holmes.

A glorious Rose; the only fit companion of the peerless, matchless General Jacqueminot. It blooms freely; buds large and intense crimson. Each, 25c.

### 3. Snowcap.

A colossal Rose in every respect. It's a colossal grower and bears its great pure white double blossoms in prodigal profusion. It's great freedom of bloom reminds one of the eternally snowcapped Mountains of the Alps. It is our Hardy Premium Rose. Price, 30c.

One each above 7 Glorious Roses, postpaid, 85c.

### 4. Captain Christi.

A giant Rose, large pointed beds, deliciously sweet. Peach colored, a grand sort. Each, 20c; 3 for 40c.

### 5. Mad. Alfred de Rougemont.

White flowers, finely tinged and clouded with pale rosy blush; large, full and double; borne in large clusters; fragrant and good. 20c each; 3 for 40c.

### 6. Boule de Neige.

A lovely Rose; clear white color; very free of bloom; hardy and with all a grand Rose. You will like it! Each, 20c; 3 for 40c;

### 7. Dinsmore.

A magnificent Rose unparalleled in its variety of scarlet color. Blooms prolifically. This is an everbloomer, almost always showing its intense scarlet blooms. Each, 20c.

## THE 1. Martha Washington.

Over a hundred years ago George Washington planted this Rose in honor of his bride, at Mount Vernon. Color, pure white; perfectly double to the center, and of unsurpassed fragrance; buds beautiful and long, pointed. It is a rapid grower, especially the second season, when it attains a height of from 8 to 12 feet, and is so literally covered with pure white fragrant flowers as to completely hide the foliage. It is a magnificent Rose for outdoors, splendid for cemeteries, hardy as oak, and will do everywhere. Each, 20c; 2 for 30c.

## 2. Memorial Rose.

The great points in favor of this Rose for cemetery purposes are that it creeps on the ground like Ivy, has dark green leaves, with

numberless satiny white flowers, is as hardy as grass, and will grow in sun or shade. One could wish for no greater recommendation than the above description. We know of no three better Roses for cemetery purposes than the Memorial, Martha Washington and Mad. Plantier, and we urge every one to give same a thorough trial. Each, 20c; 2 for 30c.

### Pink Memorial.

In every respect the same as the white Memorial except in color which is pink. 25c each.

### 3. Mad. Plantier.

This pure white hardy Rose is fully described above under

Hybrid Perpetual. Each, 20c.

FOR 50 CENTS we will send one each of the three great white-blooming hardy Roses for cemetery or lawn effects, namely, Memorial, Martha Washington and Mad. Plantier.

**Sweet Briar Roses.** These Roses from the land of Burns. Give a powerful fragrance to both leaves and flowers. They are hardy and fine. Each, 25c.



FAR-FAMED MARTHA WASHINGTON.

The  
Martha  
Washington.  
THE  
GRANDEST  
WHITE  
ROSE  
EACH, 20c;  
3 FOR 50c.



## TUBEROSES.

No Tuberose has the reputation of blooming more freely than ours; indeed, they will average 99 bloomers out of every 100 bulbs. They should be planted early, in 5-inch pots, in rich, sandy loam, watered moderately, beginning to bloom as early as July or August, and continuing for some months. A good way to have succession of bloom would be to plant bulbs every second week.

**Pearl**—Dwarf habit, free blooming. Extra. Each, 8c; 3 for 15c; 10 for 40c; 25 for \$1.00.

**Double**—Each, 5c; 3 for 15c; 10 for 25c.

**Belle of South Carolina**—A novelty. Very double and free blooming. Each, 10c; 2 for 15c; 10 for 60c.



VERBENA.

purple, rosy crimson, red, maroon, striped, scarlet, dark red, etc. Each, by mail, 10c; 12 for 75c. By express, each, 8c; 12 for 60c.

**SEED—Star Verbena Seed, all colors. Pkg., 15c.**

## VERBENA.

The prettiest and most popular of all flowering plants suitable for beds. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming more and more handsome. Our colors are white, pink, blue,

## VIOLETS.

"Sweeter than all the roses." Easy culture. **New Climbing Violet**, Each, 25c. **New Violet, "Modesty"**—The grandest double white Violet ever offered. A modest beauty. Each, 20c.



VIOLET, "MODESTY," 20c.

**Belle de Chattenay**—Light blue, often white. Each, 15c; 3 for 35c.

**Swanly White Violet**—Flowers frequently 1 inch in diameter and pure white color. Each, 15c; 3 for 40c.

**Giant Russian Violet**—This is single. Blossoms often 2 inches across. Very fragrant and hardy. Each, 25c; 5 for \$1.00.

**Marie Louise**—One of the finest Violets grown; very double and large; color, dark lavender blue. Each, 12c; 3 for 30c.

**Blue Alsatian**—New. The finest, sweetest, purest, blooming dark blue double Violet grown. Imagine a pot with 50 large, sweetly fragrant blossoms, and you have the Blue Alsatian. Each, 15c; 3 for 40c.

## TREE SEEDS FOR THE DAKOTAS, IOWA, NEBRASKA, ETC.

Repeatedly the inquiry comes to us. Which tree seeds shall we plant in order to get quick returns from same for our prairie soil? This inquiry comes to us from the Dakotas, Iowa, Nebraska, Kansas, Missouri, and other states, and invariably we answer: If you want the quickest growing tree, take the Locust, next the Box Elder, and then the White Ash; indeed, these three varieties rival each other as to which can grow the fastest. They are just the trees to plant in the West, and are trees whose wood in less than 25 years will be greatly sought. Planted now will, in 50 years, be worth \$1,000 or more.

**Seeds Required per Acre**—Of Box Elder and White Ash we usually plant 4 pounds of each per acre; of Black Locust, 5 pounds per acre.

## White Ash.

Pkg., 5c; ¼ lb., 10c; lb., 30c, postpaid; by express, lb., 20c; 5 lbs., 75c; 10 lbs. or more at 14c per lb.

## Black Locust.

Pkg., 5c; ¼ lb., 15c; lb., 40c, postpaid; by express, lb., 30c; 5 lbs., \$1.00.

## Box Elder.

Pkg., 5c; ¼ lb., 10c; lb., 30c, postpaid; by express, lb., 20c; 5 lbs., 75c; 10 lbs. or more at 14c per lb.

## The American Linden.

It grows rapidly, leaves large size, extremely handsome; a special favorite for large lawns. Pkg., 5c; oz., 10c; lb., 50c, postpaid; by express, 5 lbs., \$1.75; 10 lbs. or more, 30c per lb.

## Small Fruit Seeds.

Many families would like to experiment with growing small fruits, apple and hardy pear trees. The seeds of these are the choicest obtainable, and are indeed fine. We offer these at a low price:

**Apple Seed**—Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.00; 3 lbs. for \$2.00.

**Pear Seed**—Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.50.

**Crab Apples**—Mixed varieties. Pkg., 10c; oz., 25c; lb., \$1.25; 3 lbs. for \$3.00.

**Apriots**—Mixed varieties. Pkg., 10c; oz., 25c; lb., \$1.25.

**Quinces**—Mixed. Pkg., 10c; oz., 25c; lb., \$1.25.

**Cherries**—Many mixed varieties. Pkg., 10c; ¼ lb., 20c; lb., 60c.

**Plums**—Mixed. Large pkg., 10c; lb., 60c.

**Peaches**—Mixed. Pkg., 10c; lb., 60c, postpaid.

**Blackberries**—Mixed. Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00.

**Currants**—Red. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

**Currants**—White. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

**Currants**—Mixed. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

**Cranberries**—Swamp. Pkg., 10c; oz., 50c.

**Dewberries**—Pkg., 10c; oz., 40c; ¼ lb., \$1.50.

**Gooseberries**—Mixed. Pkg., 10c; oz., 75c.

**Grapes**—Mixed. Pkg., 10c; oz., 25c; ¼ lb., 75c.

**Raspberries**—Mixed. Pkg., 10c; oz., 40c; ¼ lb., \$1.00.

**Strawberries**—Pkg., 10c; oz., 75c.

**Salzer's Everbearing Strawberry**—Pkg., 20c.

**Salzer's Ponderosa**—Pkg., 20c.

**Salzer's Earliest**—Pkg., 20c.

**Cotton Seed**—Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c.

## TREE SEEDS.

	PKG.	OZ.	LB.	BY EXPRESS.
American Beech	\$0.05	\$0.10	\$0.75	\$0.65 \$ 5 00
Scotch Pine	.05	.20	1.50	1.35 12 50
Linden	.05	.10	.75	.65 5 00
Elm	.05	.10	.75	.65 5 00
Yellow Locust	.05	.10	.60	.45 3 50
Mulberry, Czar of Russia	.15	.60	6 00	.....
Mulberry, Russian	.10	.35	3 00	2.85 25 00
Catalpa, Speciosa	.10	.15	1 00	.85 6 50
Allanthus, or Tree of Heaven	.15	.50	.....	.....
June Berry	.15	.40	4 00	.....
Buffalo Berry	.10	.30	2 50	.....

Arbor Vitæ  
European Larch  
Balsam Fir  
Norway Spruce  
Scotch Fir  
Austrian Pine  
Silver Fir  
Swiss Stone Pine  
Mediterranean Pine  
Upright Cypress

## Prices of Seeds:

Pkg., 10c.  
Oz., 25c.  
¼ lb., 60c.  
Lb., \$2.00.

Hemlock Spruce  
White Spruce  
White Pine  
Red Cedar  
European Beech  
Common Alder  
White Birch  
European Elm  
Catalpa, Tea's  
Jap. Hybrid

Pkg., 10c.  
Oz., 40c.  
¼ lb., \$1.25.  
Lb., \$4.00.  
Pkg., 10c.  
Oz., 20c.  
¼ lb., 40c.  
Lb., \$1.25.

## Osage Orange.

The great Hedge Tree of America, grows to the height of 15 to 20 feet, forming a very dense hedge. Pkg., 5c; 1 oz., 10c; ¼ lb., 20c; 1 lb., 40c, postpaid; by express, 1 oz., 10c; 1 lb., 35c; 3 lbs., \$1.00; 25 lbs., \$5.50.

## Allanthus.

Called in China the Tree of Heaven; grows from seed, on good soil, 10 feet high the first season, displaying a wealth of immensely large, magnificent leaves. It is "majesty" itself. Seed, pkg., 15c; oz., 40c; small plants, each, 15c; 8 for \$1.00; 3 for \$2.00, by express.

## New Japanese Catalpa.

The most wonderfully luxuriant foliage imaginable adorns the Catalpa, but not only is the foliage grand, large and majestic, but the whole growth and appearance of the tree is massive. It is a wonderful grower; a seedling plant grows to 7 feet the first summer and a 5-year-old tree attains the height of 25 feet; grows symmetrical and is loaded with 300 to 500 immense panicles of massive white dotted with purple blossoms. It is truly a regal tree, and its appearance reminds one of the luxuriance of the tropics. It is hardy in Wisconsin—yes, everywhere. It is a grand tree.

By mail, postpaid: Each, 15c; 2 for 25c; 10 for \$1.00; 25 for \$2.00. By express: Large trees, 7 to 10 feet tall, each, \$1.00; 3 for \$2.00.

## New Mulberry, Czar of Russia.

It grows as freely here as any forest tree, and can be planted anywhere. It bears when but two or three years old, according to size, from 1 to 10 bushels of fruit, which, when ripe, falls to the ground and is eagerly eaten by fowls and pigs, which thrive on same remarkably. A few trees will sustain a large flock of fowls and a drove of pigs for 2 or 3 months, as they bear and ripen their fruit for a long period. The Mulberry, especially this sort, makes delicious pies and preserves. The fruit has a subacid, sweet taste, and is used for dessert, as we use Blackberries or Raspberries. Price, each, 25c; 3 for 60c; 6 for \$1.00, postpaid.

**Russian Mulberry**, each, 15c; 3 for 30c; 10 for 75c; large trees, 50c each. Wholesale Catalogue of Apples, Peaches, Cherries, and Small Fruits sent upon receipt of 2c. for postage.



BELLE OF SOUTH CAROLINA TUBEROSE. EACH, 10c.



## Tulip Tree.

This is a most magnificent tree, of rapid and beautiful growth, and bearing in May and June thousands of yellowish-white flowers the size and shape of Tulips, from which it derives its name. Plant one or two by all means. Each, 25c; 3 for 60c; 10 for \$1.25, postpaid.



NEW JAPANESE CATALPA



TREE OF CZAR OF RUSSIA, 5 YEARS OLD.

and is used for dessert, as we use Blackberries



## BLACKBERRIES AND DEWBERRIES.

This fruit has fairly leaped into popularity the past five years. All over the country acres of same are being planted for market. When such excellent sorts are planted as Salzer's Colossal, The Governor, and the like, the profit is very large, often reaching \$500 per acre after all expenses are paid. Of course, it depends upon your market.

12,000 Quarts  
per Acre.



### Lucretia Dewberry.

In earliness, size and quality, it equals any of the dewberries. The fruit, which ripens early, is often 1½ inches long by 1 inch in diameter; soft, sweet and luscious. Each, 15c; 10 for 75c.

### Salzer's Mammoth Dewberry.

Ought to be grown on stakes or trellises. In the early spring it produces great masses of large, pure white, sweet-scented flowers, which are followed by enormous clusters of delicious fruit, larger, richer, and more prolific than the Blackberry. It is perfectly hardy, and ought to be introduced everywhere. Not only are the flowers an ornament, and the plant worthy of cultivation, if for nothing more than the flowers, but the fruit remains the best part, and its prolificness is something to be wondered at. Each, 15c; 4 for 50c; 10 for \$1.00, postpaid.



Each, 15c; 10 for 75c,  
Postpaid.

## Well-Known Hardy Blackberry Sorts.

### Early Wilson.

A very early sort; hardy and prolific. Is largely grown in the East. Each, 15c; 5 for 50c; 10 for 90c; by express, 100 for \$2.50.

### The Snyder.

This is the standard iron-clad sort; very productive, delicious, and profitable. Each, 15c; 10 for 50c by express; 100 for \$2.25, by express.

### Ancient Briton.

Well known; hardy; large Blackberry. Each, 15c; 10 for 50c by express; 100 for \$2.00 by express.

### Large Wisconsin.

A very hardy, large-yielding Blackberry; very desirable. Each, 15c; 10 for 50c by express; 100 for \$2.50 by express.



LARGE WISCONSIN.



EARLY WILSON.

## CURRENTS.

Our Northern-grown stock of Currants is valuable above Eastern and Southern, on account of its hardiness and vigor to withstand cold winters.



SALZER'S RED WINE CURRANT.

**Salzer's Red Cherry**—Large, very prolific, excellent flavor; cannot be too strongly recommended for general crop; is splendid for all purposes. 3 for 25c; 10 for 60c; 100 by express, \$3.75.

**White Cherry, or Grape**—Large, white, sweet variety; unusually fine for table use. 3 for 25c; 10 for 60c; 100 by express, \$3.75.

**Black Cherry**—Fine black sort; very large. 3 for 25c; 10 for 60c; 100 by express, \$3.75.

**Fay's Prolific (New)**—Remarkably prolific; berries often as large as cherries. 3 for 80c; 10 for 90c.

**Currant Seed**—Mixed sorts. Pkg., 10c; oz., 40c.

### Crandall Tree Currant.

In size, it ranges from the very largest Cherry Currants to the size of Concord Grapes, berries ¾ of an inch in diameter being very common. It attains a height of 5 to 6 feet, forming an enormous bush. Fruit the size of grapes, jet black in color; and very fine in flavor. Plants, each, 25c; 4 for \$1.00.

### Currant Novelty—Salzer's Red Wine.

For years there has been a call for an extra large fruiting, healthy, vigorous-growing Currant. This demand, we believe, can now be met fully in each and every particular in our magnificent new variety, Red Wine Currant. This has been carefully tested for several years and not found wanting. The berry is borne in large, long clusters of enormous size; bright red color. The fruit is singularly free from acid, and is bound to give great satisfaction. It is enormously productive, and withstands our coldest winters. It is positively the rarest, greatest Currant of the day. On our private place, it bore fruit the past summer often 1-2 to 4-7 of an inch in diameter; bore same in great clusters and singularly free from every objectionable feature. It's positively the greatest RED CURRANT of the age! If we had to pay \$5.00 a plant, we'd have the Red Wine every time! Each, 20c; 3 for 50c; 10 for \$1.50 by express; 100 by express, \$12.00.



15,000  
Qts. at  
5c.  
\$750.



## THE 8 ORCHARD BEAUTIES, BY MAIL, \$1.00.



The farmer and citizen are wide awake on small fruits and orchards to-day. No need stirring them up. They want nothing but the very best. Some Apples, Peaches, Cherries, etc., that are really hardy and bear, that is what every one wants. The name, "From John A. Salzer Seed Co., La Crosse, Wis.," on your bundle of trees, is a guarantee that the trees are all right. These eight orchard beauties we recommend buying the mailing size, which should bear abundantly in 1902.

### 1. Apricot—Mammoth Russian.

It is extremely hardy, having flourished as far north as Siberia, during a temperature of 40 degrees below zero. Adapts itself to all soils, and is as reliable. Each, 30c; 3 for 75c.

### 2. Cherry—Russian Colossal.

It is early, large size, and remarkably hardy. The fruit is shiny, deep red, globular, tender, and very rich. Each, 30c; 3 for 75c.

### 3. Champion Peach.

Originated at Nokomis, Ill. The flavor is delicious, sweet, rich and juicy, surpassing all other early varieties; skin creamy white with red cheeks; strikingly handsome. It ripens at Nokomis about August 5th. Each, 25c; 3 for 65c.

### 4. De Soto Plum.

This great variety was discovered a few miles south of La Crosse, at De Soto. It is claimed that French explorers in the 17th century dropped the seed, and that this Plum is the result. It is certainly one of the very finest, hardiest, prolific, best Plums in cultivation. Each, 25c.

### 5. New Crab Apple—Ashland.

Originated in Wisconsin. It is perfectly hardy, of a fine color, glossy green, margined with carmine; very firm, juicy, pleasant, and a great bearer. Each, 25c; 3 for 65c.

### 6. New Apple—Early Northern.

It is of beautiful appearance, color is a deep crimson, form regular, almost round, and of fine size. It is especially valuable for family use. Each, 25c; 3 for 65c.

### 7. Wisconsin Pear.

This is a seedling of the celebrated Lawson Pear, and has demonstrated its adaptability to Wisconsin soils. The fruit is very large, of fine shape, and of beautiful brownish-carmine color, and most excellent quality, very fine grained and tender. Each, 40c; 3 for \$1.00.

### 8. Quince—Meech's Prolific.

A vigorous grower and immensely productive, frequently bearing fruit when but two years of age, increasing in quality yearly. The fruit is large, lively orange yellow, of great beauty and delightful fragrance. Each, 30c; 3 for 75c.

Above 8 Orchard Beauties, we mail for only \$1.00. For \$1.25 we mail above and one Bismarck Apple.

## BANANA APPLE.

Its introducers claim it to be the finest dessert Apple in the world, as also the most beautiful apple in existence, wonderfully productive, bearing the second year after planting. The fruit is claimed to be the greatest Apple for table use ever introduced, of exquisite flavor and perfect form, selling rapidly from \$5.00 to \$10.00 a bbl. Next to the Bismarck Apple, we consider this the greatest Apple of recent introduction. Price, mailing size, each, 50c.

For 70 cents Postpaid.

We offer postpaid the following hardy collection, just the trees for our Northern, Eastern and Central States gardens, (mailing size plants):

1 Summer Apple,	1 Winter Apple,	All elegant sorts, hardy, } The 5 bearing in 1902. Luscious, } postpaid, rich, elegant fruits. } 70c.
1 Crab Apple,	1 Plum,	
1 Hardy Cherry,		

Above 5 splendid sorts (mailing size), 70c postpaid. For 95c we send above 5 and one Bismarck Apple, postpaid.

## THE WONDERFUL BISMARCK APPLE.

If on our recent trip to Europe after rare things and novelties for our trade, we had obtained nothing else than this wonderful Apple, we would feel repaid many times, for we believe that nothing has yet been offered to the American public in the Apple line that will equal this magnificent new Apple. It originated in New Zealand, and is, therefore, as hardy as oak, and capable of withstanding the rigors of the Northern climate and the changes of Eastern, Southern and Western climes.

The most remarkable fact about the Apple is that you do not have to wait until you are gray before it bears. The illustration shows an Apple bearing the second year after grafting. The Apples are very large in size, of excellent quality, and will keep well until January. Its great point of merit is that it will bear at once. Plants set out this year will give you fruit next, while the second year following you will have lots of it. We consider it the greatest novelty ever offered in America.

PLEASE READ THIS LETTER.

JOHN A. SALZER SEED CO.:

Gentlemen—I purchased from you, in the spring of '95, a Bismarck Apple, planted same in May, received a few Apples the same season, and the next year and ever since it is fairly loaded with choice fruit. My garden is in the center of the city, and thousands of people pass same, and everybody is struck with the beautiful appearance of the Bismarck Apple.

SHEBOYGAN, Wis., June 15th.

JACOL HENNE.

There is nothing in the Apple world that begins to come up to this great novelty. You can plant it in our house in a pot, on your front lawn, or anywhere in your garden, and be just as sure of a rich harvest of delicious Apples as you are of the coming summer! It's an Apple that bears! It bears quickly, freely, and prolifically. It's hardy here in Wisconsin and everywhere.

**"An Earnest Word of Warning."** Look out for the Nurserymen who are not acquainted with this Apple when you buy, for you want the genuine. We got it while in Europe and are the only Seedsmen whom we know have the genuine Bismarck Apple in America. Get the right Apple when you plant.

**THE BISMARCK APPLE IS POSITIVELY THE MOST WONDERFUL HARDY APPLE NOVELTY IN THE WORLD.**

Price of the Salzer Bismarck Apple.

First size.....	50c each, 3 for \$1.00
Second size.....	75c " 3 " 2.00
Third size (bear in 1901).....	\$1.00 " 3 " 2.50

## THE 1900 STRAWBERRY.

Salzer's Succession Strawberry.

The S. S. S. is the greatest Strawberry of the age. We make but one possible exception, the new Everbearing (see page 19), but for all purposes, nothing is superior to Salzer's Succession Strawberry. It ought to be called Money Maker, Mortgage Lifter, Home Builder, Farm Buyer, or a dozen more such prosperous names put into one would not be too strong for this remarkable berry. We are sure it is the greatest money-making berry of the age. A grand, noble sort to go into 1900 with. It will revolutionize strawberry growing. It will be the means of making any farmer rich, very rich, for Strawberries in September and October are worth three or four times as much as in June.

Strawberries in La Crosse, Chicago, New York and other cities are worth 30c to 50c a quart in September and October. Now Salzer's Succession Strawberry brings a rousing crop in June, often 11,000 quarts per acre, then along in September and October reach 1,200 to 1,500 quarts. Our plan, after the June crop is picked, is to cut the vines down close to the ground with a mower and enrich them thoroughly with manure, when they will respond at once with a strong, vigorous second growth, and produce a bounteous crop in the fall. This it does year in and year out. The vigorous and healthy producing quality of this berry is simply marvelous. It is not affected by drouth and rust as other varieties.

Regarding this grand new Strawberry, I must say that in every season it fruits for me, the more opportunity it affords me to shout its praises, as each year it shows points of excellency not shown in any other variety, old or new. Even this season, when the drouth crisped up all ordinary varieties, Salzer's Succession Strawberry resisted the burning sun and drying winds, and bore a bounteous crop of first-class fruit. I fruited Salzer's Succession this season, besides two of the so-called leaders of tried value, and found it worthy of more praise than ever, as it yielded fully **THREE TIMES** as much fruit and it was of much better quality.

The plant itself is the most healthy of any I have ever seen, for during the past three years I have never seen any sign of rust or disease whatever, the foliage always retaining a dark color and healthy appearance. It is a remarkable runner, producing an abundance of strong, healthy young plants; has very long roots, which go deeply in the soil in search of food and moisture, and I think it is for this reason it has the ability to resist drouth so well and bear two crops in one season.

The fruit IN JUNE is of a very large size, fine shape, good shipping quality, delightful taste, and of a dark crimson color, begins to ripen about MAY 25th to JUNE 1st with me, and in any favorable season continues to pick UNTIL JULY 1st. Fruit colors up well all over and holds its size well until the end of the season. This wonderful berry has produced for me **OVER ELEVEN THOUSAND QUARTS OF FRUIT FROM A SINGLE ACRE IN JUNE**, besides yielding a good crop of 1,200 to 1,500 Quarts per acre in September



NEW EVERBEARER  
STRAWBERRY.  
See page 19.

and October following.

Price, per 10, 50c; per 50, \$2.00; per 100, \$3.00; per 1,000, \$27.50.



TWO BOUNTIFUL CROPS EACH SEASON - The FIRST IN SPRING  
The SECOND DURING The FALL

11000  
QUARTS  
PER  
ACRE

NOVELTY

SALZER'S

"SUCCESSION" STRAWBERRY



BISMARCK

SALZER'S  
BISMARCK  
APPLE

WINTER CO. CHICAGO.

#### SALZER'S SUCCESSION STRAWBERRY

THIS is positively the greatest Strawberry novelty of the age. It ought to be called Money Maker, Mortgage Lifter, Home Builder, Farm Buyer; or a dozen more such prosperous names put in one, would not be too strong for this wonderful berry. We are sure it will prove itself the greatest money maker, on account of its bounteous prodigal crop in June and then a second crop in early September, when Strawberries quickly sell at 25 cents a quart in any market in the United States.

PRICE—Per 10, 50c; per 50, \$2.00; per 100, \$3.00; per 1000, \$27.50.

#### SALZER'S BISMARCK APPLE.

WE obtained this "Greatest Apple on Earth" while in Europe some years ago and we pronounce same by all odds the most wonderful apple novelty ever introduced. The beauty of it is that it withstands the rigors of our northern climate, 40 degrees below zero not hurting it a trifle the past winter, and you need not wait until you are old and gray before same bears. The second year after grafting it bears its luscious, rich delicately-flavored, juicy apple in prodigal abundance.

PRICE—1st size, 35c; 2nd size, 50c; 3rd size, 75c each.



**Salzer's Earliest Strawberry.**

The earliest Strawberry in cultivation. Offered for the first time in 1893. Bears enormously. Very hardy. Luscious fruit. A splendid variety for family use and early market. 3, 20c; 10, 40c; 50, \$1.75; 100, \$3.00; 1,000, \$25.00.



Salzer's Earliest Strawberry is the earliest in the world.

The following 8 standard sorts we offer as follows:

1. **Wilson**—Best Strawberry in America.
2. **Princess**—A splendid variety, perfectly hardy, originated near La Crosse.
3. **Warfield**—This berry has yielded 6,000 quarts per acre. It is a magnificent berry.
4. **Early Mitchell**—A splendid early Strawberry.

**Perfection Strawberry.**

It is the perfection in Strawberries. It cannot be improved upon as a family berry. It is very hardy and prolific. This wonderful novelty can be had only of us. Per 3, 20c; per 10, 40c; per 25, \$1.00; per 100, \$3.00.

**Wisconsin Giant Strawberry.**

A very popular berry. 3 for 20c; 10 for 50c; 100 plants, \$3.50.

**Salzer's Late Mastodon Strawberry.**

The latest Strawberry known. Fruit of enormous size; delicious; quality, fine. Grows rank and is perfectly hardy. 3, 20c; 10, 50c; 25, \$1.00; 50, \$1.75; 100, \$3.00; 1,000, \$42.50.

**Ponderosa.**

Of this giant novelty, 12,800 quarts have been gathered per acre, of rarest quality, excellent for all purposes. It's a berry of unusual hardness, one doing well all over our great United States. Here at La Crosse it always brings advanced prices in the market. It is liked here on account of its hardness and extremely fine fruit. 3 plants, 25c; 10 for 50c; 100 for \$3.00, postpaid.

**Belle of La Crosse.**

This is a seedling. Upon a single two-year-old plant 142 berries were counted at one time. 10 for 40c; 100 for \$3.00.

**SPECIAL OFFER ON STRAWBERRIES.**

10 Salzer's Everbearing.....	\$0.45	
10 Salzer's Earliest.....	.40	
10 Perfection.....	.40	
10 Late Mastodon.....	.50	
10 Belle of La Crosse.....	.40	
	\$2.15	
		All for \$1.50.

The 50, postpaid, as an introduction, for only \$1.50.

Per 12, 25c; 50 for 50c; 100 for 75c; 500 for \$3.00; 1,000 for \$5.00.

5. **Jesse**—Well known, large fruit, excellent for house use.
6. **Van Demon**—One of the best varieties for the North. Does especially well planted with the Warfield.
7. **Lovett**—An early splendid berry of high culture.
8. **Gandy**—Claimed by many to be one of the very best Strawberries known.

**SALZER'S NEW EVERBEARER STRAWBERRY.**

On pages 17 and 18 you will find illustrated Salzer's Successive Strawberry, a Strawberry bearing twice annually. But here is something immeasurably better for continuous bearing—and by that we mean from June until frost in fall—continuous, every day, every hour, every minute. True, the fruit is not so large, more like a good sized wild Strawberry, but it's there all the time! Carl Vollenweiter a Minnesota truckster, gives unto Salzer's Everbearer his emphatic endorsement. He has a patch of some 3,000 plants, and asserts, from the days of June until frosts, Strawberries could be picked all the time, and he repeats it, all the time, I say! For family garden use, for market garden truck—a truckster having select customers willing to pay for a rare Strawberry in July, August, September and October—its the city (they are not good to ship, too soft) can customers. It will pay, pay handsomely.

"In the fall of 1893 I bought of you 100 Salzer's New Everbearer you \$6.00 for the 100. It was the most wonderful berry I ever saw. It plenty of water all summer. Here is my record for 1894! Beat it if you the following days, during the long Summer and fall, we ate and relished July 5, 11, 14, 19, 28; August 4, 12, 17, 25, 31; September 1, 8, 15, 22, 29. This I call marvelous."—Henry Wilson, Illinois.

The John A. Salzer Seed Co.'s experience at La Crosse proved fully as good. Berries all the time! Berries not the best for market, but fine for family use; berries all the time, all the time, we say. Be in the swim! Buy 100 Everbearing and 50 Successive to get a start with this grand, noble, rich, profitable, luscious, splendid fruit. They are hardy as oak, and are as sure to please as Christmas is to come! Will you try the great New Everbearer for 1900? Prices are dirt cheap! And you'll have fruit right along during this very summer! Think of it! fruit in July, August, etc., during 1900. Try the Everbearer, will you?

Price of Salzer's New Everbearer: 10 for 45c; 100 for \$3.50; 250 for \$6.50. Seed, per pkg., 20c.

I had Strawberries every day from June to November, 1899. C. V.

do no better than plant 100 to 500 for special Strawberries. I had no faith in them, but had faith in Salzer. I paid bore continuously; I could not get it to stop; of course I gave them can! I challenge the world! My family consists of five persons. On berries from this patch of 100 plants:—May 25; June 4, 7, 12, 16, 23, 30; ber 3, 6, 11, 14, 20, 23, 30, and October 6, 11, 17 and 23.

**Salzer's Prolific Hops.**

This is a rapid and beautiful climbing vine, bearing great clusters of golden Hops, which are not only beautiful and fragrant, but useful for medicinal purposes, for yeast, tea, etc. Each, 15c; 6 for 50c; 25 for \$1.75.

**Nut Trees.**

Nut culture is an industry that until recently has received but little attention. The large returns from individual trees and immense profits from established orchards have stimulated the interest, and our foremost enterprising fruit growers are planting nut trees largely for market purposes. Our stock is one year old. Enormous, almost reaching to fabulous, are the profits obtained from a few dozen of the following 4 nut trees:

1. **Japan Chestnut**. Each, 30c; per 10, \$2.50.
2. **The English Walnut**. Each, 25c; per 10, \$2.50.
3. **Pecan Nut**. Each, 20c; per 10, \$2.00.
4. **The Filbert**. Each, 20c; per 10, \$2.00.

One each of above 4, mail size, 65c.

**Buffalo Berry**—A hardy, cranberry-like fruit. Each, 20c; 10 for \$1.50.

**Juneberry**—A hardy, early fruit, excellent. Each, 20c; 10 for \$1.50.

**Tree Cranberry**—A noble cranberry, doing well everywhere. Each, 25c; 10 for \$2.00.

**Elangus Longipes**—A rare fruit of rich quality and big yield. Each, 25c; 10 for \$2.00.







These sorts stood 40° below zero, and bore heavily in our garden last season. There is no fruit more delicious than this, and none that yields a more prompt and generous return. Everybody who has a few feet of vacant ground, a bare wall, fence or outbuilding can plant a few Grape vines and have annual returns of the most delicious and noble fruit under the sun.

### Salzer's Concord.

This is our favorite, on account of its enormously large bunches of luscious fruit. It is very prolific, hardy as oak, and has never failed to ripen at La Crosse. With each succeeding year it gains new friends; indeed, there is no dark colored Grape except Salzer's Earliest that is its peer. It is so early, so luscious, so large, and so hardy that it ought to find a place in every garden in America. Each, 20c; 5, 50c; 10, 75c; 50, \$2.50; 100, \$4.90, by express.

### SALZER'S Golden Pocklington.

J. L. Case, of Marion county, Kan., writes, under date of July 22, 1895: "In the spring of 1894 I purchased a 2-year-old Pocklington Grape vine from you. It is now ripe and has 231 full grown bunches! They are a novelty, indeed!"

No golden-white Grape exceeds this in yield, lusciousness, and earliness. Bears large fruit and is perfectly hardy. Each, 20c; 3, 50c; 10, \$1.50; 100, \$10.00.

**Moore's Early**—The finest early Grape known; fruit very large and of delicious flavor. Each, 20c; 5, 50c; 100, \$4.90.

**Flvira**—This is the hardiest, finest, sweetest, and most prolific white. Each, 20c; 5, 50c; 100, \$4.90.

**Eaton**—A grand, hardy, large, early black. Each, 20c; 5 for 50c; 100 for \$4.90.

**Worden**—A splendid black Grape; luscious. Each, 20c; 5 for 50c; 100 for \$4.90.

**Brighton**—A superior red Grape. Each, 20c; 5 for 50c; 100 for \$4.90.

**Delaware**—Well-known red Grape. Each, 20c; 5 for 50c; 100 for \$4.90.

**Empire State**—A magnificent white Grape. Each, 20c; 5 for 50c; 100 for \$4.90.

**Niagara**—Well-known white Grape. Each, 20c; 5 for 50c; 100 for \$4.90.

Our Northern-grown Grape Vines are well worth \$3.00 a hundred more than Eastern or Southern.



231 Great Bunches Grown by J. L. Case, Marion County, Kansas.

### 5 IRONCLAD GRAPES, 75c.

#### No. 1. WYOMING (RED).

Red; vine very hardy, healthy and robust, with thick, leathery foliage; color of berry similar to Delaware, but brighter, being one of the most beautiful of the amber or red Grapes, and in size nearly double Delaware; flesh tender, juicy, sweet; one of the earliest to ripen. Each, 25c; 10 for \$1.50.

#### No. 2. BROWNSVILLE (WHITE).

In the celebrated vineyards of Brownsville this white Grape is grown to the exclusion of all others. It has many points of merit; among these, earliness, solidity, very large berries and very large clusters. It is very hardy and very prolific, outyielding almost all other white varieties. Each, 25c.

#### No. 3. AMBROSIA (BLACK).

It is one of the finest Grapes that has ever come under our notice. The bunch is very large, the fruit delicious, almost melting in one's mouth. It is extremely early, which lends it to great value. Each, 25c; 3 for 40c.

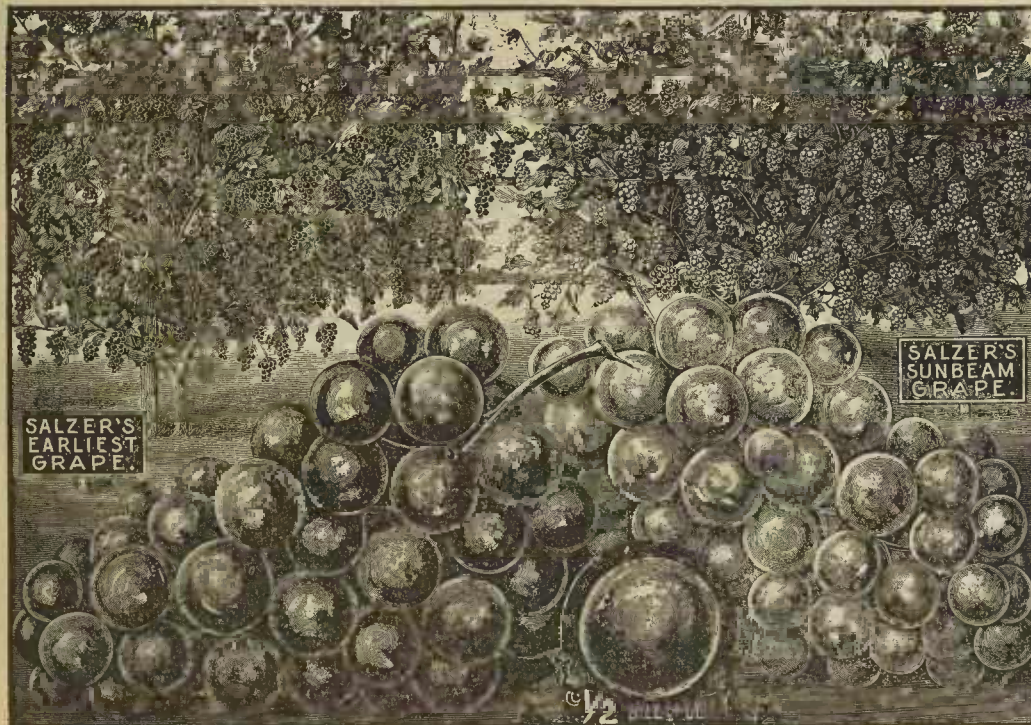
#### No. 4. AMERICAN BEAUTY (RED).

A magnificent Grape. As the American Beauty is by all odds the finest, grandest, most glorious Rose in cultivation, so will this great seedling Grape at once take its place at the front of all red varieties. The berry and bunch are very large, of excellent flavor and quality. Each, 25c; 3 for 50c.

#### No. 5. JANESVILLE EARLY.

A very early Grape of excellent quality; fine white color; skin very firm; flesh tender, juicy, of a delicate texture and fine flavor, free from all foxiness; vine hardy, vigorous, and free from mildew. Each, 25c; 10 for \$1.50.

Above 5 Hardy Grapes, 75c, postpaid; any 10 for \$1.50.



## Two Grape Novelties

### SALZER'S EARLIEST.

This Grape is a seedling. Our attention was called to it several years ago, and we immediately purchased the complete stock, and named same "Salzer's Earliest," on account of its extreme earliness. It is a splendid Grape throughout, large, full, luscious, and of a decidedly better quality than the Concord, which it resembles in type. It is very hardy, very prolific, bearing great bunches of deliciously flavored fruit. If you will look on the illustration, you will find above half natural size of a well-grown berry. This is very large, very luscious, very sweet, and will surely please. Each, 25c; 5, \$1.00; 10, \$1.75.

### SALZER'S SUNBEAM.

It gives us great pleasure to offer this magnificent, new, hardy Grape, Sunbeam. With us in the North, it has proven to be extremely early, of vigorous growth and great productiveness. The clusters are unusually large and compact, sometimes shouldered with a round, large greenish white, turning to a pure amber berry; the flesh is slightly pulpy, sweet and good. With us in the North it ripens with the Moore's Early, but exceeds that variety largely in yield. We do not believe that there is an earlier Grape superior in quality, that bears younger, and is more productive and of finer quality than this rare novelty. It will ripen quicker and bear larger bunches than any white Grape we know of. Each, 25c; 5, \$1.00; 10, \$1.75.

**SPECIAL PRICES**—One plant each, EARLIEST and SUNBEAM, postpaid, 40c; 3 plants each (or 6 plants), for 75c; 10 plants each (or 20 plants), \$2.25.

WHOLESALE CATALOGUE OF APPLES, PEACHES, CHERRIES, AND SMALL FRUITS SENT UPON RECEIPT OF 2c FOR POSTAGE.



THE GREAT ERFURT GIANT GOOSEBERRY.  $\frac{1}{2}$  SIZE OF BERRY. EACH, 25c.

green to red. It is singularly free from mildew, either in leaf or fruit, and is creating a sensation among Gooseberry growers. It will bring almost double the price of others in market. It is perfectly hardy. The berries are of a remarkable size, often  $\frac{1}{4}$  inches in diameter. Has produced 60 berries on a twig 15 inches long. We consider it the rarest Gooseberry variety ever introduced into America. It has fruited in Wisconsin for five years, and bore heavily annually. In order to give it a widespread introduction, we have placed the price at but one-quarter what its merits demand.

J. Luce, Ill.: "The Erfurt Giant bought of you in 1893 fruited the past two years heavily. Such great, giant Gooseberries I have never before seen."

Geo. Dahl, Ohio: "The 10 Erfurt Giants are grand. Took off two bushels giant berries last week."

We truly believe there is no better Gooseberry in the world to-day than the Erfurt Giant. It is of enormous size—that is, the berry—the growth is vigorous, while the fruit is peculiarly luscious. Each, 25c; 3 for 50c; 7 for \$1.00, postpaid. Mixed Gooseberry Seed—Pkg., 10c; oz., 75c.

## FIVE WONDERFUL RASPBERRIES, 60c.

Twenty to 50 Raspberries—say 10 of each of these 5 sorts—will furnish a good-sized family a great plenty of rare, rich, luscious fruit a long while during the fruit season. They are hardy.

### 1. Wineberry (Red).

Ever since 1889 these plants of Wineberry are one mass of fruit of rich wine color, and have borne enormously. It is perfectly hardy, and is, without question, one of the best red Raspberries yet introduced. Each, 15c; 3, 40c; 10, 75c; 100, \$4.00.

### 2. Salzer's Everbearing.

The fruit is of a large size, a beautiful rich red color, of excellent quality. So long does this excellent fruit remain that it has received the name Everbearing. The plants are particularly strong, very vigorous in growth, growing 5 feet in height, stand erect, with foliage large and rank. It has withstood the severest winters of Wisconsin without protection. It has fruited every year as long as we have had it. It is immensely prolific. The quality is extraordinary. 15c; 3, 40c; 10, 75c; 100, \$5.00.

### 3. The Arctic (Black).

The finest of all hardy, jet black Raspberries. It is a strong grower, extremely productive, and of excellent quality, the berry, for general culture, bearing more delicious fruit and lasting longer than any black variety we know of. Each, 15c; 10, 75c; 100, \$5.00.

### 5. Child's Japanese Raspberry.

This magnificent Raspberry was discovered in Japan and introduced several years ago, and is now acknowledged to be one of the rarest and most valuable fruit novelties ever introduced, flourishing in every part of the country, hot or cold, wet or dry. It attains a height of 6 feet, withstands the coldest winters and hottest summers, and bears from 50 to 100 berries on a branch. These berries are inclosed in a burr, and when ripe this opens, exhibiting a large berry of brightest, glossiest scarlet. Each, 20c; 3 for 40c; 50 for \$5.00.

For 60c we will mail free above 5 Raspberries. Seed of Child's Japanese Raspberries—Pkg., 15c. Mixed Raspberry Seed—Pkg., 10c; oz., 40c.

## Standard Raspberry Sorts.

The price of the following 11 sorts of Splendid Raspberries is 5 for 30c; 12 for 50c; 100 for \$2.00.

#### BLACK SORTS.

1. Eureka—Originated in Ohio. Large fine berry.
2. Gregg—The most popular black cap known.
3. Kansas—A fine black variety.
4. Ohio—A well-known black cap variety.
5. Souhegan, or Tyler—Considered the earliest black berry.

6. Cuthbert—Well known. A splendid berry, doing well North and South.

7. Marlboro—Large size, light crimson color, good quality.

8. Royal Church—A splendid berry of enormous size.

9. Schaffer's Colossal—An enormous, delicious berry, both in can and fruit. Very fine. Late.

#### YELLOW SORTS.

10. Golden Queen—A beautiful, large, golden yellow berry.

11. Caroline—A large berry, very fine quality.

## Gooseberries.

### Downing.

Large and fine. Probably the best known American variety; fruit very large, and the plant is enormously productive, bearing great quantities of excellent berries; fine, juicy; perfectly hardy. Each, 15c; 10 for 65c; 100 for \$4.90, by express.



THE DOWNING.

### The Houghton Gooseberry.

A magnificent sort, enormously prolific, of strong growth, vigorous and healthy. Fruit medium size, fine and juicy. Each, 15c; 2 for 25c; 10 for 60c; 100 for \$4.90, by express.

### Triumph Gooseberry.

An American seedling, claimed to be free from mildew, approaching the best English sort in size and productiveness. Each, 20c; 6 for \$1.00.

### Keepsake Gooseberry.

A variety immensely popular in England, where we obtained our supply. We visited nurseries in which this berry grew actually as large as a bantam egg; extremely delicious. Each, 20c; 6 for \$1.00.

### Industry.

The best English Gooseberry yet introduced, of vigorous, upright growth; greatest cropper and freest from mildew of any of the English varieties; berries of the largest size— $\frac{1}{4}$  inches in diameter—and of the most excellent flavor, both pleasant and rich; color, when fully ripe, dark red. Each, 20c; 10 for \$1.50; 100 for \$13.00, by express.

### The Great Erfurt Giant Gooseberry.

The berry itself is enormous in size, often  $\frac{1}{4}$  inches in diameter, and of a most delicious flavor. The color is dark red, and of a most delicious flavor. The color is dark red, and of a most delicious flavor. The color is dark red, and of a most delicious flavor.



SALZER'S FOUR GREAT HARDY RASPBERRIES POSTPAID 40c

### 4. Golden Alaska (Yellow).

This perfectly hardy Raspberry was found in one of the valleys of Alaska, hence its name. It is a golden yellow berry of great size, extremely productive and fine quality; rich, juicy and delicious. The vine is a strong, rank grower, fruit extremely large and beautiful. Its far-off home is known as a cold country, hence this berry is able to resist very icy climates. Each, 15c; 3, 40c; 10, 75c; 100, \$5.00.

ONE EACH ABOVE 4, 40c.

### 1. The Great Japanese Tree Blackberry.

A transcendent novelty; grows to the height of 50 feet; very bushy; bears innumerable berries resembling in flavor and quality our great Colossal Blackberry. It is not unusual to take 20 bushels from a single tree in Japan. It is hardy, and will surely surprise, delight and please. Each, 25c; 5 for \$1.00.

### 2. Golden Japanese Mayberry.

A great fruit novelty, ripening in May. Very large berry. Of the Raspberry family. Each, 25c; 5 for \$1.00.

### 3. The Strawberry Raspberry.

Foliage like a rose bush. Very early in the season the plants are covered with the purest white, single rose-like flowers, in so large a number as to present a very ornamental appearance. The fruit sets very early. They are of a very bright red color, in the shape of a strawberry standing upright and well above the foliage, thereby being easily gathered. Each, 20c; 4 for 60c.



MAY BERRY

One each above 3  
Novelties, 60c.

STRAWBERRY RASPBERRY.  
Each, 20c; 4 for 60c







## CHOICE FLOWER SEEDS.

From early childhood we have been passionately fond of flowers. The summer days were always spent in our parents' garden. Great beds of Phlox, Pansies, Verbenas, Portulaca, Sweet Williams, Four O'clocks, Candytuft, Balsam, etc., were our daily delight. Our boyhood was spent in the garden (our father being a nurseryman and gardener), our young manhood found us there; indeed, there is no place we feel so completely at home as when surrounded with plants and flowers. We have for long years tested every flower obtainable; and our list is full of choice sorts—and we pride ourselves that no flower seeds offered in America have a higher reputation among gardeners and all lovers of beautiful blossoms than Salzer's choice Northern grown, and we trust that every reader of these lines will let us help make their garden beautiful by sowing our splendid flower seeds. And in order that you may gather large orders among your friends, we offer:

### SPECIAL RATES ON SEEDS IN PACKETS.

This offer is by mail, Postage Paid by us to any Postoffice in America.

For a remittance of \$1.00 you may select Seeds in Packets only, or Plants, valued at.....	\$1.25
For a remittance of \$2.00 you may select Seeds in Packets only, or Plants, valued at.....	\$2.50
For a remittance of \$3.00 you may select Seeds in Packets only, or Plants, valued at.....	\$4.00
For a remittance of \$4.00 you may select Seeds in Packets only, or Plants, valued at.....	\$5.10
For a remittance of \$5.00 you may select Seeds in Packets only, or Plants, valued at.....	\$6.75

PRICES OF ALL  
FLOWER AND VEGETABLE  
SEED COLLECTIONS are NET.

### SOWING FLOWER SEED.

Nine-tenths of the failures in the flower and vegetable garden occur from improper sowing and treatment. We want everybody buying our seeds to have success with them, and we urge upon them to carefully read the culture directions on each package and the following rules:

**Soil.**—Prepare this carefully; have it smooth, fine mellow and well enriched. It is well to choose a south, sunny location of the house; make your seed bed even by means of a smooth board. **Do not sow on wet, cold soil**—have it warm and mellow. Put a little stick at each end of each row, so as to mark it, then pull up all weeds that appear between the rows the first day they can be seen.

When plants are large enough, remove same where you want them to remain; and they will reward you with flowers all summer, and vegetables, fine and large, to gladden your heart.

Above complete flower garden composed of one package each of the following: Acrolinum, Ageratum, Convolvulus, Mignonette, Marigold, Sweet Peas, Petunia, Pansy, Calliopsis and Poppy, in all 10 packages, for only 25 cents, postpaid.

**50 CTS.**  
These 19 packages, brilliant varieties, postpaid, 50c.

- |                    |                 |
|--------------------|-----------------|
| 8. Celosia,        | 15. Lobelia,    |
| 9. Clarkia,        | 16. Mignonette, |
| 10. Collinsia,     | 17. Pansy,      |
| 11. Eschscholtzia, | 18. Phlox,      |
| 12. Four O'clock,  | 19. Zinnia.     |
| 13. Gypsophyllia,  |                 |
| 14. Linum,         |                 |

All for 50c.

### 3. A Magnificent Garden for \$1.00.

The following 40 packages of beautiful flower seeds, choice sorts, we offer postpaid (net) for only \$1.00. This collection contains the cream of all flower seeds and cannot be broken. It's what you will need if you want a great garden of choice flowers.

- |                      |                  |
|----------------------|------------------|
| 1. Abronia,          | 21. Galliardia,  |
| 2. Acrolinum,        | 22. Gilia,       |
| 3. Adonis,           | 23. Godetia,     |
| 4. Ageratum,         | 24. Helichrysum, |
| 5. Alyssum,          | 25. Kaulfussia,  |
| 6. Amaranthus,       | 26. Larkspur,    |
| 7. Antirrhinum,      | 27. Lobelia,     |
| 8. Asters,           | 28. Lupinus,     |
| 9. Balsam,           | 29. Marigold,    |
| 10. Calandrina,      | 30. Mignonette,  |
| 11. Calliopsis,      | 31. Nasturtium,  |
| 12. Calendula,       | 32. Nemophila,   |
| 13. Candytuft,       | 33. Pansy,       |
| 14. Canterbury Bell, | 34. Phlox,       |
| 15. Chrysanthemum,   | 35. Poppy,       |
| 16. Clarkia,         | 36. Stock,       |
| 17. Convolvulus,     | 37. Sweet Peas,  |
| 18. Cyanus,          | 38. Scabiosa,    |
| 19. Eschscholtzia,   | 39. Verbena,     |
| 20. Forget-Me-Not,   | 40. Zinnia.      |

This Grand Collection,  
only \$1.00.



### America's Best Loved Climber— Nasturtiums.

No annual gives more and finer blossoms and is so serviceable, cut and placed on the table in vases; while for wearing as corsage or neck bouquets they are extremely fashionable and valuable on account of their rich color and their property of retaining their freshness so long.

**Empress of India**—The plant is of a very dwarf habit, while the flowers are of the most brilliant crimson color, so freely produced, Pkg., 10c.

**Majus**—Elegant, profuse-flowering plants, growing 12 feet in one season. Tall sorts mixed. Pkg., 5c.

**Minus**—Dwarf Nasturtiums in the yard are very brilliant and attractive. Mixed, pkg., 5c.

**Black Egg**—Very dark; choice. Pkg., 5c.

**Tall Yellow**—Beautiful golden yellow. Pkg., 5c.

**Tall White**—Elegant pearly white. Pkg., 5c.

**Tall Rose**—Beautiful in the extreme. Pkg., 5c.

**Tall Crimson**—Extremely beautiful. Pkg., 5c.

### Salzer's Perpetual Blooming.

**Salzer's Perpetual Blooming Nasturtiums**—We control all the seed of this wonderfully free-blooming Nasturtium. It blooms early and continually throughout the season. This mixture contains many brilliant and fashionable colors that are particularly adapted for dress bouquets. The flowers are large, proud, beautifully and exquisitely colored, borne on long stems. The endless variety contained in the Perpetual Blossoms popularize them as the most beautiful of all Nasturtiums, and thousands of ladies who have grown them extol their great beauty and peerless colorings. Pkg., 10c; oz., 20c; ¼ lb., 50c.

### Fine Mixed Colors.

This mixture of Nasturtiums is exceedingly beautiful and justly popular. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., 90c.



EMPRESS OF INDIA, 10c.

**SALZER'S  
PERPETUAL BLOOMING  
NASTURTIIUMS**

Pkg., 10c; oz., 20c.



**ABUTILON****ABROBA****ADLUMIA****AGERATUM****ABRONIA**

**ABUTILON**—Large, bell-like flowers, flowering continually. Elegant mixture, 20c; finest mixed, 10c.

**ABROBA**—Climber, bright scarlet fruits. Pkg., 10c.

**ABRONIA**—Charming annual, sweet scented blossoms. Finest mixed, pkg., 10c; mixed colors, 5c.

**ACROCLINIUM**—Fine mixed, pkg., 5c.

**ADLUMIA**—An attractive climber, rose-colored blossoms. Pkg., 5c.

**ADONIS**—An annual, flowers very brilliant. Pkg., 5c.

**AGERATUM**.  
An annual, flowering continually.  
**Azure**—Dwarf blue. Pkg., 5c.  
**Conspicuum**—White, pkg., 5c; finest mixed, pkg., 5c.

**AGROSTEMMA**—Perfectly hardy, pretty pink-like blossoms. Pkg., 5c.

**AGROSTIS**—Ornamental grass. Pkg., 5c.

**ALLIUM**—Hardy, odd flowers. Pkg., 5c.

**ALONSOA**—Annual, scarlet blossoms. Pkg., 5c.

**ALYSSUM**.  
The finest, sweetest of all pure white blooming annuals. Fine mixed sorts, pkg., 5c; good mixed, 2c.

**Ocean Spray**—Very large blossoms of delicious fragrance; two or three hundred blossoms from a single plant is not uncommon. Pkg., 10c; 2 pks., 15c.

**Alyssum Saxatile**—Flowers brilliant golden yellow. Pkg., 5c.

**AMARANTHUS**—Annuals, very showy.

**Candatus**—Red, drooping flower spikes. Pkg., 5c.

**Tricolor** (Joseph's Coat)—Pkg., 5c.

**Bicolor**—Foliage green and dark red. Pkg., 5c.

**Melancholis Rubra**—Blood red foliage. Pkg., 5c.

**All Sorts Mixed**—5c; good mixed, 2c.

**AMMOBIUM** (Everlasting)—Flowers pure white. Pkg., 5c.

**AMPELOPSIS**—A hardy perennial climber. Pkg., 10c.

**ANAGALIS**—Beautiful as a border plant. Pkg., 5c.

**ANCHUSA**—Beautiful dark blue flowers. Pkg., 5c.

**ANEMONE** (Windflower)—Perennial, brilliant beauties. Pkg., 5c.

**ANTIRRHINUM** (Snap Dragon)—Very showy.

**White**—Pkg., 5c.

**Brilliant**—Scarlet, golden and white. Pkg., 5c.

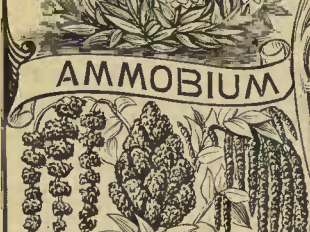
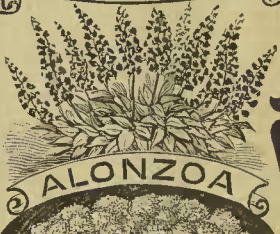
**Striatum**—Finest striped sorts. Pkg., 5c.

**"Carnation Rival"**—A new strain, grandly beautiful. Pkg., 5c.

**Fine Mixed**—Pkg., 5c; good mixed, 2c.

**AQUILEGIA** (Columbine)—Well known, exceedingly showy. Fine mixed, pkg., 5c.

**Erfurt Prize**—This mixture contains nothing but the finest varieties. 10c.

**ADONIS****AGROSTIS****AGROSTEMMA****AMPELOPSIS****AMMOBIUM****ANAGALIS****SALZER'S PREMIUM****ASTERS****ALLIUM****ALONSOA****ANEMONE****ANTIRRHINUM****AQUILEGIA****AURICULA****ARGEMONE**

**ARGEMONE**—Flowering very freely. Pkg., 5c.

**ASPERULA**—Sweet-scented, lavender-blue flowers. Pkg., 5c; good mixed, 2c.

**ASTERS.**

**White Bouquet**—The finest dwarf, pure white aster known. Pkg., 10c.

**New White Rose**—A pure white, large flowered aster. The outer petals are recurved like a rose. Pkg., 10c.

**Perfection**—Large and double, petals beautifully incurved. White. 10c; all colors mixed, 10c.

**Needle Quilled**—Large, beautiful flowers, fine colors. Pkg., 10c.

**Salzer's Goliath**—Blossoms of enormous size, measuring from 5 to 7 inches in diameter, grand. Pkg., 15c.

**Vesuvius**—New, intense dark scarlet blossoms. Pkg., 15c.

**Crown**—Fine, very double, white centers bordered with many rich, bright colors. Pkg., 10c.

**COMET**—A new type. Very large and beautiful. Flowers average 4 to 5 inches across and are very double, and are borne on long stems, mixed colors, pkg., 15c.

**JAPANESE TASSEL**—Also a new type. flowers are of immense size, and of beautiful colors. Plants are vigorous and free flowering and continue long in flowering, mixed colors, pkg., 15c.

**CHRYSANTHEMUM FLOWERED ASTERS**—Mixed colors, pkg., 10c.

**ASTERS, All Colors Mixed.** Pkg., 10c.

This mixture, of course, is not equal to our Gorgeous Prize Mixture, but we must say that it is the best 10c mixture offered in the world. We do not know of a 10c package of seed that will give you more genuine pleasure from August on until killed by frost, than Salzer's All Colors, mixed. Colors are brilliant, varied and charming. Pkg., 10c; 3 pks., 20c.

**GORGEOUS PRIZE MIXTURE.**

This mixture we have greatly improved the last season. It contains over 70 varieties of elegant sorts and colors. Pkg., 25c; 2 pks., 35c.

**No. 3, MIXED**—Very fine for the price. Pkg., 5c.

**DWARF GERMAN MIXTURE**—Contains over 30 choice sorts. Pkg., 15c.

**PERENNIAL ASTERS**—Perfectly hardy, live for many years. Pkg., 10c.

**BRANCHING ASTERS**—Having long branches bearing flowers of glorious form, exquisite shape and color. Pkg., 50 seeds, 15c.

**AURICULA**—A well-known favorite, finest mixed, pkg., 15c. Salzer's Auricula, grandly beautiful, pkg., 25c.



# BALSAM.

Showy annuals that are universal favorites.

**Apple Blossom**—Beautiful apple blossom shading. Pkg., 10c.

**Salzer's Snowball**—Of immense size and very double. Pkg., 10c.

**Crimson Mottled**—Perfection in the mottled line. Pkg., 10c.

**Salzer's Crimson King**—The finest deep blood red; magnificently adapted to groups. Pkg., 15c.

**Solferino**—White, striped with scarlet and purple. Pkg., 10c.

**Scarlet Spotted**—Pkg., 10c.

**White Perfection**—Flowers snow white. Pkg., 10c.

**Balsam Mixtures**—No. 1, 5c. No. 2 Mixture, over 15 sorts, 10c. No. 3 Mixture, over 30 colors, 15c.

**BACHELOR'S BUTTON**—Old favorite annuals, of the easiest culture. Mixed colors. Pkg., 5c.

**BALLOON VINE**—Rapid growing annual. Pkg., 5c.

**BAPTISIA**—Flowers bright blue. Pkg., 5c.

**BARTONIA**—Very showy. Large golden blossoms. Pkg., 5c.

# BELLIS (Daisy).

Well known favorites. Suitable for edges, borders, and cool shady places.

**Fine Mixed Daisy**—Pkg., 10c.

**Longfellow**—Flowers of unusual size, dark rose color. Pkg., 20c.

**White Wing**—The most double white. Pkg., 20c.

**Salzer's Extra Daisy Mixture**—A peerless mixture. Pkg., 15c.

**BEGONIA**—Rex varieties mixed, 25c. Blooming sorts mixed, 30c. Tuberous rooted sorts, 30c. All sorts mixed, 15c.

**BETA**—Showy leaved beets. Pkg., 10c.

**BRACHYCOME**—(Swan River Daisy). Dwarf-growing annual, covered all summer with a profusion of blue or white flowers. Finest mixed, 10c.

**Pride of Australia**—Wonderfully beautiful. Pkg., 15c.

**BRIZA MAXIMA**—One of the best ornamental grasses. Pkg., 5c.

**BROMUS BRIZAEFORMIS**—Well adapted for winter bouquets. Pkg., 5c.

**BROWALLIA**—Handsome annuals with blue or white flowers. Pkg., 5c.

**Bryonopsis**—A beautiful summer climber. Pkg., 5c.

**CACTI**—Choice mixed. Pkg., 10c.

**Cacti Wonder Mixture**, the finest of sorts. Pkg., 25c.

**CACALIA**—The Tassel Flower; easily grown. Pkg., 5c. Choicest mixed, 10c.

**CALAMPELIS**—A quick-growing climber, bearing clusters of orange-colored flowers. Pkg., 10c.

**CALANDRINA**—Beautiful creeping plants. Red blossoms. Pkg., 5c.

**CALCEOLARIA**—Hybrida. Bearing a great profusion of flowers. Pkg., 25c.

**Primata**—Yellow. Pkg., 10c.

**Salzer's Show**—Saved only from the largest blossoms. Wonderfully colored and spotted sorts. Pkg., 35c.

**CALENDULA**—Dwarf bush annuals, blooming continuously during the summer. Rich colors. Pkg., 5c.

**CALLIOPSIS**—Brilliant annuals, with large bright flowers borne in great profusion. Finest Mixed, pkg., 5c. Show Mixture, pkg., 10c.

**CALLIRHOE**—Red blossoms, blossoming all summer. Pkg., 10c.

**CAMPANULA**—Beautiful bell-shaped flowers of various colors. Media. Pkg., 5c. Speculum (Venus Looking Glass). Pkg., 5c.

**Canterbury Bells**—Very handsome white, blue and rose bell-shaped flowers. Pkg., 5c.

**CANARY BIRD FLOWER**—Beautiful climber. Blossoms yellow. Pkg., 5c.

# CANDYTUFT.

Dwarf annuals, blossoming profusely throughout the whole season.

**White Wave**—The freest blooming white Candytuft. Pkg., 10c.

**Rocket**—Mixed. Pkg., 5c.

**Fragrant**—White. Pkg., 5c.

**New Crimson**—Pkg., 10c.

**Finest Mixed**—Pkg., 5c; oz., 30c.

**Good Mixed**—Pkg., 2c.

**CANNAS**—One of the finest and most effective foliage plants. Fine mixed, pkg., 10c. Dark varieties, pkg., 10c.

**Salzer's Prize**—Contains 20 varieties. Pkg., 20c. Crozy, pkg., 20c.

**CARNATIONS**—Marguerite Mixture. Pkg., 15c.

**Remontant**—Choicest double sorts. Pkg., 35c.

**Grenadin**—Three weeks earlier than other sorts. Pkg., 25c.

**German Mixed**—Pkg., 25c. Italian Seed, pkg., 20c. Fine mixed, 10c.

**Salzer's Royal Carnations**—See front cover. Pkg., 20c.

**CASTILLEJA**—Brilliant crimson blossoms. Pkg., 25c.

**CATCHFLY**—Mixed, pkg., 5c. Show Mixture, 10c.

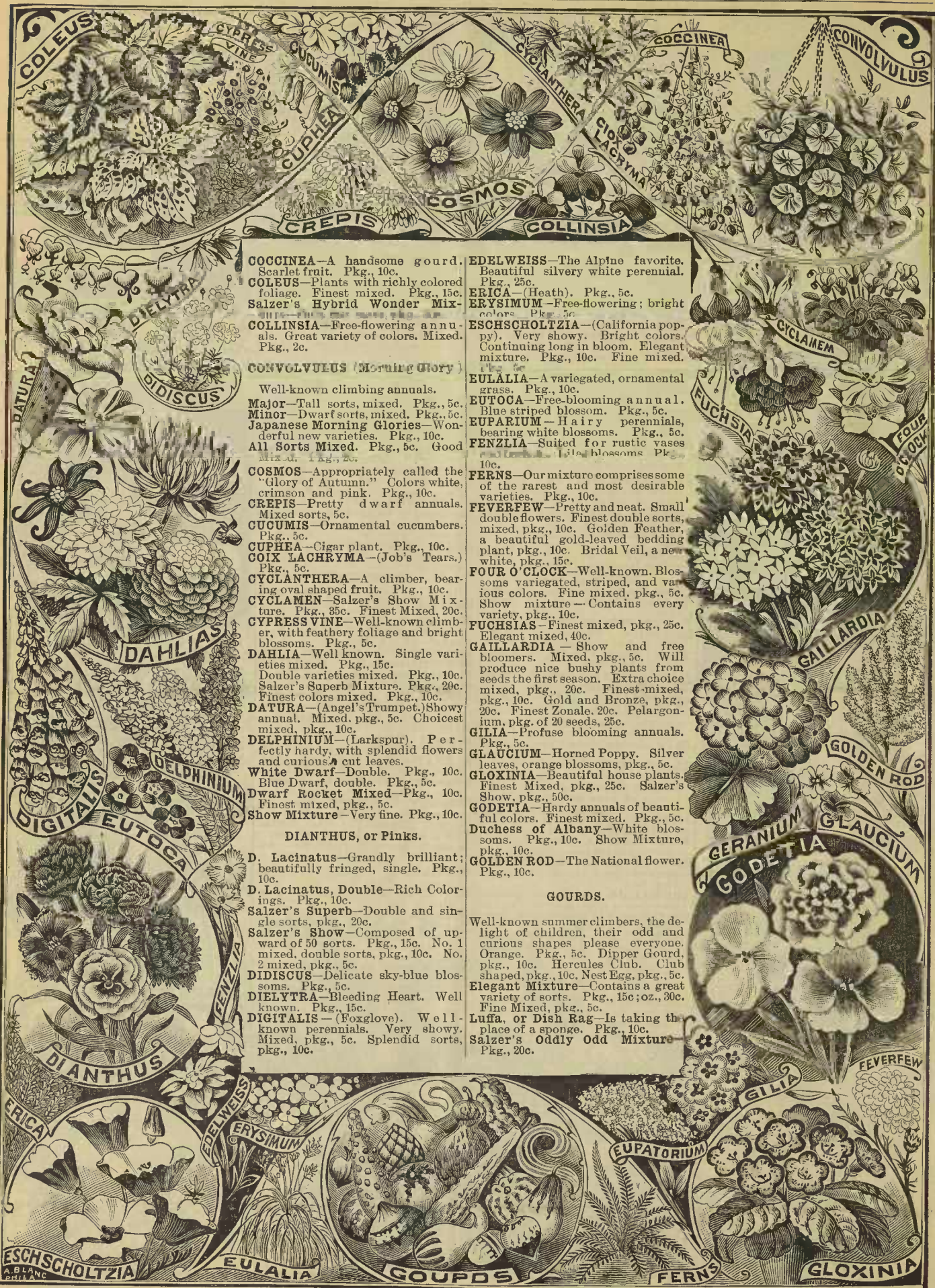
**CELOSIA**—(Cockscomb.) Well known. Producing their blossoms in combs or feathery spikes. Choicest Mixed, pkg., 10c. Fine Mixed, pkg., 5c.

**Prize Winner Mixture**—The most gorgeous varieties. Pkg., 20c.

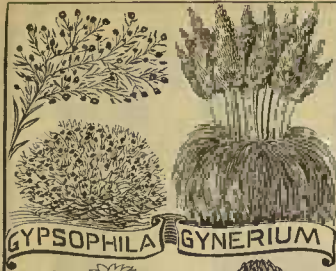
**CENTAUREA**—Favorite annuals. Dusty Miller, pkg., 15c. Cyanus, pkg., 10c. Fine mixed, pkg., 5c.

**Kaiser's Korn Blume**, pkg., 5c.









GYPSOPHILA GYNERIUM



GNAPHALIUM GOMPHRENA



ICE PLANT JACOBEE



KAULFUSSIA HELIOPHYLLA



LANTANA LAVENDER



LEPTOSIPHON LINUM



LOASA LOPOSPERMUM



LOBELIA LUPINUS



HIBISCUS HOLLYHOCK HELIOTROPE

**GNAPHALIUM**—Everlastings. Bright golden blossoms. Pkg., 5c.  
**GOMPHRENA**—Everlastings. Mixed colors. 5c.  
**GYNERIUM**—Pampas Grass. Pkg., 5c.  
**GYPSOPHILA**—(Angel's Breath.) Free bloomer. White blossoms. Pkg., 5c.  
**HELICHRYSUM**—Everlasting. Colors white, yellow and crimson. Pkg., 5c.  
**HELIOPHYLLA**—A pretty blue annual. Pkg., 5c.  
**HELIOTROPE**—Heliotropes can be as easily grown from seeds as pansies. Deliciously fragrant blossoms. Finest mixed. Pkg., 15c.  
**HELIPETERUM**—Richly colored, beautiful everlastings. Pkg., 10c.  
**HIBISCUS**—Showy annuals. Free bloomers. Pkg., 5c.

**HOLLYHOCK**  
 Grand summer and autumn flowering plants. Old favorites. Perfectly hardy. Variegated sorts, Pkg., 10c; Yellow Sorts, pkg., 15c; Crimson Sorts, pkg., 15c; Double White, pkg., 10c; Double Mixed Sorts, pkg., 10c.  
**HONESTY**—Pretty plants with curious silver pods. Pkg., 5c.  
**HUMEA**—Sweet scented. Pkg., 5c.  
**HUNNEMANIA**—Large, showy flowers. Flowers brilliant yellow. Pkg., 15c.  
**HYACINTH BEAN**—A splendid climber with spikes of purple and white flowers. Runs 20 feet in a season. Pkg., 10c.  
**ICE PLANT**—A singular trailing plant. Covered with watery vesicles resembling pieces of ice. Pkg., 5c.  
**JACOBEE**—Free-blooming annuals. Pkg., 5c.  
**KAULFUSSIA**—Flowers somewhat resemble asters. Bloom early in the summer. Pkg., 5c.  
**LANTANA**—Bushy plants with large heads of various colored flowers. Grow very rapidly. Pkg., 10c.  
**LAVENDER**—"Sweet Lavender." Pkg., 5c.  
**LEPTOSIPHON**—Low, pretty, free-blooming annuals. Pkg., 5c.  
**LINUM**—A Flax with beautiful scarlet flowers and pretty foliage. Pkg., 5c.  
**LOASA**—Pretty hardy climbing annuals. Pkg., 5c.

**LOBELIA**  
 A continuously blooming plant, of easy culture, splendid for edging, beds and ribbon gardening.  
**Cardinal Flower**—Light red. Pkg., 5c.  
**Star of Ischl**—Of erect growth. Dark blue flowers. Pkg., 10c.  
**White Gem**—Pure white blossoms. Pkg., 10c.  
**Emperor William**—Light blue. Pkg., 5c.  
**Blue Bird**—A splendid variety. Intense blue. Pkg., 10c.  
**Gracilis**—Very fine for baskets. Mixed. Pkg., 5c.  
**All Colors Mixed**. Pkg., 5c.



MARIGOLD MORNING GLORY MYOSOTIS



HUMEA HONESTY



HELICHRYSUM HELIPETERUM



HUNNEMANNIA HYACINTH BEAN



LYCHNIS MARTYNIA



MAURANDIA MALOPE



MIMULUS MIGNONETTE



MUSK NEMOPHILA



MORNING BRIDE NIGELLA

**LOPHOSPERMUM**—Exceedingly ornamental trailing plants with large flowers. Pkg., 5c.  
**LUPINUS**—Bearing graceful spikes of highly colored flowers. Pkg., 5c.  
**LYCHNIS**—(Ragged Robin) Brilliant scarlet blossoms. Pkg., 5c.  
**MALOPE**—An annual, blooming early in the season, with handsome crimson or white blossoms. Pkg., 10c.  
**MARIGOLD**—Old-time favorites. The easy culture and extreme showiness should secure them a prominent place in every garden. Finest mixed. Pkg., 5c.  
**Salzer's Superb Mixture**—A mixture of many sorts and colors. Pkg., 10c.  
**MARTYNIA**—Handsome, large flowering. Seed pods used for pickling. Pkg., 5c.  
**MAURANDIA**—Pretty climbers of rapid growth, bearing a quantity of bell-shaped flowers. Pkg., 10c.

**MIGNONETTE**  
 The hardest annual in cultivation and a universal favorite, for its sweet and delicate fragrance.  
**Snow Queen**—Flower spikes often ten inches long, pure white, and very fragrant. Pkg., 15c; ½ oz., 25c.  
**Victoria**—Dark red flowers. Pkg., 10c.  
**Machet**—Plants are of pyramidal growth, flowers brightest red. Pkg., 10c.  
**Double White**—A snowy white sort. Pkg., 10c; oz., 35c.  
**Crimson Giant**—The largest and sweetest of all mignonettes. Pkg., 10c.  
**Golden Queen**—A literal mass of gold. Blooms continually. Pkg., 10c.  
**Salzer's Giant White Spiral**—Grows 2 or 3 feet high. Blossoms pure white. Pkg., 10c; oz., 30c.  
**Salzer's Show**—A package will furnish bloom and fragrance all summer. Pkg., 10c; oz., 30c.  
**All Sorts Mixed**—Pkg., 5c; oz., 20c.  
**MIMULUS**—Very showy pot plants, also suitable for bedding.  
**Salzer's Show Mixture**—Pkg., 10c; Fine mixed, 5c.  
**Musk Plant**—Pkg., 10c; Ave Maria, grand. Pkg., 10c.  
**MORNING GLORY**—See Convolvulus.  
**MOURNING BRIDE**—Very nice. A great variety of colors. Pkg., 5c.  
**MYOSOTIS**—Forget-Me-Not. An old favorite. It flourishes best in a moist shady situation.  
**Azorca**—Dark blue flowers. Pkg., 10c.  
**Eliza Fanrobert**—Large blue. Pkg., 10c. Fine mixed. Pkg., 5c.  
**NEMOPHILA**—Bright colored flowers, in shades of blue and white. Pkg., 3c.  
**NIGELLA**—Love in a Mist. Pkg., 5c.  
**NASTURTIUM**—Grandest of all summer climbers. See page 22.  
**NASTURTIUM**—Perpetual bloomer. Always in bloom. Pkg., 10c; oz., 20c.  
**NASTURTIUM**—Fine mixed colors. Pkg., 5c; oz., 15c; ¼ lb., 30c.



 <b>NICOTIANA</b>	 <b>NYCTERIA</b>	 <b>PICOTEE</b>	 <b>PETUNIA</b>	 <b>PINK</b>	 <b>SMILAX</b>	 <b>SOLANUM</b>
 <b>OXALIS</b>	 <b>OXYURA</b>	 <b>PAEONY</b>	 <b>PALAVA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>
 <b>PENSTEMON</b>	 <b>PERILLA</b>	 <b>PHASEOLUS</b>	 <b>PHLOX</b>	 <b>VINCA</b>	 <b>VISCARIA</b>	 <b>VIOLET</b>
 <b>PHYSALIS</b>	 <b>POPPY</b>	 <b>PORTULACA</b>	 <b>PRIMULA</b>	 <b>SALVIA</b>	 <b>SCYPHANTHUS</b>	 <b>SENSITIVE PLANT</b>
 <b>STOCK</b>	 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>
 <b>VERBENA</b>	 <b>SWEET-WILLIAM</b>	 <b>ZINNIA</b>	 <b>STIPA</b>	 <b>SWEET SULTAN</b>	 <b>TORENIA</b>	 <b>TRITOMA</b>

**NICOTIANA**—Flowers white, 10c.  
**NYCTERIA**—Various-colored, star-shaped flowers. Pkg., 5c.  
**OXALIS**—Charming plant. 10c.  
**OXYURA**—Pretty annual. 5c.  
**PAEONY**—Hardy plants. Pkg., 20c.  
**PALAVA**—Pretty rose flowers, 5c.  
**PENSTEMON**—Free flowering, 10c.  
**PERILLA**—Ornamental leaved, 5c.

**PETUNIA**.  
New Fancy Hybrid—Extremely beautiful giant blossoms, 25c.  
Belle Etoile—Striped & blotched.  
Ellesmore—Rose, for massing, 10c.  
Pure White—Fine for cemetery, 10c.  
Salzer's Imported Mixture of Petunias—It is incomparable as a mixture. Pkg., 15c; 2 for 25c.  
Single Petunia, fine mixed, 5c.  
PHASPHOLUS—Pkg., 5c.

**PHLOX**.  
Of all annuals Phlox makes the finest, showiest beds.  
Phlox Drummondii—Alba (pure white). Purplea (deep purple). Rosea (bright rose). Scarlet. Each, 10c per pkg.  
All sorts mixed, pkg., 5c; oz., 60c.  
Phlox Grandiflora—Pure white, bright scarlet, striped and blotched, or Deep Purple. Each, 10c.  
Phlox Grandiflora—Finest Mixed. Pkg., 10c; 2 pkgs., 15c; 1/2 oz., 50c.  
Snowbank—Pure white, 10c.  
Phlox D. Nana—Dwarf. Pkg., 10c.  
Giant Star Phlox—Blossoms very large, star-shaped. Pkg., 15c.  
PHYSALIS—A showy annual, with edible fruit. Pkg., 10c.  
**PICOTEE**—Pinks. Pkg., 15c; fine mixed, 10c.  
**PINK**—Flowers beautiful and brilliant. Pkg., 25c; fine mixed, 10c.

**POPPY**.  
Well known. Very showy.  
POPPY—Blossom Evermore. The grandest mixture, pkg., 15c.  
Peacock Poppy Mixture—Contains the most brilliant hues, 15c.  
Poppy Sorts—All sorts, double and single, mixed, pkg., 5c.  
Double sorts, pkg., 5c.  
Single sorts, mixed, pkg., 5c.  
Opium Poppy—Pkg., 5c. Perennial, sorts, mixed, pkg., 10c.  
Oriental (double scarlet)—Pkg., 10c. White Shades, pkg., 10c.  
**PORTULACA**—There are scarcely any flowers in cultivation that make such a dazzling display.  
Double Mixed, 10c. Single and double mixed, 5c. Single mixed, 5c. Finest mixed, thirty sorts, 10c.  
**PRIMROSE**—English. Pkg., 25c. Evening Primrose. Blossoms yellow or white. Pkg., 10c.  
Chinensis. Pkg., 20c. Grand Sorts mixed, pkg., 20c. Fringed Varieties, pkg., 40c. Finest Double Sorts mixed, pkg., 40c. Salzer's Prize—Pkg., 25c.

**SALVIA** (Flowering Sage)—Coccinea (scarlet), 15c; Bluebird, 15c. Fine mixed, 10c. Alba, 15c.  
**SCYPHANTHUS**—A pretty yellow twining annual. Pkg., 5c.  
**SENSITIVE PLANT**—Pkg., 10c.  
**SMILAX**—Well known. Pkg., 15c.  
**SOLANUM**—Ornamental fruit-bearing plants. Pkg., 5c.  
**STATICE**—Beautiful. Pkg., 5c.  
**STEVIA**—Fragrant white, 10c.

**STOCKS**  
Are indispensable where a fine display of flowers is wanted.  
Giant—Fine large blossoms, deliciously fragrant. Pkg., 15c.  
Large Flowering—Tall. 10c.  
Tree Stock—Pkg., 15c. Kaiserin Louise, pure white, pkg., 20c.  
Azure Blue—White, flesh, Rose, (carmine, or Brown. Pkg., 10c.  
Imported Dwarf (large blossoms), 10c; Fine Mixed, 5c.  
Select Mixture—This mixture stands unrivalled. Pkg., 25c.  
Sweet Peas—See page 28.  
**STIPA**—Feather Grass. Pkg., 5c.  
**SWEET SULTAN**—Fragrant purple, white and yellow. Pkg., 5c.  
**SWEET WILLIAM**—A very popular free-flowering. Pkg., 10c.  
**TORENIA**—Sky blue blossoms, 15c.  
**TRITOMA**—Red-Hot-Poker, 10c.

**VERBENA**.  
No flower excels the Verbena.  
Mammoth Verbena—Perfect flowers, pkg., 25c. Candidissima (purest white), 15c. Bluebird, 10c. Defiance, (deep scarlet), 10c. Striata (beautifully striped) 10c.  
Star Mixture—Includes all the finest strains, pkg., 15c; 2 for 25c; fine mixed, 5c; No. 1 mixed, 10c.  
**VINCA**—Very pretty, pkg., 10c.  
**VIOLET**—White, 15c; blue, 10c; Alba, 10c; choice mixed, 10c.  
Salzer's Prize Violets—Pkg., 20c.  
**VISCARIA**—Handsome annuals, blooming all summer, pkg., 5c.  
**WALL FLOWER**—Dark brown, pkg., 25; golden yellow, pkg., 25c; imported mixture, pkg., 10c.  
**WAHLENBERGIA**—Blossoms deep blue, star-shaped, pkg., 15c.  
**WHITLAVIA**—Rich dark blue and white, bell-shaped flowers, 5c.  
**XERANTHEMUM**—Flowers are white, purple and yellow, pkg., 5c.

**ZINNIA**.  
A very showy plant with large, double flowers. General favorites.  
Double White, Crimson or Striped—Each pkg., 5c.  
Tall sorts mixed, Dwarf sorts mixed, or single sorts mixed—Each 5c.  
Salzer's Show—Containing every imaginable color, pkg., 10c.  
Frau Grete Mixture—Very popular, pkg., 15c; fine mixed, pkg., 5c.



# AMERICA'S TWO BEST LOVED FLOWERS.

## PANSIES.

Wisconsin soil and climate are specially adapted to the growing of splendid blossoms and hence our strain is recognized among florists as the finest by all odds in America. It is grown on the new process of growing enormous blossoms for seed, with experience, soil, climate, etc., all in our favor of producing the best Pansy seed in the world.

### Giant Peacock Pansies.

Salzer's new race of colossal Pansies. Blossoms giant size, thick full texture, with single blossoms the past season attaining the enormous size of 13 inches in circumference. The colors are marvelous. No pen can describe, no artist's brush depict their transcendent brilliancy and beauty. They blend in perfect forms of monstrous size all the colors known in art and nature. We wish at once to popularize this new race of fragrant, colossal beauties and have here placed the price very low.

### \$15.00 IN GOLD.

We offer \$10.00 in Gold for the largest, \$5.00 for the second largest, Pansy blossom of our Giant Peacock Pansy Mixture! How to win this prize and how to measure the Pansies found on rear of each Peacock Pansy package. The largest Pansy in 1899 measured 5 inches the long way; the second largest, 4 3-10 inches; third, 4 1-10 inches; fourth, 3 1-2 inches. We believe a five-inch can be grown in 1900. Try it.

Price, pkg., 30c; 2 pkgs., 50c; 6 pkgs., \$1.00; ¼ oz. seed, \$2.00; ½ oz., \$3.75.

### Pansies in Separate Colors.

These separate colors contain all known varieties and shades of each. Pkg., 10c each.

Blue Shades,  
Brown Shades,  
Bronze Shades,  
Black Shades,

Mahogany Shades,  
Margined Shades,  
White Shades,  
Yellow Shades.

Black (King of the Black).

Pkg., 10c; any two pkgs. of above, 15c.

### Angel's Rbce.

This pure white Pansy is a novelty of the first water; is

especially adapted for cemetery planting or edging in the garden. It's the sweetest of all white Pansies. Pkg., 15c; 2 pkgs., 25c.

Louis Odier—Beautifully blotched; extra large. Pkg., 15c.

Trimardeau—The largest race of Pansies; enormous blossoms. Pkg., 20c.

Lord Beaconsfield—Large flowers of deep purple velvet. Pkg., 15c.



### Pansy Mixtures.

No. 1—Choice mixed Pansy; very choice. This is the most popular Pansy mixture we sell. Everybody is delighted and pleased therewith. Grand colors, beautiful shades, immense sizes for so cheap a mixture. Pkg., 10c; oz., 75c.

No. 2—Mixed Pansy. This mixture is as fine as many seedsmen's 10c and 20c mixtures; some giant blossoms found therein. Pkg., 5c; ½ oz., 50c.

No. 3—Good Mixed. This mixture is really fine. Pkg., 3c; ½ oz., 30c.

### Salzer's Superb Pansy.

This strain is gathered from mammoth flowers only, and is made up to accommodate many of our customers who want giant flowers regardless of price. Pkg., 50c.

## SALZER'S SPLENDID SWEET PEAS.

No Sweet Peas are superior to Salzer's. That is the universal verdict. They are without superiors anywhere, are low in price and prodigal in bloom.

For long stem, large, full, bright flowers, subtle, yet intense fragrance, hardy, free-flowering, ever-blooming varieties, we commend to you Salzer's Sweet Peas. Nothing quite like them anywhere.

### Salzer's Ever-Blooming Sweet Peas.

Our Ever-Blooming is something especially rare, of unusually large blossoms, brilliantly shaded, deliciously fragrant, that bear continually until destroyed by severe frosts. It is impossible to describe the rare beauty of the brilliant tints. For personal use, it is the most fashionable flower grown, as this strain retains its freshness for hours. We control the entire stock of Ever-Blooming Sweet Peas in America. Don't be misled by some seedsmen offering you a substitute for same, as "just as good." Pkg., 10c; oz., 20c; ¼ lb., 60c; 1 lb., \$1.50.

### Copopoco Sweet Peas.

This strain is remarkable for largeness and clearness of blossoms, rich, varied and marked colors, and great freedom of bloom and delicious fragrance. Pkg., 10c; oz., 20c; ¼ lb., 50c.

### Cupid, the Dwarf Sweet Pea.

The famed dwarf Sweet Pea. Our stock is grown from the original. Pkg., 10c; 2 pkgs., 15c; oz., 30c.

### Sweet Peas—Special Mixtures in Separate Shades.

Most seedsmen sell separate sorts of Sweet Peas, but our trade demands all the different splendid sorts mixed according to shades. Thus our white shades are composed of all known white sorts. Our striped sorts contain the full list of these beautiful varieties. In our blue sorts you find all the bluest blues, the lightest blues, yes, every kind of blue known in Sweet Peas, and so on through the full list; hence, Salzer's Special Mixture of splendid Sweet Peas in Separate Shades are immensely, wonderfully popular.

White Sorts, mixed, Pkg., 5c | Pink Sorts, mixed, Pkg., 5c | Blush Sorts, mixed, Pkg., 5c | Black Sorts, mixed, Pkg., 5c  
Striped Sorts, mixed, Pkg., 5c | Blue Sorts, mixed, Pkg., 5c | Carmine Sorts, mixed, Pkg., 5c  
These special sorts by weight: Oz., 15c; ¼ lb., 25c; 1 lb., 75c.

### Fine Mixed Sweet Peas.

This mixture, for the price, challenges an equal. It is composed of many sorts and colors and will surely please. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 35c; 1 lb., 65c, postpaid.

Good Mixed—As fine as seedsmen's choice. They are A No. 1! Pkg., 3c; oz., 6c; ¼ lb., 15c; 1 lb., 40c, postpaid.  
Perennial Sweet Peas—Resembles Sweet Peas. Perfectly hardy; climber, Pkg., 5c.



wear during the summer and autumn it is the most fashionable flower grown, as this strain retains its freshness for hours. We control the entire stock of Ever-Blooming Sweet Peas in America. Don't be misled by some seedsmen offering you a substitute for same, as "just as good." Pkg., 10c; oz., 20c; ¼ lb., 60c; 1 lb., \$1.50.





# SALZER'S VEGETABLE SEEDS.

Years of great plenty are followed by seasons of want. The season of 1899 was good. Onions, Cabbages, and Potatoes yielded abundantly, while prices ruled fair. The future must be judged by the past; years of plenty are followed by seasons of want. It therefore behooves YOU, if money-making is a pleasure to you, to sow plenty of Onions, Cabbage, Peas, Beets, Potatoes, etc., because many of your neighbors were disgusted with growing them last year, on account of the prices, and will not grow many in 1900. That's always the way. Look out for 1900! Plant a plenty—prices may be high,—yes, way up; that is the time to have plenty on hand to sell. It will fatten your bank account and give you money to do good with.

## HIGHEST QUALITY.

With us, QUALITY is first, price secondary—how good, not how cheap. Thus it comes that we have thousands of market gardeners and market farmers as customers who want only THE BEST, regardless of cost. Some of our prices may seem a trifle high; but is it not better to pay a fair price and get a GOOD ARTICLE than to pay but little and get a poor, worthless lot of seed? Is it not better to pay 10c for a package of Salzer's Northern-Grown Giant Flat Dutch Cabbage and grow 500 solid, large salable heads, than to pay 3c for some worthless, imported cheap Cabbage seed offered by seedsmen who do not grow, but buy where they can get the cheapest? It costs us 50 per cent. more (than we could buy seed at) to grow seeds in the far North, but it pays our customers to have us do so—that is, in big vegetable yields and enormous farm crops. Remember, that cheap, imported seeds, such as are frequently offered by seedsmen or dealers who are not growers, are dear at any cost. Seeds were never known to be grown in big cities—it takes the country to do so. It pays to buy direct from the grower. Try it this year by buying Salzer's Northern-Grown Seeds. They will grow.



Mr. August Prahle says: "I have used your seeds for years. They produce the finest vegetables in the market. I bring in my crop ahead of the others and generally get double the price. I always take the first prize at fairs. Last year I exhibited 117 varieties of vegetables, and of course carried off the first prize, all grown from Salzer's Seeds. Now, at the Interstate Fair, in the presence of thousands, I carried off first prize on 126 different kinds of vegetables from Salzer's Seeds. If you want fine show vegetables for fairs, Salzer's Seeds produce them every time."

## OUR TRIAL GROUNDS.

The accompanying illustration will give you an idea of how we can furnish such excellent and superior garden vegetable and farm seeds. This is done from the fact that we give same a thorough test in our greenhouses as to growth, and on our trial grounds as to yield and true quality. Thus it comes that Salzer's Seeds never fail.

No seeds leave our warehouses before being thoroughly tested as to life and vitality. The *modus operandi* is shown in the accompanying cut. When you sow our seeds, you are absolutely sure they will grow—such as you can take to any fair and get first prize. When you sow what you want to reap—that's eternally right, and that's what you can always depend upon doing if you sow or plant Salzer's Seed. They have established a record the world over, and are known as: **SALZER'S SEEDS NEVER FAIL!**



## DISCOUNTS AND PREMIUMS.

**EVERYBODY NEEDS SEEDS.** So, if you go neighbors—many of them never think of sending for seeds, and, when the time comes, go to the nearest store and buy old, worthless Commission Box Seeds that have wandered over the land these 20 years or more—they will gladly give you their orders for Salzer's Fresh Seeds, if you show them our catalogue. In this way you can make Money, besides getting all your own seed free.

### Club Terms—We Allow You in Sending Us

For \$1.00 to select plants or seed packages amounting to \$1.25, a profit of \$0.25	
" 1.50 " " " " " " " " " " " "	1 85, " .35
" 2.00 " " " " " " " " " " " "	2 55, " .55
" 3.00 " " " " " " " " " " " "	3 80, " .80
" 4.00 " " " " " " " " " " " "	5 10, " 1.10
" 5.00 " " " " " " " " " " " "	6 75, " 1.75
" 10.00 " " " " " " " " " " " "	14 00, " 4.00
" 20.00 " " " " " " " " " " " "	29 00, " 9.00

### ... FREE ...

In addition to the great reduction of Seeds by purchasing at club terms, we allow you always to select the Royal Carnation from our front cover page, with each order of 25c or more.

### Discount on Seeds by Measure and Weight.

Above terms apply to Flower and Vegetable Seeds by the package (and plants at the single rate price) only. On each \$1.00 worth of Vegetable Seed ordered by the ounce, ¼ pound or 1 pound, or in pints, quarts, pecks (bushel prices are strictly net), we allow you to select 20c worth extra seed on each \$1.00 sent. Thus, if you bought 1 peck Salzer's Earliest and Best Peas at \$1.25, and ¼ pound Lightning Cabbage at \$2.00, total \$3.25, you would be allowed to select 65c worth extra seeds. All farm seeds are net. As regards this you will find full instructions under Farm Seeds. Wholesale prices to market gardeners. Write to-day for same—or make out your list of seed desired and send to us for special wholesale prices.

### HOW MUCH SEED TO SOW.

The following table gives a fair idea of quantity of seed to sow per row of 100 yards long; also, seeds required per acre. The amount given is a great plenty.

Per Row.	Per Acre.	Per Row.	Per Acre.	Per Row.	Per Acre.	Per Row.	Per Acre.	Per Row.	Per Acre.
Asparagus.....	8 oz. 6 lbs.	Carrot.....	3 oz. 3 lbs.	Egg Plant.....	½ oz. 10 oz.	Okra.....	12 oz. 5 lbs.	Radish.....	6 oz. 8 lbs.
Beans, Bush.....	3 qts. 1½ bu.	Cauliflower.....	¾ oz. 4 oz.	Endive.....	2 oz. 1 lb.	Onion, for large bulbs	2 oz. 5 lbs.	Rhubarb.....	4 oz. 4 lbs.
Beans, Lima.....	3 pts. 20 qts.	Celery.....	1 oz. 8 oz.	Leek.....	2 oz. 10 oz.	Onion, for sets.....	3 oz. 35 lbs.	Salsify.....	4 oz. 4 lbs.
Beans, Pole.....	1 pt. 15 qts.	Collards.....	¾ oz. 10 oz.	Lettuce.....	2 oz. 10 oz.	Parsley.....	2 oz. 1 lb.	Spinach.....	6 oz. 10 lbs.
Beet.....	5 oz. 8 lbs.	Corn, Sweet.....	1 pt. 8 qts.	Melon, Water.....	2 oz. 3 lbs.	Peas.....	3 qts. 2 bu.	Squash.....	3 oz. 3 lbs.
Broccoli.....	½ oz. 1 lb.	Cress.....	1 oz. 2 lbs.	Melon, Musk.....	2 oz. 2 lbs.	Pepper.....	½ oz. ¼ lb.	Tomato.....	1 oz. 4 oz.
Brussels Sprouts.....	½ oz. 1 lb.	Cucumber.....	3 oz. 3 lbs.	Mustard.....	4 oz. 1 lb.	Pumpkin.....	2 oz. 5 lbs.	Turnips.....	3 oz. 2 lbs.
Cabbage.....	1 oz. ¾ lb.								

With each 25c order, a package of magnificent Royal Carnations. On larger orders, see page 34.

### Number of Trees or Plants on an Acre.

2 feet each way.....	10,890	8 feet each way.....	680	15 feet each way.....	194	25 feet each way.....	70
4 " " ".....	2,720	10 " " ".....	430	18 " " ".....	135	30 " " ".....	48
5 " " ".....	1,742	12 " " ".....	302	20 " " ".....	110	33 " " ".....	40
6 " " ".....	1,210						

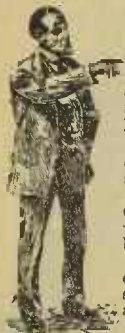
To ascertain the number of plants required to the acre at any given distance, divide the number of square feet (43,560) in an acre by the number of square feet you desire to devote to each plant. For instance, Strawberries, planted 1½ by 3 feet, each hill will occupy 4½ square feet, making 9,680 plants to the acre.

SMALL FRUIT CATALOGUE, SELLING APPLES, PEACHES, CHERRIES, STRAWBERRIES, ETC., at WHOLESALE PRICES, FOR 2c POSTAGE.

The 1900 Tomato mocks all description. Don't send private checks. The Onion trio on page 62 are immense.



# The Great \$1.00 Collection of Earliest Vegetables.



There are thieves even in the seed trade. There are men who are so unprincipled as to steal our cuts, our descriptions, in order to sell their inferior seeds. Thus they will try and palm off EARLIEST VEGETABLES, claiming them to be "just as good" as Salzer's Northern Grown. Well, they are not. This collection of 35 packages Earliest and Best Vegetables is without an equal. It is composed of our specialties—varieties we have cared for and improved for the past 20 years. There is nothing like it in the seed trade. That's the reason some seedsmen try to copy it. That this collection pleases; that the seeds therein are the earliest in the world; that it gives satisfaction everywhere, we introduce here only a few of THOUSANDS OF TESTIMONIALS:

Mrs. Governor Hoffmann: "The finest, earliest vegetables always come from Salzer's seeds."

Carl Kaiser, Minneapolis: "Your Earliest Collection for one dollar, gave me splendid vegetables weeks ahead of my neighbors who bought seed here."

Frankie Winters, Chicago: "I have charge of papa's vegetable garden. I use only Salzer's seeds, and my vegetables are always ten days ahead of any of my neighbors."

Jerome Ross, Dallas, Tex.: "I swear by

Salzer! That is, the earliest vegetables in the world, Texas included, come from you."

H. E. Johns, San Jose, Ill.: "My vegetables from the 35-Package Collection were certainly 10 days ahead of any here grown."

J. Ewe, Jefferson, Mo.: "A word about your Earliest Collection. Every sort is a gem, and all earlier than any I have ever planted."

G. Hovey, Findlay, O.: "This is a protection state. Your gardener customers are protected by 16 days! That is, your Earliest Vegetables are that much earlier than other seedmen's."

Ralph Clark, Edinburg, Scotland: "The 35 sorts of vegetables give me, in many instances, vegetables 3 weeks ahead of any in our market."

Wm. Watkins, Bristol, England: "My gardener tells me that the fine, early vegetables we are now enjoying came from your 35 Packages Earliest Vegetable Collection. Accept my thanks for same. I was to dinner recently at Earl ———'s. He tells me I am fully 25 days ahead of him—all due to your seed!"

Thus we could keep on with testimonials from Europe, Asia, Africa, South America, Australia, and from every country and state of our grand United States. Everybody praises this collection as the earliest in the wide, wide world. Try them for 1900! They are fine and cheap. Think of it! Postpaid for only \$1.00; not 3c per package, and every sort a gem.



## THE GREAT ONE-DOLLAR COLLECTION.

This collection of 35 grand vegetable sorts is without question the very finest offered in the world. Many seedsmen, of course, will imitate this, but in quality it is impossible to reach it, because many of the seeds contained herein are our specialties, and cannot be had from any one else.

The following 35 sorts of vegetable seeds,—sufficient for a family garden,—the very best and the very earliest of their kind,—for only \$1.00 net. No club rates. This gives everybody an opportunity to test our superior Northern Seeds and have the very earliest vegetables grown. If you want choice, early vegetables on your table, WAY AHEAD (yes, 10 to 15 days ahead) of your neighbors, get this collection. This lot is put up in 35 packages—the catalogue value, \$2.40—and will not be broken or changed. Look up their description. These 35 packages for \$1.00 are a great bargain.

# \$1.00

- |                               |                               |                                    |
|-------------------------------|-------------------------------|------------------------------------|
| 1 Asparagus, Berliner.        | 13 Cucumber, Prolific Pickle. | 25 Peas, Salzer's Earliest & Best. |
| 2 Beet, Dewing's Red.         | 14 Cress, Extra Curled.       | 26 Parsley, Early Moss Curled.     |
| 3 Beans, Ne Plus Ultra.       | 15 Endive.                    | 27 Radish, Erfurt, Dark Red.       |
| 4 Broccoli, Dwarf German.     | 16 Kohl Rabi, Early Vienna.   | 28 Radish, Long Scarlet.           |
| 5 Corn, Early La Crosse.      | 17 Lettuce, Early Simpson.    | 29 Rutabaga, Early Yellow.         |
| 6 Cabbage, Salzer's Earliest. | 18 Lettuce, German Butter.    | 30 Sage.                           |
| 7 Cabbage, Red Pickling.      | 19 Leek, Salzer's Earliest.   | 31 Spinach, Early Summer.          |
| 8 Carrot, French Forcing.     | 20 Melon, Water, Phinney's.   | 32 Squash, Early White Bush.       |
| 9 Cauliflower, E. Paris.      | 21 Melon, Musk, Jenny Lind.   | 33 Sweet Marjoram.                 |
| 10 Celery, White Plume.       | 22 Onion, New Queen.          | 34 Turnip, Early La Crosse.        |
| 11 Celery, Turnip Rooted.     | 23 Parsnip, Long Sugar.       | 35 Tomato, Early Conqueror.        |
| 12 Cucumber, Early Market.    | 24 Pepper, Ruby King.         |                                    |

These 35 Packages Earliest Vegetables are a bargain. Try them.

This collection gives you the choicest of the choice in Early Vegetables, and gives you lots of them for but little money. Thousands have tried them and thousands chant their praises. You will certainly do the same if you order them this spring. Nothing in the world quite so early and so fine. Try this great collection in 1900 for EARLIEST.

Lots of fun growing Cacti from seed. See page 5.

THESE  
35 Packages for  
**\$1.00,**

POSTPAID.  
These 35 packages will  
not be changed.





## Earliest of All Collection.

POSTPAID 50 CENTS.  
ONLY . . .

This is the earliest of all vegetable novelty collections. Will produce vegetables 20 days ahead of others. All grand novelties and rare sorts. Try them.

Beans, Earliest Wax	\$.15
Beet, Red Beauty	.10
Cabbage, Lightning	.15
Corn, First of All	.10
Carrot, First of All	.10
Melon, Salzer's Earliest	.10
Pea, Early May	.15
Radish, Salzer's Earliest	.10
Tomato, Earliest of All	.20
	\$1.15

50 Cents.

The whole lot, worth \$1.15, on trial, for 50c.

## FOR 70 CENTS.

We are frequently asked for a collection of vegetables for a small garden, and we cordially recommend the following, which we send, postpaid, for only 70 cents. The varieties contained therein are all A No. 1, of choicest qualities, and will surely please and delight. Some of the best sorts in the world are found in this 70c collection. You will surely be delighted with same:

Beans, Salzer's Six Weeks, 10c.  
Beans, Case Knife, a pole Bean, 10c.  
Beet, Best of All, 10c.  
Carrot, Guernsey, 10c.  
Cabbage, Salzer's Ideal, 12c.  
Celery, Self-Blancher, 15c.  
Corn, Egyptian Sweet, 10c.  
Cucumber, Salzer's Perfection, 10c.  
Cucumber, Boston Pickling, 5c.  
Lettuce, All Cream, 15c.

ALL  
FOR  
70c.

Muskmelon, The Osage, 10c.  
Watermelon, 5c.  
Onion, Prize Danvers, 8c.  
Parsnip, Salzer's Crown, 5c.  
Peas, Telephone, 10c.  
Radish, Scarlet Olive, 5c.  
Parsley, Moss Curled, 5c.  
Tomato, LaCrosse Seedling, 15c.  
Squash, Improved Hubbard, 10c.  
Turnip, Early Six Weeks, 5c.

In all 20 packages, with a retail value of over \$1.85, postpaid, for only 70c. If you wish a complete garden, take our great \$1.00 Collection, found on page 30, and this 70c Collection. The two we will mail to one address for \$1.60.

## OUR SPLENDID 50c. LATE COLLECTION.



**50 Cents.** 18 packages of best late vegetables for only 50c. This collection cannot be broken. They are choice. Look up their description in catalogue.

This collection has fairly leaped into popularity! Everywhere it is receiving hearty endorsement. The sorts are splendid—the quality A No. 1. We furnish the Late Collection and the Earliest with great pleasure, for they are sure to please everybody, even the most critical.

Catalogue Price, \$1.30.  
**Special Price, Only 50c.**

## ASPARAGUS.



**Asparagus—Berliner Freude**—A superior Hybrid Asparagus, maturing fully the third year, with a bountiful crop already the second year, from seed culture. Extremely early. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

**New Asparagus—Frankfurter Speck**—A new, large white variety of great beauty and yield. Immensely prolific; giant size stalks; rich, juicy, tender—just the Asparagus you want.

Price of seed: Per Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.00.

**Barr's Mammoth**—A bunch of 25 edible shoots weighed 13 lbs. It is of a very fine flavor; the shoots are very tender almost to the stem. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

**Giant Palmetto**—It is an enormous yielder, very even and regular in its growth, and of very large size. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

**Conover's Colossal**—Large and rapid growth. The well known sort; used for many years. Pkg., 5c; oz., 10c; lb., postpaid, 60c.



### Asparagus Roots.

CONOVER'S COLOSSAL.

ALL ONE YEAR OLD.	FREE BY MAIL.		BY EXPRESS.		
	Per 25.	Per 100.	Per 25.	Per 100.	Per 250.
Berliner Freude..	\$0.50	\$1.25	\$0.30	\$1.00	\$2.00
Frankfurter .....	.50	1.25	.30	1.00	2.00
Conover's .....	.50	1.25	.30	1.00	2.00
Barr's Mammoth..	.50	1.25	.30	1.00	2.00
Palmetto .....	.50	1.25	.30	1.00	2.00

Per 500, \$3.50; Per 1000, \$6.00; all one year old. Plant one-year-old roots on rich, deep soil, 12 inches apart, and in 1901 you can cut fair crops. Two-year-old Asparagus 25c per 100 more than one year, if sent by express.

## ARTICHOKE.



A delicious vegetable. The blossom is cooked and prepared, and furnishes a great rarity in food.

Large Globe—Pkg., 10c; oz., 25c; lb., \$2.50.

**Salzer's Earliest**—The earliest Artichoke known. It is a great improvement on Large Globe. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.

## BROCCOLI.

Nearly allied to Cauliflower, but more hardy, of excellent flavor, and greatly relished by all who grow them.



LARGE WHITE BROCCOLI.

**Large White**—The finest, largest and best cropping sorts. Pkg., 10c; oz., 30c; lb., \$2.00.

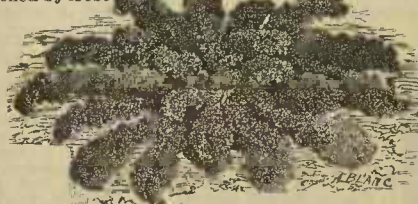
**Purple Cape**—Standard sort, very fine. Pkg., 5c; oz., 30c; lb., \$2.00.



PURPLE CAPE.

## Borecole or Kale.

A hardy useful winter vegetable. Sow in the middle of April or in the fall. Improves in taste when touched by frost.



### Salzer's Erfurt Dwarf Kale.

This magnificent novelty we introduced from Erfurt, where Kale is grown in great perfection. It is extremely prolific, of the richest color and most delicious flavor. If you haven't given Kale a trial, do so this year; you will relish it. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$2.00.



**Scotch Green Kale**—Very fine. See cut. Pkg., 5c; oz., 15c; lb., \$1.00. **Dwarf German Green Kale.**

Grown in large quantities by our German friends, who thoroughly understand the preparation of this splendid vegetable. Pkg., 5c; oz., 20c; ¼ lb., 50c.



# SALZER'S SPLENDID BEANS.

Salzer's Northern Grown Beans, when it comes to real, genuine quality, good, rich flavor, big, profitable yield, are far ahead of eastern and southern stocks. A trial will surely convince you.



## 1. Salzer's Golden Wax Bush Bean.

Glory enough, this bean during 1899 has again covered itself with glory, and has earned the pre-eminent distinction of being the best Wax Bean in the world for general culture. It is planted with great confidence by all market gardeners and market farmers as one of the surest paying Wax Bean investments. Salzer's Earliest is much earlier and fills the want for a very early Wax Bean, but Salzer's Golden Wax fills the place of a general-purpose Wax Bean. Our strain of Golden Wax has proven itself rust-proof. It is very bushy, thereby retaining moisture in the soil, so that the drought does not affect it. We heartily recommend this Bean. Indeed, our three great Wax Beans, Salzer's Earliest, Salzer's Golden Wax, and Salzer's Midsummer Wax, cannot be beaten the world over. We looked in vain while in Europe for a Wax Bean possessing more merit than any of the above three. It has been the means of making many a market gardener rich, as we have gardeners who plant from 5 to 20 bushels of our Wax Beans annually. It is the finest, most prolific, tenderest stringless Golden Wax Bean grown. It is very early, following Salzer's Earliest; of delicious flavor, and one of the best Wax Bush Beans in the market. Sells like hot cakes in green state. Splendid for family use, splendid for market, splendid for every purpose.

### Price of Salzer's Golden Wax Bean.

Pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c, postpaid; by express, pkg., 10c; pt., 20c; qt., 25c; pk., \$1.00; bu., \$3.90; 2 bu., \$7.75.



3. SALZER'S RARE MIDSUMMER WAX BUSH BEAN NOVELTY—A WONDERFUL BEAN.

## SALZER'S ROUND PODDED WAX BEAN.

This is what market gardeners have been waiting for for a long time. It has a round pod. The magnificent characteristics of this Bean are small, dense foliage, enormous productiveness, roundness of pod, and handsome appearance. The pods are of a clear, transparent color, good sized, remaining tender a long time. It is practically ever bearing, free from rust, and solid, juicy, and meaty to the center.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express or freight, pk., \$1.20; bu., \$3.90.

We can also furnish Refugee Wax and Valentine Wax Beans. These are both round podded; extremely early; very fine, though not as good as Salzer's Round Podded Wax. Pkg., 10c; pt., 30c; qt., 40c; pk., \$1.50.

## 2. Salzer's Earliest Wax Bush Bean.

This Bean has fairly leaped into popularity—enormous has been the demand for same since its introduction in 1897. For many years there has been a great call for an early Golden Wax Bean. With this in view, we have been experimenting and originating new varieties, until to-day we believe we have the earliest Wax Bean in the world in Salzer's Earliest Wax Bean. This is a variety that will surely find a warm place in the hearts of market gardeners, who well know that the earlier they get can their Wax Beans in the market, the handsomer their profit will be. This variety is extremely hardy. We have never seen them rust. It produces an extremely heavy crop, pods are very long, broad and showy, and not liable to blister.

Testimonials are received by the thousands and read:

David Daniel Tucker says: "It's absolutely the best, earliest, finest Wax Bean in existence. Its early, large, delicious pods make it sell at advanced prices everywhere."

R. R. Green, Indiana: "One of the most profitable things that I planted the past year was the Earliest Wax Beans. They were ripe fully eight days ahead of my neighbors. You remember, I planted a bushel. They brought me over \$100.00."

D. C. Flagg, Pa.: "The best paying crop that I had this year was the Earliest Wax Beans. There was a

It's the Bean for

big demand for them, and they were ready for market 10 days ahead of my neighbors', and brought in handsome profits."

J. Scherer, Stillman, Ill.: "Salzer's Earliest Wax Beans I had in our market before other gardeners even thought of eating Wax Beans. Your seeds are the earliest and finest I have ever tried."

A. B. Pundt, Hatto, Tex.: "Salzer's Earliest Wax Bean is one of the finest Beans out. I would not be without them. You may expect big orders. Salzer's seeds beat all."

### Price of Salzer's Earliest Wax Bean.

Large pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c, postpaid; by express, pkg., 10c; pt., 20c; qt., 30c; pk., \$1.15; bu., \$4.50; 2½ bu., \$10.00.

## 3. Midsummer Wax Bush Bean.

Salzer's Midsummer Wax has taken the gardeners all over America by storm. Twelve times as many beans were sold of this sort by us in 1899 as in 1898. That tells the story of its need and demand for a second early bean, ripening after Salzer's Earliest Wax and Salzer's Golden Wax, so that a succession of Wax Beans can be had for the market. This Bean fills a long-felt want in this direction, whether for home use or market use. It produces an enormous crop of long, bright pods, large, clear, transparent color, and of exquisite quality. It is as near ever bearing as any Wax Bean can be, coming into use after our Golden Wax and continuing well stocked with large pods of a beautiful color, of tender quality, for a long period. Our experience with same proves it to be absolutely free from rust, and we have noticed in dry seasons that it withstands drought quite effectually. The dense foliage insures plenty of protection from the scorching midsummer suns, at the same time retaining abundant moisture around the roots, which keeps the plants continuously vigorous.

For private gardens it is especially valuable on account of the long duration of its bearing season. No better Beans in the world than the above three.

### Price of Midsummer Wax Bean.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by freight, pk., \$1.00; bu., \$3.90.

### SPECIAL PRICES.

- 1 package each above 3 great Beans, 25c, postpaid.
- 1 pint each above 3 great Beans, 75c, postpaid.
- 1 quart each above 3 great Beans, 75c by express.
- 1 peck each above 3 great Beans, \$3.25 by express.



SALZER'S ROUND PODDED WAX.



## Yosemite Mammoth Wax.

The pods frequently attain a length of 10 to 14 inches, with the thickness of a man's finger, and are nearly all solid pulp, the seeds being very small, when the pods are fit for use. The pods are a rich golden color, and are absolutely stringless, cooking tender and delicious. This is the coming Wax Bean for family or market purposes. It is enormously productive, as many as 50 of its monster pods having been counted on one bush. The plant is so large and vigorous, and the pods are so solid and pulpy, that they require a great deal of light and air to perfect them. We would again call attention to the necessity of planting this grand variety nearly twice as wide apart as ordinary Bush Beans. Pkg., 10c; ½ pt., 20c; pt. 25c; qt., 35c, postpaid. By express or freight, pk., \$1.50; bu., \$5.00.

## Prolific Black Wax.

Very productive, and one of the best varieties for early market. Pods, when fit for use, are of a beautiful yellowish waxy color, fine quality; tender and delicious; very popular with market gardeners for snaps, nearly all the pods being fit for use at the same time, but it needs rich soil and good cultivation. An excellent sort for the private garden. This Bean is being much improved annually. It has been in our possession since 1868. Think of it! over 20 years, and each year we have endeavored to improve same. It is a splendid Bean, excellent for all purposes. Pkg., 10c; qt., 50c, postpaid; by express or freight, qt., 25c; ½ pk., 75c; pk., \$1.25; bu., \$4.50.

## Valentine Wax (Round).

An improved extra early Valentine Bean, with round wax pods. A striking acquisition has been obtained in the list of Wax Beans through the introduction of this variety. Up till now there has been no variety of such prominence among Wax Beans that could compare with that of the Valentine among green beans. We now have an excellent wax-podded variety possessing in a remarkable degree the excellent features of this sort. It is very early for a Wax Bean. A planting made on June 12th gave us a fair picking by July 28th—46 days. Its value as a shipper remains to be proved, but it is certainly very tender, and almost without string; in fact, the pod is free from any toughness whatever, but is remarkably solid throughout. It is handsome in appearance, and while it is fair to say that we have not yet seen it exposed to conditions conducive to the development of rust, yet we think it will prove to be almost rustless. Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pk., \$1.10; bu., \$4.00.

## Best of All Bush Bean (Green Pod).

This superb variety originated in Germany, and while it had been grown for some years around New Orleans, we offered it in the North for the first time in 1888. The pods are 6 inches long, very fleshy, succulent, stringless, and of rich flavor; they are produced early and abundantly. Altogether it is one of the most valuable green-podded Beans for market or family use. Pkg., 10c; pt., 20c; qt., 40c, postpaid. By express or freight, pk., \$1.10; bu., \$3.90.



BEST OF ALL BUSH BEANS.



ROUND PODDED VALENTINE WAX.

## Low Prices.

The Prices of the 4 following Wax Sorts are:  
By mail, free, pkg., 10c; pt., 18c; qt., 35c; by express, pkg., 10c; pt., 15c; qt., 25c; ½ pk., 75c; pk., \$1.20; bu., \$4.50.

1. White Wax—Pods fair size, rich, tender and very prolific. Enjoys an enormous sale. Splendid for home use, either green or shelled.
2. Ivory-Podded Wax—A magnificent Wax Bean. Pkg., 10c.
3. Wardwell's Kidney Wax—Enormously productive. Pkg., 10c.
4. Crystal White Wax—Very quick growing and exceedingly productive. The pods are round, 5 to 6 inches long, nearly transparent.

## Low-Priced Green-Podded Sorts.

Early Mohawk—Large, productive, dark-colored variety; used in great quantities; fine for families. A green-podded sort. Pkg., 6c; pt., 17c; qt., 29c; pk., by express, \$1.00.

## Refugee, or 1,000 to 1.

This is the great "Pickling Bush Bean." Pkg., 5c; pt., 17c; qt., 29c; pk., \$1.00; bu., \$4.00.

White Marrowfat. { Good for all uses. Splendid Shell Beans. Pkg., 5c; pt., 17c; qt., 27c; pk., 75c; bu., \$2.50.

## Salzer's Early Valentine.

One of the very best snap sorts, round, fleshy pods, which mature quickly and are of first-rate quality. This is the most popular of all green-podded Beans, both for the family and market gardener. We have always kept abreast of the improvements made in so important a variety, and have for some years past grown a strain that is unequalled in extra earliness, evenness and handsome, round-podded appearance. In fact, so very choice is this strain of "Valentines" that one of our growers in his enthusiasm, speaks of it as "Gilt-Edged" and "Double-Distilled." There certainly is none better, and it has not failed to satisfy all market gardeners. Pkg., 10c; pt., 18c; qt., postpaid, 38c; by express, qt., 20c; pk., \$1.25; bu., \$4.75.



SALZER'S EARLY VALENTINE.

## Early Goddard Green Bush Bean.

Last year when Early Valentine and Early Six Weeks were sold out, people took Early Goddard—a peerlessly beautiful, very early, very fine podded, green bush bean—about as early as the Valentine but more prolific. The price of this bean is low. Would you like to buy some? Pkg., 10c; pt., 20c, postpaid; by freight, qt., 20c; pk., 90c; bu., \$3.40.



## Salzer's Great Green Six Weeks' Bean.

Covered itself again with glory in 1899. The earliest Bean known; very prolific, bushy, and full. Yellow seed. One of the best for family use in every respect, as also for early market. No trouble to sell \$300.00 worth of Green Beans per acre of this variety. This Bean grows quick and sells quick; and the best of all is that everybody testing same is so delighted with it that he would not get along without it at any price. It is a great boon for the market gardener. Large, fine pods. Price of Salzer's Six Weeks' Bean: By mail, pkg., 10c; pt., 20c; qt., 35c; by express or freight, pk., \$1.00; bu., \$3.90!

## Boston Favorite Bush Bean. For Green or Dry Use.



This is the great Bean of Boston, and the celebrated Boston Baked Beans, which are known the world over on account of their richness and delicacy of flavor, are made from this Bean. It resembles the Horticultural in habit of growth and color of pod, with exception that the vine is stronger, more vigorous and the pods are larger and fill a bush more quickly. It is an extremely prolific variety, one that can be planted any and everywhere with the assurance of success. The dry Beans resemble the Horticultural Bean except that they are somewhat larger and of better quality. It is the shell Bean of New England, and no Bean is more sought in the Eastern markets and fetch fancier prices than the Boston Favorite Bean. It can be planted any and everywhere, and gives a rich harvest. Our gardeners like it better than the Six Weeks, Early Valentine, or Best of All Bush Bean, and that says a great deal! It's just splendid for green snap Beans and they sell quick, too, and yield TWO TIMES more than any of the other green snap Bean sorts. Please bear this in mind. Boston Favorite is all right; nothing the matter with it. It's early, it's fine, and two times as prolific as others. Just try it, Mr. Gardener. It's immensely—do you hear?—immensely productive as a green Bean!



Price. pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 20c; pk., 90c; bu., \$2.95.



## POLE BEANS.

**Golden Butter Wax**—See Cut. A superb Pole Bean, growing rapidly, very productive; pods  $7\frac{1}{2}$  to 8 inches long; rich, golden yellow color; round, full and fleshy, entirely free from strings; the delight of the housewife. It is an everbearing Bean, bearing from early spring until late in the fall. Pkg., 15c;  $\frac{1}{2}$  pt., 20c; pt., 35c; qt., 50c; by express, pt., 20c; qt., 40c; pk., \$2.75; bu., \$6.50.

**Salzer's Case Knife**—See Cut. The best white shelled Pole Bean; it is fine green as a Snap Bean, but is the best as a Shelled Bean; it is wonderfully early and remarkably prolific, outyielding every Pole Bean grown except Salzer's Golden Butter. It is a great Bean for family and market use. Pkg., 10c;  $\frac{1}{2}$  pt., 15c; pt., 30c; qt., 50c; by express, pkg., 10c; pt., 20c; qt., 35c;  $\frac{1}{2}$  pk., 75c; pk., \$1.35; bu., \$4.90.

**Salzer's Giant Black Wax**—This is a magnificent Bean, and the earliest of all Pole Beans; remarkably prolific and of delicious flavor. Pkg., 10c;  $\frac{1}{2}$  pt., 15c; pt., 30c; qt., 50c; by express, pk., \$2.00.

**Salzer's Improved Early Lima**—We have by years of cultivation succeeded in obtaining a Bean which ripens 10 days earlier than any Lima we have ever tried. Pkg., 15c;  $\frac{1}{2}$  pt., 30c; pt., 50c; qt., 75c; pk., \$4.00.

The price of the following Pole Beans is: By mail, pkg., 10c; pt., 30c; qt., 50c; by express, pkg., 10c; pt., 20c; qt., 35c; pk., \$1.35; bu., \$4.90.

**Dreer's Lima**—Early, very productive, superior quality. **King of the Garden**—A splendid new Lima, growing rapidly and large. Beans often measuring 1 inch in length.

**Scarlet Runner**—The favorite Pole Bean of Europe. **Horticultural**—Productive, large, round; for shelling or String Beans.

**Southern Prolific**—Produces in clusters, excellent snap-short Beans in 80 days from germinating. The pods are very long, round and fleshy. Pkg., 10c; pt., 40c.

**Yard Long**—It is a Pole or Running Bean, with dark green foliage, and pods growing 3 feet and upward in length. Sold only in packages. Pkg., 15c.

**Broadwinner**—Greatly relished in England and Germany. Beans fully as large as a large Lima. Pkg., 10c; pt., 50c, postpaid.



SALZER'S CASE KNIFE.

## The Burpee Bush Lima.

This is a bush form of the well-known large White Lima Bean. It is very fixed in its bush character, growing to a uniform height of about 20 inches. Whilenot so early as Henderson's Bush Lima, its larger size will commend it to many. The pods are the exact size of the large Pole Limas and contain as many beans of the same delicious quality. Pkg., 10c;  $\frac{1}{2}$  pt., 20c; pt., 30c; qt., 50c; pk., \$2.00.

## Henderson's Bush Lima Bean.

Magnificent dwarf-growing Lima; very early, of a delicious flavor, extremely productive and should be planted in every garden in America. It's early, it's fine, it's just the thing for a family garden. It is wonderfully prolific. A package or a pint will furnish sufficient for a good-sized family. It is one of those Beans that can't be improved upon. Pkg., 10c; pt., 25c; qt., 40c; pk., \$1.75.



## FIELD BEANS—Very Profitable to Grow.



## Salzer's White Wonder Field Bean.

The grandest Bean for a farm crop we have ever seen; side by side with any Bean known to us, it outyields it by fully one-third to one-half, placing it as a marvelous cropper. The pods are large and filled full with medium-sized, pure white Beans. Extremely early; can be three weeks ahead of the Navy, and sold just at the time when Beans are rare. We consider it absolutely the finest, largest yielding, best selling field Bean known. Excellent for cooking and baking. Habit, dwarf; very bushy, and wonderfully full of pods. Just figure the profits on an acre yielding 40 to 60 bushels. If you don't grow for market, get a pint or quart of the best Beans for house use during winter. Over 20,000 farmers and citizens are planting this most wonderful of all White Beans. It's the yielder; nothing like it; go the world over. No Bean approaches it in yield, quality and readiness to find sale in the market. That's the universal verdict. It's a beauty and a quick seller in all markets.

## PRICE OF WHITE WONDER.

Pkg., 15c; pt., 25c; qt., 40c, free by mail; by express or freight, pt., 15c; qt., 25c; pk., \$1.50; bu., \$4.00.

## Everbearing Farm Bean.

Most wonderful, largest, fodder Bean on earth. It's a sight worth seeing, a row of these giant Beans. Hogs relish them. Pkg., 10c; pt., 40c; qt., 60c, postpaid.



## Willing's Pride Pole Bean.

The most remarkable early Pole Bean that has ever come to our notice. A well-known seedsmen offered (for our full stock, only a few bushels) a fabulous price, but we would not sell a novelty like this to a seedsmen for love or money, because our patrons must have the very best, and this is the very best novelty that we know of. It is very early, ripens fit for market by August 1st in La Crosse, and bears pods often 14 inches long of delicious quality. It is the best Snap Pole Bean that we ever saw. For years Mr. Willing had a complete monopoly of this String Bean for pickling in our town, and received fancy prices for it. This is certainly the greatest Pole Bean on the globe; we make no exception—no, not one!

Pkg., 15c;  $\frac{1}{2}$  pt., 40c; pt., 60c; qt., 90c, postpaid.

## Andalusia Pole.

A magnificent Pole Bean. Pods 6 inches long, broad, thick, very solid and entirely stringless. Flavor rich buttery. Price, pkg., 15c;  $\frac{1}{2}$  pt., 20c; pt., 30c; qt., 45c. By express or freight, pt., 20c; qt., 40c; pk., \$2.50.

## Cornhill Pole Bean.

A great Pole Bean. It is the popular general purpose Bean. Is commonly planted with corn, hence the name. A quart or two planted in an acre of corn will give enough shell beans for the family all winter. It is a rapid climber, bears prolifically, and of unusually fine quality. Price, pkg., 10c; pt., 20c; qt., 35c, postpaid. By express or freight, pt., 15c; qt., 25c; pk., \$1.25; bu., \$4.50.







# SALZER'S RED BEAUTY BEET

**Red Beauty.**  
Again, in 1899, among our 200,000 growers, Red Beauty proved itself positively the earliest Beet in the world. It is a perfect turnip-shaped, deep red, extremely early Beet, fit for the table in 28 days. Excellent flavor, good quality, having a delightful deep red color when cooked. Market gardeners are all pronounced in their hearty expressions of praise, saying: "It is the earliest, finest blood-red Beet in existence." The foregoing was written some years ago, and up to date, despite the constant efforts of seeds-

men, Beauty Beet, and we doubt whether any will ever be produced that is earlier than this, for we are constantly improving our own stock, and we think that the stock offered this year is better than ever before. Its shape, general appearance and grand color are simply unapproachable; that rich crimson so peculiar to Red Beauty Beet finds for it a rapid sale at fancy prices wherever offered. It is so perfect in all its requirements, so excellent in its flavor, so quick in its growth, so handsome in its appearance, that everybody is "superlatively pleased" with same. Pkg., 10c; oz., 20c; ¼ lb., 35c; 1 lb., 90c; 5 lbs., \$4.00.

800 Doz. Bunches  
Best of All per acre  
at 35c=  
**\$280.00.**  
That Pays.



## SALZER'S BEST OF ALL.

A great acquisition; color outside is deep blood red; inside layers of blood red and light red alternately. When cooked are a beautiful dark red throughout, fine grained and unsurpassed in quality. At the age of "Eclipse" it is larger, while it continues to grow until late in the fall, attaining a large size, and making a good selling and eating Beet for winter. Now this Beet has been before the public but a couple of years, but the demand for same is something simply enormous. Everybody who has tested it will want it a second year. It is a great money-maker, as its fine shape and size bring for it excellent prices wherever offered. Its flavor is superb, and in quality it is never found wanting. Indeed, Salzer's Red Beauty, Salzer's Best of All and Salzer's Long Smooth Blood Beets are 3 varieties you can bank on. They will never disappoint you. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00, postpaid.

### Spinach Beet.

Makes a great quantity of greens, in flavor very much resembling the best Spinach. Good and tender all summer long. Pkg., 10c; oz., 15c; ¼ lb., 35c.



### Swiss Chard.

Cultivated for its leaves; served as Asparagus. Pkg., 5c; oz., 20c.

### Dark Red Egyptian.

The earliest; highly prized by market gardeners everywhere; size about 3 inches, slightly flattened; skin dark red; flesh, fine, compact; texture, tender; of superior flavor. Pkg., 5c; oz., 10c; 1-4 lb., 20c; 1 lb., 65c.

### ECLIPSE BEET.

### Improved Eclipse.

Intense dark red. We sowed them with the Egyptian, and pulled Eclipse first, being larger Beets. Grow smoother; are globe-shaped. Very early. For years this was the standard early variety and, like Dark Red Egyptian, has had a tremendous sale, and it is well worthy a place in every garden. Pkg., 4c; oz., 10c; 1 lb., 60c.

### Edmund's Beet.

It is of good size, very early, perfect in form, and of that deep rich blood color so much sought by gardeners. It commands a good price and a ready sale in all markets. It will produce fully 800 dozen bunches early Beets per acre, equal to \$280.00. Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 55c.

### NEW BEET NOVELTY—SALZER'S INVINCIBLE.

It is fair to say in the outstart of this description that, to our idea, this Beet combines more good qualities than any other round variety. In shape it is almost round, in size fully large enough to be extremely profitable, and readily sought in all markets. The leaves are small and compact, and set very close to the center of the bulb, while the root is very short and small, and gives to the round bulb an extremely handsome appearance. It is very early, coming in right after our Red Beauty Beet. The flesh is of delicate texture, very rich, tender, sugary, and entirely free from fiber. It is one of the greatest novelties that we have been able to introduce.

The color of this Beet is very remarkable. It is that deep, rich red so greatly desired by market gardeners, and for which customers are ready to pay fancy prices. The yield is all that can be asked of an early Beet, while the quality is superlative. We consider this the greatest Beet novelty of the age, and we are sure that customers purchasing same will be more than delighted and pleased with this magnificent acquisition.

Pkg., 15c; oz., 25c; ¼ lb., 35c; ½ lb., 65c; 1 lb., \$1.25; 5 lbs. (sufficient for an acre), \$5.00.

1000 DOZ. BUNCHES PER ACRE @ 35c = \$350.00



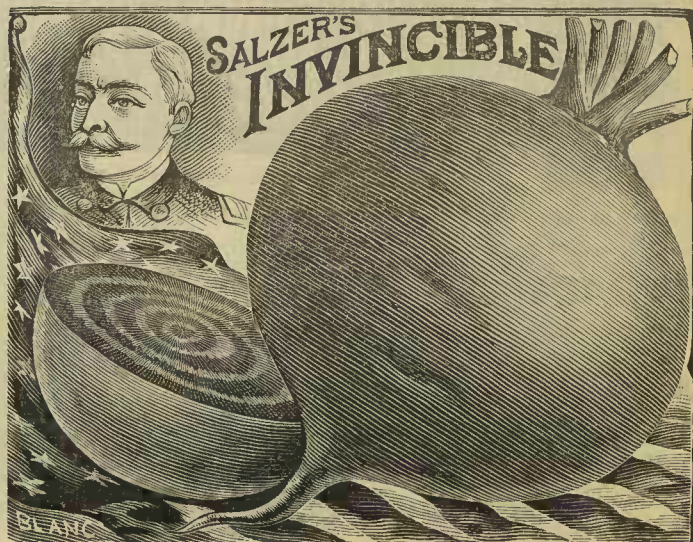
### Early York Beet

This is a new strain of Turnip Beet, remarkably early, few leaves, with very tender and sweet flesh. Its fine appearance, excellent color, splendid flavor, tender, juicy qualities recommend same to everybody. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.50.



### Salzer's Royal Half Long Beet.

There is a great demand for a half long, medium size, early, fine quality, dark red table Beet, and this requirement our Royal Red fully meets. It is one of these Beets—once planted, always planted. Pkg., 10c; oz., 20c; ¼ lb., 30c; 1 lb., \$1.00; 5 lbs., \$4.00.







### Salzer's Long Smooth Blood.

This is the finest Beet grown for fall and winter use. It is of deep red color, excellent flavor and enormous cropper, and keeps solid and fresh throughout the long winter. Cooks sweet, tender and crisp, and in every way may be considered the standard sort for the market and the home gardener. It must not be compared with the common Long Smooth Blood offered by many seedsmen at a less price. Its high grade was attained by long years of care and selection. We could introduce many thousand testimonials on our Red Beauty for extreme earliness; on our Best of All for large size and excellent quality as a round Beet; while more than 47,000 gardeners and citizens are ready to say that Salzer's Long Smooth Blood is the finest Beet of all late sorts—a regular money-maker. Each succeeding year adds thousands to its list of friends. Will you not be among them this season? Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; 5 lbs., \$3.00.

**Dewey's Red Turnip**—A fine variety, of deep red color and very early. Pkg., 8c; oz., 8c; ¼ lb., 15c; lb., 38c.

**Early Bassano**—Almost as early as the Egyptian; light color. Pkg., 2c; oz., 8c; ¼ lb., 14c; lb., 35c.

**Bastian Extra Early**—Probably one of the earliest varieties of Turnip Beet. It is of blood red color when boiled. Pkg., 3c; oz., 8c; ¼ lb., 15c; lb., 38c.

**Early Blood Turnip**—The standard early sort; good for both early and late use. Splendid in every and all particulars. Pkg., 8c; oz., 8c; ¼ lb., 15c; lb., 38c.



### MANGEL FOR STOCK.

No root crop is a better paying investment for farmers to grow than Mangel Wurzel. Sow in drills 24 inches apart and 9 inches in rows; sow when ground is warm and moist. It will pay every farmer to plant an acre, as the yield is enormous. Feed after milking. A yield of 1,000 bushels per acre is common. Keeps well and does cattle much good, as a change in food always does good.

### EIFFEL TOWER MANGEL.

1899 was a great year for Eiffel Tower Mangel. It fairly covered itself with glory, and called forth unanimous praise from thousands of farmers. Eiffel Tower stands way ahead of every Mangel yet tried. It is mammoth in size; a specimen having been grown, under favorable circumstances,

#### Weighing 101 Pounds.

When we were overlooking the city of Paris, on the great Eiffel Tower, we thought of our great Eiffel Tower Mangel, and felt proud that we had named this grandest of Mangels after the big tower.

The Mangel is enormously, wonderfully prolific. Its yield is fabulous; 1,000 to 1,800 bushels is nothing uncommon on good soil. Its quality is of a high order, and is greatly relished by all cattle, giving a wonderful flow of milk, and is an excellent food for fattening.

#### PRICE OF EIFFEL TOWER.

By mail: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 50c; 5 lbs. (for 1 acre), \$2.25. By express: Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 40c; 5 lbs. (for 1 acre), \$1.90; 10 lbs., \$3.50.

### GIANT HOLSTEIN MANGEL.

A superior Mangel, long, red; of enormous size and excellent flavor. In the celebrated Holstein region (Europe) this splendid Mangel is used to the exclusion of all other sorts. It is eagerly eaten and relished by cattle, and returns a large yield of milk or fattening substance to stock. Think of 1,340 bushels per acre!

By mail: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), \$2.60; 10 lbs., \$5.00.

By express: ¼ lb., 15c; lb., 45c; 10 lbs., \$4.00.

### STANDARD MANGELS.

Price of the following 5 sorts:

By mail: Pkg., 4c; oz., 8c; ¼ lb., 12c; lb., 32c.

By express: Oz., 8c; ¼ lb., 10c; lb., 25c; 10 lbs., \$2.25.

1. Red Mangel—Long, red; very fine.

2. Yellow Globe—A good sort in every particular.

3. Red Globe—Large, of excellent quality.

4. Long Yellow—A long-growing sort. Highly prized and a large yielder.

5. Golden Tankard—Grows mainly above ground. Yields 1,000 bushels per acre. Very fine.



GOLDEN TANKARD.



SPLENDID FOR STOCK  
RELISHED BY CATTLE

### SUGAR MANGEL.

This class, although by far not so large a cropper as our unrivaled Eiffel Tower has many excellent qualities. Its flesh is white and very sweet.

**Sweet White**—Largely grown for feeding purposes and for sugar. Pkg., 5c; oz., 10c; lb., 50c; by express, lb., 40c.

### SALZER'S JERSEY SUGAR.

This Sugar Beet is of light white color, very sweet, and will produce an enormous flow of milk of the richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 55c; 5 lbs. (for 1 acre), \$2.50, postpaid; by express, ¼ lb., 15c; lb., 45c; 10 lbs., \$4.00.

### SALZER'S GERMAN SUGAR BEET.

Specially grown for us by a great Sugar Beet grower in Germany. The stock roots from which our seed was grown averaged 17 per cent. sugar. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; by express, lb., 30c; 5 lbs., \$1.25.

**Vilmorin's Imperial**—Under average conditions it has yielded 14 tons of roots to the acre, containing about 16 per cent. of sugar. Lb., by mail, postpaid, 40c; ¼ lb., 15c; oz., 5c; 10 lbs., by express, \$3.00.

**Klein-Wanzleben**—This kind is cultivated on a larger scale than any other Sugar Beet. The root is conical, straight, and even, quite large at the head and rapidly tapering. It is easy to dig, a heavy yielder, and contains from 13 to 15 per cent. of sugar. Lb., 40c; ¼ lb., 15c; oz., 5c; 5 lbs., by express, \$1.50.

### MIXED MANGEL SEED.

Every year there are hundreds of our customers who write us for mixed Mangel and Sugar Beet seed, and we have concluded this season to meet their wishes, and have mixed of all the varieties that we have in excellent proportion. This mixture, we know, will at once become popular. It is cheap, and will surely give satisfaction. We can heartily indorse same. On our own farm the planting of mixed Mangels yielded over 700 bushels per acre. This mixture is unusually popular.

Price: Pkg., 3c; 2 pkgs., 5c; oz., 7c; ¼ lb., 10c; lb., 25c, postpaid; 2 lbs., 48c; 5 lbs. (sufficient for an acre), \$1.10; by express, lb., 18c; 3 lbs. or more, 14c a pound.

SALZER'S  
EIFFEL TOWER  
MANGEL



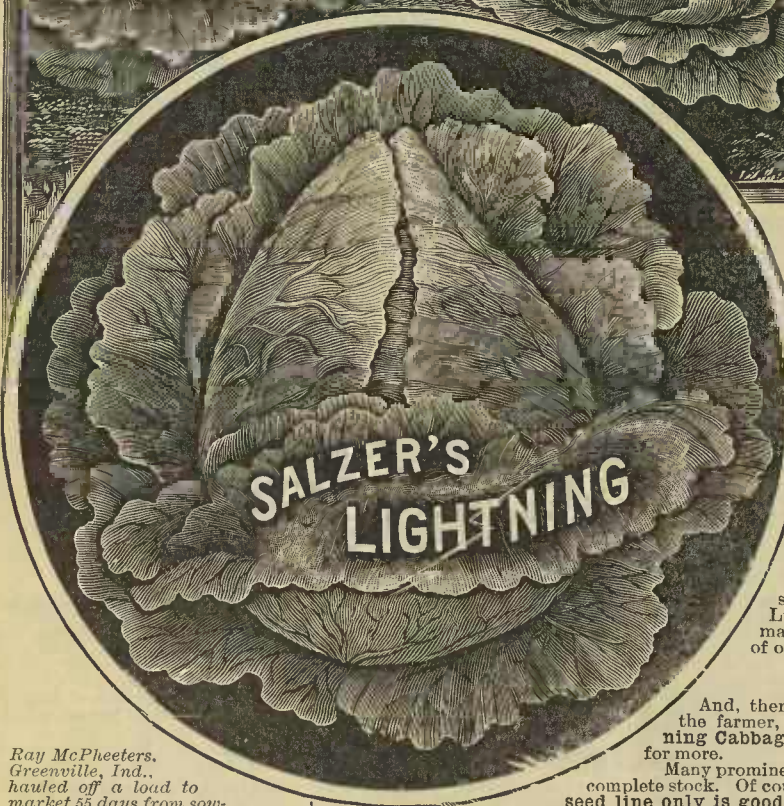
Hon. D. M. White, Rob-  
erta, Wis., visiting the La  
Crosse Vis., writing the La  
Crosse Vis. said: "I have  
planted a number of your  
seed and find them better  
for stock than any other  
I have ever planted. I  
will plant more of your  
Eiffel Tower Mangel  
and Belgian Carrot."



## SALZER'S LIGHTNING CABBAGE.

The most important crop among market gardeners and market farmers is Cabbage. Indeed, the failure of a Cabbage crop is a large item to their income. Failure in this depends largely upon the quality of seed used. America has, the past years, been flooded with European-grown Cabbage seed, from the fact that it is cheaper, and is sold at 2c a paper, or thereabout, by some Illinois, Iowa, Minnesota, and other cheap seedsmen who do not care for quality—just to sell Cabbage cheap. Our seed is all Northern grown, vigorous, full of life, and will produce fine, big heads everywhere.

Now then, Lightning Cabbage is the earliest of all. First introduced by us in 1889, and pronounced by one and all the greatest addition in years to the Cabbage family. Produces fair-sized, marketable heads, 60 DAYS FROM SOWING OF THE SEED. We did not think we would be able to offer an earlier Cabbage than Salzer's Earliest, but LIGHTNING IS 10 DAYS EARLIER THAN EVEN THIS NOW FAMOUS EXTRA EARLY SORT. We have the pleasure of recommending to our customers the MOST IMPORTANT ADDITION MADE IN YEARS TO THE CABBAGE FAMILY in our Salzer's Lightning. In quality it is A No. 1, has comparatively few loose leaves, and almost every plant forms a fine head every time. Like Salzer's Earliest, it holds its head admirably, and as it can be planted so close together, yields a very large crop. There are many Cabbages called "Earliest" listed by other seedsmen, but we guarantee and say that LIGHTNING WILL DISCOUNT THEM ALL, AND BEAT THEM IN EARLINESS FULLY 10 DAYS OR MORE.



Ray McPheeters,  
Greenville, Ind.,  
hauled off a load to  
market 55 days from sow-  
ing of seed.

**Goes Him 10 Days Better.**

Waverly, O., Jan. 26, '98.  
Wm. Franke, Waverly, O., says:  
"I sold Salzer's Lightning Cab-  
bage 45 days after sowing the  
seed. That is good enough."

**\$10 for 15 Cents.**

"I sold \$10.00 worth from one 15c  
package of seed, and had all I  
wanted for my family besides."  
I. F. Jaquith, Palmyra, Wis.

### Salzer Feels Proud

That 130,000 market gardeners and private gardeners who planted this variety during 1899 are ready to attest that it is the most magnificent early Cabbage, the quickest ripening, the finest flavored, earliest variety they have ever used.

We never tire setting forth the merits of Salzer's Lightning Cabbage. We believe a good thing should be widely distributed. We know by personal trial that it is the earliest known to seedsmen. We tried every American seedsmen's early sort during 1895, '96, '97, '98 and 1899, but all were later and none of so fine quality. We tested every prominent European Cabbage seed, but none matched or equaled our Lightning in earliness and large heads by 10 to 15 days. No vegetable pays better than early Cabbage. None known to the trade is as early as Salzer's Lightning. If you are a market gardener you will want this; if you have a city garden you can't get along without it, if you want the earliest Cabbage for your table. We are happy in the fact that since its introduction in 1889—just 11 years ago—more than

**1,100,000**

separate plantings have been made of Salzer's Wonderful Early Lightning Cabbage, and without exception everybody of above remarkable number sings its praises as the earliest—10 to 15 days ahead of other seedsmen's earliest.

### The Earliest Cabbage in the World!

And, therefore, it is, for the market gardener, the truckster, the citizen, the farmer, yes, for everybody, a great money-maker, for Salzer's Lightning Cabbage, coming so early, readily sells at \$1.00 to \$1.50 a dozen, and often for more.

Many prominent seedsmen have been after our Lightning Cabbage; they want the complete stock. Of course we would not part with it, for the BEST in the world in the seed line only is good enough for our customers. We offer no other seeds but the very best that we can grow or money can buy. Repeated tests show Salzer's Lightning ripe and sold before other seedsmen's early sorts are fit for the market. Try it for 1900, and have the earliest, best-flavored Cabbage you ever had.

### It Has Come to Stay and Make Happy Every Grower.

When we first offered this new matchless Cabbage, we had no idea of the tremendous hold it would take upon the affections of thousands of growers—upon those who use only one package annually for their own little garden, and upon the farmer and market gardener who use ¼ pound, 1 pound, and some 10 pounds or more. Every one, without exception, praises it as the earliest Cabbage grown, as the finest quality and surest yielding sort. Now, we could fill pages of this catalogue with long letters from friends and patrons regarding this great Cabbage, but will append only a few.

### Price of Salzer's Lightning Cabbage Seed.

Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; ½ lb., \$3.50; 1 lb., \$6.50, postpaid.



## "Oh, for a Thousand Tongues to Sing!"

ORDINARY CABBAGE 60 DAYS FROM PLANTING



The illustration shows you the way ordinary Cabbage, like Express, Etamps, Early York, All Head, looks at the end of 60 days, while Lightning is headed and sold.

Sept. 2, 1898.

Harriett Sample, Windsor, Ind., says: "Your Giant Tree Tomatoes are immense. I have one weighing 4 pounds. My neighbors laughed at me that I paid 15c for a package of Salzer's Lightning Cabbage Seed, but they were all glad to get plants from me because their seed did not come up which they bought elsewhere. It is the earliest Cabbage in the world."

James Cressman, Washington, N. J.: "Your Lightning Cabbage had a head to every plant set. The Giant is just as good."

It would require 1,000 tongues, yes, 10,000, to set forth all the great qualities of our Lightning Cabbage! Note the extraordinary difference in the illustration between Salzer's Lightning and ordinary early Cabbage, like Express, Etamps, etc. That's the way it acts. It is ahead every time. It is ripe and sold when other sorts come in. It is simply without an equal in earliness, richness, deliciousness of flavor, and all the splendid qualities that go to make a good Cabbage.

It is the earliest Cabbage in the world, and 130,000 planters of 1899 will say so! We have great faith in Lightning as the earliest Cabbage in the world, and will pay at the rate of

**\$1,600.00 A POUND FOR A BETTER,**

Finer, earlier Cabbage than the Lightning. Must be at least 5 days earlier. Lightning beats the world to-day.

**10,000 Testimonials More Like This!**

**Hear Mr. August Pralle, a La Crosse Co. Gardener, Talk:**

"Mr. Salzer: I wish to say this regards the justly far-famed Salzer's Lightning Cabbage: I grow, no doubt, as much very early Cabbage as anybody in this county. I have tried almost every seedsman's early sorts, but not one of them is as early as your Lightning Cabbage. Indeed, there is not a single other seedsman's early sort as early as yours by fully 8 to 15 days,

And do you know these 8 to 15 days earlier means big money for us market gardeners! It's the EARLIEST CABBAGE that makes for us the money, and SALZER'S LIGHTNING is the earliest, finest Cabbage in the world."

B. B. Garrard, Jr., Boaz, Ala., writes as follows: "Your Lightning, Ideal and Giant Flat Dutch Cabbages are three of the greatest Cabbages on earth. This is the third year that I received them, and I would willingly pay \$1.00 per package for each rather than to miss them. Lightning is the earliest, finest Cabbage in the world, and I have raised every other earliest sort that I could get. I have had fine, large heads, weighing from 5 to 10 pounds, every day since the 15th day of May, for which I have been getting 10 to 15 cents apiece. I thank you a thousand times for the good you have done me by sending me such excellent seeds. Your Cabbage seed was the means of raising the mortgage from my place."

Chas. L. Johnson, Ramora, Ill.: "Your Lightning Cabbage is early enough for me."

C. A. Palmer, Lincoln, Neb., says: "Lightning Cabbage is the biggest money-maker. It beats all on earliest Cabbage."



And thus we could keep on and on, filling this catalogue with earnest, hearty, enthusiastic reports on our 3 great Cabbages—Lightning, Ideal, and Giant Flat Dutch. They are prize-winners everywhere. There is nothing like them. They are our great specialties. Any seedsman offering you these three sorts, or "just as good," you can put him down and out. We sell these sorts only to our customers. In conclusion, we would say that if you wish the earliest Cabbage in the world, you must plant Salzer's Lightning. There is nothing quite so early, quite so fine, or quite so prolific as Salzer's Lightning Cabbage, and we hope that you will try same so that the number of our Lightning Cabbage customers for 1900 will swell to 150,000!

**Price of Salzer's Lightning Cabbage Seed.**

Pkg., 15c; 2 pkgs., 25c; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; ½ lb., \$3.50; lb., \$6.50, postpaid.

## Salzer's Giant Flat Dutch Cabbage.

We are going to make here and now a bold, keen declaration; a statement so sweeping that some will think, "Well, Salzer is too positive." But, let me say right here, that we are not too keen, or positive, or sure, for I have weighed every word, and back of me stands a grand phalanx of 1,000,000 Cabbage Planters and Growers.

That (here is my declaration) Salzer's Giant Flat Dutch Cabbage is the very best, the very finest, the very richest flavored, and the most splendidly-keeping late Cabbage in the wide, wide world. That it is positively the best late Cabbage grown to-day. By this I mean it is immeasurably ahead of any other late Cabbage. Mark my word! Ahead of any other seedsman's late sort. Yes, I repeat it again: Way, way ahead in quality, solidity, and absolute sureness of head. Shall I say it again? It's miles ahead of any other late Cabbage, no matter by whom offered or sold to-day. No matter what sort is offered you, Salzer's Giant Flat Dutch Cabbage beats it every time, in all the elements and quality of a good late winter Cabbage. One million growers back this bold statement. How can I be so positive? First because I have tested every known late winter sort; and second, because over one million growers tell me that Salzer's Giant Flat Dutch Cabbage is the best late or winter Cabbage on earth to-day. Hence I freely make known my belief by above keen assertions.

**999 Heads out of each 1,000.**

That's its wonderful record. No other late Cabbage can touch it. It's always sure heading. Plant 1,000 plants and you get 999 big, solid, sure heads! I leave it to you, Mr. Gardener, whether such sure heading winter Cabbage is not worth 10c a package!

**GIANT FLAT DUTCH LEADS ALL OTHERS.**

No matter what Cabbage you have ever grown, for late Cabbage you will find by trying Salzer's Giant Flat Dutch that it will be superior to every other sort grown. There is reason for this. Our seed is grown with great care, and it costs us twice as much to grow our seed in the extreme North as it does to buy cheap seed grown on Long Island or imported from New York, or obtained from Washington and other Northwestern points. Our seed is grown from large selected heads with great care. We do not spare expense, labor, nor time, to produce the best that can be had, and for this reason we cannot sell this wonderful Cabbage as cheap as some seedsmen sell other cheap imported stock. The imported Cabbage sometimes does well, but it often fails you; you never hear the word "Fail" when you plant Salzer's Giant Flat Dutch Cabbage. We want you to try it this year, because we know it will give you great satisfaction.

**THERE IS MONEY IN IT.** We know there is lots of money for the market gardener and farmer who grows Salzer's Giant Flat Dutch Cabbage. It marches along as a conquering hero, sweeping everything before it as a fall or winter Cabbage. Now, it does not matter whether you plant in the sunny South or in the cold North, wet East or dry West. Everywhere Giant Flat Dutch does well and proves a winner.

**Over 1,000,000 Cabbage Growers**

Have tested Salzer's Giant Flat Dutch Cabbage and, in all the years since its introduction in 1886, we have never had a single complaint. The fact is, this Cabbage is all right. It can't be beat. It's perfect. It's what you want. It's what you need. If you want a Cabbage ALL HEAD AND ALWAYS SURE TO HEAD, you have it, without a doubt, in Salzer's Giant Flat Dutch. A few of the many excellent qualities possessed by the Cabbage are the remarkable uniformity with which it always heads, the heads being unusually firm, hard and fine in texture. It has comparatively few loose leaves, keeps well, is good for shipping, and is just the variety and quality to suit all lovers of good Cabbage.

**PRICE OF SALZER'S GIANT FLAT DUTCH CABBAGE.**

Pkg., 10c; 12 pkgs., \$1.00; 100 pkgs., \$7.50; ½ oz., 20c; oz., 35c; ¼ lb., \$1.25; lb., \$4.00; 2 lbs., \$7.00. See also page 39.

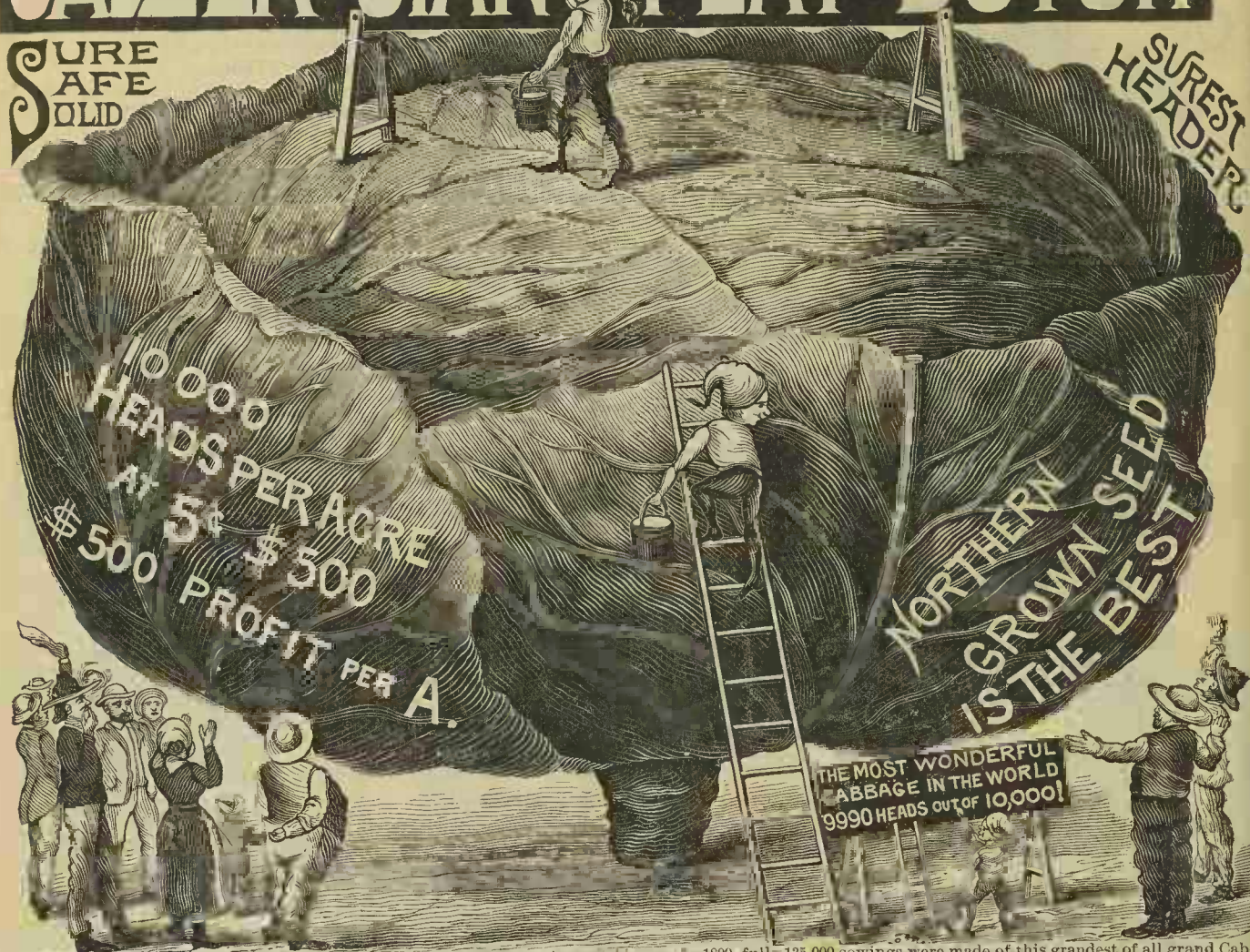




# SALZER'S GIANT FLAT DUTCH

**SURE  
SAFE  
SOLID**

**SUREST  
HEADER**



On page 10 we give further description of this prince of all Cabbages, and mention its history. In 1899 full 135,000 sowings were made of this grandest of all grand Cabbages, and every one pronounces this the most wonderful of all late Cabbages, and the best in the world. Cabbage growers that strong, you say—but not half strong enough, you'll think, after you have given it a thorough test. It has been in our possession for years. While we were engaged as market gardeners at La Crosse, it always brought the highest price in the market. We have by careful selection greatly improved it, and with hundreds of market gardeners and farmers who are using same exclusively for late Cabbage, pronounce it absolutely the best, surest heading, largest late Cabbage grown. It is a grand Cabbage. If there is a better Cabbage than this in America we don't know it, for every obtainable Sure Head Cabbage has been tried by us, but all found inferior to Salzer's Giant Flat Dutch. Farmers and others planting this will always realize from \$4.00 to \$8.00 more a load than of any late Cabbage we know of. Better pay 10¢ a package for this and grow 500 big, solid heads, than 3¢ for some cheap kind and get only 20 to 30 loose Cabbage heads. Try it. It is cheap at ten times the cost. We control the entire stock of this strain in America, and it can only be had of us. Don't be fooled by seedsmen offering to sell you "just as good a strain" of sure-heading Cabbage. They can't do it. They will give you an inferior kind every time. If you desire the genuine, buy none unless in our packages. Any one offering same not in our sealed packages, **PUT HIM DOWN; HE'S "FOOLING YOU."**

## 10 POINTS IT IS DISTINGUISHED BY:

1. It's the Surest Heading Cabbage in the world.
2. Is the superior of all other Winter Cabbages.
3. Enormous solid heads, averaging 16 to 20 lbs.
4. Measuring 12 to 14 inches in diameter.
5. Specially grown heads often reach 50 lbs. each.
6. Interior creamy white, compact and crisp.
7. Unequaled for cooking or slicing; flavor especially fine.
8. It is the best winter keeper in forty states.
9. It has more friends than any other sort.
10. It is known to flourish on all soils.

## ABSOLUTELY SURE HEADING—999 OUT OF 1,000.

For sureness in heading and regularity in growth Salzer's Giant Flat Dutch certainly heads the list. No words of praise are too high for its merits. It forms, every time, very large, very hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time it is a very compact grower. It forms few loose leaves which turn in from the head. Reports of 999 marketable heads from 1,000 plants set out are of daily occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but we think we can safely say that Salzer's Giant Flat Dutch is equaled and surpassed by none.

Why, sir, just recently J. J. Franks walked into our office and asked to see Mr. Salzer. We were glad to see him, and doubly glad to hear him say: "That 5 acres Giant Flat Dutch Cabbage cannot be beat in America. Every single plant set out grew, and I assure you every plant produced a great, giant, solid, fine head!" That is fine. Now, that is the way everybody who tries our Cabbage seeds can talk. They all head; all keep; all do well; never disappointment; never fail you. Just try Giant Flat Dutch!

Then there is G. W. Peck, Kernling, Ia., who says: "Giant Flat Dutch Cabbage is the best I ever raised. Has heads as large as a water pail, and as solid as a rock."

And Clyde Reed, Watertown, S. D.: "Our Giant Flat Dutch Cabbage, raised from your seed, is our special pride. We have 75 heads, and they now weigh (in August) from 10 to 15 lbs. each, and are still growing."

Henry Fischer, of Perkinstown, Wis., says under date of Aug. 17: "My field of your Giant Flat Dutch Cabbage is the best late Cabbage in the county. Without exaggeration, I already have heads weighing 20 lbs. and still growing. Every Sunday farmers come for miles to see my wonderful field of Giant Flat Dutch Cabbage. Your Red Wethersfield Onions are simply unexcelled."

## PRICE OF SALZER'S GIANT FLAT DUTCH CABBAGE:

Pkg., 10c; 12 pkgs., \$1.00; 100 pkgs., \$7.50; ½ oz., 20c; oz., 35c; ¼ lb., \$1.25; 1b., \$4.00; 2 lbs., \$7.00.





**SALZER'S IDEAL CABBAGE.**

The earliest Cabbage in the world is Salzer's Lightning. The best, surest heading Late Cabbage is Salzer's Giant Flat Dutch. "But what have you between?" we are so frequently asked. Up to its introduction there was no really high grade, high quality sort that we could offer. To meet this demand we have experimented for the past 7 years, until we have attained what we desired, and now offer same under

**Salzer's Ideal, or Big Head Early.**

Verily and truthfully the finest large, early or summer Cabbage in the wide world! That's strong, you think. Yes, it is a strong statement, but a statement we can prove every time.

**What Are Its Claims?**

**Earliness!** Ripe about as soon as Eastern seedsmen's early sorts, with heads twice, yes often three times, as large! When we were market gardening, years ago, if we could have had this Cabbage it would have been a fortune to us, because every market gardener needs just such a Cabbage, one that, as soon as Salzer's Lightning is ripe and on sale, will come with its matchless heads of such beauty that they will sell quickly at \$1.00 to \$1.50 a dozen. That's the price you will get for Salzer's Ideal!

**Quality!** Well now, we do not know of a Cabbage so uniform in size, so beautiful in appearance, and of such tender and excellent quality as Ideal. That is for a sound, early, and summer sort.

*New Carlisle, Ind., March 15, 1897.*

Never too old to learn. I experimented in 1896 with other firms, bought 3½ pounds of Cabbage seed received about three acres of good Cabbage, instead of twenty. My neighbor bought one ounce of Salzer's Ideal Cabbage and set 4,500 plants, more than ½ acre from one ounce! So much for Salzer.—John Wilcox.

**Let us sum up the matter:** It is the earliest large Cabbage grown; it is the finest flavored summer Cabbage grown; it is the surest heading summer variety known. More than 10,000 large solid heads (ripe in this Northern country in July) can be grown to each acre, on account of its remarkably compact growth.

**Our Three Great Cabbage Sorts.**

Salzer's Lightning for early, Ideal for second early, and Giant Flat Dutch for late, are the three sorts that we cannot conceive how we could in any way improve upon. They are unsurpassed in quality and sureness to head. Price of Salzer's Ideal: Pkg., 12c; 2 pkgs., 20c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.30; lb., \$4.25.

GO THE  
WORLD  
OVER AND  
YOU CANNOT  
FIND A BETTER  
CABBAGE THAN IDEAL.



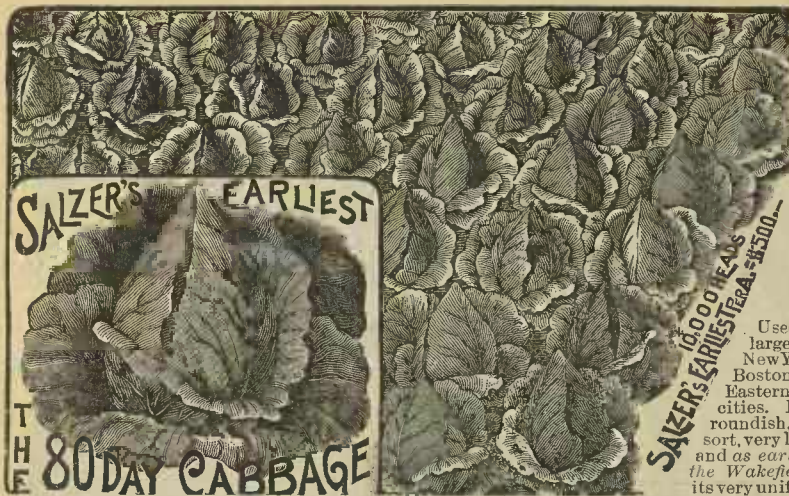
**SALZER'S**

**IDEAL CABBAGE**

Price of Salzer's Ideal the great 2d Big Head Early Cabbage: Pkg., 12c; 2 pkgs., 20c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.30; lb., \$4.25.

Lots of fun growing Cactus from seed. Package, 10c. More fun growing Royal Carnations from seed. Package, 20c.





## Salzer's Earliest Cabbage.

This Cabbage is brought forward to meet the wants of everybody. Recognizing the fact that a week earlier in the early Cabbage crop is from 25 to 50 per cent. more money in the market gardener's purse, our constant study and experimenting has been to introduce a Cabbage of fair size and extra early, and, next to Lightning, the earliest. Salzer's Earliest we unhesitatingly recommend as the very earliest, fully 12 days earlier than the Early York, Express, Etamp, etc. It is only a trifle later than Salzer's New Lightning. Small size, hard heads, often weighing 9 pounds; fine in every particular. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$3.00, postpaid. Henry Benke, a market gardener near La Crosse, sold \$600.00 worth of Salzer's Earliest Cabbage from 1¼ acres of land. That pays!

Price Salzer's Earliest: Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$3.00.

## EARLY SPRING CABBAGE.



EARLY SPRING CABBAGE.

Used largely in New York, Boston and Eastern cities. It's a roundish, flat sort, very large and as early as the Wakefield. Its very uniform round in shape, slightly flattened, very solid, even before the Cabbages attain their mature size. The flavor is excellent. On account of its shape, productiveness and solidity, it will prove a serious rival to the Wakefield. Gardeners cannot afford to be without this, as it will be a "seller;" round Cabbages receiving always the preference if offered in competition with pointed heads, while its compact form and good quality will commend it for the private garden.

Lb., \$3.00; ¼ lb., 90c; oz., 30c; ½ oz., 20c; pkg., 10c postpaid.

## Salzer's Jersey Wakefield Cabbage.

This is one of the very best, most satisfactory early Cabbages for general crop we know of. Salzer's New Lightning GETS THERE in 60 days; hardy, solid best medium size; Salzer's Earliest, or 80-Day, never fails to be on time, while our Extra Early Jersey Wakefield follows closely, and is a larger head. Our plan is to plant ¼ Salzer's Lightning, ¼ Salzer's Earliest or 80-Day, and ½ Extra Early Jersey Wakefield. Northern-grown Cabbage seeds, our customers will find, produce 25 per cent. more heads, and are fully one week earlier than Eastern stock. Our Jersey Wakefield is especially fine, all grown from selected heads. Our friends will find it far superior to any offered in America.

Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.75, postpaid.



Common Jersey Wakefield—Pkg., 3c; oz., 10c; ¼ lb., 35c; lb., \$1.10.

We wish to repeat here, what we have said before that for really fine vegetables, Cabbages, Onions, Peas, Radishes, etc., there is no seed superior, and but very little, we say, very little, EQUAL to Salzer's Northern Grown.



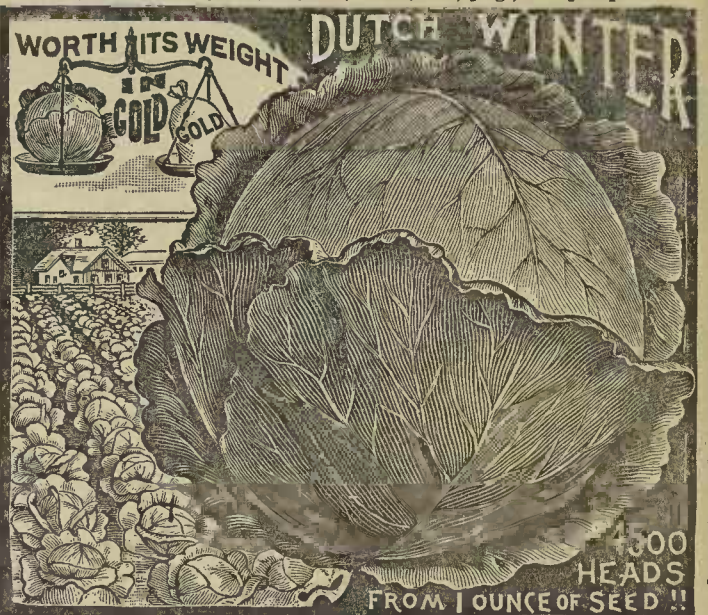
## BRAUNSCHWEIGER.

This is the celebrated Cabbage of Germany, and thousands upon thousands of acres are annually grown there to be made into Sauer Kraut, the favorite dish of the Germans, and not disregarded by the Americans. This Cabbage is particularly adapted for pickling. It forms a very large, fine, compact head. The flavor of this Cabbage is peculiarly pleasant. It is a variety that will give satisfaction and we bespeak for it a trial. We wish you could have seen the large fields of this splendid variety in Germany! It was a sight worth seeing, reminding us of the great fields one sees of our matchless Giant Flat Dutch in many parts of America! We are sure this sort will please you. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., \$1.00; lb., \$3.50, postpaid.



## THE LUPTON.

This Cabbage was sent out by Eastern seedsmen with great claims. It has met many of the claims. It is a fine loose Cabbage, but we think a thousand miles behind our peerless Giant Flat Dutch. However, the Lupton is worthy a trial. Pkg., 10c; ½ oz., 15c; oz., 30c; lb., \$3.00. Short Stem Drumhead—A magnificent late Cabbage, doing well everywhere. Pkg., 10c; oz., 40c; ¼ lb., 75c; lb., \$2.00.



## Dutch Winter or Hollander Cabbage.

The fact that Holland sends this Cabbage to America, and retails it here at double the price of other American grown sorts, shows how splendid this variety is. The heads weigh about 8 lbs., are very solid and deep, and of finest white color, keeping better than any other variety that we know of, excepting Salzer's Giant Flat Dutch. It has a short stem and is very uniform in shape, solid, hard heads of delicious flavor. You will never be disappointed in planting a plenty of Salzer's Dutch Winter or Hollander Cabbage. There are two or three varieties offered by seedsmen that are not the genuine Winter or Hollander. Be sure and get the genuine when you order. We could fill ten pages of this catalogue with rich testimonials on the great excellency of this remarkable winter Cabbage, but the John A. Salzer Seed Co. tell you this sort is right—it's the kind to plant for winter use. Next to Giant Flat Dutch, we like this the best. You can bank on both of these splendid late Cabbage sorts, only plant a plenty. It will be worth money next fall and winter. See if Salzer is not right! Pkg., 10c; ½ oz., 20c; oz., 30c; ¼ lb., 75c; lb., \$2.50, postpaid.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 25 cents.



**Henderson's Autumn King.**

It produces enormous solid heads of that dark shade of green that is most desirable in a Cabbage, and has such small outer leaves that it can be planted much closer together than the ordinary late sorts, and can be relied upon to produce a greater weight of crop per acre than any other variety except Giant Flat Dutch and Hollander. Of course, Giant Flat Dutch Cabbage cannot be beaten by any sort yet introduced. A distinctive feature of the Autumn King is the peculiarly crimped leaves. Next to Giant Flat Dutch, it is unquestionably one of the best late sorts of to-day.

Pkg., 10c; oz., 30c;  $\frac{1}{4}$  lb., 90c; lb., \$3.00.



AUTUMN KING CABBAGE.

**The New 103 Cabbage, or Hundred Weight.**

"This certifies that I sold to John A. Salzer Seed Co. my complete stock of my new colossal Cabbage 103, at \$50.00 a pound. I call it 103, because I raised a head which, with leaves, weighed 103 pounds.

JOHN KRUSE."

We urge all to test this wonderful sort. It is late, and delights in a rich soil. Pkg., 15c; 2 pkgs., 25c.

**Genuine Surehead Cabbage.**

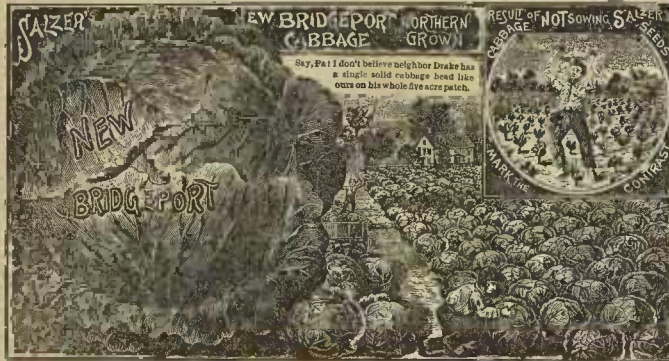
This is the celebrated strain of Surehead Cabbage offered by the seedsmen of Philadelphia. It is a very choice variety of late Flat Dutch Cabbage, but not equal to Salzer's Giant Flat Dutch in all qualities that go to make up good late Cabbage. This stock is obtained from the same growers that all the prominent houses in Philadelphia obtain their Genuine Surehead from. It is a No. 1 in every respect. It forms every time very large, every hard, solid heads, uniform in shape, color and handsome appearance. It has a very short stem, and at the same time is a very compact grower. It forms few loose leaves, which turn in from the head. Reports of 99 marketable heads from 100 plants set are of frequent occurrence. There are many magnificent strains of Cabbage offered in this catalogue, but I think I can safely say that this sort is equaled only by Salzer's Great Giant Flat Dutch—truly the greatest of all Cabbages—and Dutch Winter or Hollander. With these two exceptions, Genuine Surehead comes next as the best winter sort.

Price of Surehead: Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 55c; lb., \$1.75.

**New Bridgeport Mammoth Cabbage.**

Salzer's New Bridgeport Mammoth Cabbage—This is a new strain of Mammoth Drumhead Cabbage. It makes a large, round, solid, firm head which seldom bursts, and sells at advanced prices. The seed of this sort is scarce, and has often sold as high as \$20.00 per pound in the Bridgeport Cabbage districts. To get the genuine seed of this wonderful new strain, buy of us. Pkg., 10c; 2 pkgs., 15c;  $\frac{1}{2}$  oz., 25c; oz., 45c;  $\frac{1}{4}$  lb., \$1.00; lb., \$3.50.

PA—"You are right, my son. Had he planted Salzer's seeds, as I advised him, he could now sell 10,000 heads per acre at good prices."

**STANDARD CABBAGE SEEDS—LOW PRICES.**

These are the finest strains of standard varieties of Cabbage in the world—are right up to Chicago's, Philadelphia's, New York's, Minneapolis' and St. Paul's very best strains. We offer them at very low prices. We wish it distinctly understood that no responsible seedsmen is to undersell us. Let us have your list to figure on. We grow more seeds than all the seedsmen in Illinois, Iowa and Minnesota put together, and can surely save you money on large orders.



**SALZER'S NORTHERN GROWN CABBAGE**

**GIANT RED DUTCH**

**MAMMOTH GLOBE SAVOY**

**Red Dutch**—This is the well-known small red pickling Cabbage, with very solid heads. Oz., 15c;  $\frac{1}{4}$  lb., 40c; lb., \$1.50.

**Giant Red Dutch**—This superior Red Dutch Cabbage is largely grown for its excellent pickling and fine cooking qualities. Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 60c; lb., \$2.00.

**Green Globe Savoy**—A fine Cabbage; small but solid heads; in every respect the Cabbage for family use.

Pkg., 5c; oz., 15c;  $\frac{1}{4}$  lb., 35c; lb., \$1.25.

**Mammoth Globe Savoy**—Much larger than above; excellent in all particulars. Large quantities of these are grown by gardeners. Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 50c; lb., \$1.70.

**New Wonderful—All-the-Year—Round Cabbage.** Pkg., 10c; oz., 50c.

**All Head Early**—Pkg., 10c; oz., 30c;  $\frac{1}{4}$  lb., \$1.00.

**Late Flat Dutch Cabbage.**

The standard late Cabbage; extra strain. Better than most seedsmen's best, because it's Northern grown! Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., \$1.10.

**Premium Flat Dutch**—Large and excellent for winter. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., \$1.10.

**Marblehead Mammoth**—Largest Cabbage in the world; heads have been grown weighing 60 lbs. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., \$1.10.

**Early York**—This has for years been the favorite. Very early sort; small heads; excellent flavor; good header. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., 90c.

**Large York**—Larger but later than the Early York; fine. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., 90c.

**Early Winningstadt**—One of the very best early for general use; much liked by gardeners. Pkg., 5c; oz., 15c;  $\frac{1}{4}$  lb., 45c; lb., \$1.50.

**Early Flat Dutch**—The second early Cabbage; largely grown about New York and Boston; good size heads. Pkg., 3c; oz., 10c; lb., \$1.10.



LATE FLAT DUTCH.

**German Filderkraut**—Well known to German growers; extra stock. Pkg., 3c; oz., 12c;  $\frac{1}{4}$  lb., 45c; lb., \$1.50.



FILDERKRAUT.

**Standard Low-Priced Sorts.**

**Salzer's Improved Market**—One of the very best second early Cabbages grown. It ripens next to Wakefield, while it is nearly double its weight. Pkg., 5c; oz., 20c;  $\frac{1}{4}$  lb., 60c; lb., \$2.00.

**Excelsior Cabbage**—A very superior second early Cabbage; large, full, solid heads. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c.

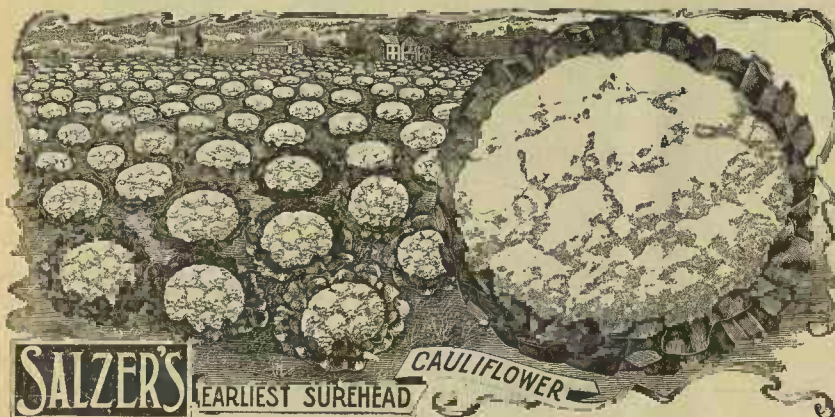
**Henderson's Genuine Succession**, or "All the Year Round"—A well-known, second early sort. Pkg., 3c; oz., 10c; lb., \$1.00.

**Fotler's Imp. Brunswick**—An excellent second early. Pkg., 3c; oz., 10c;  $\frac{1}{4}$  lb., 35c; lb., \$1.10.

**All Seasons' Cabbage**—The boss Cabbage; good for early, good for summer, and good for late use. Pkg., 3c; oz., 10c; lb., \$1.20.



## SUREHEADING CAULIFLOWERS.



### Salzer's Surehead Cauliflower.

We challenge the world to produce a finer, handsomer or earlier Cauliflower than our New Earliest Surehead. It will surpass in earliness the Snowball and every other known variety. Whether for forcing or open ground, planted early or late, it is the surest header of all. Very dwarf and compact in growth like the Snowball, it can be planted very close, 18 inches each way, and is particularly desirable for forcing under glass. In our trial grounds every plant produced a superb head that surpassed every other variety in earliness, size, and quality.

#### A Few Testimonials Only:

A. G. Ebert, Ia.: "Never before had such a beautiful Cauliflower. Surehead is sure."  
Mrs. Gov. Hoffmann, Jefferson, Wis., says: "It's the finest, richest flavored Cauliflower I ever saw. Every plant headed beautifully."

#### Salzer's Earliest Surehead

Is unquestionably the largest, as well as the best, of all Cauliflowers. Market gardeners once having sown it, will plant no other. We want to introduce it everywhere, hence our extremely low price. Price: Pkg., 15c; 7 pkgs., \$1.00; ¼ oz., \$1.00; ½ oz., \$1.75; oz., \$3.00; ¼ lb., \$10.00.

### La Crosse Early Favorite.

Growing side by side with Henderson's Snowball, La Crosse Early Favorite was decidedly the finest in appearance, earliest in yield, with largest number of sure heads; indeed, it is the finest in every respect we have ever tested. Next to our magnificent Early Surehead, this is certainly the best sort to plant. Pkg., 20c; 3 pkgs., 50c; ¼ oz., \$1.10; ½ oz., \$1.75; oz., \$3.00.



SNOWBALL. PKG., 15c.

**Snowball**—Largely grown in the East. Very fine, and many customers prefer the Henderson strain of Snowball Cauliflower. It is grown in Denmark, and we are sure our customers will like it. Pkg., 15c; ½ oz., \$1.50; oz., \$2.50.

**Erfurt Early Dwarf**—This is the celebrated Cauliflower so largely grown in Erfurt. Early, fine, and sure to head. Pkg., 10c; oz., \$2.00.

**Early Paris**—One of the earliest; small heads; quick grower. Pkg., 10c; oz., 75c.

### Extra Early Danish Snowball



SALZER'S MIDSUMMER. PKG., 12c; 2 PKGS., 20c.

Has proven invariably a sure header. The flower head is of very fine grain, dense growth, while the plant has a very short stem and close outer leaves. While we are aware that price is of little consideration in this critical seed, it cannot be denied that if equal quality may be obtained, a moderate reduction in price is not to be despised. Pkg., 12c; oz., \$2.00; ¼ lb., \$6.00.

#### Salzer's Midsummer Cauliflower.

There has been for years a need for a second early Cauliflower, one with larger heads ripening right after our peerless Salzer's Surehead, or Salzer's Blue Ribbon, or the Snowball. Now, in our Midsummer we believe we have just the thing gardeners are looking for, a trifle later with heads fully one-half larger. It's a sort that will bear a trial, and when once grown, will be always used. Pkg., 12c; 2 pkgs., 20c; ½ oz., 75c; oz., \$1.25; ¼ lb., \$3.00.

### Salzer's New Fancy Blue Ribbon Cauliflower.



SALZER'S NEW FANCY BLUE RIBBON. PKG., 35c.

Said to be the finest Cauliflower in existence. Heads fine shaped, pure white, very early, and of a quality simply unsurpassed. It is the richest, rarest Cauliflower known, a gem in every respect. It's a golden crop for the grower who wants the choicest, regardless of cost. Package, 35c; 2 packages for 50c.

### Autumn Giant Cauliflower.

A gorgeous fall sort, with fine heads; very large and of excellent quality. Always liked by market gardeners. Pkg., 10c; ½ oz., 75c; oz., \$1.25; ¼ lb., \$3.00.



THE AUTUMN GIANT. PKG., 10c.

## A BRAND NEW CUCUMBER.

**SALZER'S**  
**MORNING STAR CUCUMBER**

### Salzer's New Morning Star Cucumber.

Introduced for first time during 1899, and at a single bound it became at once popular. We delight in introducing new things, especially when these new vegetables are really superior in each and every respect over older sorts. That gives us pleasure! Well, now, in Salzer's New Morning Star Cucumber we have a new Cucumber that's worth having, that brings joy to the grower and profit to the planter! Next to Salzer's Earliest this is the most profitable to grow. It is very shapely, holding its rich green color throughout its entire long length, which is very straight, smooth, and symmetrical. It is one of those rare Cucumbers, both in shape, size and quality, one so rarely finds, and we are confident if you once grow same you will never be without them. It is splendidly adapted for the market gardener's or kitchen planting. Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., \$1.25; 4 lbs., \$4.50.



## SALZER'S EARLIEST CUCUMBER.

SALZER'S EARLIEST CUCUMBER is universally acknowledged by seedsmen, by market gardeners, by private planters, whether for city gardens or acre cultivation, to be without a peer, the earliest, finest table variety in the world. Over 100,000 customers planted this sort since 1896, when first introduced by us, and all pronounced it the earliest, finest Cucumber in existence.

## SALZERS EARLIEST CUCUMBER.

Talk about Cucumbers. We are positive that there is no other variety so early as Salzer's Earliest Cucumber. ber line that will so quickly make money for the market gardener, citizen or farmer as Salzer's Earliest Cucumber.

Since we introduced this remarkable early variety, it has, judging from hundreds of reports, already leaped into popularity. And well it may, for it is the most magnificent early Cucumber we have ever seen. It is remarkably perfect and uniform in growth, with beautiful, nice sized Cucumbers—just the size which sell well in all markets. We cannot too strongly recommend same. Although not as large as Salzer's Perfection or Improved Long Green, yet it is so early—way ahead of every other sort except the Small Early Market—that it cannot help attract attention and pay the grower. It is a No. 1 in all stages and equally good for forcing or outdoor planting. This variety has come to stay, and the price is so low that everybody can enjoy an early Cucumber.

It is certainly the earliest Cucumber in the world. A Cucumber especially adapted for the hot-bed or early garden culture, as it sets quickly and produces beautiful Cucumbers in the shortest possible time. It is a great money-maker for market gardeners, a single hot-bed often yielding from \$25.00 to \$50.00 worth, according to your market. We have time and time again received \$1.20 and \$1.50 a dozen for these great early beauties, and we know that every market gardener who will carefully grow them in their hot-beds, or in some sheltered location outside will make lots and lots of money out of them.

### What Gardeners Who Use Salzer's Earliest Say :

Frank Clark, Milwaukee: "Your Earliest Cucumber is a bonanza to market gardeners."

Wm. Goode, St. Paul: "I made more money out of 1 lb. Earliest Cucumber than out of anything else."

Henry Johns, Iowa: "It is the earliest Cucumber I ever tested. Mine were the first in the market, and quickly sold at \$1.00 per dozen."

Mrs. Fred Heil, Evanston: "I bought 1 oz. for my own use. They proved so very early and so prolific that I sold my surplus for \$17.00 to my neighbors, because they were weeks ahead of theirs."

If we were to have but three Cucumbers, they would be Salzer's Earliest, Salzer's White Snow and Salzer's Long Giant, and then, of course, we would have a pickling Cucumber, and nothing in the wide, wide world equals Salzer's Prolific Pickle for this purpose.

If you have ever grown a finer Cucumber than Salzer's Earliest, that will make you more money and quicker money, and is a finer quality, we would like to know it.

Price of Salzer's Earliest Cucumber,

Pkg., 10c; oz., 20c; ¼ lb., 50c; 1b., \$1.25; 4 lbs., \$4.50, postpaid.

### Salzer's Perfection Cucumber.

For hot-bed forcing, for early in the open ground, or, in fact, for any purpose whatever, this Cucumber is peer of all. We have never seen a strain so uniform in size, color and evenness, so complete in all the requirements that go to make a good Cucumber, as our Perfection. Indeed, the fact of its combining every good quality, its ready and quick sale in our market at double the common sort prices, its fine appearance and its remarkable, astonishing productiveness, led us to give it the name of Perfection. We can heartily recommend same to all who desire a really choice Cucumber. It is profitable to the market gardener, Fr. W. Oberst, a Cucumber grower, sold \$107.00 worth of Cucumbers from ¼ lb. of seed. Don't that Pay! Pkg., 10c; oz., 20c; ¼ lb., 50c; 1b., \$1.00; 4 lbs., \$3.75; by express, 10c less per lb.

### Salzer's New Everbearing.

We desire to call special attention to this unique variety. It is of small size, very early, enormously productive, and valuable as a green pickle. The peculiar merit of this novelty is that the vines continue to flower and produce fruit until killed by frost, whether the ripe Cucumbers are picked off or not, differing in this respect from all other sorts in cultivation. The one vine exhibits at the same time Cucumbers in every stage of growth, the small ones being perfect in shape, of a fine green color, and just the size for pickling. In our travels last summer all the market gardeners we visited who had planted Everbearing, were delighted with it. Pkg., 10c; oz., 15c; ¼ lb., 40c; 1b., \$1.25.

### Bismarck Cucumber.

Originated on the estate of Germany's Iron Chancellor, Bismarck. It is unsurpassed in excellence. Stock scarce. Pkg., 15c; oz., 25c; ¼ lb., 60c.

See Page 45 for Pickling and Other Standard Low-Priced Sorts. Also for Mixed Cucumber Seed.

## SALZER'S PERFECTION THE GREAT FORCING CUCUMBER



Price of Salzer's Perfection Cucumber. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1b., \$1.00, postpaid.



### Salzer's Market Garden Cucumber.

A beautiful Cucumber, every one of which is fit for market trade. It grows very long, is very productive, matures very early, is handsome in appearance and desirable in color, and a great favorite wherever tried. It is the greatest outdoor Cucumber known, and is sure to please. Pkg., 10c; oz., 20c; ¼ lb., 40c; 1b., \$1.25; 4 lbs., \$4.00, postpaid.

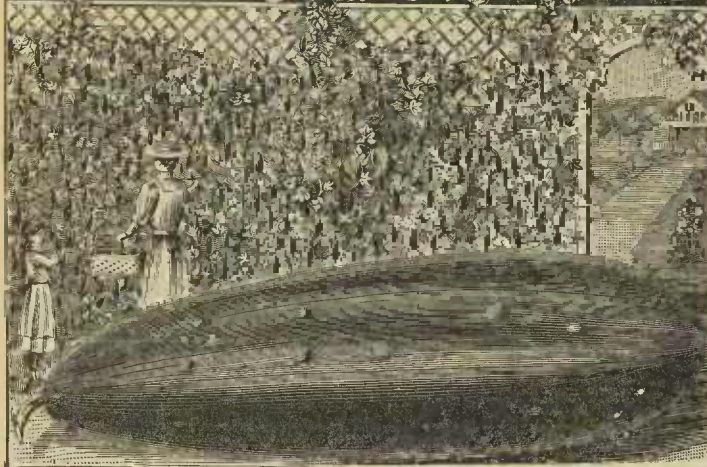
### None Such Cucumber.

Offered for the first time last year. It became at once popular as one of the finest long green Cucumbers. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1b., \$1.50, postpaid.



# SALZER'S JAPANESE CLIMBING CUCUMBER

PKT. 10 CTS  
POSTPAID



The Salzer Japanese Climbing Cucumber is the greatest Cucumber novelty since Pharaoh forbid the Israelites this most delicious vegetable. This new Cucumber is a strong and vigorous grower, vines attaining nearly twice the length of common varieties, and may be grown on fences, poles or trellises, thus saving much valuable space in small gardens or in market gardens where land is dear. It is estimated that with this Cucumber the product of a given area can be increased threefold. The fruits are 10 to 12 inches in length, of a fine green color; the flesh is thick and firm, never bitter, and fine for pickling as well as slicing. It is very prolific, and the fruits being raised well above the ground, never suffer from wet weather or insects; vines are proof against mildew, and continue bearing until late in the fall. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.20.



GIANT PERA.  
PKG. 10c.

They are fit to eat at any stage. The flesh is very white, very clear, peculiarly crisp, tender and brittle. Pkg., 10c; ¼ lb., 50c; lb., \$1.75.

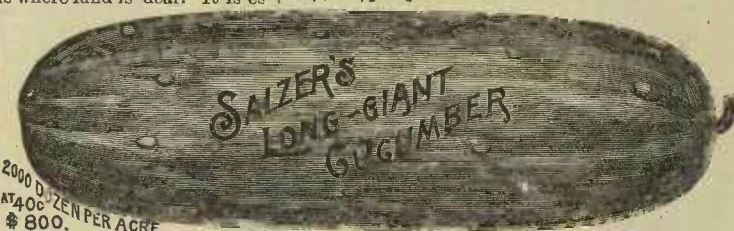
## Giant Pera.

West India Gherkins.

A novel little Cucumber, grown mostly for show and pickles. Pkg., 5c; oz., 20c.



SNAKE. PKG., 10c.



## Salzer's Giant Tailby's Hybrid.

On our ground it cropped enormously and every Cucumber was long, smooth and fit for market, some measuring 15 inches in length, and bringing fully 50 per cent. higher prices than common sorts. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.25.

## SNAKE.

Have you seen this Cucumber as long as 6 feet, coiled up like a snake. Singular and remarkable curiosity. It is good for food, but is grown more on account of its oddity. Pkg., 10c; oz., 25c.

MIXED CUCUMBER SEED, all sorts and kinds. Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., 90c, postpaid.

## SALZER'S PROLIFIC PICKLE.

For several years we have made Cucumbers for pickles a study, testing and originating new sorts for this purpose, until to-day we think we have perfection in Salzer's Prolific Pickle. It is fine in form, solid and thick in texture, excellent in quality, and combines all the elements necessary to make a good pickle. It is enormously productive, cropping from 200 to 400 bushels, with ease, per acre. The past summer we spent much time in reselecting and greatly improving our Prolific Pickle, and we are sure our patrons will find it now by all odds the best offered in America. Indeed, as a large pickle grower who saw our strain says, "Salzer, your Prolific Pickle is perfection; don't try to improve it, it can't be done."

# SALZER'S PROLIFIC PICKLE

## Price of Salzer's Prolific Pickle.

Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 90c; 6 lbs. (enough for 1 acre), \$5.00. By express, ¼ lb., 20c; lb., 80c; 6 lbs., \$4.50.

400 BUS. PER ACRE at \$1.00 = \$400 - EASILY MADE!



## PRICE OF SALZER'S PROLIFIC PICKLE CUCUMBER.

This is the grandest of all pickling Cucumbers, one that will delight and please every grower, no matter how critical he or she may be. The Salzer Prolific Pickle Cucumber will surely "fill the bill" and give great satisfaction. We offer same at a very low price, as follows: By mail, pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 90c; 6 lbs., \$5.00. By express, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 80c; 6 lbs., \$4.50.

# IMPROVED LONG GREEN.

## A Fine Cucumber.

This variety seems to have taken the lead all through the world as the great variety to plant for a general crop. Grown in every civilized country, and we know of no sort that we would more heartily recommend for general garden culture than this. Of course, our Salzer's Earliest, White Snow, Long Giant, Prolific and Japanese Climber are magnificent varieties, and should be planted everywhere as a trial, and will do well everywhere as a general crop, but our Improved Long Green seems to have captured the hearts of everybody for this purpose. It is safe to say that more seed is planted of this sterling variety than of any five other standard sorts. Next to Salzer's Perfection and Market Garden, it is withal the very best to plant for all purposes. It is a splendid forcing Cucumber, as well as for general crop. One of the best selling Cucumbers in the market. Long, smooth, fine flesh, but few seeds. Grows from 10 to 20 inches long. It is the Cucumber you want for house and market. Enormously productive. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c; 5 lbs., \$2.90.

## Salzer's Long Giant Cucumber.

This variety certainly surpasses all other green varieties in its giant length and great beauty. It is positively the handsomest green Cucumber that we have ever seen, often measuring 15 inches long; very uniform in size, while the quality is all that can be asked for. It is extremely crisp and brittle and appetizing, with but few seeds, while its yield is something astonishing. A market gardener of our acquaintance reported 2,000 dozen per acre of fine, salable Cucumbers. Pkg., 15c; oz., 25c; ¼ lb., 60c; lb., \$1.50, postpaid.



THE PRINCE OF LONG CUCUMBERS.

## 8 Cheap Cucumbers.

Price of following 8 sorts; Pkg., 3c. oz., 8c; ¼ lb., 12c; lb., 40c; by express 30c.

1. Early Market—The very earliest of all Cucumbers; good for forcing; 3 to 5 inches long.
2. Green's Prolific—One of the best pickling sorts known; small, crisp, productive. Pkg., 3c.
3. Boston Pickling—Fine pickler. 3c; lb., 40c.
4. White German—This is the handsomest early variety known; is large and very productive. The white color is peculiarly clear. Pkg., 3c.
5. Nichol's Medium—Fine pickler.
6. White Per—Fine white variety.
7. White Erfurt Spine—Wonderously prolific early frame Cucumber. Largely used in Europe as earliest.
8. Long Green Southgate—A great beauty; sells rapidly, and is of excellent taste. Pkg., 3c.



# CARROTS.

Look at these figures and say it does not pay to plant one acre of Carrots! Only use Salzer's seeds.  
 500 doz. Salzer's Forcer. @ 30c. = \$150.00  
 500 doz. First of All. .... @ 35c. = 175.00  
 100 doz. Danvers Yellow. @ 25c. = 25.00  
 Total, \$350.00 from one acre!  
 That pays, does it not?

## Danvers Yellow Carrot. (Danvers Half Long.)

Magnificent semi-stump-rooted Carrot of rich orange shade and most excellent flavor. Much sought, and always sells at fancy prices in all markets. Valuable for all uses. It is of a rich, dark orange color, and all the roots are wonderfully smooth and handsome. Last year it was one of the most popular Carrots in my entire list, selling in very large quantities. Our seed is carefully grown. Carrots, at even 20c a bushel, if you get as good yields as you do from our seeds, always pay. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c; 4 lbs., \$3.25.

## Oxheart or Guerande.

A magnificent Carrot for general culture. Indeed, by many considered the best of all. Intermediate, as to length, between the Danvers Yellow and the Shorthorn. It is thicker at the neck than the latter, and carries its thickness well down toward the bottom. With us it yielded at the rate of 35 tons to the acre, all marketable. Every Carrot can be pulled easily by hand; no digging is necessary. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

## Salzer's First of All Carrot.

This Carrot has had a tremendous sale the past two years on account of its extreme earliness and beauty. Gardeners all over America are ordering it largely and find it very profitable. We believe this to be the earliest Carrot in cultivation.

Well, now, there is a great deal of money to be made in market gardening out of Carrots. We know of school children planting ¼ lb. of Salzer's First of All Carrot and selling \$5.00 to \$10.00 worth of earliest Carrots in bunches before school in the morning. There is reason for this. Everybody craves a Carrot in the extreme early spring, and this is the time when Salzer's First of All Carrot is ready to tempt the appetites of all. It is a worthy saying that the early bird catches the worm, and that's just what's the matter with the early market gardener. The party that has the earliest vegetables makes the money; so if you want to make the money, you should plant Salzer's Earliest Cucumber, Salzer's Self-Blanching Celery, Salzer's Earliest Wax Beans, Salzer's Red Beauty Beet, Lightning Cabbage, Telephone Corn, Earliest Lettuce, Earliest Ripe Muskmelon, Fourth of July Watermelon, King of the Earliest Onion, and so on through the list of Salzer's earliest vegetables. They will never go back on you, but will be the means of making lots of money for you if you plant a plenty.

Price of Salzer's First of All Carrot: Pkg., 10c; oz., 15c; ¼ lb., 50c; lb., \$1.50.

## Salzer's Improved Long Orange Table Carrot.

This is the standard Carrot for table use, and especially for winter. It is enormously productive, yielding as high as 29 TONS per acre, and is of delicious flavor. An ounce of seed is sufficient for a winter's supply for a family. No better Carrot can be found for all purposes than this. We consider it the best strain of Long Orange Carrot in the market. It is exceptionally smooth and fine. It will please you. Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c.

## Salzer's Midsummer Carrot.

This variety deserves general culture. In addition to its ripening in midsummer, it equals, if indeed it does not surpass, every other variety, in shape, yield and quality. Specimens have been grown 4 inches in diameter, and of the very best table quality imaginable. Cannot be too strongly recommended. It is enormously productive, a single ounce of seed furnishing bushels of Carrots. This Carrot really seeks an equal. It is so fine and of such excellent qualities that it is hard to beat. It is exceedingly productive and of a quality you are sure to like. It grows fully half as much weight again per acre as the ordinary varieties, and as the roots grow much more above the ground, it is much easier to gather the crop. This grand variety is sure to suit every one who grows it. It cannot be too strongly indorsed. Pkg., 10c; oz., 20c; ¼ lb., 30c; lb., \$1.00; 8 lbs., \$2.75.

## Early Shorthorn.

Known favorably by all growers. Considered by many the best early table variety. Flesh fine grained. In color deep orange; has small tops. Grows well in shallow soil. Matures 8 to 10 days sooner than Long Orange. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 70c.

## Chantenay.

A magnificent English Carrot grown in that country in great quantities for fall use. Pkg., 10c; oz., 15c; ¼ lb., 35c; lb., 90c.

Nectar of Angels.  
See page 55.

## Standard Carrots—Low Prices.

### Salzer's French Forcer or Forcing.

One of the earliest of all Carrots. It is very sweet and early; splendid sort. It is not nearly so large as Salzer's First of All, but it is a great beauty, and very early. This Carrot has enjoyed a tremendous sale, as everybody likes the little beauty. It is a great Carrot for extreme early. Pkg., 4c; oz., 10c; ¼ lb., 20c; lb., 55c.

### Early Scarlet Horn.

(Pointed.)

An early imported sort of excellent merit. This sort is grown quite extensively about Boston and other Eastern markets. It is really a valuable sort. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.

### Scarlet Nantes.

A splendid half-long, stump-rooted sort. Increasing in value and popularity. Pkg., 3c; oz., 9c; ¼ lb., 15c; lb., 50c.

ard for stock. It is very sweet and gives excellent results as a stock food. Pkg., 5c; oz., 10c; lb., 45c.

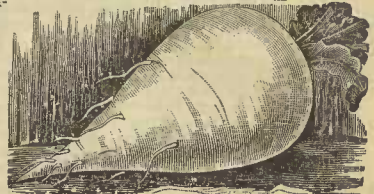
### California Mammoth.

Very large; yields 100 tons per acre. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 75c; 10 lbs., \$6.00.

### Mastodon.

Carefully selected Carrot. It is grand for stock and very prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 30c; 1 lb., 60c; 5 lbs., \$2.50, postpaid.

MASTODON. PKG., 5c; OZ., 10c.





## 1. THE GERMAN COFFEE BERRY.

While in Germany in 1894, we took great pains to look up our great German Coffee Berry, and, to our surprise and pleasure, we found it used in almost all hotels and restaurants in Switzerland, Germany, Holland, and France. They used large quantities, mixing it with Rio and other genuine Coffee, and we predict that no novelty offered in years will meet with such a hearty reception as the German Coffee Berry. It is the poor man's friend and the rich man's delight; ripening in Wisconsin and the Dakotas in 4½ months. It is wonderfully productive, and is destined to save the American housekeepers and farmers millions of dollars each year. It is certainly the best berry to mix in with other Coffee we ever saw; half and half will produce a drink claimed by many to be equal to a good cup of Rio.

Many people really prefer this Coffee to any other, and their testimonials are so hearty and so strong that it leaves no doubt but what it is a rare novelty and fine berry. It should be planted early, carefully cultivated, and set the plants about 2 feet apart, each way, so as to give abundant room to spread and grow and bear abundantly. Give it room and sun, and not too rich soil. You will be surprised at the great quantity you can grow from a package or ounce of seed.

☞ This Coffee must not be confounded with other dealers' Domestic or German Coffee Berry. ☞

### A FEW TESTIMONIALS.

"I made a cup of coffee out of the roasted berries you sent me, and found it much better than coffee generally sold here."

"I like your coffee better than that which costs me 25c per pound."

"I ground, steeped and drank your new coffee, and found it equal to any genuine coffee I ever drank."

"We consider your new coffee more delicious than the genuine coffee."

"Your new coffee is as good as any store coffee I ever tasted."

"Your coffee is a marvel. Its flavor is excellent."

Thus we could keep on and introduce hundreds who have tested the Coffee Berry.

### PRICE OF THE GREAT GERMAN COFFEE BERRY.

Pkg., 15c; oz., 20c; 2 oz., 35c; ¼ lb., 75c; 1 lb., \$2.00, postpaid. Full culture directions with each package.

☞ Should you wish to taste the bean, we will send a few (parched) upon receipt of 6c postage.



## 2. SALZER'S JAPANESE JAAVAA COFFEE.

Travelers in Corea and Japan, and missionaries on duty in these countries, have long referred to a berry that was used in these countries as a coffee substitute. It has been grown somewhat in the United States. Customers have written us regarding this Coffee. Some call it Idaho Coffee, the Colorado Coffee, the California Java, and Domestic Coffee Berry. Some years ago a customer living in Texas, right near the border of Old Mexico, wrote us of his Japanese Jaavaa Coffee, and that it was known under the name of Old Mexico. We obtained a supply of seed, have grown it here in the North, and find that in some respects it is superior to our great German Coffee Berry, and we offer it as a fit companion to this most remarkable novelty in the coffee substitute line. The berry is larger, is different shaped, and the growth of the plant is somewhat different than the German Coffee Berry. We predict for this a tremendous sale, and know that where once tried it will be tried again and again. It is certainly a healthier drink than genuine coffee, and we are sure that those using same will not regret it.

### PRICE OF THE JAPANESE JAAVAA COFFEE.

Pkg., 15c; oz., 25c; 2 oz., 40c; ¼ lb., 90c; 1 lb., \$2.50, postpaid.



## 3. SALZER'S AMERICAN CHICORY.

Here is the thing that you are looking for, just the root or substance needed to add extra flavor, substance, body, quality, richness, deliciousness, strength, and health to your coffee—whether you use Salzer's German Coffee Berry, Salzer's Japanese Jaavaa, or whether you use the XXX store coffee or Java and Mocha or Rio—no matter which—Salzer's American Chicory will, in the minds of chemists, doctors, and others, add strength, and richness, and quality, and health.

Mrs. ROHRER, a great American authority on cooking, says: "Chicory does more than make coffee delicious; it purifies it, makes it healthful. I use four ounces or more to each pound of coffee."

Chicory neutralizes the bad effects of coffee, rendering it perfectly harmless to old and young. Reduces the price fully ¼, and improves the flavor of coffee and imparts to it wholesome and beneficial qualities. Full directions as how to use, grow, etc., with each package. It's a thing you will surely want to try. It will pay! Pkg., 15c; oz., 30c; ¼ lb., 75c., postpaid.

☞ ONE PACKAGE EACH OF ABOVE 3 GREAT COFFEE PLANTS, 30c; 1 OZ. EACH, 50c. ☞

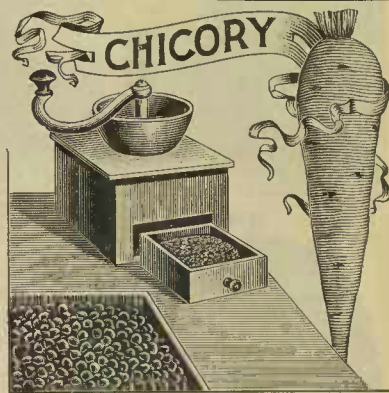
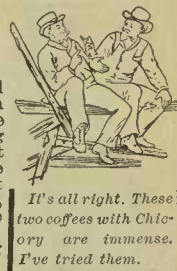
## EARLES' EARLY EVERGREEN SWEET CORN.



Showing an ear of Earles' Early Evergreen Sweet Corn; half is green shape, balance ripe. Average length, 10 to 12 inches.

Gardeners are on the lookout for an extra early, extra fine, extra large, extra sweet, extra big-eared Sweet Corn. They are on the lookout, I say, and well they may, for in a Corn answering this description, "there's millions" for the American gardeners! Well, in this Earles' Early Evergreen I think I have just the Corn you are looking for, Mr. Gardener. I have been looking for just such a Corn for years, and I am frank to tell you so, and I believe that careful tests of this new sweet Corn convince me of its sterling merit, and I take pleasure in listing it in my catalogue and offering it to the public. The ears measure 10 to 12 inches. In color the kernels are pure white, and are very sweet, tender and palatable. Earles' Early Evergreen is a prolific variety, and matures its ears in from 58 to 70 days, depending on location and character of soil. On warm, sandy land the ears are ready in 58 days, while on heavy, clay land the period of growth is longer. The large, well-filled and highly-palatable ears command a quick sale in any market where there is a demand for really choice early sweet Corn, and I recommend this variety to market gardeners as well as for use on the home table. In many localities there is, commercially speaking, a high cash premium on the first really good sweet Corn with large ears that can be produced, and I think Earles' Early Evergreen will meet the requirements of the case and prove very satisfactory and profitable. The illustration above is taken from a photograph, and shows accurately the shape of the grains and the general characteristics of the ear, excepting the size, which is much reduced. Now then you will need to try this; is earlier than Early Champion, is finer than that sort, and as big almost as its namesake. It will be the biggest money-maker (next to Salzer's First-of-All) you ever struck. Just give it a trial. It's immense.

Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, qt., 25c; pk., 85c; bu., \$3.00.



More fun growing Royal Carnations from seed. Package, 20c.  
More fun growing Cactus from seed. Package, 10c.



# SALZER'S FIRST-OF-ALL SWEET CORN.

This is the earliest Sweet Corn on earth! Now, John A. Salzer Seed Co. knows this sounds strong, but it's a fact nevertheless. We have tested almost every sort known to man, but have found none so early, none so sweet, none so quick growing; none such a splendid money-maker for the market gardener on account of its extreme earliness as this. We now take pleasure, however, in offering a variety that is even earlier than the earliest. This is a bold statement, but it is made with due deliberation, after careful tests by several hundred of our customers the past season. First-of-All has proven itself, in this test, 6 days, and in some cases, 10 days, earlier than the Cory and other earliest sorts. It will be found an especial boon to all market gardeners. Ears often 8 inches long, though the average length is but 5 to 6 inches. It is a magnificent Corn and will be a great bonanza to all who plant it.

## THE SUBSTANCE OF THE WHOLE MATTER IS THIS:

Salzer's First-of-All Corn is the first of all to ripen, no matter where you plant same. No matter alongside of which earliest Sweet Corn you test same, you will always find that Salzer's First-of-All gets there quicker than any other variety known. Now there are thousands and thousands of customers who tried this Corn in 1897, '98 and '99, and there was not one but what had the earliest Corn. It cannot be too highly recommended.

## OH, MR. GARDENER,

Let us aid you in making money in 1900! Salzer's First-of-All Sweet Corn will do it quicker, easier, and better than any other Earliest Corn known; and then our Earliest Early Evergreen will come next as a great money-maker for you. Just try a peck or a bushel of each. We want to make you rich; let us do it. Thousands upon thousands have planted First-of-All Sweet Corn, and all proclaim it the earliest. Ears of this kind sold at La Crosse at 20 cents a dozen and went like hot cakes, and the gardeners having a plenty made the money. Won't you try it for extreme early for next year? It's dirt cheap when you figure the profits obtained therefrom. This and Early Evergreen are great money-makers for extreme early. Do try it, sir!—It's a common occurrence for gardeners to take in \$300 and over on these two Corn sorts. They are immense!

Please note low prices: Pkg., 10c; pt., 20c; qt., 40c, postpaid; by freight, qt., 25c; pk., \$1.25; bu., \$3.75.



**RICH, SWEET, TENDER.**

Pkg., 10c; qt., 40c.

## Corn—Country Gentleman.

This is used largely in the East, where it is called the finest of all Sweet Corn for private table. It is also known as Zigzag Corn, on account of the peculiar arrangement of its kernels. It is rather late, but is of a delicious quality, ripening 6 days before Evergreen Corn, and will delight the most fastidious epicure.

By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$2.90.

## Extra Early Adams.

This Corn is a splendid early variety, though not as early as the Telephone, Early La Crosse and these varieties, yet it follows them so closely with great large ears that it is one of the most profitable varieties that can be grown on account of earliness and fine shape of ears; not sweet. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00; bu., \$2.75.

## Stowell's Evergreen Sweet Corn.

There is no Sweet Corn more generally and largely planted than the Evergreen. Now, our strain is vastly superior to the bulk offered. It has been carefully grown for seed, and is sure to give great satisfaction. The ears are very large—we have seen them 10 to 11 inches long; deliciously sweet, and will outsell the common varieties of late Sweet Corn two to one. You will like it because it will give satisfaction. Pkg., 10c; pt., 20c; qt., 30c, postpaid; by express, pkg., 10c; qt., 20c; pk., 60c; bu., \$2.25.

## Black Mexican.

This variety is always scarce. It is of excellent quality, medium late, and on account of its novel appearance is sure to be taking. Pkg., 10c; pt., 20c; qt., 35c, postpaid; by express, pk., \$1.00; bu., \$3.00.

## PRICES OF FOLLOWING 8 SORTS:

By express, pkg., 5c; pt., 12c; qt., 17c; pk., 60c; bu., \$2.25; by mail, pkg., 5c; pt., 15c; qt., 28c.

1. Perry's Hybrid (Ballard's Early)—Also known under Chicago Market. It is a fine sort; very sweet; a good second early; large, fine ears.
2. Early Minnesota—One of the best varieties for second early; splendid in all particulars.
3. Early Marblehead—Fine flavor and very sweet.
4. Moore's Concord—Largest and best second early.
5. Cory—A splendid, very early Sweet Corn; rich in flavor.
6. Mammoth Sugar—A large sort, very sweet; later than Evergreen.
7. Egyptian Sweet—Late, ears large, and flavor rich and sweet.
8. Hicox Canner—A superb sort for canning, ripening 2 weeks before Egyptian.

We can also supply at 5c a package, 15c a pint, 30c a quart, and 90c a peck, the following: Early Adams, Burlington, Tom Thumb, Shaker's Early Triumph, None-Such, Excelsior, and other standard Corn sorts.



## La Crosse Early Sweet Corn.

Next to Salzer's First-of-All and Salzer's Champion, no Sweet Corn excels this in earliness and productiveness. Fine, large kernels, deliciously sweet, of medium size ears. For illustration, see above. By mail, pkg., 10c; pt., 30c; qt., 40c; by express, pt., 20c; qt., 30c; pk., \$1.25; bu., \$3.00.

## New Early Champion Sweet Corn.

Produces ears 12 inches long in 60 days. This new variety is, without question, the earliest large Sweet Corn yet introduced, being only a few days later than the first early small sorts. Ears nearly as large as the Evergreen; pure white kernels, with medium sized white cob; very sweet, tender, and full of milk, yielding from 2 to 3 ears to the stalk. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., 75c; bu., \$2.90.

## POP CORN.



**Salzer's Silver Ball**—With us it is enormously productive; of fine, delicious taste, and pops readily and evenly. It is the Corn for everybody to plant. A package will be sufficient for family use. Give the boys on the farm an acre to plant Pop Corn for the market. It pays. By mail, pkg., 15c; pt., 25c; qt., 45c; by express, pk., \$1.25; bu., \$3.00.

**White Rice**—One of the finest, most prolific Pop Corns grown; largely planted. Very good. Pkg., 10c; pt., postpaid, 20c; qt., 35c; by express, qt., 20c; pk., \$1.00.

**Queen's Golden**—A splendid sort. Above all is its exceeding tenderness when popped, together with its delicious and delicate taste; splendid for all purposes. By mail, pkg., 10c; pt., 20c; qt., 35c; by express, pk., \$1.00.



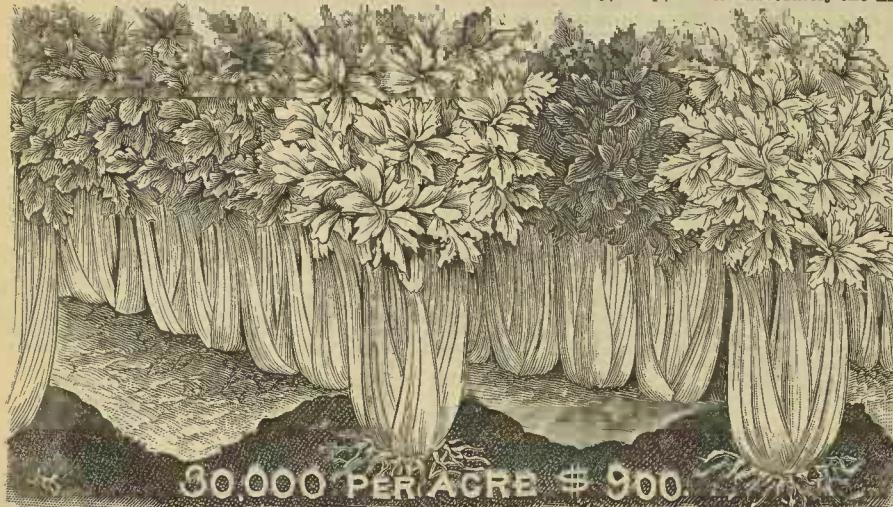
## Amber Colored Pop Corn.

A new, rare, exquisitely beautiful Pop Corn, popping to perfection. Large, amber-colored ears. Pkg., 15c; ½ pt., 20c; pt., 35c., postpaid.



## SALZER'S SELF-BLANCHER CELERY.

There is no Celery equaling it in taste, richness of color, perfection in blanching, and earliness. In our home kitchen garden this variety produced tender, delicious, crisp, brittle Celery, without any hoeing, completely blanching itself. It is pre-eminently the sort to grow and use for home garden, for market, or for shipping. The demand the last 9 years for this magnificent Celery has been so marvelous. Almost every order seemed to want Salzer's Self-Blancher, until we sold almost every grain of seed, and everybody grew the finest Celery they had ever seen. Now, we are sure that there is no self-blanching Celery ahead of Salzer's Self-Blancher. You will like it. It is early, crisp, tender—absolutely the finest.



30,000 PER ACRE = \$900.

entirely new sort. We have had fields of this in the past containing 10,000 to 20,000 plants, in which there were but a dozen of green stalks, so that we have rooted these out almost entirely. We do not know of any Celery that is better or finer, or will give greater satisfaction than Salzer's Self-Blancher.

If we were to plant two stalk Celery varieties, we would use Salzer's Self-Blancher for early, and Giant Golden Heart for late. One ounce of seed ought to furnish from 3,000 to 5,000 plants. There is nothing more profitable than Salzer's Self-Blancher Celery. If sold for early market, an acre readily brings from \$250 to \$500, as it is so extremely early and fine.

Where the market is near, no crop pays better than Celery, as it is in constant demand from early June throughout fall and winter. Salzer's "Self-Blancher" is a variety that really should be called "All Seasons' Celery," from the fact that it is good in June, it is good in July, and good throughout the year. It keeps well, sells rapidly. It is handsome in the extreme, being remarkable, stocky and a wonderfully strong grower, is very heavy, perfectly solid, of a delicious, sweet flavor, and with all these points is a wonderful keeper. One would think that these would be a sufficient number of good qualities, but to all these is added THE WONDERFUL QUALITY OF SELF-BLANCHING to a very remarkable extent. Without banking up, or any covering to speak of, even the outer ribs become of a yellowish-white color, the heart being large, solid, and of a beautiful golden yellow.

PRICE OF SALZER'S SELF-BLANCHER: Pkg., 10c; 3 pkgs., 25c; ½ oz., 25c; oz., 45c; ¼ lb., \$1.25; lb., \$4.00.

### CELERY—4 BEST SORTS.



#### 1. New Rose Celery.

A magnificent new Celery. The color is a beautiful shade of rose, of exceptional fine flavor; solid, crisp and tender, and has proved itself entirely free from stringiness. It is a splendid variety for late use; it keeps well and blanches well. It is one of those varieties that will certainly please the private grower, while we recommend to the market gardener a small seeding of this as a novelty, for there are many families who will be delighted to purchase same. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.

#### 2. Golden Self-Blanching.

A Grand Novelty. The beautiful appearance of the plant, with its close habit, compact growth and straight, vigorous stalks, is indescribable. The ribs are perfectly solid, crisp, brittle, and of delicious flavor, surpassed by no other variety, while it has the decided merit of

being self-blanching. Without banking up or any covering whatever, even the outer ribs become of a handsome, fresh yellowish-white color. The heart is large, solid, and of a beautiful, rich, golden-yellow color, extremely early, and of the richest flavor. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., 75c; lb., \$2.50.

#### 3. New Giant Pascal.

This has proved to be as great an addition to our list as the Golden Self-Blanching. As it is an offspring of the latter, it partakes of its nutty flavor, and has no bitter taste at all. The height is about 2 feet; stalks are very large, thick, solid and not stringy, and unusually tender and crisp, snapping like glass, and when desired can be sliced lengthwise. When fully grown the outer stalks will average 2 inches in width, and are fully as thick as a man's finger, which is well shown in the illustration of a stalk of Giant Pascal reduced in size. It blanches very easily, and after a few days' earthing up, the outer stalks present a beautiful white appearance. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.75.

One package each of the 4 Best Celeries, 25c.

#### White Plume Celery.

The great objection to growing Celery for family use has been the trouble experienced in blanching it. Blanch by tying the plant and drawing up a little soil, when the work of blanching is accomplished. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., \$2.40.

#### Boston Market.

The great favorite in the Boston markets. It is early, very solid, white, of mild, delicious flavor. Oz., 20c; ¼ lb., 60c; lb., \$1.90.

#### White Walnut.

So called because of its rich, walnut-like flavor. The stalks are solid and heavy of dwarf, compact growth. Pkg., 10c; oz., 20c; ¼ lb., 75c.

#### 6 Well-Known Celeries.

1. Crawford's Half Dwarf—One of the best. Pkg., 3c; oz., 15c.
2. Dwarf White Solid—Excellent variety. Pkg., 8c; oz., 20c; ¼ lb., 60c.
3. Seymour's Superb White—One of the finest large Celery sorts. Pkg., 5c; oz., 20c.
4. Dwarf Golden Heart—Heart waxy golden-yellow, showy and very popular. Pkg., 10c; oz., 35c.
5. Salzer's Giant Celery—The largest Celery known. Pkg., 20c.
6. Crimson Celery—Beautiful red color. Pkg., 10c; oz., 35c.



#### Turnip-Rooted Celery.

Probably the most profitable crop in Celeries is to grow the Turnip-Rooted varieties. These grow well, bring in great crops and great money. We urge all to try a piece with Salzer's Turnip Celery. An ounce of seed will furnish a thousand plants or more, and at La Crosse 1,000 bulbs sell for \$36.00, and are grown on a small strip and with but little care. Nothing is finer for salads, flavoring of soups, etc., than Salzer's Turnip-Rooted Celery.

Turnip-Rooted—Well known. Pkg., 5c; oz., 15c; lb., \$1.40.

Finest German—Pkg., 5c; oz., 20c; lb., \$2.20.

New Apple Rooted—Pkg., 5c; oz., 20c; lb., \$2.00.



#### Salzer's Turnip Celery.

Our Northern-grown Celery tests 99 heavy roots to the 100 planted; all are large, solid, tender, remarkably well-flavored bulbs. This is immeasurably superior to the common Turnip-Rooted Celery. The stock is carefully selected, is very rare, of most excellent quality, delightful flavor and of wondrous yield.

Geo. Theysen says: "From the 1 ounce seed I sold \$30.00 worth of roots."

John Bene, Milwaukee: "I bought ¼ lb. Salzer's Turnip Celery, and sold \$80.00 worth. All roots were very fine."

Now we know that there is lots of money to be made by growing Salzer's Turnip Celery. Just try it for 1900 and be happy. There is no Celery better than Salzer's Turnip-Rooted.

Price: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$2.00.



## HERBS, ETC.

The following medicinal Herbs are so well known that they need no special description. We urge all to plant same. What is more helpful to babes than Fennel tea? And just think of the good Sage tea, Anise, and all the other sorts, too. You will want some, if not for medicinal purposes, then for flavoring. The package of mixed Herbs for 10c is very popular.

Price for all Herbs, except as noted, pkg., 5c; oz., 25c.

Anise. Pkg., 5c.  
Balm. Oz., 30c.  
Borage. Pkg., 5c.  
Bene. Pkg., 5c.  
Belladonna. Pkg., 5c.  
Burnet. Pkg., 5c.  
Hoarhound. Pkg., 5c.  
Henbane. Pkg., 5c.  
Hyssop. Oz., 30c.  
Lavender. Pkg., 5c.  
Purslane. Pkg., 5c.  
Rue Saffron. Pkg., 5c.  
Tansy. Pkg., 5c.  
Wormwood. Oz., 30c.  
Hop Seed. Pkg., 15c.  
Cardoon. Pkg., 5c.  
Caraway. Pkg., 5c.  
Catnip. Pkg., 5c.  
Chervil. Pkg., 5c.  
Coriander. Pkg., 5c.  
Dill. Pkg., 5c.  
Sorrel. Pkg., 5c.  
Sweet Basil. Pkg., 5c.  
Sweet Fennel. 5c.  
Summer Savory. Pkg., 5c.  
Thyme. Pkg., 5c.  
Tarragon. Pkg., 5c.  
Sweet Marjoram. 5c.  
Rosemary. Oz., 35c.



### SAGE.

A few ounces of Sage will plant enough for 300 bunches of dry leaves. At La Crosse it retails at 5c a bunch. This is a splendid thing for the school boy or school girl to plant in a corner of the garden, taking good care of same, and in fall tie in bunches and sell to their neighbors for flavoring or tea. An ounce of seed will furnish enough plants to sell \$10.00 or \$15.00 worth of dried leaves in our market.



SAGE.

Common Sage—Pkg., 5c; oz., 20c; lb., \$1.25.

Salzer's Giant—Nothing we ever sold gave more general satisfaction than our Giant Sage. It is a very profitable plant to grow. Very large and fine. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.00.

### THREE FINE THINGS.



CHIVES.



HORSERADISH.



New Jaavaa Coffee.

See page 47.

### MIXED HERBS. Pkg., 10c; oz., 30c; ¼ lb., \$1.00.

No other mixture of seeds that we have for sale has given such tremendous satisfaction as our mixed herbs and mixed peppers. Indeed, our mixture of herbs is immensely popular, as you get seeds of all sorts carefully mixed for but 10c a package. There are just thousands upon thousands of our lady friends and gardeners using the mixed herbs for their kitchen garden. A package usually will produce enough plants for any one variety desired for flavoring or medicinal purposes.

Price of Mixed Herbs: Pkg., 10c; oz., 30c; ¼ lb., \$1.00.

### KOHLRABI.

#### THE EARLIEST.



This delicious vegetable is justly popular. Excellent for soups or cooked as turnips. Full Cabbage flavor; earlier than Cabbage.

Early Vienna—White; best for table use. Pkg., 5c; oz., 15c; ¼ lb., 50c.

Salzer's Purple Vienna—The finest of all. Early, sweet, tender. Will ripen fit for use in 28 days. It is a delicious Cabbage-flavored dish; you will like it. Pkg., 10c; oz., 30c; ¼ lb., \$1.00; lb., \$3.00.

Salzer's Mammoth—Specially selected for stock feeding. Grow to large size and of juicy quality. 1 ounce will furnish 1,000 plants. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.00.

### 1. Chives.

We cannot too strongly recommend the growing of a few dozen Chives; when once planted they live forever. A few plants taken in the house and placed in the cellar will, as soon as brought to light, sprout and bear an abundance of greens for salads, of strong onion flavor. Per 12, 20c; per 25, 30c; per 100, \$1.00.

### 2. Horseradish.

This splendid appetizer cannot be overestimated. It is an appetizer in every respect. Twenty-five will be sufficient for a small family. The roots grow and increase rapidly in size, and bear abundantly with each succeeding year. Plant in a corner of the yard where you wish it to grow, and it will repay you many times, as you can begin digging the next year. They increase and bear heavily. 6 for 20c; 12 for 35c; 25 for 70c; 100 for \$2.75, postpaid.

### 3. Pieplant Root.

Nearly everybody is fond of Pieplant pie, or the same prepared in almost any way, as sauce, etc. Well, a dozen or two plants planted in a corner of your garden next to your Chives and Horseradish will give you a great abundance of this delicious plant. It is healthful, an excellent appetizer, a great tonic. This and Horseradish will keep your system strong and healthy. 3 for 30c; 6 for 50c; 12 for 75c, postpaid; 100, by express, \$5.00.

## 2 NEW HEAD LETTUCES. 1 Pkg. of Each, 25 Cents.



### SALZER'S COLOSSAL HEAD

form the head, present a white appearance, and are as tender as if blanched. It forms a very large head, at times attaining a weight of 12½ lbs. When eaten it has a rich, nutty flavor, and is almost absolutely free from any strong or bitter taste. It resists wonderfully well summer heat and drought, and is in every way the sort for the market or family gardener. NO PRAISE IS TOO HIGH FOR ITS MERITS. Pkg., 15c; oz., 30c; ¼ lb., 60c; lb., \$2.00. One pkg. each of these 2 lettuces, 25c.

SALZER'S COLOSSAL LETTUCE—We have no hesitancy in saying that its superiority does not exist. These may appear to be strong words to use, but we think every customer this season planting this Lettuce will willingly acknowledge the above to be correct. The branching leaves are of a beautiful green color, slightly curled, while the inner leaves, which



### KAISER WILHELM

KAISER WILHELM—Over in Germany there are some 50,000,000 people who believe that the best Lettuce in the world is grown in that country. We agree with them that Kaiser Wilhelm head Lettuce is a big head variety—almost as "big-headed" as the present Kaiser appears to some Americans; but, setting all fun aside, this is a magnificent head, of creamy white, nutty, deliciously flavored Lettuce, sure to please, both on account of its size and quality. Pkg., 15c; oz., 40c; ¼ lb., \$1.00, postpaid.

### Okra or Gumbo.

Largely grown in Southern States. Its long pods are used in soups, etc. Plant when warm.

### Early Dwarf—

Very fine. Pkg., 5c;

oz., 15c; lb., 90c.

### Long Green—Ex-

cellent. Pkg., 5c;

oz., 10c; lb., 75c.

### Mustard.

Excellent for salad.

White or brown.

Pkg., 5c; oz., 10c;

lb., 50c.

### Martinia.

For pickles. Pkg.,

5c; oz., 10c.

### Nasturtium.

The seeds, while

young and succu-

lent, are pickled and

used as capers.

Tall—Pkg., 5c;

oz., 10c; ¼ lb., 35c.

Dwarf—Pkg., 5c;

oz., 15c; ¼ lb., 50c.



OKRA.

### Cotton Seed.

Pkg., 5c; oz., 10c; ¼ lb., 25c; lb.,

75c.

### For Birds, Etc.

Hemp—For birds. Lb., 25c;

by mail, 35c.

Rape—For birds. Oz., 5c;

lb., by mail, 60c.

Rape—English, for sale.

Oz., 10c; lb., by mail, 60c.

### Wild Rice.

Splendid for sowing in ponds, lakes, etc., to attract ducks, geese, etc. Lb., 25c, postpaid; 10 lb., \$1.20.

### Garlic.

In great demand among the Italian, French and some American people for flavoring soups, sausages, etc.

Common Garlic Sets—

¼ lb., 15c; lb., 35c; 10 lbs., by

express, \$2.00.

Italian—Very prolific. ¼

lb., 20c; lb., 50c; 5 lbs., \$2.25,

by express \$1.75.

### Corn Salad or Feticus.

An excellent vegetable; used as a salad; largely grown for market. Sow early in spring, in rows 1 foot apart, and it is fit for use in six weeks. Pkg., 5c; oz., 10c; lb., \$1.00.

### Chervil.

Well known. Used like

Parsley. Pkg., 5c; oz., 15c;

¼ lb., 40c.

### Cardoon.

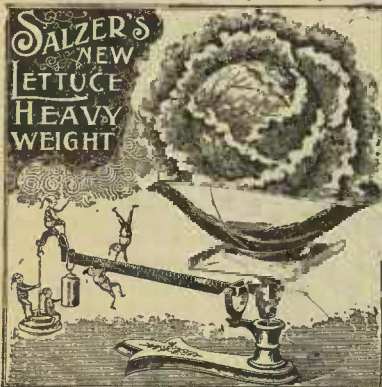
Used blanched like Celery.

Pkg., 10c; oz., 50c.





New Lettuce, Heavy Weight.

Grand Rapids Forcing.  
The Best Sort for Shipping.

Our New Heavy-Weight Lettuce is of unusual size and solidity of head. We have had it time and again 18 inches in diameter, with heads almost as solid as an early Summer Cabbage; is crisp, tender, and of excellent flavor. The outside color is distinct in shade, the inside is yellowish-white. Pkg., 15c; oz., 25c; ¼ lb., 75c.

The Deacon is one of the finest head Lettuce coming to the La Crosse market. A splendid sort for all-summer use, as it is not affected by heat. Heads large, tender, solid. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., 90c.

This grand new forcing variety stands more neglect in the way of watering and ventilation, will grow greater weight on the same ground, and will stand longer after matured than the Black-Seeded Simpson. It is of handsome appearance, and not apt to rot, and will keep from wilting longer while exposed for sale than any other sort. Pkg., 5c; oz., 15c; ¼ lb., 35c; 1 lb., \$1.10.

Oak-Leaved Lettuce.

It is decidedly the most ornamental Lettuce grown, and is particularly adapted to-house use, as a few plants supply a family all season, one being able to pick and use the leaves all summer, being oily, crisp, sweet and tender. Pkg., 10c; oz., 30c; ¼ lb., 75c; 1 lb., \$2.50.



ONLY 25 CTS. FOR THE 3 PACKETS.

Salzer's Early Simpson.

Greatly improved, one of the earliest of all Lettuce sorts, especially good for hot-bed or cold-frame forcing, or for extremely early in the garden. Very crisp, yellow and tender. This and Salzer's Earliest we use for very early. Delicious flavor, rich and nutty. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00.

Improved Hanson Lettuce.

Unquestionably the very best medium late, hard-head Lettuce grown; we do not know of a superior in any respect. It forms a very large head, weight as high as 6 pounds, solid to the core, tender, crisp, and of the most delicious flavor imaginable. It resists summer droughts and heat to a wonderful degree, and is at all times ready for the table, with a nutty flavor, agreeable and pleasant to the taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00.

1 PACKAGE EACH OF ABOVE—EARLY, MEDIUM, LATE—FOR ONLY

SALZER'S EARLIEST LETTUCE.

Now, then, we have learned a thing or two about Lettuce in the 32 years of our gardening experience, and we think we are perfectly safe when we say that Salzer's Earliest Lettuce is the earliest in the world and that we are saying something no man can contradict. It is indeed a remarkable Lettuce, grows quickly, beautiful color and shape, and will make more money for the market gardener, whether he sows seed in a hot-bed or any sheltered position outside, than any other Lettuce we know of. We have unlimited numbers of testimonials from market gardeners, from citizens and farmers, praising the merits of this Earliest Lettuce. It is the Lettuce for early; it is the Lettuce for general crop; indeed, it is fine all the time. We do not know how we could possibly improve Salzer's Earliest!

This variety we obtained from one of our customers in Germany, who pronounced it the earliest Lettuce grown in that empire. Then we sent it to the market gardeners in Boston, who reported: "Earliest ever seen here." We then distributed it in Philadelphia, New York, and other centers, and all united in calling it the "earliest of all." It is earlier than the Early Simpson or Tennis Ball, or any Lettuce known to us. Pkg., 15c; oz., 25c; ¼ lb., 60c; 1 lb., \$2.00.

Salzer's Sunlight Lettuce—A Great Novelty.

The Lettuce is a great beauty, very handsomely curved and fringed leaves, solid fine-shaped heads, very attractive; of white, silvery color. The flavor is delicious, nutty and buttery, and of unusual richness. Too slow to run to seed. It is of such excellent quality that it cannot fail to please the most critical. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.50.

Kaiser Wilhelm—A grand head variety. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.

Golden Ball.

This novelty was obtained in Russia. It is of distinct color, a delicate golden yellow, retaining the same beautiful color to the center, which enhances its value. It is very crisp, tender, of excellent flavor, and is recommended for forcing an early spring crop. It is long standing, remaining fit for eating a long time. Pkg., 10c; oz., 20c; ¼ lb., 35c; 1 lb., \$1.00, postpaid.



GOLDEN BALL.



Peer of All Summer Lettuce.

This is a California novelty. The color of outer leaves is a beautiful semi-crimson. The head is enormous in size, and of excellent flavor. It withstands all sorts of dry and hot weather, and seems to flourish and return big heads under unfavorable circumstances. It is a grand novelty; when once tried will become a standard, as it is the "Peer of All" Summer Cabbage Lettuce. Pkg., 10c; oz., 25c; ¼ lb., 60c; 1 lb., \$2.00.

25c; 1 ounce of each, 40c.

Mixed Lettuce Seeds—Very popular. It contains all sorts, colors, varieties and kinds, mixed, at but 10c a pkg.; 20c an oz.; ¼ lb., 50c; 1 lb., \$1.50.



**All-Cream Lettuce.**

This remarkable Lettuce does not head, but makes a loose bunch of leaves of superlatively fine quality. It should be in every garden. We have received hundreds of testimonials, all uniting in pronouncing it of extra flavor and remarkable for maintaining its high quality for an unusual length of time. It forms a beautiful plant, 10 to 12 inches high by 9 to 10 inches across; the leaves grow upright, the upper part of the outer leaves turning outward very gracefully, and are handsomely wrinkled. The edges of the outer leaves are of a glossy, reddish bronze, very ornamental and fresh in appearance; within, the leaves are almost white and wonderfully crisp and tender. It grows very quickly; is ready to cut early, and remains for weeks. It is the cream of all sorts. Pkg., 15c; oz., 25c; ¼ lb., 75c; 1 lb., \$2.00.

**3 Big Head Lettuces for 20 cts.****1. New York Market . . . Lettuce**

Is a new and remarkable variety, one which is also unusual for size and solidity of head, often measuring 16 inches in diameter—weighing 5 lbs. It bleaches itself naturally, is crisp, very rich, oily, tender, of excellent flavor and entirely free from bitterness. Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.50.

**2. Salzer's German Butter.**

We obtained this strain while in Europe in 1894, and it must not be compared with that offered by other dealers as German Butter. It is Lettuce that we relished and received in almost all restaurants and hotels throughout Germany, and is served there never less than twice a day during the season, which seemed to last all summer. It is indeed a fine, buttery, green Lettuce, and we are sure that everybody growing same will be delighted therewith. This must not be confounded with the German Butter Lettuce that is usually sold. Pkg., 10c; oz., 25c; 1 lb., \$1.50; 2 lbs., \$2.50.

**3. Salzer's Prize Head.**

This is one of the finest head Lettuce for all-year-round use in cultivation; is splendid for family. Heads large, solid, tender, blanching perfectly, oily and buttery in texture, and of delicious flavor. Must not be confounded with the prize head Lettuce offered by other dealers. This is a giant. Pkg., 5c; oz., 15c; ¼ lb., 35c; 1 lb., \$1.25.

One package each of above 3 Big Head Lettuces, 20c.

One ounce each of above 3 Big Head Lettuce, 50c.

GIANT HEAD LETTUCE NOVELTY—GERMAN BUTTER. PKG., 10c.



SALZER'S PRIZE HEAD, A GRAND LETTUCE FOR ALL PURPOSES. PKG., 5c; oz., 15c.

**New Lettuce Novelty.**

**Sunset**—This Lettuce Novelty commends itself to all. It forms large solid heads, of a rich golden yellow, a shade of color hitherto unknown to this class of Lettuce. It stands very long before going to seed, and is an excellent keeper after being cut, a quality which will make it a desirable sort for shipping purposes as well as for private use. Pkg., 10c; oz., 30c; ¼ lb., 75c; 1 lb., \$2.00.

**Cos Lettuces.**

Sow these in early fall for late fall and winter use.

**White Cos**—Well known. Oz., 15c; ¼ lb., 50c; 1 lb., 60c.

**Green Winter**—Fine winter sort; good header. Pkg., 5c; oz., 20c; ¼ lb., 60c.

**Cheap Standard Lettuce Sorts.**

The following 8 well-known standard Lettuce sorts, of Salzer's high-grade strains of these, we offer at only:

1. **Goldenstone Head**—A new sort which comes to us highly recommended. We have not given it a trial. Pkg., 2c.
2. **Boston Market**—Early and fine. Pkg., 2c.
3. **Ice Drumhead**—One of the most popular head varieties.
4. **Early Tennis Ball**—Early dwarf, small heads; one of the very best early; much planted in the East. Pkg., 2c.
5. **Early Curled Silesia**—Very early, sweet and tender; a popular variety for hot beds. Pkg., 2c.
6. **Satisfaction**—One of the best Lettuces known for general use.
7. **Lacinated Beauregard**—This is a fine cutting Lettuce; leaves green, deeply fringed; heads firm. Pkg., 2c.
8. **White Seeded Early Simpson**—Well known. Pkg., 2c.

**Mixed Lettuce Seed.**

Endless sorts and varieties carefully mixed. This is a fine combination. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

**Andiven, or Endive Lettuce.****SALZER'S ENDIVET**

Endive is one of the best salads for fall and winter use. Blanch by tying up the leaves in a conical form with bass or twine.

**Salzer's Moss Curled**—Very fine, indeed. The very best for family use. Of excellent flavor and quality. Pkg., 10c; oz., 15c; ¼ lb., 50c; 1 lb., \$1.50.

**Broad-Leaved Batavian**—Chiefly used in soups and stews; requires to be tied up for blanching. Pkg., 5c; oz., 15c; ¼ lb., 40c; 1 lb., \$1.40.

**Green Curled**—Very fine. Pkg., 5c; oz., 25c; 1 lb., 75c.



# MUSKMELONS.

Salzer's Melon seeds enjoy a high reputation among seedsmen and others for choice quality, excellence of flavor, strong, vigorous vitality, and extreme earliness. There is certainly no superior. Planting seed on edge assures quicker and surer growth. To ward off bugs use Pyrethrum powder.

## NEW MUSKMELON, NECTAR OF ANGELS.

It is the most remarkable earliest big Melon of the age. Its quality is superlative, its earliness remarkable, its size enormous for its extreme earliness. This is the Melon that market gardeners, market farmers, and those who want to grow Melons for money, and profit are looking for; it is the thing for everybody to plant. Its rich quality, great beauty, and wonderful earliness will place it at once in the front ranks as the best big early Muskmelon of the age. We distributed over 50,000 packages in 1899. For 1900 the demand for this earliest big Melon will be enormous. Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75.

Salzer Seed Co. warrant Nectar of Angels to be the biggest early Melon on earth!

## The Great Rockyford Muskmelon (Netted Gem).

This famous variety is still one of the best extra early, small fruited, green-fleshed Melons in cultivation, and in connection with favoring soil and location has made the Rockyford (Colorado) Melons so celebrated. We supplied over a ton of our choice strain of seed to growers in that locality the past season, and had to refuse many orders after our stock was exhausted. The illustration shows the attractive appearance of this variety, nearly a perfect globe in shape, remarkably uniform in size, weighing from 1¼ to 1½ pounds each. They are thick meated with thin rind; skin, green, regularly ribbed, and heavily netted. Flesh, light green in color, melting and of uniformly luscious flavor; strong, healthy growth of vine; very prolific and early ripening, Salzer's Earliest Ripe being earlier, and the Nectar of Angels larger. Outside of these two sorts Rockyford, or Netted Gem,



THE GREAT ROCKYFORD MUSKMELON.

is the best. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c. Oval Netted Gem (Rockyford) same price.

## Muskmelon—Earliest Ripe.

Our attention was called to this Melon by a market gardener at La Crosse, who, for the past 4 years, has always had Muskmelons from 8 to 15 days ahead of his neighbors. These Melons were of uniform size, of fine shape and appearance, green-fleshed, extremely delicious, and sold readily in our market at from \$1.25 to \$2.00 per dozen, the profit on an acre being something enormous, as all the Melons were usually sold before the other sorts came into the market.

## THIS IS THE EARLIEST GREEN-FLESHED MUSKMELON

that we know of, and it will be sure to create a sensation everywhere. It is ahead of the Jenny Lind; in fact, ahead of any Muskmelon that we know of.

It is nearly round, as may be seen by the cut, of good size, frequently weighing 9 to 11 pounds each. Of a dark green color outside, heavily netted, while inside they are of a rich orange color, and we venture to say, with thicker flesh than any other variety in cultivation, there being scarcely room for the seeds. As to flavor, they take the lead of all, and are far ahead of everything else at present cultivated. It can be recommended alike for either home or market use, and has fully demonstrated that it deserves the name of EARLIEST RIPE. It surpasses all others in delicious flavor and unusual productiveness, beauty of form and desirable shipping qualities. It has positively demonstrated itself

## AS THE EARLIEST MELON IN THE WORLD.

We sold upward of 25,000 packages of this earliest Melon, and we know we have just that many thousand pleased, delighted, happy Melon growers, and each and every one who has grown this earliest of all early Muskmelons, praised it ahead of other sorts. We know that this earliest of all early Melons will please everybody growing same, whether growing 1 or 2 hills, or whether growing 20 or 30 or 50 acres.

If you want to make money on earliest Melons, there is nothing in the wide world that you can plant that will give quicker returns than Salzer's Earliest Ripe Muskmelon, Salzer's Fourth of July and Salzer's Earliest Watermelon.

## PRICE OF SALZER'S EARLIEST RIPE MUSKMELON:

Pkg., 10c; oz., 20c; ¼ lb., 40c; lb., \$1.25; 3 lbs. (sufficient for 1 acre), \$3.00.

## 3 RARE MELONS, 15c.

1. **EARLY HACKENSACK MUSK**—Delicious in flavor; unrivaled quality; splendid for market; wonderful in yield; perfection in all. Hard to beat for eating, shipping and selling qualities. Extremely early, large and prolific. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 58c; 3 lbs., \$1.70.

2. **ACME**—This is a splendid Melon, especially for shipping purposes; growing to large size; of excellent flavor; good keeping qualities. Splendid for all purposes. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 58c; 3 lbs., \$1.70.

3. **The Osage Melon**—In 1886 simultaneously appeared in our Western cities a Melon branded "Osage," of a mysteriously delicious flavor. Its origin was unknown, its arrival shrouded in mystery, its sale rapid. Men would come and sample a Melon, buy one, and return within an hour for more, when the supply was found to have mysteriously disappeared. It's the greatest selling Melon on earth, salmon fleshed. Pkg., 10c; oz., 15c; ¼ lb., 30c; lb., \$1.00.

One package of each, **EARLY HACKENSACK, ACME and THE OSAGE MELON** for only 15c.

## Vine Peach or Mango Melon.

The Vine Peach, Vegetable Orange or Mango Melon resembles the Climbing Orange in taste and quality. Pkg., 10c; 3 pkgs., 25c.



## Climbing Orange.

The fruit is exact size, color and shape of an orange, of delicious scent. Pared and sliced and butter they are delicious, being equal, if not superior, to Parsnips.

For preserves and pies they are splendid, and for mangoes are considered superior to Peppers. Directions with each package. Pkg., 10c; 3 pkgs., 25c.



MELON PEACH. Pkg., 10c.

## Pomegranate.

Similar to Vegetable Orange; of delicious flavor. Fine for pickling. Pkg., 10c.



## THREE RARE MUSK MELONS.

ONE PACKAGE EACH 15c.

FIELD OF OSAGE MELONS



MEXICAN BANANA MELON.

A grand Melon; very large; of delicious quality; flesh almost salmon colored; meat, juicy, thick and sweet. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

## Persian Monarch.

This is a Banana Melon, of a banana shape, banana flavor, banana color and banana quality; it resembles the banana in many respects, only that it is very much larger. Everybody who is fond of bananas will hail this Melon with delight, particularly so your little boy or girl. Give them the pleasure of growing it. Pkg., 15c; 2 pkgs., 25c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

With each 25c Melon order 1 package Nectar of Angels, the earliest large Melon on earth.



**Montreal Market.**

The fruit is very deeply and regularly ribbed; skin green, densely netted; flesh remarkably thick, light green, melting, and of a delicious flavor. In every way one of the most desirable of all. Adam F. Subenthaler, Dodge City, Kan., says: "Melons as big as a half bushel, just like big pumpkins—with meat thick, of the most delicious musk flavor; sweet and juicy." Pkg., 10c; oz., 20c; lb., \$1.25.

**The Princess.**

Color, dark green; the flesh is of a rich salmon color, much thicker than other Muskmelons, and is sweet and luscious beyond description; very early, and averages 8 pounds in weight, often producing from 8 to 12 perfect Melons from a seed. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

**Pineapple Muskmelon.**

(A Winter Muskmelon.) The quality is delicious, having a rich, spicy flavor that is not possessed by any other fruit. This and Salzer's Johnson's Christmas Watermelon cannot be excelled. Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00.

**SALZER'S QUEEN OF ALL.**

We pronounce Queen of All by all odds the sweetest, most delicious, luscious, richly-flavored, delicate but strongly-scented Muskmelon we have ever eaten. The rich, aromatic flavor, its deep, golden salmon flesh, solid but juicy, and general beauty and quality of this Queen of All

Melons is simply indescribable. The rind is strong, deep green, slightly netted, while its deep, thick, rich, salmon colored flesh is luscious, melting and delicious in the extreme. Price of Queen of All: Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25.

**Perfection Muskmelon.**

Equally desirable and profitable to the planter of a dozen hills or the planter of tens of thousands. It has been planted by thousands of Melon growers in all sections of the country, and it has given one and all entire satisfaction. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

**EMERALD GEM.**

A very early and prolific variety, with a skin which, while it is ribbed, is perfectly smooth, and of deep, emerald-green color. The flesh, which is thicker than in most other Melons, is of a suffused salmon color, exceedingly sweet and delicious. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00.

**MIXED****MUSKMELON SEED.**

PICKANINNY MUSKMELON.

We are sure that we have hit upon a popular method of distributing every known variety of Muskmelon seed. We grew last year a great many varieties, and have mixed same, and are offering them at a ridiculously low price, in order to give everybody an opportunity to grow dozens upon dozens of varieties.

Packages of over 200 seeds, 10c; 3 pkgs., 25c; oz., 15c; ¼ lb., 25c; lb., 65c; 5 lbs., \$2.50.

**Mixed Watermelon Seed.**

We offered in a small way, as a premium, last year to several thousand of our customers, mixed Watermelon seeds. These were received and planted with a lively interest, and the reports on same are gratifying, indeed, and we have concluded this season to offer same in a large way. These packages contain almost endless varieties of sorts, in order to give our customers an opportunity to obtain the very best Melon sorts at a small cost. Of course, for a general crop we would recommend the planting of our Golden Rind Melon, Salzer's Earliest, Fourth of July, Wisconsin Hybrid, etc. In fact, every Melon on our list is A No. 1. Now, then, this mixture of Melon seed we are sure will please you. Pkg., 10c; 3 pkgs., 25c; oz., 15c; ¼ lb., 25c; lb., 65c.



QUEEN OF ALL. PKG., 10c.

**Paul Rose (Petoskey).**

This is a slight improvement on our Queen of All. It is a cross between the Osage Orange and Netted Gem, and combines the sweetness of the former with the fine netting of the Gem. It is a magnificent Melon for shipping; is a long keeper, and has an unusually small seed cavity; is very firm, of delicious quality; a Melon that sells readily at a fancy price. It is, indeed, one of the most delicious, richest Melons offered.

Originator's Stock: Per lb., 85c; ½ lb., 50c; ¼ lb., 25c; oz., 10c; pkg., 5c, postpaid.

Salzer's Selected Stock: Per lb., \$1.50; ¼ lb., 60c; oz., 20c; pkg., 10c, postpaid.

**The Strawberry Muskmelon.**

Here's a Melon that you, I, we—yes, everybody, Strawberry Muskmelon; for this has a decided strawberry flavor, hence the name. The originator is confident that the bees carried strawberry pollen to the Melon blossoms, and thus introduced the taste of the Melon from which this new variety is descended. We neither endorse nor deny the originator's theory. It is sufficient to know that a new and interesting, decidedly strawberry-flavored Muskmelon has been produced. It is large ribbed, netted; fine in every respect.

Pkg., 15c; oz., 30c; ¼ lb., 70c; lb., \$2.00, postpaid.

**Well-Known Muskmelon Sorts.**

Price of the 12 sorts: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 58c, postpaid.

1. **GREEN NUTMEG**—Well known. It is a Melon for everybody; large, green flesh, thick, and of luscious quality.

2. **WHITE JAPAN**—Light skin, thick flesh, early and fine.

3. **IMPROVED CASABA**—Pkg., 5c; oz., 10c.

4. **SILVER-NETTED NUTMEG**—Extremely early, nicely ribbed, nearly round, and of delicious flavor. Pkg., 5c.

5. **BAY VIEW**—Exquisite flavor, green flesh, spicy, and very prolific. Pkg., 5c; oz., 10c.

6. **LONG YELLOW CANTELOUPE**—Pkg., 5c; oz., 10c.

7. **ROUND YELLOW CANTELOUPE**—Pkg., 5c; oz., 10c.

8. **ORANGE CHRISTIANA**—Pkg., 5c; oz., 10c; lb., 58c.

9. **SKILLMAN'S NETTED**—Pkg., 5c; oz., 10c; lb., 58c.

10. **EXTRA EARLY CITRON OR NUTMEG**—This is a very early, profitable variety to grow for market. In shape it is round, medium in size, and heavily netted, a capital shipper; green meated. Pkg., 5c; oz., 10c; lb., 58c.

11. **ARABIAN SWEET MUSKMELON**—One of the finest Muskmelons yet introduced. It is very sweet-flavored; oblong in growth, very large and productive; a Melon for everybody.

12. **JENNY LIND**—It is astonishing that this, the most delicious small Melon, is so little known. In the East it is more largely grown than any other variety, and thousands upon thousands of baskets are annually shipped to New York and Philadelphia markets, where they always meet with ready sale. It is one of the earliest. Pkg., 5c; oz., 10c; lb., 58c.

We can supply at above prices also the following: The Newport, Irondequoil, Delmonico, Triumph, The Giant, Banquet, Grand Rapids, Tip Top, etc., etc. We have sown 100 sorts. Write us for prices on large lots.

**Surprise.**

Of round shape, cream-colored skin, of fair size, quite early, and a good bearer; flesh salmon color, thick and of fine flavor; a good sort for family use. Oz., 10c; ¼ lb., 20c; lb., 75c.



NO. 12. JENNY LIND.



# WATERMELONS.

There is nothing in the whole wide world quite so good, so luscious, so thoroughly refreshing on a hot July day, or, for that matter, any summer day, as a cool, crisp, juicy, delicious Watermelon—one of those superb kinds that can be grown from our Northern-grown seed, all heart and core and but few seeds.

## 1. SALZER'S EARLIEST WATERMELON.



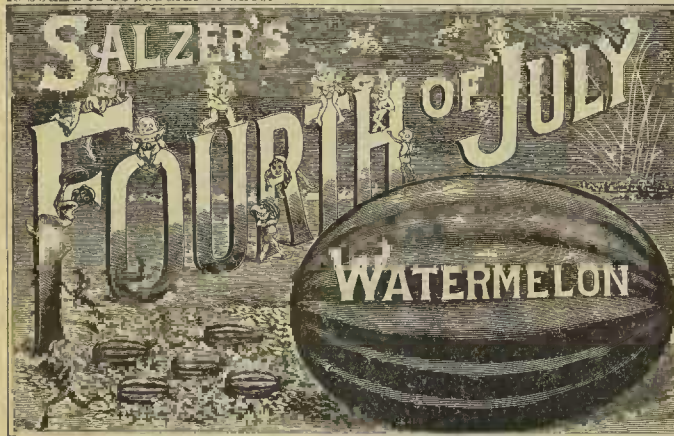
Absolutely the earliest Watermelon known. Sure to be first in the market. It is of the most delicious flavor, very juicy and sweet. It is pronounced by all who use it "absolutely the earliest," and very salable in the market. It is fit for market ordinarily in 60 days, though customers report some ripe in half the time. Everybody should try this superb Melon. Splendid for family use, as a few vines will give you many early Melons. This is the Melon to plant when you are not sure of ripening. We always plant largely of this on that account. They have never failed us. Salzer's Earliest always ripened and brought fine, luscious Melons. It is a splendid Melon for every purpose—just the size for family use. We like it better each succeeding year, and that is what you will say after using it.

Now, then, we have nothing to take back from the above, only to add that Salzer's Earliest still holds the proud, enviable, solitary distinction of being absolutely the earliest Watermelon in the world, and its bigger brother, our matchless Fourth of July, is crowding it to the quick, coming in for second prize. In past years we paid out \$300.00 in gold on these two Melons—trying to discover which was the earliest. Well, Salzer's Earliest always came in for first prize, but was closely followed by Fourth of July. We have increased Salzer's Earliest fully one-half, so that it now bears just the size wanted for market—weighing 14 to 20 lbs. Nothing on the wide, wide, wide earth quite so early as Salzer's Earliest, the peer of all earliest Melons!

Price of Salzer's Earliest Watermelon: Pkg., 10c; oz., 15c; ¼ lb., 35c; 1b., \$1.00; 3 lbs., \$2.75; 5 lbs., \$4.00.

## 2. SALZER'S NEW FOURTH OF JULY WATERMELON.

There has been a great deal of speculation, among seedsmen, and especially among market gardeners, as to whether a Watermelon could be produced that would ripen earlier, and at the same time be larger, than Salzer's Earliest, as Salzer's Earliest has had the enviable distinction for the past five years of being the earliest Watermelon in cultivation. Now, we think that in our new Fourth of July Melon we have solved this problem, and we are giving to the lovers of Watermelons a Melon as large again, of the most exquisite flavor and taste imaginable, which ripens several days ahead of our Earliest. This is a Melon that is bound to be popular at once.



## 4. Salzer's White Rind Gem.

Here's a secret—don't tell any one: This is the finest Melon for family use extant! Sweet as honey, solid to the core; very juicy; flesh, crimson red. A rare novelty. Pkg., 10c; oz., 20c; ¼ lb., 40c; 1b., \$1.50.

## 5. Wonderful Sugar Melon.

No Melon, with the exception of "Oh, My!" has so captured the hearts of the American people as this Wonderful Sugar Melon. It's sure to please. A new Watermelon; grows 16 inches long; rind yellowish-green; shape, oblong. Very large, heavy, and of the sweetest flavor imaginable, hence the name. Pkg., 5c; oz., 10c; ¼ lb., 25c; 1b., 75c.

## 6. SALZER'S GOLDEN RIND WATERMELON.

This is without question the greatest novelty of the age. There is nothing like it in the vegetable world, nor have we ever seen anything that is so perfect and unique a novelty as this. We paid \$300.00 for a single Melon and were glad to get it, because it has always been our aim to give to our customers the finest of all rare vegetable novelties, and we believe that in our Golden Rind Watermelon we have a novelty pre-eminently distinct. It is a fine, round Melon, with a smooth, beautiful golden rind. The flesh is deep crimson, solid but tender and delicious.

In 1897, 1898 and 1899 this Unique Watermelon Took 1,200 First Prizes!

Now we wish to tell you a secret: There is no Melon that has ever created such a furore among seedsmen, among Melon growers and others as this, and if you buy seed this year, we are sure that you will have a tremendous call for same the next season from your neighbors, for everybody seeing this odd, beautiful, unique novelty growing in your garden will want same, no matter what the price. Price: Pkg., 15c; oz., 25c; ¼ lb., 60c; 1b., \$1.75.



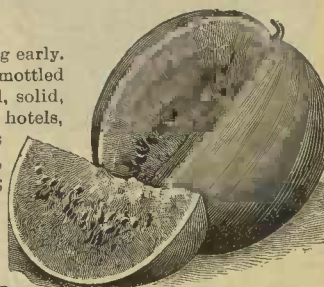
ABSOLUTELY NEW!  
NOW IT'S LET DOWN THE BARS, BOYS! SAY ABBAYE, YOU JUST AS WELL GIVE IT UP, IT'S SHINE USE, TRYING TO COOK MELONS FROM THIS ONE PATCH THEM AN GROW FROM SALZER'S SEED AND AN MONSTERS

SALZER'S NORTHERN GROWN



## 3. Sweet Heart.

Vine vigorous and productive, ripening early. Fruit large, oval, very heavy, uniformly mottled light and dark green. Flesh bright red, solid, and very sweet. Immensely popular in hotels, restaurants and for private table. It is entirely distinct, very sweet, solid, large, and early. Pkg., 5c; oz., 10c; ¼ lb., 20c; 1b., 60c, postpaid.



SWEET HEART WATERMELON.

## 7. SALZER'S GIANT SWEET—THE GIANT OF ALL GIANT MELONS!

Truly a wonderful Melon: yes, none that can beat it in size, weight and delicious eating qualities. We have grown them reaching enormous sizes—we will not mention the weight, because we want everybody to try and get the biggest one. It is the giant among Melons—for nothing exceeds it in size—and then the quality is simply delicious, luscious, and melting. Just look at the discomfiture of our Melon friends in the patch! Tough work to manage them. Too large! Pkg., 15c; oz., 30c; ¼ lb., 50c; 1b., \$1.75.

1 Pkg. each above 7 wonder Melons, postpaid, but 35 cts.

Your order will be held until same is cashed, and costs you 25 cents. Please do not send your private check on your bank.



# THE TWO GREATEST WATERMELONS ON EARTH!

## 1. Wisconsin Hybrid Melon.

It is safe to say that 3,000,000 people tasted this grandest of all Watermelons during the past season, for we sold enough seed of same to the great Melon growers for the largest markets of America to raise at least 2,000,000 Melons. In addition to this, over 70,000 of our regular customers are ready to attest that this is perfection in Watermelons. Our Wisconsin Hybrid is without a peer in the Watermelon field. It is the finest Melon we have ever grown—delicious flavor, splendid keeper, **PEERLESS**. It grows uniform in size, very heavy and solid, and is without doubt the best shipping Melon known. It brings 40 per cent higher price in our market than any other sort sold here. We have sampled and grown **OVER 100 SORTS** of Watermelons, but Wisconsin Hybrid stands immeasurably ahead of them all in all qualities that go to make up a **GOOD MELON**.

**TAKES HIGHEST HONORS WHEREVER EXHIBITED—113 LBS**



**WE WANT TO TELL YOU A SECRET.**

Lend us your ears, that is, the ear of the careful, shrewd, wide-awake, sharp, money-making melon growers. The secret is this, that the Wisconsin Hybrid Melon for quality, for richness of flavor, for fine appearance, for uniform big size, leads all other Melons in the world.

H. H. JACOBS, a La Crosse county gardener, brought one into our seed house in the early part of August weighing over 40 pounds, and it was positively the most luscious Melon we have ever eaten, and he said he had 5 acres more of just such giants. Just figure the profit Mr. Jacobs made at 20c apiece. An acre will produce at least 3,000 of such giants. Now, then, be in the swim. While Salzer's Earliest and Fourth of July will pay you big money for earliest, Wisconsin Hybrid will pay you big money for a general crop.

PRICE OF WISCONSIN HYBRID: Pkg., 10c; 3 pkgs., 25c; oz., 20c; ¼ lb., 35c; lb., \$1.00; by express, 90c; 5 lbs., \$4.00.

## 2. SALZER'S OH, MY!

**The Greatest Watermelon on Earth.**

Salzer's Wisconsin Hybrid, that prince of Watermelons, which has had an unprecedented sale the past ten years, and whose equal many thought never could again be produced, must give way to our Salzer's Oh, My! Melon. This new Melon is a cross between the Wisconsin Hybrid and several other giant sorts, and attains the deliciousness so peculiar to the Wisconsin Hybrid, and which has been commented upon by thousands and thousands of growers of the Wisconsin Hybrid, and adds to same stronger shipping qualities and larger size. The color of the rind is one peculiar to its own—a very dark brownish green, but its great point of merit for the market garden trade is its uniform extreme size. We believe it to be the uniformly largest early Watermelon in existence to-day. In our latitude by September 1st melons of this variety will have attained the enormous weight of 50 to 95 pounds, and of a quality so rich that it seems to combine every good quality desirable in a Watermelon. It is extremely prolific; indeed, there is no other melon, excepting the Wisconsin Hybrid, that begins to approach it in prolificness. An acre will bear several thousand great Melons, weighing all the way from 30 to 90 pounds, and each fit to set before a king. We believe that in Salzer's

Oh, My! Watermelon and in Wisconsin Hybrid Melon we have the two great Watermelons of the age, and we heartily recommend same to everybody wishing the best that there is in Watermelons in the market or shipping trade. The two sorts are simply immense. They are unexcelled, of giant size, of richest quality, while the vines will remain green longer than of any other variety known to us.

**PRICES OF OH, MY! MELON:** Package, 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00, postpaid; 5 lbs., by express, \$4.00.

We can furnish at 35c oz., \$1.00 a ¼ lb., \$3.50 a lb., of Oh, My! Melon Seed taken from specimens only, all weighing above 90 lbs.

**10,000 Gardeners and Planters**

assert that in 1899 they grew thousands of

**"Oh My!"**

**Melons,**

weighing

**60**

to

**90**

lbs.,

Ripe

by

Aug.

10,

'99.





**Odella.**

This new sort has fairly leaped into popularity. Often weighing 50 pounds. Pkg., 5c; oz., 10c; lb., 75c.

**Salzer's Glory of Asia.**

It is extremely early—ripe in 70 days, with rich dark red, peculiarly marked flesh. The kernels are very small; rind only  $\frac{1}{2}$  inch thick; average weight, 10 lbs. The sweetest, most delicious of all, and we guarantee that you will surely pronounce it the "peer of all" after tasting the delicious, juicy richness of Glory of Asia. Pkg., of 30 seeds, 25c.

**Salzer's Great****Johnson Christmas Melon.**

Flesh rich scarlet, solid, delicious; keeps for 3 months. Now, do try this Melon. It will keep for months, and a fine Melon for Thanksgiving and Christmas dinners tastes almost as well as on a hot Fourth of July day. Pkg., 5c; oz., 15c;  $\frac{1}{4}$  lb., 40c; lb., \$1.00.

**The Rockyford Melons.**

"Millions of men" and women, too, now chant the praises of the far-famed Rockyford Water and Musk Melons. Our seed is grown at Rockyford and is right. We hope you will try them, just to see how far ahead or how many miles behind they are to Salzer's Oh, My!

**Rockyford Long Green Watermelon**—This is the far-famed Long Green Melon so popular at Rockyford. Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 30c; lb., \$1.00.

**Rockyford Oblong**—Largely used in Rockyford—resembles our Wisconsin Hybrid. Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 30c; lb., \$1.00.

☞ Mixed Melon Seed, all sorts, kinds, sizes, etc., see page 54.  
25c Melon Seed order, 1 package Nectar of Angels Melon free.  
See page 55.

**City of Mexico Melon.**

It is a remarkably productive Melon, from 10 to 15 large Melons being grown from a single kernel of seed. Its eating quality is superior; it is luscious in the extreme. The flesh is of a rich red, solid to the core. It is of beautiful appearance, and will stand shipping fully 1,000 miles, and sell like hot cakes on its arrival. Splendid for the North. Pkg., 15c; oz., 25c;  $\frac{1}{4}$  lb., 40c; lb., \$1.40.

**Hungarian Honey.**

This sweet-flavored Melon came originally from Hungary. Weigh from 10 to 15 pounds each, and are almost round. Color of the skin is of a brilliant red color, and absolutely stringless. They ripen early; very productive. Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 75c.

**Ironclad.**

It is splendid in all respects; flesh solid, firm, and of excellent flavor. It has been grown to weigh 108 pounds. Rind thin and hard. Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 75c.

**Duke Jones.**

This is the latest introduction of Mr. Girardeau, the "Melon King" of Florida. It resembles somewhat Kolb's Gem, but attains a much larger size and is a favorite wherever grown. Dark green rind, bright red flesh, early, prolific, very large. Growers and commission men unite in pronouncing **Duke Jones** a perfect, very large Melon. Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 75c, postpaid.

**"THE FAMED ROCKYFORD."****Cheap Standard Watermelon Seeds.**

We offer here standard Melon Seeds at a very low price, because we are large growers of same. Gardeners tell us they are better in most cases than the best offered by others, because they are Northern grown.

Price of the following 6 sorts: Pkg., 3c; oz., 7c;  $\frac{1}{4}$  lb., 12c; lb., 35c.

**Phinney's Early**—Early productive, medium size.

**Gypsia**—Very large, long striped.

**Peerless, or Ice Cream**—Very sweet and delicious.

**Mountain Sweet**—The old standard, one of the best.

**Black Spanish**—An old, well-known variety.

**Citron**—For preserves.

We can also supply Cole's Early, the Boss, Cuban Queen, Green and Gold. Mammoth Ironclad, Gray Monarch, Dixie, and all other standard varieties of Watermelon Seeds at: Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 60c, postpaid. Larger quantities, special prices.

**WATERMELONS.**

The price of the following 9 sorts is: Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 60c, postpaid.

1. **Kentucky Wonder**—This is a Melon of rare quality. Early and sure to please. It is a fine Melon; you are sure to like it. See cut, page 54.

2. **The Dixie**—A new Melon, very large, of early quality.

3. **Kolb's Gem**—A splendid shipping Melon; fine quality.

4. **Pride of Georgia**—This stands among Watermelons as did Saul among the children of Israel—head and shoulders above them. Pkg., 5c; oz., 10c.

5. **Green and Gold**—A great Melon novelty. Pkg., 5c; oz., 20c.

6. **Egyptian Red**—Grows to enormous size. Flesh rich, red and sweet.

7. **Scaly Bark**—A splendid shipping Melon. Possesses an unusually firm and tough rind, which bears a great deal of rough handling. Flesh light crimson, of excellent flavor. Pkg., 5c; oz., 10c.

8. **Seminole**—Oblong shape, very productive; extra large; extra quality.

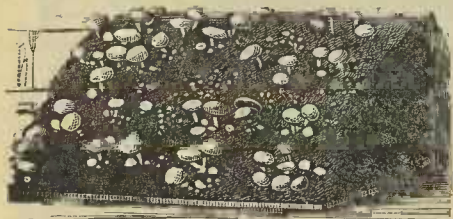
9. **Florida's Favorite**—New; measuring two feet in length and growing very large. Rind thin; color dark and light green alternately; delicious, sweet, very fine.

**Salzer's Hamburg Brussels Sprouts.**

We saw immense fields of this splendid vegetable while in France and Germany. It is used there in great quantities. It is the very best winter vegetable that can be sown. No matter how hard the frosts of November and December, it does not injure the Sprout. The plants remain in the garden until desired for cooking, and then are taken in, as frosts improve them. Strip off the outer covering of the Sprouts, cook them whole—ah! such Sprouts melt in the mouth, and are a delicacy not surpassed by the finest Cauliflower. For early use, plant in May and June; for late, in July. Full culture directions on packages. Pkg., 10c; oz., 25c;  $\frac{1}{4}$  lb., 75c; lb., \$2.50.

**Brussels Sprouts.**

**Improved Dwarf**—Very fine. Pkg., 5c;  $\frac{1}{4}$  lb., 50c.

**A BED OF SALZER'S MUSHROOM.****Cress.****UPLAND.**

all other early greens in the spring by fully 3 weeks. It has a crisp, tart taste, and is relished as a salad. Pkg., 10c; oz., 40c.

**Extra Curled**—Fine flavor, and can be cut two or three times. Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 25c; lb., 75c.

**True Water**—A perennial aquatic plant of low growth. Pkg., 10c; oz., 50c;  $\frac{1}{4}$  lb., \$1.50.

**Upland Cress**—Shows its bright green leaves as soon as snow begins to melt, and is ahead of

**Egg Plants.****EARLY PURPLE.****WHITE EGG PLANT.**

**Salzer's New York Purple**—Extra large, 60 lbs. having been grown from 1 plant; delicious oyster flavor when fried. Pkg., 5c; oz., 25c;  $\frac{1}{4}$  lb., 75c; lb., \$2.50.

**Early Purple**—Large (new). Very early and prolific; fine for family use. Pkg., 10c; oz., 40c;  $\frac{1}{4}$  lb., \$1.00.

**Long Purple**—Pkg., 5c; oz., 25c;

**White Egg Plant**—A novelty. Very nice and fine. Pkg., 15c.

**Collards.**

**Georgia**—Pkg., 5c; oz., 10c; lb., \$1.00.

**Marrowfat**—Pkg., 5c; oz., 15c; lb., \$1.00.

**NEW YORK PURPLE.****CHAMPIGNONS OR MUSHROOMS.**

The demand for Mushroom spawn among private growers and gardeners for growing in cellars, sheds, etc., has increased with us since 1893—in six years—over 1000 per cent. Everybody is trying this most delicious of all edible fungi. Our booklet, "Mushroom Culture," is mailed you on receipt of 10c. The Mushroom is a delicious edible fungus, of a white color, changing to brown when old. The gills are loose, of a pinkish-red, changing to livid color. It produces no seed, but instead a white, fibrous substance in broken threads called spawn. Can be grown in cellars and out-of-the-way places.

**CULTURE OF THE MUSHROOM.**

Our booklet, 10c; or mailed free with each order of 75c worth of spawn, tells all about it. Price, lb. by mail, 30c; 4 lbs., \$1.00; by express, 20c; 5 lbs., 75c; 10 lbs., \$1.25.



# ONION SEED.

## EVERYBODY, PLEASE READ THIS!



The Onion is the most important of all crops. If Onions bear well, the profits of the farmer and gardener, as a rule, are assured. We insure your profits, sir! Our Onion seed grows! It does not lie in the ground until judgment day, as some of our cheap competitors' Onion seed seems to. Ours acts differently. You sow, it sprouts. You cultivate, it grows. You harvest, and it makes you glad with a rousing, prodigious, unheard of before, big, big yield. That's the way Salzer's Onion seeds act! Page 62 shows our three great big cropping specialties.

It is a fact that several years past a goodly number of parties in Rockford, Chicago, Philadelphia, Minnesota and elsewhere offered cheap French and picked-up Chinese grown California Onion seed at low prices. Now, this Onion seed was sent out in competition with our high-grade pedigree Wisconsin grown stocks. The result was that the low prices attracted some of our customers, who bought their Onion seed from them to their loss, as a goodly number have since written.

Now, to protect ourselves, we have purchased a small quantity from the same growers in France and California. In order to meet their low prices, we are offering these at exact cost. The seed is sold for just what it is; no guarantee, of course. French and California grown, under the title, "Low-Priced Onion Seed."

### PLEASE READ AND NOTE THIS CAREFULLY.

All prices in this catalogue on Onion seed that do not call for Low-Priced Onion Seed are for our pedigree Onion seed stock, thus Salzer's King of the Earliest, Salzer's Autumn King, and others of our specialties, which no other seedsmen has or can obtain from us, we have only the PEDIGREE stock, as we grow these ourselves, but of the common variety, such as Yellow Globe Danvers, Flat Danvers, Silver King, Prizetaker, etc., we have a "Low-Priced Onion Seed" stock.

## BOTTOM ONION SETS



**White Onion Sets—**  
(Bottom)—Pt., 25c; qt., 35c; by express, qt., 20c; pk., \$1.00; bu., \$3.00.

When one variety is exhausted, unless otherwise ordered, we ship another. Thus, if yellow were all gone, we would fill orders with white or red, etc.

**Yellow Sets—**(Bottom)—By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 90c; bu., \$2.75.

**Red Wethersfield Sets—**The great general purpose Onion, the best of all for big yield and house use when dry. Pt., 20c; qt., 35c, postpaid. By freight, qt., 20c; pk., 90c; bu., \$3.50.

**Genuine Top, or Button Onion Sets—**Produce the earliest large onions. Pt., 30c; qt., 40c, postpaid. By express, pt., 15c; qt., 25c; pk., \$1.50; bu., \$6.00.



WHITE MULTIPLIER.

A magnificent Onion. Produces Onions of excellent quality. Very early. Greatly like the White Multiplier, only not in color. Qt., 35c, postpaid; by freight, qt., 25c; pk., \$1.25; bu., \$4.50.

### LEEK.

Splendid for flavoring soups, etc. Treat same as Onion; both leaves and bulbs are used. In fall, plant a few in sand in cellar for winter use.



NEW WINTER.

**New Winter Flag—**Very fine. Pkg., 5c; oz., 30c; lb., \$2.00.

**Broad London Flag—**Much used. Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.15.

**Salzer's Large Rouen Leek.**

The finest, most prolific and profitable of all. Grown in enormous quantities in France and Germany. Splendid for flavoring. Pkg., 15c; oz., 35c; lb., \$2.00.

For larger lots of Onion Sets, write for special low prices.



## ONION SETS.

The cheapest way to raise Onions is from seed, but thousands of our customers plant only for green in early spring. To these we say, buy a few sets. A quart or two is sufficient for a small family. Bottom sets are the best. Gardeners make from \$150 to \$400 per acre from Bunch Onions, raised from bottom sets.



THE EGYPTIAN OR PERENNIAL ONION SETS.

The Egyptian or Perennial Early Top Onion Set.

It is the earliest Onion there is. It can be used for green only. It is from 12 to 20 days ahead of all other Onion Sets. With slight protection it will remain outdoors over winter. It is green almost as soon as the snow is gone. A few quarts planted in the corner of the garden will furnish sufficient green Onions for years. By mail, pt., 20c; qt., 30c; by express, qt., 15c; pk., 90c; bu., \$2.00.

**The Chives furnish Onion flavor 15 days ahead of any Onions.** Price, per 12, 20c; 25, 30c; per 100, \$1.00.

**Horseradish and Peplant.** See page 50.



CHIVES - SCHNITTLAUCH.

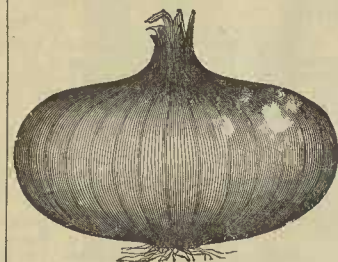
### White Multiplier Onion Sets.

They are of a pure silvery white color, enormously productive, frequently producing as many as 20 bulbs in a single cluster from a single bulb planted; of excellent quality and size for bunching green. Sets always rather large. Their keeping qualities are remarkable, having kept perfectly sound for a year; but their most important quality is extreme earliness, being ready for market from 1 to 3 weeks ahead of other Onion sets. Price, by mail, pt., 20c; qt., 35c; by freight or express, qt., 25c; ¼ pk., 80c; pk., \$1.50; bu., \$5.50.

### Flat Danvers Yellow Onion.

Many growers prefer this to the Globe Danvers, as ordinarily it is a very heavy cropper. It is a fine Onion, one you are sure to be pleased with, and the price is very low. Well known, a heavy yielder, a splendid keeper, beautiful appearance, and sells readily in all markets. Not so rich as our Neckless Globe. Pkg., 5c; oz., 15c; ¼ lb., 30c; lb., \$1.00; 4 lbs., \$3.75.

**LOW-PRICED ONION SEED** (right up to Chicago and Minneapolis stocks): Pkg., 3c; oz., 10c; lb., 80c.



FLAT DANVERS ONION.

### Prize Danvers.

A magnificent yellow Onion, flat to round, very prolific. Of it John L. Rath, Michigan, grew from 1 pound of seed 262 bushels and says he might have had 800 bushels only it was too dry.

**Salzer's Pedigree Stock:** Pkg., 5c; oz., 10c; ¼ lb., 30c; lb., \$1.00; 4 lbs., \$3.75.



AUSTRALIAN BROWN.

### The Australian Brown Onion

Is of medium size, wonderfully hard and solid, and most attractive for market, both as to form and appearance. They are extremely early in ripening, and never make any stiff-necks or scallions. Every seed seems to produce a good-sized onion, and the bulb begins to form very quickly, when the plant is not over three inches high. From its firmness and hardness, it will keep in good condition longer than any other Onion known. The color of the skin is a clear amber-brown. So widely contrasted from any other Onion is this color that it will be noticed on market, and when once bought, purchasers will most likely call again for "those beautiful brown onions."

Per pkg., 10c; oz., 20c; 2 oz., 30c; ¼ lb., 50c; per lb., \$1.75, postpaid.





1000 BUSHELS PER ACRE FROM SALZER'S NORTHERN SEED.

View of One of Salzer's WHITE MILDNESS Onion Fields, Growing Onion Bulbs for Seed Purposes.



### Italian Onions.

Do well in every part of the United States. The following sorts grow the first year to 2 inches in diameter. If these bulbs are planted a second season they frequently reach the size of 6 inches.

**Mammoth Pompeii**—A wonderful Onion of enormous size and mild flavor. Pkg., 10c; oz., 25c; ¼ lb., 70c; lb., \$2.75.

**Giant Roco**—A splendid, large, globular-shaped Onion; color bright brown; readily produces Onions weighing 2 pounds from seed first year. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.00.

**Giant White Tripoli**—Excellent variety, of mild flavor, rapid growth; attains 2 pounds from seed first year, and 4 pounds the second. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.00.

**Early White Naples**—One of the earliest of the white Italian sorts. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.25.

**Marzajole**—A capital keeper, large, beautiful white, flat-shaped bulbs, fine flavor, big cropper. Pkg., 5c; oz., 25c; ¼ lb., 60c; lb., \$2.25.

**Giant Tripoli**—A grand, deep red Italian Onion, of rapid growth, mild flavor, good keeping qualities and large yield; 2½ pounds grown from seed the first year, the second year growing to 6 pounds. Pkg., 5c; oz., 25c; ¼ lb., 75c; lb., \$2.25.



### New Onion—White Mildness.

Offered for the first time in 1897. This is the Onion to grow for your private garden or for high-grade, high-class city customers, because they will pay you double the price for this handsome, white, mild American variety of Onion. It originated with us in Wisconsin, keeps long and well; indeed, we have kept tubers in handsome appearance for 12 months. It is very prolific, yielding 500 bushels to the acre. We know of no Onion that we can more heartily recommend for the kitchen garden than this.

It's an Onion for the epicure; its fine, rich quality commends itself to every one desiring a rare deliciously flavored Onion. Its fine shape, beautiful color and delightful flavor stamp it as one of the very best.

Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50; 4 lbs., \$9.50 postpaid.

### White Globe.

A large, globe-shaped Onion, firm, fine-grained, of mild flavor; keeps well. This is one of the handsomest Onions grown. Of beautiful shape, clear white skin. Pkg., 5c; oz., 20c; ¼ lb., 75c; lb., \$2.50.

### Extra Early Red Globe.

This variety matures early. It yields abundantly, is of mild flavor, and a good keeper, of medium size, deep red in color; very close grained, solid and heavy. It's a splendid onion and does well everywhere. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.40.

**Low-Priced Onion Seed**—Pkg., 3c; oz., 10c; ¼ lb., 30c; lb., 75c, postpaid.



## Salzer's Autumn King Onion.

Salzer's Autumn King Onion is as beautiful as a picture—large, fine, roundish flat in shape, and enormously, yes, wondrously, productive. The Onion is large, just the size for general market, and just the size to produce the past year 1,108 bushels per acre easily by following our new method of Onion culture, and 2,507 bushels on 3 acres. For fall it is superlative; indeed, it is one of the very best fall Onions we know of, and the fact that you can produce 1,108 bushels per acre with ease, combined with its beauty and quality, places it at once in the front rank of Yellow Onions.

### Let Us Stop and Do a Little Reckoning.

Say you plant 2 acres of King of the Earliest and 5 acres Autumn King, let us see what they will do for you:

Two acres King of the Earliest Onion, at 600 bushels (new method), equals 1,200 bushels, @ 90c a bushel, \$1,080.00.

Five acres Autumn King, for late, 900 bushels (new method), equals 4,500 bushels, @ but 40c a bushel, \$1,800.00.

Or a total of \$2,880.00 on 7 acres, and these 7 acres under our new method of Onion culture can be made to produce above yields anywhere.

Now, then, friend, here's a chance to make money for the ensuing year, and why not do it? We honestly believe that Onions will command a big price next fall. Your neighbor, and lots of your neighbors, are not going to plant Onions and Potatoes this year. Now, this is the time for you to plant plenty, and in planting plenty you will make money.

### HOW TO GROW 1,213 BUSHELS OR MORE ONIONS PER ACRE.

These directions we think will positively give you 1,213 or more on each and every acre planted, if the season is favorable. These directions are sent with each ounce order or more of Autumn King Onion seed you buy.

### Price of Salzer's Great Autumn King Onion.

Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.50; 4 lbs., \$5.50; by express, lb., \$1.40; 4 lbs., \$5.00; 10 lbs., \$12.25.

### Late Red Globe.

This is the Standard Red Globe Onion. Not as prolific as Salzer's Red Wethersfield, but a fine Onion throughout. It is grown in the East in preference to Red Wethersfield. Yield is often 800 bushels per acre. Stock scarce. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.

### New Queen.

The earliest, finest of all white Onions. A perfect queen in the field; of delicious flavor. Grows to 2 inches in diameter. Sells rapidly in market; none earlier. It is a splendid Onion, sells well everywhere, is well liked by everybody, and does splendidly in all soils and climates. Note the low price. Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.50. **LOW-PRICED NEW QUEEN**—Pkg., 4c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

### Salzer's 60-Day Onion.

A new white, small sized, finely-flavored Onion from Italy, said to ripen thoroughly in 60 to 60 days. We hold all the seed in America of this early novelty. Try it. Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.50.



### Salzer's Pickling Onion.

This is the finest of all white pickling Onions, growing rapidly, but remaining small, solid and of fine flavor. Three crops can be gathered for this purpose in one season. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.50.



THE GREAT GENERAL PURPOSE ONION IS FOUND ON PAGES 61 AND 62—LOOK IT UP!

Remember we cannot use your private check; you will confer a favor by remitting per Money Order or Draft on Chicago or New York.



## 3 GIANTS.

### 1. Salzer's Giant Silver King Onion.

With each succeeding year the popularity of this Onion increases, and it not only increases, but gardeners, farmers and trucksters grow more enthusiastic in its praise, and well they may, for this great Onion deserves every word of praise that can be spoken. Although we offered Silver King for the first time in 1884, we do not believe any other variety of vegetable, excepting our Giant Flat Dutch and Lightning Cabbage, has in ten years' time been more unanimously endorsed by one and all everywhere. We received thousands of letters and postals the past season, all containing words of the highest praise AS TO THE WONDERFUL SIZE, EARLY MATURITY AND QUALITY OF THIS NOW FAMOUS ONION, seed of which we have sold to tens of thousands of our customers. It grows larger than any other White Onion in cultivation. Bulbs are of attractive shape, flattened but thick through as shown in illustration. Averaged diameter of onions from 5 to 7½ in.; bulbs often attain weights of 2½ to 4 lbs. each. No other White Onion attains such mammoth size, nor will any other white variety grow uniformly so large. Skin a beautiful silvery white; flesh of particularly mild and pleasant flavor; so sweet and tender that it can be eaten raw like an apple. Every one desiring the largest and handsomest onions of the finest flavor will be more than satisfied with the Silver King. Cannot be too highly recommended either for family use, exhibition at fairs and restaurants, or for sale in market, where its size and beauty will prove very striking. If you have not already sown Silver King, you should not neglect to sow it this year. It's the onion for everybody, but especially for the city garden. Over 100,000 gardeners found it to equal and surpass all the claims herein made. An ounce of Onion Seed, with our new method of culture, would give you 50 bu. of Giant Silver King Onions.

#### TESTIMONIALS ON GIANT SILVER KING.

"I cannot speak too highly of the Giant Silver King. From 1 ounce of seed I grew 10 bushels of Onions, the largest measuring 20 inches around."

M. G. GARRETT, Michigan.

"Bought 1 pound of Giant Silver King seed. From it I grew 203 bushels. Took 5 bushels to the fair. The 5 bushels were composed of 63 Onions. Of course I took first premium."

B. H. HART, Illinois.

"The 1 pound Giant Silver King yielded 135 bushels; average was 1 pound. Many of them grew much larger."

L. H. GOOD, Ohio.

"If I could grow but 1 Onion it would be Silver King. The ½ pound yielded 35 bushels, and it was a bad onion year. None less than 4 inches in diameter. Received \$1.50 a bushel for same."

FRANK BARTEDES, Mo.

This giant of all White onions, this leviathan, this monster, is the Onion to grow for profit. By following our new method, all the way from 1,200 to 1,500 bushels can positively be grown on each acre planted on good onion soil. It is the producer, and all Onions are large, fine and of delicious flavor. You will surely like it.

**\$5,000**

Plant 7 acres as per our new method (page 61) and see if you do not make \$5,000.

PRICE OF THE GREAT GIANT SILVER KING ONION, HIGHEST GRADE—Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60; 2 lbs., \$3.00; 4 lbs., \$5.75—postpaid; by express or freight, pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.50; 2 lbs., \$2.80; 4 lbs., \$5.35.

LOW-PRICED SILVER KING ONION SEED: Pkg., 6c; oz., 15c; ¼ lb., 45c; lb., \$1.25, postpaid.

### 2. Prizetaker Onions.

First offered in 1888, and it proved to be the greatest acquisition in years. The largest, handsomest, finest flavored—most superior Yellow Globe Onion ever introduced. This simply magnificent Onion is certainly a wonder. There has never been an Onion in the United States that could equal it, and we believe it will supplant all other Yellow Globe Onions now in cultivation, as soon as its sterling qualities are known, for it is certainly perfection. Of a clean, bright straw color, it always grows to a uniform shape, which is a perfect globe. It has a very small neck and always ripens up hard and fine, without any stiff-necks. In market it attracts marked attention, and, although only offered to a limited extent, has always been picked out and selected at three times the price of any other sort on sale, either red, white or yellow. Produces 1,000 and more bushels per acre; keeping qualities are excellent, in spring the bulbs being apparently as firm and solid as when put away in the fall.

#### You Can Grow Onions Weighing 6 lbs. 5 oz.!

Can anything beat that? *Farm and Fireside* contained the following notice written by JOSEPH: "The King of all Onions. The greatest novelty in years, and the King of all Yellow Globe Onions. It is ahead of any domestic Onion I have ever seen, and finer than anything I ever expected to grow. If you want to see what the Onion looks like, go to the nearest fruit store and behold the Spanish Onion on sale at 5c or more a pound. There is no reason why the 'Prizetaker' should not take the place of the imported bulb, and be sold at a high price. The two varieties cannot be told apart. Here is a chance for the progressive Onion grower that he cannot afford to neglect, for there is money in it. The name 'Prizetaker,' although not very elegant, is, nevertheless, quite appropriately selected. Any fair, average specimen will take the prize at an exhibition against the finest specimens of other sorts. It is seldom, very seldom, that we come across a novelty that marks such a long step in advance in the culture of vegetables. Besides being a 'Prizetaker,' it will also prove to be a 'Pricetaker.'" A word to the wise is sufficient.

PRICE: Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.75; 2 lbs., \$3.25; 4 lbs., \$6.25; by express or freight, pkg., 10c; oz., 20c; ¼ lb., 55c; lb., \$1.65; 2 lbs., \$3.00; 4 lbs., \$5.75.

LOW-PRICED ONION SEED OF PRIZETAKER ONION—Pkg., 5c; oz., 15c; ¼ lb., 40c; lb., \$1.40.

### 3. Salzer's Gladiator Onion.

This new variety is the largest and most popular Onion grown in Spain. It possesses the large size, mild flavor, excellent keeping and all other good qualities of the celebrated Prizetaker, but differs from that variety in its handsome skin, which, in contrast with its pure white, fine-grained flesh, attracts marked attention in market. We believe there is a great future here for this Onion, as, instead of the tops dying down or running to seed, as is the case with American varieties, it keeps on growing the entire season, thus attaining enormous weight and dimensions. A number of specimens sent by customers had attained a weight of 6 lbs. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.60; 2 lbs., \$3.00; 4 lbs., \$5.75.

1 package each above 3 Giant Onions,	20c.
1 ounce " " " "	45c.
¼ pound " " " "	\$1.25.
1 pound " " " "	\$4.50.





## Salzer's 3 Great Onions.

Ye Farmers and Gardeners of America, why stand ye idle—why let the golden opportunity go by to enrich yourselves! Here's money to be made and lots and lots of it! Onions are bound to be high next year—high from June to December! Why not have a plenty and reap a plenty of money? You can do it, do it easily; do it while others idle, do it while others talk about "hard times" and poor crops! Yes, you can. You've got the stuff in you to grow a big patch of Onions. Try it, Sir, for 1900. What shall I plant? Let me tell you. You are going to plant 3 acres of onions of the 3 great sorts. Put in one acre in King of the Earliest (new method) and sell them in July and August at \$1.25 a bushel. That one acre will mean \$1,000. Then,  $\frac{1}{2}$  acre Neckless Yellow Globe, and  $\frac{1}{4}$  acre Salzer's Great Wethersfield. These 2 acres will mean (new method) 2,000 bushels and ought to fetch you \$1,000 to \$1,200 more! We get excited when we hear farmers and gardeners say it don't pay any more! Sir! It pays better than ever before, but do it right! Shades of Italy, thou land of garlic, onions and art! What would thy inhabitants do planting onions as many Americans here do? Why, Italy would starve. But America and you, Mr. Farmer, can make \$1,000 to \$2,000 as easily as "falling off a log" if you apply yourself to 3 or 4 acres of Onions! Try it for 1900 and in 1901 you will plant 20 acres!

These 3 sorts are just right, they will produce and only await your planting to spring into life, and grow into money. Why hesitate? Plant, plant, plant, that's the secret of success.

### 1. Salzer's King of the Earliest.

The earliest large Onion on earth, the finest early seed Onion on earth, the biggest early Onion money-maker on earth—big statements, these are—but, Sir, every word is true, every word will be borne out by you if you will only plant them! We never tire in chanting the praises of this Onion. We believe we do a kindness to every patron and everybody whom we induce to purchase and plant this Onion, and put them on the track of making money. It was but yesterday that a good, bright gardener walked into our office and sincerely thanked us for advising and inducing him to sow Salzer's King of the Earliest Onion last spring, as also for the instruction and advice we gave him.

When we introduced this Onion 7 years ago, we had no idea it would spring so suddenly into popularity, for to-day there is no Onion grown in the North, or in the West or South, which is higher reputed than our King of the Earliest. After repeated and impartial trials this Onion has proved superior to all in earliness and excellent qualities, which stamps it absolutely the very earliest fine grade, fine quality, large red Onion grown. In our latitude it has frequently been ripe to sell by July 1st, when Onions invariably bring \$1.00 to \$2.00 per bushel, and that pays. The Onion matures quickly from seed, is of fine shape, beautiful rich red color, varying from globe to round flat, is of mild flavor, and ripens at a time when Onions command a high price. It is unquestionably the largest, handsomest, finest flavored, best shaped, finest keeping, most superior early red Onion ever introduced, and is an Onion that will sell on its merits in any market.

IF ANY SEEDSMAN, OR MERCHANT, OR ANYBODY OFFERS YOU an Onion just as good as Salzer's King of the Earliest, you can put him down for a trifler with the truth. Now, this is strong language, indeed, but it is the truth. There is no Onion offered in the world as good, and no seedsman has this type and cannot get it from us for love or money, because we must keep the best in the world for our own customers. We know that last year many seedsman said they had an Onion just as early as our earliest (but they had not) and the result was a great many were defrauded by buying their cheap stock. Price, pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 50c; lb., \$1.60; 4 lbs., \$6.00, postpaid. By express, 1 lb., \$1.50; 4 lbs., \$5.60.

### 2. Salzer's Neckless Yellow Globe Danvers.

The Yellow Globe Danvers has been one of our specialties for many, many years. We have loved it, we have cared for it, we have watched it, we have improved it, we have increased its yield, we have made it more beautiful, we have succeeded in a remarkable measure to work off its neck qualities so that now we have in our Neckless Yellow Globe Danvers Onion, the queen of all yellow Onions on earth, and we are not going to take back one single word of above. It is true that our Prize-Taker is a larger Onion, is a finer flavored Onion for raw eating, but then that is a different variety; but for all that goes to make up a good yellow onion, fine appearance, fine quality, fine shape, fine yield, there is nothing that approaches our matchless Neckless Yellow Globe Danvers Onion. The common Yellow Globe that is offered by other seedsman and which we also can furnish under low prices, is a good Onion. It is one that needs to take a back seat for no one, but in our Neckless Yellow Globe we have an Onion that is head and shoulders above all other yellow globe varieties, and for this reason we urge upon you, Mr. Gardener and Farmer, to give it an extended, and careful, and impartial trial this year. This is an Onion we warrant, and it is an Onion that we bank on, it is an Onion that we love, and for this reason we would like to distribute it broadcast over our great land. The three Onions found on this page and the next one are peers amongst other varieties. There is really nothing finer than King of the Earliest for extreme early, nothing better than our Neckless Yellow Globe and nothing nobler and grander than Salzer's Improved Red Wethersfield Onion. These three varieties, as described under "Salzer's Three Great Onions", ought to make for you all the way from \$350 to \$700 an acre by planting same by our new method. Our Neckless Yellow Globe is a great cropper, a splendid keeper, and is one of the finest yellow Onions on earth. We challenge anybody to produce its equal.

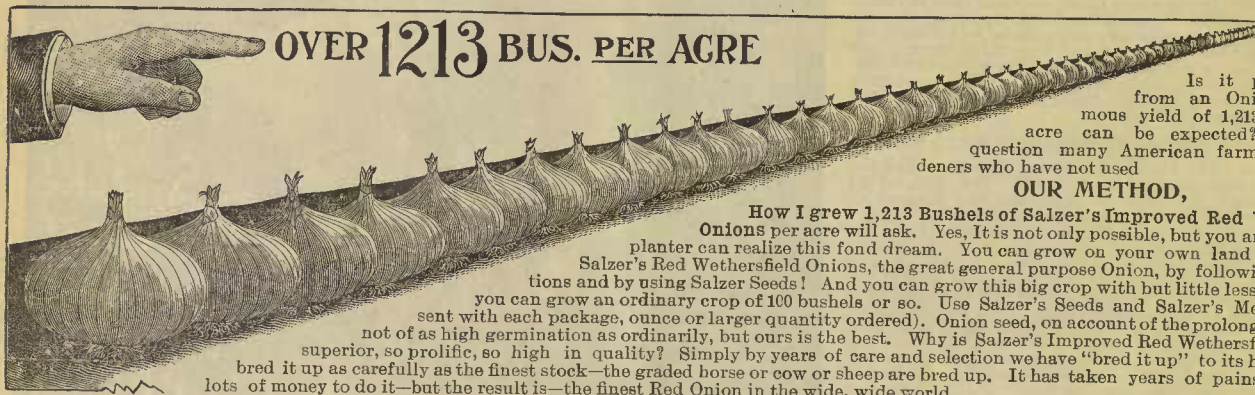
Salzer's Yellow Globe; Pkg., 10c; oz., 20;  $\frac{1}{4}$  lb., 35c; lb., \$1.25; 4 lbs., \$4.50. By express, pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 30c; lb., \$1.15; 4 lbs., \$4.20.

(Low-priced Danvers Yellow Globe Onion)  
Seed: Pkg., 5c; oz., 10c;  $\frac{1}{4}$  lb., 30c; lb., \$1.10.)

### 3. SALZER'S IMPROVED RED WETHERSFIELD ONION.

This is our specialty. It is the grandest Red Onion for general crop grown. There is no sort equal to it in yield, in keeping qualities, in fine flavor, and for market. From every section of America come glowing letters of the success our customers had with this splendid Onion, sweeping every state and county gladden the heart, delight the eye and fill the purse, you can have by sowing Salzer's Northern-Grown Onion Seeds. It pays to sow Salzer's Improved keeper and an enormous yield; just the Onion for everybody, the great general purpose Onion. Now, Then! This is the Onion for the farmer, the citizen and the gardener to grow, to put in their cellars for the winter. Why? Because Salzer's Improved Red Wethersfield is one of the easiest to grow, is certainly one of the best keeping Onions, and is always of excellent quality. It is the greatest average big cropper among Onions.

1,213 Bushels Salzer's Red Wethersfield Onions per Acre.



### IT'S THE GREAT MONEY-MAKING ONION.

No Onion that we know will make you more money and do it easier than Salzer's Great Wethersfield. It's the great money-maker because it is so heavy a yield, and all Onions are so fine that they sell at good prices in all markets!

Thos. H. McCulloch, of Mason City, Iowa, under date of March 27th, writes: "Last season I sowed an acre of Onions with seed I purchased of you,—2 lbs. Yellow Globe Danvers and 2 lbs. Red Wethersfield,—and although the spring was late, wet and cold, still the seed germinated well, and I had a fine stand and good crop, and sold the crop in Chicago in November for \$420.00 net."

It is without question that Salzer's Red Wethersfield Onion strain is the greatest cropping red Onion in America to-day, good for Texas and the South, splendid for California and the West, unapproachable for Iowa and the North, and par excellence for the East and the Atlantic coast, and we urge everybody to give it a test. The price is so low, and so much money can be made, that we look forward to the largest trade in this variety of Onion that we have ever had. The Onion is sure to please, sure to grow, sure to return a big yield, sure to sell quickly in any market, sure to keep long, and sure to please the housewife. When a seedsman tells you that his strain is "just as good," our experience shows it can be doubted just 50 per cent. Our Wisconsin grown strain beats the world! It would be cheap at three times the price. Our prices are low, and we sell as long as stock lasts at the following prices:

Pkg., 10c; oz., 20c;  $\frac{1}{4}$  lb., 30c; lb., \$1.00; 4 lbs., \$3.95. By express or freight, 8 cents a pound less.

One Package each of the above 3 great Onions, 20c; 1 oz., of each, 50c; 1 lb., of each, \$3.50.



Lots of fun growing Cactus from seed. Package, 10c. More fun growing Royal Carnations from seed. Package, 20c.



The **"THREE GREATEST ONIONS IN EXISTENCE,"**

ONE PKG. OF EACH VARIETY  
ONLY 20¢ POST PAID.

**"1213 BUSH. PER ACRE"**

SALZER'S IMPROVED  
RED WETHERSFIELD.

SALZER'S  
NECKLESS  
GLOBE DANVERS

SALZER'S  
KING OF THE  
EARLIEST.

**"EARLIEST  
ON EARTH."**

**ALWAYS GOOD FOR  
1000 BUSHELS PER ACRE.**





WE OFFER  
**\$20000**  
 IN PREMIUMS,  
 ON  
**SALZER'S**  
 1900  
**TOMATO.**

THE QUICKEST BIGGEST MONEY MAKER.

SALZER'S 1900 TOMATO IS MARKETING AHEAD ALL OTHER LARGE SORTS.  
 PER LARGE PACKET 20¢.

THE  
 EARLIEST.

THE  
 LARGEST.

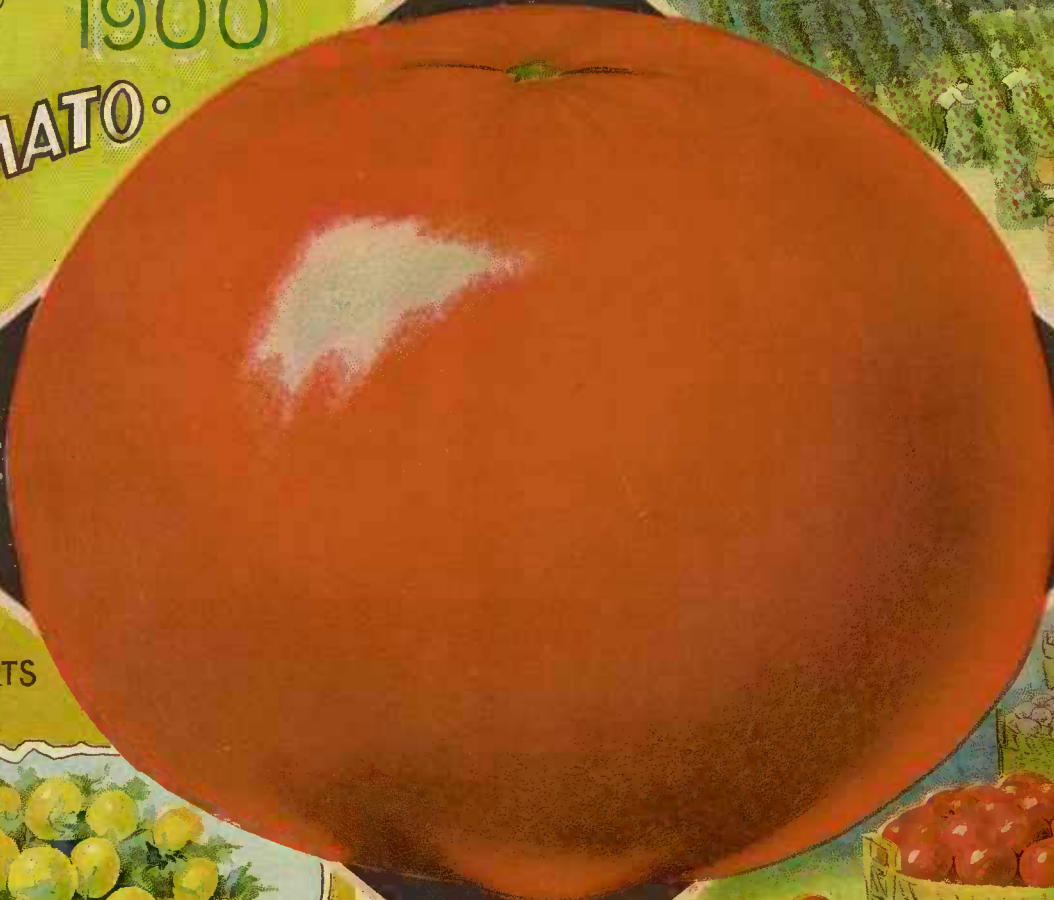
THE  
 MOST  
 PROLIFIC.

1 PKT.  
 EACH  
 OF THESE 2  
 TOMATO SORTS  
**35¢.**

THE FINEST  
 FLAVORED.



**SALZER'S GOLDEN GLORY**  
 PACKET 20¢.



LARGE  
 PACKET  
 20¢.



# THE 1900 TOMATO.



When the Queen of Sheba bowed before Solomon, the King, and bewilderingly gazed at the glory surrounding his majesty, her great amazement forced the famed remark, "The Half Has Not Been Told." When seedsmen, big and small, young and old, original and "copyers" decant upon the merits of their various tomatoes and, in a general way it seems they have exhausted the vocabulary and have used up all of Webster's adjectives describing their tomatoes, then the John A. Salzer Seed Co. takes up the thread and says on tomatoes, "The Half Has Never Been Told" and that's the truth, the full truth and nothing but the truth, for in our new tomato,

## THE 1900,

There are combined more good qualities, more superior richness, more exquisite flavor, more extraordinary excellencies—a form of transcendent beauty, of lovely attractiveness and lusciousness, astonishing size and remarkable earliness, rapidity of growth coupled with amazing keeping characteristics, absolutely a tomato unapproachable in its meaty, beefy, juicy qualities. We seem, in the 1900 tomato, to have attained perfection in every respect, as to form, beauty, size, earliness, long keeping and meaty qualities.

## \$200 IN PRIZES.

We want a name for this marvelous tomato, this bewitching beauty, this prince of rich, luscious, meaty, earliest, colossal tomatoes, a name suitable to this monarch among tomatoes. It should embody if possible,

A—Its remarkable qualities, its astonishing earliness and its stupendous size.

B—No name used before for tomatoes could be considered.

C—Names must be sent in by September 5th, 1900, and for each package of seed purchased by you, you are entitled to send in a name. Names should be sent on post-

card or on a separate page in a letter and should not be included in the body of the letter, so that the correspondence can be handed over to the committee in charge of deciding names and awarding prizes.

## \$100 FOR A NAME.

We will pay, December 1st, 1900, \$100 in gold for the name selected as above. If more than one suggests the same name the money will be equally divided.

There are hundreds of your neighbors who would gladly purchase a package of the 1900 tomato and pay you twenty cents for same as this gives them an opportunity of sending in a name for each package they purchase and also to enter in competition for the other prizes. In addition to this you would be entitled to suggest a name for each package that you purchase, thus if you purchased 200 packages and sold them to your neighbors, each of your neighbors would be entitled to one name for each package purchased and you would be entitled to send in 200 names, that is one name for each package that you purchase.

In addition to this, the packages per hundred would be sold to you at \$15.00 net which would mean \$5.00 profit to you for each 100 packages sold, in addition to competing for the prize of \$20.00 to be given to the party purchasing the greatest number of packages. These orders can be sent in at different times up to July 1st. ½ oz. entitles to 5 names, 1 oz. to 10 names.

Now, only a few words more regarding this tomato marvel. The John A. Salzer Seed Co. pronounces it positively the earliest large tomato on earth. We sent out a few trial packages last Spring, and, without exception, the tomato is praised beyond our fondest expectation. Now, my friend, if you want the best tomato grown today, the 1900 is the one you should obtain. It will fill each and every requirement, it will not disappoint you, whether for home or market use. It will double discount any sort known to seedsmen today.

The famous tomato grower, Ralston Wright, says—It is the acme of perfection, a marvel in earliness, a marvel in size and a marvel in its richness of quality.

Chas. P. Braslan, seed grower, known from Maine to California, gives this emphatic endorsement—1900 Tomato combines more good qualities than all other varieties. It is a giant in size and a prodigy in earliness.

C. P. Coy & Son, of Waterloo, well known seed growers—Its exquisite beauty, superior richness, remarkable earliness and long keeping qualities commend it to everyone.

Hon. Robert Calvert, U. S. Surveyor of Customs—Combines more superb qualities than any other sort I have ever seen; have never before grown a tomato of such richness and such beefy, meaty quality and of such superior beauty. In large markets they would readily sell at 10 to 20c apiece on account of their extreme size and earliness.

## OTHER PRIZES.

We will pay the following prizes on this matchless tomato. This will permit wide spreading competition and we trust that thousands will avail themselves by purchasing a package of this peerless tomato and compete for one of the following prizes.

## We Will Pay, December 1st, 1900,

- \$20.00—for the heaviest 1900 tomato in weight;
- 5.00—for the second heaviest tomato in weight. In sending weight the size in circumference the large way must be given with each report;
- 20.00—for the earliest tomato ripe measuring at least 3 inches in diameter;
- 5.00—for the second earliest. In earliest we understand the least number of days it has taken to ripen from the day the seed was planted;
- 20.00—for the greatest number of tomatoes grown during the season from one single plant, to be counted and weighed;
- 5.00—for the second largest amount;
- 20.00—to the party forming the greatest club or ordering the greatest number of packages of our 1900 tomato;
- 5.00—for the second largest number of packages ordered from us.

O. G. Bishop, Pontiac, Mich., has this splendid testimonial to give—As regards the extreme earliness of the tomato, on April 18th last, my Dwarf Champion and Improved Stone tomato plants had already been transplanted when the seed of your 1900 tomato reached me. I planted same in flats at once and every seed came. Their growth from the first was astonishing, it was so fast and rapid that they were ready to be transplanted in season and received the same care that other varieties did but with the remarkable result that they fruited four days ahead of the Dwarf Champion and 12 days ahead of the Improved Stone. Please bear in mind that these latter were large transplanted plants on the day when the seed of the 1900 were planted. The fruit of the 1900 is of fine color, very large and regular, in fact all that could be desired. Another quality I wish to mention which commends its yield, its ability to resist drouth and not rot. The Improved Stone are now already rotting, the 1900 is giving me fine, large, delicious fruit. I shall plant it very largely next year.

## A DROUTH RESISTER.

Another remarkable fact regards this tomato in which it differs from any other variety that we know of, in that it withstands drouth and dry weather in a remarkable degree. It does not seem to care and is indifferent as to rain, as it sinks its roots deeply and draws its nourishment and moisture from below. For this reason if for no other it should have a tremendous planting all over the United States as there are many sections where tomatoes, on account of the extreme drouth, do not do well, but the 1900 will be a boon to such planters as drouth does not seem to affect it whatsoever.

## PRICE OF THE GREAT 1900 TOMATO.

We paid \$100 in gold for a few kernels of this grand tomato and we do not regret it for it is without question the grandest novelty of the age. Now we wish to introduce same everywhere and hence offer above prizes and trust that every reader of these lines will at least try a package and endeavor to sell a goodly number amongst their neighbors and friends. By selling ten packages you get same for \$1.75 and a package of Royal Carnations free.

Price—Package, 20c; 10 packages, \$1.75; 50 packages, \$3.00; 100 packages, \$15.00; ½ oz. seed, \$1.00; 1 oz. seed \$1.75.

## NEW TOMATO—SALZER'S GOLDEN GLORY.



SALZER'S GOLDEN GLORY, 20c. SEE COLORED PLATE.

For many years there has been an inquiry for a first-class yellow Tomato, in every respect an equal to the many splendid red varieties that are grown, and in our effort to produce same we have tested every possible variety known. We now offer in Golden Glory what we believe to be by all odds the finest Yellow Tomato grown. We know that it will do credit in every respect to its golden name and that it will at once leap into popularity; for we know that its excellent quality, its fine grain, its lusciousness, its large yield, and its power to withstand rot, will give it a place at once in every market gardener's field and in every city garden.

## What Its Friends Say:

Mrs. Russell, Mich.: "Golden Glory pleased us very much. They are beauties."

Mrs. Brose, N. Y.: "Golden Glory were my constant delight."

Mrs. Wheeler, Ia.: "They are admired by more people than any other fruit."

It is a variety of pre-eminent merit, of good substance, and especially excellent for slicing; the handsome yellow slices making a beautiful contrast with the red Tomato.

Price of Golden Glory Tomato: Pkg., 20c; 3 pkgs., 50c; ½ oz. 40c; oz., 75c.

## SALZER'S GIANT TREE TOMATO.

Please look this up on Page 67. It is a monster of rich, beefy, juicy flesh. Pkg. 20c.

## The Morning Star.



A giant among tomatoes. Thousands of our patrons say this is the largest tomato they have ever seen. They praise the quality, which is delicious in the extreme; they marvel at their size, their perfection of form and their enormous productiveness. Specimen tomatoes weighed as high as 4½ lbs., while the average weight reported was more than 18 ounces. The fruit ripens evenly, color is of brilliant red, with very solid flesh of delicious flavor.

Pkg., 20c; 2 pkgs., 30c; ½ oz. 40c; oz. 75c; ¼ lb., \$2.00; 1b., \$7.50.

Free, see page 74.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 25 cents.



## SALZER'S EARLIEST OF ALL TOMATO.

The biggest money maker for the market gardener is early Tomatoes. Now no one questions this, and the earliest of all are Salzer's sorts. You can make big money by planting them. Each succeeding season adds thousands of warm friends to this wonderful novelty; has stood the test of thousands of market gardeners, and in private gardens the past five seasons, and in each case carried off the palm of being **absolutely the earliest**. With us in the far North it has always been a study to produce **extremely early** vegetables, such as will ripen and produce perfect fruit in a short time. In our Earliest of All, a beautifully colored, finely-flavored Tomato, we have one ripe in 78 days under general conditions, and in 68 days under special care, stamping it the earliest of all sorts known. The size is medium, perfectly smooth, and of delightful color and quality. We could fill ten pages with testimonials on this Earliest of All Tomato. Everybody who has tried it speaks of it only in highest praise. It cannot be excelled for earliness. It is ripe and sold at a high price in the market long before other sorts begin to ripen. This fact alone makes it extremely valuable to market gardeners and private families.

**BRINGS  
\$5.  
PER BUSHEL**

**A FULL CROP READY FOR MARKET  
WHEN OTHERS JUST BEGIN TO SET**

**SALZER'S  
EARLIEST OF ALL  
TOMATO.**

**30  
DAYS  
AHEAD  
OF OTHERS.**

**COMPARE THIS WITH OURS!! - 68 DAYS FROM PLANTING!!**

### Salzer's Earliest of All is Positively the Greatest Tomato Novelty of the Century.

(We of course except the Fifty Days the Earliest, because that is earlier.) It is the only really first-class Tomato in America to-day—by early we mean 6 to 18 days ahead of any and all other sorts! We have so wonderfully improved Salzer's Earliest of All Tomato that it is way ahead in earliness and quality of same when first offered. Consequently it is with great pleasure we offer our customers this year a Tomato of such superlative merit in that one feature, viz., earliness (which is really the most important quality of all, not alone to the market gardener, but the home gardener as well). We, of course, anticipate an enormous demand for seed of Salzer's Earliest of All, so would advise all our friends to favor us with early orders.

### WHAT THE FRIENDS OF SALZER'S EARLIEST OF ALL TOMATO SAY.

Martin Hyer, La Crosse Co.: "On June 24th I had the first ripe Salzer's 'Earliest of All' Tomatoes—that was exactly 18 days ahead of a Chicago earliest Tomato and 21 days ahead of a Philadelphia earliest—Salzer's seeds proved the earliest with me and by all odds the finest."

C. A. Palmer, Lincoln, Neb.: "Your Fifty Days the Earliest Tomato and Lightning Cabbage are the greatest money makers I ever struck. I had Tomatoes 30 days ahead of the best gardeners of this place, and beat them all on Cabbage."

Frank Escher, Jefferson, Mo.: "My Earliest of All Tomatoes were actually ripe before the earliest I got in Minneapolis showed a sign of ripening. I tell you, no seeds beat Salzer's."

A. Batchelder, Quincy: "With me it proved the earliest by 12 days."

H. Buda, N. J.: "Made \$210.00 from the ¼ lb. Salzer's Earliest Tomato. How? Because it was sold 10 days before others came in."

Henry Schmidt, Detroit: "I told my neighbor your Tomatoes were the earliest and best. I cleared \$300.00 on my patch because of earliness; he a trifle less than \$90.00, because they were two weeks later."

Louis Kroll, Kan.: "My Tomatoes were ripe and sold before my neighbor's. He got his seed from New York; I from Salzer."

Fred Walder, St. Paul: "Sold 24 bushels for \$58.00. When my neighbors came in with ripe ones, they got only \$1.10 for their fruit."

It is worthy a trial by everybody, especially for the home garden and market garden. We never weary praising this Tomato. We believe that since its introduction America who have made money out of same than out of any other variety that has been introduced for 50 years. The market gardener is right. He knows when he has a good thing, and does not hesitate to tell his neighbors so, and tells them, too, that Salzer keeps the earliest vegetable seeds.

Now, Salzer's Earliest of All Tomato is the very best early Tomato to grow for general crop, and while it is not as early as Fifty Days the Earliest, it certainly gets there quicker and earlier than any other Tomato in America to-day. You are sure to like it. We have greatly improved it for 1900, both in shape, yield, earliness and quality.

Price of Earliest of All Tomato: Pkg., 20c; 3 pkgs., 50c; 7 pkgs., \$1.00; ½ oz., 35c; oz., 60c; ¼ lb., \$2.00; lb., \$6.00.



**50**

## Day the Earliest Tomato.

For 25 years there has never appeared a home-grown Tomato in our market earlier than ours. Indeed, our Tomatoes have always been from 10 to 25 days ahead of other growers, excepting, of course, when they used Salzer's earliest varieties. When market gardening, we always made our money on earliest Tomatoes, Cabbage, Radishes, Onions, Melons, Peas and Corn. Now, in this 50-Day the Earliest Tomato, we have something that is way ahead of Earliest of All, and that is saying a great deal. It was purchased from a gardener who demonstrated that his Tomato was earlier than our Earliest of All. Think of paying \$1.00 per kernel for 500 kernels, making the snug sum of \$500.00. Last spring we distributed a few of these kernels to customers who took great delight in same, and without exception praised them as the very earliest known. Each order for 60c worth Tomato seed entitles you to one package 50-Day free. Our Earliest of All must take a back seat, for this 50-Day the Earliest is really earlier, indeed, it's the earliest Tomato on earth. No mistake there, and each Tomato is fit for a king! Pkg., 25c.



## Tomato—Red Granite.

Here we have the greatest Tomato of the age for canners and market gardeners and private gardens for pickling, canning and preserving. It's just the Tomato thousands have been looking for, just the Tomato wanted for canning, pickling, etc. Now we know that you will think that this is a strong statement to make, but when you once try this Tomato you will bear us out in what we say. It is the Tomato above all other Tomatoes that holds its intense color when canned or preserved. Its flesh is solid, peculiarly delicious, and will bear shipping a great distance. It is the best shipping Tomato that we have ever seen. While Salzer's 50-Day the Earliest and Salzer's Earliest of All are away ahead of it in earliness, yet in quality, in those rare points that go to make up a perfect Tomato, we believe that Red Granite possesses more of them than all other varieties we know of. If we were asked to select the best Tomato—that is, regardless of Earliness—for in earliness Salzer's Earliest of All, Fifty Day and Salzer's La Crosse Seedling are ahead, but just simply for quality "beefy, meaty" quality—for uniform beauty and uniform size, for a large smooth, solid, deliciously flavored fruit, one for every day use, whether as a fruit or as canned or preserved, we would universally take Salzer's new Red Granite! the king of all! It is large, smooth and of a high scarlet, which richness of color is largely retained in canning and preserving. We heartily commend same, knowing it will give great satisfaction. We can only sell same in packages, half ounces and ounces and ¼ lb., as our seed is scarce, but it would be cheap to buy this sort at ten times its price.

Price of Red Granite: Pkg., 20c; 3 pkgs., 50c; ½ oz., 75c; oz., \$1.25.

RED GRANITE  
TOMATO.

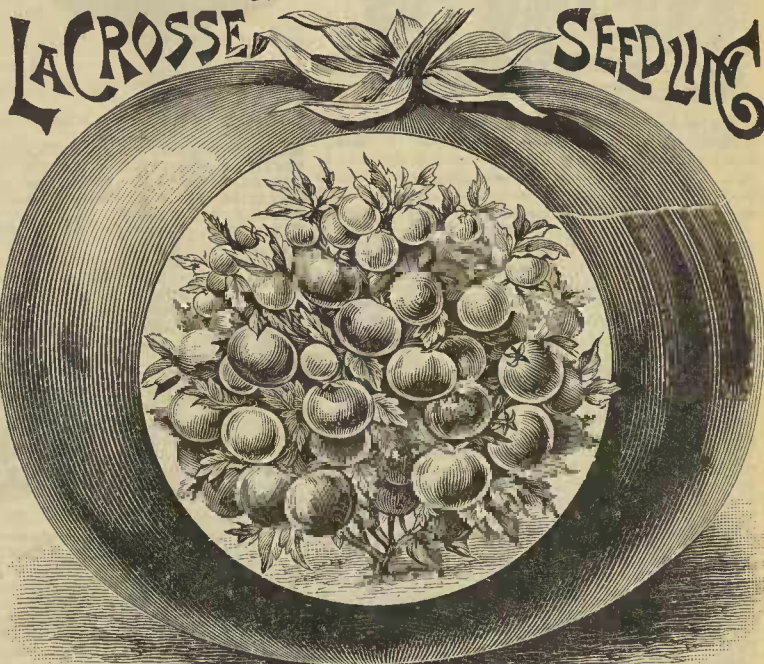
SALZER'S

PRICE PKG. 20c

THE FINEST  
IN THE  
WORLD.

## Salzer's La Crosse Seedling.

In 1889, on trial grounds (where the year before we had tested many different Tomato seeds), we discovered, standing alone, upright and strong, heavily laden with rich, round reddish-tinted fruit, a Tomato hill of unusual appearance and low growing habit. As it was a chance seedling we thought nothing of it that its luscious fruit should ripen by July 15th. But the following year, when on a patch of over 2 acres the ripening fruit appeared the first week in July, of unusual size, very handsome appearance and delicious flavor, fit for a king, our surprise and pleasure were great, and we wondered not that our head gardener who had cared for, and reared the seedling, exclaimed in wild delight, "Eureka, Eureka!" While Salzer's Earliest leads the world in early medium-sized fruit the La Crosse Seedling follows so closely on its heels that we think in a year or two of careful selection it will outrival that sort in earliness. Has large, finely-flavored fruit, averaging in weight 12 to 14 ounces, while specimens on our ground this year weighed 18 ounces, the former being just the size so much sought in the market and for the home. Its strong stalks, upon which the fruit hangs closely, enable one to plant more per acre than of any other variety known to us. It is extremely prolific, a single vine in our grounds yielding 108 pounds. This variety will be ripe and sold before sorts like Volunteer, Trophy, Livingston's Beauty, etc., show signs of ripening. The fruit is of a fine size, light purplish red in color, few seeds; ripens evenly; finest family variety ever introduced. Price of La Crosse Seedling: Pkg., 15c; ½ oz., 30c; oz., 50c; ¼ lb., \$1.50.



LA CROSSE SEEDLING, the greatest dwarf Tomato on earth. Pkg., 15c.

## SALZER'S BIG TREE TOMATO.

See page 67 for illustration and description. Its not uncommon to see plants of this sort 12 feet tall, laden with fruit. Pkg., 20c.

## Salzer's Ferris Wheel Tomato.

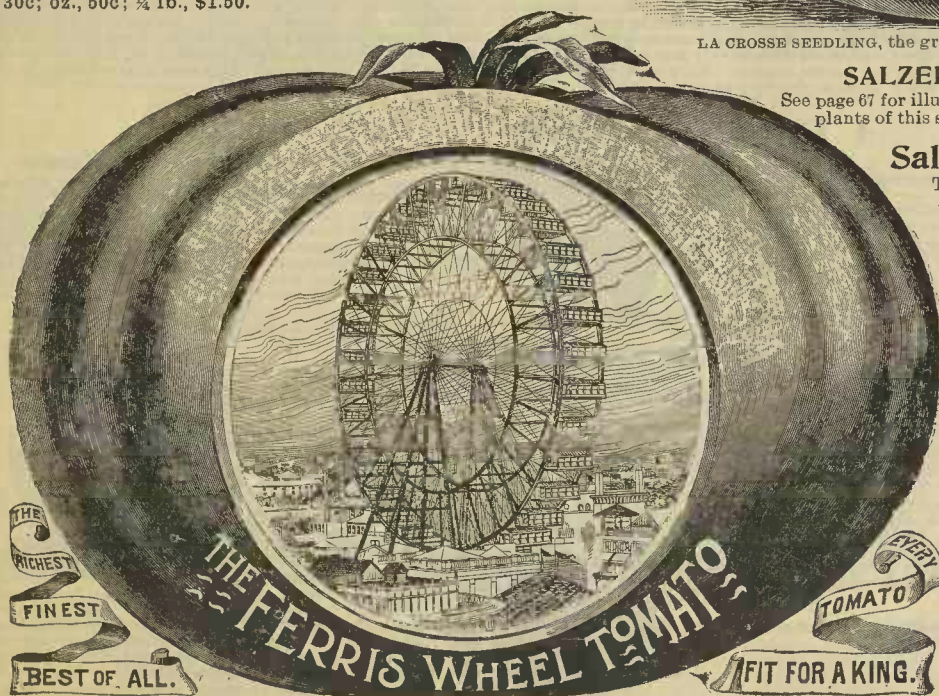
Tomatoes of this monster, this leviathan, this giant have been grown weighing 5 lbs., and measuring almost 2 feet in circumference. We studied for an appropriate name and finally concluded to name it Ferris Wheel Tomato, in honor of one of the greatest inventions of the age. This Tomato possesses every good quality to be found in a Tomato. The vines are strong and vigorous and easily bear their enormous weight of fruit, and when we come to giant size, weight, solidity, no other Tomato begins to approach it.

## \$50.00 IN GOLD

to the party growing the heaviest Tomato above 5 lbs. during the season of 1900. We believe that with care a Tomato can be grown weighing 5 to 8 lbs., especially of this monster. Quality excellent. It ripens medium early and is an A No. 1 variety for table use. We are sure that no Tomato offered within the last ten years will create such a sensation as this variety, and not only that, but this Tomato will give you better satisfaction as to quality and yield. Think of 4 to 8 lbs. and 2 feet in circumference. Why not have such Tomatoes?

I. J. Schaeffer, New Mahoning, Pa., says: "Salzer's Ferris Wheel Tomatoes are immense. I raised them weighing 3½ lbs. I sold them at 40c a basket; other farmers sold their kinds at 20c a basket. Salzer's Tomatoes brought 100 per cent. more!"

Price of Ferris Wheel. Pkg., 20c; 3, 50c; ½ oz., 60c; oz., \$1.00; ¼ lb., \$3.50; 1 lb., \$10.00.



One Pkg. each of Salzer's Red Granite, La Crosse Seedling, and Ferris Wheel only 40c net.



## Salzer's Giant Tree Tomato.



We wish you could have seen a long trellis of Salzer's Giant Tree Tomato at La Crosse the past summer. It was a sight worth coming miles to see. There they stood, regular giant trees, ten feet tall, with a hundred pounds or more of great, giant, luscious Tomatoes hanging on each vine. That was a sight; and such magnificent Tomatoes, too. Well, sir, we have seen the Salzer Giant Tree Tomato, grown for exhibition purposes, 15 feet tall! Regular climbing trees, and producing fruit of enormous size and delicious quality. One thing is certain, that fruit grown on such tall vines is not troubled by chickens or any other fowl bothering them. It is really a remarkable Tomato: remarkable in size, remarkable for its excellent quality and remarkable that it should grow like a tree. We offer it with great confidence, and believe that our friends will be highly delighted with same. We have seen fruit on a plant 8 feet tall, way out of reach of chickens, ducks, dogs, wet, soft weather, etc., etc., weighing 3½ pounds, of a most delightful quality, round, rich, luscious. It must not be confounded with the Tree Tomato offered by a small firm in Minnesota and Illinois—this is a giant in size and great in quality. When once you grow it, it will always be found in your garden. Why, sir? fruit of Salzer's Giant Tree Tomato six inches in diameter and weighing 3½ pounds is not uncommon, and such Tomatoes! Fit for kings. Luscious, meaty in the extreme.

David Daniel Tucker's Directions—How to Grow Tree Tomatoes (worth their weight in gold), on each package of seed.

Price of Salzer's Giant Tree Tomato: Pkg., 20c; 3 pkgs., 50c; oz., 60c.



CRIMSON CUSHION, PKG., 10c.

One Hundred Day—One of the earliest. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Turner's Hybrid—A large Tomato. Pkg., 5c; oz., 25c.

Mikado—Similar to above. Pkg., 5c; oz., 25c.

Lorillard—Very early. Pkg., 10c; oz., 30c.

Atlantic Prize—Early. Pkg., 5c; oz., 25c.

Favorite—Is of fine form, excellent flavor, dark red. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Conqueror—For years the best early variety. Pkg., 3c; oz., 15c; ¼ lb., 50c.

General Grant—Very popular; red color; early. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Volunteer Tomato—Bright red color; weighs from 6 to 10 ounces; flavor is remarkably pleasant; the pulp and side walls are firm. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Early Mayflower—One of the quickest ripening, glossy red Tomatoes. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Trophy—The standard for size, solidity and smoothness; largely grown in the East. Pkg., 3c; oz., 15c; ¼ lb., 50c.



3c; oz., 15c; ¼ lb., 50c.

## Perfect Gem Tomato.

Thousands upon thousands of pleased patrons pronounce this the finest and best Tomato ever grown. Color, rich dark red. Remarkably solid, smooth and ripens evenly. It is almost an ever-bearing Tomato, bearing until killed by frost. It is a good shipper, does not crack, an enormous yielder (80 lbs. from one vine), and of the most delicious flavor. It certainly is the peer among Tomatoes. A trial will convince everybody.

Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.25; lb., \$1.00.

## Red Currant.

Very fine for exhibition or to eat raw, as they are as small as a Red Cherry Currant. Pkg., 10c; oz., 25c.

## Yellow Pear.

Very delicious for pickles or preserves, especially the latter. Pkg., 10c; oz., 25c.

## Tomato—

## Crimson Cushion.

A new race of Tomatoes, of very large size, smooth as an apple, uniform size, very prolific, very long bearing, an excellent keeper and of the finest quality. It has a deep red crimson colored flesh, extremely thick and juicy, and but few seeds. It is one of the finest Tomatoes offered for years. Pkg., 10c; oz., 25c; ¼ lb., 75c.

## Ponderosa Tomato.

Well known; of the Crimson Cushion type. Pkg., 10c; oz., 25c; ¼ lb., 75c.

## Low-Priced Standard Tomatoes.

Cardinal—Color, brilliant cardinal red; ripens uniformly; very heavy and productive. Claimed to be the finest yet introduced. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Paragon—One of the largest round Tomatoes in cultivation. Pkg., 3c; oz., 15c; ¼ lb., 50c.

Acme—Purplish red, always smooth and perfect. One of the best Tomatoes for all purposes. Early. Pkg., 3c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

Livingston's Beauty—Color, glaring crimson. Ripens evenly; is smooth; skin tough, and an excellent shipper. Pkg., 3c; oz., 20c; ¼ lb., 50c; lb., \$1.50.

Royal Red—A splendid sort, of fine quality. Pkg., 5c; oz., 20c; ¼ lb., 60c.

Golden Dome—A golden Tomato we used as a premium last year. Pkg., 20c; oz., 50c.

We can furnish all standard varieties of Tomatoes, as New Stone, Autocrat, Buckeye State, Fordhook First, etc., etc.; in fact, all catalogue sorts (we put on our trial grounds upward 200 varieties) at the uniform prices of: Pkg., 5c; oz., 25c.

## NEW IMPERIAL TOMATO.

Over this new acquisition Eastern seedsmen went fairly wild, claiming for it everything in the line of earliness, beauty and solidity of fruit. We have given it two years of careful test, and now offer it for the first time. It is not nearly as early as our 50-Day the Earliest, it is 3 days behind Salzer's Earliest, but is the earliest Tomato otherwise that we know of. By this we mean that it is earlier than any of the other seedsmen's earliest sorts. We always make an exception of Salzer's 50-Day the Earliest and Salzer's Earliest Tomatoes, these two varieties being earlier by 8 to 15 days than any variety grown in America to-day. The fruit of the new Imperial Tomato is very large, it is finely shaped, smooth and very thick, juicy, of beautiful color, and contains but very few seeds. It is an extremely prolific variety, plants yielding 1½ to 2 bushels of fruit during the season. We cordially recommend everybody to give it a trial. Our seed is saved from only select fruit, and is very choice. Pkg., 10c; ½ oz., 30c; oz., 45c; ¼ lb., \$1.50; lb., \$5.00.

## 4 GREAT RARETIES.

## 1. Sumatra Fig Tomato.

A beautiful and valuable variety of Tomato, used for making Figs. The plant grows in the form of a bush, 2 to 2½ feet high, literally covered with rich, golden fruit. When 18 inches or 2 feet high, the plant should be staked or trellised to prevent its being broken down with the immense load of fruit.

In 1898 and 1899

it again covered itself with glory, and our lady friends are pleased in having stored away for winter use a good proportion of Fig Tomato preserves.

The beautiful Fig Tomatoes are about 1 inch in diameter and as even in size as if they had all been cast in one mould. The skin and flesh are a rich golden yellow, solid, thick-meated, with a flavor similar to other Tomatoes, but much sweeter and more palatable. For preserving or pickling they are perfectly delicious, and when canned or dried in sugar, like Figs, make excellent pies or tarts for winter use. Pkg., 20c; 3 pkgs., 50c.

How to make Figs out of the Sumatra Fig Tomato is described so clearly and fully on every packet of seed that any one can make them.

## California Fig.

A well-known Fig Tomato variety. Pkg., 20c.



## 2. Strawberry or Winter Cherry Tomato.

A dozen plants or more of this magnificent Strawberry Tomato should be found in every garden. They are especially the delight of the children, who eat this healthy, finely flavored, luscious fruit with great relish. Prepared as preserves they are almost unequalled in richness and delicacy of flavor, rivaling the Fig. Indeed, cake baked from the preserves of this Tomato seeks an equal. We are sure you will be delighted with same, either as a fruit to eat raw or as preserves.

Pkg., 20c; 2 pkgs., 30c; ¼ oz., 65c; oz., \$1.25.

## 3. Climbing Orange.

A magnificent novelty, of rich flavor and delightful fragrance. See page 53 for the description. Pkg., 20c; 3 pkgs., 50c.

## 4. Salzer's New Improved Peach Tomato.

Imagine a Tomato that at first glance reminds you more of a fine, good sized Peach than anything else, and you have Improved Peach Tomato. The Improved Peach Tomato has a beautiful Peach-like color that resembles the delicate bloom of a Peach; it is twice as large as the old sort. Skin is remarkably thin, and can be peeled like the skin of a Peach. We know of nothing that will attract the attention of visitors to your garden to so great an extent as a few vines of this Improved Peach Tomato, as it is astonishing how few people know that they are Tomatoes at first glance. Pkg., 20c; 3 pkgs., 50c.





## PARSNIPS.

Sow early in the spring, 15 inches apart, covering half an inch deep. They improve by frost, and can be left in the ground all winter. Five pounds seed to the acre.

### Salzer's Delmonico.

For many years the trade wished for a stump-rooted or half-long variety of Parsnip. We are pleased that our efforts have been crowned with success, and we offer this year our Delmonico Parsnip, believing it will be the most enormous, prolific and most profitable variety to grow. It is in a large measure stump-rooted—just the thing the market gardener desires. It has very large roots, not long, while the flavor is all that can be wished for. They are easily watered, the root being smooth, flesh very fine grade, and of excellent flavor. We are sure they will give great satisfaction to everybody who will try same. It is enormously productive and just the sort to give satisfaction.

#### HOW THEY LIKE DELMONICO.

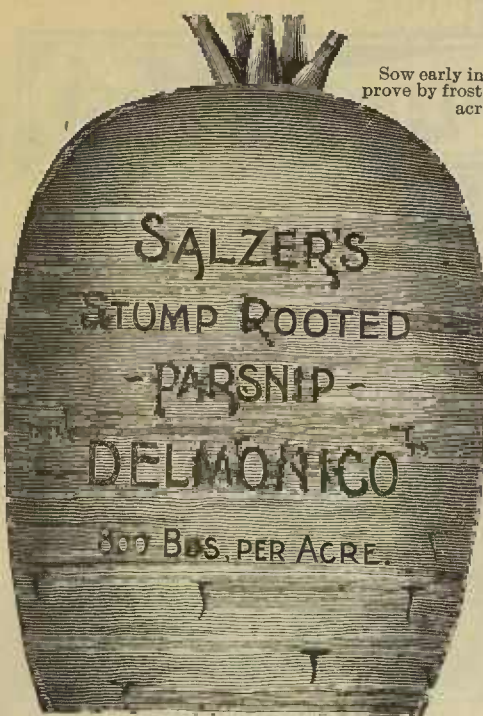
Missouri:—"Your Delmonico Parsnip paid me big. The 5 lbs. netted me over \$300.00.

Ohio:—"I planted 1 lb. Parsnips; sold half in the fall, the balance last spring. I paid \$1.00 for the seed and received \$93.00 back."

New York:—"Well, I am glad to write you that your Delmonico Parsnip yielded 600 bu. per acre. I sold my crop for \$380.00. Could have had more had I held till winter."

There is no doubt about it, Parsnips pay; especially Delmonico and Salzer's Crown.

Price of Delmonico Parsnip: Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00; 4 lbs., \$3.00, postpaid; 10 lbs., by express, \$6.00.



#### Price of Delmonico Parsnip.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00; 4 lbs., \$3.00, postpaid; 10 lbs., by express, \$6.00.

## PARSLEY.

A package of seeds will give enough plants to use all summer for soups, and garnishing for winter. Used in tremendous quantities for garnishing. No dish is quite perfect and artistic unless it contains a few sprigs of Double Moss Curled Parsley.

Moss Curled—Very fine and curled. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

Fern Leaf—Pkg., 5c; oz., 10c; ¼ lb., 25c.

Plain—Excellent for sheep. Pkg., 5c; lb., 50c.

Turnip-Rooted—Pkg., 5c; oz., 10c; lb., \$1.00.



Price: Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75.

Double Moss Curled. The handsomest of all finely curled. The Parsley for family use, on account of its finely curled leaves and luxuriant growth. You will be sure to like it; this is used in enormous quantities. Nearly every order received from a lady customer is sure to call for one or more packages of this peerless Parsley. It is always found in Mrs. Salzer's kitchen-garden. It is unrivaled. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.75.



STUDENT PARSNIP.

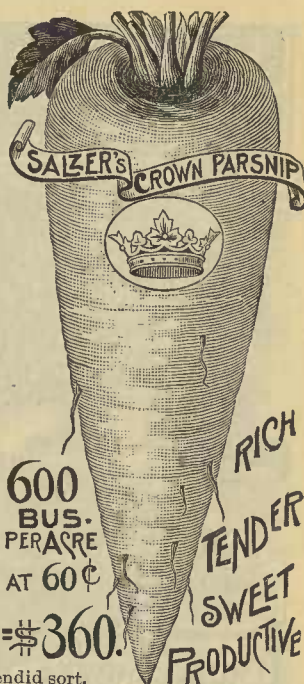
### Salzer's Crown Parsnip.

This is without doubt the finest, heaviest yielding, best flavored Parsnip grown. It grows to a large size, is sugary, and is a relished article of food. The yield is from 300 to 600 bu. per acre. Sow 4 to 5 lbs. of this sort per acre. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c; 4 lbs., \$2.00, postpaid; 5 lbs. by express, \$1.50.

#### Long Sugar—Splendid sort.

Student—Much liked; excellent flavor. For years this was the standard Parsnip, but now Delmonico and Salzer's Crown take the lead.

Price of Long Sugar or Student: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c; 5 lbs., by express, \$1.50.



## PEANUTS.

### Early Virginia.

Its good qualities are, earliness, size, and prolificness. Its extreme earliness makes it a paying crop on sandy soils in the North. It ripened for us at La Crosse to perfection, yielding enormously. Now, it's the thing to let the dear boys and girls try. It will give them Peanuts for the long winter months, and lots of fun besides, and an interest in the garden and the farm. Pkg., 15c; pt., 35c; qt., 45c; 2 qts., 75c, postpaid.

### New Spanish Peanut.

A new, very early and desirable variety, with upright foliage; planted by the end of April they ripen before Sept. 1st. It



will pay to try them everywhere. Plant 2 inches deep, 12 inches in the row. Pkg., 10c; pt., 25c; qt., 40c, by mail.

"Peanut Culture," a small booklet, 50c, postpaid.



NEW SPANISH PEANUT.

## SALZER'S SPLENDID PEAS.

The best paying crop for a market gardener is early Peas. Seed is grown with unusual care (no suckers allowed to mature), on soil adapted to producing the best of Peas, and the result is there is no earlier Pea in America than Salzer's Scorcher, Salzer's Earliest and Best, and Early May. There is more money in fine early Peas—by early Peas we mean Peas ripe and in the market just 6 to 10 days ahead of your neighbor—we say there is more money in such early Peas than in any other early vegetable grown on open land. Why, we have a gardener right here who made \$400.00 last year from 1 acre of our Earliest and Best Peas—because they were just 6 days ahead of every other early sort about here.



"America's Best Loved Pea."

"America's Best Loved Pea."

No dwarf Pea except Thos. Thumb has enjoyed so great a sale, so large a planting as American Wonder—that prince of dwarf Peas. Its fine, noble, sweet pods are borne on low bushes in tremendous profusion. It's a Pea that everybody plants, everybody loves, everybody wants for extreme early. It is exceeded in quality by only one other dwarf Pea, Salzer's Early May—but there are hundreds of thousands of American gardens in which no other Pea is found for extreme early except American Wonder and Salzer's Earliest and Best. Note our low price.

Pkg., 10c; pt., 20c; qt., 35c, postpaid. By express, qt., 20c; pk., 90c; bu., \$3.25.

Remember we cannot use your private check; you will confer a favor by remitting per Money Order or Draft on Chicago or New York.



## SALZER'S EARLIEST AND BEST PEA.

I NEVER SAW ANY THING LIKE IT!  
THE SALZER PEAS BEAT THE BAND  
THEIR EARLIEST AND BEST IS THE FINEST  
EARLY PEA IN THE WORLD AND NEARLY AS EARLY  
AS THEIR SCORCHER AND SUCH A CROPPER!!

**SALZER'S EARLIEST AND BEST**



This Pea is the **EARLIEST** White Pea on Earth, and Salzer says so, weighing each word—and he repeats it—"It is the Earliest White Pea on Earth;" while Salzer's Scorchers is the Earliest Green Pea. It's the Pea for you, Mr. Gardener and Citizen, to plant, whether by the package or by the bushel. It's the great Earliest Profit Pea. It's the Pea, combined with Salzer's Scorchers, that everybody who wants the "very earliest" on earth, should plant. Plant largely of it and it will make you rich! Pods large, full, sweet, and extremely prolific. It will net \$800 an acre easily. When we were market gardening in La Crosse, this Pea never disappointed us. It was always the first, the best, and the earliest in the La Crosse market, and many a dollar did we receive for its sale. There is certainly no White Pea offered by seedsmen to-day—and we have tested them all—that can equal it in earliness and uniformity of ripening, and **GREAT BIG HEAVY YIELD OF RICH GREEN PODS.**

We do not remember, during 25 years, one instance when earlier Peas were ever brought into the La Crosse market than ours. We always offered the first, from the fact that our variety was fully 6 to 10 days ahead of the earliest. We have tried Landreth's Extra Early, Burpee's "Best" Extra Early, Henderson's First of All, etc., but all were behind our Earliest and Best. This Pea is early, growing from 18 to 30 inches high, a fine cropper, and of excellent flavor, and all who have tried it are emphatic in pronouncing it the **very earliest, best flavored** Pea grown.

## Of Course, Every Seedsman

Claims to have the earliest Pea—but the wide-awake gardener can't be thus fooled. For over 25 years this Pea was the earliest in the La Crosse market, and we keep right on improving it, and we challenge the world to produce an earlier, finer, more productive white sort. (Of course, Salzer's Scorchers is earlier.) Frank Coburn, of Iowa, reports the enormous yield of 11,271 perfect pods from 1 pint of seed. Now, honestly would you expect a Pea to be better?

We are shipping this to market gardeners in Philadelphia, New York, Chicago, Cleveland, Boston, St. Louis, St. Paul, Omaha, Kansas City, Detroit, Milwaukee, London, Liverpool, Paris, Berlin, and other large cities, and when once used is grown to the exclusion of all "earliest" sorts by all market farmers and gardeners.

## PLEASE NOTE THE LOW PRICE OF "EARLIEST AND BEST," GRANDEST OF ALL PEAS.

We have reduced the price of this Pea by the bushel, and hope thereby to introduce it into every market gardener's hands in America, for we believe that when they once try our Earliest and Best Pea, they will want no other for extremely early. Market gardeners have told us that they have secured from 250 to 350 bushels of green Peas per acre of this variety, selling them from \$2.00 to \$2.25 per bushel, as they are always earlier than their neighbors. We urge everybody to try it. We know it's the Pea you want if you want to make money.

By mail, pkg., 10c; ½ pt., 20c; pt., 30c; qt., 45c; by express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.00; bu., \$3.50; 5 bu., \$16.00.

SALZER'S  
WONDERFUL DWARF  
EARLY MAY PEA.

This is a grand, new blue dwarf wrinkled Pea. It is extremely dwarf, growing from 10 to 17 inches, and literally fills itself with large pods ripening evenly and of excellent flavor. It is very early, testing in 46 days.

We know that all who try this Pea will agree with the words of a pleased patron by saying, "I do not exaggerate when I say that this is the very best dwarf Pea to grow in a family garden for the table that I ever saw. I congratulate you in placing a pea of its remarkable character before the American people, and I predict for it a bright future."

Its strong points are its delicious richness of flavor; its extreme earliness; its dwarf habit, needing no brushing, and its large-sized pod. We have sent out the past 8 years many thousand bushels and to many thousand customers in America and Europe, and everywhere our customers are delighted with same. One of its distinctive features is its unusually regular habit of growth. It is of uniform height, so smooth and level in its growth that a row resembles a well-kept hedge. It is also a magnificent variety for market gardeners to grow, as the pods are large, it fills up a bushel quickly, and brings a very fine price in market. Salzer's Earliest and Best, Early May, and Salzer's Scorchers are three Peas that it will **PAY YOU** to plant, either for kitchen use or for sale!

PRICE OF EARLY MAY PEA: By mail, pkg., 10c; ½ pt., 15c; pt., 30c; qt., 45c; pk., \$3.25. By express, pkg., 10c; pt., 15c; qt., 30c; pk., \$1.00; bu., \$3.90; 2½ bu., \$9.00.



## SALZER'S SCORCHER PEA.

**SALZER'S "SCORCHER"** THE EARLIEST PEA IN THE WORLD. READY FOR MARKET IN 30 DAYS.

**SALZER'S SCORCHER** **OTHERS'** **READY TO PICK** **FIRST FALL** **ONLY IN BLOOM**

Stand aside; clear the track for the earliest Pea in the world! This is what the John A. Salzer Seed Co. have been after for years, and with this in view every earliest sort obtainable was tested and every improvement through hybridization and crossing was made in order to attain these results, and to-day we are proud and happy to state that

### We Have Absolutely the Earliest Pea in the World in Salzer's Scorcher.

Now, if you will just stop to think what it really means to plant Peas to-day and have them ready and fit for eating in but 600 hours or 25 days you will quickly see the tremendous importance of this great improvement. Why, it is not more than ten years ago when it took Peas from 60 to 75 days to be fit for market. We beat that record with Salzer's Earliest and Best and with Salzer's Early May, the two greatest early Peas grown in America the past five years, but in Salzer's Scorcher these two above-named magnificent varieties must take a back seat, they must clear the track, for Salzer's Scorcher is ahead of them in earliness. Now, we challenge the world, we challenge any and every seedsman in America, we challenge every market gardener or private gardener in America to produce a Pea as early as Salzer's Scorcher. We are positive that there is no Pea like it in America to-day. The ripening time of the first and best sorts, such as are offered by Philadelphia, New York, Chicago, St. Paul and Rockford seedsmen, is about 52 days. The average ripening time of Salzer's Scorcher Pea, tested by upwards of 500 customers, was a trifle over 34 days, or fully 18 days ahead of the earliest Peas that other seedsmen offer. Now, this is not a dream of fancy, but a fact, a fact that you can demonstrate for yourself by planting a package or more of Salzer's Scorcher Pea.

#### LOOK AT DAVID DANIEL TUCKER'S TRIAL!

Burpee's Best Extra Early Pea.....	pods fit for use in 48 days
Maule's Earliest of All.....	" " " 47 "
Henderson's First of All.....	" " " 47 "
May's Earliest.....	" " " 51 "
Vaughn's Maud S., claimed earliest in the world.....	" " " 47 "
Rockford's Two Early Sorts.....	pods fit for use in 49 and 51 "
Salzer's Scorcher.....	pods fit for use in 34 "
Salzer's Earliest and Best.....	" " " 41 "

Mr. Tucker says, "Salzer's Scorcher were all sold and vines removed before any of above other seedsmen's earliest were ripe!"

Now this Pea is the earliest in the world. The color is blue, the pod is large, of extremely beautiful appearance, full of large, fine peas, ripening quickly. This is the Pea to plant for money making. You can make more out of a quart of these Peas than you can out of a peck of such early varieties as other seedsmen sell, because these Peas will come in the market about as soon as Southern Peas which are shipped North. We know that you will be delighted with this Pea in every respect. The flavor is superior, the quality cannot be beat, while in earliness it runs from 12 to 18 days ahead of any other seedsmen's early. We recommend that you make a good planting of Salzer's Scorcher, then have Salzer's Earliest and Best for second, and Early May for third, and other sorts for later use. The fact is that Salzer's Scorcher Pea can be planted and sold before any other earliest Pea is fit for use, and Salzer's Earliest and Best can also be planted and sold before other seedsmen's early are ready. We know it, for we make "earliest vegetables" our great specialty. The above illustration is a true and fitting one of this peerless Pea.

Price, by mail, pkg., 10c; ½ pt., 25c; pt., 35c; qt., 45c; by express, pkg., 10c; pt., 20c; qt., 35c; peck, \$1.00; ½ bu., \$2.25; bu., \$3.75; 2 bu., \$7.00.

### SUGAR PEAS.

Over in Germany, and, in fact, in England and throughout Europe, no Pea is higher prized than the Sugar varieties. These are considered there, and, in fact, everywhere, when once used, the greatest delicacy. In the country districts of England it is served with a tender piece of Southdown mutton, and thus served it is a dish fit for a king! There is no Pea whose flavor equals the exquisiteness of the Sugar Peas. The pods and all are cooked, and the dish thus prepared seeks an equal.

#### Dwarf Sugar.

One of the very best Sugar Peas grown. It is from 6 to 10 days earlier than the Tall or Mammoth Sugar Pea. Pkg., 10c; pt., 30c; qt., 50c, postpaid; by express, qt., 35c; pk., \$2.00.

#### Tall or Mammoth Sugar Pea.

Grows 3 to 5 feet tall, and bears innumerable large, juicy pods of sweet, edible Peas, of the richest, most delicate flavor. Both Tall and Dwarf Sugar Peas are highly flavored. Pkg., 10c; pt., 30c; qt., 50c, postpaid; by express, pk., \$2.00.

### MARROWFAT PEAS.

We are often asked for a cheap, heavy bearing, large summer and fall Pea. We always recommend the Marrowfats, either the white or black-eyed—both are good; yield abundantly; are very free from mildew, and are splendid for market, selling at good prices on account of their size and quality. For Canada Field Peas, see Farm Department.

**Black-Eye Marrowfat**—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.00; 2 bu., \$3.75.

**White-Eye Marrowfat**—Pkg., 5c; qt., postpaid, 35c; by express or freight, qt., 15c; pk., 75c; bu., \$2.00; 2 bu., \$3.75.



Salzer's Peas are the earliest in the world!





## Sharp's Queen, Second Early Pea.



**SHARP'S QUEEN** is a Pea of recent introduction, coming to us from England, where for many years Peas have been grown to such rare perfection. We have tested same for a number of years, and find it A No. 1 in every respect. It follows Earliest and Best and Early May in ripening. It is of vigorous branching habit, and grows from 2½ to 3 feet tall; pods are long and well filled with large Peas of excellent flavor. A most desirable Pea, and will be greatly appreciated by the market garden trade.

Price: Pkg., 10c; pt., 25c; qt., 40c, postpaid. By express or freight, qt. 25c; pk., \$1.00; bu., \$3.90.

## New Pea, Salzer's Midsummer.

Like a whirlwind, like wildfire, like a western cyclone this grand, glorious Pea has in the first season swept everything before it! Everybody, everybody, everybody wants it for 1900! Why? Because 18,000 planters tested it for the first time last year, and their neighbors saw it, their friends saw it, their customers ate them, and their richness, their growing qualities, their splendid prolificness set everybody, we say it again, set everybody a-talking about our great, new Pea, Salzer's Midsummer.

So for 1900 we have grown a great stock, and are ready to supply everybody. This is a Pea that we have all been looking for for many years. It is one ripening at all times when Peas are scarce, that is before such varieties as Telephone, Stratagem, etc., ripen. It is a Pea attaining a height of fully 3 feet, with long, well-filled pods, of a delicious, excellent quality, which are usually borne in pairs. It is a very healthy variety. Its vines grow robust, quickly, and are filled with magnificent pods. The beauty about these pods is that they are filled to the end with large peas and fill a bushel basket remarkably quick. We believe that Midsummer Pea will be hailed with great delight by all market gardeners and small planters on account of its rare quality and on account of its coming at a time when other Peas are scarce. We urge everybody to give same a trial. The vines average 3 feet in height, are literally covered from top to bottom with handsome, well-filled pods, usually holding 10 to 12 very large Peas of superior flavor and rich quality, keeping in a good condition for a long time.

PRICE: Pkg., 10c; pt., 25c; qt., 50c, postpaid. By express, pt., 15c; qt., 30c; 1-2 pk., 75c; pk., \$1.40; bu., \$4.90.



## FOUR FINE MAIN CROP PEAS.



### 2. Bliss Everbearing.

Late dwarf variety, of robust growth, forming sometimes as many as 10 branches from a single stalk; pods 3 to 4 inches long, containing 6 to 8 large wrinkled Peas, often half an inch in diameter, rich and marrowy. Continues remarkably in bearing, producing new blossoms after repeated picking until frost. Picked 2 bushels from ½ pint of seed. Pkg., 10c; 2 for 15c; pt., 25c; qt., 35c. By express or freight, pk., \$1.15; bu., \$4.00.

### 4 Early Dwarf Sorts.

The following four Early Dwarf Sorts, by mail, pkg., 10c; pt., 20c; qt., 35c; by express, pt., 15c; qt., 20c; pk., \$1.25; bu., \$4.00.

#### 1. Tom Thumb.

This is the best known Pea in the country; indeed, for years it has been the standard early dwarf, smooth, even ripening Pea; is much sought for. Pkg., 10c.

#### 2. McLean's Little Gem.

It is very productive; has large, well-filled, thickly-hanging pods of delicious Peas. Matures a week later than our Peerless Early May. Pkg., 10c.

#### 3. Dwarf Profusion Pea.

One of the earliest Peas with large pod. It grows rapidly, is very dwarf, is full of pods, and every pod is full of Peas, ripening at the same time. Pkg., 10c.

#### 4. Notts' Excelsior.

A new, extra early, extra dwarf, extra finely flavored, extra sweetkerneled, extra large podded Pea. It's taking the country by storm! Pkg., 10c; pt., 25c; qt., 35c, postpaid. Pkg., \$2.25.

### Gradus, or Prosperity Pea.

Our crop of this greatest of all Dwarf Peas is almost an entire failure this year; pods often 5 inches long, with 8 to 14 great Peas in a pod. Will average 24 inches tall. It's a prodigy in Peas! Pkg., 10c; pt., 30c; qt., 50c, postpaid, by express. Pkg., \$2.25.

### Dwarf Telephone.

We only have a few bushels at: Pkg., 10c; pt., 30c; pk., \$2.50.

### 3. Horsford's Market Garden.

This new wrinkled Pea grows from 15 to 20 inches high, is very stocky, and requires no bushing. It is very sweet and extremely prolific, bearing pods always in pairs. On some plants over 150 pods have been counted. Pkg., 10c; pt., 30c; qt., 50c.

By express, qt., 25c; pk., \$1.15; bu., \$4.25.

Vines about two feet in height, of sturdy growth, bearing great pods from the ground to the tips. Very fine indeed. Pkg., 10c; pt., 30c; qt., 50c. By express, qt., 25c; pk., 1.50; bu., \$4.50.

### 4. Stratagem.

## HENDERSON'S HEROINE PEA.

Every one who sees it wants it—seedsmen, market gardener and amateur. It is far superior to all other varieties of Peas, and it combines quantity and quality to a degree possessed by no other variety. The Heroine is a medium early, green wrinkled Pea, grows uniformly about 2½ feet high, and is literally covered with its long, heavy, pointed pods—in fact, so striking and distinct is this variety that it would be picked out at once in a field of 100 other varieties. The quality of this Pea is simply perfection—that rich, buttery, marrow-like flavor, for which the Peas grown in the gardens of Old England are celebrated.

PRICE: Pkg., 10c; pt., 30c; qt., 50c; pk., \$1.50; bu., \$5.00.

### CHEAP—Standard Peas—CHEAP.

The price of the following 11 sorts by mail: Pkg., 5c; pt., 16c; qt., 28c; by express, pkg., 5c; pt., 10c; qt., 15c; pk., 65c; bu., \$2.50.

1. Rural New Yorker—Claimed to be the earliest.  
2. Cleveland's Alaska—Said to be one of the earliest Peas grown.

3. Improved Kent—Is the finest second early Pea; pods unusually large and full, borne in great abundance; grows 2½ ft. high.

4. Abundance—Vines from 15 to 20 inches in height, sending out 6 or more branches from the root, each one heavily laden; pods long, containing long, wrinkled Peas of delicious flavor. Bu., \$4.50.

5. Champion of England—A superior late general crop sort.

6. Carter's First Crop—One of the earliest.

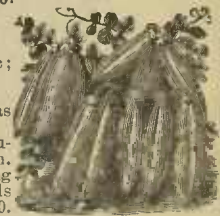
7. McLean's Advancer—Ripens 2 weeks earlier than the Champion of England; a magnificent wrinkled sort; productive; only 2½ feet high.

8. Blue Peter—Dwarf; 10 inches, large pods; one of the earliest dwarf.

9. Prince of Wales—The finest Pea grown for a general crop; wrinkled, branching habit.

10. Maud S.—Very fine and recommended by many as early.

11. First and Best—Philadelphia, New York, Chicago, Rockford, St. Louis, St. Paul and other seedsmen's very earliest—about 6 to 15 days later than Salzer's Earliest and Best. We can supply 20 other Pea sorts at above prices, as we have all seedsmen's varieties in stock.





## PEPPERS.

Great quantities of Peppers are now used in the United States. We have hit on this plan of mixing all sorts together and selling at but 15c a package. **Ruby King**—We hope all who grow red Peppers will try this splendid new variety. We recommend same heartily as the most profitable to grow for all purposes. It is unequaled, remarkably mild, and pleasant to the taste, enormously productive, all its fruit handsome, frequently 6 inches long, producing from 15 to 25 large Peppers. Color, bright ruby red. Pkg., 10c; oz., 35c; ¼ lb., \$1.00; lb., \$3.00.

**New Golden Dawn**—In shape it resembles the Bull Nose, except that it is a little more pointed on the end; in color it is a beautiful golden yellow. It is very sweet, not the slightest suspicion of a fiery flavor. Pkg., 10c; oz., 40c; ¼ lb., \$1.10.

**Long Red**—Similar to the yellow, only bright red in color. Pkg., 5c; oz., 30c; ¼ lb., 75c.

**Red Cranberry**—Grow like red cranberries; very odd and fine. Pkg., 10c.

**Red Chili**—For pickling; small. Pkg., 5c; oz., 25c; lb., \$2.00.

**Mountain Sweet**—Like above, only much larger. Pkg., 5c; oz., 25c; lb., \$2.50.

**Tobasco**—A new Pepper novelty of transcendent quality, richness, and pungency. Pkg., 10c; oz., 50c.

**Sweet Spanish**—Mild flesh; early. Pkg., 5c; oz., 25c; lb., \$3.00.



NEW GOLDEN DAWN.



MOUNTAIN SWEET PEPPER. OZ., 25c.

## Mixed Pepper Seed.

All sorts carefully mixed. This gives you an opportunity of growing all varieties at a small expense. The mixture is *par excellence*. You will like it. Is immensely popular, as thousands of our customers are ready to attest. You are sure to like this mixture of all kinds of Peppers, and watch the many Peppers how they grow. Pkg., 15c; oz., 40c; ¼ lb., \$1.00.

This plan proved immensely popular last season. See below.

**Cayenne**—Long fine Pkg., 5c; oz., 30c; lb., \$2.50.

**Long Yellow**—Of excellent flavor; good size and yield. Pkg., 5c; oz., 30c; ¼ lb., 75c.

## Red Cluster Pepper.

A single plant will bear hundreds of coral red colored, handsome little Peppers, which are very hot and pungent in flavor. Pkg., 10c; oz., 30c.



CAYENNE.

## Large Bell.

One of the very best. Pkg., 5c; oz., 30c; lb., \$2.00.



LARGE BELL.

## Procopp's Giant.

A great Pepper. Almost as large as Ruby King, but not so large as Salzer's Giant. Pkg., 10c; ½ oz., 25c; oz., 40c; ¼ lb., \$1.00.

## New Celestial Pepper.

From China. Extremely ornamental. It is wondrously productive. 40 Peppers having been counted on a single branch. Until fully ripe they are of a delicate creamy yellow, then suddenly change to an intense, vivid scarlet. All carried upright. Pkg., 10c; oz., 40c.



CELESTIAL PEPPER.

## Coral Gem.

The finest of all ornamental Peppers; of sharp, pungent taste; 1,500 cute little Peppers have been counted on one plant. Fine for pickling. Pkg., 10c.

## RADISHES.

One of the most profitable crops to grow, for the market gardener and market farmer, as also for the private garden, is Radishes. There is no vegetable that is a better appetizer for breakfast than a fine, juicy Radish. In Europe these are served in restaurants with every meal, and enormous quantities are thus used. All that is required to bring them into constant demand in America is to furnish an early, good Radish. Our Northern-grown stock always produces the finest, best-eating Radishes.

## SALZER'S EARLIEST WHITE RADISH.

We are very glad to be able to offer our customers this most remarkable white, olive-shaped Radish that we fortunately secured in France from one of the most prominent firms of French seed growers. This pure white, olive-shaped Radish is earlier than any other Radish, red, white, or any other color. When we state that good-sized Radishes can be pulled in from 12 to 15 days from the sowing of the seed, all our friends will realize what a remarkable variety it must be. Has a small top, is solid, of crisp flavor, and in every other respect is a first-class Radish. This is only the second year it has been offered in America, and seed is still scarce. Our friends, one and all, should not neglect to try it. Pkg., 10c; oz., 30c; ¼ lb., 50c; lb., \$1.25.

## Salzer's Earliest.

This is one of the earliest, finest, juiciest, tenderest, sweetest, best Radishes for early use grown. From 4 to 6 days ahead of the earliest varieties offered by Eastern seedsmen. Rich red in color. While this variety is not as early as the Early Bird, nor as fine, yet it has been before our customers so long that many of them



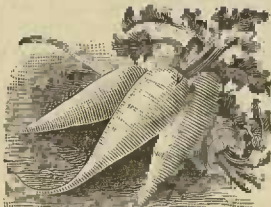
SALZER'S

**EARLIEST.** prefer this to any of the earlier varieties offered by other seedsmen; indeed, we believe it to be earlier than any turnip variety offered by other dealers. We have distributed over 100,000 packages of this variety and have yet to hear the first complaint on same, which proves that it must be A No. 1 in every respect. Pkg., 5c; oz., 10c; ¼ lb., 25c; lb., 90c.

## Early Rosy Morn Radish.

A delicious Radish, splendid for all purposes on account of its earliness, its crispness and beauty; it sells readily and quickly in any market, and where once grown will be grown always. You are sure to like this seed. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.10.

## All-Year-Round.



ALL-YEAR-ROUND.

Over 30,000 patrons who had sample packages agree, that this by all odds is the finest, sweetest, juiciest, tenderest, handsomest long white Radish grown. Grows very quickly, is crisp, and retains its excellent qualities throughout all weather, intense heat or cold. It is pure white, large size, a splendid early spring sort, a summer sort, a fall sort, a winter sort. No matter whether grown in the hot bed or in the open ground, it always turns out to be the best white Radish in existence. If you try it once you will never, never get along without it. Pkg., 10c; oz., 20c; ¼ lb., 45c; lb., \$1.10.



SALZER'S EARLIEST WHITE RADISH, 10c.

## SALZER'S EARLY-ROSY-MORN-RADISH.

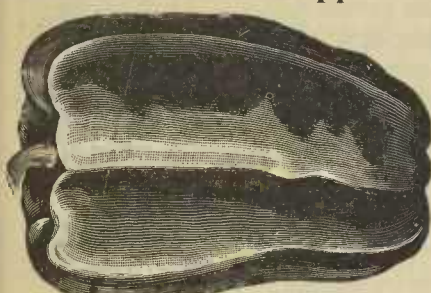


**MIXED RADISH SEED**—All sorts, kinds, colors and varieties. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c.



A PLANT OF RUBY KING PEPPER. THE FINEST PEPPER IN THE WORLD. PKG., 10c.

## Salzer's Giant Pepper.



SALZER'S GIANT PEPPER. PKG., 10c.

This is the Giant among Peppers. Large, of delightful flavor. Splendid for filling, pickling, yes, for all purposes. Pkg., 10c; ½ oz., 20c; oz., 35c; ¼ lb., \$1.00.



Try the Earliest  
Radish in the  
World.

## THE 3 GREATEST EARLIEST RADISHES ON EARTH! 20c.

When I say that Salzer's Early Bird, Salzer's Snow White Ice, and Blood Red are the three greatest earliest Globe Radishes on earth, I make a keen statement, but one to which over 500,000 planters of these three magnificent sorts will back up to the letter! These three Radishes are positively the earliest Globe Radishes. I have tested over 800 different kinds of Radishes, but none are so early, so rich, so fine; none will make you more money. Boys and girls buying but one package of each, write us they sold \$2.00, \$3.00, and as high as \$5.00 worth on account of their astonishing earliness and quality. Market gardeners tell us that from one pound of each they sold over \$100 worth of Radishes on account of their beauty, choiceness, and earliness. Don't hesitate to buy a plenty of these three kinds if you wish to make money.

### 1. Salzer's Early Bird.

"It is the early bird that catches the worm," goes the saying, and it is the market gardener who brings in the early vegetables to the market, who catches the most money, or, in other words, makes the best profit out of his investment. For years in our market gardener trade, this was one of the main sources of income to us. In this our Radish, Salzer's Early Bird, we are sure we have the earliest Scarlet Globe Radish grown. The shape is regular, of rich scarlet color. The fruit is unusually tender, crisp, and delicious, never becoming hollow or pithy. It is very desirable for forcing, being fit to pull in less time from sowing than any other turnip variety. It is alike valuable for outdoor planting for spring, or in autumn, and will always command a good price throughout the year. It will not disappoint a single market gardener who sows it, but will be a source of genuine pleasure and profit. We know of none of our vegetables that will pay the market gardener better, and for the kitchen garden, than Salzer's Early Bird Radish. This is the earliest, the finest, the handsomest in shape of any early turnip Radish known to the trade at present.

#### READ EXTRACTS FROM LETTERS:

"From all my customers comes but one cry—'More Salzer's Early Bird Radishes!'"—R. E. Pittsburg, Pa.

"Ate fine Early Birds in 14 days after planting. That's good enough."—Mrs. C. G. E., Evanston.

"My wife says the fine Radishes we are now using are 16-day Early Birds."—F. A. H., Nashville.

"Made more money on the 20 lbs. Early Bird Radish than on all others together, as I grow mainly Radishes for New York market."—Geo. W., Long Island.

#### HERE'S A RED-HOT LETTER.

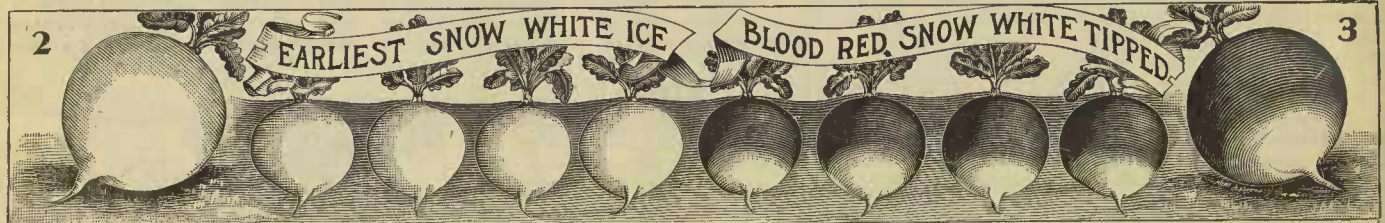
"To JOHN A. SALZER SEED CO. DEAR SIRS: That rascal of a seedsman, \_\_\_\_\_, in Illinois, advertises that his Radish was as early as your Early Bird. He is a liar! I get excited every time I think of it. The swindler! It is 12 days behind in earliness, and 10 years behind in quality, of your Early Bird. I bought 5 lbs., because he was so cheap, John, but I lost lots by it. His Radish was no good."—D. T. Wise.

On our grounds at La Crosse we had fine Radishes fit for the table (outdoor grown) in 12 DAYS FROM PLANTING, and such fine Radishes, too!

Large, tender, delicious! Why, they are actually larger than Radishes used to grow in hot-beds 10 years ago in 20 days! Such wonderful improvements have been made in Radishes. We are sure none will be ahead of Salzer's Early Bird.

Now, the substance of the whole matter is this: If you are at all anxious, either as a market gardener or as a grower of Radishes for your own private use, to have Radishes from 6 to 12 days ahead of your neighbor, and if you are anxious to have the finest Radish that seed can produce, even under most adverse circumstances, then by all means plant Salzer's Early Bird. Its crisp, brittle flavor, as well as its remarkably good growth and fine color, alike recommend it. The color of the skin is a rich scarlet, while the flesh is pure white, of such mild flavor—always crisp, juicy, tender and delicious. As it has a very small, short top, it is equally valuable for forcing or open ground, in favorable weather maturing Radishes in about 16 days, and if we ate our Radishes in America as small as they do in France, this variety would produce Radishes fit for the table in 10 days.

Price of Salzer's Early Bird Radish: Pkg., 10c; 3 for 25c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25; 3 lbs., \$3.00; 10 lbs., \$9.00.



### 2. Earliest Snow White Ice.

Here's the Radish that will bring you joy. It's *par excellence* in each and every respect. Its color is pure white, almost crystal, so clear and transparent. Its quality is superlative! It cannot be excelled except, perhaps, by Salzer's far-famed Early Bird Radish. It has a short top, is very rapid growing, fit for use in but 14 days, and sells at sight at an advanced price in all markets when once known.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

### 3. Blood Red, Snow White Tipped.

The Radish of your dream! It is beautiful in the extreme. Its lively scarlet color points off to a pure white at the tip, giving it a delightful appearance. It's perfection itself when judged by quality and earliness. It's a producer. Each seed produces a fine, large, tender, juicy, delicious, very early Radish! These two new Radishes added to Salzer's famed Early Bird Radishes—are three sorts hard to beat! Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25.

#### PRICE OF SALZER'S THREE GREAT EARLIEST RADISHES.

- 1 Package of Salzer's Famed Early Bird Radishes, 10c.
- 1 Package of Salzer's Earliest Snow White Ice, 10c.
- 1 Package of Salzer's Blood Red, Snow White Tipped, 10c.

The three packages to one address for 20c.  
1 ounce of each of these 3 sorts for 40c.  
¼ lb. of each of these 3 sorts for \$1.00.

### Long Brightest Scarlet.

Also known under New Cardinal and Long Cardinal. Well, what claim has this Radish over and above all others that we should ask you to plant same? It is this: Its extraordinary earliness is remarkable, the roots being fit for use in 25 days after sowing the seed. From seed planted at Fordhook the 12th of May, the Radishes were ready to use on the 5th of June, and were noted particularly for crisp, tender flesh, and the bright, attractive color of skin. In shape, very regular, smooth and conical; in size, it is intermediate between the long and half-long sorts. In color it is quite unique, being the most fiery scarlet; it is slightly tipped with white; the flesh is crisp, tender, and of the finest quality. Pkg., 5c; oz., 10c; ¼ lb., 25c; 1 lb., 70c, postpaid.

### Long Red White Longfellow.

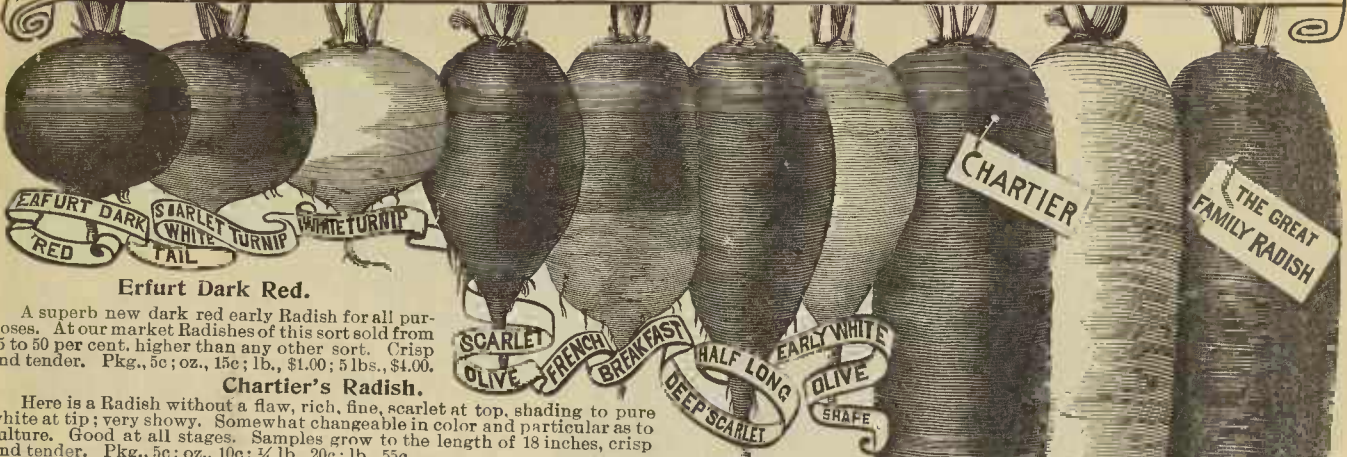
A queer name the introducer gives to this Radish. He means that it is a real long, red Radish, shading to white. Its quick growth, remaining in the ground a long time and still keeping its sweet, juicy, tender quality, is well worth an extended trial. Pkg., 10c; oz., 20c; ¼ lb., 50c; 1 lb., \$1.25; 3 lbs., \$3.00.



The Onion trio on page 62 are immense. The 1900 Tomato mocks all description. Don't send private checks.



# SALZER'S · SPLENDID · RADISHES · FOR ALL THE YEAR · ROUND



## Erfurt Dark Red.

A superb new dark red early Radish for all purposes. At our market Radishes of this sort sold from 25 to 50 per cent. higher than any other sort. Crisp and tender. Pkg., 5c; oz., 15c; 1 lb., \$1.00; 5 lbs., \$4.00.

## Chartier's Radish.

Here is a Radish without a flaw, rich, fine, scarlet at top, shading to pure white at tip; very showy. Somewhat changeable in color and particular as to culture. Good at all stages. Samples grow to the length of 18 inches, crisp and tender. Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 55c.

## 8 DAYS THE GREAT FORCING RADISH.



## SALZER'S 18 DAY FORCING

### Salzer's 18 Day.

Our new 18 Day is a magnificent, deep scarlet, oblong to round shaped, tender, crisp, short-leaved, quick-growing, quick-selling variety, that is absolutely ahead of all others in earliness. Pkg., 10c; oz., 15c; ¼ lb., 40c; 1 lb., \$1.25; 4 lbs., \$5.00.

### Salzer's Long Scarlet.

Some 50,000 of our customers use this variety to their entire satisfaction. It has a bright red appearance, very brittle, crisp and tender; a splendid sort for market and family use. This is the great family Radish, and is A No. 1 for shipping purposes. The long Radishes, made into bunches have a very fine appearance and sell readily on account of the quality. The Salzer Long Scarlet Radish must not be confounded with many that are offered, because it is entirely different. The flavor is exceptionally fine. Sure to please the most critical taste. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00.

### White Lady Finger.

A magnificent long, white Radish; tender, crisp, and delicious. Pkg., 5c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00.

### Early Sorts.

Prices of the following 8 sorts, by mail, free: Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 50c; by express, pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 45c.

1. Scarlet Turnip—Known the world over as the standard and early Scarlet Turnip Radish.
2. Wood's Early Frame—One of the very earliest.
3. French Breakfast—Olive shaped; red, white tip.
4. Scarlet Turnip—White tail. See cut. Very early.
5. Scarlet Olive—Very handsome dark red color.
6. Half Long Deep Scarlet—A splendid sort.
7. Early White Olive Shaped—Very fine indeed.
8. Shepard—Long, very fine indeed.

Any 3  
Pkg's  
of these  
8 sorts,  
10c.

### Summer Sorts.

The following Radishes, except when noted, by mail, free: Pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 50c.

**Golden Summer Globe**—Greatly prized for its excellent, tender quality.

**White Turnip**—A grand white sort, largely grown.

**Long White Naples**—Crisp and tender. Good for summer planting.

### Giant White Stuttgart.

Very large; bulbs fine; firm, juicy. Can be used at any stage. Grows 6 inches in diameter. Splendid for family. Pure white. Pkg., 10c; 2 pkgs., 15c; oz., 20c; 1 lb., \$1.00.

### Winter Sorts.

**Alaska**—A grand winter Radish, round to oblong in shape, dark in appearance, while the flesh is pure white, of delicious flavor. It will keep in a cellar fresh until June. It will pay every-

body to give it a trial. A package is sufficient for a family. Pkg., 10c; oz., 15c; ¼ lb., 30c; 1 lb., \$1.00.

**Mammoth California**—Mammoth tender white Winter Radish. If sown early, it is good for summer use. Pkg., 5c; oz., 15c; ¼ lb., 30c; 1 lb., 75c.

**China Rose**—See cut of this magnificent rose colored, white flesh Winter Radish. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 65c.

**China White Winter**—White color. Pkg., 5c; oz., 10c; ¼ lb., 15c; 1 lb., 50c.

**Black Spanish Winter**—Round sorts. Pkg., 5c; oz., 10c; ¼ lb., 50c.

**Black Spanish Winter**—Long sorts. Pkg., 5c; oz., 10c; ¼ lb., 50c.

**Mixed Radish Seeds**—All sorts, kinds, colors and varieties, very popular. Pkg., 10c; oz., 15c; ¼ lb., 25c; 1 lb., 75c.

**Horseradish, Chives and Pieplants**—Page 50.

**White Strassburg**—A white variety, very large and showy, half long in shape. It matures quickly, sometimes in six weeks, and holds its table qualities well. Pkg., 5c; oz., 10c; ¼ lb., 20c; 1 lb., 65c.

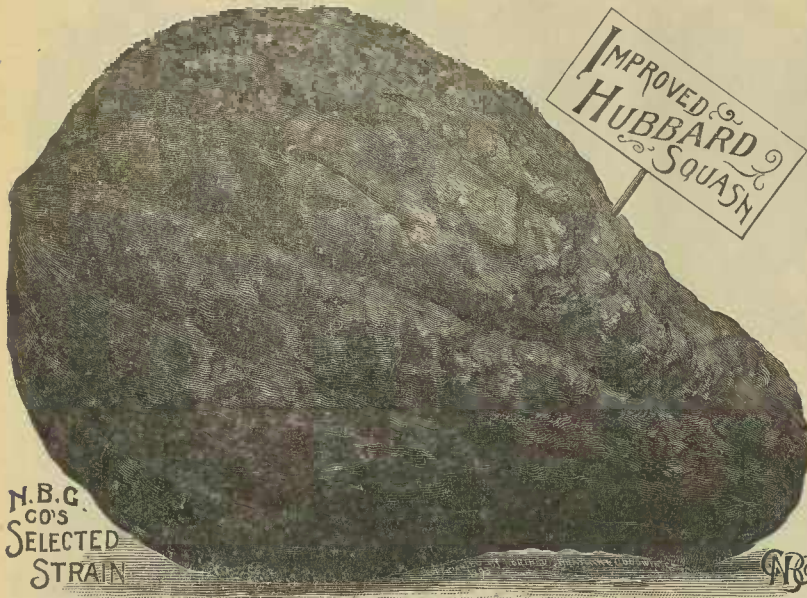


Big Four Oats and 3-Eared Corn are the two coming "Oatcorns." Nothing like them on earth. Please use Money Order in remitting.



# SQUASH.

It is a fact known to market gardeners that Northern-grown Squash, Melon, Cucumber, Cabbage and Onion Seed are worth 50 per cent. more for large yields and for earliness than Eastern stock.



N.B.C.  
CO'S  
SELECTED  
STRAIN

THE GREAT HUBBARD SQUASH. Pkg., 10c; oz., 15c; lb., 75c.



Price of the following 9 sorts is: Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

1. **Bay State**—Color of skin blue-green, flesh deep bright golden yellow, attractive, sweet and tender, enormously productive; average weight, 12 lbs.
2. **Mammoth Bush**—An excellent large strain, earlier than the common stock; creamy white and average double in size, a prolific bearer. A splendid variety for Southern shippers.
3. **Fordhook**—A bright yellow, winter variety. The flesh is dry and sweet. Keeps sound until spring. Rapid, strong grower. Thick meat.
4. **Marble Head**—Flesh of lighter color than the Hubbard, while its combinations of sweetness, dryness and delicious flavor are really remarkable.
5. **Essex Hybrid**—The finest-grained, sweetest, richest-flavored, best-keeping, thick, solid flesh variety grown.
6. **Boston Marrow**—Fine, yellow, for fall use. Pkg., 5c; oz., 15c; ¼ lb., 20c; lb., 60c.
7. **Golden Custard Bush**—Frequently grows 2 feet in diameter. Makes pies richer than custard. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00.
8. **Pike's Peak**—Splendid keeper. Its flesh is solid, thick, sweet, and of a beautiful orange color. Pkg., 5c; ¼ lb., 15c; lb., 50c.
9. **Perfect Gem**—Fine for summer and winter; creamy-white color; thin skin, with fine-grained, deliciously-flavored flesh.

## HURRAH!

Here we have a Squash and a Pumpkin that for giant size can't be beat. We would like to see a Squash grown "bigger" than a Pumpkin. Which of the boys will do it and win the prize? \$10.00 to the person growing the largest Pumpkin and \$10.00 to the person growing the largest Squash. That is \$20.00 you can make by growing a big Squash and Pumpkin.

### Squash—Great Chili.

This is the Squash that is to beat the Pumpkin, and where is the boy who will raise the biggest Squash known? Specimens have been grown weighing 297 lbs. The largest in 1899 weighed 293 lbs., won by Frank Grubb, Kas. Boys and girls alike compete for the prizes. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.10.

### SALZER'S Mammoth Pumpkin.

The heaviest in 1898 weighed 280 lbs., won by Gertie Holway, Kansas. Just think of a field of these giants! It is the great prize-taker at fairs, etc. Give the boys and girls a chance growing them. \$10.00 to the one growing the largest Pumpkin. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.10.

### THE YANKEE PIE PUMPKIN.



## SALZER'S IMPROVED HUBBARD SQUASH.

Clear the track! Here is the winner in every Squash raised for profit and quality. Our Improved Hubbard Squash is the great Winter Squash of the century. It is the Squash that has made several market gardeners rich to our knowledge. There is fabulous money in 10 to 20 acres of this grand Squash. Our Improved Hubbard is a careful selection of only the finest, most perfect fruit, and the result is uniform shape and size. The Hubbard is unquestionably the very best Winter Squash grown. Upward of 16,000 lbs. have been grown on an acre. The fruit is large, dry, fine-grained; flesh of excellent quality, and among all Squash the best keeper. A package furnishes enough for family use. We sell this seed largely in Chicago, where it is known as the best Hubbard in the world. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 5 lbs. (sufficient for 1 acre), \$3.00.

We can furnish a cheap strain of Hubbard Squash, such as is offered in Chicago, Rockford, etc., at: Pkg., 5c; ¼ lb., 15c; lb., 45c.

The price of the following 4 sorts is: Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 45c, postpaid.

1. **White Bush**—Scalloped, early summer. The earliest of all.
2. **Yellow Bush**—Scalloped, early summer.
3. **Yellow Crook Neck**—Standard early.
4. **Pineapple**—This new variety has both skin and flesh of a pure, creamy-white color; good quality, flesh very thick and fine-grained.

## Dunlap's Early Prolific.

No variety can compete with it for earliness. Its color is a brilliant orange red; quality excellent; a good keeper. Pkg., 10c; oz., 15c; lb., \$1.00.

## The Faxon Squash.

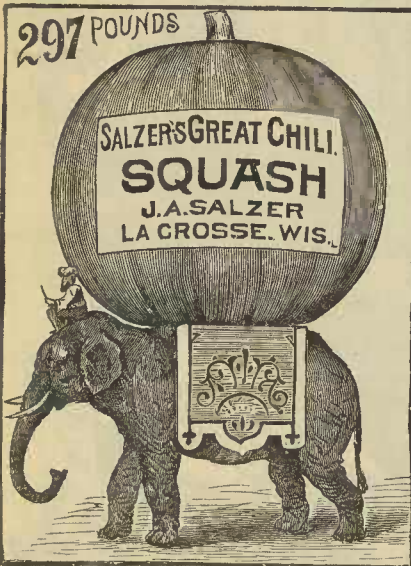
Can be used as very early, as medium and late, as it keeps all winter. Flesh deep orange yellow. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.10, postpaid.



THE FAXON.



GOLDEN CUSTARD.



GREAT CHILI SQUASH.

### Mixed Squash Seed.

Here we have hit it! All of above Squash varieties and many more sorts we have mixed and put up in large packages. We find this mixture very popular, just the thing to select for yourself after you see a great many sorts in all shapes, varieties, styles, oblong or round, flat or long, green, yellow, creamy, dark—yes, in endless colors and sorts, growing, and from all these select the sorts best adapted to your soil and climate. Large pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 5 lbs., \$2.50.

### Mixed Pumpkin Seed.

Lots and lots of Pumpkin seed. Mixed all sorts and kinds. Pkg., 5c; oz., 10c; ¼ lb., 20c; ½ lb., 35c; lb., 40c; 10 lbs., \$3.00.



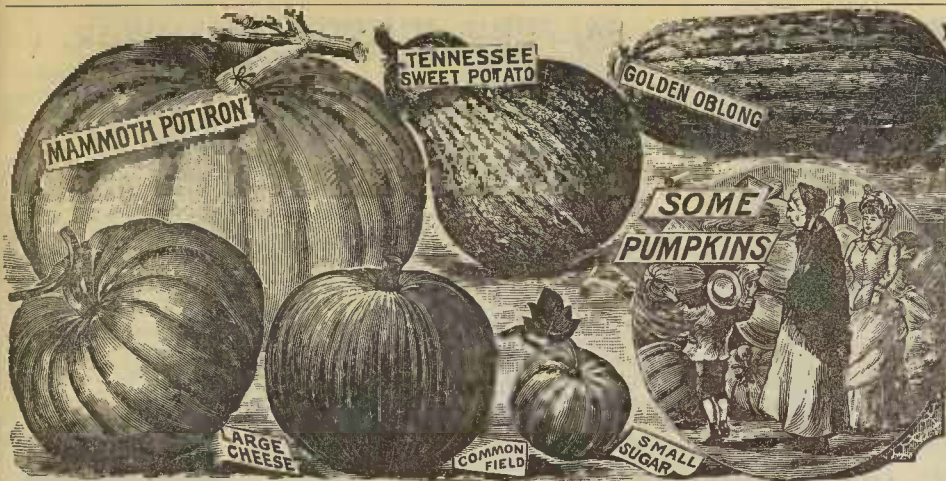
SALZER'S MAMMOTH PUMPKIN. Pkg., 10c; oz., 20c; lb., \$1.10.

A splendid Pumpkin, produced through careful selection of the sugar varieties. We are sure that no Pumpkin ever introduced has given more genuine pleasure to our customers than this Yankee Pie. The Pumpkin is not large but is of a delightful quality, just the quality to make excellent pies, such good old-fashioned Pumpkin pies as "mother used to make." We know you will like them, and know this variety will give you great satisfaction. It is extremely early, remarkably prolific, yielding 6 to 12 medium-sized Pumpkins to a vine, of great excellence; flesh very thick, fine-grained, sweet, sugary, and of splendid quality for pies. It is the earliest pie Pumpkin we know of, and the best.

Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25; 5 lbs., \$5.00.

Remember we cannot use your private check; you will confer a favor by remitting per Money Order or Draft on Chicago or New York.





**Sweet Potato**—Dry-grained, white and brittle, and of delicious taste. Claimed by some to be far ahead of Sweet Potato in flavor. Pkg., 10c; oz., 20c; lb., \$1.50.

**Large Cheese**—This is a magnificent Pumpkin and is a tremendous yielder. We know it will give satisfaction, as the quality is superlative. It will surely please you. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c, postpaid; 5 lbs. or more by express, 40c per lb.

**Connecticut Field**—A standard field sort to be grown with grain, usually used for stock. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 40c; 10 lbs. or more, 25c per lb.

**Sugar Pumpkin**—A splendid Pumpkin; large, handsome; excellent for pies. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 50c; 5 lbs. or more, 35c per lb.

## New Japanese Pie Pumpkin.

This remarkable variety comes from Japan, and has proven a valuable addition to our pie and cooking Pumpkins. The flesh is very thick, and of a rich salmon color, nearly solid, the seed cavity being very small in one end of the Pumpkin; unusually fine-grained, dry and sweet, having much the same taste and appearance as Sweet Potatoes, making pies as rich without eggs as other varieties do with. Pkg., 10c; oz., 15c; ¼ lb., 40c; lb., \$1.25.

## Winter Luxury.

This we recommend as one of the best pie Pumpkins; an excellent keeper, and enormously productive. It is very finely netted, and in color it is a golden russet. Pkg., 10c; oz., 25c; ¼ lb., 50c; lb., \$1.50.

**Cushaw**—Well known. Oz., 10c; lb., 65c.

**Mammoth Potiron**—A giant Pumpkin, largely found in our Mixture. Page 80. Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.10.

**Golden Oblong**—A well-known sort. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 60c.

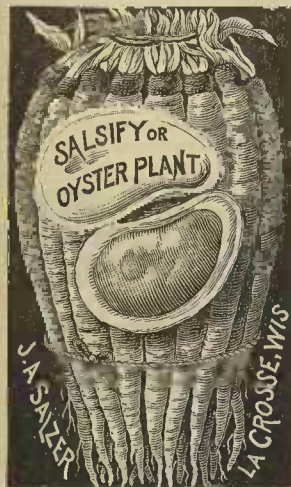
Mixed Sorts of Pumpkins, see page 75. All sorts mixed. Very fine. Pkg., 5c; oz., 10c; lb., 40c.

## SPINACH.

A very important crop for market gardeners; is grown largely by the wide-awake gardener, for there is money in it. For early spring crop sow in Sept. and cover with coarse straw in winter; for summer use sow in early spring successively until July.

**Salzer's Savoy**—This is the best spring, summer, and fall Spinach we know of. It is very hardy to resist weather, grows quickly and refuses to seed to a remarkable degree. It is grown now by thousands of Spinach growers. On account of its shy seeding qualities the price is higher. Very fine; produces nearly twice the weight of crop. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; lb., by express, 50c; 10 lbs., \$4.00.

## SALSIFY, OR VEGETABLE OYSTER.



"Thou vegetable, fit for the gods," and truly, no vegetable is more rich and delicious than Salsify, the Oyster Plant. The soup and salad made therefrom have a delicious oyster flavor. No vegetable excels this for soups; that is, if you are fond of the oyster.

**Salzer's Early**—Extremely early, rich flavored and large. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60.

**Common Salsify**—Pkg., 5c; oz., 15c; ¼ lb., 35c; lb., \$1.25.

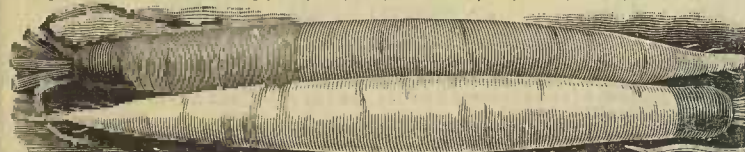
**Scorzenera, or Black Oyster**—Pkg., 10c; oz., 25c; lb., \$2.25.

**Sandwich Island**—Very large, growing double the size of others. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.60.

SALZER'S EARLY.

## SALZER'S GIANT SALSIFY.

This is what we have all been looking for—a real large, finely oyster-flavored Giant Salsify. Here you have it. You will like it. "Fit for the gods." Rich and rarely flavored. Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.75; 2 lbs., \$3.00.



SALZER'S GIANT SALSIFY. Price: Pkg., 10c; oz., 25c; ¼ lb., 60c; lb., \$1.75; 2 lbs., \$3.00.

## PIEPLANT OR RHUBARB SEED.

Nothing is easier to raise from seed than Pieplant. We have two splendid sorts:

### Salzer's Giant.

Very large, produces Pieplant the second year after seeding. Pkg., 10c; oz., 25c; ¼ lb., 75c; lb., \$2.50.



### Lineas Rhubarb.

A variety of Rhubarb that is in great demand, and is largely sold in the East. Pkg., 5c; oz., 15c; ¼ lb., 50c; lb., \$1.50, postpaid.

Pieplant Roots, page 50.

## SPINACH, SALZER'S SAVOY.



## DOUBLE THE YIELD OF OTHER SORTS PER ACRE

**Round Summer**—The finest round summer variety; tender and sweet; largely grown. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; by express, 10 lbs., \$2.75.

**Winter Prickly**—splendid fall and winter sort. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c.

**Long Standing**—Stands long before running to seed; valuable on this account; tender and sweet. Pkg., 5c; oz., 10c; ¼ lb., 12c; lb., 30c; by express, 10 lbs., \$2.75.

Above sorts in 25-lb. lots, 15c per lb.

## NEW VICTORIA SPINACH.

This new variety is distinguished for its exceedingly dark green color, and also for its very long standing qualities, being from two to three weeks later than the ordinary "long standing." The leaves are thick and spread out flat upon the ground. In our trials of Spinach last spring, it outyielded every other variety, and at the same time stood longer before going to seed. Pkg., 5c; oz., 10c; ¼ lb., 15c; lb., 85c; by express, 10 lbs., \$2.50.

NEW VICTORIA.

## TOBACCO.

Wisconsin is taking the lead as a grower of fine Tobacco. Indeed, tobaccoists

from all over America buy here and pay fancy prices.

**Salzer's Improved Havana**—Our importation. Very fine, early, and of excellent quality. Pkg., 10c; oz., 30c; ¼ lb., 50c; lb., \$2.00.

### WISCONSIN HYBRID.

A cross between two standard sorts. Is extremely early and of fine leaf. This Tobacco has taken many first prizes. It is very fine, early, and the leaf is much sought. The fact that we sell it largely in Virginia and Kentucky is proof of its excellence. Pkg., 10c; oz., 40c; ¼ lb., \$1.00; lb., \$3.00.

**Connecticut Seed Leaf**—Pkg., 5c; oz., 20c; lb., \$2.00.

**Kentucky Home**—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.75.

**Missouri Leaf**—Pkg., 5c; oz., 20c; ¼ lb., 50c; lb., \$1.75.

### PRINCE BISMARCK. (See cut.)

While in Germany we obtained Tobacco which is the favorite variety smoked by the great chancellor. It is early and of excellent quality. Stock scarce. This sort did splendidly the past summer in Wisconsin, Indiana, Illinois and the great West. It cures easily and is very fine. Pkg., 15c; ½ oz., 65c.

### GENERAL GRANT.

The earliest of all Tobacco sorts. Pkg., 10c; oz., 30c; ¼ lb., 75c; lb., \$2.75.

**Cinnamon Scented**—A fine Tobacco, having the delightful cinnamon flavor. Pkg., 10c; oz., 35c; ¼ lb., 85c; lb., \$3.00.

**Yellow Oronoco**—A splendid leaf Tobacco. Pkg., 10c; oz., 30c; lb., \$2.50.

**Yellow Pryor**—A sterling sort; early. Pkg., 10c; oz., 30c; lb., \$2.50.

**White Burley**—Greatly sought; early; large leaf. Pkg., 10c; oz., 35c.

**Hyco**—Has a great sale in the East. Pkg., 10c; oz., 35c; lb., \$2.50.

### TOBACCO MIXTURES.

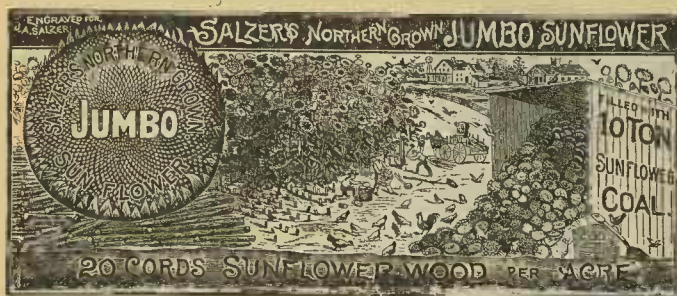
All of above sorts mixed. This is a good way to select your sorts.

Pkg., 10c; oz., 30c; lb., \$2.50.



Pkg., 15c.





coal, wood and Sunflowers, I have settled upon the last named as the cheapest and best fuel for treeless Dakota. I grow one acre of them every year, and have plenty of fuel for one stove the year round, and use some in another stove besides. I plant same in hills, the same as corn (only three seeds to the hill), and cultivate the same as corn. I cut them when the loader, or top flower, is ripe, and let them lie on the ground two or three days. In that time I cut off all the seed heads, which are put into an open shed with a floor in it, the same as a corncrib. The stalks are then hauled home and packed into a common shed with a good roof on it." Nothing better for fattening cattle.

Price of Jumbo: By mail, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c; by express, pkg., 10c; oz., 20c; lb., 35c; 5 lbs. (for 1 acre), \$1.50. **MAMMOTH RUSSIAN**—Fine, large sort. Oz., 10c; lb., 35c; 10 lbs., by express, \$1.50.

### African Black Giant Sunflower Novelty.

Specimens have been grown measuring 9 feet in circumference. It is something wonderful. Now, this is the Giant, and it, with the Jumbo, is extremely profitable to grow. An acre is good to let hogs and cattle run in during summer for shade and nourishment, if not wanted for feed. If you have a dozen chickens you will find it profitable to plant a package; if you have more plant an ounce or a pound, as it is the healthiest food in the world for fowls! One grower in Nebraska writes: "We are all right. Have 10 acres in your Sunflower. This furnishes fuel, and food for lots of chickens, cattle, swine, horses and sheep. The proceeds will keep us alive until next crop!" Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 50c; 5 lbs. (for 1 acre), \$2.25.



Salzer's Seeds Never Fail.

### White Beauty Sunflower.

After years of careful selection we are rewarded with a purely-bred Mammoth Single-head Sunflower with pure snow-white seeds, which, on account of the deficiency of strong coloring matter in the outer covering of their hulls, are much superior to the darker sorts for stock and poultry food. Pkg., 10c; oz., 15c; lb., 65, postpaid.



### RUTABAGA.

Salzer's Rutabaga and Turnip seed enjoy an enormous sale on account of the sweet, juicy product of their crops. It will pay you to pay 20c to 50c a pound more for our seed than such as you buy in stores. Our seeds produce big crops of fine, sweet, juicy, rich Rutabagas.

#### MAMMOTH RUSSIAN.

A new yellow Rutabaga, of excellent qualities; enormous cropper; splendid for stock. The finest and largest of all; sweet, juicy, rich. It outyields such sorts as you buy in hardware stores, etc. three to one! It is the best Rutabaga for the farm for big crops of juicy Rutabagas in the world. No mistake, either! A magnificent Rutabaga, either for house use or for feeding to stock. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 65c; by express, pkg., 10c; oz., 15c; lb., 65c; 10 lbs., \$5.00.



THE GREATEST YIELDING EXCELLENT RUTABAGA KNOWN. Pkg., 10c.

### New Rutabaga, All Gold.

Probably the very finest of Rutabagas for table use. It is not so large as our Mammoth Russian, found fully described above, but it makes up in quality. The flesh is of a beautiful golden yellow, of the choicest quality, and of excellent flavor and remarkable keeping quality. We distributed

#### 10,000 TRIAL PACKAGES

all over the world where our patrons reside, and it is surprising how many hearty recommendations ALL GOLD receives. Of the hundreds, we select at random the following from Rev. David Forsythe, President of Amity College, Iowa: "You sent me a premium package of Rutabaga Seed—ALL GOLD—which I planted and grew. I think they are the sweetest and best I ever ate."

#### PRICE OF ALL GOLD RUTABAGA.

Pkg., 10c; oz., 20c; ¼ lb., 35c; lb., \$1.00; 5 lbs., \$4.50; 10 lbs., \$7.50.

### STANDARD RUTABAGA VARIETIES.

The following 5 sorts are standard varieties here in America. They are all good, fine sorts for stock and house use, but if you want something really fine for the table, then by all means take either All Gold or our Great Mammoth Russian. These two last-named sorts are the peers of any Rutabaga. They are worth double any other sorts offered in America. Please remember this.

Price of the following 6 sorts: Pkg., 5c; 3 pkgs., 10c; oz., 8c; ¼ lb., 15c; lb., 35c; by express, pkg., 3c; ¼ lb., 10c; lb., 30c; 10 lbs., \$2.50.

1. White Sweet Russian—Best White Rutabaga. Excellent.
2. Laing's Purple Top—Popular sort; very productive; keeps well.
3. Swirling's Liverpool—A fine sort; firm, productive, splendid.
4. Carter's Imperial—A magnificent Rutabaga; largely used.
5. American Purple Top.
6. Sweet German Rutabaga—A splendid sort; well worth a trial.

Postpaid:  
Pkg., 5c; 3 pkgs.,  
10c; oz., 8c; ¼ lb.,  
15c; lb., 35c.  
By express, 10 lbs.  
\$2.50.

### MIXED RUTABAGA SEED.

There is a demand for mixed seeds, and especially so for Rutabagas. We have therefore gathered together above sorts and several others we do not list, and made a great mixture. These many sorts give you an opportunity to test each kind and select for your next year's use. They are fine and of richest quality. Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c; postpaid; by express, 1 lb., 35c; 10 lbs., \$2.25.



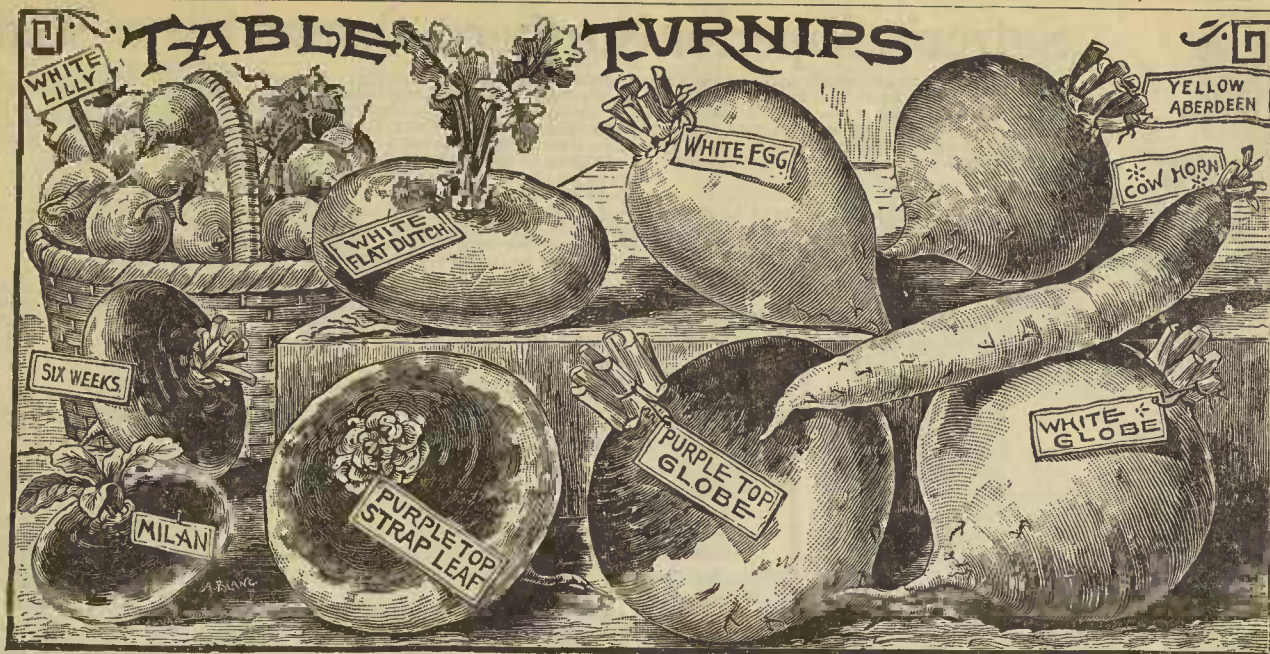
ALL  
Package,

GOLD.  
10 Cents.



Salzer's Turnips are rich and juicy.

Salzer's Turnips are rich and juicy.



**PRICES FOLLOWING 11 SORTS: Pkg., 3c; oz., 10c; ¼ lb., 15c; lb., 38c; by express, 11c 20c.**

1. **Early Six Weeks**—About a week later than Early La Crosse. It's a very popular variety.
2. **Early Purple Top Milan**—The bulb is flat and of medium size, very tender, sweet and white. It is an excellent keeper and sells rapidly in the market.
3. **Early White Flat Dutch**—Rapid growth, tender and sweet.
4. **Purple Top Strap Leaf**—This is the standard purple top turnip, growing to good size, excellent quality, sweet, juicy and tender; good for the kitchen or for stock.
5. **Purple Top Globe**—A superior variety much grown throughout Europe and America. It's splendid for stock and kitchen use.
6. **YELLOW ABERDEEN**—A sweet yellow Turnip, being particularly adapted to table use. It is in many places used in place of a Rutabaga, and sells quickly when its excellent qualities are known.
7. **Cow Horn**—Flesh white, grows rapidly, long; excellent for table use. It's in great demand among many stockmen who prefer this to any other variety except Milk Globe.
8. **Large White Globe**—The standard large globe; for house or stock. More seed is sold of this variety than any other sort except Salzer's Milk Globe. It's a great turnip and is in demand everywhere and sure to give great satisfaction.
9. **White Stone**—A superior early sort. Very fine for early fall.
10. **Orange Sweet**—Excellent variety.
11. **Yellowstone**—Much prized, fine appearance and sweet.

### White Lily Turnip.

**White Lily**—A beautiful, medium large, round to oblong, pure white, tender, juicy, sweet, very early Turnip. One of the finest early table varieties known. Pkg., 10c; oz., 20c; ¼ lb., 50c; lb., \$1.25.



### Early La Crosse.

Unquestionably the very earliest turnip grown; a fine, pure white sort, purplish top, few leaves, of excellent flavor. This sort has taken every prize where exhibited for very early. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c; lb., by express, 65c.

### MIXED TURNIP SEED.

Just the thing when you want but a package or an ounce of seed. All sorts and varieties, long, round, oblong, etc., of Turnip Seed in this mixture! Gives you an opportunity to test them all!

Pkg., 10c; oz., 15c; ¼ lb., 20c; 1 lb., 45c, postpaid.

### Mixed Rutabaga Seed.

Pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 45c.

### New White Egg Turnip.

Our seed has been grown with great care and is one of the most critical market gardeners. The White Egg is one of the best for a private garden, and meets with a ready sale in all large markets. In our estimation it falls a little short of the White Norfolk in quality, but it is earlier than the Norfolk and is better known in leading markets. All in all it is one of the most useful Turnips of the list. Pkg., 5c; oz., 10c; ¼ lb., 20c; lb., 75c.

### Salzer's Milk Turnip.

Well there are upward of 50,000 people who have grown this great turnip the past ten years, and never a complaint and nothing but words of praise. You surely will join the procession if you but try this grand, juicy, tender turnip!

Here you have the best white Turnip for winter use grown. It is globe-shaped, grows very large, of delicious flavor, sweet, juicy, white flesh, solid texture—in a word, it is perfection. Just the Turnip to grow for stock and to store for your kitchen. It is an enormous cropper, and sells well in the market. Pkg., 10c; oz., 15c; ¼ lb., 25c; lb., 75c; by express, pkg., 10c; oz., 15c; ¼ lb., 20c; lb., 65c; 10 lbs., \$5.00.

**800 BUS. PER ACRE. OF RICH MILK-PRODUCING FOOD.**

**SWEET! TENDER! JUICY! NUTRITIOUS!**

## SALZER'S MILK TURNIP.

Hear This in Regard to Salzer's Milk Globe Turnip.

S. McYaughey, Randville, Mich., says: "I sowed an oz. package of your Turnip May 24th. There will be about 100 bushels. They are all very large, regular size and of excellent quality. One weighed 9 lbs., another 11 lbs., the largest was 38 inches in circumference."

**800 BUS. PER ACRE.**

**PRICE BY MAIL**

Pkg., by mail, free, 10c; oz., 15c; ¼ lb., 25c; lb., 75c; 10 lbs., \$3.00. This is the greatest eating Turnip for winter use in the world!

1550-50.  
10-9.

**PRICE BY EXPRESS**

Pkg., by express, 10c; oz., 15c; ¼ lb., 20c; lb., 65c; 10 lbs., \$5.00; 100 lbs., \$40.00.

It is well to remember, that the finest Turnip for fall and winter use, for either table or stock, is Salzer's peerless Milk Turnip.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 25 cents.



# Salzer's Superior Northern-Grown Farm-Seeds.

We are American Headquarters for Farm Seeds, growing more Barley, Buckwheat, Corn, Oats, Wheat, Flax, Potatoes, Grass and Clover Seeds, etc., than all Western seedsmen combined. This we do in the extreme North, owning and controlling large farms in Wisconsin, North and South Dakota. An illustration of one of our great farms is given below. We have, by actual test, learned that our Seed Wheat, Barley, Corn, Grasses and Clovers, Oats and Potatoes, etc., taken from our farms and removed to Iowa, Ohio, New York, Nebraska, Kansas, Illinois and other states increased the yield fully 50 per cent.; yes, oftentimes more than doubled the yields!

## RIGHT HERE

We want to say that we delight in doing business with the farmer; he knows what he wants and takes care of what he buys in the line of seeds, and to him above all others, and to his lively interest in our behalf our enormous increase of business is due. We now have the largest business of its kind in the world, but we must not rest until every farmer in our great land plants Salzer's seeds, gets big crops and is happy.

With the liberal support and hearty co-operation of the farmer, we shall, in the future as in the past, urge onward in the fields of new seed tests and experiments, believing that if we can get a new sort to produce two bushels where one formerly grew, we are doing the farmers a great good. Our success in this line has been signal, and the farmer stands by us, for our seed business is the largest in the world. We believe we have introduced new Oats, Barley, Corn, Potatoes, Buckwheat, Rutabagas, etc., that have increased the average yield largely; yes, often doubled it.

## HOW DO WE SHIP FARM SEEDS?

### By Freight.

All Farm Seeds, Potatoes and Tools, from page 79 on, are sent by cheap freight, customers paying charges. In all cases we get the lowest obtainable freight rates for our customers. In all cases we use our judgment in forwarding seeds, etc., at lowest cost to our patrons.

### CHEAP FREIGHT.

The freight charges at the time of writing would be, on 100 lbs., to points in

Iowa, Minnesota, Wisconsin, Illinois, Michigan, Indiana,	\$0.25—\$0.50
Missouri, Ohio, Kansas, Nebraska, the Dakotas, about..	.40— .75
New York, New Jersey, Pennsylvania, Connecticut,	
Georgia and Eastern States, about.....	.50— .90
Texas, Louisiana, Florida, New Mexico, about.....	.30— 1.20
California, Washington and Oregon.....	1.50— 2.50

At such low rates it will pay you to order our Northern-grown heavy-cropping seeds. They double yields and give glorious crops.

### By Express.

It often happens that we can send by express, at a slight advance of 10c to 20c on a 25-lb. package, instead of by freight. In doing this the customer gets goods quicker. In all cases we use our judgment in forwarding.



This illustration is to show ex-Gov. C. H. Sheldon, Lieut. Gov. Chas. N. Harried, State Auditor J. E. Hipple, Land Commissioner J. L. Lockhart, Prof. J. H. Shepard of Brookings College, Congressman J. A. Pickler, together with Senator Geo. Schlund, Senator J. W. Orcott, Hon. H. C. Walcott, Hon. L. C. Taylor, Hon. E. E. Chilcott, Hon. L. C. Corbett, Hon. F. D. Adams, Hon. Ben R. Hoover, Hon. F. D. Hinds, and many thousand others, who viewed our trial grounds and farms in Dakota the past season, as railroads reduced rates from all parts of the state to this farm, in order that the farmers and others might profit thereby. Prominent newspapers throughout America have had descriptions of this farm, such as the *Chicago Daily Inter-Ocean*, the *Tribune*, *Herald*, *Farm*, *Field and Stockman*, *Minneapolis Journal*, *St. Paul Pioneer Press*, *Dakota Farmer*, together with almost every paper published in the State of South Dakota, many of the editors having visited same and reported thereon.

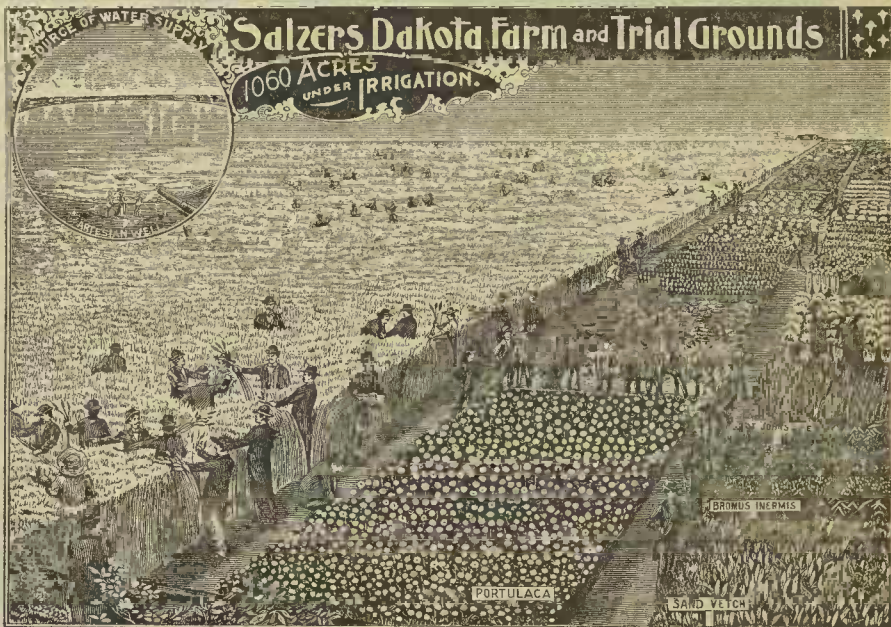
### The Magnificent Appearance

Of Wheat, Barley, Oats, Potatoes, Corn and Grasses, together with hundreds of varieties of vegetable and forage plants, was universally commented upon. Indeed, we have hardly ever seen any crops that looked better anywhere. While in Europe recently we saw fine Oat and Wheat fields, but we are sure that our yield on the Dakota farm was almost double the yield of the European farms, and we are glad that we can offer to our customers this year such a magnificent strain of seeds.

### Of Tremendous Interest

to thousands of visitors were our immense Potato fields, in wonderful vigor and beauty, farmers and others estimating the yields as something enormous. After all, if you plant Salzer's Potatoes, it pays you, even if you get 12% cents a bushel. Why, the editor of the *Rural New Yorker* had from Salzer's Earliest Potato (besides being the earliest of all the varieties he tested) a yield of 400 bu. per acre. Now, take this at 12% a bushel, means \$50.00 per acre, 50 acres, \$2,500.00. What crop pays you better, Mr. Farmer?

In addition to the above named 1,000 acres, our company owns and controls other lands in the Dakotas, and large tracts in Minnesota and Wisconsin, for the production of Salzer's far-famed Northern-grown seeds. Our crops have been unusually fine, quality high, and we are prepared to please every customer who will favor us with his order.



Ex-Gov. Sheldon, State Officials and Others Visiting Our Trial Farm.

## PREMIUMS.

We want to make it an object for you to see your neighbor and have him order seeds with you, so that you can send in large orders, and thus receive the seeds at reduced prices, as you will notice that the greater the number of bushels the cheaper the price. Thus, with the Big Four Oats, 1 bushel costs \$1.25, 25 bushels \$25.00, a saving of \$6.25 on 25 bushels.

Estimated bills or special prices are not entitled to these premiums.

In addition to getting seeds cheaper by having large orders, we give the following premiums: On all Farm Seed orders netting \$3.00 or over we allow you to select of the following six premiums: Suppose your order is for \$55.00, you could then select, if you chose, a No. A1 Bell for the first \$25.00, and any of the other premiums for the balance, \$30.00. You need not select only of one variety, but of as many of the following as the amount of your order entitles you to, in addition, we always aim to throw in extra seeds. Premiums are only sent with your order when you ask for same.

### I. The Bell.

It would do your heart good to read the hundreds of testimonials and hearty endorsements received, especially from the farmers' wives, on our bell premium. It is just the thing they want, as it is a great saving of time and many a step to the good housewife. Every farmhouse will find a bell to call their help quickly a great advantage. Here is a Premium Bell, that you can get with little effort, whose clear sound can be heard a full mile. An hour spent with your neighbors soliciting orders for our Farm and Vegetable Seeds gives you the Bell.

### OUR PREMIUM BELL.

No. A Bell, given with an order netting \$25.00	\$ 5.00
No. B Bell, " " " " " " " "	3.00
No. C Bell, " " " " " " " "	50.00

### 2. The McKinley Rocker.

This splendidly built rattan-chair we give free with each order for \$30.00 worth of Plants, Trees, Vegetable, Farm seeds, etc. Tools not included. Estimated seed lists not entitled to these premiums. The chair is worth \$6.00 to \$7.00 in any market. Our cash price, \$4.50.



Premiums only sent with order when you ask for same.



THE MCKINLEY ROCKER.

Our cash price, \$4.50

These Bells are sent only when farmers request same, otherwise we make our own selection.



## The Looking Forward Yellow Dent Corn.

It took a good deal of persuasion to "give up" the Looking Forward Corn and Bow of Promise Oats to use as a premium this year. But we will not be the losers, for every one of your neighbors seeing the Corn and Oats grow in 1900 will want it for seed in 1901, and then we will be ready to sell them, we know the superlative value of the Looking Forward Corn and the Bow of Promise Oats, and will not say much in describing them below. They will do their own saying next year. Lookout for them! They are immense!

### 3. The Looking Forward Corn.

This wonderful Corn we give as premiums as follows on your orders:

A \$5.00 Farm Seed order gets 1 quart.....	\$0.50
A 7.00 Farm Seed order gets 4 quarts.....	1.25
A 10.00 Farm Seed order gets 8 quarts.....	2.00
A 12.00 Farm Seed order gets 16 quarts.....	3.00
A 16.00 Farm Seed order gets 1 bushel.....	5.00
A 20.00 Farm Seed order gets 1½ bushels.....	7.00

We hope 10,000 farmers will get a start this year with this great Corn. Order at least \$10.00 worth of Seed and get enough free to plant one acre of this Corn, and your future is assured.

### 4. Bow of Promise Oats.

Of this Oats we give the following:

On a \$3.00 order we give 1 pint.....	\$0.50
On a 5.00 order we give 1 quart.....	.75
On an 8.00 order we give 4 quarts.....	1.50
On a 10.00 order we give 8 quarts.....	2.00
On a 15.00 order we give ½ bushel.....	3.50
On a 25.00 order we give 1 bushel.....	6.00

It will surely pay you to sow this Oats this year. Form a club, order \$25.00 worth of Seeds, etc., thereby getting 1 bushel Bow of Promise Oats for seed! It will be a bonanza to you.

## Bow of Promise Oats.

Here is a new Oats that at once appeals to the farmer. Give it an opportunity to demonstrate its merit and you will never get along without it. Like the Looking Forward Dent Corn, we are not going to say much about this Oats this year, preferring to have it do its own talking next year, for we know it will. It is an Oats for heaviness, strong vigorous straw, long and graceful heads filled to the tips with heavy plump kernels. That's the kind of Oats the Bow of Promise is and that is the kind that will make every farmer planting same, rich and happy. We offer same as a premium and trust thousands of our farmers will obtain same in this way. If not it can be bought for cash at the following prices: Pkg., 10c; 1 pt., 50c; 1 qt., 75c; 4 qts., \$1.50, 8 qts., \$2.00; ½ bu., \$3.50; 1 bu., \$6.00; 2½ bu., \$10.00.

### 5. Bismarck Hog Food.

This wonderful Pea (See page 82) we give as premiums as follows on your orders:

A \$5.00 Farm Seed order gets 1 pk.....	\$0.75	A \$12.00 Farm Seed order gets 4 pks.....	\$2.00
A 7.00 Farm Seed order gets 2 pks.....	1.25	A 16.00 Farm Seed order gets 8 pks.....	3.75
A 10.00 Farm Seed order gets 3 pks.....	1.75		

### The Looking Forward Corn.

We are not going to say much about it, only this, that we predict for it one of the greatest futures that ever any Yellow Dent Corn had. The ears are from 13 to 17 inches long, of enormous size, with a reasonably small cob, good, deep, heavy, solid, rich kernels of a beautiful color. The ear is one of the handsomest ears we know of in Corn, ripening in 100 days. We give same as a premium as stated above or sell same for cash at the following prices: Big pkg., 15c; pint, 40c postpaid; qt., by freight, 50c; 4 qts., \$1.25; 8 qts., \$2.00; ½ bu., \$3.00; 1 bu., \$5.00; 1½ bu., \$7.00; 2½ bu., \$10.00.

### 6. Matchless Pumpkins

We have concluded this year to offer to our farmer friends the most magnificent mixture of Pumpkins imaginable.

LOOKING FORWARD YELLOW DENT.  
Ears from 12 to 17 inches long, ripens in 100 days.

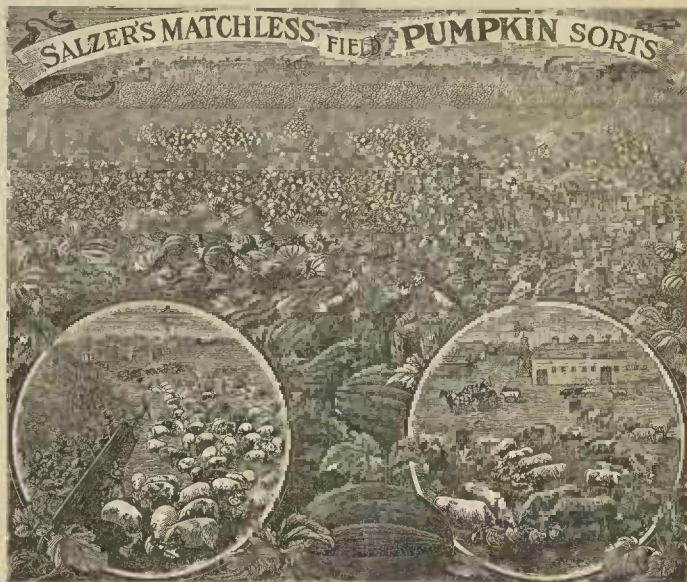
We have gone to foreign countries, to Russia, Austria, Japan, Italy, France, Canada and the United States to get every known variety into this mixture, and we believe that our farmer friends, who will give it a trial, will be more than delighted with the great results that they will achieve thereby. We have found that for hog food, for cattle food, for poultry, and even for sheep, the Pumpkin proves a very beneficial addition to their food. For cattle the Pumpkin can simply be thrown into the yard and burst open, while they can be fed to any animals if run through one of our Rat Cutters, illustrated in rear of our catalogue. As a general rule, a Pumpkin Seed is planted with corn, and in that way two crops are grown from the same piece of land. The best way, however is to devote an acre or two to the growing of Pumpkins, and to plant same in hills six feet apart and the rows eight feet apart, making 1,600 hills per acre.

This magnificent mixture contains everything new to us in the Pumpkin line. There are big Pumpkins, oblong, round, oval; indeed, every imaginable sort, from the smallest to the jumbos. We have decided to give the Pumpkin as a premium this year, and we trust that thousands of our farmer friends will avail themselves of getting this magnificent mixture free. It is given with orders as follows:

### We Give the Following Pumpkin Seed Premiums.

For a \$3.00 Farm Seed or Tool order ½ lb. Pumpkin Seed, worth.....	\$0.50	For an \$8.00 Farm Seed or Tool order 2 lbs. Pumpkin Seed, worth.....	\$2.00
For a 4.00 Farm Seed or Tool order ¾ lb. Pumpkin Seed, worth.....	.75	For a 10.00 Farm Seed or Tool order 3 lbs. Pumpkin Seed, worth.....	3.00
For a 5.00 Farm Seed or Tool order 1 lb. Pumpkin Seed, worth.....	1.00	For a 15.00 Farm Seed or Tool order 5 lbs. Pumpkin Seed, worth.....	5.00
For a 7.00 Farm Seed or Tool order 1½ lbs. Pumpkin Seed, worth.....	1.50		

Try these magnificent Pumpkins; you will be pleased, delighted and profited thereby, and your stock will grow well, improve in health, get fat and happy.





## 1. SALZER'S SILVER KING BARLEY.

Look here, Mr. Farmer; here is a bold word, one we would not dare make were it not for the positive facts that we have in the case. It is this: Salzer's Silver King Barley is the greatest, heaviest yielding, finest appearing, biggest stooling, longest eared bearded, tremendously healthy, remarkably prolific, wondrously heavy threshing out barley on earth to-day. Do you hear? on earth to-day! We have skirmished through Russia, the mysterious land, we have scoured Japan and China, we have sought Egypt, we have culled from Europe, we have investigated Australia, Scotland and other great barley regions—but all stand aghast, are startled, astonished, amazed when we tell them of Salzer's Silver King Barley producing 173 bushels of 50 lbs. from one acre!

The Egyptians claim the distinction of having first used Barley as a cereal. This we know—that it has been cultivated for many years. We really wonder what those great builders of the pyramids and the sphinxes, those dwellers on the fertile lands of the Nile, would really think if they could see our magnificent new Silver King Barley. Why, we believe that this new Barley of ours is as far ahead of the Barley that was grown 4,000 years ago as the telegraph is faster than the old mode of carrying news by carrier. We are going to start right in here, in the description of this Barley, in making what may seem to some a bold statement, namely, that there is no six-rowed Barley in the world that can approach it in yields, in its many good qualities and great excellency. Now, we know that you will say that this is a strong statement; but, sir, if you will use this Barley, and if you will give it a fair trial, as 1,000 of our customers have the past season, you will say, as they do, that it is not half strong enough. We are sure of this, for we know a little about Barley, having introduced several of the very best varieties that are now in the trade in America, but our Silver King towers head and shoulders above them.

It is the Barley to grow in the North; it is the Barley to grow in the South; it is the Barley to grow in the East, and it is the Barley to grow in the West. It will do well everywhere and will return yields that will astonish you.

It's the Yields. It's the finest bearded six-rowed Barley in existence, very early, ripe in June, of fine color. After Barley is cut you can get a crop of Early Russian Millet or Early Fodder Corn from same land.

### In 1897, 1898 and 1899

The yield throughout America of Silver King Barley was simply astonishing,—almost fabulous. Here are 9 out of 26,000 growers.

1. G. D. Nichols, Worthington, Iowa: "The Barley, I think, will yield 83 bushels per acre. It was too dry."
2. C. H. Mather, Colony, Kan.: "The Barley was very fine. Will yield 80 bushels per acre."
3. F. B. Hossler, Hamburg, Tenn.: "The Barley turned out very well. I think in a favorable season it will yield from 90 to 100 bushels per acre."
4. Wm. Powell, Linton, Ind.: "Your new Barley is very fine. It will yield 160 bushels per acre."
5. P. A. Stiver, Eaton, Ohio: "Your Barley is a hummer; 150 bushels per acre can be raised from same."
6. W. E. Peterson, Boscobel, Wis.: "Your Barley did splendidly. It is all right. It will yield 90 bushels per acre."
7. Mr. Andrew Boschert, brother of ex-Register of Deeds Boschert, says: "There has been Barley grown on my farm for over a quarter of a century, but I have never grown any that has been so wonderfully prolific as your Silver King Barley which I grew for you. One field in particular threshed out 90 bushels per acre, while another field went at the rate of 80 bushels per acre. This I think immense, especially when I took no special pains with same any further than to have the land clean and free from weeds. Common Barley, such as Manshury, and Scotch, yielded at the rate of 35 to 40 bushels per acre. I think you have a bonanza in this wonderful new Barley."
8. Nick Kutcheit, Arcadia, Wis.: "I raised 118 bushels and 3 pecks from one acre of your Silver King Barley the past season. It is the finest Barley I ever saw."

### Read this Sworn Statement of Mr. John Breider.

9. "John Breider, Peter Wenner, Mike Casper and Christian Casper do each and severally solemnly swear that John Breider, living at Mishicott, Manitowoc County, Wisconsin, grew on one measured acre, containing 43,560 square feet, 173 bushels of 50 pounds per bushel, of Salzer's Silver King Barley the past season; that same was threshed by Princl & Roniller, whose oath as to the correctness of above is hereunto appended. Subscribed and sworn to by John Breider, Christian Casper, Mike Casper, Peter Wenner."

"We, Mathias Princl and Frank Roniller, owners of the threshing machine, do solemnly swear that we threshed for John Breider, of Mishicott, Manitowoc County, Wisconsin, 173 bushels of 50 pounds to the bushel, of Salzer's Silver King Barley, grown from 1 acre.—Mathias Princl, Frank Roniller. Subscribed and sworn to before me this 19th day of October, A. D. 1896.—Bruno Miller, Justice of the Peace."

Mr. Breider won  
**\$100 IN GOLD**

Growing 173  
bushels per acre.

### Let's Sit Down, Mr. Farmer, and Chat a Minute.

You and I are farmers—all of my life has been spent at seed farming, I must know a thing or two about it—so do you about farming.—All you need is for me to tell you what to sow to make money in Barleys.—Here it is: plant a plenty of Salzer's Silver King Barley, and don't forget a good acreage of Salzer's Great Beardless Barleys—these two Barleys will make you rich. Do try them BIG for 1900—you'll never regret it.

### PRICE OF SALZER'S GREAT SILVER KING BARLEY.

Pkg. 10c; lb., 30c, postpaid; by freight, pk., 60c. ½ bu. \$1.00; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50; 20 bu. \$20.00.

### 2. Salzer's Giant White Hullless Barley.

Our stock of Giant White Hullless, as also the Black Hullless Barley, is short this year owing to an almost entire failure of the crop. In addition to this, the White Hullless is mixed with the common six-rowed Barley, though the black is quite pure. We make this announcement so that all purchasing seed will know beforehand just what they are getting of these two sorts this year. It is no detriment to be mixed, as far as feeding qualities are concerned, and what we say here of the White Hullless is applicable, also, to the Black Barley. Both of these sorts furnish magnificent food for hogs and cattle; it makes the growing of hogs possible in the extreme north, Dakota, Montana and other states where corn growing is not profitable. Indeed to grow both of these two Barleys and feed them alongside of corn is one of the greatest things that the farmer can do, for the nutritious and feeding value of these two varieties of Barley are simply immense, and we urge every farmer having hogs or cattle to sow a few acres of these two Barleys for stock feeding purposes. The yield averages ordinarily 40 to 60 bushels per acre.



Price of Giant White Hullless Barley: Pkg., 10c; lb., 30c; postpaid; by freight, pk., 75c; bu., \$2.00; 2½ bu., \$4.50.

### 3. Black Hullless Barley.



BLACK HULLLESS BARLEY.

What we have said of the excellencies of White Hullless Barley is applicable also to the Black Hullless Barley. Both sorts are splendid for stock feeding. Both are slightly mixed, but that's no detriment for big yields.

Price of Black Hullless Barley: Pkg., 10c; lb., 30c; postpaid; by freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.25.

### FREE.

Please turn to page 80 and see what you can get free as a premium for each \$3, \$5, \$7, \$8, etc., orders.—Nothing on earth is better than the corn and oats offered on that page as a premium.



## 4. SALZER'S GREAT BEARDLESS BARLEY.

It is positively the greatest Barley on earth. No, we must modify this. It's the greatest Barley novelty on earth—for a Barley without a beard is a novelty; and then, when you can get such a Barley as this, beardless, easy to harvest, fine to thresh, tremendous in yield, what more do you want? Now, while Salzer's Silver King Barley has the proud distinction of being the greatest yielder, the finest, plumpest six-rowed Bearded Barley on earth, we claim for Salzer's New Beardless Barley the same distinction under the beardless varieties. Ten years ago we first introduced the Beardless Barley, and this was quickly taken up by a number of seedsmen and sent out under high-sounding names. We then did not push the Beardless Barley because we had it, not perfect; but to-day, in our Salzer's Beardless Barley we have positively the greatest Barley on earth. It is just the Barley that you have been looking for, Mr. Farmer. We know it, because we have farmed for so many years, and how often were we annoyed and vexed in harvesting the common varieties of Barley that were covered with long, sharp, sticky beards! Now, this is all done away with, and thousands of farmers who tried Salzer's Beardless Barley for the first time in 1899 were more than delighted and pleased with the results. Not only were they as ity, but also—the best of all—the nuisance with entirely. Now, that is just what you that is one reason you have not been grow-bright, is it not? In Salzer's New Beardless straw, healthy, stooling variety, a to 65 bushels per acre. Now, when you can Barley, there is no cereal that you can saw our crop of Salzer's Beardless Barley same, saying it was the very best and ear-Manshury or Scotch Barley, which shows less Barley. Indeed, there is no finer Barley and of such feeding value. We feed it to they flourish, grow fat, and keep healthy with faster and better on a change of food than on corn only, and we know of nothing that will make a better change than Salzer's Beardless Barley, and also the Hulless varieties. Remember that the two greatest Barleys on earth are Salzer's Silver King, described on page 81, and our Beardless. The beauty of Salzer's Beardless Barley is big yields, big heads, entirely beardless and extremely prolific. Say, Mr. Farmer, it would do you good to see our 100-acre field of Salzer's Beardless Barley, and it would make your heart glad to read the hundreds of hearty, vigorous, emphatic, breezy testimonials our farmer friends are giving to this great Barley! Here is just one testimonial: J. E. WELLS, BARR CENTRE, N. Y., SAYS: "Your Beardless Barley beats anything I ever saw. People came from far and near to see it. It grew 3 1-2 feet high and yielded 121 BUSHELS barley per acre. That is good enough for me."



Hogs Fatten and are Healthy and Happy on Beardless Barley.

Price of Salzer's Beardless Barley: Pkg., 10c; by freight, pk., 45c; bu., \$1.25; 2½ bu., \$2.75; 10 bu., \$10.00.

### 5. Highland Chief Barley.

A splendid, healthy, two-rowed sort, yielding 60 bushels per acre. Pkg., 10c; bu., \$1.50; 2 bu., \$2.50.

### 6. Salzer's Manshury.

Next to Silver King, this is the best Barley of the bearded varieties. It's immensely prolific and sells well everywhere. Our biggest yield was 69 bushels per acre. Prof. Henry, of Wisconsin State Agricultural College, is a great admirer of this Barley. Price: pkg., 10c; pk., 50c; bu., \$1.15; 2½ bu., \$2.50.

### 7. Success Barley.

A beardless variety offered by quite a number of firms. It is fine in every respect, but we do not consider it so strong, healthy and prolific as our Salzer's Beardless Barley. Pkg., 10c; bu., \$1.25; 2 bu., \$2.25.

### 8. Dakota Silver Beardless Barley.

This, no doubt, is the Success Barley introduced by us some years ago and renamed by a seedsmen. It is not as good or as prolific as Salzer's Beardless, though it is a beardless variety. Our stock was obtained from parties who were bit by a certain seed company who offered them big prices for their products and then failed to come up to the mark.

Price: Pkg., 10c; lb., 25c; by freight, pk., 50c; bu., \$1.20; 2½ bu., \$2.90; 10 bu., \$9.90.

### New Japanese Buckwheat.



There is probably no cereal of recent production that has grown as this in public favor. It is the most wondrously prolific, hardy Buckwheat known. Its yield bears on to the fabulous, as 60 bu. per acre is common, while it frequently yields as high as 80 and even 100 bu. It is a long bloomer, the kernel more than double the size of other varieties, of excellent flavor, and splendid for buckwheat flour.

Pkg., 5c; lb., postpaid, 30c; pk., by freight, 60c; bu., \$1.50; 2½ bu., \$3.00.

Common Buckwheat—Pk., 35c; bu., \$1.25.

Silver Hull—Its advantage is, it blooms longer, matures sooner. Grain of a beautiful light gray color, while hull is thin. Exceptionally fine for bees. Flour of unusual richness. Pkg., 5c; lb., 25c; pk., 40c; bu., \$1.40; 2½ bu., \$3.50.

### Russian Flax.

Growing Flax, even in a small way, pays. Our Russian Flax yields from 22 to 34 bushels per acre, and this low price a bushel would pay. Try it for 1900.

Pkg., 5c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.40; 2½ bu., \$3.40.

### Turnips and Rutabagas as a Fertilizer.



Have you a piece of poor, sandy, worn-out soil that you would like to enrich? Just try an acre or two of this, by sowing at the rate of 5 pounds of the Rutabaga and Turnip mixture thereon. These five pounds will give you a tremendous amount of bulbs, which, plowed under, will be a revelation, a surprise to you. Not only can the turnips and rutabagas be used as stock food while growing, if you are short of food, but as a green fertilizer, to be plowed under, it forms one of the greatest foods for your soil known. Price, postpaid, 28c per pound. By express or freight, lb., 20c; 10 lbs., \$1.75.

### Bismarck's Hog Food Pea.



Germany feeds her hogs on Sand Vetch, Spurry and Giant Incarnate Clover; but she fattens them—and such delicious meat it produces—she fattens them on peas and barley. That Iron Chancellor, Bismarck, had a great estate; his hogs were always the rarest and finest. His was a rare food—a great Pea—that was used; a secret for years, it is said. From a single pod of this Pea our stock has developed and grown until we offer it as a premium. (see page 80). You will want this; it's immense. In regard to the Bismarck Hog Food Pea, Mr. John Hauser, one of our wide-awake La Crosse county gardeners and farmers, has this to say: "I never thought that a pea could be so rich and nutritious a food as I have found through actual experience that your Bismarck Hog Food Pea is. No wonder that that old Iron Chancellor could fatten his hogs so readily and easily, and make such magnificent pork, because my own experience goes to show that nothing that I have ever fed to hogs paid me better and made finer and more delicious pork than the Hog Food Pea. I shall plant same with speltz and rape largely another year for my hogs." Given as a premium (see page 80).

Pk., 75c; ½ bu., \$1.25; 3 pks., \$1.75; 1 bu., \$2.00; 2 bu., \$3.75.

### Green Scotchman.

This Pea, above all others, should be planted by the farmer and stock grower. It is tremendously prolific, yielding all the way from 18 to 40 bu. of fine Peas per acre. They are great fatteners. These Peas sell at fancy prices dry for eating. Pkg., 5c; pk., 50c; bu., \$1.35; 2½ bu., \$3.30. Sack, 15c.

### White Hundredfold Pea.

This remarkable white field Pea is the result of careful selection, and is probably the heaviest yielding white field Pea, next to Bismarck's Hog Food Pea, known in the world to-day. It will yield all the way from 20 to 40 bu. per acre. Price, including sacks, pk., 50c; bu., \$1.30; 2½ bu., \$3.25. Sack, 15c.

### Canada Field Pea.

Well known. Price: Bu., \$1.30; 2½ bu., \$3.20; 10 bu., \$12.50. Sack, 15c. When stock is exhausted will fill at La Crosse market price.



## BROOM CORN, OR HOG MILLET.



A magnificent Millet, splendid for bird seed, but grander still for hog fattening. In such localities where Corn does not flourish, there is nothing in the wide, wide world that will give a greater yield than Hog Millet. This solves the problem as to the possibility of raising swine outside of the Corn belt. Hon. F. H. Smith, among others, says: "I had 31 hogs which I raised and fattened on Millet seed. They made an average weight of 524 lbs. on this food, and I fattened one hog that weighed 931 lbs. This hog gained, the last 30 days,  $2\frac{1}{2}$  lbs. per day." This is what Millet does. Price, pkg., 5c; lb., 30c, postpaid; bu., by freight, \$1.10;  $2\frac{1}{2}$  bu., \$2.50.

## California Millet.

It is remarkably luxuriant. The growth is rapid, and hay cut therefrom of unusually excellent quality. It certainly is good for 5 tons of hay per acre. Pkg., 10c; lb., 35c, postpaid; by freight, peck, 75c;  $\frac{1}{2}$  bu., \$1.50; bu., \$2.50;  $2\frac{1}{2}$  bu., \$6.00.

## German Millet.

Cows, horses and other farm stock are exceedingly fond of it, eating it with much relish. Makes magnificent hay, and is very cheap, as it yields from 3 to 5 tons per acre. Salzer's Superior, pkg., 5c; lb., free by mail, 20c; by express, lb., 10c; bu., \$1.10;  $2\frac{1}{2}$  bu., \$2.50; 5 bu., \$4.90. Prime to choice, bu., 90c;  $2\frac{1}{2}$  bu., \$2.00.

## Hungarian Grass.

Luxuriant, vigorous and leafy to an extreme barely imaginable. Unexcelled as a hay producer; all cattle relish it. Grown in enormous quantities in all states where grass is short. Can be sown as late as July. Pkg., 5c; pk., 50c; bu., \$1.25;  $2\frac{1}{2}$  bu., \$3.00; 5 bu., \$5.90.

Salzer's  
Dakota-Grown  
Common Millet

We hold letters as follows:

"MR. SALZER: Last spring I sowed 5 bushels of your Dakota-grown Common Millet, 6 bushels received from St. Louis, and 6 from an Illinois seedsmen. I did this to test the value of the different lots. I was a trifle prejudiced against you because I thought you talked loud in your catalogue about yield, etc., but I confess here that every word you say about yield is true. The 5 bushels from you gave me more fodder and hay by fully one-third than I received from any of the others, although I planted an acre more of each of the other kinds."

Salzer's Superior Common Millet, pk., 50c; bu., \$1.25;  $2\frac{1}{2}$  bu., \$2.90; 10 bu., \$10.00.

Prime to Choice Common Millet, bu., 80c;  $2\frac{1}{2}$  bu., \$1.90.

## SALZER'S GIANT SPURRY.

Our trip to Europe only the more favorably impressed us with the magnificent properties, splendid qualities and tremendous possibilities of Giant Spurry and Esparcette for the old, worn-out, poor, sandy, defective, useless soils of America. Dr. Manley Stiles, of Lansing, Mich., calls it the "Clover of sandy soils, yielding 7,700 lbs. per acre."

Swartz, a great agricultural writer of Germany, says that without Spurry the great Waasland in Flanders, now the garden of Enrope, would have been impossible.

Von Voght, another acknowledged authority, says: "It is better than Clover. Cows give more and better milk and finer butter, and in addition to this it improves the land in an extraordinary degree."

Dr. Kedzie, reporting to the Michigan Agricultural Station, says: "The Spurry has shown wonderful productivity. Its value as a manurial plant on light sands is pronounced. It seems to enrich the soil more rapidly than any other plant used."

## Thousands Planted Giant Spurry.

The reports received from parties testing Giant Spurry are very gratifying indeed. Everybody pronounces it a tremendous hay producer, and by all odds the best green fertilizer.

J. J. Troutman, Pierce, Pa.: "Giant

Ira B. Cartwright, Minong, Wis.: "Giant Spurry did splendidly, growing 3 feet high, yielding over 3 tons to the acre."

John Thacker, Malvern, Ark.: "Giant Spurry grew about 2 feet high, yielding 3 tons per acre."

Chas. Jennings, Deep River, Conn.: "The Giant Spurry grew 2 feet in height, and I cut two crops. Cattle seemed to like it very much. After getting second crop we grazed same."

Albert Frantzen, Grant Station, Mich.: "We had no rain from the time we sowed Giant Spurry until after harvested, yet it grew two feet tall and yielded 2 tons per acre. The second crop would have been heavier but we pastured that."

A. J. Florian, Thomaston, Conn.: "Giant Spurry did exceedingly well, growing 3 feet tall."

A. C. Clary, Dell, Wis.: "The yield of Giant Spurry was 3 tons per acre. When our pasture dried up we had Spurry to feed. The cows ate it with great relish."

"Pennellville, N. Y.—When I received your catalogue, I thought that your claims were rather extravagant, but since I have tried your Giant Spurry I am ready to believe anything that you have to say about seeds. At present it is 30 inches high, and part that I cut is making a good second growth."

## Why Should You Plant Salzer's Giant Spurry?

First.—Because it is the most prolific fodder and hay plant for sandy soils, for worn-out soils, for poor and doubtful soils known.

Second.—It flourishes on sandy, worn-out soils where no other plant flourishes, and returns big yields every time.

Third.—It comes next to the Clover as a fertilizer. Take the poorest soil or the worst soil that you can imagine and sow 20 lbs. of Salzer's Giant Spurry per acre on same. Do this two years and you will have a soil for Wheat, Oats and Potatoes.

Fourth.—The American Agriculturist and all prominent agricultural writers urge the planting of Spurry and Teosinte.

Fifth.—Culture.—Prepare soil well. Harrow carefully. Sow for hay at the rate of 6 to 10 lbs. per acre. For fertilizing sow at

the rate of 20 lbs. per acre and plow under as soon as it is 15 inches tall. You can sow two seedings a year for fertilizing.

Sixth.—There is positively no other seedsmen in America who has the genuine Salzer's Giant Spurry, although some may use our illustrations and descriptions. We have sold seed to none except our former customers, hence other seedsmen's seed will not be the true Salzer's Giant Spurry, but more probably the common Spurry, which is 25 MILES BEHIND our matchless Giant Spurry. When you buy don't get fooled but buy the genuine of us.

PRICE OF SALZER'S TRUE GIANT SPURRY:

Oz., 10c; lb., 25c, postpaid; 10 lbs., \$1.90; by freight, lb., 15c; 10 lbs. (for 1 acre), 95c; 50 lbs., \$4.00; 100 lbs., \$7.00.

EARLIEST RUSSIAN  
MILLET.

## Earliest Russian Millet.

K. B. Lovejoy, Red Wing, had 48 heads from 1 kernel of seed.

Price: 1 lb., 25c; 10 lbs., 50c; 50 lbs., \$1.35; 100 lbs., \$2.50.

Obtained by our representative in Western Russia, and there is nothing that we have ever offered that will so completely captivate farmers and stock growers as this EARLIEST RUSSIAN MILLET. It is positively the most remarkable, leafy, bushy, vigorous growing earliest Millet in the world, or as a farmer who obtained a bushel last year, and from same cropped fifteen tons of hay, and had lots of seed beside, said, it is surely worth its weight in gold to get a start with. The John A. Salzer Seed Co. warrants that every farmer will be delighted, and pleased, and astonished, and profited by sowing the EARLIEST RUSSIAN MILLET. It will make a magnificent crop of hay if sown immediately AFTER YOUR OATS OR BARLEY OR RYE, OR WHEAT is cut, as it will ripen in from 60 to 90 days. It is positively the Millet wonder, very, very, very leafy, prolific and exceptionally fine for hay and food; try it for 1900. You can get it free if you order barley or wheat, or also as a premium on a general seed order; see page 80. This Millet, like no other Millet, stands the hot, dry winds of the Dakotas, the burning prairies of Kansas, and flourishes on the barren soils of Western Nebraska and Colorado. In fact, it grows where no other Millet grows. It would be cheap at ten times the price. Sow from 10 to 25 lbs. per acre.

## Fodder Plants.

5 lbs. in rows is sufficient to plant an acre.



## I. Milo Maize Corn.

The farmer is fairly wild over this. It will produce more rich green fodder than any other sort except Teosinte. It grows well where Amber Cane succeeds. The seed is an excellent fattener, and is relished by all cattle, hogs, etc. By mail, pkg., 10c; lb., 25c; 5 lbs., 50c; 10 lbs., 90c; 100 lbs., \$3.75.

## 2. The Jerusalem Corn.

Belongs to the non-saccharine sorghums, and was brought a few years since from the arid plains of Palestine. It is pronounced the best and surest grain crop for dry countries and seasons; even better than Kafir Corn or Milo Maize. It grows several smaller heads on side shoots; often as many as 8 heads on a stalk. By mail, pkg., 10c; lb., 25c; by freight, 10 lbs., \$1.00; 100 lbs., \$4.00.

## 3. Branching Doura Corn.

Yields from 6 to 16 stalks from one seed. Being allied to Sugar Cane, cattle, horses and hogs will eat it ravenously. The Rural New Yorker says: "Though, during the severe drought, Corn dried up within a few feet of it, the Branching Doura suffered but very little, producing from four to twelve branches, and grew sturdily from 6 to 10 feet high. If cut down it starts again with renewed strength. It yielded at the first cutting at the rate of 68 tons to the acre."

By mail, pkg., 10c; lb., 30c; by freight, 5 lbs., 50c; 10 lbs., \$1.00; 50 lbs., \$3.00; 100 lbs., \$4.50.



# SALZER'S EARLIEST KAFFIR CORN.



## SALZER'S EARLIEST KAFFIR CORN.

Out on our Dakota farms, upon our Red Wing properties, down in the town of Holland, in our county, there has grown the past few seasons, a fodder plant known as Salzer's Earliest Kaffir Corn. Startling reports the farmers would bring in regard to this tremendous fodder producer. They would go and look at it, drive home and come again in company with their neighbors to see again this marvel. Farmers would come for miles to see this magnificent, this luxuriant, this prodigious producer. There it stood and grew and grew. Look at the illustration. See the sight. Is it not marvelous? Is it not wonderful? Taken from a photograph. Produced by sowing 15 pounds per acre in rows, on rich, sandy land. Can anything beat it on earth? All hail this Fodder Chief, this rich, succulent producer. Almost as good as Salzer's Superior Fodder Corn. Almost as rich as Rape. It is relished by cattle and hogs and sheep and horses, indeed, by everything.

### RESISTS AND LAUGHS AT DROUTHS.

Drouths cannot touch this, at least, that is our experience. It snaps its fingers at dryness, it mocks the hot, withering sun. It is there to grow, rain or shine. It grows and grows, and it matters not whether it rains or whether the sun is hot or not. Salzer's Earliest Kaffir Corn is there to grow. Will you try it for 1900?

Sow in rows 3 feet apart, planting about 6 inches in the row, using from 6 to 15 pounds of seed per acre. If the land is warm, rich and deep you can plant more, if you wish a heavy, a very heavy growth. It does well as far north as Dakota. It is one of those cheap things and at the same time good things that no farmer on earth ought to be without. It is enormously, prodigiously productive, does so well everywhere, that if you have hogs or sheep, if you are proud of your horses or love your cattle, then plant a few acres. Another good thing about it is this, that it will produce tons and tons of seed which is equally as rich and nutritious and fattening as corn. This seed will fatten your hogs and do it so cheaply and so well that you will be surprised at the results. We have placed the price of our Earliest Kaffir Corn very low in order to induce you, Mr. Farmer, to give it a thorough trial. Price, by mail, package, 10c; pound, 30c; by freight, 5 lbs., 50c; 10 lbs., 90c; 15 lbs., \$1.25; 100 lbs., \$6.00.

### COMMON KAFFIR CORN.

(Package, 5c; 5 lbs., 35c; 50 lbs., \$2.50; 100 lbs., \$3.75.)

## WISCONSIN AMBER SUGAR CANE.

We often wonder how it comes that this magnificent plant is so greatly neglected as a fodder plant. Have you ever tried it? It can be profitably grown everywhere. It will do well in Texas and Manitoba, do splendidly in Maine and better in California. It can be used as a pasture or a fodder plant. It is readily eaten by cattle and horses, by mules, sheep, swine and fowl, and, in fact, by everything you need fodder for.

### AS A PASTURE PLANT

It can be grown with excellent results. It can be cut and cut again, and springs up quickly. As a food supply it seems to be magnificent. Cattle and swine eat it with great relish. Treat in feeding like clover.

About 30 pounds of seed is required per acre. Use a wheat drill set to a bushel, stopping every other hole. When plants are about 3 inches high, harrow them with a two-horse harrow. When about 2½ feet high, the first crop can be cut, if desired, for green fodder. They will spring up quickly again, and repeated cuttings can be made.

**PRICE:** Lb., postpaid, 20c; by express or freight, lb., 12c; 10 lbs., 75c; 30 lbs. (sufficient for 1 acre), \$1.75; 100 lbs., \$4.00; 250 lbs., \$9.00.

### EARLY AMBER SUGAR CANE.

Produces from 130 to 280 gallons of syrup, or from 700 to 1,200 pounds of sugar from an acre. Lb., postpaid, 25c; by express, 1 lb., 15c; 10 lbs., 75c; 100 lbs., \$3.00.

### EARLY ORANGE CANE.

This is a sorghum of unusual merit. It is very early and produces stalks of great sweetness and abundance of juice in great profusion. Lb., by mail, 30c; by express or freight, lb., 20c; 10 lbs., \$1.50; 100 lbs., \$3.00.

### BROOM CORN.

There is a great demand for Broom Corn Straw and we heartily recommend farmers to plant some, even if no more than 1 acre. It is a paying crop, as big prices are paid for straw. Plant in drills.

**Wisconsin Evergreen.**—Lb., by mail, 25c; by express, lb., 15c; 10 lbs., \$1.00; 100 lbs., \$6.00.

**California Golden.**—Oz., 5c; lb., 35c; by express, lb., 25c; 10 lbs., \$2.00.

**Early Japanese.**—This is a novelty of great merit, earlier than Evergreen, while the straw is strong and of great value as a market sort. By mail, lb., 35c; by express, lb., 25c; 10 lbs., \$1.50; 100 lbs., \$10.00.



## SALZER'S GREAT BRAZILIAN FLOUR CORN.

One of the greatest novelties ever introduced. Originated in Brazil, where it constitutes the principal food of the inhabitants. It is truly a marvelous plant. For more than 6 years our seed was always exhausted before the season ended, so great was the demand. You are sure to like it. It grows 8 feet high, and from 1 kernel sends enough stools to produce 100 ears. Its strong points are:

1. Twenty-five barrels of flour can be grown from 1 acre, and this flour is of as fine a grade as is made of Dakota hard Wheat which is five times as much as Wheat produces per acre.

2. The bread and biscuits baked therefrom are fully as palatable as from any flour known.

3. When boiled in a green state it has no superior among Sweet Corn, while its yield is thrice that of Sweet Corn.

4. Matures in all latitudes where corn ripens.

5. Cultivate as you would Corn, allowing 2 kernels to a hill.

6. On our own grounds it yielded at the rate of 100 bushels green fodder for cattle, of the most delicious, sweet, tender, juicy, nutritious food we have ever seen. Indeed, it seems as though this will soon rank as the greatest fodder-producing plant in the world.

7. The John A. Salzer Seed Company considers this a wonderful Corn. It makes flour in quality equal to Wheat. Of course it is not so white, but oh, what delicious cakes and rolls and biscuits!

Can be ground on a Family Grist Mill.

**Price of Brazilian Flour Corn.**—(For flour, plant 5 qts. per acre; for fodder, 10 qts.). Pkr., 10c; by mail; pt., 30c; qt., 50c; by express, qt., 25c; 5 qts., \$1.00; 16 qts., \$2.00; bu., \$3.75; 2½ bu., \$7.50.





# SALZER'S SUPERIOR FODDER CORN

ing, right along, that rich quality is more important than large yield, but, at the same time, looking for a sort combining both, that is, big yield and rich nutritive quality. For this purpose we wanted a rapid-growing, early, short-jointed, tall corn with a great abundance of leaves and tender stalks, rich, juicy, sweet, sugary flesh in the stalk, with a tendency to mature several ears, as a Corn of this nature furnishes more tons of green fodder per acre, and almost double the nourishment that common Corn gives. This is what we were after, a Corn maturing even in the North; good ears, fine, short-jointed stock and a prodigal supply of leaves,—and this we obtain, by careful selection, in Salzer's Fodder or Ensilage Corn. It is immeasurably ahead of the B. & W. Corn,—indeed, it outstrips that sort in yield and twice in quality! It will furnish more dry matter, more nourishment than any other ensilage Corn known!

## See This, Oh Friend of Good Fodder!

Chas. E. Brande, Truesdell, Kenosha county, Wis., says: "The Salzer's Superior Fodder Corn that I got from you last spring is truly a great and wonderful Corn. I planted it the latter part of June and some of it nearly ripened before the early frosts. There are two big ears on almost every stalk, and if it had been planted earlier there would have been magnificent Corn thoroughly ripened."

"Racine, Wis., Sept. 14—Out on my farms we planted nearly five acres of your Salzer's Superior Fodder Corn, and it is a sight. From one square rod we cut and bound 450 lbs., and this, I believe, is at the rate of 36 tons (72,000 lbs.) per acre.—C. C. BEEBE."

That is the way thousands of farmers feel about our Superior Fodder Corn, which certainly has no equal in the United States

as a great food producer. Of course Salzer's Earliest Ripe is earlier by several weeks. Plant some of both,—that's the way to do. The seed is so cheap.

Mr. Frank Riley, Iowa county, reports the following tests:

1. Red Cob Fodder Corn from Chicago.....28,600 lbs. per acre
2. B. & W. (obtained from Philadelphia).....31,802 " " "
3. Giant Fodder (from Iowa).....32,807 " " "
4. Salzer's Superior Fodder Corn.....54,608 " " "

He says: "Salzer's Superior Fodder is certainly worth three times as much as B. & W., when big ears, full ears, and lots of them, together with the enormous quantity of leafy fodder is considered. Salzer's Superior Fodder Corn is positively worth double in nutritious value of any I ever saw! Your Earliest Ripe Fodder Corn is simply peerless for very, very early."

## Ten Thousand More Like It!

Mr. Riley's experiment is one of ten thousand. Wherever our Salzer's Fodder Corn was tested last year astonishing reports came of its excellent yield and nutritive quality. This is a fact, that if farmers of our great and glorious United States would each plant 5 acres of Salzer's Fodder Corn, 5 acres to Salzer's Dakota-grown Millet, 5 acres Giant Spurry, 5 acres Superior Sand Vetch and 10 acres to Salzer's Extra Grass Mixture, they could market over \$300,000,000 worth more cattle than they are now doing! Why not have these 30 acres net you \$1,000 a year? How nicely the \$1,000 would make the changes in your house you and your good wife have long contemplated? Why not try it?

## DON'T BE FOOLED BY SEEDSMEN

And others offering you the B. & W. or other sorts as "just as good." They are not. That's the way they will talk. Don't believe it. There is only one high grade, high quality, big yielding, nutritious sort, one that beats them all 50 per cent., yes, 100 per cent. and even more! That's the kind you want to plant, and that kind is Salzer's Fodder or Ensilage Corn.

Price of Salzer's Superior Fodder Corn: Pkg., 10c; by freight, pk., 50c; bu., \$1.25; 2 bu., \$2.00; 10 bu., \$9.00.



## SALZER'S EARLIEST RIPE.

This Corn has leaped with one wild bound into popularity and nothing that we have ever sold has given such great satisfaction. Everywhere throughout the United States where Salzer's Earliest Ripe Fodder Corn was planted, it surprised and delighted, and pleased and astonished the grower. It was ripe in 60 days and furnished magnificent feeding Corn just at a time when farmers were short of Corn. If you plant this early, you will have fine feeding Corn by July, when you can replant same and have good Fodder Corn in September. This is the most wonderful Corn in the world. It would take all of Webster's dictionary to fully describe its many merits, that is, if you are in the stock business, and if you are in the business to make money.

Our customers would be surprised if we told them how many thousand bushels of Salzer's Superior Fodder Corn are annually planted by our farmer friends. It has gotten to be so that no first-class farmer—that is, a farmer up to the times, wide awake—allows a season to go by without planting from 3 to 10 acres in Fodder Corn. Fodder Corn is one of the cheapest things that can be grown on the farm and using same in preference to hay, and when the hay market is reasonably high we dispose of our hay and use fodder, because fodder can be grown for about one-fifth what hay can; and, another thing, if you get such rich, luxuriant fodder as we offer, it is almost as good, yes, many farmers say better, as the very best hay, that is, for cattle.

Now for years there has been a call for an extremely early Fodder Corn, and in order to meet this demand, we have been experimenting and improving, and testing and hybridizing and crossing varieties of Corn, until to-day we have

## The Most Perfect, Earliest, Rich Fodder Corn in Existence.

This Corn will ripen out ears inside of 60 days after planting, and usually from 2 to 3 ears on the stalk. The foliage is probably 6 feet high, very leafy and bushy, and contains a tremendous amount of nutritious matter. Of course this is not as prolific as our Salzer's Superior Fodder Corn, but it has the advantage over any and every other Fodder Corn in the world to-day by its being 30 days earlier. The farmer can easily figure out the great profit in having a Fodder Corn extremely early, having it come at the time when pasturage is short, and he can then feed this rich, luxuriant Salzer's Earliest Ripe Fodder Corn.

We could furnish 5,000 testimonials of farmers who used Earliest Ripe; all are loud in their great praise. Remember, both Early Ripe and Superior Fodder have Salzer's warranty to please. Says J. E. New, Webb, Miss.: "I just can't get along without your Earliest Ripe Fodder Corn. It is the finest thing I ever saw; and your Early Giant White Dent can't be beaten. I can't say too much for your corns."

B. K. Lovejoy, Red Wing, Minn., says: "Grew 2 magnificent crops of Early Ripe Fodder from the same field the first season."

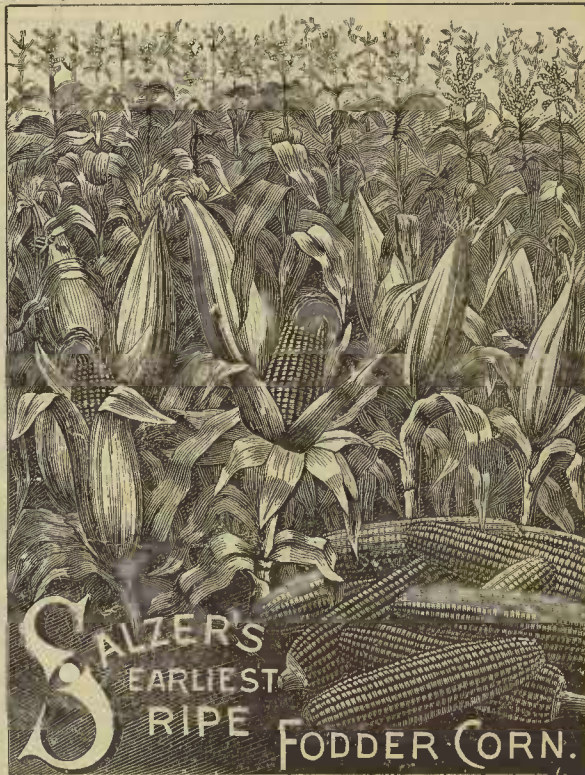
Another thing, if this Corn is desired for winter fodder, it can be planted early; it can be cut months ahead of frost, and can be stored away in first-class shape, and will keep all winter. This can be done before your busy fall work crowds you. We believe Salzer's Earliest before your busy fall work crowds you. We believe Salzer's Earliest before your busy fall work crowds you. We believe Salzer's Earliest before your busy fall work crowds you.



You will need an extra churn if you plant Salzer's Fodder Corn.

Ripe Fodder Corn worthy of a thorough, extensive and impartial trial on every farm in America, and we stake our reputation as seedsmen and farmers that there is nothing that will pay the possessor of hogs and cattle more handsomely than to plant generously of it.

PRICE OF SALZER'S EARLIEST RIPE FODDER CORN: Pkg., 10c; qt., 40c; by freight, pk., 50c; bu., \$1.65; 2 bu., \$3.00; 10 bu., \$14.00.



Friends, 80 bu. ripe ears 60 days after planting!

Your order will be held until same is cashed, and costs you 25 cents. Please do not send your private check on your bank.



**Hickory King.**

SMALLEST COB, LARGEST GRAIN, PURE WHITE DENT CORN.

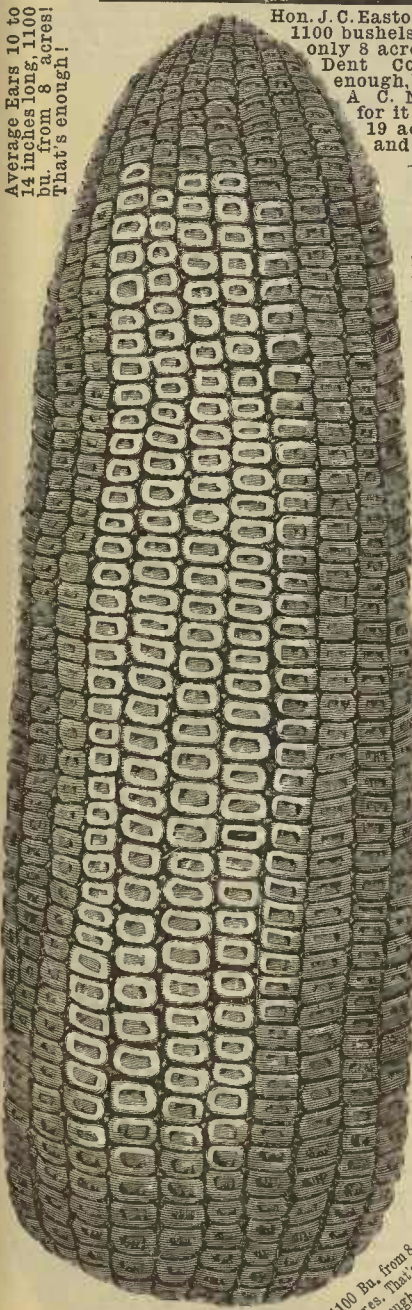
So large are the grains and so extremely small the cob, that on an ear broken in half a single grain will almost completely cover the cob section, as shown in the illustration herewith. The stalks generally bear two good ears each and occasionally three. The ears are uniformly well-filled out, and it will make more shelled corn to a given bulk of ears than any other variety. Especially adapted for Southern corn states. It will not be amiss for Northern planters to test a package, as in a few years it will become acclimated, and that would be a great acquisition. By mail, pkg., 10c; qt., 35c, by express or freight, qt., 25c; pk., 60c; bu. \$2.25; 2 bu., \$4.25; 2½ bu., \$5.00.

**Minnesota King.**

Almost an exact duplicate of the Hickory King, only that the Corn is a beautiful yellow and much earlier, ripening perfectly in Minnesota, and yielding at the rate of 100 bu. per acre. Pkg., 10c, qt., 35c, postpaid; by freight, pk., 60c; bu., \$1.75.

Hon. J. C. Easton, LaCrosse, grew 1100 bushels of big ears from only 8 acres of Giant White Dent Corn. "That's enough," says Mr. Easton. A C. Newberry claims for it 2300 bushels on 19 acres, each ear big and solid.

Average Ears 10 to 14 inches long; 1100 bu. from 8 acres! That's enough!

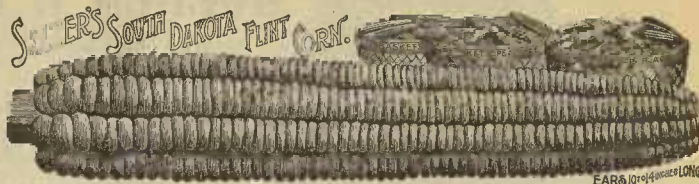


1100 Bu. from 8 Acres. That's Enough.

Iowa takes the prize on Giant White Dent with a yield of 236 Bushels Shelled Corn per Acre.

**FLINT CORN SORTS.**

Salzer's South Dakota.



Ears large, long, of bright yellow color, kernels fair size, thickly set; rows from 8 to 12 to a cob. Very productive, yielding 160 bushel baskets per acre. It is not uncommon to find 3 to 4 ears, 10 to 15 inches long, on a stalk. It matures early, and will be hailed with delight by our thousands of Dakota friends. A great point in its favor is that it has ripened at La Crosse August 10th, fully 16 days ahead of the first slight frost. It is a magnificent sort, wonderfully prolific and very early; or as a practical farmer said to us: "Salzer, your South Dakota Yellow Flint is not 'Get there, Eli,' but is there early and ripe, waiting for Eli to get there!" Pkg., 10c; qt., postpaid, 35c; qt., by express, 20c; pk., 60c; bu., \$1.50; 2½ bu., \$3.00.

**Salzer's North Dakota Flint Corn.**

A magnificent variety of early White Flint Corn with large ears, often 14 inches in length, solid kernels, with 8 to 12 rows to the cob, of a dark silver color. Price, pk., 60c; bu., \$1.50.

**PRICE OF THE FOLLOWING 6 SORTS:**

Pkg., 10c; qt., 35c, postpaid; by freight, qt., 20c; pk., 60c; bu., \$1.50; 2½ bu., \$3.

**1. Houghton's Silver White Flint.**

This is a well established variety, with uniform characteristics, including early maturity; medium size, both of stalk and ear.

**2. Rideout or Mercer Flint.**

Very early Yellow Flint.

**3. Longfellow Field Flint.**

Here is an 8-rowed Yellow Flint variety, the result of careful selection. The ears are from 10 to 15 inches long, 1½ to 1¾ inches in diameter. The cob is small, kernels large and broad. This Corn is adapted to the Northwest, and is said to have produced 200 bushels of ears to the acre in Massachusetts.

**4. Angel of Midnight Flint.**

Begins to ripen August 5th, and is the earliest we have ever tried. Longest ears 14 inches, 8 rows, over 60 kernels in a row; kernels large, broad, yellow, flat.

**5. King Philip Corn.**

This Red Flint Corn is so well known that it needs no special description. It is an 8-rowed ear, 8 to 12 inches long, and with good cultivation, will yield 75 bushels per acre.

**6. Washakum Yellow Flint Corn.**

Early; about 9 inches long; the kernel is long and deep, the color rich and glossy.

**SALZER'S EARLY GIANT WHITE DENT CORN.**

Stand Back! Here's the Corn for you, Mr. Farmer, if a good, big sized, long, fine ear is what you want, an ear that is fine and sells well! White Dent Corn is in great demand. This sort, now and then has a trifle of cream, but it is a tremendous yielder, a grand sort and then is earliness itself.

What Queen of the North Corn is among the earliest varieties of Yellow Dent Corn, namely head and shoulders above them all, Salzer's Early Giant White Dent Corn is among the white sorts. It is the most natural producing Corn we have ever seen. By this we mean that it must produce and ripen Corn. It grows as easily and as naturally as a weed and it produces without fail from 1 to 3 great big ears of Corn to each kernel planted. In addition to this it is always ahead of frost no matter how early same seems to come. This past season our Salzer's Early Giant White Dent Corn ripened for us at La Crosse 80 days ahead of the frost, and frost came the middle of September this year!

Salzer's Early White Dent Corn is a magnificent corn to plant for a general crop; indeed we have farmers who plant no other. The Hon. J. C. Easton, who owns several score of farms, pronounces this the very best white Corn in existence. Governor Hoffman thinks there is nothing like it for heavy yields, fine quality and for sure ripening. Out in Dakota it ripened perfectly during the past cool season, and wherever tried our Early Giant White Dent Corn has proven the victor.

**Right Here in La Crosse an Eight-Acre Patch the Past Summer Yielded 1100 Bushels of Magnificent Ears.**

It is really a Corn to "to tie to," as the farmer says, and we earnestly urge everybody to give it a trial, no matter where you plant, whether in Dakota or down in Texas. As it is a Corn that will do magnificently everywhere. The ears are large, handsome, well shaped, large grains of white to satin white color (our artist, we think, has kernels too narrow and deep), borne on stalks growing to medium size, very heavy, with few suckers, producing from one to three splendid, heavy ears to each stalk.

The highest report of yield that we have had comes from a customer in Iowa, who reports 236 bushels of shelled Corn from one single measured acre. We recommend this Corn because it grows as naturally as a weed. It must produce. That's its mission and for this reason we unhesitatingly indorse the same. It has never failed us. It has always borne heavily and in yield was all that we could expect from same. We close this description with a letter from Mr. Layton Yancy.

Mr. Layton Yancy, Waverly, Mo., writes regarding this Corn: Your Early Giant White Dent Corn made a splendid yield, considering the unfavorable season. Was ready to crib almost 60 days before our home-grown seed. It has—most all of it—been spoken for for seed." Now, then, the way to make money is to follow Mr. Layton Yancy's example. Plant new varieties of seed Corn, Oats, Potatoes, Grasses, etc., and sell them to your neighbors for seed.

PRICE OF SALZER'S EARLY GIANT WHITE DENT CORN: Pkg., 10c; lb., 35c, postpaid; by freight, pk., 60c; ¼ bu., \$1.00; bu., \$1.75; 2½ bu., \$3.90; 10 bu., \$16.

**SALZER'S NEW LEAMING.**

This can well be called one of the first Yellow Dent Corns on earth. It's large, it's early, it's immensely prolific. Now, then, we cannot say too much in favor of our strain of New Leaming Corn. It is so different in all good qualities from its parent that many of our farmer friends tell us that we are too modest in setting forth its claims, having been crossed with early and later Yellow Dent sorts, with a type quite uniform, very large ears, with small cobs and deep kernels. Think of this magnificent Corn ripening on our lands in Minnesota, 100 miles north of La Crosse, and bearing at the rate of over 103 Bushels per acre on 25 acres—2,575 Bushels, and then get ahead of the first September frost! It's a wonderful Corn—wonderful in all of its makeup. We have seen ear after ear measuring from 10 to 14 inches long, filled to the top with heavy, golden grain. It is difficult to believe that such handsome Corn can be grown in western Wisconsin, South Dakota and Central Minnesota on account of the climate, but this field of 25 acres was the finest patch of even, large-eared, uniform-sized corn that we ever saw. Like it! Of course you will. It's iron-clad, it's hardy, it's early, it's ahead of Jack Frost here every time. It's a tremendous yielder, it's a producer of magnificent ears, it's the Corn to plant for profit, it's the money-maker. Do try a bushel or more for 1900. PRICE OF THE NEW LEAMING: Pkg., 10c; pk., 30c; qt., 55c, postpaid; by freight, Pkg., 10c; qt., 15c; qt., 30c; pk., 50c; bu., \$1.25; bag (2 bu.) \$2.25; 5 bu., \$5.25; 10 bu., \$10.00.





# GOLDEN I. X. L. YELLOW DENT CORN.

This great Yellow Dent Corn we sent out for the first time in 1898 under Salzer's Nameless Beauty, and a prize of \$50.00 was offered for the most suitable name. The committee selected at once the splendid name, **Salzer's Golden I. X. L.** The idea of the committee, no doubt was, that judging from the many excellent reports sent as to the quality of this corn, and the magnificent testimonials as to its yield, that it excelled all other known varieties of Yellow Dent, and, judging from the hearty recommendations that farmers gave unto this Corn, it surely is well named, for this proud Corn can truly say: "I Excel."

**Fred Roberts, Annapolis, Mo.,** says: I must say that the yield is remarkable, fully twice as much as any other variety I ever tried—not a stalk with less than two good ears, and fully 60 per cent. with three or four ears; besides it is three weeks earlier than the usual kind planted here.

**Silas W. Loomis, Pottersville, Mich.,** who suggested the name Long Yellow Dent, says: Because the stalks grow long enough for fence-rails or hop-poles and the ears long enough for cord-wood, while the kernels are the longest ever seen by me. It is just the Corn the farmers have long been longing for, and it remained for Salzer's Seed Co. to furnish it. My only regret is that I did not plant a bushel of it.

## \$125.00 IN GOLD FOR THE LARGEST YIELD.

The following prizes were awarded and promptly paid to the winners:

1st prize, \$75.00.	W. A. Hansen, Syracuse, N. Y.	271 bu. from one acre
2nd prize, \$25.00.	Hans K. Lunde, Klavinsville, Wis.	260 " " "
3rd prize, \$15.00.	Dora Seeley, East Thetford, Mich.	209 " " "
4th prize, \$10.00.	W. A. Swingel, Ariel Pa.	161 " " "

## \$25.00 IN GOLD FOR THE LONGEST EARS.

1st prize.	W. L. Ensey, Bethany, Mo.	16 inches long
2nd prize.	John Martin, Parksville, Mo.	15 3/4 " "
3rd prize.	Salmon Simons, Brookville, Ohio.	15 " "

Above awards were made Oct. 1st, and the prize money promptly paid. We are sure that our customers who will plant Salzer's I. X. L. Corn for the coming season will be more than pleased and delighted with same. It is an enormous cropper, a grand, heavy-yielding, tremendously profitable sort to plant. We urge farmers and others to give this Early Corn a trial.

## PRICE OF SALZER'S GOLDEN I. X. L. CORN:

Pkg., 10c; 1b., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.75; 2 1/2 bu., \$4.00; 10 bu., \$15.00.

## Golden Triumph Yellow Dent.

This Corn ripened thoroughly in Wisconsin, Kansas, Nebraska, Iowa and Illinois inside of 100 days. Now, this is very early for the very large, very deep-kerneled, very fine Corn, and stamps it as one of the very earliest sorts. We believe that this Corn in a year or two will thoroughly ripen in the Dakotas inside of 80 days, as through selection and cultivation we hope to ripen this remarkable Corn inside of that time; but when you think of its ripening in about 100 days in these great Corn-growing states, you will readily see that it is an extremely early sort.

Mr. Emil Walters, LeRaysville, Pa., an enthusiastic grower of this Corn, sent us a photograph with Golden Triumph Corn 6 feet high in 45 days, already showing fine ears. Among others, he says: "Your Golden Triumph Corn ought to be advertised extensively. A Corn that will grow 6 feet in 45 days, and 11 1/2 feet in 75 days, showing two ears to each stalk, ought to satisfy even the old sputter-heads from Cranktown. Your picture in your catalogue is not exaggerated in the least. I bought \$4.00 worth of store seed here and my harvest amounted to 85c. I bought \$2.75 worth from you and my harvest will amount to \$450.00. It pays to plant Salzer's seeds."

## JUST READ THIS AFFIDAVIT FROM MR. WALTERS.

STATE OF PENNSYLVANIA, } ss. On this 9th day of  
COUNTY OF BRADFORD. } October, A. D. 1897,  
before me, one of the Justices of the Peace in and for the said county, personally appeared Emil Walters, and by me duly sworn according to law, says the following is the result of one-half acre of ground planted in Salzer's Golden Triumph Corn: 56 shocks, which averaged 2 1/2 bushels each shock, whole amount 126 bushels—or 252 bushels per acre.  
Sworn and subscribed before me this 9th day of October, 1897.  
LEROY COLE, Justice of the Peace.

## PRICE OF GOLDEN TRIUMPH CORN.

Pkg., 10c; pint, 30c, postpaid; by freight, pk., 60c 1/2 bu., \$1.00; bu., \$1.75; 2 1/2 bu., \$4.00.

## NINE WELL-KNOWN CORN SORTS.

Price of each: pkg., 5c; qt., postpaid, 30c; by freight, qt., 10c; pk., 50c; bu., \$1.50; 2 1/2 bu. \$3.00:

1. Clark's Mastodon. A giant yellow, very early corn, winning a \$500 prize by yielding 213 bushels per acre.
2. Iowa Gold Mine. Well-known yellow dent; splendid.
3. Iowa Silver Mine. A medium early silver white dent Corn; fine.
4. Chester County Mammoth. A great yellow dent Corn; late, large.
5. Mammoth White Dent. A large, late, white dent, not so early as Salzer's Giant White.
6. Champion White Pearl. Has a great many friends in Illinois and other corn states. It is large; medium early.
7. Wisconsin Earliest White Dent. A yellowish white dent, of extreme earliness. Has yielded 100 bushels per acre.
8. Salzer's King of Earliest. An extremely early yellow dent corn; fine.
9. Early Huron. A very early yellow dent Corn; splendid for Dakota.

Write us for special prices on Seed Corn. We are the largest growers.

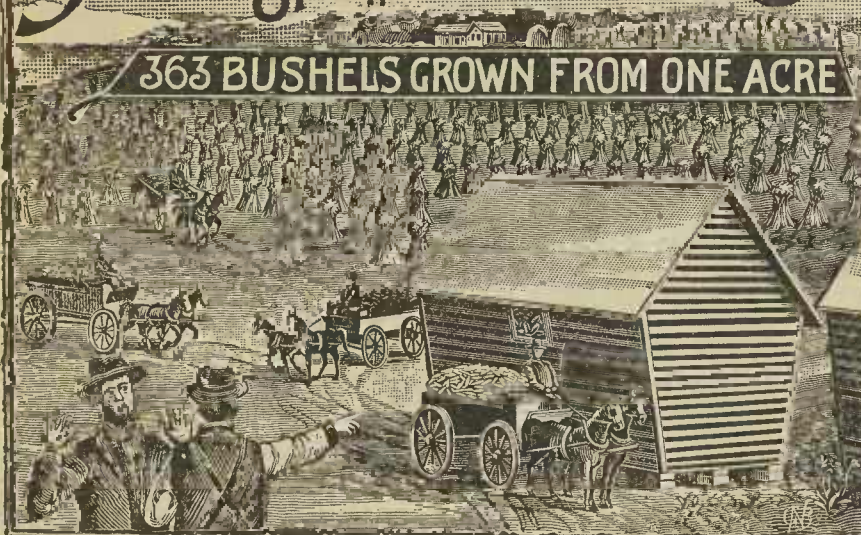




# SALZER'S ALL GOLD

## or \$3000.00 CORN

### 363 BUSHELS GROWN FROM ONE ACRE



### Salzer's New ALL GOLD or the \$3,000 Corn.

The world does move and new crosses and hybridizations in the corn world have in the last ten years called forth the applause of thousands and the wonder of every farmer who has taken pains to look into the matter. From a small yield of 30 bushels per acre, we have steadily progressed until the acre is now made to produce all the way from 80 to 363 bushels. Yes, sir! we Farmer, to grow 363 bushels per acre. We know it. We are positive you can. There is no doubt about it. The vigor of this new corn, the great size of its ears, the sureness of two big ears and often three or four from each and every kernel planted make this possible. **Salzer's New ALL GOLD** corn stands ready to completely revolutionize corn growing. It will make the careful farmer wonderfully rich. It's bound to do it! He can't help himself, wealth must come, providing he plants a plenty, therefore buy a bushel or two this year and experiment.

#### 363 Bushels Per Acre.

How to grow 363 bushels per acre. It's easy. Take rich, deep, clean corn land. Place your rows four feet apart and one kernel of corn every 11½ inches in the row. If a kernel fails to come up, replant! This gives you over 11,000 hills of one stalk to the hill at 36 ounces to the stalk; means over 363 bushels to the acre.

Give to **ALL GOLD** good, rich soil, and one bushel seed planted on eight or nine acres is good for 1,500 to 2,400 bushels "sure as shooting!" Where a kernel fails to come up, replant.

#### 363 Bushels Per Acre.

(This is positively the greatest Yellow Dent corn on earth, which the following clearly demonstrates:

*State of Missouri, } This 28th day of September, 1899, John Martin, of Parkville, being duly County of Platte, } sworn, says and deposes as follows:*

*I planted Salzer's All Gold corn this year and received wonderful results. In preparing my ground I put 200 pounds of Bone Meal and seven loads of hen manure to the acre. I gathered and weighed the corn in the presence of the Justice of Peace and Don Myers, and it made Three Hundred and Sixty-three bushels and thirty pounds per acre. I weighed six of the largest ears in the presence of the above witnesses and the six weighed twenty pounds. I measured six of the longest ears, and they measured ninety inches. Twenty-five ears just makes a bushel basket full.*

JOHN MARTIN.

*Subscribed and sworn to before me this 28th day of September, 1899.*

ANDREW D. GRESHAM, Justice of the Peace, Waldron, Mo.

Is not this wonderful, startling, marvelous? Who would have thought ten years ago that corn could be made to produce 363 bushels per acre, but that is what Salzer's All Gold does, and Salzer's Three-Eared Corn illustrated and described on the next page, beats that; but Salzer's seeds are made to produce. We grow them for that purpose. We constantly improve, and hence these prodigious yields. There are thousands of farmers scattered all over America who had from 150 to 300 bushels of **All Gold** corn per acre this past season. M. M. Luther, East Troy, Pa., is one of them, who cropped over 300 bushels, and what Pennsylvania can do, any other state in the Union can follow.

#### It's the Great \$3,000 Corn.

At the rate of \$3,000 per bushel was paid for the first start of this marvelously magnificent corn and we consider that cheap. We believe, Mr. Farmer, that if you paid us \$100 a bushel for this corn, you would be making money. Why, because it would pay you an immense yield, sure!

Take one bushel, cost \$3.00, possible yield of 8 acres—2,000 bu.

Take one bushel common corn, \$0.20, possible yield of 8 acres—320 bu.

A difference in favor of All Gold of 1,680 bushels at 20 cts. a bushel is \$336.00. We are not going to say much about this corn this year. We have only two thousand bushels, but we advise you, Mr. Farmer, to be in the swim to buy a bushel or more; get plenty, for your neighbors will want it for seed next year and will pay handsomely for it. It's the corn that will do its own talking next year. Then we will want 100,000 bushels seed to sell, for everybody who has seen this corn grow in 1900 will want it. It's a Bonanza to every one growing it, as good as a gold mine. It's all gold, heavy, prolific. Buy plenty, so you will have plenty to sell to your neighbors. It's the earliest big corn!

#### It's the \$3,000 Corn! It's the Corn You Will Want.

The corn that will make you money, will bring big crops of fine ears. It's the prize winner. Try it for 1900. The kernels are deep, long, reasonably large, and are closely set on rather small cobs, but making with the abundance of kernels a large, noble, heavy ear, just the kind of an ear that will fill a bushel basket quickly. It's so beautiful that the buyer always stands ready to pay a little more for **ALL GOLD** than any corn known to us except three-eared. It's a beauty, a tremendously heavy yielder, a corn that is bound to be popular. It's early; right here in La Crosse, it was ripe September 25th, on the day we had our first frost the past season. It's early, very early for so big and noble an ear! It's a yielder everywhere!

#### PRICE OF SALZER'S ALL GOLD CORN.

Big pkg., 14c; pint, postpaid, 25c; quart, postpaid, 40c.

By freight, pk., 75c; ½ bu., \$1.50; bu., \$3.00; 2½ bu., \$6.00; 10 bu., \$22.50.

or \$3000.00  
CORN

A WONDERFUL  
CROPPER





## "THE 3-EARED CORN."

When Pharaoh looked upon his vast cornfields, superintended by Joseph the Good, and the great famine stared him in the face, we think he would have shouted for joy for a corn that would have trebled his yields for the seven fruitful years. In our new corn, the 3-Eared Corn, we believe we have something that is destined at once to completely revolutionize corn growing, and we may well say, "Stand aside, clear the track, here comes the 'monarch of all he surveys'!" His right none dare to dispute!—in the cornfield. Truly the world moves! Progress, progress, progress, advancement, improvement, is the watchword of the day. Well do we remember when we were boys how one ear of any kind of dent corn to a stalk was considered good. Then we pushed on to an occasional two ears to many stalks. Now we have reached three ears, and the farmer is led to say, Where will it end? We believe it will end when each kernel of corn will produce five ears to the stalk, as all corn has that many developed joints to grow ears on. Now, then, we wish a name for this great corn, and will pay for same

**\$100.00 in Gold.**

The conditions are as follows: Each party purchasing from us one package of seed at 15c would be entitled to suggest one name, and for every 15c worth of corn that he purchased he is entitled to suggest one name; thus, if he bought one pint at 30c he could suggest two names; ½ bu. for \$1.50, 10 names; 2½ bu. for \$6.00, 40 names, and so on. Names must be here by Sept. 5, 1900, and name of winner will be published in our catalogue of 1901.

### How the 3-Eared Corn Came to the Front.

K. B. Lovejoy, Red Wing, Minn., says: "Regarding the 1900 corn I sold to you, would say: Some years ago, on one of my acreages of Salzer's White Cap Yellow Dent Corn I noticed numerous stalks of two well developed and many with a third partially developed ear. This stock I took as my start to work on, and after several years of careful selection I have succeeded in getting a corn ripening three well developed, large, heavy ears of corn that will shell more weight per measured bushel (having such a small cob) than any variety of corn I have yet seen. I am satisfied that planting this new corn will completely revolutionize corn growing, for where formerly one ear grew now grow three to perfection, and it will mean double and treble the yield of ordinary sorts. Witness my yield of 820 baskets per acre in 1898, and feel sure at this writing of 400 baskets in 1899."

This glorious Corn combines more solid merit than any Corn ever catalogued, being suitable for all climates and soils. The ear grows as large as the Leaming Corn, and is from 7 to 10 days earlier, and on poor, thin soil will yield 30 per cent. more corn. It will outyield and outshell the Leaming. Its great merit lies in the fact that it is as natural a yielder as weeds, grows strong, rank and quick, and will produce more corn on poor, thin soils than any kind now in cultivation.

This Corn will be appreciated by those living in drought sections, and by those farmers who have poor, thin soil, while on strong, rich soil it has no superior. The tip ends of the grain are white, the inside yellow, making it a beautiful color. There are more fine points combined in this Corn than in any other in cultivation. Large growers in the great Corn belt, as well as those out of it, will be pleased with this Corn, because—

First—It is as natural a yielder as weeds.

Second—It yields large crops on

any other kind in the world.

Eighth—It stands the drought better than 60 other varieties grown in the same county.

Ninth—It has a large number of rows on the cob, making it a great yielder.

Tenth—It will outshell and outyield Leaming Corn.

Eleventh—It grows its fodder strong, rank and rapidly from 7 to 8 feet high.

Twelfth—It is sure to please all who give it a trial.

### NOW, MR. FARMER,

This is the Corn for you to try. It's dirt cheap, too! It's new, it's grand—it's a tremendous yielder, and scoffs at droughts or rain or bad weather! It defies the elements and returns yields that please, profit and astonish you.

Above, briefly stated, are its main excellent qualities which give to the corn such a tremendous value and which assure for it such an enormous yield. It grows as quickly as weeds; indeed, there is hardly a weed that will grow as quickly and as easily as this corn does. As Mr. Lovejoy said, it originated from the Salzer's White Cap Yellow Dent, only it is more enormously prolific, harder, thrifter, more vigorous, and sure to give great, big, fine crops than any other extra early, extra fine, extra large corn that we know of. There is one thing about the 3-eared Corn, and that is: It does not look as handsome when shelled as it does on the cob. On the cob it is positively one of the very handsomest, most beautiful corns that we know of, while shelled it loses some of its beauty on account of the cap being white and the body of the kernel a whitish-yellow; but when it comes to yield, when it comes to a drought resister, or when it comes to a fine, large-eared variety, there is nothing in the wide world that is handsomer or finer or will give greater pleasure and satisfaction and results than our new 3-eared corn.

### 400 Big Bushel Baskets Per Acre.

Last year of this corn Mr. Lovejoy had 820 big baskets full per acre. This year he writes us that without doubt it will go 400 baskets, and with the steady improvement we are making on the corn, we believe that our customers next year will report all the way from 300 to 500 great, big, heaping bushel basketfuls per acre. We hope that every farmer will try this great Corn. It is bound to revolutionize corn growing, bound to make you rich and fatten your bank account if you will only plant a plenty.

### Just Glance at This!

Last spring we sent out a few samples to wide-awake farmers to try. We requested them to plant carefully and keep accurate account of the weights of ears and greatest number grown from one kernel. Some go as high as 4 and 5 ears from one kernel! Counting 11,000 stalks to the acre, it would make as follows:

	Greatest number of ears grown from one kernel.	Weight.	Or at the rate of per acre.
Henry Kanemann, Knoblick, Mo. ....	3 ears.	2 lbs.	314 bu.
Fr. Wolf, Chatsworth, Ill. ....	2 "	3 "	471 "
Geo. Strolz, Moorefield, Neb. ....	3 "	3½ "	550 "
J. A. Stark, Fostoria, Ohio. ....	2 "	3½ "	550 "

	Greatest number of ears grown from one kernel.	Weight.	Or at the rate of per acre.
Chas. Wolf, Antwerp, Ohio. ....	2 ears.	3½ lbs.	550 bu.
Jno. Dill, West Unity, Ohio. ....	5 "	4 "	628 "
Ed. Miller, Irena, Mo. ....	4 "	6 "	942 "
D. Gabbert, Elmira, Mo. ....	4 "	6½ "	1021 "

Above reports are wonderful, but it just goes to show that Salzer's 3-Eared Corn is immense for big yields.

Price of 3-Eared Corn: Per pkg., 15c; pint, 30c; qt., 50c, postpaid; by freight, qt., 30c; pk., 75c; ½ bu., \$1.50; bu., \$2.50; 2½ bu., \$6.00.

## QUEEN OF THE NORTH CORN.

Well, then, here is a bright yellow dent Corn to "tie to," that is, it's a Corn to have a few acres of on every farm in America. Do you hear that? On every farm in America. We will tell you why. It's such a lovely, bright yellow beauty that it becomes noble and grand in your eyes when you see it grow and crop all the way from 60 to 100 bushels per acre! For years we have experimented and tested the scores of sorts offered by seedsmen, in search of truly superior Corn—one ironclad, to fully withstand the rigor of our climate, one combining earliness, productiveness, fair size in ear and length of kernel in a golden whole; and this we have finally found in our superb Queen of the North, unquestionably one of the earliest, finest, and most productive deep-grained Yellow Dent Corns grown. Grows to the height of 6 to 8 feet, very frequently bearing two well-developed ears, with kernels closely set (as if wedged) on a thin cob, kernels very long and thin, beautiful golden-orange color. It is the finest appearing shelled Corn we have ever seen.

### One Hundred Bushels Shelled Corn per Acre.

It is decidedly the Corn for a general crop, especially in Wisconsin, Minnesota and the Dakotas—weighs more than any other Corn we know of. Seventy pounds of Corn on cobs when shelled weigh 61 to 63 pounds, leaving the cobs to weigh only 9 pounds.

Our seed of this is carefully grown, and we can safely say that no early Yellow Dent Corn offered in America can get up to it in earliness and big yields. For the past ten years it has never failed on account of early frosts. IT WAS AHEAD of frost every time. Its solid ears are ripe weeks before! Geo. Wold, McIntosh, Minn., Sept. 22, '99. "Your Queen of the North Corn got thoroughly ripe before frost came, and I have ears 13 inches long."

### Lots of Money in It for You, Mr. Farmer!

Suppose, in the states of Wisconsin, Minnesota and the Dakotas, where early Corn is needed, the farmers had all planted Salzer's Peerless Queen of the North, an extremely early, heavy cropping Yellow Dent. See the difference? These states planted

2,331,784 acres of Corn, and received 64,203,000 bu., or about 27½ bu. per acre.
Now, had these broad acres been planted to Queen of the North, the result would have been:
2,331,784 acres at only 45 bu. per acre (it has often cropped 70, 80 and 100).....104,930,280 bu.
Deduct grown as above.....64,203,000 bu.

40,727,280 bu. @ only 30c=\$12,218,184.00!

Just think of it, Farmer, and then act; act in the right direction and plant Queen of the North for 1900. Take our word for it, Mr. Farmer, there is no shelled corn so bright and handsome, and no sort so early. It will beat common sorts right along by 40 bushels to each and every acre you plant!

### PRICE OF SALZER'S QUEEN OF THE NORTH CORN:

By mail, pkg., 10c; qt., 35c; by freight, qt., 25c; pk., 50c; bu., \$1.50; 2½ bu., \$3.00; 5 bu., \$5.50.





**SALZER** WANTS A NAME AND WILL PAY \$100<sup>00</sup> IN GOLD FOR IT!  
FOR THIS THREE EARED CORN.



**SALZER'S**  
**QUEEN OF THE NORTH**  
**CORN.**

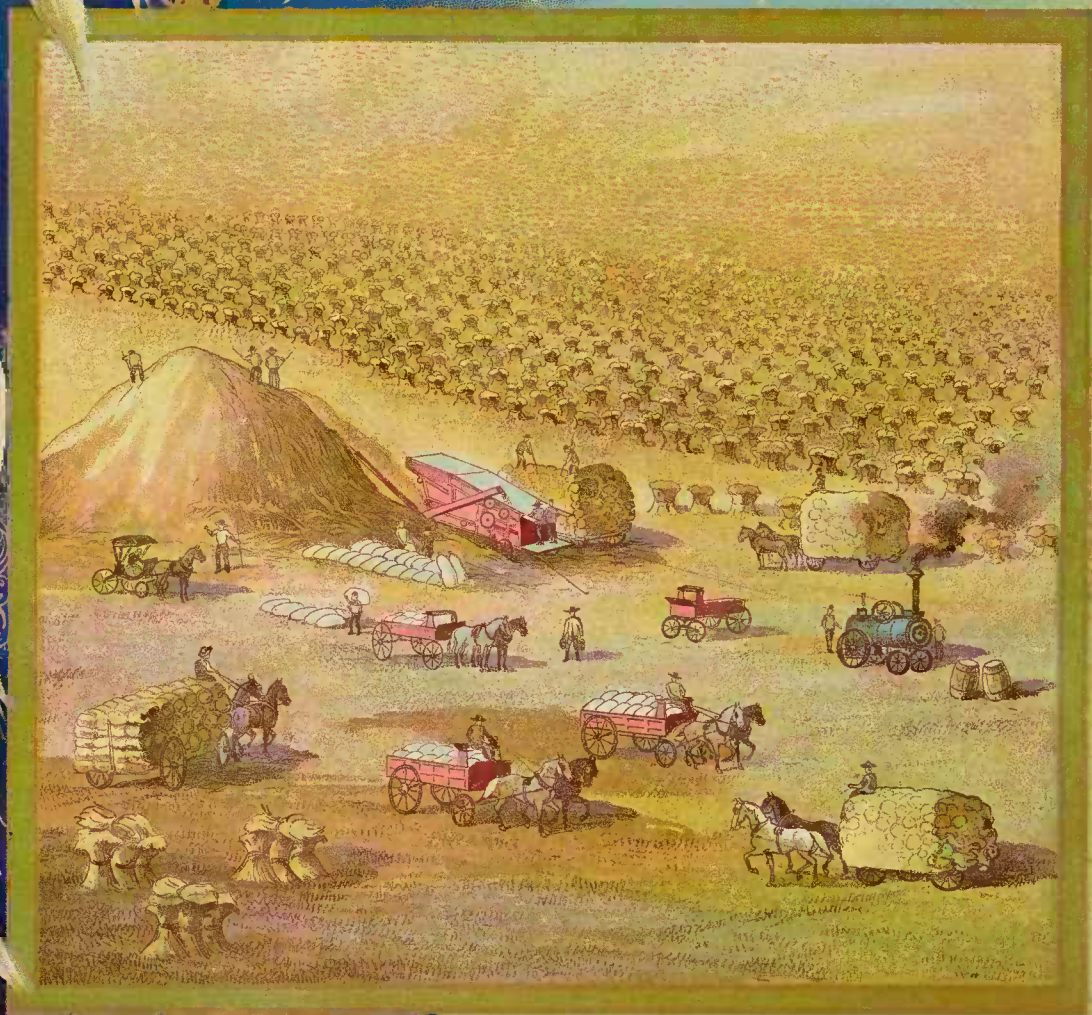
PRICE: PKG. 10¢, QUART 35¢ POST PAID.  
BY FREIGHT: PK. 50¢ Bu. \$1.50 2½ Bu. \$3.00

THE EARLIEST BRIGHTEST, HANDSOMEST SHELLLED YELLOW DENT CORN

For it we want a name and will pay \$100 in gold. See preceding page for full particulars. It is positively the most wonderful corn on earth.  
PRICE:—Big package, 15c; pint, 30c; quart, 50c; postpaid. By freight—peck, 75c; ½ bushel, \$1.50; bushel, \$2.50; 2½ bushels, \$6.00.



250  
BUS.  
per Acre



# SALZER'S BIG FOUR OAT WONDER

Of all the oat varieties known to man SALZER'S BIG FOUR appears to be the most marvelously productive. The United States Department of Agriculture, at Washington, D. C., has this to say regarding Salzer's oats:

"Regarding your oats, in our estimation, taken as a whole, for large yield, this variety is better than any other in the exhibit, out of a lot of from 400 to 500 samples of all kinds of oats." Now that is a gratifying report from Washington, but here is a yield:

**250 BUSHELS PER ACRE:** Mahlon M. Luther, East Troy, Pa., September 26, 1898, under oath deposes that I planted two and one-half bushels of your NAMELESS or BIG FOUR OATS on one acre of ground, and harvested 250 bushels of 32 pounds per bushel. It is positively the greatest oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stooler; that is one important reason for such an enormous yield.

We urge every farmer to try at least an acre of this oat variety this year. The price is so low, and the yield so large, that it will surely pay you.

PRICE: One peck, 50 cents; one bushel, \$1.25; two and one-half bushels, \$3.00; five bushels, \$5.75; ten bushels, \$11; twenty-five bushels, \$25.

NIAGARA LITH CO. BUFFALO, N.Y.

250 BUS. PER ACRE.



## BIG FOUR OATS.



Clear the track! Here's the monarch. Nothing like it on earth. Big Four Oats takes the cake; carries off first prize as the biggest yielder everywhere. One of the rare qualities of this Oats is the peculiar, remarkable construction of the separate branches on the head or cluster of the Oats. On many of them there were three whorls of four side-shoots on the ear, all of which were long, big, and full of big, heavy kernels, entitling it to the name of **BIG FOUR OATS**. Another thing that occurs to us to-day as we write: It is the fourth of our really great Oats that the John A. Salzer Seed Co. introduced. First came Salzer's White Bonanza with its yield of 134 bu. per acre; then came Salzer's Great Northern and long kernel varieties with a yield of 131½ bu. per acre; then came Salzer's far-famed Silver Mine Oats, which astonished the world with a yield of 209 bu. per acre; and now, to complete the quartet, comes our **BIG FOUR OATS** with a yield so large, so satisfactory, so profitable, so generally good, yielding here, there, and everywhere, great healthy, prodigious crops, that we feel we may well shout Eureka, for in our **BIG FOUR OATS** we believe that we have introduced an oat that combines every good quality that one seeks in Oats.

Good, heavy yielding oats have long been our hobby. We reasoned, what's the use of growing only 25 to 35, or even 40 bu. White Oats per acre, when, with an improved sort, that same acre can be made to yield 60, 80, or 100 bu., and more! We admit that twelve years ago, on our own farms we seldom had over 35 bu. per acre; but, my, how things have changed since then! We would honestly be ashamed to have a yield of less than 80 bu. per acre now. We can have 80 bu. every time, and often much more. The acre on your farm that will produce 35 bu. per acre of common Oats, will produce 60 to 100 bu. of Salzer's Big Four Oats, and that with ease. Just look at the description of the two-foot long Oats on page 91; that is, twenty-four inches long. We have seen specimens of this Oats thirty inches long. Just think of the great results that a field of Oats with such long heads must produce. Now, the heads of Salzer's **BIG FOUR OATS** are large, long, and filled with big, plump kernels that weigh out a bushel very fast. We are accused by some parties that we exaggerate on yields. We claim right here that we do not. There is not a single yield given in our catalogue that some wide-awake farmer did not have, and that you, yourself, could have, right on your own soil, under your own eyes and under your own supervision, if you but will. There is no question about this. You are just as good a farmer as any one else, if you wish to be, and if you wish these big yields you can have them every time. You must live up to the conditions: The ground must be ploughed thoroughly, seed must be sown carefully, soil must be tilled constantly and kept free from weeds. Get Salzer's big-yielding seed, and they will astonish you with big, big, big yields. Take Salzer's great **BIG FOUR OATS**. Now, those whorls of long sprays, filled with heavy Oats, and in most cases twelve of them on each head, means something; it means heavier yields; it means if you, Mr. Farmer, plant Salzer's **BIG FOUR OATS** that the chances are all in your favor for an increased yield, big enough to pay you a handsome profit; and now, why not have that profit for 1900? You can have it, and at the same time have the great pleasure of producing the biggest crop of Oats produced in your country.



SHOWING THE 4 WHORLS.



We cannot help ourselves. We must introduce this picture. Just see the loaded money bags coming home from town. Well, 20,000 bushels of Oats from about 100 acres of the Big Four Oats at even 12c or less a bushel would be profitable! Do just try it for 1900, and be convinced.

### SALZER'S BIG FOUR OAT

is without a blemish, without fault or flaw, and we predict for it the most wonderful run that any Oat has ever had in the past century. Now, we know that this is a strong statement, but we know also that this Oat will back up anything and everything that we can say in its favor. To our mind, it is the only absolutely perfect Oat of to-day—perfect in all respects—perfect in growth, in vigor, in yield and quality. This is certainly the greatest Oat that we have ever seen, and we think the many years we have spent in originating and producing farm seeds entitle us to this opinion.

We think we are doing the farmer a great kindness in offering and urging him to plant for the coming season a large quantity of this, as it is so heavy a yielder, and the most profitable Oat for all to grow in the world, because it will make money for him.

#### 250 Bushels Per Acre.

Mahlon M. Luther, East Troy, Pa., Sept. 26, 1898, under oath deposes: I planted 2 1-2 bushels of your Nameless or Big Four Oats on one acre of ground and harvested 250 bushels of 32 lbs. per bushel. It is positively the greatest Oats I have ever grown; has very strong, stiff straw, and long heads filled to the tip with very plump, heavy kernels, and is a great stouter; that is one important reason for such an enormous yield.



### FIFTEEN SPLENDID POINTS.

**First—New Blood.** It contains more new blood, hence more vigor and producing qualities than any other Oat we know of.

**Second—Stood the Test** on 12,500 farms, scattered all over America, in the remotest corners and obscurities of each state and territory—everywhere it did well, despite the most terrible season ever known.

**Third—Earliness.** This is absolutely the earliest Oat grown. Nothing like it in earliness that we know of. Our crop was ripe and cut and stacked 8 days before other sorts were ripe, which stamps this variety as absolutely the earliest in existence.

**Fourth—Money.** That's what the earliest Oats always bring in this market, and especially on the farm, for many farmers are short of oats in the summer when this ripens.

**Fifth—It is Bug-Proof.** This Oat, more than any other variety, laughs at bugs and scoffs at insects, and stands up, growing vigorously, while other varieties succumb to the ravages of insects. During the past years we have never seen an insect touch or harm our Big Four Oats.

**Sixth—Withstands Drouth.** No sort that we have ever tested so thoroughly and completely withstands dry weather—yes, long continued hot drouths—as Big Four; indeed, it seems to be proof against every element of nature in the shape of weather, withstanding all and always yielding heavily.

**Seventh—Strong Straw.** Now, then, Big Four Oats have wonderfully stiff straw, withstanding severe winds to a marked degree and coming forth after storms standing straight, erect—a pleasurable sight to behold. When other sorts lodge badly this stands up like a strong stone wall.

**Eighth—Yield.** This is simply enormous, some say from 60 to 100, 150, yes, 200 bushels or more per acre, but we honestly believe that 140, yes, up to 200 bushels or more can be grown per acre under careful cultivation; at least we

Just stop and do a little figuring, what profit it will bring you to sow an Oat with so many rare good points.

#### PRICE OF SALZER'S NEW BIG FOUR WHITE OATS:

Pkg. 10c; lb. 30c; 3 lbs., 75c, postpaid; by freight, pk., 50c; ½ bu., 90c; bu., \$1.25; 2½ bu., \$3.00; 5 bu., \$5.75; 10 bu., \$11.00; 20 bu., \$21.00; 25 bu., \$25.00. See also page 93.

would risk Big Four Oats ten times quicker than any other variety we know of to produce the greatest number of bushels of Oats of any sort grown.

**Ninth—Color.** The color is beautiful in the extreme, aids it to sell quickly and rapidly at an advanced price in almost every market on the globe. The color alone makes it a great seller.

**Tenth—Quality.** No Oat exceeds this in excellent quality, and it has that advantage that it will make more and better oat meal than any other known Oat at the present day, while all horses will fight for it for food. All millers who have seen it pronounce it excellent in the extreme.

**Eleventh—Profit.** Now, then, here is an Oat that makes profitable farming absolutely certain in any state from Maine to California, and south to the Gulf, and north through Canada. This Oat, if sown, will insure profitable farming. It will certainly yield from 20 to 100 bushels more per acre than any of the common varieties, which will ten times pay the cost of the seed.

**Twelfth—Quick Returns.** That's what you get by sowing this Oat, for the crop will go like wildfire! Every neighbor ought to buy it for seed.

**Thirteenth—Insurance.** You have heard of fire insurance, life insurance, of hail insurance, but here you have a positive, safe, sure CROP INSURANCE. Big Four, this beautiful WHITE OAT, insures you against a failure of a crop every time.

**Fourteenth—Cost.** The price of this Oat is ridiculously low, but that's the way the Salzer Seed Company do when they have a good thing; they sell at a low price, so that all farmers can make money out of it.

**Fifteenth—The Last Forty Bushels.** It is the last 40 bushels per acre that makes farming profitable. If the common sorts yield 30 bushels per acre, and this gave you 70 bushels, the last 40 bushels would be the profit; but if this gave you 150 bushels, it is very easy to figure out great profits on 100 acres or more. Try it and convince yourself.



# SALZER'S BIG FOUR WHITE OATS.

## Let's Reason Together, Mr. Farmer.

If we can demonstrate to you, Mr. Farmer, that you can make lots of money sowing these Oats; if we can show you that for a new Oats it's almost worth it's weight in gold, wouldn't you sow it? Here's our hand—and here is our say.

Now we don't feel backward in pushing Big Four Oats, because we have had such hearty indorsements from thousands of farmers planting same the past summer, and then with each order that you buy you get free that marvel of marvels, Salzer's Two Foot Long Oats. We admit when we first saw the first head of these Oats handed to us we looked at it suspiciously, believing it was a put-up job, patched together to make it so long, but when we found it was not, that it actually had been grown, our surprise, and delight, and wonder knew no bounds. Did we care what we paid for that head, well, I guess not, we paid more for that new Oats than you would pay to-day for 1,000 bushels of Big Four Oats. We wanted it, and we hope next year to be able to offer these remarkable Oats for sale at a fair price; this year we can only give them as a premium (see on bottom of this page). It will surely pay you to buy a bushel, or 2½ bushels, or 10 bushels of Big Four Oats, just to get a start with Salzer's Two Foot Long Oats. That's positively the wonder of wonders in Oats!

There is absolutely no risk in sowing this variety of Oats, and big money can be made out of it by wide-awake farmers. Why is it that some farmers will not keep up with the times? Why are they always content with the skimmed milk? Or, in other words, why will they not buy a good thing when it is new, but wait until it is half worn out and then take hold of it? This class of farmers will always complain of poor crops, low prices and hard times. Let us look at the matter right. The prices are low. Double the yield of your crops. What then? Why, hard times disappear as though by magic. Sow good seed. Feed your ground, and then with a fair season (or a bad season, if you sow Big Four Oats) the crop is assured. On the other hand, sow a poor variety of seed, starve your land, and the best season God ever sent will not fill your granary; such farming will make you a slave all your active life and prepare for you a miserable old age. Be wise and keep well ahead in the race. Be a leader, if you can, but never be entirely in the rear. Think, plan, act. You can commence this year by sowing good varieties of cereals—Oats, Corn, Potatoes, etc. With good management you can sell the crop at a fancy price, for seed, to your neighbor. By keeping right along in this way you will soon be looked to in your neighborhood for the best seed, and no person can calculate in advance how many extra dollars this means during a farmer's life. Try one or two new kinds of seed each year, and as soon as you see an improvement, discard the old and work up the stock of the new. This is one way to make farming pay, and Salzer's new varieties are always sure to pay you. Just think of the thousands of dollars farmers have made throughout the United States on Salzer's Corn sorts, on his Oats, Wheat, Barley, Potatoes, etc. When Salzer offers a new variety of Wheat, or Grain, or Potato, you can always bank on same, for it is "more than good," as a pleased farmer expresses it.

### Greatest Mortgage-Lifter in the World.

See the Whorl? Those 12 long side shoots mean additional yield.

Seeding your land to this Oat would lift or pay the biggest mortgage you could possibly have on your farm, for it is the greatest cropper known! Now, you wonder if this is so, and in order to strengthen your faith in this marvelous, magnificent new Oat, Big Four, we shall introduce a few of the 5,000 testimonials of wide-awake farmers scattered from Maine to California and from Canada to Texas and some from foreign lands. Why, it is the Oat that takes everywhere, because it adapts itself so peculiarly to all soils and climates known! Try what you will, and you cannot beat the Big Four for yield and fine quality and good oatmeal.



### IT'S A SURE CURE FOR HARD TIMES.

The farmer reading the above description, together with the strong points in favor of Salzer's Big Four White Oats, must see in it a solution for hard times. No hard times can exist when the farmer gets two and three times as much from an acre as ordinarily. Thus, if your Oats in 1899 produced you but 30 bushels per acre, and Salzer's Big Four White Oats would give you 90 to 150 bushels per acre, on 100 ACRES THERE WOULD BE A DIFFERENCE OF 6,000 to 12,000 BUSHELS, which would kill hard times in a hurry. Why not try it for 1900 by seeding heavily to Salzer's Big Four White Oats? It is the most wonderful Oat in the world, and we believe as high as 80, 120, 150, YES, WE KNOW, AS MUCH AS 250 BUSHELS PER ACRE CAN BE GROWN FROM THIS OAT WITH CAREFUL CULTIVATION. It is possible. We are moving with the speed of electricity everywhere; why not in the field of agriculture?

## An Agricultural Wonder



### 250 Bushels Per Acre.

We could introduce here several hundred farmers who tried these Oats in 1899, located in all parts of America, who had yields running all the way from 160 to 240 bushels per acre, but our space does not permit us to do so. These farmers are all loud in their extravagant praises of the Nameless or Big Four Oats. There is no Oat quite so prolific, so fine, quite so heavy yielding, quite so profitable to grow as Salzer's Big Four. Just read the letter of Mahlon Luther on page 92 regarding Big Four Oats.

### Our Great Premium—SALZER'S TWO FOOT LONG OATS.

This is positively the greatest wonder in Oats on earth; a single head measuring 24½ inches, or over two foot long, as affirmed to by the following honorable gentlemen.

To whom it may concern:

This certifies that we were this day, Oct. 11, shown several heads of Salzer's NEW TWO FOOT LONG OATS by the JOHN A. SALZER SEED COMPANY, LaCrosse, Wis., measuring respectively 23, 23½ and 24½ inches long—more than two foot in length, surely entitling it to the name "Salzer's Two Foot Long Oats."

Hon. J. L. Pettingill, Postmaster, LaCrosse, Wis.

C. L. V. Craft, Agent C. & M. & St. P. Ry., LaCrosse, Wis.

Wm. Lohmiller, Agent C. & N. W. Ry., LaCrosse, Wis.

R. W. Keyes, Agent C. & B. & Q. Ry., LaCrosse, Wis.

A. Oakes, Agent G. B. & W. & St. P. Ry., LaCrosse, Wis.

T. W. Burns, Agent Southern Express, LaCrosse, Wis.

T. B. Lawrence, Agent American Express, LaCrosse, Wis.

A. T. Clinton, Agent U. S. Express, LaCrosse, Wis.

T. W. Burns, Agent Adams Express, LaCrosse, Wis.

T. B. Lawrence, Agent Merchants' Dispatch Co., LaCrosse, Wis.

Our statement regarding this remarkable oats can easily be verified by addressing with stamp any of the above citizens of LaCrosse. As we said on the top of this page, when we were first shown this wonderful Two Foot Long Oats we looked at it with great suspicion, but since we have had it growing and have a fair stock to give away as premium this year, we pronounce it without any qualifications whatsoever as the greatest and most wonderful, marvelously prolific Oats on earth. Just imagine the possibilities of each kernel of seed producing several heads, as it is a heavy stooler, each head over two foot long and then compute the yield. We are surely coming to a yield of 500 bushels per acre. Mark our words, you will want this great novelty, this marvel, this Oat wonder. It is worth \$8.00 per pound, but we are going to give it free with each order for Big Four Oats under the following conditions:

### We Give "Two Foot Long Oats" Free!

(With each order for 1 peck we will give you free 1 ounce, of this Oat marvel, worth 50 cents; with a 1 bushel order, 2 ounces, worth \$1.00; with a 2½ bushel order, 4 ounces, worth \$2.00; with a 5 bushel order, 8 ounces, worth \$4.00; with a 10 bushel order, 16 ounces, worth \$8.00 and with a 20 bushel order, 32 ounces, worth \$16.00; with a 25 bushel order, 40 ounces.)

Now this Oats at \$8.00 per pound is dirt cheap to get a start with. One pound properly planted as you would corn is good for from 50 to 100 bushels of seed, Everybody seeing this Two Foot Long Oats growing will pay you a great price for seed stock next Fall. It will surely pay you to buy from 10 to 25 bushels of Big Four Oats, in order to get from 16 to 40 ounces of the wonderful Two Foot Long Oats as a premium.

THE PRICE OF SALZER'S BIG FOUR WHITE OATS IS: Pk., 50c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.00; 20 bu., \$21.00; 25 bu., \$25.00.



## SEVEN STANDARD OATS.

### 1. Salzer's Silver Mine Oats.

No Oats ever offered created such a sensation as Salzer's Silver Mine Oats, introduced 5 years ago. It no doubt was the greatest Oats ever introduced up to this time, but must now give way to our Big Four Oats, described and illustrated on pages 92 and 93. To say nothing of our Two-Foot Long Oats, briefly described on page 93. We have for years made Oats a great specialty of our business, and to show you what Silver Mine Oats can do for you, we introduce here two testimonials on same. It is a White Oat, strong, stiff straw, and we are sure you will be delighted with same.

Mr. P. U. Sinnott, Randalia, Ia., among others, writes: "Salzer's Silver Mine are the most wonderful Oats I have ever seen. I purchased of you 2½ bushels, which I sowed on 1 measured acre, and harvested 196 bushels and 15 pounds, only lacking 3 bushels and 17 pounds of the coveted 200 bushels. I am sure I would have gotten 200 bushels, yes, much more but the season was so dry. People came for miles to see my beautiful Oats, and all pronounced them the finest they had ever seen."

Nick Kutscheit, Arcadia, Wis., under date Sept. 21, 1896: "I raised 231 bushels and 30 pounds from 1 acre Silver Mine Oats the past season."

THE PRICE OF SALZER'S DAKOTA-GROWN SILVER MINE OATS is: Pkg., 10c; lb., 30c; 4 lbs., \$1.00, postpaid; by freight, pk., 50c; bu., \$1.10; 2½ bu., \$2.50; 10 bu., \$9.00; 20 bu., \$17.50; 100 bu., \$75.00.

### Minnesota-Grown Silver Mine Oats.

We have a few hundred bushels light Silver Mine Oats. It grows well,—just as good as our Dakota-grown—98 kernels out of 100 is our test,—only it is light weight. We believe for seed it will give you bountiful yields. This is a good chance to get Silver Mine Oats at a very low price. As long as stock lasts we will sell at: Bu., 75c; 2½ bu., \$1.50; 10 bu., \$4.95.

### 2. Salzer's Great Northern Oats.

This is one of the heaviest yielding varieties known. It has very strong, stiff straw, does not lodge easily, with a comparatively soft shell, large kernels, and is relished by horses. We introduce herewith one letter to show you what our customers think of this Oat. Hundreds of letters equally as good on file:

Hon. I. D. O'Donnell, General Manager M. & M. Land No., Montana, under date of July 15: "I notice in your catalogue that I have lost the first Premium on Great Northern Oats by not sending in my report. I had intended all the Fall to do it. I took the precaution at threshing and had plenty of witnesses as to yield. I had 162½ bushels of Oats from the 2½ bushels of Great Northern Oats."

That tells the story; 162½ bu. per acre on 100 acres, 16,250 bu., at 20c. would net \$3,250.00, or at the rate of \$32.50 per acre. More than Wheat or corn pays you. Pk., 50c; bu., \$1.25; 2½ bu., \$3.00.

### 3. Salzer's White Bonanza Oats.

Next to Silver Mine, this Oat has taken more premiums than any other variety known.

#### \$500.00 IN GOLD.

In 1889 the *American Agriculturist* offered \$500.00 in gold to the farmer raising the greatest number of bushels from one measured acre. It was won by W. E. Strickland, Albion, N. Y., who purchased of us 2½ bu. of White Bonanza Oats and sowed same on one acre,

yielding 134 bushels and 23 pounds.

Some 10,000 entered the contest, and the White Bonanza scooped them all.

PRICE OF WHITE BONANZA OATS: Pkg., 5c; lb., postpaid, 30c; by freight, pk., 50c; bu., \$1.25; 2½ bu., \$3.00; 10 bu., \$11.50.

### 4. White Superior Scotch Oats.

This Oat has great similarity to White Bonanza. There is this about it—it is a fine, plump Oat, with very strong straw. Pkg., 10c; lb., 35c., postpaid; by freight, pk., 60c; bu., \$1.50; 2½ bu., \$3.50.

### 5. Welcome Oats.

This has had a large sale. It is a very handsome White Oat, weighing from 40 to 50 lbs. per measured bushel, yielding all the way from 50 to 100 bushels per acre. Pk., 50c; bu., \$1.00; 2½ bu., \$2.50; 10 bu., \$9.00.

### 6. Black Prolific Oats.

It is a grand Oat, which is, with us, absolutely rust proof, of great vigor and health. Our stock, like all Black Oats, runs into light shades. Pkg., 5c; pk., 50c; bu., \$1.40; 2½ bu., \$3.25; 10 bu., \$12.00.

### 7. Improved White Russian Oats.

It is a wonderful stooler, 2,268 grains have been counted from one grain, yielding fully one-third more than Russian White Oats. Seed this year is light. Pkg., 5c; pk., 50c; bu., \$1.00; 2½ bu., \$2.25; 10 bu., \$8.50.

## SALZER'S PROLIFIC SPRING RYE.

This magnificent Rye is of recent introduction, and it has proved, to many of our farmer customers a better money-maker, a surer money-maker, a bigger money-maker and an easier money-maker than any other cereal planted, as good Spring Rye brought as good a price as Wheat and yielded from 10 to 30 bushels per acre more. It is a magnificent sort. It can be used as a catch crop in case other crops fail. The price is seldom below 60c per bushel, while the yield rarely falls below 40 bushels per acre. We have but 2,000 bushels of this Rye on hand, and we request all our farmer customers who want the best thing in the cereal line to be had, to order early, as it is the early bird that catches the Rye, as later on in the season it will surely be sold, and you cannot get any unless you order early.

Our stock was grown on oat stubble and a few Oats are occasionally seen in the seed; this is no detriment to the yield. Give it a trial for 1900. We are sure it will please you. It can be sown at the same time that spring wheat is sown, at the rate of about one and one half bushels per acre.

#### As a Catch Crop.

We sowed some of our Sure-Cropping Prolific Spring Rye on Winter Wheat that had died out, waiting until almost May, and found it did splendidly. It gave us a yield of over 40 bushels per acre. It is one of the very best things to sow for a catch crop, as it always gives good yields.

PRICE.—Pkg., 10c; lb., postpaid, 30c; by express or freight, pk., 60c; bu., \$1.40; 2½ bu., \$3.25.

## SPRING WHEAT.

Spring Wheat should be sown in spring. We always add to each acre sown Salzer's Clover, Timothy and Grass Mixture at the rate of 5 lbs. per acre, which costs but \$7.00 per 100 lbs., or 35c. an acre. After Spring Wheat is cut, this at once forms a pasture and is splendid for green manure to plow under. Try it.

### Haynes' Pedigree Blue Stem.

Mr. Haynes took first prize at the World's Fair on this Wheat. So much has this Wheat been improved that it has increased the number of kernels abreast in the spikelet from three to four, with the fifth kernel commencing to make its appearance. The length of the head has increased one-third and the berry much improved in uniformity of color and hardness. In addition to this it is five days earlier than the common Blue Stem Wheat. This Wheat we know is A No. 1, and our farmer friends will do well to give it a thorough trial the coming season. We know that they will like it, and we know it will pay them to pay double the price we ask for seed, in order to get the new stock.

Pkg., 10c; lb., 30c, postpaid; by freight, pk., 50c; ¼ bu., 75c; bu., \$1.50; 2½ bu., \$3.50; 10 bu., \$13.50.

### SALZER'S ASSINIBOIA FIFE SPRING WHEAT.

Here is the Wheat for you, Mr. Farmer. Next to our matchless, unapproachable, marvelous, high grade, remarkably heavy yielding Salzer's Marvel Wheat (see page 95), comes Salzer's Assiniboia Fife. This sort comes from the Assiniboia Valley, where it has been grown for years, always ripening and returning heavy yields. Indeed the party from whom our seed stock was purchased assured us that his yield NEVER WAS LESS THAN 30 TO 40 BUSHEL PER ACRE, often reaching 50. In quality it is an extremely excellent milling wheat, possessing the properties of earliness and ENORMOUS PRODUCTIVENESS resembling our American Hard Fife. Not absolutely pure but absolutely big yielding. Our stock this year is unusually fine. Hon. H. F. Hunter pronounces this and Marvel the two great wheats of the century. They are A No. 1 in every respect. Pkg., 5c; pk., 50c; bu., \$1.50; 2½ bu., \$3.25; 10 bu., \$12.50.



"It Pays, Neighbor, to Sow Salzer's Spring Rye."





# THE GREATEST SPRING WHEAT IN THE WORLD.



"How to grow 40c Wheat" with each bushel order for Marvel Spring Wheat.

## SALZER'S MARVEL SPRING WHEAT



COMMON WHEAT  
ONLY 10 BU. P. ACRE

Wheat rules. The crop of 1899, of over 600,000,000 bushels, entitles Wheat to the front as the great sown any. The prospects are that Wheat will sell, October, 1900, at \$1.00 a bushel. Then is the time to have a plenty, and no Wheat yields bigger and better than Salzer's Wonderful Marvel.

This variety of Spring Wheat is the result of long and careful experimenting, obtained through crossing and careful selection. We consider it the most prolific, heaviest-stooling, strongest-growing variety of Spring Wheat with which we are acquainted. The ear is very long and filled up to the point with fine, plump, reddish kernels. It is a great milling Wheat, and produces more of the choicest flour to the bushel than any Wheat we know of, and this point alone makes it the greatest milling Wheat in the world. It will completely revolutionize Wheat-growing—that is, in yields.

### TAKE WISCONSIN.

its 1,012,579 acres yielded 12,346,030 bushels of Wheat. Had its farmers sown SALZER'S MARVEL SPRING WHEAT, its 1,012,579 acres, at only 30 bushels per acre, would have yielded 30,037,738, a difference of about 17,000,000 bushels in Wisconsin alone. Add to this Iowa, Minnesota and the Dakotas, the increase of the Wheat yield would have been 75,000,000 bushels, or about \$55,000,000. We do not claim it to be absolutely pure, because it is a hybrid,—all hybrid Wheats often show parent Wheats,—but we do claim it to be the most marvelous, prolific, heavy-yielding, quick-selling Spring Wheat that has ever come under our notice, and we have tested every sort known to the trade. It has a record for itself that we may well be proud of. It has proven to be hardy and insect-proof. Over 14,000 farmers ordered this Wheat and mates, whether storms, warmth, drought or rains, during the growing season of 1899, and came forth the victor over every known sort and kind. Not one farmer out of 14,000 reports a failure. It is a Wheat that will bear planting in every state in the Union, whether Spring and thus far has never failed to return kernels unusually plump, large and of fine color. When we remember that the average yield of Iowa and Nebraska is but 12 bushels per acre, and of Minnesota and the Dakotas but 18 bushels per acre, it is not difficult to imagine what our Marvel Wheat would do in these localities. Why, it would thresh out yields like 20, 30 and 40 bushels per acre with ease. It gladdens the heart of the farmer and fills his purse. It is a great stooler; 1213 kernels have been grown from a single grain. Now, that means something. It means that, with ordinary care, and ordinarily fair weather and fair soil, you can have a crop of wheat that will remind you of the days of your childhood or young manhood, when Wheat yielded 40 to 50 bushels per acre right along.

### NO MORE HARD TIMES.

We believe that this Wheat, our Big Four Oats, our Grass Mixtures and our Potato Collections, if planted universally by farmers, will kill hard times. They certainly will assist to pay their debts, if they have any, and put a large sum of money to their credit in the bank.

### TAKE 100 ACRES IN SALZER'S MARVEL WHEAT.

At only 30 bushels per acre, and you have 3,000 bushels at 80c, or \$2,400; cost of 200 bushels of seed, cultivating, threshing, etc., \$850, leaving you a clear profit of \$1,750. Get it by planting Salzer's Marvel wheat.

### WE WARN YOU, SIR, THAT THE ONLY DANGER

Or bad point about this Wheat is that you will be obliged to enlarge your granaries. Yes, build larger. Yes, sir; make more room for the tremendous crops. This is its weak point—don't you like it? This Wheat, in general with hybrid Wheats, frequently shows different varieties in the field, which may appear to some as though the wheat was mixed. All hybrid wheats are apt to show this. It is no detriment, which it proves to you in its increased yield.

Hon. H. F. Hunter, of South Dakota, the famous farmer, gives to Salzer's Marvel Wheat his emphatic endorsement. He grows same largely, and pronounces it the very best spring wheat grown.

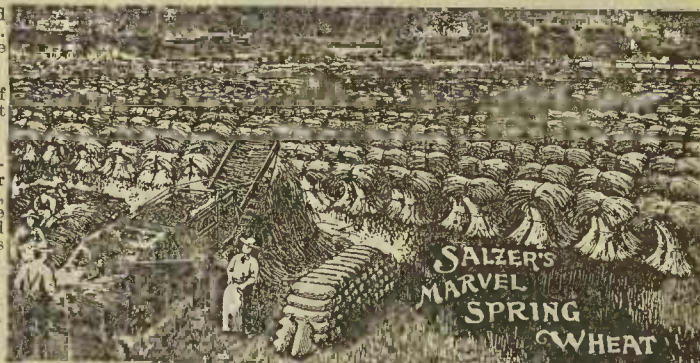
### PRICE OF SALZER'S MARVEL SPRING WHEAT.

We have made the price low,—within the reach of all,—so that everybody, in every state of the Union, can try and have a great, bountiful, heavy, big-paying crop of Salzer's Marvel Spring Wheat. Do try it for 1900.

Price:—By mail, pkg., 10c; lb., 35c; 3 lbs., \$1.00; by freight or express, pk., 60c; ½ bu., 85c; bu., \$1.25; 2½ bu., \$2.95; 5 bu., \$5.90; 10 bu., \$11.75; 20 bu., \$23.25; 100 bu., \$115.00.



"Oh, Dear; my granary is too small. Marvel Wheat did it."



SALZER'S  
MARVEL  
SPRING  
WHEAT

"Wonderful! This field of Salzer's Marvel Spring Wheat will surely go 60 bushels per acre." That threshing boss erred a little. It went a trifle over 55, but it's wonderful, all the same, that of the 7,800 farmers who planted Marvel Wheat in 1899 not one reports a yield of less than 25 to 45 bushels per acre. And think of 160 acres at 40 bushels, and Wheat selling at 80c a bushel! Try it for 1900 and be happy. The year 1900 is to be a year of dollar Wheat.

"How to grow 40c Wheat" with each bushel order of Marvel Wheat.



## RAPE==DWARF VICTORIA.

Shout for joy, clap your hands, break forth in loud hurrahs! Sheep raising right here in Wisconsin is now just as possible and just as profitable as in any state in the Union, yes, **as in any place on earth.** "What do you say?" I hear a doubting farmer remark; yes, we repeat it again so you may surely get the full importance of this grand truth: Sheep raising can now be as profitably conducted in Wisconsin as in any place on earth. How? Three things have done it and the Salzer Seed Co. did it!

1st, Dwarf Victoria Rape; 2nd, Bromus Inermis (see page 104); 3rd, Salzer's Spelz, the great grain food. These are the three plants that make it absolutely sure and possible to grow sheep as successfully in Wisconsin or any other state as anywhere on earth and the Salzer Seed Co. are the introducers of all three of these great plants.

Our trip through a large farming district of England was a revelation, and Dwarf Victoria Rape the greatest revelation of all! We had been selling Dwarf Essex Rape for some years, but when we saw a large acreage of this, and the results obtained by feeding cattle and sheep therewith, our surprise knew no bounds, and we at once bought largely; and to give it a large introduction we are not only offering it for sale, but are giving it as a premium. We wish we had room to print the hundreds of earnest, hearty letters our customers send us relating their wonderful success with Rape. Why, it makes our hearts glad to see of what great help we have been to farmers. Some write that Rape made them more food and more money than any one thing on the farm. No more poor mutton! Rape will make the poorest sheep fat and fine for market. Pamphlet on Rape—worth \$500 to you—get it; costs only 2c postage.

### Rape as a Pasture.

Rape is unequaled as a pasture for sheep in the autumn; as a fattening food in the field it is without a rival in point of cheapness or effectiveness. The sheep that pasture upon it do the harvesting in the most effective manner and with but little cost to the owner.

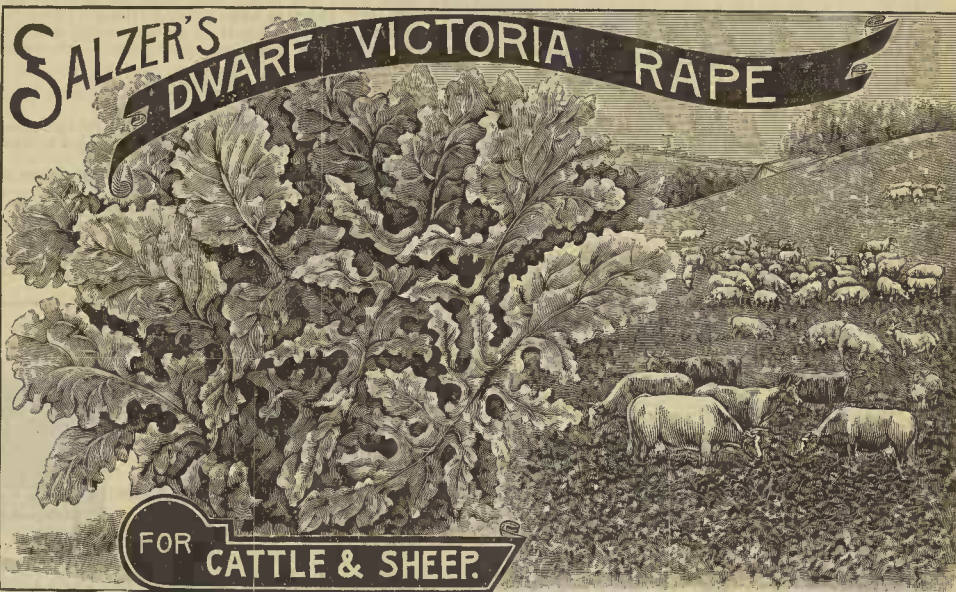
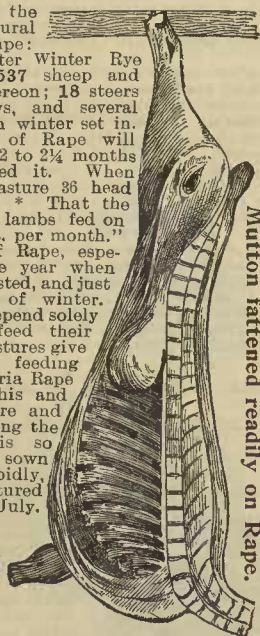


When Rape is established as a pasture, the necessity for sending sheep and lambs to market in a lean condition will be removed. Cattle may also be pastured upon Rape, but through treading they destroy and waste it in a considerable degree. Because of this it is better to remove them to an adjoining pasture when they have satisfied their wants. The results are usually very satisfactory when they are pastured upon it in the day only and fed in the stable or shed in the morning before going to the Rape pasture. This is an excellent way of making Christmas beef. Rape will keep a long time in early winter in heaps like shocks of hay. When thus put up at the advent of winter, it may be drawn and fed as desired.

### What does Rape do in America?

Professor Shaw, of the Minnesota Agricultural College, reports on Rape:

"On 54 acres Rape, after Winter Rye had been removed, 537 sheep and lambs were fattened thereon; 18 steers fed thereon for 59 days, and several acres were uneaten when winter set in. \* \* \* Further, 1 acre of Rape will pasture 10 to 16 lambs, 2 to 2 1/4 months when Rye has preceded it. When sown alone, it will pasture 36 head for two months. \* \* \* That the lowest average gain on lambs fed on Rape alone, is 7 to 8 lbs. per month." There is a great need of Rape, especially in the fall of the year when the corn has been harvested, and just before the setting in of winter. Farmers are obliged to depend solely on their pastures to feed their stock. Now, after the pastures give out, they must begin feeding their hay. Dwarf Victoria Rape does away with all this and gives a luxuriant pasture and a tremendous yield during the months when same is so greatly needed. If sown in May, it grows rapidly, and can be cut or pastured the latter part of July. If sown the first half of July, it will come into fine play as a fodder in September, October and up to November.



### Rape as a Catch Crop.

Rape is particularly adapted for being grown as a catch crop, as, like the turnip, it grows better late than earlier in the season. When a grain crop, therefore, has failed from any cause whatsoever, there is ample time to plow the land and sow Rape upon it.

### Of Superlative Value.

On our farms we sow Victoria Rape into last cultivation of Corn or on Oat or Wheat stubble, at the rate of 3 lbs. per acre. This gives a tremendous lot of good green fodder by fall, remaining until snow flies. It is immense! It is the biggest yielder imaginable.

Our sale of Dwarf Victoria Rape is something simply enormous. Nine-tenths of all the Victoria Rape seed used in the United States passes through our hands. We are headquarters for this rich, healthy, vigorous Victoria Rape which is six miles ahead of Dwarf Essex Rape, but we also have this latter variety and handle same in large quantities.

### 25,000 Victoria Rape Planters in 1899.

That's a great record to have and each one talks and endorses every word we say regards Rape. This is the way they talk. Read their emphatic declarations. Don't they do you good? Are you going to stand idle for 1900 or will you follow suit and plant Dwarf Victoria Rape and be happy?

Mr. John Van Loon, La Crosse county—10 lbs. Rape gave me magnificent luxuriant summer pasture for all my hogs all summer long.

Hon. H. F. Hunter, S. Dakota—I thought your Bromus. Inermis was the best thing on earth but for hogs, sheep, cows and poultry, in the green state, your Victoria Rape is out of sight, and for grain and winter hay Salzer's Spelz (see page 125) beats the band! Say, Salzer, Victoria Rape, Spelz and Bromus Inermis will make the farmer rich in spite of himself.

Ex-Governor Hoffman, of Illinois—For cattle, hogs, sheep, and poultry, especially for sheep, there is nothing superior to Victoria Rape and Spelz, too!

Prof. John A. Craig, Wisconsin—For fattening hogs Rape seems to be of great value because of its succulent nature. Of all the green foods that may be fed to hogs they seem to relish Rape more than any other.

B. K. Lovejoy, Minnesota—Best food for hogs and sheep, I think same is immensely, yes, prodigally prolific. For grain food I swear by Spelz.

American Sheep Breeder endorses Rape as a food for sheep, hogs, and cattle with all his might.

The Rural New Yorker gives unto Rape its unqualified endorsement.

The Prairie Farmer takes it up with tongue and pen.

The Farm Journal takes no back seat in pushing Rape to the very front.

The Iowa Homestead pushes Rape and Bromus and Spelz, and writes weighty editorials on their merits.

The great Germania, Milwaukee, constantly chimes the merits of Rape and Bromus Inermis.

The John A. Salzer Seed Co. urge all farmers to try it. They are positive that if but once tried they will never get along without it. It costs 25c a ton to grow Victoria Rape and it is worth as a green food for sheep, cattle, and hogs as much as any green food on earth. Will you try it for 1900? Will you let it fatten your bank account through fattening your hogs, cattle, sheep and poultry, and at the same time keep them happy and healthy and growing? Try it for 1900.

### Culture of Rape.

This plant may be grown successfully in the following ways, viz.: 1. In the early spring to provide pasture for sheep and swine. 2. In June or July on well-prepared land to provide pasture for sheep. 3. Along with grain, using 2 lbs. of seed per acre, to provide pasture for sheep after harvest. 4. Along with peas, oats, clover seed, to provide pasture for sheep, and to get a "catch" of clover. 5. Along with corn drilled in broadcast to provide pasture for sheep. 6. In corn, sowing the seed with the last cultivation given to the corn. 7. Along with rye sown in August in sheep pasture. When Rape is sown broadcast, 5 lbs. of seed per acre will suffice. When sown in rows, say, 30 inches apart, and cultivated, from 1 to 2 lbs. will be enough. It is now being grown in the Northern and Middle States from the Atlantic to the Pacific. The day is not far distant when it will be grown extensively as a pasture for swine in all the Northwest. Millions of sheep and lambs will be fattened on it in the United States. Our stock is the true Dwarf Essex, imported by us direct. PRICE OF DWARF VICTORIA RAPE: Pkg., 10c; lb., by mail 30c; by freight, 5 lbs., 50c; 15 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.

### Dwarf Essex Rape.

This is the only variety of Rape sold by seedsmen in this country, and is highly recommended by agriculturists, both in Europe and America, but it is eleven miles behind in yield, in bushy, leafy quality, and in vigor of growth and hardiness to our splendid, yes, wonderful, Dwarf Victoria Rape. The Dwarf Essex we furnish at the following prices: Large pkg., 10c; lb., 30c, postpaid; by freight or express, lb., 15c; 10 lbs., 90c; 25 lbs., \$1.65; 100 lbs., \$5.75.



## SALZER'S SUPERIOR SAND VETCH.

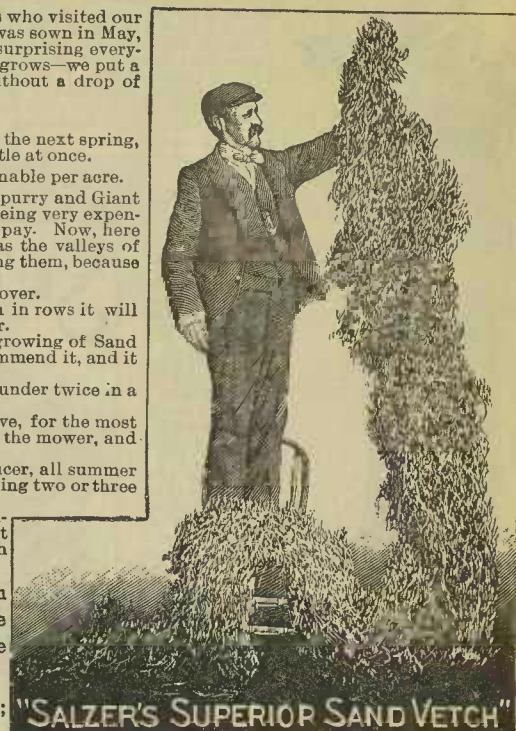
(Vetch Sativa Improved.)

There was no patch more eagerly sought and more carefully noticed by thousands of farmers who visited our Dakota farms than our Superior Sand Vetch. It was worth coming miles and miles to see. It was sown in May, but soon covered the ground and kept on growing and blooming and growing, surprising everybody. The yield must have been something like 7 tons per acre. To show you how rapidly it grows—we put a sample into our greenhouse, in pure sand, and in 7 days after sowing it was 10 inches tall, without a drop of moisture either in the sand or applied to it after sowing. This shows—

1. That it is a wonderful, rapid grower, and gets on with little moisture, and thrives.
2. That it withstands cold. Sand Vetch can be sown in April and May and mown in fall, and the next spring, where sheltered, will come forth fresh and green and vigorous, and will form green herbage for cattle at once.
3. It is a tremendous yielder, producing all the way from 5 to 7 tons of the very best hay imaginable per acre.
4. While in Europe farmers told us they could not get along without Sand Vetch and Giant Spurry and Giant Incarnat Clover; that is, they would not attempt farming, as it would not pay them, their land being very expensive; but with above three articles, no matter how expensive the land, they can always make it pay. Now, here in America, no matter how poor the soil, these three items will enrich it and make it as fertile as the valleys of the Nile; and, no matter how rich the soil, these three articles will then enrich the farmer by sowing them, because the yield will be enormous and profitable in the extreme.
5. Quality. Salzer's Superior Sand Vetch makes the very best hay imaginable, the equal of clover.
6. Culture. It is a great stooler; therefore, but 50 to 75 pounds are sown per acre. If sown in rows it will soon cover the ground as a complete network, furnishing a tremendous amount of luxuriant fodder.
7. All agricultural colleges, all writers on agriculture, all practical farmers, recommend the growing of Sand Vetch. It is especially so in Europe. You cannot find an agriculturist there who would not recommend it, and it is also the case here in America by those who have given same a trial.
8. As a fertilizer it has but few equals, as it enriches the soil very quickly, and can be plowed under twice in a season.
9. When intended for hay Salzer's Sand Vetch should be left standing until the flowers have, for the most part, given way to the pods, and some of the seeds become well formed. The crop is then ready for the mower, and will yield, according to the soil, from 3 to 6 tons of hay per acre.
10. All summer long. You can have this excellent fodder plant, this excellent hay producer, all summer long, by sowing at different times. You can have the pasture from April until November by sowing two or three weeks apart, not only a little but a great abundance, as Sand Vetch produces heavily.
11. Don't fail to try it. If you do you will miss one of the great treats of your life-time in farming, because we believe that our Sand Vetch will give results that you have never had before. It will give crops such as you have never had before; and if your land is poor and you wish to enrich same, this will do it as quickly as anything you have ever tried.

James M. Stone, Forestville, N. Y., October 9, has this magnificent testimonial on Salzer's Superior Sand Vetch: "Your Sand Vetch is immense. Took two plants to the Dunkirk Fair. It excited great curiosity. Standing on a chair and holding it by the roots as high as I could reach, the tops still dragged on the ground."

PRICE OF SALZER'S SUPERIOR SAND VETCH (quick growing): Lb., 22c, postpaid; by freight, lb., 12c; 10 lbs., \$1.00; 50 lbs., \$3.50; 100 lbs., \$6.50.



Showing a plant 11 feet long, when 4 months old.

## SALZER'S PROLIFIC COW PEA.



The Cow Pea has proven to be one of the greatest fertilizers of the age, and we doubt not—if we make the statement that it is richer in fertilizing matter, more lasting, more beneficial, a greater soil improver, and a better soil enricher than the fertilizer drawn out from the barnyard—that many of our farmer friends will feel like challenging this statement; but, nevertheless, gentlemen, it is a fact. It will take longer to enrich a thoroughly worn-out piece of land by fertilizer from the barnyard than by sowing a plenty of cow peas and plowing them under. You can get two very creditable crops of Cow Peas on the same piece of land in one season by sowing them quite early in the spring, after frosts are over, broadcast, at the rate of 50 pounds per acre, or in drills 12 inches apart, and when these have attained the height of thirty inches plow them under and sow a second crop at the same rate. This latter crop is ready either to plow under the first of October, or to cut for food, or to let the cattle graze upon same and then replot the field before frost. The next season this land is fit for a Corn, Potato, Oat, or Wheat crop.

The Cow Pea is called by many an agricultural wonder, on account of its great prolificness, its wonderful vigor of growth, its adaptability to all climates and soils, and its enormous yield of green forage. The Cow Pea, in many of its fertilizing qualities, is equal, and in some respects superior, to the Mammoth Red Clover. It has strong roots and heavy foliage, possessing great returns it in a richer measure to the soil, thereby enriching it to a tilizer and a food at the same time. If not desired for fertilizing, it every respect to our Giant Spurry, though the latter ordinarily can cheaper, but the Spurry does not furnish as large a quantity of fertilizers, gathering immense quantities of nitrogen from the digestible protein. The vines, properly cured, are a most valuable best Clover hay. This is not exactly a Pea, but belongs more properly highly valuable fodder and fertilizing crop. It requires a full season a second crop after wheat in the North. If desired, the pods may be improved by plowing under a crop of Cow Peas, and thus make into a fertile loam. Plant in a thoroughly pulverized soil. If wanted to plow under for manure, sow with a grain drill, in drills a foot apart. If grown for the seed, plant 3½ feet apart and 1 foot in the row, and cultivate thoroughly, using 25 pounds seed. We heartily urge farmers to give Salzer's Prolific Cow Peas a thorough trial this season. The very finest, most prolific, and at the same time one of the very earliest, is Salzer's Prolific Cow Pea. It's a great plant, and well worth the extra price charged for same. The yield of Peas in a dry state is from 40 to 60 bushels per acre of this sort.

Worth  
its  
Weight in  
Gold.

PRICE OF SALZER'S PROLIFIC COW PEAS:

Pkg., 10c; lb., postpaid, 25c; by freight, 15 lbs., 80c; 25 lbs., \$1.35; 50 lbs., \$2.50; 100 lbs., \$4.50.

Clay-Colored, Red Ripper or Whip-poor-will Cow Peas (well known), each sort—Pkg., 5c; 15 lbs., 75c; 25 lbs., \$1.15; 50 lbs., \$2.00; 100 lbs., \$3.75.

## SOJA BEAN.

The Soja Bean is coming right to the front as a great soil enricher, as a food for hogs and cattle, both in the green and dry state. In some parts of the South it is extensively grown only for feeding pigs, and the Agricultural Bulletins throughout the Southern States praise same without stint. Here in the North the Soja Bean has not yet become generally cultivated on account of its not being early enough to ripen seed; but if you wish same for fertilizing, to plow under in the green state, it certainly is one of the very greatest plants, next to the Cow Pea, to sow, on account of its remarkable qualities. It will draw from the sun and return to the earth just the nourishment and properties that you are looking for. Our Soja Bean, which we offer here, this year ripened with us on sandy soil at LaCrosse thoroughly.

Price: Pkg., 10c; qt., 40c, postpaid; by express or freight, pk., \$1.10; bu., \$3.75.

## VELVET BEAN.

This Bean is creating a great sensation in the South and Middle North. The planting that we had on our trial grounds at LaCrosse surprised and startled us. We have come to believe that it is going to be one of the great green manure or fertilizing plants. It is tremendously prolific, vines running from 12 to 18 feet long. It is the Bean to try everywhere. It, no doubt, will make as much green herbage as any plant grown. It is new, and we urge every farmer to give it a trial.

Pkg., 10c; pt., 35c; qt., 50c, postpaid; by freight, pk of 15 lbs., \$2.00; bu., \$6.00.

## Rutabagas and Turnips as a Fertilizer.



On page 82 we briefly allude to the great value of our Rutabaga and Turnip mixture as a seed to sow for fertilizing and enriching poor, worn-out and indifferent soils. Now, there is something in the root of the Turnip, or will be, better said, that if plowed under gives to your soil just what you are looking for in the way of fertilizing, and there is nothing that does this quite so cheaply and as well as our Rutabaga and Turnip mixture. The price is so low that with 90c worth you can enrich an acre, and in a few years you will get it as rich as the famed Valley of the Nile. We would sow 5 pounds to the acre. If you have put your field into winter grains, sow same just as soon as cut to Rutabaga and Turnip mixture at the rate of 5 pounds to the acre. This can be plowed under shortly before frost and will be a surprise to you in the way it will enrich your soil.

Price: Lb., postpaid, 28c; by express or freight, lb., 20c; 5 lbs., 90c; 10 lbs., \$1.75; 100 lbs., \$15.00.

Big Four Oats and 3-Eared Corn are the two coming "Oatcorns." Nothing like them on Earth. Please use Money Order in remitting.



## Lathyrus Sylvestris Wagneri.

This plant is creating great excitement as a forage plant, especially in sandy, dry soils, as it sinks its roots 30 feet, and furnishes a great quantity of fodder, yielding as high as 16,000 lbs. per acre. It is a variety of Pea, found wild in Europe, and carefully cultivated and crossed. Thousands of acres have been planted in Europe, and here in America there are fully 10,000 farmers to whom we furnish the seed, and all who have tried it report good prospects and are sure it will prove a great acquisition as a fodder.

### PLEASE READ THIS LETTER ON LATHYRUS:

Regarding Lathyrus, Conrad Doering, Cowlitz County, Washington, who has given it a thorough test here in America, says: "The Lathyrus is the earliest forage plant in spring, earlier than any grass we have, and all cattle eat it with great eagerness as soon as it springs from the ground. In the fall of the year, when all other fodder is dead, Lathyrus is green and keeps on sending forth new shoots. Cattle cannot be driven from the patch. They hate to leave the strength-giving, nourishing Lathyrus. It grows from 3½ to 4 feet tall, and does well on any kind of soil, even on very poor sandy soil."

Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 75c; lb., \$1.40; 10 lbs., \$13.50.

## Spelz.

What is it? It is neither corn, nor wheat, nor rye, nor barley. It is a combination of these, so to say. It is more like wheat than any of the others mentioned, but it is one of the greatest fodder producers in the wide, wide world. It is fed without threshing; no, not that, but it is fed with the hull, and in this way it yields all the way from 40 to 80 bushels per acre. It does unusually well in the Dakotas and Western Kansas, Nebraska, Iowa, etc. It will bear a trial everywhere. Sow 1 bushel per acre, and you will be surprised and delighted at its yield and at its feeding quality. The straw is exactly like wheat straw.

Pkg., 10c; lb., postpaid, 30c; by freight, 1 bu. of 50 lbs., \$2.00.

## ESPARCETTE—SAINFOIN—FOR SANDY, SUNNY SOILS.



Geo. Wilde, Mo. "I bought 100 lbs. Esparcette of you and cut 8 tons magnificent hay."  
Emil Berg, Iowa. "Would not part with the Esparcette. It's splendid for cattle."

A New York agricultural writer says: "On the whole, it has done better with me than any of the Clovers in flesh-forming principles, and from the long period of its cultivation in Great Britain, and the high estimation it is held in for cultivation on the inferior soils already stated, its value as a hay crop (and no grass requires so little pains in curing as Sainfoin) cannot be overestimated. It is well worthy of a more extended trial than has yet been given it in this country."

Pkg., 5c; lb., postpaid, 25c; by express, 10 lbs. \$1.00; 50 lbs., \$4.50; 100 lbs., \$7.75. Sow 20 to 40 lbs. per acre.

## FOR SANDY SOILS.

## SERADELLA.

In Europe this is considered one of the most important hay plants for good, light soils. Its nutritive value is considered equal to that of Red Clover, while its produce is larger. It gives good results, except on land that is too heavy or too poor. On very light land it is considered best to sow it with Sheep's Fescue. Cattle like it, either as hay or green fodder. It is usually sown in spring—sometimes alone and sometimes under cover of Oats, Wheat or Rye, and furnishes, after the removal of the crop, a good cutting or pasturage. Pkg., 5c; lb., by mail, 25c; by freight, 10 lbs., \$1.15; 100 lbs., \$10.50.

## Salzer's Great Annual Fodder Plant, Teosinte.

"Shades of Egypt!" we hear some one ejaculating while he is looking at the illustration of this most marvelous plant, and magnificent it is in every respect. It comes to us from the rich, fertile plains of the Nile, where travelers tell us the enormous yield of 300 tons of green fodder per acre is not uncommon. This is what it does in Egypt. What does it do in America? Almost equally as well. Give it a rich, warm, balmy soil and it will yield from 100 to 150 tons of green fodder per acre. It is simply marvelous. Down in Georgia, in Florida and North Carolina its yield is all the way from 100 to 200 tons of green fodder per acre. It grows to a height in those states of 18 feet, while a single kernel will produce from 60 to 100 stalks of the most nourishing green fodder imaginable. Our test in the North gives it an average yield of about 50 tons of green fodder per acre. On our own grounds at La Crosse, where the soil is sandy and warm, it yielded at the rate of fully 60 tons per acre, sending forth from 20 to 60 shoots from one kernel of seed. It was the most magnificent thing we had ever seen. We will call up a few farmers as witnesses:

"Your annual Teosinte is an extra fodder producer. It grew 11 feet tall, and is splendid feed."—L. E. Cordum, Gillespie, Ill.

Barbara Frye, Millersburg, Ohio: "All my seed that I got from you last year did splendidly. The Teosinte is excellent. It grew from 10 to 12 feet high, and from 40 to 50 sprouts from 1 kernel of seed."

Joe A. Noble, Caddo, Ky., says: "I am well pleased with Teosinte as a fodder plant. I grew from one kernel of seed 113 stalks, 14 feet high. That is immense."

C. K. Hawkins, Monticello, Iowa: "Wonderful! From 1 kernel of seed I grew 81 stalks of magnificent Teosinte."

Merritt Daniels, Arborville, Neb.: "Your Teosinte is grand. I have a great growth, 30 to 50 stalks from 1 kernel. Some hills planted to 2 kernels have 50 to 100 stalks. Horses, cattle and hogs eat it greedily, and will leave any other green fodder for it."

## Culture of Teosinte.

We would advise sowing same in rows 2 feet apart, and the hills far enough apart to work. It wants plenty of sunshine and cultivation, and then it will grow so rapidly that it will soon cover a whole acre and look like a dense forest. It can be cut with a reaper and fed in the green state, or it can be dried and makes magnificent fodder for cattle during the long winter months. There are unlimited possibilities for our annual fodder plant, Teosinte, and we know that if you will give it a trial that it will more than pay you an other year. Just try and grow this for your hogs. You will be surprised how they will relish it and what a tremendous amount of fodder and food you will get out of an acre for them.

Price: Pkg., 10c; oz., 20c; ¼ lb., 50c; ½ lb., 80c; lb., \$1.40; 2 lbs., sufficient for 1 acre, \$2.75; 10 lbs., \$12.50.

PAMPHLET ON RAPE—WORTH \$500.00 TO YOU—GET IT; SEND A 2c STAMP!

## Australian Salt Bush.

(Atriplex Semibaccatum.)



This forage plant, which was introduced a few years ago from Australia, has already been grown here with the very best of results, and we are continually hearing farmers speak of it in the highest terms, and the fact that a great many intend planting it very extensively this season speaks well for it.

The plants have a diffuse habit of growth, each one, when fully developed, covering an area of 3 or 4 feet in diameter. It is much relished by stock, and supplies the salt so necessary to their well-being. Its greatest recommendation, however, in the estimation of many farmers, is the fact that it will thrive better on alkali land than on any other. We are positively assured of the truth of this statement by farmers who have tried the experiment. We have seen specimens raised on alkali land, and cannot imagine anything more healthy looking or abundant. It is proved by analysis to be very nutritious, and contains, when dried, from 8 to 10 per cent of salty matter. The yield is about twenty tons of green fodder per acre, which will make 5 tons of hay.

The plant is perennial; if intended for a grazing pasture it is better not to cut it the first year, but let the seed fall and thus form a sod. Prepare the land by plowing and harrowing as for other crops. The seed may be sown in beds or boxes and transplanted to from 8 to 12 feet apart, but it is better to sow it where it is to remain, either thinly broadcast or in hills, taking care in all cases to cover the seed very lightly. Use one pound of seed to the acre if sown broadcast or four ounces if transplanted. John A. Salzer Seed Co.'s Dakota test of this plant is satisfactory in the extreme.

Price: Pkg., 10c; oz., 30c; ¼ lb., \$1.50; lb., \$2.50, postpaid.



Photograph of Salzer's Teosinte, 100 Days After Planting, 11 Feet High.

Remember we cannot use your private check; you will confer a favor by remitting per Money Order or Draft on Chicago or New York.



# Salzer's Superior Grass and Clover Seeds.

Grass (and Clovers included, of course) is king, for no other product of the land returns such continual paying yields as the meadows and the pastures. The farmer having the best meadow to-day is the lucky man, for no crop pays better. Over 50,000 farmers, scattered all over America, tried our Extra Grass Mixtures last spring, and, despite the extended severe drought, we have not had a single complaint, and thousands of complimentary letters, praising the great merit of our Extra Seeds, have encouraged us in our efforts to supply the farmer with Live Northern-Grown Grass and Clover Seeds. The fact that we have had not one complaint as to our Grass and Clover Seeds must be proof to every one that our grade is high, that our quality is superior, that our prices are right, and that our Northern-Grown Grass and Clover Seeds are the best to sow, are absolutely sure to grow, flourish and return a generous, heavy yield of Grass. Should stocks become exhausted, we will fill at market price.

## 1. SALZER'S RED OR JUNE CLOVER.

Salzer's Superior Strain of Clover Seed is known all over America as the most wondrously vigorous and prolific in culture. It certainly beats St. Louis, Chicago and Eastern Clover in yield, vigor, foliage and rich food matter from 30 to 50 per cent.

### Why is Salzer's Clover so Superior?

The answer ex-Governor F. A. Hoffmann, of Illinois, gives in a few words. He says: "Out of repeated tests made with Salzer's Superior Brand of Red or June Clover, never less than 93 kernels out of 100 grew; that is why I sow only Salzer's Grass and Clover Seeds."

Now, that is the experience of thousands and thousands of our customers all over America, and they write us that they would rather pay a little more for our Superior Northern-grown seed, and know that every kernel will grow, than to get inferior seeds from seedsmen who are not growers, and who, as a rule, buy from commission merchants who buy up anything and everything that is offered. Now our seed is carefully grown in the extreme North, is vigorous, sprouts and grows!

Being grown with great care in the far North by us, for seed, is worth \$1.00 to \$2.00 a bushel more than Chicago, Toledo, St. Louis, Minneapolis or Eastern seed for big yields. See the illustration—how vigorous, healthy and luxuriant!

Hon. H. F. Hunter, of S. Dakota, says: "Clover is not all alike, as some seem to think. I'd rather pay \$10.00 a bushel for Salzer's Superior Red Clover than buy of some seedmen and stores at \$3.00 a bushel. My experience in farming proves that Salzer's Clover Seeds all grow and double other yields."

Price Salzer's Superior: Pkg., 5c; lb., 30c, postpaid; by freight, pk., \$1.25; bu., \$4.90; 2½ bu., \$11.90; 100 lbs., \$7.95.

### La Crosse Prime or Merchants' Grade.

Merchants sell this grade largely out of their stores. It's not as clean and fine and pure as our Salzer's Superior Grade, hence the low price.

Price La Crosse Prime or Merchants' Grade: Pk., \$1.10; bu., \$4.25; 2½ bu., \$10.40; 100 lbs., \$7.00.

## 2. MAMMOTH RED CLOVER.

This is the clover that is used by farmers for a permanent hog pasture; it grows tall, and our Superior Strain of same is extremely leafy, bushy and of grand qualities. Ten acres ought to furnish sufficient nourishment for 100 hogs all summer, providing same can be divided off. There is no Mammoth Clover quite as good as Salzer's Superior Strain, and we again urge our customers who intend seeding to Grass, Clover or Timothy, to use Salzer's Superior Brands in preference to any other offered by dealers, because these brands are grown for seed only, and we are the only seedsmen in America who grow their own seed. We warrant Salzer's Superior Brand to be of high germination.

The striking peculiarities of Salzer's Mammoth or Sapling Clover are the immense growth it attains in rich, loamy soils, yielding much more bulk to the acre than Red or June Clover. It grows large on thin land, and takes well on all soils. As a fertilizer I think it surpasses all other clovers.

We will gladly mail you a sample to test upon receipt of 4c for postage. Price Salzer's Superior Brand: Pkg., 5c; lb., 35c, postpaid; by freight, pk., \$1.30; bu., \$5.00; 2½ bu., \$12.25; 100 lbs., \$8.25.

Price La Crosse Prime or Merchants' Grade: Pkg., 5c; lb., 25c, postpaid; by freight, pk., \$1.20; bu., \$4.35; 2½ bu., \$10.75; 100 lbs., \$7.25.

### WHITE BOKHORA CLOVER.

This is a tall, shrub-like plant, growing to the height of 4 to 6 feet, with branches whose extremities bear numerous small white flowers of great fragrance during the whole season, which are continually sought by bees. It's the Bee Clover! Sow 10 lbs. per acre; express, pkg., 5c; lb., 25c; pk., \$3.50; 50 lbs., \$10.00; lb., postpaid, 35c.

### MEXICAN HONEY PLANT.

A real honey wonder; good for bees. Pkg., 10c; oz., 40c.

JAPAN CLOVER—In great demand in the South, where it grows luxuriantly. Pkg., 10c; lb., 50c, postpaid; by freight, 10 lbs., \$4.00.

JAPAN CLOVER.

Teosinte—Read page 98.



BOKHORA, THE BEE CLOVER.



Sample Plant Produced by one kernel Superior Red Clover Strain Seed.

### WHITE DUTCH CLOVER.

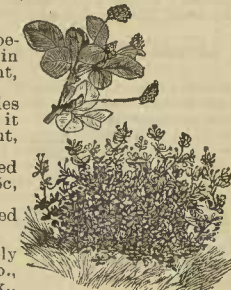
A low, close growing species; round, white heads; very fragrant; best adapted to moist soils, but does well on dry land; excellent for sowing with Blue Grass for pasture and lawn purposes. Sow in spring. Our seed is the hardy Wisconsin variety, very prolific. Our Wisconsin grade is somewhat mixed with Alsike, which is a decided advantage for pasturage, meadows, etc., although we offer it at a lower price. For our own seeding we would take the Wisconsin-grown every time.

Price Salzer's Superior White Clover: Pkg., 10c; ¼ lb., 15c; lb., 30c, postpaid; by freight, lb., 20c; pk., \$2.90; bu., \$10.00.

Price Wisconsin-Grown White Clover: Pkg., 5c; ¼ lb., 10c; lb., 25c, postpaid; by freight, lb., 15c; 15 lbs., \$2.00; bu., \$7.50.



WHITE DUTCH.



SAND LUCERNE.

SAND LUCERNE—This is a Lucerne Clover specially adapted to sandy soils. Largely used in Europe. Pkg., 10c; lb., 30c, postpaid; by freight, pk., \$3.00; bu., \$10.00.

COMMON CRIMSON CLOVER—About 800 miles behind our great Giant Incarnat Clover, which it resembles. Pkg., 5c; lb., 25c, postpaid; by freight, 10 lbs., 90c; bu., \$4.80; 100 lbs., \$3.00.

GENUINE ENGLISH CLOVER—This is the Red Clover of England and Scotland. Pkg., 10c; lb., 35c, postpaid; by freight, 10 lbs., \$2.00; bu., \$9.00.

BURE CLOVER—Claimed to be specially adapted to dry soils. Lb., 30c; pk., \$4.00.

YELLOW TREFOIL—Largely used in Europe. Pkg., 10c; lb., 30c, postpaid; by freight, pk., \$2.50; bu., \$9.00.



## Salzer's Giant Incarnat, or German Mammoth Clover.

The great annual Clover for the North. It is tremendously prolific. It is, indeed, one of the grandest Clovers known. It seems to stand alone as the great first-year cropper. Sown in April, it sprouts without delay, grows bushy and rank, yet of fine fiber, and is ready to cut and furnish an enormous crop of hay by July 10th. In the latitude of La Crosse it flourishes like a weed, thrives like one—yes, grows where other Clovers do but fairly well.

### IF WE COULD INDUCE YOU

To try our Giant Incarnat Clover this season, to sow liberally that is 4 or 5 acres or more, sowing at the rate of 10 to 20 pounds per acre (20 lbs. is better than 10), we know that you would be so delighted and so thoroughly satisfied with the results that we would have your everlasting thanks for inducing you to try same. NOW, we hope that you will give this magnificent Clover a thorough trial in 1900. Its yield in 1899 was from 4 to 6½ TONS dry hay per acre. That's astonishing, but that's the way it acts. Read Mr. Harbertz's letter on the next page.



# "THE TWO GREATEST CLOVERS ON EARTH."

## 1. SALZER'S GIANT INCARNAT.

Dear Mr. Farmer, do try this great Clover for 1900—never will you regret it, ever will you be glad you did it, and your cattle will smile, be happy and grow fat. Look at this splendid testimonial:

Wm. Harberty, Little Rock, Iowa: "Your Giant Incarnat Clover is wonderful. From 10 pounds I had abundant pasturage all summer for 40 hogs, and I would advise every farmer to sow Giant Incarnat Clover for hogs." Why not do it for 1900, Mr. Farmer? Sow 10 lbs. per acre.

Wm. Gerwert, Pittsburg, Kan.: "Your Giant Incarnat Clover seed, and all other seeds received of you did very well. They are splendid."

Fred L. Vogt, Washington, D. C.: "The Giant Incarnat Clover Seed received from you was very satisfactory, and we received hay in abundance therefrom. Made hay three times from the same place where your seed was sown."

Peter Krueger, Leland, Idaho: "Your Giant Incarnat Clover did very well and can't be beat."

G. M. Schroeder, Ossian, Iowa: "I sowed Giant Incarnat Clover, April 29th; July 24th I got 4 tons of hay per acre. It is grand."

C. L. Bazendale, Hennepin, Ill.: "I want to say in regard to the Giant Incarnat Clover, that it beats anything I ever saw. It is splendid for forage and splendid for pasture. Hogs and cattle eat it eagerly."

John Mauston, Hamilton, Ill.: "Your Giant Incarnat Clover is simply immense. We have a magnificent crop."

A. J. Thompson, Nevada, Wis.: "Giant Incarnat Clover sown April 25th, cut July 15th, making 3 tons of fine hay and is furnishing magnificent pasturage now."

John Herken, Waterloo, Ill.: "Your Giant Incarnat Clover is now 3 feet tall. It will give me twice as much hay as medium Red Clover. It is splendid."

Arthur B. Burgess, Cadillac, Mich.: "Your Giant Incarnat Clover and Giant Spurry are just what your Catalogue claims them to be. I am more than delighted with same."

John T. Reedy, Pelican Rapids, Minn.: "Your Giant Incarnat Clover did splendidly. It grew 3½ feet tall. It is one of the greatest hog fatteners I have ever seen. Giant Spurry grew 5 feet tall."

### Hear Mr. Hog Talk Hog Sense.

"I wish, Mr. Salzer, you could induce every farmer to sow some of your hog pasture mixture, which contains a large portion of Giant or Incarnat Clover. Then we would not have to hunt around the pastures for a blade of grass, or root and squeal to get something to eat, but grow fat and strong and healthy, just as the farmer wants us to be when butchering time comes."

John A. Salzer Seed Co. considers this the most wonderful Clover for hogs, from the fact that within a few weeks after sowing, it is ready with a luxuriant growth and an enormous herbage. Indeed, there is no Clover or grass that we know of that will so quickly furnish fodder for hogs and cattle as this variety. We urge every farmer throughout America to give this magnificent Clover a test.



### Culture and Price of Salzer's Giant Incarnat Clover.

Giant Incarnat Clover can be grown in spring or fall. The best time is spring. All the testimonials you read above are on Clover sown in spring, during the months of March, April or May, at the rate of 10 to 20 lbs. per acre.

PRICE OF SALZER'S GIANT INCARNAT GERMAN MAMMOTH CLOVER.

Pkg., 10c; 1b., 25c, postpaid; by freight, 1b., 15c; 10 lbs., \$1.00; 50 lbs., \$4.75; 100 lbs., \$9.00; 1 bushel bag, 60 lbs., \$5.50.



Salzer's Giant Incarnat Clover, 76 days after sowing. Photographed from a single plant. Just try it for 1900 and be happy.

## 2. SALZER'S ALFALFA or LUCERNE—NORTHERN GROWN

A grand clover—the eternal clover of Europe and Mexico. Our attention thereto was first attracted in 1885 by a large patch near La Crosse holding its own through an unusually cold winter and spreading rapidly. Since then we have sold enough seed in Iowa, Wisconsin, Illinois, Minnesota, Missouri, Nebraska, Kansas, Indiana, Michigan, Ohio, Pennsylvania, New York, and other parts to sow 500,000 acres, and have the first complaint to hear on same. We say every one is delighted therewith and reports great results.

1. As a Fertilizer.—Down deep in the earth, from 10 to 25 feet, sink the roots of this wonderfully vigorous Clover, searching for nourishment and bringing to the surface the chemicals and fertilizing material stored deep in the earth for ages. The roots at the surface of well developed plants are over 1 inch in diameter, spreading as shown in the illustration; they decay from the outside, a trifle each year, while the decayed matter is replaced with a stronger growth each spring.

2. Stands Drought.—It makes the desert bloom as the rose—that is, on dry, barren, sandy soils, where no other plants live, the Lucerne sprouts, sinks its roots deeply after moisture and nourishment, and—lo and behold!—the barren waste has been reclaimed—the sand becomes rich and able to yield bountifully. Abundant illustrations are found on every sandy soil where tried; in the deserts of Utah, Colorado, etc., and on the sandy lands of every state where tried.

3. Stands Wet.—No matter how heavily it rains, how deep the snow falls, how wet the spring or winter is, if your soil is well drained, it will flourish through all and yield copious cuts of rich hay.

4. It is Early.—The first crop fit in May, a second prodigious yield in July, a third in August, and soon, allowing you to cut from 5 to 12 tons of nutritious hay per acre.

5. All horses, cows, pigs and sheep relish it and fatten very quickly thereon. It furnishes an extravagant flow of milk.

6. It is a great reclamer, furnishing more good hay per year than any known Clover or Grass.

7. Because it grows on any land where oats, wheat, corn and rye will flourish.

8. ETERNAL CLOVER.—Our wonderment was great when we saw enormous crops of this Clover growing in California, Colorado, Nebraska and other states. Farmers in the first-named states told us that 10 tons was a frequent yield per acre. We asked a former Illinois farmer on the hay market in Denver: "What yield do you get from Alfalfa?" His reply: "This year, sir, I got over

13 tons per acre, and that load here I just sold at \$28.00 per ton." It is a wonderful Clover and will bear planting and trying everywhere. In California and where once introduced, it lives forever.

9. How to Test.—We would try half a dozen spots on the farm, sowing at the rate of 16 lbs. per acre. If it does not succeed at one place it may at the other. No matter where it succeeds, you can afford to let it grow, even if it is the very best spot on your farm.

10. Northern-grown Seed.—To our knowledge we are the only growers of Northern-grown Alfalfa Seed in the world, and we urge upon our customers to give this seed the preference. We know it is worth \$3.00 or \$4.00 a bushel more than Clover sold in Chicago and Minnesota coming from Utah and Colorado. Just give it a trial and you will find what we say is true.

11. Please Note. You may be able to get Alfalfa Clover Seed cheaper of seedsmen who are not growers, but—???! Rather pay a little more and get the hardy, vigorous Clover grown for seed, and seed only, by John A. Salzer Seed Co., La Crosse, Wis.

### Culture of Salzer's Northern Prolific Alfalfa.

12. Sow with grain, or alone, at the rate of 10 to 16 lbs. per acre, broadcast. Have your soil well plowed and harrowed. There will be a fair growth the first year, but you should not disturb this, even if plants are from 4 to 10 inches apart, but it looks all right for the next year when you can cut all the way from 3 to 5 tons, and the following year still more, and so on for years. "It should be cut when in full bloom. A little old is better than when too young; when the bloom is ready to fall off is not too late. Do not cut too much at once; for if you allow a rain to fall on your hay after it is cut it will not be worth more than one-half for feed. Do not let hungry cattle get on it while green, especially when wet, for it will blot them, which is apt to result in death. If you wish to pasture it, first feed your stock all they can and will eat, and then turn them on the green Lucerne, and no harm will come to them. It is the best thing to renew old, worn-out land that I ever saw, and there is not a weed in this country that can stand before it."

PRICE OF SALZER'S SUPERIOR NORTHERN ALFALFA OR LUCERNE CLOVER.

By mail, pkg., 5c; 1b., 25c; by express or freight, 1b., 15c; 15 lbs. (for 1 acre), \$1.60 (by mail, \$3.00); bu. (60 lbs.), \$6.00; 2½ bu., \$14.75; 5 bu., \$29.00; 100 lbs., \$9.95.

Lots of fun growing Cactus from seed. Package, 10c. More fun growing Royal Cactations 10c. Package, 25c.





# Salzer's Superior Wisconsin-Grown Alsike Clover.

We take our hat off for Salzer's Alsike Clover, this noble champion of the hardy Clover family. It's the Clover above all others for quick growth, great permanency, various soils, changeable climates, tough usage—in a word, it's the Clover, you, Mr. Farmer, will want to tie to because it is, without doubt, the most hardy of Clovers, resists the severest cold and extremes of drought and wet; heads round, flesh-colored; very sweet and fragrant; liked by bees; yields abundantly; excellent for hay or pasture, especially for lands liable to wash.

## It is the Hardest Clover in the World.

Think of it—it does well in frozen Sweden, in ice-covered Norway; it flourishes on all soils of Canada, it is at home in Wisconsin, and laughs at 40 degrees below zero. It is unsusceptible to drought, moisture, heat, or anything that usually affects Clovers. Our seed is Wisconsin-grown by us for SEED ONLY, thoroughly acclimated, and is worth, for luxuriant growth, \$5.00 more a bushel than Chicago, St. Louis, Toledo and Eastern seed. Don't be put off by seedsmen saying that theirs is just as hardy, vigorous and good as ours. It is not, by a long shot!

## THE CANADA FARMER SAYS:

"The most prominent advantages of the Alsike Clover over the common red variety are that it does not heave out of the ground in the spring with the frost, and consequently can be sown on damp ground with good results. It makes finer and better hay, for the stalks are not so thick and woody as those of Red Clover."

**Prof. Beal, the great authority on American grasses, says of the Alsike:** "Alsike likes rather moist land, containing some clay. It is smoother and more delicate than Red Clover. The stems remain green after cutting. It stands dry weather and is not apt to winter-kill."

**The Southern Planter says:** "In the early spring sowed 1 pound on a quarter of an acre. It germinated well, and, like Red Clover, not only made a good stand, but in the following spring it came up well and on June 16th stood from 20 to 30 inches high."

**Chas. L. Goodell, Barnum:** "From the Alsike Clover I cut 2½ tons per acre, being 4 feet tall first cut."

**Anna Olson, Rochester, Minn.:** "The Alsike sown in April is now 2½ feet tall; very fine."

**C. A. Guthrie, College Springs, Iowa:** "The Alsike (second crop this year) is now 3 feet high."

**S. S. Jerdo, Whallonsburg, N. Y.:** "The Alsike is very fine and large."

**John Adams, Visalini, Ky.:** "The Wisconsin Alsike did splendidly."

**Jos. Vanorny, Lesterville, S. D.:** "Wisconsin Alsike does well in this county."

**Hans Kruse, Chelsea, Wis.:** "The Wisconsin Alsike does splendidly. It is 3½ feet tall; good for 4 tons hay."

**O. Palmer, Palmersburg, Ill.:** "Have had good success with Alsike and Alfalfa."

**S. Petteyler, Rinord, Ill.:** "The Wisconsin Alsike, sown April 3, measured 4 feet in July."

## LOOK AT THE ABOVE ILLUSTRATION!

That is the way Salzer's Alsike Clover acts. See the vigor it shows in its first week's growth, after the frost has left and the warmth appears; then look at the third week, and the luxuriance of the fourth, and the magnificent growth of the sixth week. It is peerless in every respect. But you must remember, in order to get this magnificent growth you must get the true Salzer's Wisconsin-Grown Alsike Clover. Now, no other seedsmen can offer you Salzer's Wisconsin-Grown Alsike, grown right here under our eyes, and we urge upon you, if you are going to make a trial, make it with the genuine article, and purchase same of the Salzer Seed Co.



Wondering what I'll do with all my hay—Salzer's seeds produce so much.

Alsike. Indeed, for general cultivation, we like the two slightly mixed. They grow well that way and the seed is much cheaper. Superior seed is very, very scarce this year.

**PROVIDING YOU SOW YOUR LAND TO SALZER'S EXTRA GRASS MIXTURE AND THEIR MAGNIFICENT CLOVER SORTS,** that you will either have to build your barns larger to store your wonderful crops of hay, or have 100 to 200 tons to sell in the market. We will warn you in time, if you do not wish these glorious results, you must sow some other seedsmen's Grass Seeds, for the Salzer Seed Co.'s Mixtures and Clovers are grown for seed only, and will return yields that will make your heart glad and surely fatten your bank account.

## CULTURE OF ALSIKE CLOVER.

**Sow 6 to 10 pounds per acre.** The seed is very small. Have soil well prepared. Usually best to sow under cover of Spring grains. The patch can usually be pastured a little in the fall, while for seed purposes the first crop is taken. The first, second and third cuts will make magnificent hay. It prefers a moist soil, containing a trifle of clay, but stands dry weather splendidly. It attains its heaviest yield the third year. Salzer's Wisconsin-Grown Alsike seed is the winner everywhere. B Seed contains some Timothy, as this grass does splendidly when sown with Alsike. Indeed, for general cultivation, we like the two slightly mixed. They grow well that way and the seed is much cheaper. Superior seed is very, very scarce this year.

## PRICE OF SALZER'S SUPERIOR WISCONSIN-GROWN ALSIKE SEED.

By mail, pkg., 5c; lb., 30c; by freight, lb., 20c; pk., \$2.25; bu. (60 lbs.), \$8.50; 2½ bu., \$21.00; 100 lbs., \$14.00. B Alsike—(For seeding for hay, we always use the B Alsike; it's fully as good for this purpose and gives great satisfaction.) Lb., 15c; pk., \$1.75; bu., \$6.50; 2½ bu., \$16.00; 100 lbs. and sack, \$10.50.

## GRASSES. PHALARIS.

**A MAGNIFICENT GRASS FOR WET SOILS.** This wonderful perennial grass is widely distributed in the marshes of the Northern States, nearly across the continent, where it attains a height of 4 to 6 feet or more. It is grown in large quantities on rivers and lakes of Germany, and other marshy places, as it furnishes a tremendous amount of hay per acre. It will grow on land that is too wet for Red Top, and for such soils we heartily recommend it, that is, for tenacious clay, for marshy, wetlands. We are sure that it will do well throughout America, and will be hailed with delight by farmers as a great and good hay plant. At Worburn, England, this remarkable grass, which sends its long twining roots deep after strength into the soil, and then brings forth grass 4 to 7 feet tall, of great richness. At Worburn it yielded 15,103 POUNDS of magnificent hay per acre! Its bright shiny seed require about 15 lbs. per acre. It increases fast. Try it. It's grand. Pkg., 10c; 1lb., postpaid, 50c; 5 lbs., by freight, \$2.25; 15 lbs., \$6.50.



PHALARIS.



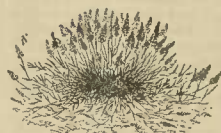
1. RED FESCUE.



2. SWEET VERNAL.



3. WOOD MEADOW.



4. CREEPING BENT.



5. TALL FESCUE.



6. FESCUE GRASS.



7. ROUGH-STALKED MEADOW.



8. DOGSTAIL.



9. YELLOW OAT.

1. Red Fescue—Splendid for sowing on dry, sandy soil; hardy; excellent for this purpose. Lb., 22c; 100 lbs., \$18.00.

2. Sweet Vernal—Fine for all mixtures; imparts a sweet fragrance that is liked by all cattle. Rapid growth. Lb., 15c; 100 lbs., \$13.00.

3. Wood Meadow—Well adapted for either pasture or pleasure grounds, having succulent and nutritious herbage; of early growth, and thriving well under trees. Pkg., 5c; lb., 28c; bu., \$2.95; 100 lbs., \$20.00.

4. Creeping Bent—Resembles Red Top. Does best on wet, marshy soils. Relished. Rapid growth. Lb., 20c; bu., \$2.00; 100 lbs., \$15.00.

5. Tall Fescue—Splendid on moist lands, Rapid and luxuriant growth. Greatly relished by all cattle. Lb., 20c; bu., \$2.45; 100 lbs., \$16.00.

6. Fescue Grass—A native of Australia. Does well on any high, dry soil, yielding two heavy crops a year. Much liked by cattle, which will walk over everything to get at it. Lb., 28c; 100 lbs., \$24.00.

7. Rough Stalked Meadow—Valuable for pastures and meadows, particularly on damp soil and sheltered situations, producing a constant supply of nutritious herbage greatly liked by cattle. Pkg., 5c; lb., 28c; bu., \$3.00; 100 lbs., \$21.00.

8. Dogstail—Very valuable for dry lands and sheep pastures. Lb., 35c; bu., \$3.50; 100 lbs., \$24.00.

9. Yellow Oat—Good for dry pastures and meadows. Pkg., 5c; lb., 45c; 100 lbs., \$40.00.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 25 cents.



## Far Famed Timothy and Blue Grasses!

### Salzer's Dakota-Grown Timothy.

So well known that it needs no description. Our seed is Dakota-grown, and of an unusual vigor. Our patrons will be surprised at its strong growth and heavy cropping properties. It is certainly worth 50c more than common seed, or, as John Walworth, of Iowa, said: "I would rather pay \$5 a bushel for your matchless, vigorous Timothy and \$10.00 a bushel for your Red Clover, than \$1.25 a bushel for Chicago or St. Louis Timothy, and \$3.00 for their Clover, because your seed is so fine and of such unusual productiveness, and I get double as much from it."

Please read what we say regarding Clover Seed under prices for Red Clover. The same applies to our wondrously prolific, rich hay-producing Timothy. If you wish common Timothy, such as is sold in Minneapolis, Des Moines, Chicago, Milwaukee, — seeds grown by any one and everywhere, — we sell same under Prime to Choice much cheaper than our matchless, prolific, carefully-grown Dakota Timothy Seed.

#### PRICE OF TIMOTHY SEED.

Salzer's Superior.—Lb. by mail, 18c; by freight, lb., 8c; pk., 50c; bu., \$1.45; 2½ bu., \$3.35; 100 lbs., \$3.15.  
Prime Merchants Grade.—Pk., 50c; bu., \$1.25; 2½ bu., \$2.90; 100 lbs., \$2.65.

### Red Top—Chaff Seed.

Sheep are particularly fond of this, either as grass or as hay. It is especially valuable for a permanent pasture, where grazing is continuous. It withstands our cold winters and flourishes almost everywhere. Fields should be well stocked with cattle, as they do not like Red Top if allowed to grow old or dry on the meadow. It would answer well to sow Red Top separately on moistlands where old grass has run out or become mossy; on such places it would fill the soil with numerous roots and make it more passable. Also on moist, undrained soils, liable to occasional overflow, if cut early, it has a thick bottom and makes a heavy crop of second-hand hay. Sow 14 lbs. chaff per acre. Lb., 12c; postpaid, 20c.

No. 1.—Salzer's Superior Chaff, Pk., 40c; bu., 90c; 100 lbs., \$3.00.

No. 2.—Chaff Seed, Pk., 35c; bu., 75c; 100 lbs., \$4.50.

### Clear Red Top Seed.

This is the seed free from chaff, while the above offered grades contain chaff. One pound of this seed will go as far as 4 pounds of the chaff seed—the seed usually sold by dealers. It is only within the last 2 or 3 years that mills have been made that will take Pure Red Top Seed from the chaff. Now, we earnestly advise everybody who wants Red Top Seed to buy the Clear or Fancy Seed, because he gets more for the money. It is always scarce and high priced, but 100 pounds will seed more than 400 pounds of the other! It is surely one of the very best grasses to sow for permanent sheep pastures.

Salzer's Superior.—Pkg., 10c; lb., 25c, postpaid; by freight, 14 lbs., \$1.75; 50 lbs., \$5.90; 100 lbs., \$11.00.  
No. 2.—Pkg., 5c; lb., 20c, postpaid; by freight, 14 lbs., \$1.50; 100 lbs., \$8.75.

#### Water Meadow

Grass—This is a splendid pasture grass for wet situation. It is eagerly eaten. Sow 20 lbs. per acre. Pkg., 5c; lb., 30c; bu., \$3.00; 100 lbs., \$20.00.

#### Water Fescue

—A grand grass for moist soils. Lb., 20c; bu., \$2.50; 100 lbs., \$17.00.

#### Floating Meadow

—Splendid for wet soil. Pkg., 5c; lb., 25c; 100 lbs., \$23.00.

#### Water Spear

—For wet soils. Pkg., 5c; lb., 25c; 100 lbs., \$23.00.

#### Fowl Meadow

—A splendid Grass of luxuriant growth and heavy hay yield. Excellent for moisture. Grows 4 feet tall. Pkg., 5c; lb., 18c; bu., \$2.30; 100 lbs., \$16.00.

#### Rib Grass

—Does well on dry soils, especially so in mixtures and on barren hills where other grasses do poorly. Long leaves; grows 2 feet high. Pkg., 5c; lb., 25c; postpaid, 33c.

### Bermuda Grass.

It is a tender, delicate Grass, growing over and binding the most arid and loose land; grows luxuriantly in every kind of soil. It is the best Grass for the South grown; it furnishes rich, green, luxuriant pasture nine months of the year. It would be cheap at ten times the cost. Pkg., 10c; oz., 20c; ¼ lb., 60c; lb., \$1.75; 5 lbs., \$8.00.

### Kentucky Blue Grass.

It does well everywhere, from Maine to the Pacific Coast, and from the Gulf to the frozen line of Northern Canada! It is surely well known.

Known the world over as the rich verdure decking the celebrated Blue Grass region of Kentucky. It is one of the very best grasses for dry meadow growth. The hay crop is of such excellent quality that all cattle relish it and fatten. It is readily eaten by cattle, it carries its verdure into winter longer than most other sorts of grasses, and in the early spring is out soon with its rich green. It makes exceedingly fine hay and is fit for cutting in early spring; indeed, this is the first plant that puts forth its leaves, and remains green if the season is favorable. Early in the fall it takes a second growth and flourishes vigorously until the ground freezes. Blue Grass makes the sweetest and best of hay. It should be cut as the seeds begin to ripen; spread it well and protected from rain and dews; on the second day stack and shelter it.

#### PRICE OF BLUE GRASS.

Salzer's Superior Kentucky Blue Grass.—Lb., postpaid, 25c; by freight, lb., 15c; pk., 50c; bu., \$1.25; 100 lbs., \$3.50.  
Prime to Fancy Blue Grass (not our growth).—Lb., postpaid, 20c; by freight, lb., 12c; pk., 45c; bu., \$1.00; 100 lbs., \$6.00.

### Canadian Blue Grass.

(*Poa Compressa*.) The hardest grass in cultivation; should not be confounded with the Kentucky Blue Grass. Canadian Blue Grass shoots its leaves very early. All grazing animals eat it greedily; cows fed on it produce a very rich milk. It is especially relished by sheep. Its bluish-green stems retain their color after the seed is ripe. It shrinks less in drying than most other grasses. It is an excellent grass for dry, sandy, thin soils and banks, and for covering the surface of rocky soils.

Salzer's Superior.—Pkg., 5c; lb., postpaid, 20c; by freight, pk., 40c; bu., 14 lbs., \$1.35; 100 lbs., \$7.00. Prime.—Bu., \$1.25; 100 lbs., \$6.00.

### Salzer's Wonderful Orchard Grass.

The most valuable of all Grasses for either pasture or hay lands. Whether grown alone or in mixtures, it is immeasurably ahead of Timothy, as also of other grasses. We consider it the very best of all

Grass sorts to sow. It can be cut 3 weeks earlier than Timothy, if sown alone, but we urge it being sown in a mixture with other grasses, as then it comes into grand play as the leader of all. It grows wonderfully luxuriant—furnishing, when sown alone, from 2 to 3 tons of hay per acre, and when sown under our Orchard Grass Mixture for rich soils, at the rate of 4 tons of hay per acre. If cut for hay, while other grasses are thinking about starting again, the Orchard Grass is already up, and furnishes rich, green herbage in lavish quantities. It's a splendid pasture grass, and is eagerly eaten and very nutritious. We list two grades. Great care should be exercised in buying Orchard Grass, as much is offered by seedsmen who are not growers that is mixed with Perennial Rye, etc.

Of it ex-Governor Hoffman says: "Know of no grass better adapted for Wisconsin and Illinois, and that deserves greater attention on the part of the American farmer than Orchard Grass. It flourishes on any and all soils. It is extremely rich in herbage. The leaves are flat, vigorous, juicy, of a dark green color, and of great nourishing power. It has three excellent points to recommend it; it is extremely early, insusceptible to drought—indeed, it will flourish when other grasses dry out—and is enormously productive."



Salzer's Northern-Grown Superior Orchard Grass.—Lb., postpaid, 25c; by freight, lb., 16c; pk., 60c; bu., \$1.75; 100 lbs., \$12.00.  
Prime to Choice (this is the grade usually sold by seed dealers).—Lb., postpaid, 20c; by freight, lb., 12c; pk., 50c; bu., \$1.40; 100 lbs., \$9.50.

### Meadow Foxtail.

One of the most desirable of all Grasses for permanent pasture, being early and rapid in growth. It thrives best on rich, moist soils. Hardy and prolific, returning heavy crops. It stands in great repute among the farmers of England and Scotland, on account of its quick growth. It vegetates with extraordinary luxuriance, and is, therefore, both as a first crop and as after Grass, justly considered as holding the first place among the best Grasses, whether used as green fodder or made into hay; cattle are fond of it, though it is said to be less relished by oxen than by any other stock.

Pkg., 5c; lb., 25c; bu., \$3.25; 100 lbs., \$22.00.

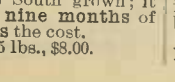
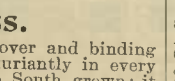
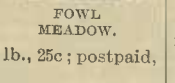
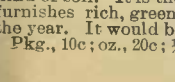
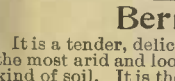
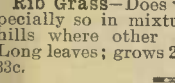
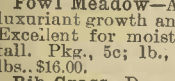
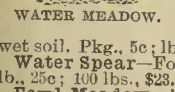


MEADOW FOXTAIL.

### Meadow Soft Grass.

*Holcus Sanatus*—This is used in great quantities in some portions of Europe. Prof. Phasen of Mississippi quotes Hon. Wm. Lewis of Louisiana as having grown the grass with great satisfaction for many years, and calls it the best and most profitable grass for some lands. In Ireland it is largely used in pastures, entering almost all pasture and meadow mixtures.

Lb., 15c; bu. of 14 lbs., \$2.00; 100 lbs., \$12.00.





# SALZER'S CELEBRATED LUXURIANT RYE GRASSES.

## ENGLISH RYE GRASS.

(PERENNIAL RYE.)

Perhaps there is no Grass of the newer varieties that is being so largely sown all over America as English Rye, with the exception possibly of the Orchard Grass.

It is found to flourish on all kinds of soil, and grows under circumstances of different management on many upland situations, though firm and somewhat moist midlands are the most appropriate. It soon arrives at perfection, and produces, in its first year of growth, a good supply of early herbage, which is much liked by cattle.

Known as the best of all Rye Grasses, owing to its splendid qualities and large acreage in England of this superb Grass. Flourishes on dry soils, though it prefers moist lands. It arrives at perfection rapidly and is eagerly eaten by cattle. Cut for hay immediately after blossom.

**Salzer's Superior**—By freight, pkg., 5c; pk., 40c; bu. of 14 lbs., \$1.25; 100 lbs., \$6.50; lb., postpaid, 18c.

**Common**—14 lbs., \$1.00; 100 lbs., \$5.75.



ITALIAN RYE GRASS.

## ITALIAN RYE GRASS.

It is a wonderfully rapid grower and returns heavy hay crops. Thrives easily. Sow 20 lbs. per acre. It is particularly adapted for permanent pastures or meadows, where it thrives luxuriantly, bearing great quantities of nutritious hay. Compared with any of the varieties of Rye Grass, the Italian Rye Grass affords a stronger braid, arrives at maturity sooner, has a greater abundance of foliage, which is broader and of a more lively green color, grows considerably taller, is more upright or less inclined to spread on the ground, its spikes are longer, spikelets more thinly set, and upon the whole produces a less bulk of seed, which is smaller, and the greatest quantity of rich hay.

**Salzer's Superior**—Pkg., 5c; lb., 15c; pk., 50c; bu. of 14 lbs., \$1.25; 100 lbs., \$7.50.

**Common Italian Rye Grass**—Bu., \$1.10; 100 lbs., \$6.75.



TALL MEADOW OAT.

## Tall Meadow Oat Grass or French Rye.

A magnificent Grass of rapid, luxuriant growth, growing on rich soil by June 15th to the height of 4 feet. Better than Timothy. Cut when in blossom. Can be cut three times, and does well with Orchard Grass and Red Clover. Does well if sown alone, or a mixture of 2 parts of Orchard Grass, 2 parts of Alsike Clover, will give excellent results. When sown this way, 25 lbs. per acre should be used. We believe the Oat Grass to be much more valuable than the Timothy, for the reason that it furnishes more hay and does not exhaust the ground as much. Can be fed as a pasture grass, all cattle relishing same. Tall Oat Grass vegetates with great luxuriance; it is early and productive, and affords a plentiful aftermath. It is found most beneficial when retained in a close state of feeding. It makes good hay, is natural to sandy loams, but thrives best on strong, tenacious clays. "It possesses the advantages of early quick and late growth for which the Tall Oat Grass is esteemed, tillers well, and is admirably calculated for a pasture Grass. I measured some on the 20th of June, when in blossom (when it should be cut for hay), and found it 4 1/2 feet long. I have sown it in autumn and spring, with Clover, on a sandy loam, with good effect."

**Salzer's Superior**—Pkg., 5c; lb., 15c; bu., \$1.90; 100 lbs., \$12.50.

**Common Seed**—Bu., \$1.75; 100 lbs., \$10.00.



ENGLISH RYE



SALZER'S MEADOW FESCUE

## THREE SPLENDID FESCUE GRASSES.

**1. MEADOW FESCUE.**—This magnificent Grass does exceedingly well in America. Indeed, our climate and soil seem to be particularly adapted to its growth. Does splendidly, especially in the states named further on in this sketch. A grass of great value, growing to the height of 4 feet, and produces a great amount of hay per acre. Grows naturally on moist soils, and has no superior as a pasture grass sown with other grasses. Now this Grass is remarkable in many respects. It grows on all soils, does splendidly on the prairies of Iowa and Nebraska, flourishes in all states where tried, especially Illinois, Wisconsin, Missouri, Indiana, Ohio, Michigan, New York, Pennsylvania and the South. Grows on wet or dry soils. When well grown you will wonder how you got along without it. Sowing alone, use 25 lbs. Very nutritious and excellent in all respects. In England and Europe it is receiving great attention. Dr. Stabler pronounces it one of the most magnificent grasses in culture. The great seedman, Sutton, in England, calls it one of the most valuable, perhaps the most valuable of grasses that can be sown. It is a magnificent grass for permanent pasture, outlasting almost every other variety known. Lb., 12c; bu., \$1.00; 100 lbs., \$7.00.

**2. SHEEP'S FESCUE.**—Excellent for sheep pastures; is short and dense in growth, making it valuable for grass lots. This variety of grass is fast becoming indigenous to America through large usage, and, although it is not so tall a growing variety, nor as luxuriant a grower as Meadow Fescue, or Hard Fescue, it is yet an excellent sort to mix in with other grasses. It has a more tufted habit of growth; is short, with upright leaves. It is particularly relished by sheep, hence the name Sheep's Fescue. It is very largely cultivated, especially in mixtures for pastures, as it will last almost a lifetime. Lb., 15c; 100 lbs., \$10.00; bu., \$1.50.

**3. HARD FESCUE.**—This is a splendid Grass, and may be classed among the very best native grasses for general purposes, as it will thrive on a great variety of soils and produce a great amount of fodder, and has the habit of resisting the effects of severe droughts in summer to a remarkable degree. Hence it is a splendid grass for dry, light soils. Well adapted for parks and pleasure grounds. Dwarf growing; hardy; relished by cattle and sheep. Sow 20 lbs. per acre. Lb., 15c; bu., \$1.50; 100 lbs., \$10.00.

## OUR GREAT HOG PASTURE MIXTURES.

Here we have two great mixtures, one No. 11 and the other No. 28. We cannot say enough in praise of the same. No. 28 will give you quick results; indeed, we have seen some sown in the latter part of March that was fit for use in April. It is very luxuriant and of quick growth. The No. 11 is for permanent hog pasture mixture. Now, that is an excellent mixture of such Grasses as do well and are of permanent character.

### PERMANENT HOG PASTURE.

**No. 11.** Specially selected for a permanent hog pasture on good, rich soils. We can heartily recommend this mixture. The grasses contained therein are A No. 1. They are splendid for hog pasture. They sink their roots deeply, as a rule, and furnish a great abundance of herbage. We cannot too strongly recommend same for permanent pasture. English Blue, Alsike Clover, PER ACRE.  
Orchard Grass, White Clover, 15 lbs. at 12c, \$1.80  
Mammoth Clover, Timothy, 50 lbs. .... 5.75  
Rough-Stalked Meadow, 100 lbs. .... 11.00



**No. 28.** This mixture for pastures is renowned. Salzer's Hog Pasture Mixture has stood the test for years, and the increased sales annually attest its popularity. The mixture we offer here comes into play the first year as that splendid Clover, Salzer's Giant Incarnat or German Mammoth (see pages 99 & 100), enters largely into its composition. We are sure that it will please everybody. It is sold very cheap. This mixture insures splendid food in the first season—yes, luxuriant pasturage.



6 lbs. Salzer's Giant Incarnat Clover,  
2 lbs. Salzer's Mammoth Clover,  
2 lbs. Salzer's English Rye Grass,  
2 lbs. Salzer's Italian Rye Grass,  
1 lb. Salzer's Creeping Bent Grass,  
1 lb. Timothy.

14 lbs. (sufficient for 1 acre) \$1.50  
50 lbs. .... \$5.00  
100 lbs. .... 8.50

Bromus Grass, see page 104.



# BROMUS INERMIS.

## The Uncrowned King of the Deserts and Dry, Sandy Soils.

The most wonderful of Grasses for dry soils. It is a Grass for the desert, a Grass for drought-stricken countries, the Grass for Nebraska and the Dakotas, for Iowa, Kansas, Texas, Colorado, Montana; yes, for each and every State of the United States; in fact, any and everywhere where you are apt to have long sieges of dry weather; but one must not think that it does not do well on soil where there is plenty of moisture, for on such soils its magnificent, luxuriant growth comes into full play.

This Grass comes to us from Russia, and it does exceptionally well in our territory. It grows a tremendous crop, yielding all the way from 3 to 7 tons per acre, as you can cut same two or three times a year. It grows from 2 to 5 feet tall. In Dakota we obtained from one patch of five acres over 1,000 pounds of seed, in addition to four tons of excellent hay per acre. Although the price of this Grass is a trifle high, it surely will pay everybody to plant same bountifully. Nothing that we had on our great South Dakota farms did better or pleased the public at large better as a Grass than our Bromus Inermis. It is the Grass for the Dakotas, for Kansas, Iowa, Nebraska, Montana, etc. It is very nourishing, equally as nourishing as Timothy or Orchard Grass. We recommend it for trial, and give it our unqualified endorsement. It is, indeed, a Grass invaluable for the dry and hot regions, on account of its drought-resisting qualities.

The Department of Agriculture has been experimenting with this Grass at its experimental stations in the arid regions. The Experimental Grass Station at Garden City, Kan., says: "We have grown *Bromus Inermis* successfully, and we think it is the coming grass for the arid regions of the West. It is green from the middle of March to about November." Prof. Shaw, of Minnesota, pertinently says: "This Grass cannot be obtained too soon by the farmers of the Northwest." It is the great Grass for hot dry climates and soils. It will grow on all kinds of soil, even on yellow sand, and is equally good for pasturing, curing into hay, or cutting green. All kinds of stock eat it readily, and it is very rich in nutritive value. Perennial; 2 to 5 feet high, flowering in June and August.

The South Dakota Experiment Station, of Brookings, says:

This is the best Grass that has yet been tried at this station. When properly sown it catches well, giving a good sod the first year; in favorable seasons a fair yield of hay may also be obtained. Up to the present the best results have been obtained by sowing plenty of seed on well prepared ground as early as possible in the spring. From two to two and one-half bushels should be sown to the acre, depending somewhat upon the season and condition of the soil. The forage, though coarse, is of excellent quality, and, under ordinary circumstances, a large amount of early spring and fall feed may be obtained, in addition to a good yield of hay. Thus far the grass has endured drought perfectly, and has never winter killed in the least.

## A Cloud of Witnesses.

Hon. H. F. Hunter, of South Dakota, has the following to say regarding Bromus Inermis: "Put me down as saying deliberately, after several years of careful test with Bromus Inermis. The great-est grass, the best grass, the most nutritious grass, the biggest yielding grass, the finest flavored grass, the richest, most luxuriant grass; the grass for every last farmer in South Dakota to sow, plant and grow, is Salzer's Bromus Inermis. I say Salzer's Bromus Inermis because that is the genuine Bromus Inermis, as we know of some introduced by other seedsmen that is not the genuine article but badly mixed; but Salzer's Bromus Inermis is the true stuff. We congratulate the John A. Salzer Seed Co. for being the first to introduce this grand grass to the notice of the American farmer, and we are glad to note that the wide-awake tiller of the soil appreciates what the Salzer Seed Co. is doing in the line of introducing new grasses, forage plants, cereals, etc."

The Prairie Farmer endorses it with all its might.  
The Farm Journal pronounces it a great Grass.  
The Germania says it is the best Grass on earth.

Hon. F. A. Hoffman, ex-Governor of Illinois, heartily endorses this great Grass. In a personal interview with him he said among others: "It is unquestionably the rarest grass, the greatest new grass, the most nutritious and prolific grass for the American farmer introduced of late years. Its great utility is that it will do well where no other grasses grow, that is, in the dry arid regions." He says, "The seed obtained from you last fall grew splendidly; it is immense. I shall plant a large acre- age this season."

Hon. Chas. Lindsey, ex-State Senator of Wisconsin, says: "It is a magnificent grass. I shall plant plenty in 1900."

The John A. Salzer Seed Co. say: "Go to the ends of the earth, as we did, search where you will, visit every meadow, every pasture, every grass plot on earth, and nowhere will you find a better, more nutritious grass for hay and pasture, fit for so many different kinds of soils, and doing so well on soils where nothing else will grow, nowhere will you find a better grass than Bromus Inermis."

S. M. Tracy, Director Mississippi Experimental Station, says: "Bromus Inermis, endures the summer heat and drought much better than the Fescue Grass, and being a perennial, is much more permanent. Like nearly all grasses, it makes best growth on rich soils, but even on thin and barren fields it is one of the best. Seed is produced sparingly and is hard to obtain in this country."

## A FAIR WARNING TO ALL.

We cannot too strongly impress our patrons with the fact that we are headquarters and only large growers of this Grass in America, and that it will pay them to secure it direct from us rather than run any chances of receiving some other variety or poor seed elsewhere. As stated by Mr. Tracy, the true seed is very scarce in America, and is consequently liable to be offered by unscrupulous houses who are in reality unable to supply the true stock, and more than likely will send you a poor substitute.



Rich, luxuriant pastures Bromus Inermis gladly gives to the farmer!



In Dakota Bromus Inermis yielded for us in 1898 and 1899 at the rate of 7 tons hay per acre.

## It is a Tremendous Grower.

On our own fields, where we have now cultivated same for the fourth year, the Bromus Inermis attains a height of 5 to 6 feet. It is extremely bushy and furnishes an endless amount of magnificent hay. When we were in Europe we were most remarkably impressed with the future of this Grass. In Russia, where same is at home, they cut it three times for hay, and it is not an unusual thing to get nine tons of extremely nutritious hay per acre; in addition to this, good pasture late in fall. Now, what it can do in Russia we are sure it can do even in a greater measure here in America, for we have soils that are peculiarly adapted to it. We have grown, in a small way, Bromus Inermis and Alfalfa Clover together, and have made a mixture which we call our Bromus Mixture. This is composed of Alfalfa and Bromus properly mixed to give the very best results. There is not an agricultural college in Canada or America that has tested same but endorses it emphatically. You will do the same by giving it a trial, but by all means buy our Northern-grown seed, as we are the only seedsmen in America growing same.

## FREE! FREE!

A full description of how to grow Bromus Inermis—this, the grandest of all Grasses—is sent you free with each 1 pound or larger order. It is worth \$500 to you, Mr. Farmer, and to get a good start with this Grass will be worth thousands to you in time. Sow 14 to 21 lbs. of Salzer's Splendid Dakota-grown Seed per acre—of the No. 2, you should not sow less than 25 lbs. per acre. Sow a plenty of Seed at first seeding and you will get a big, heavy, splendid start at once that will please, delight, yes, astonish you and last for years.

## PRICE OF BROMUS INERMIS.

Salzer's Splendid Dakota-Grown Seed—Lb., 20c; postpaid, 28c; 14 lbs., by freight, \$2.00; 100 lbs., \$13.90; 250 lbs., \$32.50. No. 2 (as is sold by other seedsmen, imported)—Pkg., 10c; lb., 23c; bu., \$1.70; 100 lbs., \$11.00 net; 250 lbs., \$27.50.



## Grass and Clover Mixtures—What to Sow.



duce an even, healthy, vigorous, strong growth on different soils, as is found under the following mixtures.

For the pastures we want grasses to mature and bloom at different times, so that cattle find nourishment all the season; while for the meadows the opposite is preferable—all should bloom and ripen at the same time.

### THOUSANDS OF PRAISES.

Ex-Governor Hoffmann of Illinois, one of the ablest practical agriculturists of America, says: "You no doubt remember my purchasing a lot of Grass seeds from you last year. The varieties included Orchard Grass, Tall Meadow Oat, English Rye, Meadow Fescue, Timothy, Clover, etc., to seed down a ten-acre lot to permanent meadow. The present forsummer was unfavorable to Grass, yet we cut on the ten acres about 25 tons of splendid hay. The aftergrowth will furnish superior pasture during the fall."

An Iowa farmer says: "Your Grasses gave me the finest meadow in this state." A Michigan farmer: "The Orchard Grass Mixture is a beauty to behold; such a dark green I never saw before. Some of the blades are 3 feet high. The Alsike Clover is a wonderful grower." One from Illinois says: "The Giant Incarnat Clover is in full bloom. Such magnificence!" One from Indiana exclaims: "How can you clean your Clover and Grass so thoroughly?" A Minnesota farmer is happy because he cut 3 tons magnificent hay per acre from first cut of our Extra Grass Mixtures. A Texas Granger says his grass field is the wonder of all. A Tennessee husbandman is willing to proclaim to the world that Salzer's Extra Grass and Clover Mixtures are the best in the world.

H. H. Adams, Fairfield, Wash., October, 1897.—"Your Grass Mixture is all you claimed for it. It has made a strong, vigorous growth, and gives promise of making a heavy yield of hay next season. It would pay for cutting even now."

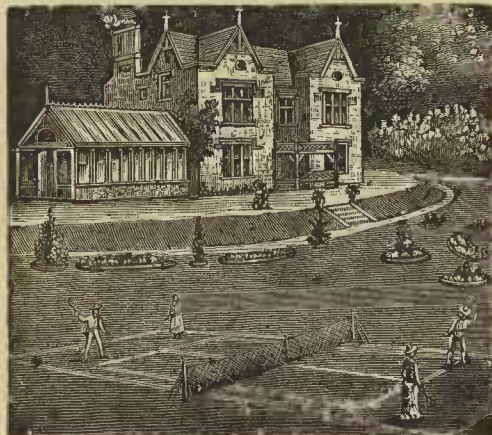
A. McCoy, Burnersville, W. Va.—"The Grass Mixture I ordered from you last spring did well, as did the Grass Mixture I ordered from you the year before. I think your Grass Mixtures just suit this country."

Henry Gerrits, Holland, Wis., October, 1897.—"The Clover and Grass Mixture that I bought from you last spring are in good standing, as are also all the other seeds I bought from you."

Thus thousands of our farmer friends write us, and thus you will praise our Grasses if you will but use them in 1900.

## LAWN GRASS SEED.

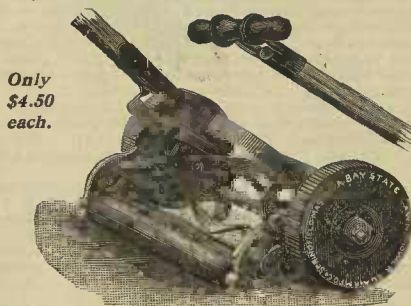
It is the easiest thing in the world to grow a beautiful lawn. How often in our own city, as well as when away from home in other towns, do we find people spending from \$10.00 to \$25.00 sodding a lot, when 50c to \$1.00 worth of Lawn Grass Seed would do the work, would do it better and give a thicker swath and a greater growth than any sod you can find and put on anywhere. There is nothing that gives quicker growth and a thicker sod than Salzer's Superior Lawn Grass Mixture. It not only does well in the North, but it does well in the East, West, South, and anywhere and everywhere.



Sown with Salzer's Superior Lawn Mixture. A quart of seed sows 20x25 feet, costs 20c, postpaid.

### CULTURE OF LAWN GRASS.

For a lot 50x100, we would sow 10 quarts of Lawn Grass Seed; for an acre we would sow 50 pounds; It always pays to sow Lawn Grass thickly, in order to get a good growth at once. Prepare your soil well, sow the seed and press the same firmly. When roller is missing, attach two boards, 8x14 inches to your feet and "walk it down." A man can thoroughly press 10,000 square feet easily in one day.



Only  
\$4.50  
each.

Salzer's Superior Mixture contains a small sprinkling of White Clover. Qt., 20c; 4 qts., 75c; pk., \$1.20; 10 qts., \$1.75, all postpaid; by express, qt., 15c; 10 qts., \$1.20; pk., 85c; bu., \$3.00; 50 lbs., \$7.50; 100 lbs., \$14.00.

Salzer's Superior Mixture Without White Clover—Qt., 15c; pk., 75c; bu., \$2.75; 50 lbs., \$7.00; 100 lbs., \$13.00.

### LAWN MOWER.

To keep a lawn in fine trim, an easy running grass-cutting Mower is essential. We believe we offer the very best, simplest, easiest-running Lawn Mower made. We use same on our lawn to our entire satisfaction, and would not part with our machine for a machine costing two or three times as much. A child can work same and will do it gladly. We offer two popular sizes—one cutting a 14-inch and the other a 16-inch swath. Each Mower, with wrench This Lawn Mower is A No. 1, and will surely please, and is so cheap that it ought to find a home everywhere. Price: 14-inch, \$4.50; 16-inch, \$4.75.

## GOOD, CHEAP GRASS SEEDERS.

To sow Grass Seeds economically and well, a good Seeder is absolutely necessary. We offer 6 splendid Seeders at very low prices.

### Cahoon Hand Seeder.



Sows all kinds of Grain and Grass Seed, and, at a common walking gait, sows from 4 to 3 acres per hour, throwing Wheat, Rye and Barley, 30 feet; Hemp, 28 feet; Oats, 23 feet, and Timothy, 18 feet. The bag and hopper will hold about 22 quarts. Note the remarkably low price we are selling this splendid Seeder at. Also given free with a \$30.00 order of Grass and Clover Mixture, found on page 106.

Price of Cahoon Seeder, only \$2.75.

### Thompson's Wheelbarrow Seeder.

A perfect Seeder. Complete machine, including wheelbarrow; weighs but 40 lbs. You simply push and it will do the rest. It runs itself. It is a remarkable machine. It takes a wide sweep. Forty acres can be sown in one day. It is especially adapted for sowing all kinds of Clover, Millet, Timothy, Flax and Grass Seeds. Full directions with each machine.

No. 1. Complete Clover and Grass Seeder, with 14-foot hopper, \$8.50 each.

### The Chicago Seeder.

Well known; does good work. Each, \$1.75.

### Little Giant Seeder.

Well known; like Cyclone. Each, \$1.75.

### Cyclone Seeder.

Similar to the Cahoon, though a cheaper make. Each, \$1.75.



La Crosse Hand Seeder.

Here is the Seeder for rich or poor; splendid in all respects, doing its work perfectly. It will pay for itself in sowing 5 acres twice over. It was brought forward to meet the demand for a cheap, perfect Hand Seeder. Its great advantage is that it sows the ground three times in going over once, leaving no possible chance of skipping. From 20 to 30 acres can be sown in a day if the seed is handy. Full directions accompany each machine. Also given as a premium with order of \$15.00 for Grass and Clover Mixtures (pages 106 and 107.)

Price, \$1.25; 3 for \$3.50.

On the preceding page is described the greatest Grass known to man to-day; on page 96, the greatest food for Sheep. Will you look them up and see if you can use them with big profit?

Remember we cannot use your private check; you will confer a favor by remitting per Money Order or Draft on Chicago or New York.



# A LUXURIANT MEADOW.—From Salzer's Mixture.

Lives there a farmer whose heart is not made light and happy and glad at the sight of a luxuriant meadow? To get a magnificent stand of grass, it is imperatively necessary to sow good Northern-Grown Seeds. Now, we were the first seedsmen in America to make a specialty of Northern-Grown Seeds. We now have scores of imitators, but none whose Grass and Clover Seeds equal ours in vitality and vigor of growth. Our Grass Mixtures will be a source of constant pleasure and profit, and the fact that dozens of seedsmen imitate our mixture is proof that they are good.

We cannot too often urge upon you to be very careful in the purchase of your Grass and Clover Seeds, as so many seedsmen are forced (because they do not grow seed themselves) to buy Grass Seeds in common markets. We leave you to judge what can be so obtained. We are the only seedsmen in America making the growing of Farm Seeds a great specialty of our business.

SOWN TO SALZER'S EXTRA GRASS MIXTURE FOR PASTURE



SALZER'S EXTRA GRASS & CLOVER MIXTURE  
FOR ALL SOILS AND CLIMES



VIEW OF OUR CELEBRATED LA CROSSE MEADOW JULY 3<sup>d</sup> 94 YIELDING 6 $\frac{2}{3}$  TON MAGNIFICENT HAY PER ACRE.

In order to have a luxuriant meadow, it is necessary to sow Salzer's Extra Grass and Clover Mixture. We would sow an average of 21 pounds per acre. These Extra Grass and Clover Mixtures are carefully selected to give the greatest possible results, and contain, among others, the following varieties, properly mixed:

## EXTRA GRASS AND CLOVER MIXTURES FOR MEADOWS.

### 14. FOR RICH, DRY SOILS.

Tall Meadow Oat, Timothy,  
Kentucky Blue, Italian Rye,  
Orchard Grass, Alsike Clover,  
Meadow Foxtail, Red Clover,  
English Blue, English Rye.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

### 15. FOR RICH, MOIST SOILS.

Meadow Foxtail, Creeping Bent,  
Meadow Fescue, Alsike,  
Rough-Stalked Meadow, Hard Fescue,  
Orchard Grass, Red Top,  
English Blue, Crested Dogtail.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

### 16. FOR MEADOW WET SOIL.

Creeping Bent, Fowl Meadow,  
Tall Fescue, Timothy,  
Red Top, Alsike Clover,  
Rough-Stalked Meadow, Floating Meadow,  
White Clover.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00;  
200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

## OUR EXTRA MIXTURES FOR PASTURE CONTAIN:

### 17. FOR RICH, DRY SOILS.

Meadow Foxtail, Blue Grass,  
Orchard Grass, English Rye,  
Sweet Vernal, Italian Rye,  
Meadow Fescue, White Clover,  
Dogtail, Red Clover,  
Timothy, Alsike.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

### 18. FOR RICH, MOIST SOILS.

Meadow Foxtail, Rough-Stalked  
Hard Fescue, Meadow,  
Orchard Grass, Red Top,  
English Rye, Dogtail,  
Italian Rye, Tall Fescue,  
Wood Meadow, Red Clover,  
Alsike.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

### 19. FOR WET SOILS.

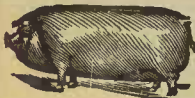
Creeping Bent, Tall Fescue,  
Red Top, Rough-Stalked  
Fowl Meadow, Meadow,  
Floating Meadow, Timothy,  
Alsike Clover.  
Bu. (14 lbs.), \$1.75; 50 lbs., \$6.00; 100 lbs., \$11.00; 200 lbs., \$20.00. Sow 14 to 21 lbs. per acre.

### 22. Alfalfa or Dry Mixture.


This is a mixture for dry, sandy soils, and is composed largely of Alfalfa Clovers. It is of rare quality and gives magnificent pastures and meadows.

Bu., \$1.75; 100 lbs., \$12.00.  
23. Specially Selected Grasses for Sheep Pastures.—Bu. (14 lbs.), \$1.65; 50 lbs., \$6.00; 100 lbs., \$9.00.  
24. Grass Mixture for Sandy Soils.—Bu., \$2.00; 100 lbs., \$13.00.  
25. Grass Mixture for Shady Places.—Bu., \$2.00; 100 lbs., \$13.00.

SEE OUR GREAT HOG PASTURE MIXTURE  
ON BOTTOM OF PAGE 103.  
AND DON'T FORGET SALZER'S GREAT ATSIKE  
CLOVER ON PAGE 101.








# BUY NORTHERN GROWN SEEDS

## SALZER'S RENOVATOR, — OR — QUICK RESULTS GRASS MIXTURE.



**PRICE.**

1 bu. =	\$1.50
50 lbs. =	4.50
100 lbs. =	8.90

This mixture is gotten out for the purpose of a Renovator Grass Mixture—one giving quick results and of high germinating character. Farmers tested same on their worn-out meadows with magnificent results; others seeded same alone and received the finest stand of grass they had ever seen, while, without exception, everybody reports in glowing terms as to the vigor, the quality and the permanency of this great mixture.

Now, Grass is far more important than Corn; Grass is king, not Wheat or Corn, because Grass and Clover outrank all cereals in value. The improvement of your worn-out pasture and meadow, or laying out of new pastures, is worthy of your very best thought. The country is full of imitators, and there are a lot of seedsmen who do not grow an ounce of Grass or Clover seed who are imitating our methods, our illustrations, our advertisements, and also our Grass Mixtures, but there is one thing they can never imitate, and that is the quality of our Grasses and Clovers. There is no other firm in the world that takes greater care as to purity and germination than we do, and in our special mixture, which we offer this year for the first time, under the name of

**SALZER'S RENOVATOR, or QUICK RESULTS GRASS MIXTURE.**

We have something that, for results and permanency, we believe seeks an equal. It is composed, among others, of those superb Grasses—Tall Meadow Oat, Kentucky Blue, Orchard Grass, Meadow Fescue, Tall English Blue Grass, Italian Rye, English Rye, Timothy, Bromus Inermis, Red Top, Dogstail, Alsike, White Red and other Clovers and Grasses. It is a mixture that has proven itself immensely popular wherever sown, and we bespeak for it a great future, and believe that whoever tests this, either for renovating his pasture or sowing alone, for MEADOW OR PASTURE, will get magnificent results. With each 3-lb. or larger order there is sent full directions as to how to sow the Renovator or Quick Results Grass Mixture to get grand results.

**THIS RENOVATOR, OR QUICK RESULTS MIXTURE.**

Is made up of such varieties of Grasses and Clovers as act quickly, give happy results in quick or short order, and then lend a permanency that is astonishing and surprising. This mixture we mowed in one season 3 times, and thereafter pastured it. That is all man can ask of Grasses, and our Renovator Grass Mixture will do for you what it has done for us and others. We predict for it immense popularity among the farmers of America, as it is fit to be sown—please remember this—fit to be sown in each county and state of the Union, and all the territories and Canada besides.

For renovating pastures, sow at the rate of 8 lbs. per acre.

For the laying down of a new pasture or meadow, sow 16 lbs. per acre.

**Price of Salzer's Renovator or Quick Results Mixture.**

Now, we are going to place the price of this so low in order to have everybody give it a trial, and we trust thousands upon thousands will order 100 lbs. or more, as it certainly will pay every farmer to do so. Just think of sowing over 6 acres with 100 lbs., at a cost of only \$8.90 or less than \$1.50 per acre! And such hay as you will get!



There are none of your cheap Grasses in this, as you find in the "Cheap Mixtures" which we get up in competition to some of the cheap seedsmen whom we are obliged to meet, but the Grasses contained in this mixture are splendid for hay, meadow or pasturage.

**PRICE—Pkg., 10c; 1 lb., 30c, postpaid; by freight,**  
 8 lbs., \$1.00; bu. \$1.50; 50 lbs., \$4.50; 100 lbs., \$8.90.

**PRICE.**

1 bu. =	\$1.50
50 lbs. =	4.50
100 lbs. =	8.90

# JOHN A. SALZER, LA CROSSE, WISC.

## Cheap Grass and Clover Seed Mixtures.

We are often advised by our farmer customers that they are offered Grass Seed Mixtures by seed merchants who are not growers but who go into the open market and buy up their Grass Seeds and sell same to the farmer trade at a lower price than we offer our Extra Grass Mixtures, which are found fully illustrated and described on page 106 of our catalogue. Now, in order to meet the prices of these dealers, we have arranged the following mixtures. They are all composed of our best Grasses and we know that for the price they will give great satisfaction. Were we using for our own planting, we would in every case use our Extra Grass Mixtures, or our New Renovator or Quick Results Mixture, for we believe that these Mixtures are composed of Grasses in such proportions as will do well everywhere. In addition to this, our Extra Grass Mixtures have been before the farmer public for many years and have given great satisfaction everywhere. These Mixtures can all be ordered by numbers. The prices, in all cases, are extremely low, and we hope to receive large orders for same.

Please bear in mind that these Cheap Mixtures on this page we believe are better in quality and germination than the best mixture offered by many seedsmen, for we believe we are the only seedsmen in America who grow Grasses and Clovers for seed.

### CHEAP CLOVER-GRASS MIXTURES FOR PASTURES AND MEADOWS.

**No. 1.** For high and dry ground, light soils; for meadows.

English Blue, Sweet Vernal, } Red Fescue, Red Clover, }	PER ACRE.
Crested Dogstail, } Orchard Grass, Red Top, }	16 lbs. at 9c. \$1.44
English Rye Grass, } Lucerne, White Clover, }	50 lbs. .... \$4.00 100 lbs. .... 7.90

**No. 2.** For dry and high ground, heavy or strong soils; for meadows.

Tall Meadow Oat, } Orchard Grass, Sweet Vernal, }	PER ACRE.
English Rye Grass, Red Top, }	16 lbs. at 9c. \$1.44
Meadow Fescue, Red Clover, }	50 lbs. .... \$4.00 100 lbs. .... 7.90
Red Top Grass, Alsike Clover, }	
English Blue, Timothy, }	

**No. 3.** For moist ground and rich soils; meadow.

Soft Meadow, Red Top, } Meadow Fescue, } Tall Meadow Oat, }	PER ACRE.
Italian Rye Grass, } Timothy, English Blue, }	16 lbs. at 10c. \$1.60
Sweet Vernal, Alsike Clover, }	50 lbs. .... \$4.50 100 lbs. .... 8.90

**No. 4.** For moist ground that is overflowed occasionally; for meadows.

Tall Fescue, Red Top, } Meadow Fescue, } Red Top Grass, }	PER ACRE.
Meadow Foxtail, } Timothy, English Blue, }	16 lbs. at 10c. \$1.60
Alsike Clover, }	50 lbs. .... \$4.50 100 lbs. .... 8.90

**No. 5.** For top-seeding on marshes and swamps occasionally overflowed, the following mixture is especially adapted and very satisfactory.

Water Spear Grass, } Floating Meadow Grass, }	PER ACRE.
Red Top Grass, Blue Joint, }	10 lbs. at 16c. \$1.60
Tall Fescue Grass, }	50 lbs. .... \$ 7.00 100 lbs. .... 13.75
Alsike Clover, }	

**No. 6.** For high, dry ground, light soils; pastures.

Red Top, White Clover, } Hard Fescue, } Red Fescue, Red Clover, }	PER ACRE.
Orchard Grass, }	16 lbs. at 9c. \$1.44
English Rye Grass, }	50 lbs. .... \$4.00 100 lbs. .... 7.90
Crested Dogstail, Alsike Clover, }	
Yellow Oat Grass, }	
Lucerne, English Blue, }	

**No. 7.** For high and dry ground, heavy or clay soils; for pastures.

Blue Grass, Timothy, } Orchard Grass, Red Fescue, }	PER ACRE.
English Rye Grass, }	16 lbs. at 9c. \$1.44
Tall Meadow Oat, Red Clover, }	50 lbs. .... \$4.00 100 lbs. .... 7.90
Alsike Clover, White Clover, }	
Italian Rye Grass, }	

**No. 8.** For moist and very rich soils; for pastures.

Soft Meadow, Red Clover, } Blue Grass, Alsike Clover, }	PER ACRE.
Fowl Meadow, Timothy, }	16 lbs. at 9c. \$1.44
Orchard Grass, Red Top, }	50 lbs. .... \$4.00 100 lbs. .... 7.90
Creeping Bent Grass, }	
English and Italian Rye Grass, }	

**No. 9.** For top-seeding, to improve a pasture on low rich ground or marshes.

Soft Meadow, Red Top Grass, } Fowl Meadow, Tall Fescue, }	PER ACRE.
Creeping Bent, Alsike Clover, }	10 lbs. at 14c. \$1.40 50 lbs. .... 6.50 100 lbs. .... 12.75

**No. 10.** Specially selected for sheep pasture, on light, sandy soils or dry hillsides.

Sheep's Fescue, Alsike, } Hard Fescue, English Blue, }	PER ACRE.
Crested Dogstail, }	16 lbs. at 10c. \$1.60
Sweet Vernal, }	50 lbs. .... \$4.10 100 lbs. .... 8.00
White Clover, }	

**No. 12.** Specially selected and adapted for good or rich prairie soil, where a heavy sward of hay is desired first and the aftergrowth for pasturing. It can be mowed early for hay, and the quick successive aftergrowth will then furnish good pasturage.

English Blue, Fowl Meadow, } Tall Meadow Oat, Blue Grass, }	PER ACRE.
Orchard Grass, Meadow Fescue, }	16 lbs. at 9c. \$1.44
Meadow Foxtail, Red Clover, }	
Eng. Rye Grass, Alsike Clover, }	50 lbs. .... \$4.00 100 lbs. .... 7.90
Italian Rye Grass, White Clover, }	
Timothy, Rough-Stalked M. Red Top Grass, }	

**No. 13. QUICK RETURN MIXTURE**—This Mixture is made up of quick-growing Clovers and Grasses, with a view more to rapid growth than permanency. If sown in March or April a rousing crop can be cut in July. It contains some Giant Incarnat Clover. Fifteen lbs. (for 1 acre), \$2.00; 100 lbs., \$11.90.

DON'T FAIL TO SOW AN ACRE OR TWO OF SALZER'S NORTHERN GROWN BROMUS INERMIS.—See Page 104.

Lots of fun growing Royal Carnations from seed. Package, 10c. More fun growing Royal Carnations from seed. Package, 20c.



## Customers in the South.

We begin shipping Potatoes to Texas, Alabama and the South the first of January, 1900. There is no Potato that does better in those states than our great Salzer's Earliest Six Weeks and Salzer's Earliest, and for late Good Times, and we assure customers they will be delighted with them. We expect to ship 100 carloads of Seed Potatoes to Texas alone this year.

## SALZER'S NORTHERN GROWN SEED POTATOES.

Wrote us one of the largest Illinois seedsmen who had seen our Dakota Potato farm: "Let me congratulate you, Salzer, on the really only fine Potato farm I ever saw in my life. You will surely get 100,000 bushels this year."

Nothing gives us more genuine pleasure and satisfaction than the wonderful, yes, marvelous increase in our Seed Potato trade. Seedsmen who have visited our Seed Potato cellars marvel at the quantity of our choice stock, and wonder what we would do with all of it. We now have cellars having a capacity of over 60,000 bushels. The IMMENSE POPULARITY of our Potato is accounted for by their being GROWN IN THE EXTREME NORTH. There is reason in this—there is a world of difference between a Dakota Northern-grown Potato and an Eastern, or one grown along the shores of lakes. We have taken Potatoes from Michigan and New York and planted side by side with the same sorts from our Dakota farms, and NEVER got a two-thirds crop. While our Dakota sorts would plow out by the hundreds of bushels per acre, Michigan and Eastern Potatoes would give us 50.80, and, now and then, an unusual yield of 100 bushels per acre. Now, our gardener or farmer friends, if you plant  $\frac{1}{4}$  acre or 20 acres of Potatoes, it will pay you to buy your seed stock from us; that is, if early varieties or great, glorious yielding varieties are what you are after. Why, we have hundreds of farmers who buy regularly from 3 to 20 barrels a year for their Seed, because it more than doubly pays them to do so. Think of 200, 300, 400, 500 and 600 bushels per acre, and then compare the average yield you get!

### POTATO EYES, POSTPAID, BY MAIL.

There are thousands of families living in cities and country who would like to grow a few bushels of extra early Potatoes, or some of our magnificent, sterling new varieties, and who do not wish, on account of high express charges on a peck or bushel of seed, to buy that quantity. For these we have adopted a new plan of sending Potato Eyes by mail postpaid.



These are carefully packed with damp moss and we warrant them to arrive in good condition for growing, no matter how far away. In this way our customers can have the pleasure of trying our new varieties at little cost. In sending the eyes by mail there is nothing to pay for transportation, as we pay all postage. All orders for the South can be sent any time in the winter with safety. Orders for the North and West will be booked when received, and sent when spring opens or planting time arrives.



POTATO EYE CUTTER, 80c.

### PRICE OF POTATO EYES, POSTPAID.

The price of all our Potato Eyes except Peachblows:

Per 20, 40c	Per 60, 80c	Per 100, \$1.10	Per 250, \$2.50	Per 1,000 \$8.50
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Upon receipt of the Potato Eyes if too early to plant, put in moist earth and place in cool location without danger of freezing.

Positively no less than 20 furnished of one kind at above price. With careful culture, 50 eyes produce 5 bushels; 250 eyes, 25 bushels.

### The Acme Potato Planter, 75c==3 for \$2.00.

This is a wonderful invention. A great labor saver. Cheap as dirt. Anybody having from 1 to 30 acres of Potatoes to plant will find the Acme will do the work better, cheaper and quicker than any other machine made. We prefer it to the Aspinwall or any other potato planter, costing fifty times as much.

#### ANY MAN CAN PLANT TWO ACRES

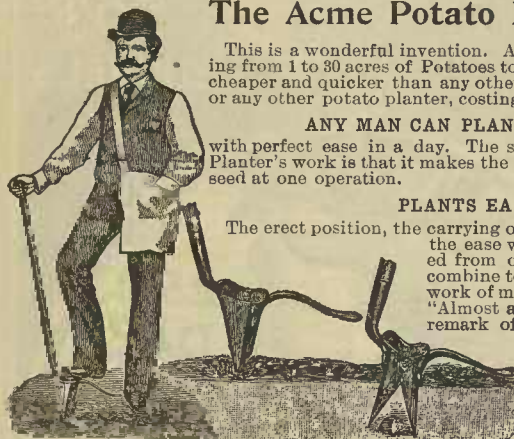
with perfect ease in a day. The secret of the Acme Potato Planter's work is that it makes the holes, drops and covers the seed at one operation.

#### PLANTS EASIER.

The erect position, the carrying of the seed on the shoulder, the ease with which it can be changed from one shoulder to the other, combine to relieve that part of farm work of much of its disagreeableness. "Almost as easy as walking!" is the remark of many who have used it. The weight of the planter is only  $2\frac{1}{2}$  pounds.

#### PLANTS BETTER THAN THE ASPINWALL!

It is very important in planting Potatoes that they be placed in moist soil and covered before the soil dries out. This the Acme Planter does perfectly. It's an A No. 1 tool. We are only sorry the price of manufacturing it has advanced 60 per cent. over last year. Our price this year is low, only 75c. 3 for \$2.00.



The Salzer Potato Planter. Greatest Planter on Earth. Price only 80c.

### The Hill Potato Sprinkler.

A machine for which thousands of farmers, as well as ourselves, have long looked; one that is simple, effective, never out of order, easy to handle, and does its work exceptionally well. One man can sprinkle 10 acres in one day and stumps in the field do not bother as he marches along, sprinkling two rows at a time, as shown in the illustration. The reservoir can easily be strapped on the shoulder. One or both of the sides can be used at once, as desired. They are made of galvanized iron and brass.

will last a lifetime, with proper care, and save from 15 to 25 per cent. Paris Green. Price, only \$2.75.

### The Salzer Planter.

This is an improvement on the Acme. It costs more and is a better tool. In all respects it is similar to the Acme. The Salzer cannot be beat for a cheap, effective, perfect Planter. Price, 80c.

soil and covered before the soil dries out. This the Acme Planter does perfectly. It's an A No. 1 tool. We are only sorry the price of manufacturing it has advanced 60 per cent. over last year. Our price this year is low, only 75c. 3 for \$2.00.

## Salzer's Improved Peachblow.

Is there a young farmer who has not heard his father or mother speak of the famed

### Peachblow Potato

of 25 and 30 years ago? It seems to have become extinct, but the old Peachblow was considered for years and years the very best Potato on earth.

We are happy to say that we have a small stock of the new Peachblow Potatoes, and in order to give it a very, very wide distribution, we offer same only in small quantities.

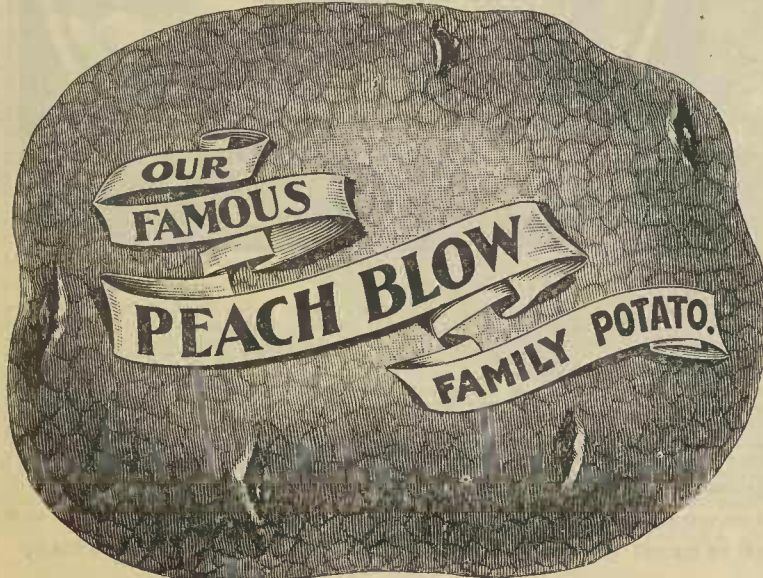
ONE POUND PROPERLY HANDLED WILL PRODUCE A BUSHEL. . . .

1 lb., 50c; 3 lbs., \$1.00, postpaid; 15 lbs., by express, \$2.00.

Peachblow Eyes, 20 for 60c; 50 for \$1.00; 100 for \$1.50, postpaid.



The greatest potato for all soils, climates and conditions is Salzer's Six Weeks. See pp. 113 & 114.





## SALZER'S SUNLIGHT POTATO.

For the want of a better name, a name denoting greater quickness, describing rapidity, telling of lightning time of fast growth, we have named this candidate for public favor, this new earliest Potato on earth, Salzer's Sunlight Potato. If we could find a better name we would take it, but then, what is faster than light? Does it not travel faster than the telegraph, telephone, or steam, and does not Salzer's new white Potato grow faster, quicker, and with larger strides than any other Potato known to-day? Therefore, the name Sunlight is all right. It is expressive; it means something. It must stand, and stand it will for earliest, quickest grown white Potato on earth. But then you say, Right on the next page you describe Salzer's Earliest as the earliest Potato on earth. That is so up to the advent of this new one. Salzer's Earliest has been considered by more than 300,000 Potato growers as absolutely the earliest Potato on earth, but to-day Sunlight is earlier. People told us not to try and improve Salzer's Earliest Potato, not to attempt to produce an earlier one, because they said that Salzer's Earliest is good enough. Well, that is so. It's the best early red Potato this side of the stars, but our new Salzer's Sunlight brings joy on its rapid wings. As the bright sunshine dispels the gloom, so does Salzer's Sunlight Potato dispel the gloom of "shortness of money on the farm." There is a gloom about that. There is no fun farming without money, and, Oh, had we had such a Potato as Salzer's Sunlight thirty years ago, we would have made mints of money at market gardening. Thirty years ago the Early Ohio plodded along in eighty days and we sold them for \$1.00 a bushel.

# SALZER'S SUNLIGHT POTATO

PERFECTION  
IN  
QUALITY  
SHAPE  
AND  
SIZE

THE  
EARLIEST WHITE  
POTATO  
IN EXISTENCE TODAY

BEAUTIFUL  
SNOW  
WHITE  
IN  
COLOR

603  
BUSHELS  
PER  
ACRE

A BOUNTIFUL  
\* YIELDER  
READY  
FOR  
THE TABLE  
IN ONLY  
35  
DAYS



### NOW, SALZER'S SUNLIGHT, WHAT CAN YOU DO?

Arise and talk for yourself. Tell the truth and nothing but the truth. Be quick in your talking. "Mr. Farmer, I am not accustomed to talking, I have had no time to learn; but I am accustomed to growing quickly, sell myself quickly, and bring the farmer back money quickly. I'll tell you how it happened that I grew so quick. Salzer crossed me with two earliest white Potatoes he had. From that seed-ball I sprung. All my companions said when I was yet little that I was a *prodigy*, for I had grown so much faster than they. When Salzer saw me, he shouted outright, saying: 'Earliest thing on earth!' I didn't know then what he meant. He dug me carefully and wrapped me in some soft stuff and kept me in an iron vault until spring. He was afraid I would get away from him. They treated me to a dose of something strong and planted me on a sunny south hillside. Gee Willigans, but I grew there, and was in bloom and fit for eating before my companions were set. When Salzer saw that he shouted again, 'Earliest Potato on earth!' By that fall I had grown to be a bushel basketful and from then on I multiplied fast. Last year he made me grow two crops at La Crosse on the same field during the same summer, which I did without a murmur; and when he dug the last crop, he shouted, 'Greatest Potato on earth!' Early last summer was the first time I was sold in stores. Finely dressed ladies would look at me and say, 'Oh, how beautiful!' and order some at \$3.00 a bushel, and then they would cook and boil me, and how they did praise my beauty and earliness and flavor. I am now going to quit talking about myself. Only this, I am so sorry that all of my other Potato companions are so envious of me because I am so much bigger when young and sell so much quicker when young than they do. But you see, I was born to be the earliest. I hope that you will let me grow on your farm this year. Before I sit down I want to tell you something about my friend, the Million \$ Potato, described on pages 115 and 116 of this catalogue. If you want a really good late Potato, that is the one to plant. I am sure that the Million Dollar Potato and myself for earliest will make you a lot of money. Won't you let us try?"

Price Salzer's Sunlight: 1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 pk., \$1.00; 1 bu., \$2.50; 1 bbl. (11 pks.), \$5.00; 3 bbls., \$14.00.

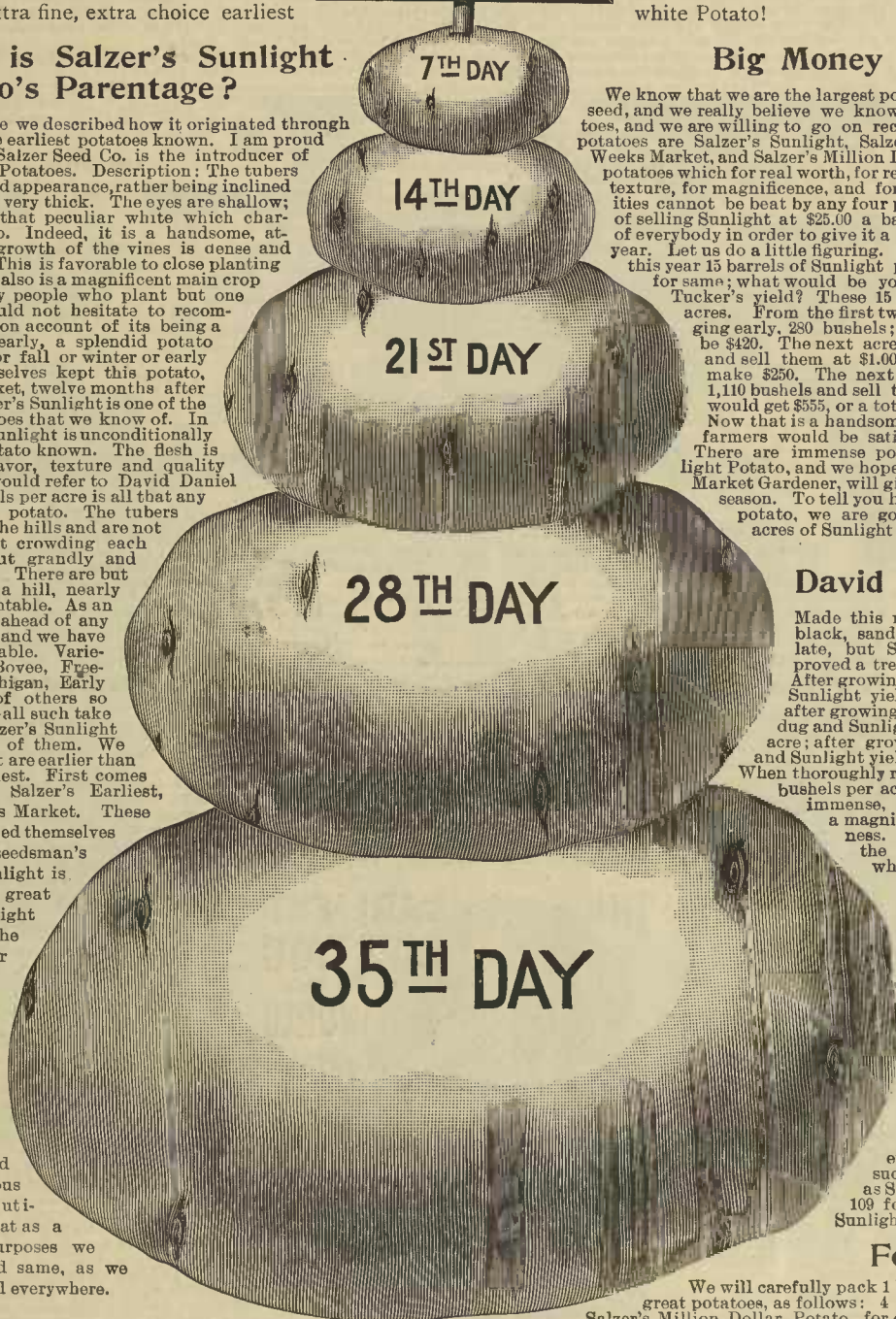


# SALZER'S SUNLIGHT POTATO

We are proud of our Potato record, proud of more real, rare Potatoes than any other firm, proud It takes time to test a Potato, to bring out one of spent on Sunlight, and had we spent a lifetime, marvel. Its earliness and quality surprise us. a picture when but 5 or 6 or 7 weeks old. Every-It's the Potato for your market. Your stores will Its quality makes it do that. Its beauty adds to great extra early, extra fine, extra choice earliest

## Now, What is Salzer's Sunlight Potato's Parentage?

On the preceding page we described how it originated through crossing with two of the earliest potatoes known. I am proud to say that the John A. Salzer Seed Co. is the introducer of this noblest of all early Potatoes. Description: The tubers are of beautiful shape and appearance, rather being inclined to oblong broad but not very thick. The eyes are shallow; the color of the skin is that peculiar white which characterizes the best potato. Indeed, it is a handsome, attractive Potato. The growth of the vines is dense and robust, but compact. This is favorable to close planting for extreme early. It also is a magnificent main crop potato. There are many people who plant but one potato. To such we would not hesitate to recommend Salzer's Sunlight on account of its being a splendid potato when early, a splendid potato when used in summer or fall or winter or early spring, as we have ourselves kept this potato, also the Six Weeks Market, twelve months after digging! Indeed, Salzer's Sunlight is one of the very best keeping potatoes that we know of. In table quality, Salzer's Sunlight is unconditionally equal to the very best potato known. The flesh is white as snow, and flavor, texture and quality perfect. As a cropper would refer to David Daniel Tucker's test. 603 bushels per acre is all that any farmer expects from a potato. The tubers grow close together in the hills and are not at all backward about crowding each other, and they roll out grandly and not at all backward about digging time. There are but few small potatoes in a hill, nearly every one being merchantable. As an early potato Sunlight is ahead of any that we have ever tried, and we have tried every sort obtainable. Varieties like Thorobred, Hovee, Freeman, Acme, Early Michigan, Early Ohio, and hundreds of others so claimed early potatoes—all such take a back seat, because Salzer's Sunlight is immeasurably ahead of them. We have three potatoes that are earlier than other seedsmen's earliest. First comes Salzer's Sunlight, then Salzer's Earliest, then Salzer's Six Weeks Market. These three potatoes have proved themselves earlier than any other seedsmen's earliest sorts. But Sunlight is the earliest of all. One great feature of Salzer's Sunlight potato is, that during the past season the weather was dry and there were weeks without rain, and other potatoes planted near by did poorly, but Salzer's Sunlight kept right on growing, snapping its fingers at the draught, smiling at the cloudless sky, and producing a tremendous crop of extra choice beautiful early potatoes, so that as a potato for general purposes we can heartily recommend same, as we are sure of its doing well everywhere.



the fact that we have originated and introduced that our Potatoes have an international reputation, real quality and merit. Eight long years were Sunlight merits it. It's a great Potato. It's a Its yield is enormous. Its shape is beautiful. It's body wants it. It cooks when small to perfection, want it. It sells at an advanced price when known, its sale; indeed, Salzer's Sunlight is the one white Potato!

## Big Money in It!

We know that we are the largest potato growers on earth for seed, and we really believe we know a thing or two about potatoes, and we are willing to go on record that the four greatest potatoes are Salzer's Sunlight, Salzer's Earliest, Salzer's Six Weeks Market, and Salzer's Million Dollar Potato. Here are four potatoes which for real worth, for real quality, for real merit, for texture, for magnificence, and for tremendous yielding qualities cannot be beat by any four potatoes on earth. Instead of selling Sunlight at \$25.00 a barrel, we put it within reach of everybody in order to give it a wide distribution the first year. Let us do a little figuring. Suppose you order from us this year 15 barrels of Sunlight potatoes and pay us \$70.00 for same; what would be your profits according to Mr. Tucker's yield? These 15 barrels should plant five acres. From the first two acres you can get, by digging early, 280 bushels; at \$1.50 per bushel, would be \$420. The next acre you would get 250 bushels, and sell them at \$1.00 per bushel, which would make \$250. The next two acres you would get 1,110 bushels and sell them at 50¢ per bushel, you would get \$555, or a total of \$1,225 from five acres. Now that is a handsome sum of money, and many farmers would be satisfied with but half of it. There are immense possibilities in Salzer's Sunlight Potato, and we hope that you, Mr. Farmer and Market Gardener, will give same a trial this coming season. To tell you how well we think of this potato, we are going to plant ourselves 200 acres of Sunlight potatoes for 1900.

## David Daniel Tucker

Made this remarkable record on rich, black, sandy, quick soil. He planted late, but Sunlight grew rapidly and proved a tremendously quick cropper. After growing five weeks, he dug and Sunlight yielded 140 bushels per acre; after growing six and a half weeks, he dug and Sunlight yielded 250 bushels per acre; after growing eight weeks, he dug and Sunlight yielded 555 bushels per acre. When thoroughly ripe, Sunlight produced 603 bushels per acre for Mr. Tucker. That's immense, that's glorious, and such a magnificent potato! It is all richness. Nothing poor about it. It's the biggest cropping, early white potato out.

## Mr. Farmer.

Well, now, Mr. Farmer, how did you like Salzer's Sunlight Potato, talk? Please read it on page 109. Isn't he modest? He doesn't brag, not a bit. Told only facts in such a straightforward way. That is the reason we like Salzer's Sunlight Potato, that earliest white Potato on earth. We are sure that no Potato that ever grew will give you such tremendous satisfaction as Salzer's Sunlight. See page 109 for more good things about Sunlight.

## For \$4.90

We will carefully pack 1 barrel, composed of our two great potatoes, as follows: 4 pecks Sunlight and 7 pecks Salzer's Million Dollar Potato, for only \$4.90 a barrel.

## 603 Bushels per Acre.

It's a yielder, Sunlight is! It's not a sluggard! It's ready to work and earn a profit to any one planting same. Think of Mr. Tucker's yield; at the end of 5 weeks he dug per acre 140 bushels; at the end of 6½ weeks, 250 bushels from one acre; at the end of 8 weeks, 555 bushels, and when fully ripe, 603 bushels per acre. That's startling, that shows new blood, new vigor, new life, new yielding qualities! If an eastern seedsmen had this new blooded early potato, he'd ask \$30.00 a barrel for it. Salzer don't. He places it within reach of you, Mr. Farmer. It's bound to make you happy if you will only plant a great plenty.

## Price of Salzer's Great Sunlight Potato.

1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl. (2½ bu.), \$5.00; 3 bbls., \$14.00.



# SALZER'S EARLIEST POTATO.

On the preceding page we say a few words about Salzer's Sunlight Potato, that new Potato, early and quick as light, that comes to you bright and new for your favors. Salzer's Sunlight Potato unquestionably is the earliest white Potato for the market on earth; but it is new, it is rare, it is a novelty, and will be tried this year by just

## THIRTY THOUSAND FARMERS AND PLANTERS

In a small way—in peck, bushel, and barrel lots. Some wide-awake market gardener or farmer will order at once three barrels and, with careful cutting, plant an acre therewith; but the greater bulk of 150,000 Potato planters will buy and plant a plenty of Salzer's Earliest and Salzer's Early Six Weeks Market Potatoes, these two tried heroes of the early Potato fields. And now, a word about Salzer's Earliest Potato, that has for years challenged any seedsmen on earth to produce an earlier. Not one seedsmen could do it. (Salzer did it in Sunlight.) All the seedsmen, without an exception, have tried, but failed. They can't do it. Why? Because you can't beat Salzer. He is up to date in earliest Potatoes and farm seeds, and in Salzer's Earliest we have a noble Potato, a Potato fit for a king—a very picture, a beauty, and marvelously productive.

The John A. Salzer Seed Company consider this Potato the earliest on earth, next to Sunlight. They warrant same to be the earliest. For the past ten years they have tested every seedsmen's earliest sort, and especially so the past six years, every earliest variety offered by seedsmen in Michigan, Minnesota, Illinois, New York and other states, and have invariably found them from 5 to 25 days later than our extremely early, extremely fine Salzer's Earliest Potato. There are thousands upon thousands of market gardeners and market farmers who will fully corroborate what we say regards Salzer's Earliest Potato. There is positively no Potato in America to-day that can touch it in earliness by from 6 to 25 days.

The next earliest Potato is Salzer's Six Weeks' Market, and then come any number of other seedsmen's earliest sorts; but the two earliest Potatoes in America are Salzer's Earliest and Salzer's Six Weeks' Market.

Take our word for it, no matter what seedsmen or merchants will tell you, Salzer's Earliest is the earliest Potato in the world. This price of Earliest Potatoes heads the list. That's the place for it. It has earned this proud distinction on account of its being the earliest in the world—that is, the earliest introduced for general culture. Earliest? Yes, for it has ripened tubers fit to eat in but 30 days—4 weeks. Who would have thought that possible ten years ago? Indeed, this is the earliest Potato in the world; at least proven 6 to 12 days earlier alongside of over 60 seedsmen's earliest sorts. We do not think that for earliness, enormous productiveness and fine appearance, for strong, vigorous growth, excellent flavor and early ripening quality, any praise, no matter how strong, is too high for its merits. Salzer's Earliest is none of your weakly, dwarfish things; it is full of life, vigor and healthfulness, and as soon as planted sprouts quickly, apparently determined to get there weeks ahead of its relatives, and so it does. And, sir, it does it every time. It is the great Earliest Potato, and, although it is being crowded by our Peerless Six Weeks, it still leads as the champion Early Potato of the world! No Potato yet introduced that gets there quicker, is of finer form, sells more quickly than Salzer's Earliest. Its friends are legion. It is a seedling of that celebrated Triumph or Stray Beauty type, but is earlier than either and twice as prolific.

## THE JOHN A. SALZER SEED CO. LAST SUMMER

Made this remarkable test: Now, it placed Salzer's Earliest and Salzer's Early Six Weeks Market Potato on their mettle! They planted them in ordinary, reasonably rich, black sandy land, and ordered them to be good and show what they could do. Here is actual (weighing all Potatoes, big and small) results. There were, however, very few small Potatoes, as both of these sorts produce only large Potatoes as a rule. They were planted the same day, dug the same day, and here is the grand result:

First acre, dug very early, yielded only:	Second digging—two weeks later, 1 acre:	Third digging—1 acre, two weeks later:	Fourth digging—1 acre, when fully ripe:
Salzer's Earliest..... 84 bu.....	Yielded 166 bu. at.....	437 bu. at.....	503 bu. from 1 acre of Earliest
Six Weeks' Market. 61 ".....	" 201 ".....	478 ".....	645 ".....
	Sold at \$1.60 a bu. " 1.50 "	\$1.10 a bu. " 1.00 "	from 1 acre of Earliest Six Weeks

Is not that a glorious yield, a splendid record, a magnificent showing? One to be proud of, one to boast of, one that you, Mr. Farmer, can have this year if you will. Now, Salzer's Earliest is a lovely Potato; beautiful as a bride, handsome as a peach, charming as a flower, and then, it is early, early, early! It is the great early Potato of to-day. Look at above record. It will sell anywhere at \$1.50 a bushel, on account of its extreme earliness.

The Editor of the Rural New Yorker says of it: Of thirty-eight early sorts to-day Salzer's Earliest is the earliest by far, and produces 464 bushels per acre. These are facts. Salzer's Earliest Potato is the earliest Potato on earth for general purposes. Of course, when Salzer's Sunlight comes into general use, it will be second earliest.

## REMEMBER THIS, MR. TEXAS AND SOUTHERN FARMERS.

Remember all, and bear in mind that a faithful friend is hard to find. You, sir, have you ever tried Salzer's Earliest? Have you not found in it the greatest Potato friend for Texas and the South? It does preeminently well there. It is the Potato surely for Texas and the sunny South. It is a seedling of the old Bliss Triumph, only twice as prolific and early. It is the Potato, sir, to plant in the sunny Southern lands. It is the Potato to make money on. We sell it in car lots to customers in Texas and Southern points. One Southern gentleman purchased last year 2,200 bushels of Salzer's Earliest, and 2,000 of Salzer's Six Weeks' Market. These were shipped him last January, and all of the farmers in the neighborhood are loud in their praise of Salzer's Earliest Potato. He tells us he will double his order this year, as his customers will take no other than Salzer's. We are glad of it. We have a tremendous stock of Salzer's Earliest and Salzer's Early Six Weeks' Market, and we trust every Texas and sunny South farmer will buy a barrel or more. Why not club together and order a carload? Salzer's Potatoes are the earliest, and always yield heavily. Try them for 1900!

## It is a Potato for Money Making.

Now, every farmer and market gardener is in the business, not for the glory or pleasure alone, but for profit. They want to make money, and that is right. Now, we know of no Potato to plant from which they can make quicker money and more money than from Salzer's Earliest. It is a Potato that has as yet found no equal in earliness, with the one exception of Salzer's Sunlight. This latter Potato is earlier than Salzer's Earliest, but the stock is so scarce and the price so high that but few will be able to plant it for general crops, that is, in large quantities. But the price of Salzer's Earliest is low. Just think of it! Only \$3.50 per barrel! There is no farmer in America that cannot afford to invest and plant from 3 to 10 acres.



Now the hearty and emphatic endorsements found on the next page could be furnished by the hundred, but space forbids. We, however, will introduce one here, which goes to show how splendidly our Northern-grown Potatoes are adapted to all soils and all states, and which goes to prove that it will pay you to change your seed Potatoes every year and buy them from us, as the increased crop that you will get will double, and more than doubly pay you.

Here is a letter from Curtis Coffeen, Tuscola County, Mich., who says as follows: "I could not give your Potatoes a fair trial on account of the great drought; but, nevertheless, the 25 bbls. seed Potatoes purchased from you are a grand success. Some of my neighbors lost their entire crop of their own seed on account of the dry weather, while I have lost none, by baking or drying up in the ground, because your seed proved to be so hardy and so vigorous and so fine that I hardly lost a single hill. The tops are very thrifty, Potatoes large and smooth, and of excellent flavor, superior quality for eating. There will be a tremendous crop despite the drought, which has been the worst ever known here."

It is just like that wide-awake farmer, Martin Ernst, Vineland, N. J., says: "I like your Earliest Potatoes. I found every word true of what you claimed in your catalogue for Salzer's Earliest. It is absolutely the earliest Potato we have ever tried. So it is with your Cabbage and other seeds which I have cultivated. They have always proven everything that you claim for same."

Now, this is the Potato we shall ask you to try, and we know that you will be delighted with same, otherwise we would not urge you to give it a trial. We have placed the price per barrel very low, and we will also add it to our Salzer's Earliest Collection, in order to distribute the same the world over this coming spring.

Price of Salzer's Earliest Potato (see also page 112): Pk., 60c; bu., \$1.50; bbl., \$3.50; 3 bbls., \$10.00.



You can have Salzer's Earliest Potatoes for dinner 20 days ahead of your neighbor, unless he plants Salzer's Earliest, too.

## Salzer's Earliest Will Surely Make Money for You and Pay Your Debts.

Now, we are just as sure of Salzer's Earliest Potatoes being able to make money for you and to pay your obligations, if you have any, as we are sure that Fourth of July or Christmas is coming, just so positive are we and just so much faith have we in these Salzer's Earliest Potatoes. Just think of it! Supposing you should plant 5 acres, and the yield would be, placing it very low, at but 100 bu. per acre, and you crop same in June and sell them at \$1.00 a bu. That would be \$500.00 from 5 acres, and you would make the money inside of eight weeks. Now, would not that pay you? You could plow the land and get a second crop of your Potatoes from the same soil just as easily as not. Now, we want to help you in making all the money possible. We want to see the farmer prosperous, happy and rich, and we know of nothing that could make it quicker than Salzer's Earliest Potato. It is a money-maker because it is the Earliest Potato for general crop ever introduced. We have never had half enough of these Potatoes, but we believe that this year our stock is large enough to supply all demands.

On our farm in Dakota, on soil that was not irrigated, we had growing a large acreage of these Potatoes. Ex-Governor Sheldon and other state officials and prominent farmers and editors viewing the patch of this Potato were highly delighted with same. A single hill was dug, planted from 2 eyes, which contained the marvelous number of 30 well-developed Salzer's Earliest Potatoes (see illustration on next page), and every Potato as pretty as a picture and fit for a king.

Big Four Oats and 3-Eared Corn are the two coming "Oatcorns." Nothing like them on earth. Please use Money Order in remitting.



## SALZER'S EARLIEST POTATO FRIENDS ARE LEGION.

Shout for joy, Mr. Potato Grower! In Salzer's Earliest you have the great early Potato for all soils and climes. It has been grown by 350,000 planters in all parts of the world, and with one accord they chant its praises. It's the earliest. It takes a back seat for no one! Ring out its merits, Mr. Farmer! Try it for 1900. It will make you rich! It will fill your purse; sure to do it; it must do it, if you plant a plenty for extreme early. Look at Salzer's test on page 111.

### HEAR ITS FRIENDS TALK:

Fred Marcelin, City Point, Wis.: "Your Earliest are A No. 1 fine flavor. Am well pleased with them."

John Berger, New Washington, O.: "Your Earliest were fully two weeks ahead of the earliest Potatoes here."

F. M. Elston, Sciota, Ill.: "Your Salzer's Earliest is certainly the earliest Potato in the world. It is fine. It will yield fully 400 bu. per acre. Your Early Six Weeks and Harvest King are grand."

Geo. Snape, Bay State, Mass.: "Your Earliest Potatoes are exceedingly good. There is no need of talking about them. They talk for themselves. They are the best Earliest I ever saw."

John Ilg, Mt. Clare, Neb.: "Salzer's Earliest Potato withstood the drought. It is a good cropper and is the earliest I ever saw."

Mrs. Catharine Thoenen, Ithaca, Mich.: "Salzer's Earliest Potato is the earliest Potato I ever saw."

I. J. Austen, Lake Fork, O.: "Salzer's Earliest Potato has proven to be an exceedingly fine Potato. It is extremely early and a great yielder. I can highly recommend them as first-class in every respect."

W. W. Dinwiddie, Ticonie, Ia.: "Salzer's Earliest Potato was fit for use in 40 days. We have an excellent stand of Alfalfa Clover from your seed."

Heinrich Hots, Harrisburg, Ill.: "Your Earliest Potatoes are splendid, your Alfalfa Clover excellent."

Jacob Dietzman, Platteville, Wis.: "The Salzer's Earliest Potatoes are wonderfully fine."

J. B. Satterlee, Manchester, Ia.: "I took first premium here on Salzer's Earliest and Six Weeks Potatoes. They are very fine."

John C. Dolan, Monroe, Wis.: "Salzer's Earliest Potatoes yielded at the rate of 400 bu. per acre, and it was no year for Potatoes here."

J. M. Scharff, S. Dak.: "Salzer's Earliest I ate in 30 days after planting."

A. E. Tone, Tex.: "It is the Potato for Texas. Fit for sale in 40 days."

Jute Toms, Miss.: "Nothing like it ever seen here. Ready for the market in 35 to 45 days."

W. R. Horne, Fla.: "Salzer's Earliest is the finest early Potato I ever saw."

G. A. Gordon, Ga.: "Like it immensely. It is as early as the earliest and 10 days ahead."

Karl Mehr, Tex.: "Mail you a big tuber of Salzer's Earliest—40 days after planting—you see it would have been fit to dig 10 days ago."

The Editor of the Rural New Yorker, the great American authority on Potatoes, calls Salzer's Earliest Potato the earliest of over 38 early varieties tested by him, yielding 464 Bushels per acre!—That's the way it is always!—Salzer's Earliest is the earliest!

# SALZER'S

# EARLIEST

# POTATO

464 BUS. PER ACRE

The Editor of Rural New Yorker places Salzer's Earliest as the earliest of 38 early varieties tested and gives it a yield of 464 bu. per acre.

1/2  
NATURAL  
SIZE

### Now, for 1900 We Again Challenge the World.

When we challenged the world last spring, offering \$5.00 a pound for a Potato earlier than Salzer's Earliest, there were hundreds of potato growers who accepted the challenge! Did any win? No, not one; for all acknowledged—graciously, too—that no Potato known to them exceeded in earliness Salzer's Earliest! We tried many sorts from our customers who thought they had an earlier variety, but they all proved later. So, now again, we challenge the world to produce or show an earlier sort. We will pay \$5.00 a pound for an earlier variety than Salzer's Earliest! Our Sunlight Potato excepted. Now you can win this. Produce an earlier sort if you have one; we want it.

Now, Mr. Farmer and Gardener, we venture to say with great certainty and with great freedom that there never has been a farmer who has purchased Potatoes from us but has profited in increased yields on account of so purchasing. Just take Mr. Coffeen, who is the only man in his neighborhood who has grown a crop of Potatoes. Why? Because he planted Salzer's Northern-grown, vigorous seed. Read the letter, page 111, from Curtis Coffeen.

It is a fact that no matter how bad the drought, how long you must wait for rain, how poor the weather, if you plant our vigorous Northern-grown seeds, you are almost sure of a big yield, at least that is the experience of tens of thousands of our customers. Now, why not try it for 1900 and have a tremendous yield?

Price of Salzer's Earliest Potato: 1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$3.50; 3 bbls., \$10.00.

### This is the Great Potato for Texas and the South.

It is the quickest growing Potato in America, and is especially adapted (so also our Six Weeks) for Texas and the sunny South. It will grow quicker and produce finer and more Potatoes than any sort or kind known in Texas. It is 100 per cent, better in yield than the old Triumph, which it resembles in form, being rose color, roundish tubers, fine as a picture and sells quickly everywhere. Ye men of Texas and the happy South, North, East or West, this is the Potato to plant and plant a lot of for very early! The price is ridiculously low. No other seedman has this Potato. Look out for him if he offers it. Salzer has the genuine.



# Salzer's Earliest Six Weeks Market Potato.



Stand aside, clear the track, make room for this noble Potato, this monarch of early general purpose Potatoes! None in the wide world are its equal. It stands alone as the great, earliest general purpose Potato!

It is without question that the Earliest Six Weeks Market Potato which we describe on this and the next page, is the best Potato of the age. It is ahead of Salzer's Earliest in quality and yield, but is not quite so early, but is 10 days earlier than Early Michigan, Bovee and such "claimed earliest sorts." There is another great advantage in planting Salzer's Earliest Six Weeks Market in preference to any other earlier sort, and that is that it is always a reliable yielder. Salzer's Earliest Six Weeks Market, which we call "earliest" because it is a great improvement on the common Six Weeks Market, has never failed us to produce extremely early, very large tubered Potatoes. A little later than Salzer's Earliest, but always sure.

It is the great general purpose Potato of the world to-day. By this we mean that it is good, extremely early, fit for market everywhere in six weeks. It is good for midsummer, it is good for late summer, it is good for fall, and it is magnificent to put into winter quarters, where it will keep splendidly all winter and give you the finest flavored, best quality eating Potatoes imaginable. We never can tire extolling the merits of Salzer's Earliest Six Weeks Market Potato. There is really no Potato that is its superior except our new Sunlight, and if we had but one Potato to plant, that would be the Potato every time. The yield the past season was astonishingly large, acre after acre yielding from 200 to 400 bushels per acre. It is a wonderful Potato in every respect.

## Market Gardeners and all Others Who Grow Potatoes:

What could you afford to give for Potatoes that will produce fine, large, beautiful tubers six weeks from planting, which is two or more weeks ahead of any other kind, if you knew they would positively produce such results? **SALZER'S EARLIEST SIX WEEKS MARKET** is worth its weight in gold for a start of seed to many market gardeners, as with it they can get the fancy prices before other kinds come to market. We offer for your consideration the accompanying report from the originator, who has been a Potato grower all his life, and is now 53 years old, and from others whose full addresses are on file in our office. After reading these you cannot longer doubt that this is a most remarkable variety. This new Potato originated in Ohio. The originator says: "They have created such excitement in my neighborhood that I could sell the whole crop to my neighbors at a fancy price." "Grows medium to large size, oblong to round shape, light, flesh-colored skin; white flesh; very smooth shape; eyes even with the surface; tubers grow close together in the hill. The Potatoes begin to form when the vines are only 4 or 5 inches high. The tops and tubers grow rapidly, and at 6 weeks from planting are of a fine marketable size, and reach maturity in 72 days. As a table Potato they are, not excelled; even for late spring they keep sound and solid. They grow so rapidly and mature so early that the Potato bugs have no chance at all, making their crop, if planted early, before the young bugs become numerous; while for yield they are wonderful, considering their earliness."

Why, but yesterday Mr. Aug. Kohlwei, a La Crosse County farmer, received from us a check for \$480.00 for Potatoes grown on less than 7 acres. He was a happy man. He was going to pay off the last mortgage on his farm, and that is what you, Mr. Farmer, can positively do if you plant plenty of Salzer's Potatoes. It is the best for general market, best flavored, best early Potato we know of. In addition to this, it is a Potato you can sell every month of the year, because it has magnificent keeping qualities ahead of every other early variety.

## Down in Texas and Alabama, in Florida and throughout the South

This Potato is fairly captivating the hearts of all planters. It is crowding the Red Triumph and Stray Beauty varieties to the wall. Every planter who has once used Salzer's Earliest Six Weeks Market will plant same in preference to every other known variety of Potatoes. They do this because Salzer's Earliest Six Weeks Market will yield three times as much in Texas as Red Triumph; in addition, the Potatoes will keep from 1 to 3 months longer in the South than above varieties. That is the Potato to plant for Texas and the Southern States; that is the Potato to bank on in those states; that is the Potato to bank on everywhere where you desire an extremely early, extremely fine, extremely good-keeping Potato. Salzer's Earliest Six Weeks Market fills the bill every time. In 1897, 524 bushels; in 1898, 490 bushels; in 1899, 645 bushels earliest large Potatoes from one acre.



Going home from market loaded with money—the result of planting Salzer's heavy-cropping, Earliest Six Weeks Market Potato.

## EVERYBODY TELLS US

That we are the largest growers of Seed Potatoes in the world; that we handle thousands upon thousands of barrels more than any half dozen seedsmen combined. We believe this to be the case, as we make a great specialty of Seed Potatoes, and believe there is no firm in the world having a finer variety of heavy-cropping Potatoes than we. In the Earliest Six Weeks there is more new blood, more new vigor than in any Potato, outside of Salzer's Earliest and Sunlight, offered in America to-day. We have given this Potato a thorough test all over America, and never was a Potato so eagerly sought after, or ever gave better satisfaction than this. There are scores and scores of customers who pronounce it the earliest Potato in the world, and not only the earliest but the best in the world. Its strong points are these:

- 1st. It will yield three times as much as the Early Ohio, the Hebron or Rose.
- 2d. It is from 8 to 12 days earlier than either of these three varieties.
- 3d. We have never seen same blight or decay, as they are of unusual health.
- 4th. Its quality is unsurpassed by any sort grown. It is magnificent.

- 5th. It is very smooth, of a good shape, but comparatively few eyes.
- 6th. It is an excellent keeper, and, although called by many the "earliest in the world," is also one of the best keepers in the world.
- 7th. It is one of the heaviest yielders for an early Potato that we know of.

## The Originator says about this Potato:

"Potatoes have been my favorite crop ever since I was a boy (am now 53 years old), and I always took great pleasure in seeing what good crops and large yields I could get, but never did I see a nicer Potato than this. I have raised a great many kinds, sent for the earliest in the catalogues, and have raised them from seed and got some very good ones, but none that came up to my ideal of a perfect Potato until I originated this. I have now discarded all others, and raise this for early, a main crop for market and home use. This year has fully convinced me that I have at last produced the best early Potato in cultivation. I think it combines more good qualities than any other variety in the world. I have given it a fair trial, and it has proven itself superior to all other varieties. Grown on a light clay soil, and without manure or fertilizer, they yielded at the rate of 380 bushels per acre, which can be increased."

John A. Salzer Seed Co.,

Made this splendid test in 1899 on Salzer's Great Six Weeks Potato. Read about it on page 114, comparing it with Salzer's Earliest. When fully ripe Salzer's Six Weeks Market produced the stupendous yield of 645 bushels from 1 acre in 1899.

## Salzer's Earliest Six Weeks Market Potato.

This Potato will revolutionize Potato growing from the fact that we have sent out many thousands of barrels throughout the United States. Before the introduction of Salzer's Earliest Six Weeks the Early Ohio was the earliest Potato, but Salzer's Earliest Six Weeks is fully 20 to 30 days earlier than the Early Ohio. Our plan would be to plant Salzer's Earliest Six Weeks and Salzer's Earliest. These two Potatoes are very different in shape, and both sell well on any and every market on the globe. Both are beauties, both are early, both are of fine quality and of fine appearance, and are great yielders, and we heartily urge all customers to give same a trial.

We hope you will give Salzer's Earliest Six Weeks Market Potatoes a trial this year. It is the Potato for Texas and the South, for the West, Northwest, North and East,—yes, for every section of our great Union.



"The great secret as to making money in Potatoes is to plant heavy-producing early and late varieties. Now I plant annually 40 acres; one-third Salzer's Earliest and Salzer's Sunlight, the next third, Salzer's wonderful Earliest Six Weeks Market, and the other third, the Million Dollar or any of Salzer's late sorts; they are all heavy yielders. I always make money—no matter how low the price. I never got less than \$1.00 for Salzer's Earliest, and 80c. for Earliest Six Weeks, because they are earlier than any other. Now, neighbor, begin this year by trying Salzer's Potatoes, and plant as I do. I plant with the Acme Potato Planter and use the Kill Quick Sprayer."

Price of Salzer's Great Earliest Six Weeks Potato: Pk., 60c; bu., \$1.50; bbl., \$2.75; 2 bbls., \$5.40; 5 bbls., \$13.25; 10 bbls., \$26.00.



## Salzer's Earliest Six Weeks Potato Resists Every Drought.

This Potato has a great record as a drought resister. Why, sir! out in Dakota it laughs and scoffs at droughts! The dry weather don't hurt it! It's the great potato for Dakota on account of its resisting the extreme dry weather there, and Six Weeks has made many a Dakota farmer rich!

Now with Salzer's Six Weeks Market you have a potato, if you do not want it for early, it will do splendidly to put in your cellars for late, as it is a great keeper. Indeed, the Six Weeks Market Potato not only is an extra early Potato, but is a Potato that is good all summer and all fall through, and is fit for sale any time after 40 to 50 days from planting, although many of our customers had Potatoes, as you will find by the testimonials, in less time than above. We know you will like this Potato, its shape, its color, its size, its quality, its yield. In fact, it is a perfect Potato in every respect.

### Hear Salzer's Earliest Six Weeks Market Potato's Friends Talk.

H. C. Rush, Meridian, Miss.: "The Early Six Weeks Potato is far superior to anything I have ever seen here for early Potatoes, and for table purposes they are unexcelled. My neighbors say they are the best they have ever eaten. It is a heavy producer."

Fred A. Sleezer, Newark, Ill.: "Last spring I thought you told big stories about big Potatoes, but having tried a barrel of your Early Six Weeks, I am ready to swallow almost anything you say. Every one here wants some of your Early Six Weeks Market Potatoes."

### SIX-WEEKS

Is a proud Potato. There is reason for it. It takes First Premium wherever exhibited. It is so handsome, so splendid a sort.

N. Barbeau, Bell Plaine, Wis.: "Your Six Weeks Market Potato is the earliest I have ever grown."

Geo. M. Harmon, Indian River, Mich., says: "The best Potato I ever saw is Salzer's Six Weeks Market. If I can find a man that would pay an extra price for 1,000 bushels grown on one measured acre of Salzer's Six Weeks Potato, I will grow them. I have some hills that would estimate over 3,000 bushels per acre."

Jackson Brown, Long Rapids, Mich.: "The Six Weeks Market Potato we commenced to use 40 days after planting and used them all summer. There is no better potato." Mrs. Hannah Trovillo, Midland, O.: "We have just dug our Six Weeks Market Potatoes. They are very fine — the earliest we have ever seen."

Geo. W. Beardslee, Wichita, Kan.: "We beg to report that the seeds ordered of you last spring are all right; notably so the Six Weeks Potatoes, and Cabbage and Onion Seeds."

Hannah Asmussen, Junction City, Kan.: "Your Six Weeks Potatoes were as large as walnuts in 38 days. If we would have had plenty of moisture, they would have been double the size."

Geo. A. Triplett, Ironwood, Mich.: "The Six Weeks Potatoes did splendidly. They will go 400 bu. per acre."

G. Lindemann, Paw Paw, Mich.: "I planted two barrels Salzer's Six Weeks. They are the grandest Potatoes I ever saw. They are pronounced the finest, earliest and best in this county by all who saw them. Will yield fully 200 bu."

R. Taylor, Ashland Co., Wis.: "One pound Early Six Weeks Market Potato yielded 147 pounds of fine, sound, smooth tubers; produced marketable Potatoes in six weeks."

J. G. Koss, Tenn.: "I had a load of your Six Weeks Potatoes in Nashville in just 42 days after planting."

J. M. Scharf, Brown Co., S. D.: "Fit for table in 30 days. Nothing ever introduced like it."

E. G. Smith, Minn.: "Sold a load in Minneapolis market for \$1.10 a bushel 48 days after planting."

J. E. Hoffman, Mindora: "It is the earliest Potato. Ripe in 6 weeks."

Geo. Koernig, Ill.: "It is the dandy; Potatoes in 40 days fit for a king."

W. A. Walker, Ind.: "42 days after planting I dug 1 peck from 3 hills."

F. G. Hose, Miss.: "It is the best Potato I ever saw; sold some 40 days after planting."

Joe Carson, Iowa: "I would not believe it, but now I do, for I ate Six Weeks in 40 days after planting."

### All Day Long.

We could keep on with testimonials and good words and praises on this Potato all day long. The above suffices to demonstrate to you that it is one of the very earliest in the world and at the same time one of the very best early Potatoes that has ever been produced, and we accordingly recommend same to anybody and everybody who wants a really good Potato. Several seedsmen are offering a Potato for Six Weeks that is not genuine. To get the true Salzer's Six Weeks Market buy only of us. Our stock is 20 days ahead of Michigan seed.

That is, 10 acres of this early Potato, fit for market in six weeks, will bring in nine out of ten markets in America, 90c a bushel, or for ten acres, on an average yield of over 300 bushels per acre, \$2,700.00! Now, that pays. That lifts the mortgage and buys lots of things you have long wanted! This great early Potato, with our matchless Million Dollar Potato for late, and then our wonderful Big Four Oats and our Extra Grass Mixtures, if generously planted by farmers in 1900, will positively prove a blessing, will positively make you money, yes, lift the old mortgage that has bothered you so long! Look at the rank money-making qualities. Let it do good work for you; let it make you rich and happy.

PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO.

1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$2.75; 2 bbls., \$5.40; 5 bbls., only \$13.25; 10 bbls., \$26.00.

TOOK FIRST PREMIUM  
AT EVERY FAIR  
WHERE EXHIBITED



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PRICE OF SALZER'S NORTHERN-GROWN EARLIEST SIX WEEKS POTATO.

1 lb., postpaid, 35c; 3 lbs., \$1.00; by freight, pk., 60c; bu., \$1.50; bbl., \$2.75; 2 bbls., \$5.40; 5 bbls., only \$13.25; 10 bbls., \$26.00.





# THE MILLION DOLLAR POTATO.

Truth is stranger than fiction; facts more stupendous than theories; knowledge better than dreams; power stronger than imagination. Men cant about hard times and poor crops, but forget that old Mother Earth, properly stirred and cared for, stands ready to outdo herself in yields. Acting upon this supposition, our narrator proceeds: When sweet Daphne Dale, a college lassie, promised Horace Wentworth, a Northwestern University graduate, to share his home and lot, her friends were horrified that she was to become a farmer's wife. What, a poor farmer's wife, with all that farm drudgery, and poverty and work and long hours and no money? But Daphne murmured not. She knew her Horace, and that there was vim and ambition and power back of him, and best of all, both knew the value of **Salzer's Seeds**. What did Horace do? His father sold him an irrigated farm, fully equipped, of 2,000 acres. Water supplied copiously by an artesian well. "Horace," he said, "you must pay me for this farm on your 37th birthday, \$50,000. It's a magnificent farm, and you and Daphne make the best of it." And they did. Horace consulted Salzer. The result was he divided his farm into three tracts. Twenty acres for his home and kitchen garden, fruits, orchard, lawn, etc., the balance into 660 acre patches. He rotated his crops, on one 660 acres he planted grass, fodder plants and clovers, on the next potatoes, on the third small grains, wheat, oats, barley, corn, speltz, spurry, etc., etc. The crops of small grains and grasses much more than paid all running expenses and left him the 660 acres of potatoes for annual profit, and in addition wondrously improved and kept up his land, so that big potato crops were possible. By constant rotation and careful cultivation and Salzer's Seeds these 660 acres were made to produce at the rate of 260 bushels per acre annually (often more) of the choicest potatoes, which he readily contracted to sell at 35c a bushel, as Salzer's Potatoes always bring advanced prices. Each fall he took the proceeds from the sale of 660 acres at 260 bushels per acre, making 171,600 bushels of potatoes, at 35c, making a total of \$60,060, and placed it on interest, at 6 per cent, never taking a dollar of it, the principal or interest, and it grew quickly into

## ONE MILLION DOLLARS.

Just see these figures. How the farm grew into millions! Think you that Daphne Dale suffered or worried about money? Was she a poor farmer's wife? No, indeed, for during the thirteen years it took to make a million dollars and pay \$50,000 for the farm with **Salzer's Potatoes**, they spent three winters abroad in traveling and one in California and one in Florida. Happy Daphne Dale and Horace Wentworth!

### HERE IS HORACE WENTWORTH'S POTATO LEDGER ACCOUNT.

1st Year—Age 25.  
171,600 Bu. @ 35c=\$60,060, or even  
\$60,000.  
This sum placed at 6 per cent. Int.

2d Year—Age 26.  
\$60,000 placed at 6 per cent. Int.  
3,600 Int.  
60,000 New crop.

\$123,600 3d Year—Age 27.  
7,416 Int.  
60,000 New crop.

\$191,016 4th Year.

\$191,016 4th Year—Age 28.  
11,460 Int.  
60,000 New crop.

\$262,476 5th Year—Age 29.  
15,748 Int.  
60,000 New crop.

\$338,224 6th Year—Age 30.  
20,293 Int.  
60,000 New crop.

\$418,517 7th Year—Age 31.  
25,111 Int.  
60,000 New crop.

\$503,628 8th Year.

\$503,628 8th Year—Age 32.  
30,217 Int.  
60,000 New crop.

\$593,845 9th Year—Age 33.  
35,630 Int.  
60,000 New crop.

\$689,475 10th Year—Age 34.  
41,368 Int.  
60,000 New crop.

\$790,843 11th Year.

\$790,843 11th Year—Age 35.  
47,450 Int.  
60,000 New crop.

\$898,293 12th Year—Age 36.  
53,897 Int.  
60,000 New crop.

\$1,012,190 13th Year—Age 37.  
60,731 Int.  
60,000 New crop.

\$1,132,921

Gross income at the end of 13th year, \$1,132,921.00.

Ah, is not truth stranger than fiction, facts more stupendous than theories? Happy Horace Wentworth and Daphne Dale, the glad possessors of a 2,000-acre farm and a Million Dollars. Thus endeth chapter one.

## \$1,000,000!

Stupendous sum! Beyond most men's comprehension, but not above that of the bright couple whose farming quickly grew into millions. Salzer's Great Million Dollar Potato—greatest of all Potatoes—stands ready to duplicate or make a million dollars for you under like conditions. Will you not try, Mr. Farmer, even if only on a small scale, this year? Potatoes for profit are the Potatoes Salzer sells. Salzer's Potatoes please particular people every time. Try them for 1900.

### LET US BE UP AND DOING.

Success comes to earnest, honest, ambitious hearts. How determined Horace and Daphne were! They took hold of farming with a vim, and this with Salzer's splendid Seeds, coupled with their bright, wide-awake business management won—no, earned for them a million!



### GO THOU AND DO LIKEWISE.

That's the admonition. You can; do it at once. Salzer's Seeds stand ready—they sprout, grow and produce. Salzer's Sunlight and Six Weeks, his Earliest, and the Million Dollar Potato, his Victoria Rape and Bromus Inermis, his Beardless Bailey and Speltz and Corn and Oats and Vegetables—all are ready for your bidding! Will you compel them to make you rich?

## NOW, MR. FARMER, LET'S TALK BUSINESS.

How do you like the above narrative? It shows what ambition, work, vim, and Salzer's splendid seeds will do for a person. If Horace Wentworth can make a Million Dollars on a Two Thousand-acre farm in thirteen years, can you not make One Hundred Thousand Dollars on a Two Hundred acre farm in thirteen years, or Fifty Thousand Dollars on a Hundred acre farm? Is it not worth trying? Salzer's seed Potatoes are ready to help you. Salzer's Farm Seeds stand ready to give you a tremendous yield. Salzer's Vegetable Seeds will make money for you.

## ABOVE ALL, OUR MILLION DOLLAR POTATO

Wants to come to you and make you rich. That's what it is for, and if you could hear this Potato talk, and if you could see it grow, you would never get along without it, but plant plenty—say five to ten acres—and make money out of them the coming fall, selling them to your neighbors for seeds. Everybody who sees this potato growing, who sees you plowing out from 250 to 600 bushels per acre, will stand ready to buy his seed from you at \$1.00 a bushel next fall. Just try it. The great Million Dollar Potato for beauty, healthfulness, vigor, and yield seeks an equal. You cannot find its superior. Look where you will, go where you may, no Potato can beat its record of making money for you. Salzer's Million Dollar Potato is bound to make you rich. It's a handsome white Potato, not so long as the picture shows, although some are just that shape and size, but they are more apt to be round, oblong, too long, but that matters not, they are always of nice shape to sell quickly in any market on account of their handsome appearance. Look here, Mr. Farmer, you will have to get an extra potato digger, hire more men, add another team, and enlarge your cellars if you plant a plenty of Salzer's Million Dollar Potato, because it's the potato for yield. It's a beautiful potato, white and cooks like a snowball. It's the right size for market, and the right yield for your purse. It does well everywhere, is an enormous cropper, a splendid cooker, a good yielder, and pleases everybody. I urge every one to give the great Million Dollar Potato a trial.

Price of Salzer's Million Dollar Potato:—1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 pk., \$1.00; 1 bu., \$2.50; 1 bbl. (2½ bu.), \$5.00.

Your order will be held until same is cashed, and costs you 25 cents. Please do not send your private check on your bank.



THE GREAT MILLION DOLLAR POTATO.

THE MILLION  
~ \$ ~  
POTATO.

SWORN YIELD  
803 BUSHELS  
PER ACRE.

SALZER'S  
MILLION DOLLAR POTATO

PARTIAL VIEW OF SALZER SEED CO'S POTATO FARM.

THE GREAT  
MILLION  
DOLLAR  
POTATO.

YIELD

803 BUS.

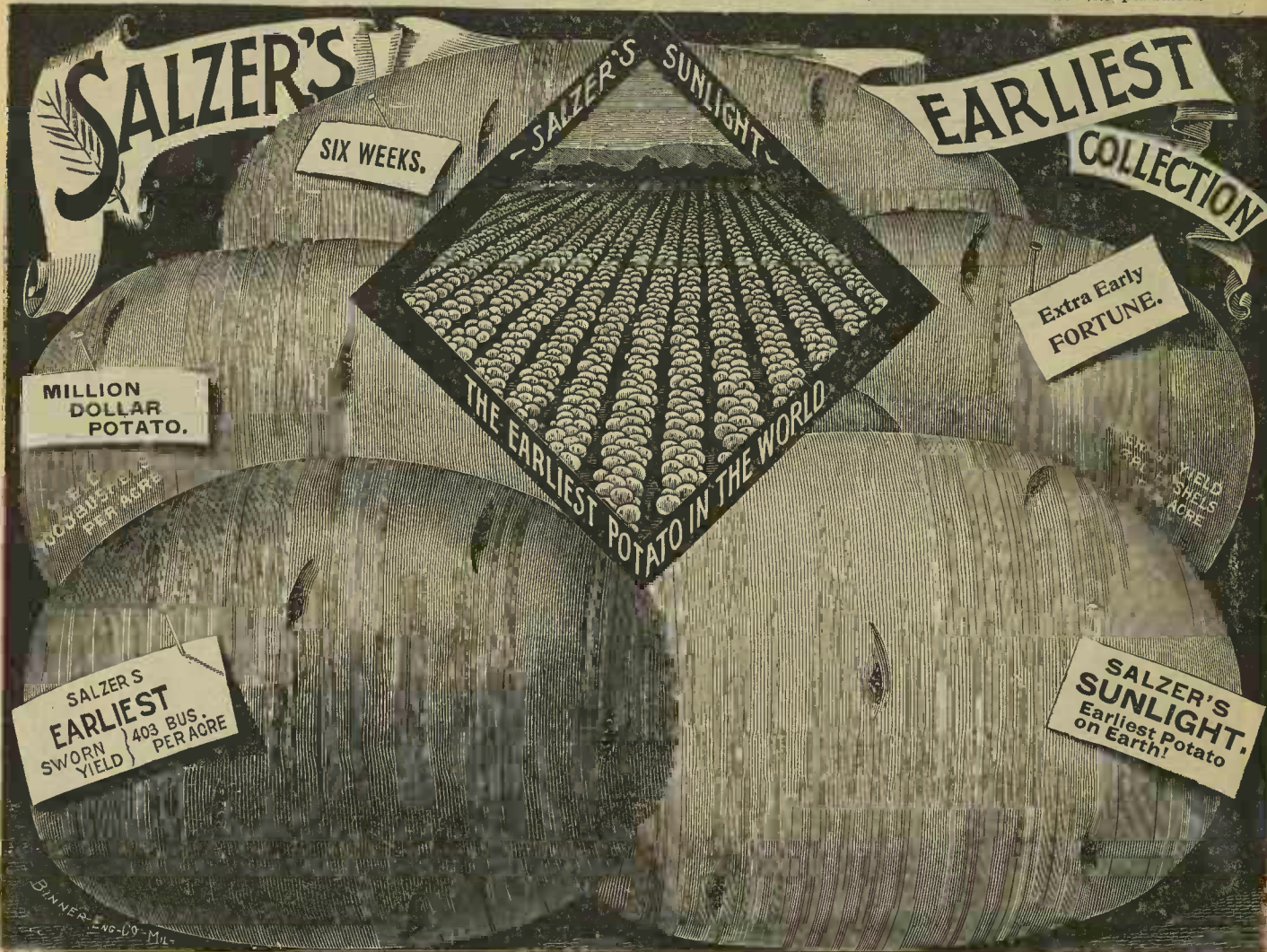
ON the preceding page is shown a full view of the potato field, and this is a true and correct representation of the potato field. It is the grandest, new, medium late Potato on earth to-day; the Potato to bank on, to grow rich on, to make a million, for it is unapproachable in beauty, health, yield, quality and sterling worth. PRICE: 1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 pk., \$1.00; 1 bu., \$2.50; 1 bbl., 2½ bu., \$5.00.

The greatest Cereal Food is Speltz. (See rear cover.) The grandest grass is Bromus Inermis, page 104.



# SALZER'S EARLIEST POTATO COLLECTION, Only \$3.50.

Here is a Potato Collection that wins and pleases, and gratifies and captures every one. It has the four earliest Potatoes known in the world, as also two pecks of Salzer's Million Dollar Potato. It is the collection that we are sure will please you, for the Potatoes contained therein are matchless sorts. There is nothing on the wide earth earlier than Sunlight, no Potato so beautiful in appearance as Salzer's Earliest, none better for any soil and climate than Salzer's Six Weeks Market, while Early Fortune is a gem of the first water, and, then, Salzer's Million Dollar Potato is unapproachable in quality and yield. We know that this great collection of five sorts, separately packed in a barrel, will give you great satisfaction, and we offer same at but \$3.50 per barrel.



## No. 1. Salzer's Sunlight Potato.

Would you like to hear Mr. Sunlight Potato talk? Well, here is his say: "On the Potato field I am at home because I was born to grow quickly and yield early. My friends tell me I am a handsome chap, beautiful in appearance, vigorous and of fine form. They all know that I grow quicker than any White Potato on earth, only Salzer's Earliest, a Red Potato, crowds me in earliness a little bit; but I beat it every time, and am earlier. Now, I would like to see all of the country in the United States, and would like to have you try me and let me show you what I can do for you in earliness and yield. I am bound to make you some money. Won't you send for me and let me try? I promise to be so early that you can use the same ground twice the same year. That is better than any of my companions can do for you. I am fully described on pages 109 and 110. Price: 1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 peck, \$1.00; bu., \$2.50; bbl., \$5.00."

## No. 2. Salzer's Earliest.

This is the earliest Red Potato in the world. Every Potato is beautiful as a picture. There is no variety that we know of that makes so handsome an appearance, that is so extremely early as Salzer's Earliest. It is the Potato that gets there in earliness quicker than any other variety on earth, our new Sunlight Potato excepted.

It is fully described on pages 111 and 112 of this catalogue.

We urge everybody desiring the earliest Red Potato on earth to try this sort.

Price: Peck, 60c; bu., \$1.50; bbl., \$3.50; 3 bbls., \$10.00.

## No. 3. Salzer's Six Weeks Market.

In quality this is the finest, choicest, best, heaviest yielding, largest growing, driest tuber variety of the extreme early Potatoes on earth. It comes into play about six days after Salzer's Earliest, but is earlier than any of the other seedsmen's very earliest sorts. This gives you an idea how very early Salzer's Six Weeks Market Potato is. It is an extremely fine, choice, elegant variety.

It is fully described on pages 113 and 114 of this catalogue.

Price: Peck, 60c; bu., \$1.50; 3 pecks, \$1.20; bbl., \$2.75.

## No. 4. Early Fortune.

This Potato is sent out with great praise by the Eastern seedsmen, claiming for it to be the earliest good Potato. It is quite a little bit later than Salzer's Six Weeks Market, and several weeks later than Salzer's Earliest, but it is a fine Potato, a Potato that will bear a trial in every garden in the country. It cooks mealy, keeps well, is of fine flavor and rich substance, and we are sure will please everybody giving same a trial.

Price: Peck, 60c; 2 pecks, \$1.00; bu., \$1.60; bbl., \$3.50.

## No. 5. The Million Dollar Potato.

On pages 115 and 116 this Monarch of the Potato field is fully described. If it has an equal in the Potato world we do not know it. If there is a Potato as fine, as handsome, and as heavy a yielder; if there is a large white Potato so uniformly productive it is unknown to us, and we believe that no other Potato can equal it in yield, in quality, and in handsome appearance. It is Salzer's great MILLION DOLLAR POTATO.

Will you not read up its history and description, read the story of its wonderful achievements? It is the Potato for you, for your neighbor, and for everybody. It is fine in form and shape. You can begin harvesting it in August and keep right on until frost, as it is good to eat when young. We are sure that if you will try this Potato, you will never be disappointed with same. We have placed it in Salzer's Earliest Collection in order to give it a wide introduction. Price: 1 lb., 50c; 3 lbs., \$1.00, postpaid; by freight, 1 peck, \$1.00; 1 bu., \$2.50, and 1 bbl., \$5.00.

## SALZER'S EARLIEST COLLECTION, \$3.50.

We know you will be surprised how we can sell this magnificent Earliest Potato Collection, composed of five of the grandest Potatoes on earth, separately packed in a barrel, for but \$3.50; but we wish to give these Potatoes a widespread distribution, hence the low price. The collection contains

\$3.50	2 pecks SALZER'S SUNLIGHT POTATO.....	Price, \$2.00
	2 " " EARLIEST " .....	1.20
	2 " " SIX WEEKS " .....	1.20
	2 " " EARLY FORTUNE POTATO....	1.00
	2 " " MILLION DOLLAR " .....	2.00
	Total.....	\$7.40
	All for only \$3.50.	

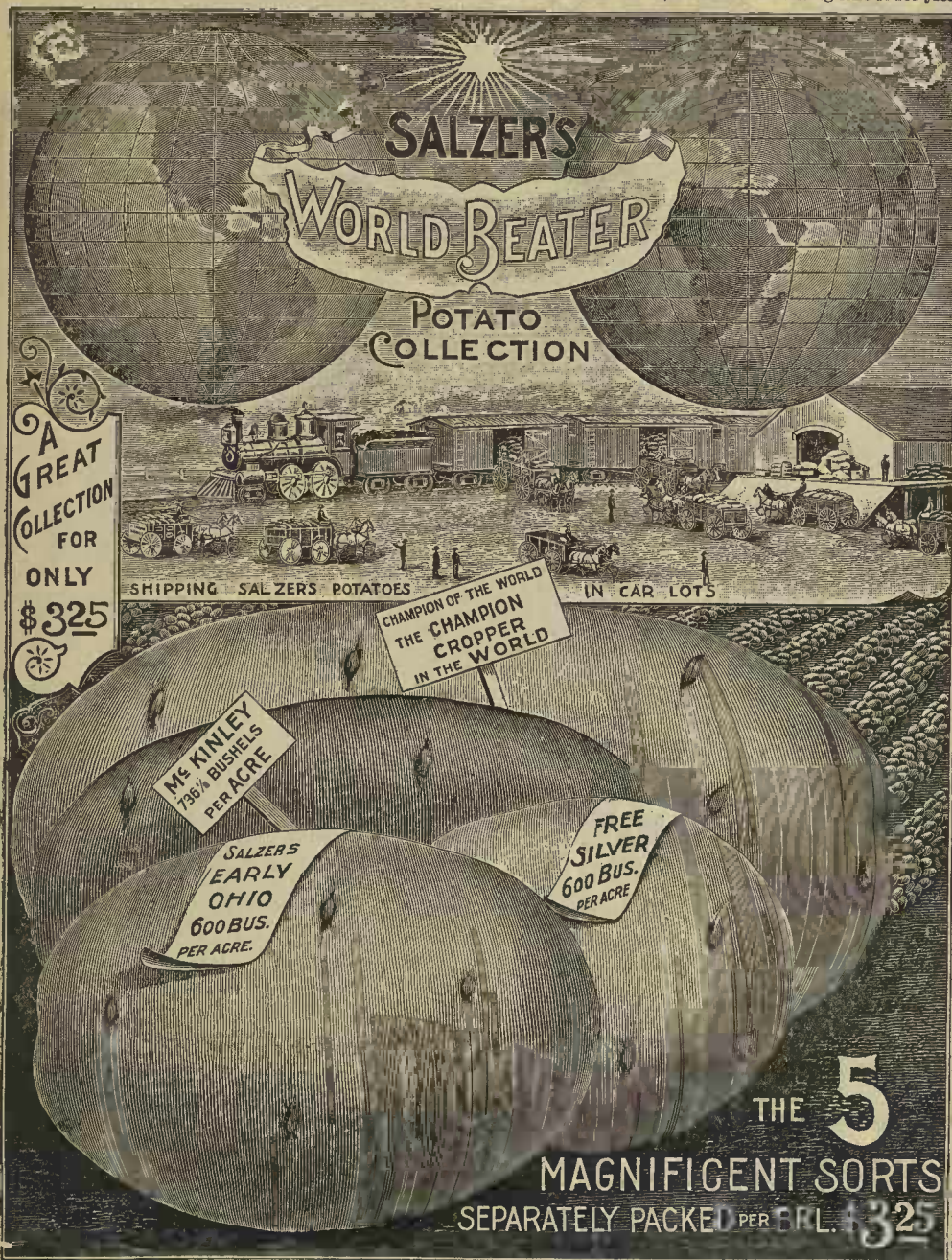
## FOR ONLY \$3.50 PER BARREL!

In all 11 pecks, separately packed, Catalogue price of \$7.40, we sell for but \$3.50; 1 bbl., \$3.50; 3 bbls., \$10.00; 10 bbls., \$27.50.



**THE WORLD BEATER POTATO COLLECTION.—\$3.25.**

By that we mean that the yields obtained from the five Potatoes contained in this collection will beat anything that you have ever tried. It is a magnificent collection for yield, for quality, for texture, for flavor and for profit, and we trust that 25,000 of our farmer friends will avail themselves of the low price of this great collection. It is but \$3.25 a barrel. It's well worth \$10.00 or more, for there is nothing like it for yield on earth!



round Potato. It cooks splendid, although the eyes are somewhat deep. We take it to be the greatest yielding red Potato on earth to-day. Has never seen anything equal it. Two acres with ordinary culture produced 900 bushels. We have included it in our World's Beater Collection because it will beat any record you have ever had on Potatoes. Price: 1 lb. 50c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.50; bu., \$3.50; bbl., \$6.00.

**FOR \$3.25 A BARREL.**

We offer this great World Beater Potato Collection, a collection that seeks its equal the world over as a yielder, for but \$3.25 a barrel. The same is composed of 2 pecks Pres. McKinley, 2 pecks Free Silver, 3 Early Ohio, 3 Champion of the World, and 1 peck of this marvelous cropper, Cotton's Cannon Ball. All of these 11 pecks are separately and carefully packed in a barrel and shipped to you for but \$3.25. This barrel of Potatoes ought to give you 300 bushels of Potatoes next fall. Think of the low price 1 barrel, \$3.25.

 Price of the World Beater Collection: 1 barrel, \$3.25; 3 barrels, \$9.00.

BLISS OR RED TRIUMPH OR STRAY BEAUTY.

Well known the world over. About 20 days later than Salzer's Earliest, which is a seedling of Stray Beauty. Largely used in Texas and the South. Price: Lb., 40c; 3 lbs., \$1.00; by freight, pk., 75c; bu., \$1.50; bbl., \$2.90.

UNCLE SAM.

A new white Potato to which the Rural New Yorker accredits a yield of 1,680 bu. per acre. Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl., \$5.00.

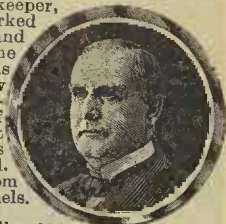
SIR WALTER RALEIGH.

A large white Potato which the Rural New Yorker gives a yield of 1,336 bu. per acre. Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., \$1.00; bu., \$2.50; bbl., \$5.00.

 **\$1.20** The \$1.20 a bbl. Potatoes, and 80c a bbl. for packing, are all right. We sold 5,000 bbls. of them last Spring, when stock gave out. Of course our other sorts are far preferable.

### 1. President McKinley.

Great is the President McKinley Potato. It is of very large size, of beautiful form, a perfect, splendid keeper, resists rot to a marked degree, with flesh and skin of extreme whiteness; has comparatively few eyes. Pres. McKinley will be one of the greatest sought Potatoes for seed next fall. Yielded in 1899, from 3 pecks 123 bushels.



Price: Lb., 35c; 3 lbs., \$1.00,  
postpaid; by freight, pk., 65c; 3 pks., \$1.60;  
bu., \$2.00; bbl., \$3.50.

## 2. Free Silver Potato.

What we have said about the President McKinley Potato is applicable to the Free Silver Potato with the exception that the Free Silver Potato is a trifle more oblong than the President McKinley. It is an enormous yielder, yielding from 3 bks. to 1 bushel per bu. The shape is beautiful in the extreme, and it sells at sight in any market at an advanced price. The tubers ordinarily are very solid, although large, the flavor unexceptionable, the skin very white, while it cooks floury, mealy, and is of very fine flavor.



Price of Free Silver: Lb., 35c; 3 lbs. \$1.00.  
postpaid; by freight, pk., 65c; 3 pks., \$1.60;  
bu., \$2.00; bbl., \$3.50.

### 3. Early Ohio.

Best known Potato on earth. All early sorts are compared therewith. Our stock has been selected with a view to earliness and big yields. We annually sell about 20,000 bushels Early Ohio Potatoes. Pk., 50c; bu., \$1.25; bbl., \$2.90; 4 bbls., \$10.50.

#### 4. Champion of the World.

No Potato on earth has had a greater sale or produced more Potatoes per acre. It will be nipp and tuck between it, the Million Dollar Potato and President McKinley and the Free Silver! Champion of the World has always stood for the heaviest yielding large, long, straight, long white Potato on earth. Will it lose its proud record? The Million Dollar Potato is after it sharp. Champion of the World's best record was 1,687 bushels per acre. We invite you to try it. Its yield is bound to please, delight, astonish, startle and gratify you.

Price: Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c;  $\frac{1}{2}$  bu., \$1.00; bu., \$1.50; bbl., \$3.50; 3 bbls., \$9.00.

### 5. Cotton's Cannon Ball.

Last year we sent out 5,000 tubers of this new Potato as samples to Potato growers. It captured everybody for yield. Some people write that they obtained one bushel of seed from one Potato. It is enormous, it is a prodigy, it is remarkable. Nothing ever before like it for yield. It is a large, red, almost black Potato on earth to-day. Have never seen a better Collection because it will beat any bl., \$5.00.

**For Only \$1.20. Packing 30c. \$1.50.**

Customers often buy by the bushel, but we have a large stock of them. We arrange a barrel of such Potatoes, as we may often have a large stock of. This barrel frequently contains some small Potatoes, all Northern-grown—good for big, heavy yields. We sell them, as long as they last, for only \$1.20 a bbl. Of course, if we were farming, we would rather have a little more and get a barrel of Salzer's Earliest Six Weeks or Earliest or Sunlight—or \$5.00 for the great Million Dollar Potato, or one of the other collections—but the Potatoes at \$1.20 per bbl. are all right and will please.

Price: 1 bbl. .... \$1.20  
 (Extra for bbl. and packing..... .30 \$1.50)

☛ We charge for barrel or packing only on the cheap collection of \$1.20 a barrel. So the Potatoes only cost you \$1.20, the barrel, 30c; total, only \$1.50. In each case where you do not send the 30c for barreling, we either return the money or send only 90 lbs. Potatoes.



# SALZER'S GOOD TIMES POTATO COLLECTION.



ONE BARREL OF THIS COLLECTION  
WILL YIELD  
**220**  
BUSHELS.

SALZER'S  
MILLION \$  
POTATO

SALZER'S  
SUNLIGHT  
400-600  
BUSH.  
PER ACRE.

SALZER'S  
CARMEN  
NO. 3.  
POTATO  
YIELD  
1,300  
BUSHELS  
PER ACRE.

## SALZER'S GOOD TIMES POTATO

NET  
PROFIT FROM  
ONE BRL \$15000.

AVERAGE YIELD 620 BUS. PER ACRE

AVERAGE  
YIELD  
620 BUS PER ACRE



### 1. Salzer's

This remarkable early Potato, this Potato that has beaten every record in earliness and quality and yield, is fully described on pages 109 and 110. We have placed same in the Good Times collection to give it a widespread distribution.

Price: Pk., \$1.00;  
bu., \$2.50; bbl., \$5.00.

### 2. Salzer's Earliest.

farmers for extreme early than any other potato known to the trade. It is a potato everybody plants a barrel or two of for very early sales. It is a sort that pleases both as to yield and to earliness. On good soil about La Crosse it produces from 300 to 400 of fine tubers per acre. You will find same illustrated on pages 111 and 112.

Price: Pk., 60c; bu., \$1.50; bbl., \$3.50.

### 3. Salzer's Million Dollar Potato.

The grandest Potato of the age. Follow description on pages 115 and 116. Read the story of Horace Wentworth and Daphne Dale. It is a grand Potato for general crop. Splendid for your purpose.

Price: Pk., \$1.00; bu., \$2.50; bbl., \$5.00.

### 4. Carmen No. 3.

a great Potato it is, honoring the great writer. Size is large, color white; more round oblong than long; of powerful vigor, unusual productiveness, yielding as reports go, over 1,300 bushels of fine, salable, magnificent Potatoes—Potatoes selling at an advanced price everywhere! It's a tremendous yielder, a grand Potato, just the Potato to help on good times.

Price: Lb., 35c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.60; bbl., \$3.25.

### 5. Salzer's Good Times Potato.

Mr. McKinley as president, the farmers of America can certainly look for better times, as the protection idea of Mr. McKinley is what will set our mills going and furnish to the farmer a great home market at advanced prices. That's the way thousands of farmers feel. Now, this Good Times Potato is going to come in for its share of the credit among farmers in making good times. It is, like the Champion of the World and Million Dollar, a tremendous producer. Ordinarily, the Potatoes are very large, fill a bushel quickly, are of fine grain, fine white color, cook finely and like a snowball, and are of quality unsurpassed. It is a Potato to stick to for all purposes, and one that will give the farmer tremendous satisfaction. We are sure that in planting this Potato you will not go astray, but that you will have a Potato which, for quality and yield, will rank alongside of any.

Price: Lb., 40c; 3 lbs., \$1.00, postpaid; by freight, pk., 60c; bu., \$1.50; bbl., \$3.75.

## SALZER'S GOOD TIMES POTATO COLLECTION. \$3.00.

When we consider the magnificent qualities of these five Potatoes described above, the earliness of the Sunlight and Salzer's Earliest, the general-purpose Potatoes, The Million Dollar and Good Times, the far-famed late Potato, Carmen No. 3, and then that magnificent new, blue-blooded, high quality, enormous-yielding Salzer's Million Dollar Potato, we are constrained to say that this is one of the very best collections that we have ever sent out, and we believe that our farmer friends will find them of superlative value, and that they will never, never regret buying a collection.

# \$3.00

1 PECK SALZER'S GREAT SUNLIGHT.  
2 PECKS SALZER'S EARLIEST.  
2 " " GOOD TIMES.  
4 " " CARMEN No. 3.  
2 " " SALZER'S MILLION DOLLAR.

In all 11 pecks, separately packed, for only \$3.00.  
1 bbl., \$3.00; 3 bbls., \$8.50; 10 bbls., \$27.00.

Remember we cannot be your agents, check - you will confer a favor by remitting per Money Order or Draft on Chicago or New York.



## SALZER'S GREAT IDEAL CULTIVATOR. Price, Fig. 1, \$5.90.



This is the tool that has lived in our fancy and dreams for years. And we now shout and sing because we have found all those splendid qualities we have longed for. The cut fully shows the Ideal with our new Pattern Handle and Braces. These are absolutely new and the most effective and stiffest combination known, at once making the tool rigid, yet allowing adjustment of handles in height and sidewise.

It Expands by means of our entirely new expander, which at the same time is exceedingly simple, but very strong and quick. By means of this device the Cultivator can be expanded instantly, or reduced from 12 to 23 inches by a single move and without loosening any bolts. By putting bolts in outside holes of expander they can be expanded to 27 inches, a width greater than ordinary cultivators.

The Depth is under perfect control by means of a new lever wheel, and the new patented depth regulator, which are moved instantly in unison by a single lever, making exact work, steadying the machine, and relieving the operator.

It works like a charm. Quickly it can be changed to a PLAIN CULTIVATOR; 2d. to a furrow; 3d, reversed for hoeing; 4th, for shallow cultivation; and 5th, as the big illustration shows, ready for general duty.

The price of this great Cultivator as shown without the three extra sweeps arranged for shallow cultivation, is but \$5.90; with the two 10-inch and one 12-inch sweeps, as shown above in Fig. 5, arranged for shallow cultivation, the price is, complete, \$6.40. The Cultivator is a marvel of beauty and utility. Of course, in arranging same as a plain cultivator, or for plowing or for hoeing, it is not necessary to take off the expander or depth regulator. It is positively the greatest tool on earth for the price, as other dealers ask \$8.00 to \$10.00 for a cultivator far inferior. The two 10-inch and one 12-inch sweeps, 60c.

Price, as shown in the illustration: Fig. 1, only \$5.90; with the 3 extra sweeps, as shown in Fig. 5, \$6.40.

Price complete, as shown in all of the illustrations Figs. 1, 2, 3, 4 and 5 (with 3 extra wide cultivator sweeps), \$6.40.

## Combined Harrow and Cultivator.

A magnificent tool. By means of lever attachment the Cultivator can instantly be changed to run narrow or wide, as the operator desires. Teeth can be used in four different positions. They are of steel, diamond-shaped. It is a grand Harrow and Cultivator. It is a grand tool. When once on the farm you would not part with it for \$50.00. Now, you will talk just the same way if you purchase one of these tools. The price is so cheap that we hope you will not forego the pleasure of having one on your farm. It is splendid for Corn, Tobacco, Cotton, Potatoes, etc.; it thoroughly pulverizes.

For close work it's A No. 1. Teeth can be quickly changed, reversed, etc., making four changes—so you really have four different kinds of cultivators in this one. Price, with wheel and lever, only \$4.90.

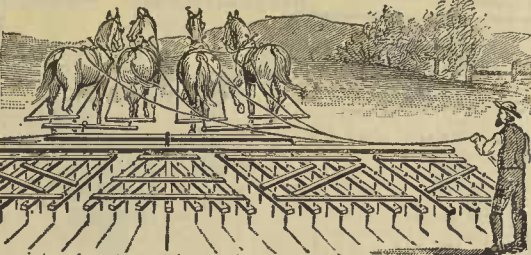
## Farmer's Perfect Three-Horse Hitch, for \$3.75.



The only three-horse hitch in the world that perfectly equalizes the work of three horses (working two horses on one side of other) without a particle of side draft and consequently to any farm or road wagon, seeder, disc-harrow, or any pole vehicle, taking up no more room than an ordinary two-horse doubletree. Can be changed to a two-horse hitch by simply changing three bolts. Each, \$3.75.

## The Genuine Famous Boss Harrow.

The greatest Harrow in the world. That's what our customers say. It is certainly the cheapest and best Harrow that we have ever seen. It is well and strongly made. The bars are 2x2½, and the eveners 2x4, of the very best seasoned oak. The teeth are one-half inch square steel, with dagger points. Each tooth cuts its own way.



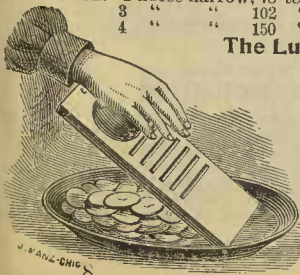
The two-horse Harrow consists of center section and two end sections. The four-horse consists of all the sections shown above. It is the most popular, cheapest Harrow that we know of, and we heartily recommend same. It is used on our farms to our complete satisfaction. 2-horse harrow, 78 teeth, cuts 13 feet wide, weight 190 pounds, \$ 6.15

3 " " " 102 " " 16½ " " 240 " 8.00

4 " " " 150 " " 26 " " 360 " 11.50

## The Lusher Vegetable Slicer and Cabbage Cutter.

With six knives. A magnificent tool. It cannot be too strongly endorsed. It is made of the best material, tinned over to prevent rusting. Always carries a keen edge without sharpening. It is A No. 1 for slicing cabbage, apples, carrots, cucumbers, radishes, etc. Six slices are cut with every stroke of the hand, so that in a minute enough can be prepared for a large family. It is years since we have found a tool so satisfactory, so great a labor saver, and of such great utility. Price, 75c, postpaid.



## Wing Shovel Plow.

Just the thing the farmer wants for hilling Potatoes, etc. Cannot get along without it. When you once use it, you will say, "How did I get along without it?" It will largely increase your crops. Price, only \$2.80.

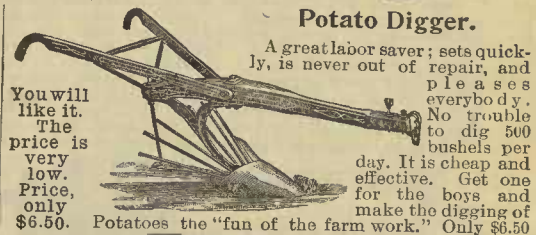
## Heavy Malta Plow.

There is a great demand for this double shovel Plow, and it gives universal satisfaction. Price, each, \$2.30.



## Potato Digger.

A great labor saver; sets quickly, is never out of repair, and pleases everybody. No trouble to dig 500 bushels per day. It is cheap and effective. Get one for the boys and make the digging of Potatoes the "fun of the farm work." Only \$6.50.



## KNIVES.

The farmer boy is entitled to the best knife out, and here we have it in our Montana Favorite. Three strong, bright blades, just the knife for all purposes. It is indeed a great general purpose knife. Price, ebony handle, brass finish, German silver ends, 90c, postpaid; white handles, \$1.15, postpaid; pearl handles, \$1.75, postpaid. More and different styles of Knives are illustrated in our catalogue of implements, which is gladly mailed on receipt of 4c postage.

## Beech Handle Sticking Knife



## Beech Handle Butcher Knife



## Beech Handle Skinning Knife



## Farmer's Butcher Knives.



## Economy Kitchen Set.

The Economy Kitchen Set is immensely popular, sells at sight, contains one splendid bread knife, one cake and one paring knife. Price, 35c; postage, 10c. The Christy Set, 50c, postage, 10c. The Buckeye Set, with wooden handles, otherwise like above, 25c, postage 10c.





**KILL, EXTERMINATE OR DRIVE AWAY EVERY LIVING THING**  
THAT IS OBNOXIOUS OR INJURIOUS TO YOURSELF, YOUR ANIMALS OR YOUR CROPS.

PRICE ONLY 50¢ BY USING THE  
**KILL QUICK Bug Exterminator.**  
AIR CHAMBER  
POISON 25¢ EXTRA FOR DELIVERY EVERYWHERE.



### SAVE YOUR CROPS

#### The Kill Quick Bug Exterminator.

More than \$300,000,000 worth of crops are destroyed in the United States each year by bugs, worms and fungi. Now the greater portion of this loss could be saved to the farmers and gardeners if they would use our safe, cheap, simple, inexpensive, absolutely certain Kill Quick Bug Exterminator together with the insecticides that we offer at so low a price.

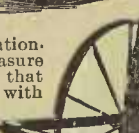
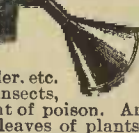
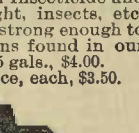
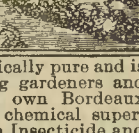
Sells at sight among the farmers and gardeners, and everywhere gives tremendous satisfaction. Just think of it! You can poison an acre of potatoes in two hours with six pints of water, while the old way it would take you almost a day and a couple barrels of water. Price, only 50¢.

#### Double Tube Sprayer.

Where Kill Quick shows one, this has two openings for spraying. Price, each, 75¢.

#### For 10c

We mail our pamphlet, "Kill the Bugs," or we will send same free with every order for Kill Quick Bug Exterminator, for the Ideal Spray, Aquarius Pump, or Acme Powder Gun. This pamphlet gives full directions how to apply Slug Shot, Cattle Comfort, Bordeaux Mixture, Kerosene Emulsion, etc.



THE IDEAL.

### Ideal Sprayers.

At last we have what we have long been seeking to get, a cheap, effective, durable, A No. 1 Sprayer, one that does its work well and one that never gets out of order, rendering remarkable service. It will throw a solid stream 75 feet, and for washing buggies, windows, putting out fires, it cannot be beat, while for spraying trees, whitewashing barns, outhouses, etc., it is simply indispensable. The price is so low as to place it within reach of everybody. Each, \$3.00.

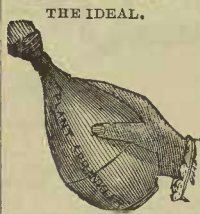


THE AQUARIUS.

Capable of throwing 8 gallons per minute and forcing a stream 50 feet high. Price, only \$5.50.

### Scollay's Sprinkler.

When once used, you will wonder how you got along without it. For sprinkling plants, wash, etc., lasts a lifetime. Each, \$1.00; by mail, \$1.10.



SCOLLAY'S SPRINKLER

### Lawn Fertilizers.

A splendid compound for the lawn. It takes away the unsightly manure that is usually spread on the lawn. Use 100 lbs. for a lot 50x100. 50 lbs., \$2.00; 100 lbs., \$3.50.

**Garden Veg. Compound.**—An excellent compound for furnishing a rich and quick growth to vegetables. 50 lbs., \$1.75; 100 lbs., \$3.25; 200 lbs., \$5.25.

### Commercial Fertilizers.

It gives us pleasure to be able to quote the following low prices for high-grade, high-quality Fertilizers, f. o. b. cars Chicago, with special low freight rates to every part of the United States.

	200 lbs.	1,000 lbs.	2,000 lbs.	200 lbs.	1,000 lbs.	2,000 lbs.
Dissolved Raw Bone.....	\$3.25	\$15.50	\$30.00	\$3.75	\$18.00	\$32.00
Super Phosphate.....	3.00	14.00	27.00	3.00	14.00	27.00
Potato Grower.....	3.25	15.50	30.00	2.75	13.00	25.00
Truck Manure.....	5.00	22.00	42.00			

A bag holds 200 lbs. Prices fluctuate.

### Insect Destroyers.

We here offer very effective, quick-acting preparations.

**Pyrethrum.**—Excellent for destroying worms on cabbage, etc. Pkg. of ¼ lb., 25¢; oz., 10¢; lb., \$1.00.

**Whale-oil Soap.**—Excellent for washing and syringing plants. Pkg., by mail, free, 30¢.

**Tobacco Soap.**—Good for destroying insects on plants, dogs, cats, etc. Pkg., by mail, 30¢.

**Flour of Sulphur.**—For Mildews. Pkg., 4 oz., by mail, 15¢; lb., by exp., 20¢.

**Slug Shot.**—For Potato Bugs, Cabbage Worms, Currant Worms, Flies, Striped Bugs, etc., infesting vegetables.

**For Bed Bugs and Cockroaches.**—Put up in 25¢, 50¢ and \$1.00 packages.

Its uses: The extermination of all vermin known to be destructible to the feathered tribe, extermination of moths, cockroaches and fleas, and regarded the best disinfectant and deodorizer in use. Price, 10¢,

Price: In 5 and 10 lb. pkgs., 7¢ per lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30¢.

**Paris Green and London Purple.**—Lb., 25¢.

**Grape Dust.**—The quickest preparation on earth for killing Mildew, Fungus, etc. Price: In 5 and 10 lb. pkgs., 7¢ per lb.; 100 lbs., \$5.00; 1 lb., postpaid, 30¢.

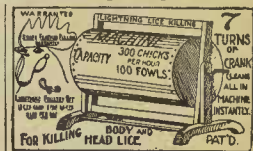
**Cattle Comfort, or Flyfuma.**—A great preparation for keeping insects, Flies, etc., from cows, oxen, etc. Price: Qt., 45¢; per gal., \$1.50.

**Copper Solution, Ammoniated.**—Splendid for Mildew, Blights, Rusts, etc. Price: Per qt., 45¢; per gal., \$1.50.

For Bed Bugs and Cockroaches. Put up in 25¢, 50¢ and \$1.00 packages.



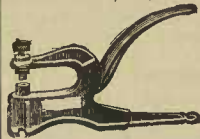
postage, 3¢; 6 for 50¢, postage, 15¢; 12 for 90¢, postage, 30¢.



Lightning Lice Killing Machine will give you more and better poultry, lots and lots of eggs, with less feed and expense. Price, each, \$2.50.

### RIVET PUNCH.

This little machine will save more time and money for the farmers and hiverymen in mending harnesses than anything on the market. Price, by express or freight (can not be mailed) of this Rivet Punch, with box of 50 assorted rivets, 70¢. Dewey Rivet Punch, "loaded," postpaid, 65¢.



### The Steel Barrel Cart.

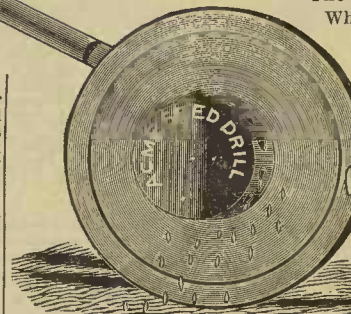
It is good for the farmer, good for the citizen, good for the gardener; splendid to water your plants or feed your stock with. It will surely give satisfaction. Price: Without barrel, as any barrel will fit, \$3.75.



THIS FINE STEEL CART, \$3.75.

### The Acme Seed Drill.

When you have but a few packages of seed to sow for a small garden, such as beet, carrot, celery, lettuce, radish and turnip, this Drill will sow it perfectly and will do it ten times as quickly as it can be done by hand. It is very simple; a child can work it. Given also as a premium.



Price: \$1.00 Each.

### SPECIAL PREMIUM.

Anybody sending us an order for \$3.00 worth of flower and vegetable seeds in packages (also the flower and vegetable seed collections), we will send free, 1 Acme Garden Seed Drill as a premium. No discount is allowed either in seeds or cash on the \$3.00 order getting this Acme Drill as a premium, and only seeds in 2c, 5c, 10c, 15c and 20c packages, and the seed collections, can be selected to entitle you to this premium.

### Acme Powder Gun.



It handles all insecticides in the dry state, such as Paris Green, Hellebore, Persian insect powder, etc. It is very effective in the destruction of potato bugs, flies, insects, currant worms and all like pests; uses but a small amount of poison. An elbow is furnished to tilt the funnel for getting under leaves of plants, shrubs, etc. Price: only \$1.10 each; 3 for \$3.00.

**Sulphur Bellows.**—First size, \$1.50.



### Combination Barrel and Box Cart.

This is a great combination. A Barrel Cart made of steel to last a lifetime or longer, which can be almost instantly changed into a perfect Hand Cart as shown in the illustration. There is no tool that we have ever offered with greater pleasure than this. It is so cheap and so sure to give satisfaction that we hope everybody will give it a trial. Price: Complete with box, but not with barrel, \$8.25. Price for each extra set of iron trunnions, in case you should wish to use more than one barrel, 50¢ per set.

### Hand Cart, Only \$4.90.

Just the light-running Hand Cart you want for city and farm work. Height of wheel, 36 inches. Sure to please. Each, f. o. b. cars here, \$4.90.

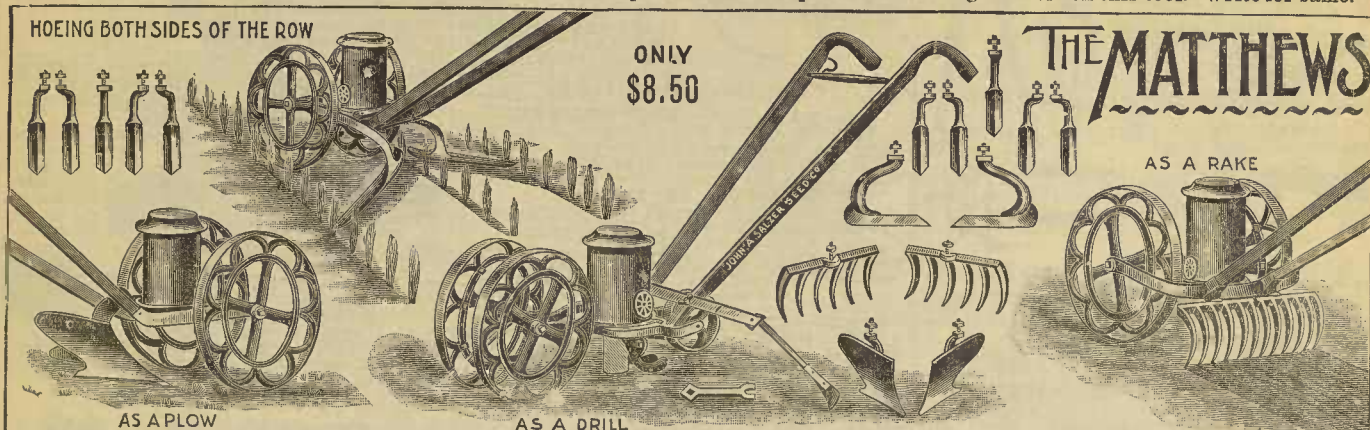


Package, 20c. More fun growing Royal Carnations from seed. Package, 10c. More fun growing Cactus from seed. Lots of fun growing Cactus from seed.



# 1. The Wonderful Matthews Combined Drill, Cultivator, Plow, Rake and Double-Wheel Hoe.

The trusts compel us to advance this Drill to \$8.50, but it would be cheap at \$20.00, for in it the errors of old Drills, such as the Planet Jr., and others, are overcome and new additions made, so that it makes to-day the most perfect tool imaginable. The advantages that the Matthews Drill has over the Planet Jr. are many, and on our own farms and trial grounds the Planet Jr. were entirely discarded, and Matthews used. The simple fact of the hopper and index on the Matthews being of such easy access and within reach of your eye and hand at all times, makes it worth double the concealed index and hopper of the Planet Jr. Combined Drill. The Matthews is the very best Onion seeder known. Special wholesale prices to market gardeners on this tool. Write for same.



## THIS MACHINE, SIX IN ONE-ALL COMPLETE ONLY \$8.50

The manufacturers—whose Western headquarters we are—say of this grand tool: "This is not only a desirable combination of the Garden Drill with the new Universal Cultivating Attachments, but it has the advantage of being either a Double-Wheel or Single-Wheel implement at will, the change from one to the other being readily and quickly made. The Two-Wheel Sowers are very desirable, especially when only one tool is wanted, as then it can be used first as a seed drill, and then used as a cultivator or wheel hoe, as in this way the rows of young plants may be straddled and the cultivating done on both sides of the row at one passing. The special feature of this implement is that when used in straddle-row cultivation there is no projection below the frame to interfere with plants. The combination is one which cannot fail of recommending itself to all. The attachments are: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Rakes, and 1 pair Plows. The seeding and covering apparatus can be readily removed, when the implement presents much the appearance of the new Universal Single-Wheel Hoe Cultivator and Plow, illustrated Fig. No. 5. It is not necessary to remove the seed-box, as the teeth can be inserted in the frame with this attached.

### One Great Advantage of the Matthews Combined Drill is This:

That if you do not wish to use same as a Double-Wheel Drill or Seeder, one of the wheels can be quickly taken off, and it becomes in every respect the same as the Matthews New Universal Garden Drill, illustrated under No. 3. Another is that, when you are through seeding, you simply take away the seed hopper, which is quickly done, and use it as a Double-Wheel Hoe, and it answers exactly the same purpose as the Matthews Double-Wheel Hoe, illustrated Fig. 4.

### Six Machines in One, and All for Only \$8.50.

That is what you have by purchasing the Matthews Combined Drill. You not only have a combined Double-Wheel Drill, but you have a Single-Wheel Drill, you have a Double-Wheel Cultivator, you have a Hoe, you have a Plow and a Rake. We illustrate in the above cut but four of the machines, but it gives you six perfect machines, as here described. The price of this grand tool, 6 in 1 (has John A. Salzer Seed Co.'s guarantee), is only \$8.50.

## 2. Matthews Gem Garden Drill.

There are thousands of people who want a small Drill, who have but a few seeds to sow. It is low priced, is never out of order, and it works like a charm. It makes the opening, drops the seed and covers it, and does it to perfection,—sowing all varieties of seeds, such as Turnip, Carrot, Sage, Spinach, Onion, Parsnip, Beet, Peas, etc., and marks the next row as perfectly as other Drills do. The hopper holds a quart, and can be made to hold more. Price, \$5.00.

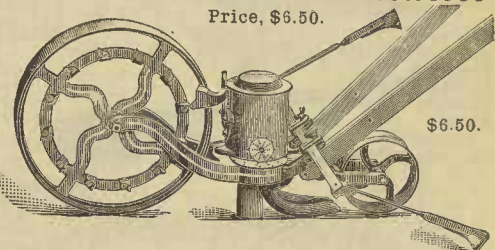
### 3. MATTHEWS NEW UNIVERSAL GARDEN DRILL.

The No. 2—only \$5.00.

This is a model. It is splendid in every respect, perfectly simple in construction, neat in design, effective, and is never out of order. It is a larger Drill than the Gem, does its work splendidly, perfectly and without jarring or getting out of order. The flow of seed can be instantly stopped by means of the attachment shown on the handle. The index is right under your eye, while the hopper containing the seed is easily watched. Price, \$6.50.

HILL DROPPING  
DRILL SEEDER.  
Drops seed in hills.  
Each, \$7.25

Price, \$6.50.

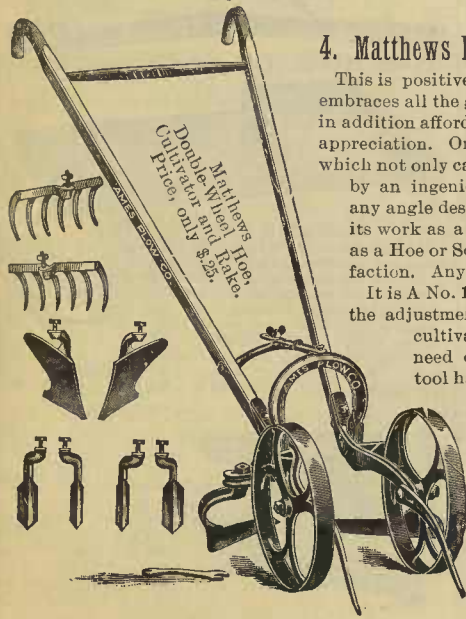


## 4. Matthews Double-Wheel Hoe, Cultivator and Rake.

This is positively the grandest hand Cultivator on earth. It embraces all the good points of older efforts in the same line, and in addition affords very many new features which cannot fail of appreciation. One of these features is the adjusting arch, by which not only can the depth of the work be gauged, but which, by an ingenious device, enables the pitch to be adjusted at any angle desired. It is certainly without a superior, doing its work as a Cultivator, as a Weeder, as a Plow, as a Harrow, as a Hoe or Scraper, to utmost perfection and complete satisfaction. Any child can run this and do good work.

It is A No. 1 to work both sides of the row at one passing, as the adjustments can be set to suit the width of crop to the cultivator, keeping row midway between wheels. No need of watching the teeth. This is a point no other tool has. The Hoe blades can be set to turn inside or out. A splendid tool for onion cultivation.

There are four Cultivator teeth. Two can be used at desired width to mark out two rows at a time. That's an advantage. The plows can be set closely together for furrowing, turning the ground outward. For cover they can be set to turn inward. The rakes are excellent for fine cultivation, and do better work than ordinary rakes, as they handle the seed angling or straight. The depth is easily regulated. The leaf guards are provided to prevent the wheel from bruising or injuring large-sprayed foliage. Price, \$5.25.



No. 5. The MATTHEWS SINGLE-WHEEL HOE, CULTIVATOR and RAKE has the following attachments: 1 pair Hoes, 5 Cultivator Teeth, 1 pair Plows, 1 pair Rakes and 1 Vine or Leaf Guard. It is a splendid tool. Price, only \$4.50.



### Matthews Single-Wheel Hoe.

This is the Single-Wheel Hoe, with Hoe Blades only, no other attachments. Price, \$2.75.

### Matthews Double-Wheel Hoe.

With Hoe Blades only, \$3.50.

### Matthews Garden Plow.

Plows deeply, splendid. Price, \$2.00.



No. 2.  
Matthews Gem Garden Drill.  
A Splendid Little Drill. Sure to  
Please.  
Price, only \$5.00.

Please do not send your private check on your bank. Your order will be held until same is cashed, and costs you 25 cents.



**THE AVERY TRANSPLANTER.**

Plants removed by it rarely wilt, even though transplanted during the scorching heat. Small, single-hand size, each, 50c; postpaid, 60c; large, two-hand size, for postholes, \$2.00.

**SCUFFLE HOES.**

Very effective.  
6-inch, 30c;  
7-inch, 40c;  
9-inch, 60c; 10-inch, 70c.

Buttonhole Bouquet Holders—  
Each, by mail, 15c.

**TRANS-PLANTING TROWELS.**

Each, 45c; by mail, 60c.

**GARDEN LINE REELS**—Each, 65c; postpaid, 80c.

**TREE PRUNER.**

8-foot pole, \$1.50; 10 foot pole, \$1.60.

**KNIVES.**

Budding—Each, 80c; ivory handled, without ivory point, 90c.

Pruning—No. 1, 75c; No. 2, 65c; snag handle, extra large pruning, \$1.25.

Asparagus—45c.

High Grade Pruning Shears.

No. 1, 50c; No. 2, 75c, postpaid.

For vineyard and other pruning where an instrument that cuts well on the point is required.

**THE LEVIN PRUNER.**

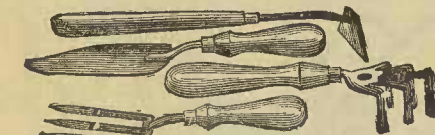
This is the best tool out; works like a charm, and is very cheap at that. No. A, each, 75c; No. B, 90c.

Strong Spring Pruning Shears.

A splendid Shear. Does excellent work. No. 1, 45c each; No. 2, 70c each.

**GRAPE OR BOUQUET CLIPPER.**

Fine for picking bunches of grapes, fruits, flowers, etc. Each, postpaid, 55c.

**GARDEN TOOLS.**

Ladies' Favorite: 4 pieces. 75c; by mail, 90c.

**THE OSBORNE WEEDER.**  
The cut explains itself. It is a great labor saver. \$1.00.

**MICROSCOPE.**

By mail, 40c.

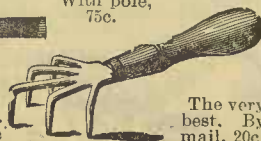
**LANG'S WEEDER.**

It is very conveniently used, and fits the hand so comfortably that the fingers are entirely free for use wherever necessary. Net price, 25c; postpaid, 30c.

**TURF EDGER.**

With pole, 75c.

**EXCELSIOR WEEDER.**  
Each, 15c; by mail, 20c



The very best. By mail, 20c.

**SCIENTIFIC CORN HUSKER.**

The greatest little tool on earth. "Whew!" some one says, "that's strong." But not half strong enough. If you have any corn to husk, this little tool will do it better, quicker, and easier than any other husker we know of.

Each, postpaid, 10c; 3 for 25c.

**BOSS HUSKER.**

Heavy leather combination coats, protected by solid steel rivets. It is immensely popular. Price, each, postpaid, 25c; 3 for 60c.

**BOSS CALF WRIST SUPPORTER.**

This is an excellent supporter for the wrist in husking corn. Price, each, 15c; 3 for 35c.

**STYLE 6 GLOVES.**

Calf split stock, tanned by water-proof fine process, well protected by leather and steel washers, excellent for corn husking. Price, per pair, postpaid, 60c; 2 pair, \$1.10.

**STYLE 5 GLOVES.**

This is all calf; IDEAL THE most popular CORN GLOVE on the market; retails everywhere at 85c per pair; splendidly made. Price, postpaid, 75c; 2 pair, \$1.35.

**THE IDEAL Corn Planter.**

The best cheap Corn Planter on earth. Each, 75c; 3 for \$2.00.

A gem, a beauty; just the thing the boys and girls are looking for to shell popcorn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

**STYLE 5 GLOVES.****FAMILY POPCORN SHELLER.**

A gem, a beauty; just the thing the boys and girls are looking for to shell popcorn, sweet corn, etc. Shells a bushel in an hour. Price, postpaid, 25c.

**THE LA CROSSE CORN SHELLER.**

A boy or man, with one hour's practice, can shell a bushel of corn in 3 1/2 minutes. It is a magnificent machine throughout. We have never known one to get out of repair. In addition to that, it is sold at an exceedingly low price to place it within reach of everybody. We know of no sheller at twice the price that we would rather have than the La Crosse. Each, \$1.00.

**CYCLONE CORN SHELLER.**

It's cheap, simple, effective. With a little practice a boy or man can shell a bushel of corn in 4 minutes. Each, \$1.75.

**THE BALL BEARING SHELLER.**

The latest improvement in corn shellers. Each, \$2.10.

**WAREHOUSE TRUCK.**

This is so well known that it needs no description. Every farmer will want one, as the price is so very low. Each, \$1.95.

**POSTHOLE AUGER.**

Its adjustable cutter admits the passage of stones, and will make a post-hole for any size fence post. Each, 90c; 3 for \$2.50.



**WAREHOUSE TRUCK.**  
Each, \$1.95.

**TROWELS.**—Fine Garden Trowels, strong and durable. Each, 10c; postpaid, 16c.

**BOYNTON'S****LIGHTNING PRUNING SAW**

Holes are provided in the handle for attaching to a pole with screws or bolts, to use in cutting higher branches. The lightning teeth are used for the larger limbs, while the fine teeth are used for cutting the small limbs and twigs. Price, 18-inch, \$1.00; 20-inch, \$1.25. Only 35c.

**THE GOPHER TRAP.**

It is simple, but effective; it is cheap, but sure to kill, and catches them by the dozen. Each, 85c, postpaid; 3 for \$1.00.

**MOLE TRAP.**

This is the only perfect Mole Trap that we have ever found. Its construction is simple, and its workings are very effective, as it catches the mole every time. Full directions regarding same with each machine sold. Each, \$1.40; 3 for \$4.00.

**IMPERIAL EGG FOOD.**

[Trade Mark.]

The finest food in the world to make hens lay and cure the many ills that fowl flesh is heir to. Lb., 45c; by mail, 55c; by freight, 10 lbs., \$2.75; 100 lbs., \$20.00.

**OYSTER SHELLS.**

Just the thing to keep poultry healthy, happy and busy laying. Price, per 10 lbs., 25c; per 50 lbs., \$1.00; per 100 lbs., \$1.50; 200 lbs., \$2.50.

**THE SANITARY.**

The finest thing on earth for furnishing pure water for poultry, chickens, ducks, etc. Price, 1 gallon, 45c; 2 gallons, 75c.

**THE HANDY HAMMER.**

Wrench, nail and staple puller and wire splicer, 10 inches long, weight 1 1/4 lbs., made of the best malleable iron, the most convenient tool ever invented, handy wherever a hammer or wrench is needed. A perfect tool for any one. The claw is pointed to pull fence staples or spring keys. The nail puller device is in front. The wrench is under the claw and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wire. It is worth more than its cost for that alone. Price, only 40c; postpaid, 60c.

iron, the most convenient tool ever invented, handy wherever a hammer or wrench is needed. A perfect tool for any one. The claw is pointed to pull fence staples or spring keys. The nail puller device is in front. The wrench is under the claw and the wire splicer at the end of the handle makes a neat splice, saves wire, avoids injury to the hands in splicing the barb or other wire. It is worth more than its cost for that alone. Price, only 40c; postpaid, 60c.



**CORN HOOK.**—Price, only 50c; postpaid, 75c.

**SAUER KRAUT CUTTER.**

Made from white selected hard maple, thoroughly seasoned; three knives of high grade finish, sharpened for immediate use; steel edge and iron backing, painted blue within a half inch of the cutting edge to prevent rusting; set firmly on a rocker. The adjustment is easy, true and rigid. A most excellent cutter for family use in making kraut; also for cutting in quantities vegetables of various kinds. No. 3 size, 8x20, weight 7 lbs., \$1.00; No. 5 size, 9x30, weight 11 lbs., \$1.60; No. 9, 12x40, \$3.00.

**VISE.**

Our Vise is solid and strong, hardened face, and finely polished; weight 50 lbs.; face 4 1/2 x 9 in.; jaws, 3 in. wide, and opens 4 in. We would not part with one on our farm for \$25.00! It's so useful! Price, \$4.50.





## The Advance Chilled Plows.

No. 28.—Pony Plow. Shares on Nos. 28 and 29 are interchangeable. Price, only \$3.90.

No. 29.—Light one-horse Plow. Right hand only. Similar to No. 30, excepting moldboard and share are smaller; cuts 7 inches. Will do good work, and turns a furrow  $4\frac{1}{2}$  by 8 inches. Price, only \$4.25.

No. 30.—One-horse Plow. Right hand only. Well constructed; thoroughly chilled; cuts  $7\frac{1}{2}$  inches; turns a furrow 5 by 9 inches. Price, only \$4.90.

No. 31 is a very light two-horse or a large one-horse Plow, suitable for gardening or corn and cotton cultivation, and has all the improvements in construction that are used on the other plows. Special pains are taken in the construction of these Plows to make them as perfect in shape and turning qualities as the larger Plows. Price, only \$5.50; complete, \$6.75.

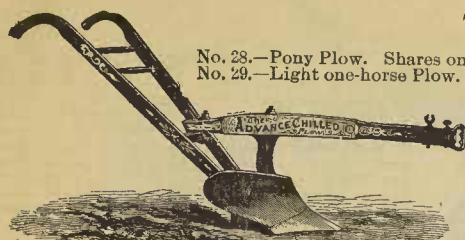
No. 32 is a medium two-horse Plow. It is especially strong for its size and weight. It turns a furrow 6 by 12 inches. Price, only \$6.50; complete with wheel and jointer, \$7.75.

No. 33 is a medium two-horse Plow, doing excellent work in all kinds of land, especially clay and heavy land. It has been thoroughly and successfully tried in the Atlantic and Middle States the past ten years. It will turn a furrow 7 by 14 inches. Price, only \$7.00; complete, \$8.25.

No. 34 is a two or light three-horse Plow; is of a size and weight well adapted to general work, and cannot but give satisfaction. It turns a furrow 8 by 14 inches. Price, only \$7.25; complete, \$8.50.

No. 35, our largest three-horse Plow, is especially adapted to sod plowing and to heavy work. Will cut a furrow 16 to 20 inches. Price, only \$7.75; complete, \$9.00.

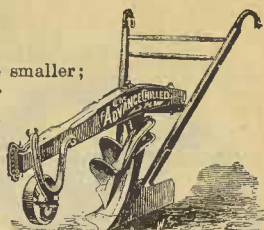
Our No. 26 Steel Plow is a very fine working tool, either in sod or stubble, marshy or rough stumpy soil. It is intended for a light three-horse Plow. Price, only \$11.00.



This cut represents our Nos. 28, 29, 30 and 31 one-horse Plows.



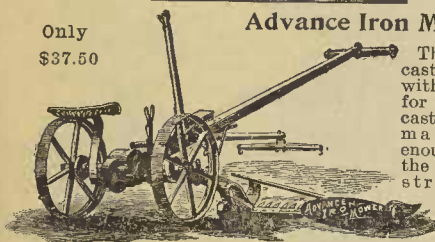
This cut represents our Nos. 33, 34 and 35 Plows.



No. 32.—Price, only \$6.50; complete with wheel and jointer, \$7.75.

## Advance Iron Mower.

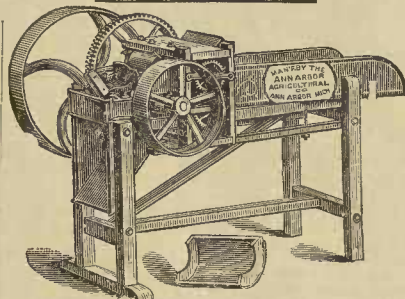
Only  
\$37.50



The frame is cast in one piece, with the bearing for the shafting cast on it and made heavy enough to secure the requisite strength and stiffness to fully guard against breakage.

The gears are the fewest in number possible, and are completely covered, so that at all times they are protected from dust and dirt, and will never wear out if properly oiled. The pitman is attached to the knife by a ball and socket, so that all wear can be taken up. The cutter bar is "all right" and provision for taking up all wear of the knives is made. Steel guard plates are used, which can be ground without being removed from the guards. The pitman lines up with the knives. No side draft. It's a great beauty.

Cheap as dirt; durable as granite. Price, only \$37.50.



Cummings' Cutter and Shredder, No. 2.

## Rolling Coulter, \$3.00.

This wonderful invention is warranted not to get loose or wear out in the hub as long as the blade lasts (from 5 to 25 years). It is absolutely impossible for this machine to get out of order, and it can be used to any Plow made. Each, \$3.00.

## Cummings' Cutter, No. 2.

Weights 300 lbs.; speed, 400 revolutions per minute; capacity, 2,000 lbs. per hour. Price, for hand, \$17.50; as power machine, \$20.00; crusher attachment, \$12.50; shredder attachment, \$15.00 extra. Kokosing Cutter, \$11.00.



## Christy Kitchen Set.

Carefully packed in a substantially made cabinet; weight, 4 lbs. Price, only \$1.00.

## Gentlemen's Tools, \$3.10.

A box of 17 useful tools, made by a firm of excellent reputation. We feel sure these tools will please. It's ten times handsomer than the cut shows. \$3.10.

Farmer's Tool Chest, \$5.40. This is a great beauty just what 99 out of every 100 farmers are looking for and dirt cheap it is too, \$5.40.

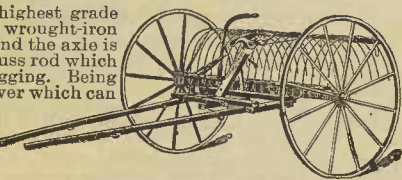
American Tool Chest, \$7.40.

## Boys' Tool Chest.

Made of chestnut wood, nicely trimmed and varnished, with tray and partitions, containing 21 assorted tools. \$1.00.

## The Advance Balance-Dump, Drop-Tooth Rake

Is made of the highest grade of steel, has wrought-iron wheel spindles and the axle is stiffened by a truss rod which prevents any sagging. Being a perfect lock lever which can be operated with great ease, a boy's weight will nearly dump it, while the teeth cannot raise except when required to dump. Combination pole and thills. Price: 20-tooth, with wood wheels, \$14.50; steel wheels, \$16.00. Price: 24-tooth, with wood wheels, \$16.00; steel wheels, \$18.00.



## Double-Acting Grindstone.

Here is the grindstone of your dreams, the thing you have been wanting on the farm, and it is as cheap as dirt. Double-acting. The complete stone and frame, \$4.00.

## Hand Power Hay Press.

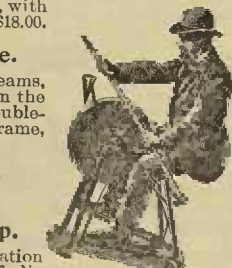
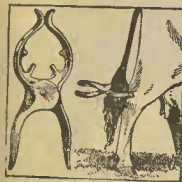
Price, only \$24.00.

## Cow Clip.

The illustration explains itself. No more switching of tails when the cow is being milked. Price, 20c; postage, 8c.

## World's Sickle Grinder.

A grand tool, cheap. Each, \$3.25.



## Root Cutter.

A great many hundred of these are sold annually. They do their work well and save their cost in a week's feeding. They are splendid in every respect. A boy can cut 60 bushels in an hour. Price, each, \$7.50; weight about 80 lbs.



## The Scissors Sharpener.

Sharpens any size Scissors or Shears for barbers, tailors, dress-makers, editors, paper hangers, and every woman in the land. Price, 20c; postage, 5c.

## Knife Sharpener.

Just the thing to sharpen carvers, table and kitchen knives. Price, 20c; postage, 5c.

## Out o' Sight "Mouse and Rat Traps."

Here is a secret. The John A. Salzer Seed Co. warrants this mouse and rat trap to catch fat, hungry, well-fed, in fact any kind of mice and rats, "as quick as you can set the trap." It's simply immense!

Price, No. 1, for mice, 10c each; 6 for 40c; 12 for 75c. Postage on 6, 5c; on 12, 10c. Price, No. 2, for rats, 15c each; 6 for 75c; 12 for \$1.25. Postage on each, 8c.

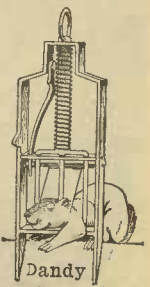
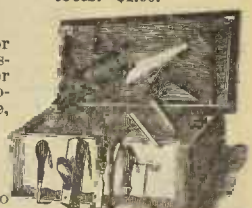
## Dandy Mole Trap.

Better in every way than strychnine to get rid of the gophers. They will not kill everything in the neighborhood not intended, nor evaporate like poison. A few of these traps and gophers cannot exist on the same farm. Especially designed for Dakota Grey Pocket Gopher, but will catch gophers and squirrels equally as well in other states.

For general trapping purposes the "DANDY" is unexcelled. Price, 30c; postage, 10c.

## Out o' Sight Mole Traps.

Just as effective as the mouse trap. It's cheap, good and strong. Each, 75c postpaid.



Dandy



## GRIST AND BONE MILLS.

### Salzer's Warranted Family Grist Mill.



No one appreciates the value of this little mill more than the pioneers of the West and South, and the farming community generally who live at some distance from a custom grist mill. If you own one of these mills, you can have at all times fresh graham flour and cornmeal, fresh hominy, split peas, cracked wheat, fine table or butter salt; in fact, everything that is ground at a custom mill, excepting fine bolted family flour. It will pay for itself in the tolls you pay the miller. It will pay because you require but a small quantity of meal at a time and want it fresh. Grinds 20 pounds fine meal per hour. The grinding surfaces are very hard, made especially for the purpose designed, and are ground perfectly true, and will last for years. The shaft is made of steel, and every mill is warranted to work as represented. We use it here in the city for fresh meal. Weight, 30 lbs.

Price, \$3.00. Burrs, per set, 65c.

### Ames Mill.

No. 2½—For grinding coffee, corn, etc. Price, each, \$2.50.

### Duplex Grist Mill and Corn Sheller.

Where the Corn Sheller and Family Grist Mill are both required, we heartily recommend this little machine. It works like a charm. Price, not mounted on stand, weight 50 lbs., \$5.00; price, mounted, weight 105 lbs., \$7.10. One set of extra burrs, 65c.

### The Triplex Mill.

This mill shells corn, grinds grain, crushes dry bones, oyster shells, etc. It is splendid in every respect, and many hundreds of them are sold annually. Price, mounted on stand like the Duplex, weight 112 lbs., \$8.25; not mounted, weight 65 lbs., \$6.25. Extra set of burrs, 75c.

### Diamond Pony Mill, \$14.75.



DIAMOND PONY MILL.

This is the finest small horse power mill for grinding graham flour, cornmeal, hominy, cracked wheat and the like in the market. Thousands of them have been sold within a few years, and everywhere they give great satisfaction. It is adapted to be used with our two-horse power. The capacity of this mill with two-horse power is 15 bushels per hour; with six-horse power, 20 to 30 bushels per hour. John A. Salzer Seed Co. guarantee this mill to be strong, durable, and one of the very best mills made. You will surely like it. Price, each, with 3 sets of 6-inch burrs, \$14.75 net. Price of burrs alone, per set, \$1.25.

The Diamond Pony Mill and the 2-Horse Power, to one address, \$38.50.

### The Profit Farm Boiler.

This is not the cheapest farm boiler, but it is certainly the best, as it can be handled with great readiness and ease, as shown to pour out the water, etc. It heats quickly and is either for coal or wood.

A 25-gallon Boiler for either coal or wood costs \$15.50. A 48-gallon Boiler, \$24.50.



### Farmer's Handy Feed Cooker, \$9.00.

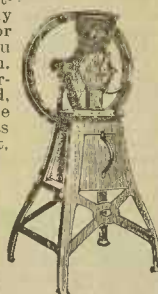
We sell quantities of them. They are fine, A No. 1, never out of order, always reliable, and give immense satisfaction.

A 25-gallon Cooker costs \$9.00.  
A 50- " " " 11.00.  
A 100- " " " 17.75.

### Dry Bone Mill.



The greatest Mill in forty states to grind dry bones. It is unequalled for grinding oyster shells, bones, etc., for poultry. Excellent in every respect for dry bones; and then it's cheap as dirt. Each, \$3.00.



DUPLEX MOUNTED. Price, each, with three sets of 8-inch burrs, \$25.00. Price, \$7.10. Price of burrs alone, per set, \$1.25.

Diamond No. 7, one size smaller than No. 8. Price, \$23.50.  
Diamond No. 9, grinds 15 bushels per hour. Price, \$19.00.  
Diamond Double King, grinds 40 to 60 bushels per hour. Price, \$42.25.

### The Osage Jr. Corn and Cob Mill.

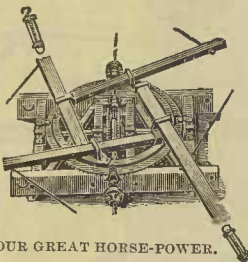
A grand Mill; weight, 525 lbs.; does its work to perfection. Farmers go wild over it. Capacity 6 to 12 bushels per hour. Price, only \$16.50. One set of extra burrs, \$3.50.

### Diamond Two-Hole No. 30 Corn Sheller,

the greatest Sheller on earth, that is what dozens of farmers write. Sure to please. Capacity 3 to 400 bushels per day. Works well with our two-horse power. Price, \$12.75.

Diamond One Hole No. 20 Corn Sheller, price with table, \$6.75. Fan extra, 50c.

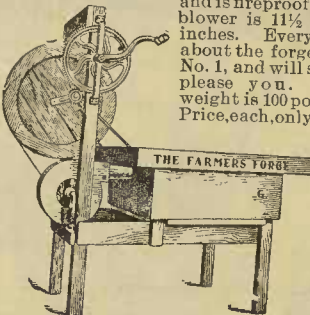
### Our Great Two-Horse Power.



OUR GREAT HORSE-POWER.

### The Farmers' Forge.

Here is just the thing, Mr. Farmer, that you have been looking for, a popular, durable, cheap, always ready, warranted, safe, perfect farmers' forge. The hearth is 3 feet square by 12 inches deep and is fireproof. The blower is 11½ by 6 inches. Everything about the forge is A No. 1, and will surely please you. The weight is 100 pounds. Price, each, only \$5.00.



### The Ideal Tank Heater.

Burns wood, coal or cobs. Heats quickly and finely. Each, \$4.00.

### Steel Feed Cooker.

Furnace and kettle, 30 gallons. Each, \$8.50.

### Mann's Green Bone Cutters.

Bone Mills No. 1 Balance Wheel and No. 1 and No. 4 Mounted are to cut up green bones by hand power. There is ten times the nourishment and egg-producing qualities in green bones as there is in dry, and for this reason there is ten times as much money made by poultrymen in feeding green bones instead of dry. This mill cuts fresh bones and meat, and these fed to chickens double the number of eggs produced. These mills are perfectly reliable, are cheap, and will give tremendous satisfaction.

Price, No. 1, mounted as shown in the illustration, capacity 25 lbs. per hour, weight 80 lbs., is \$10.25. No. 4, capacity 40 lbs. per hour, weight, unmounted, 80 lbs., costs \$13.00; weight, mounted, 100 lbs., costs \$16.00.

### No. 1 Balance Wheel.

This splendid Green Bone Mill is so low priced, so effective and good that it is within the reach of all.

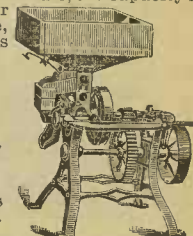
Weight 55 lbs., capacity 15 to 25 lbs. per hour. For flocks of 12 to 25 hens.

Price, \$7.90.  
No. 1, Crank, \$5.90.



### Diamond No. 8 Mill.

Weight, 275 pounds. It is perfect in every respect. With a four-horse power speeded at 600 revolutions per minute, the capacity is from 15 to 20 bushels per hour; at 1,000 revolutions per minute, 25 bushels per hour. This has our guarantee, and we are positive will give satisfaction. The price is dirt cheap.



DIAMOND NO. 8 MILL.



THE OSAGE JR. \$16.50.

### "THE MAYFLOWER."

Weight 700 lbs. This is the greatest horse-power in forty-two states, and all the territories thrown in; besides, it is perfect in every respect; strong, very light running, even gait; has given wonderful satisfaction the world over. It is being shipped in large quantities, not only in America, but also to foreign countries. Every farmer purchasing one of these will be delighted with same.

Price of two-horse power, 700 lbs., \$24.50.  
Price of four-horse power, 1,000 lbs., \$31.00.  
Price of eight-horse power, 1,400 lbs., \$55.00.

### Iron Forge, \$6.00

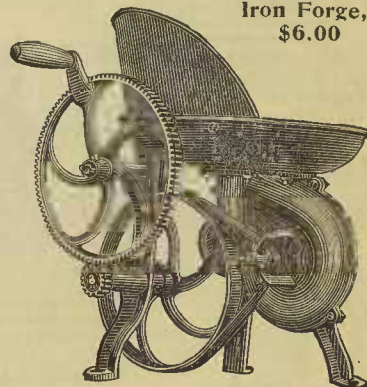


Fig. 1. Our Forge is built especially for our kit. It is 15 inches high to top of bowl. Bowl 14 inches in diameter. Weight 45 lbs. We guarantee it the lightest running, strongest blast, and the best forge made for the purpose. Will heat 1½ inch iron in 5 minutes. Price, each, \$6.00.

### Carpet Stretchers.

A simple but splendid instrument to stretch and put down carpets. Each, \$1.50.

### Royal Dust Beaters.

Greatest carpet duster or beater out. Postpaid, 3c.

Big Four Oats and 3 Fared Corn are the two coming "Oatcorns." Nothing like them on earth. Please use Money Order in remitting.



# New York Arm Co.'s Ejector.

## OUR LEADING SINGLE BARREL BREECH LOADING GUN.

Made in 12 gauge, 30 or 32 inch barrel, weight about 7 lbs. Choke bored. The latest and best single barrel breech loader. They have beautifully case hardened frames, center hammers and AUTOMATIC EJECTORS which throw out the shells automatically on opening the gun for rapid loading. The barrel can be detached from the stock in a few seconds by unscrewing the thumb screw at the side of the frame. These guns have fine symmetrical lines and balance perfectly. While we advise every one to buy as costly a gun as he can afford, the man or boy carrying one of these beautiful single ejectors can make just as good a target and kill just as much game as his competitor who shoots a \$100 gun. They are made in 12 gauge, 30 or 32 inch barrel, and weigh about 7 pounds.

No. 1. Has top lever, blue rolled steel barrel, pistol grip stock, case hardened frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel, rebounding hammer, fancy butt plate, choke bored, 12 gauge,



These Guns make an average target of 275 pellets in a 30-inch circle at 40 yards, load 3 1/4 drams, 1 1/8 oz. No. 8 shot.

PAMPHLET ON OTHER GUNS AND REVOLVERS ON APPLICATION, 2c. barrel, \$5.75. No. 2. Has top lever, fine twist barrel, pistol grip stock, nickel plated frame, rebounding hammer, fancy butt plate, choke bored, 12 gauge, 30 or 32 inch barrel. Price, each, \$6.25.

### Farmers' Favorite Mill.

Of this mill we have two sizes, one with sieve 24 inches wide and one with sieve 30 in. wide. The No. 1 has a cleaning capacity of from 60 to 90 bu. per hour, and the No. 2 of 100 to 125 bu. per hour. This is a magnificent mill for cleaning and grading and separating all kinds of grain and seed. Each mill is furnished with 1 wheat hurdler, 1 wheat screen and grader, 1 barley sieve, 1 oat sieve, 1 rye sieve, 1 flax sieve, and clover and timothy sieve.

This Mill retails, the No. 1 at \$30.00, and the No. 2 at \$40.00. We get these in large quantities, in order that our farmers may have the luxury of a good mill—a mill that will save its cost in the cleaning of grain the first season. We offer them at the following extremely low prices:

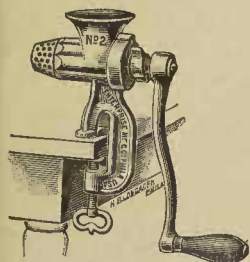
#### PRICE:

No. 1 at \$14.00; No. 2 at only \$17.50.

### Victor Meat Tenderer.



No person will fully buy tough meat. Hard to tell what it is until after it is cooked. The Victor remedies all this; use it on all meat, there is but one result—Tender Meat. Price, 25c; postage, 5c.



### Enterprise Meat Chopper.

The demand for meat and food choppers having increased to such a large extent within the past year, we have decided to add to our line so as to give our patrons the choice of different makes.

The Enterprise No. 2, chops 1 lb. per min.	\$1.75
" No. 4, " 1 1/2 " "	2.15
" No. 5, " 1 " "	2.00
" No. 10, " 2 " "	2.25
Extra Plates for No. 5, 30c; for No. 10...	.50
Universal Meat Chopper or Food Cutter, No. 3.....	2.25
Surprise Meat Chopper.....	1.25

Descriptive Circular on application.

### A Sensible Chopping or Mincing Knife.

Strong, simple, cheap, durable, easy to clean, works perfectly, easy to sharpen.

It does three times the work of the old chopping knife. It will tender beefsteak by cutting the fiber and not bruising it. Price, 25c, postpaid.



### Quick Cut Mincing Knife.

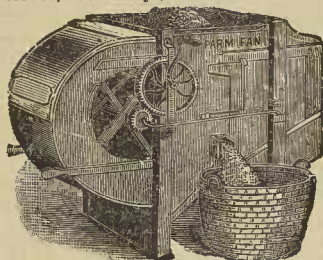
A splendid, durable, grand knife for mincing meats, etc. Each, 25c, postpaid.

### Carving Knife and Fork, \$1.35 Postp'd.

A No. 1 in every respect. Just the set you want for lots of use. Each, \$1.15; postpaid, \$1.35.

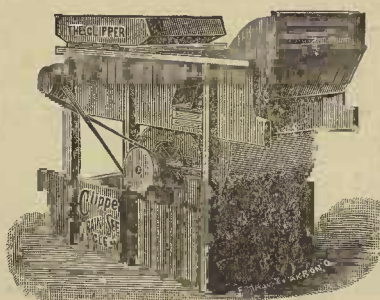
### Excelsior Mill, \$11.60.

One of the most popular, and at the same time cheapest mills in use. The feed is large and the sieves are 24 in. For general purposes we believe this mill has no superior. The same contains a wheat hurdler with zinc sieves on top, a wheat sieve, an oat sieve, a barley sieve, and the whole loaded f. o. b. cars, with clover and timothy sieves, costs only \$11.00.



THE EXCELSIOR. PRICE, \$11.00.

### The Clipper Cleaner.



The greatest fanning-mill and cleaner on earth. It's a fact, and every mill is warranted to give full and complete satisfaction! It's immense! It's unrivaled! This is the only perfect Clover, Timothy, Grain, Wheat, Oats, Rye, Barley and Seed Cleaner that we know of. We are using a great many of them in our warehouse, and would not part with them for \$500.00 each, if we could not get others like them. We recommend it to everybody who wants a perfect, easy running cleaner. Send 2c for circular.

Price, No. 1, only.....\$18.00  
Price, No. 2, for seed, only..... 25.00

### Everlasting Wick.

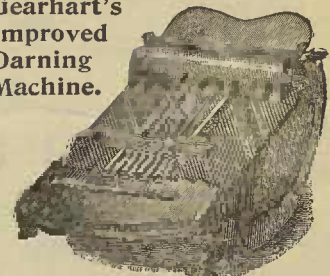
Requires no trimming, as it will never burn out. Nothing but the oil burns, as the wick is "mineral wool," which cannot burn and gives no black smoke or soot to discolor the chimney. Gives a white, clear, brilliant light. Retail price, 10c each. We will send three sample wicks for 10c. No. 1 Wicks, 20c a dozen. No. 2, 25c a dozen, postpaid.



### The Ingram Safety Lamp Burner.

The only reliable extinguisher made; simple and durable. The light is extinguished by turning down the wick, which causes the wick holder to close up, extinguishing the light; the wick cannot drop into the oil, as turning it down, it comes to a stop. They are made in two sizes, the No. 1 taking a five-eighths of an inch wick, the No. 2, one inch. An "everlasting" sample wick free with the first order for sample burner in either size. Price, No. 1, 15c; No. 2, 20c; postage, 3c.

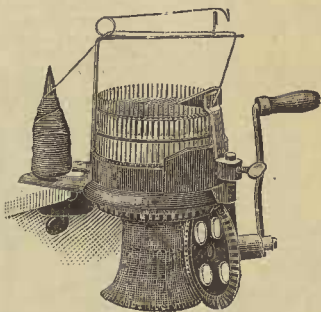
### Gearhart's Improved Darning Machine.



"A stitch in time saves nine." This darning is adjustable. The darn is done when you remove the machine.

Price, postpaid, 50c.

### Gearhart's Improved Knitting Machine.



This machine was invented by a party who spent his lifetime in knitting works, and the machine that has been sold inside will knit a stock-tee, in ten minutes, as also all kinds of household necessities. Printed instructions in German or English, with each machine. Descriptive catalogue, 2c.

Price of machine with one cylinder, \$7.50; price of extra cylinder, \$1.50; price of Ribbing attachment, \$3.00; Heel and Hold Down attachment, \$1.50. Needles, per dozen, 25c.

### Seamless Steel Basket.



Weight, 10 pounds.

Price.....	\$2.00
Galvanized steel bushel Basket, weight 5 pounds.....	1.00
The Goshen Utility steel Basket, 1 bushel, galvanized.....	.80
Japanned.....	1.00
1 1/2 bushel, galvanized.....	1.00
Japanned.....	.90

Galvanized steel Wash Tub, each, 60c, 70c, 80c and..... .90

Can be used for heating water and many other purposes for which kettles are used. It will outlive a dozen splint baskets, or the iron basket which is made of a number of pieces and apt to get broken out with bad usage. Made from one piece of cold rolled sheet steel.



### A Great Offer for 25c.

Nineteen splendid pieces, Lead Pencils of different styles, and Penholders and Pens, and a fine Ruler—just the thing for a city or farm school or home—all, postpaid, for only 25c.









# SPELTZ.

In a little province in Austria, there are found fat cattle, fat poultry, geese, horses, sheep, pigs, yes, every animal seems fat, happy and healthy. Over in Germany, in one of the biggest farming districts, we found the same thing. So conspicuous did this appear that we sought the cause. What is it? we queried.

## SPELTZ,

That funny cereal; no, that grand, glorious, magnificent cereal. It is not oat, nor wheat, nor barley, nor rye, nor corn, nor spurry, nor hog peas, nor timothy hay, but a golden combination of all of them. How we wish at this moment we had the eloquence of a Henry Clay, the matchless word painting of Carlyle, the brilliancy of Chauncey Depew, to depict to you, Mr. Farmer, the untold value of Speltz, this great combination food.

## TRUSTS.

What business man does not hate trusts and combinations? How they advance the price of sugar, coffee, clothes and farm machinery; but they can't advance the price of Salzer's seed. We've got the bulge on them, we grow them ourselves; but speaking of combinations, here is one in a cereal, in Speltz. That's a combination that hurts no one. Speltz, thou giant, thou admirable chieftain of the farm. Ah, the untold wealth you stand ready to turn over to every farmer in America, if he will but plant you, if he will but give unto you a chance.

## What is It?

Last season we sent out 100 ounce packages to 100 farmers, requesting them to try it, and asking them, What is it? All tried it. No one knew what it was. Some called it wheat, others rye, others barley; but all were profoundly impressed with its superlative merits as a fattening, feeding food. But here are a few of their testimonials and letters. How do you like them? There are truths and facts and wisdom for you.

S. A. James, Wayside, Kans., says: "The What is It (Speltz) grew finely. It will prove a blessing."

Jas. W. Green, Gallatin, Mo., says: "I grew 48 heads from one kernel of seed planted. It is immense."

Adam Herwebe, Monroe, Iowa, says: "What is It (Speltz) beats anything I ever saw for stooing, for food, and for yield. It was a great surprise to every one that saw it. They could hardly believe their own eyes that I grew from one kernel of seed 72 big heads."

John Dill, Unity, Ohio, says: "What is It (Speltz) is all right. It's just the food for stock farmers."

J. D. Gabbert, Elmira, Mo., says: "What is It (Speltz) didn't have a fair chance, but what there is of it pleased me very much."

Ed Miller, Irena, Mo., says: "What is It (Speltz) is the greatest producer I ever saw. Everybody wants seed of it next year."

Henry Kraus, Saugerties, N. Y., says: "What is It (Speltz) did splendidly. I want to plant a plenty next year."

F. C. Dull, Cadillac, Mich., says: "What is It (Speltz) was planted by me with great results. It yielded at the rate of 100 bushel of seed and 4 ton of hay per acre."

Jacob Pfugfelder, Maple Park, Ill., says: "What is It (Speltz) grew enormously. I never saw anything like it. It yielded at the rate of 90 bushel of seed and nearly 3 tons of hay per acre."

Thos. Bennett, Flanagan, Ill., says: "What is It, or Speltz, yields enormously. From one single kernel I had 50 stalks."

Fred Wolf, Chadsworth, Ill., says: "What is It (Speltz) has been the wonderment of the neighborhood as well as the farmers who passed our place, as I planted the seed right along the fence. It is enormously, wonderfully prolific."

Hon. H. F. Hunter, S. D.: "Speltz, Salzer, is Speltz, and Speltz, Salzer, beats the band; in other words, Speltz, to my mind, is the most profitable hay and grain food combined on earth. Your Bromus is immense, your Victoria rape is marvelous as a green food, but Speltz, Salzer, beats them all

## TEN THOUSAND POINTS.

"Why? you ask. I'll tell you: Speltz is good for pasture; Speltz fattens in the green state; Speltz as a green grass hay food, gives often 100 leafy stalks from one seed, so heavy a stooler; but that is not all, Speltz as a hay—dry—is immense. First, you thresh 50 to 80 bushels of grain, equal to corn, or barley, or oats, or rye, or peas, or wheat, as a food; and then comes 4 to 6 tons of straw hay, equal to timothy. Speltz, Salzer, beats the band. It's the perfection of food for cattle; hogs yell for the food, cows jump a six-foot fence to get at the straw hay, horses fight for it, sheep delight and fatten on it, poultry relish the grain—I tell you, Salzer, Speltz is the greatest dry food on earth! I shall sow 100 acres next year for my stock. If I sow Speltz for two years, I can wear diamonds and silk underwear."

## JOHN A. SALZER SEED CO. SAYS:

Speltz is a cereal to sow.

We recommend same heartily. We endorse same without qualifications. When we tell the farmer it's safe to sow Speltz anywhere in the United States, he believes it. We never fool the farmer. We know whereof we talk. We farm in five different states ourselves. To make farming pay, one must be alert and awake. We try every new seed under the sun. Speltz surprised us in Europe. It astonished us. We brought it to America. Here it completely captured us. Now if you have an acre of land upon which you wish to grow 40 to 80 bushels of rich cereal food and 4 ton rich straw hay, then order without fear, in full confidence,

## 100 POUNDS SALZER'S SPELTZ

Plant so as early as you would spring wheat, in the same manner, and watch it growing into money for you. The next year you will plant 20 to 40 acres. Mark my word, I know that there will be a thousand farmers buying 500 lbs. apiece to sow in five acres, because I recommend same so highly for dry food and hay. I know what I am doing when I urge you to try it heavily, sowing from 1 to 10 acres. It is a grain to sow for profit. Your chickens and geese, your horses and colts, your cows and calves, your sheep and swine, all eagerly will eat it and flourish. It's as easily grown as Big Four Oats. It's as profitable as anything I know of in the state in the Union will raise it during 1900. Speltz is one of those things I love to endorse, delight in urging you to plant, because I know it will satisfy you fully and completely. Have you noticed the price of Speltz? Only \$2.00 for 100 lbs., sufficient to fully sow an acre. That's the way I do. I place the price so low that you can afford to try it abundantly. I know trying it will make you stock into fine, fat, healthy condition.

## IT'S THE RICHEST FOOD THAT'S OUT!

How Nature takes care of man! Just look at it! Several years ago, fattening hogs in Dakotas, Montana and the North was thought impossible. Then comes Salzer's Beardless Barley, Hog Pea and Speltz; these are three things which make it possible to fatten hogs anywhere on earth, and do it as cheaply, if not cheaper and better than corn! Speltz is a richer food than corn. For fattening cattle and swine, it is unapproachable. It cannot be beat. It fattens. It does this easily and well, and makes the best kind of pork and beef, and so cheaply! Grow it, you can anywhere; where wheat or oats grows, Speltz will. Try it for 1900, Mr. Farmer, and be happy. Everything eats it and grows strong and healthy and fat. Try it for 1900. It will surprise and please. Try Speltz and Rape (page 96) and Bromus (page 104), and you have the three greatest foods on earth!

## CULTURE OF SPELTZ.

The culture of Speltz is simplicity itself. It's just as easy as sowing oats or corn. Prepare your land as you would for wheat or oats, and sow at the rate of 75 to 100 lbs. per acre. In the green state it makes an excellent pasture. Cut when the grain is past the middle stages of milk, when it will make splendid grain and lots of straw hay of excellent quality. Thresh like wheat, only not so closely. The hull and kernel can then be fed or first ground.

## PRICE OF SPELTZ:

Price: 1 lb., 25c; 3 lbs., 60c, postpaid; by freight, 50 lbs., \$1.00; 125 lbs., \$2.25; 500 lbs., \$8.50.

## ERRORS.

We make them—so does every one—and we will cheerfully correct them if you write to us. Try to write to us good-naturedly, but if you cannot, then write to us anyhow. Our best efforts will be put forth in filling all orders carefully and with the additional room and facilities, we hope to get along the coming season without an error, and make 1900 the banner year!

## LAST WORDS.

When you sow, you want to reap, not sparingly but bountifully. That's eternally right! It is our honest and earnest endeavor to furnish you with only good, live, vigorous seeds, so that your crop may be generous—yes, bountiful. We believe if any seeds can produce good yields and fine specimens, ours can, and we earnestly solicit your orders and promise same careful and prompt attention.

Sincerely yours, JOHN A. SALZER SEED CO., La Crosse, Wis.

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The Great Secret of Speltz is its wondrous stooing qualities, its strength to resist drought and the elements, its rich food and hay value.



Salzer's Six Weeks

Has made thousands of Dakota farmers rich. It's grown there to the exclusion of all other sorts. See pages 113-14.



THE

# GREATEST FOOD ON EARTH "SPELTZ"

SEE REAR INSIDE COVER

**YIELDS  
80 TO 100 BUS.  
OF  
RICHER FOOD  
THAN CORN  
AND GIVES BESIDES  
FOUR TON  
OF GOOD HAY  
PER ACRE.**

*Speltz* FULLY WORTH \$50.00  
FOR EACH AND EVERY ACRE YOU SOW.  
ITS AHEAD OF CORN.  
ITS SUPERIOR TO OATS.  
ITS MORE PROFITABLE  
THAN WHEAT.  
ITS THE RICH FOOD AND  
MONEY MAKER.  
**PRICE,**  
1 LB. POSTPAID, 25¢  
3 LBS. 60¢  
**BY FREIGHT,**  
1 BUSHEL (50 LBS), \$1.00  
2½ BUS \$2.25, 10 BUS \$8.50  
25 BUS \$20.00



STECHER LITH. CO. ROCHESTER, N.Y.

Send all Orders to **JOHN A. SALZER SEED CO. LA CROSSE, Wisconsin**